

## Revenues Sensitive to the Economy

	<u>Actual FY 2001</u>	<u>Actual FY 2002</u>	<u>Actual FY 2003</u>	<u>Estimated FY 2004</u>	<u>Budget FY 2005</u>
Ad Valorem from New Construction	\$12,784,543	\$17,339,708	\$19,919,059	\$19,031,674	\$21,356,343
Electricity Franchise Fees	17,141,089	16,468,768	17,824,293	18,000,001	18,900,000
Electricity Utility Tax	24,427,175	25,702,504	27,274,756	27,000,000	27,810,000
Development Fees	77,562,477	115,166,171	118,077,632	98,143,862	92,625,595
Sales Tax	<u>62,560,483</u>	<u>65,710,226</u>	<u>66,973,342</u>	<u>71,800,000</u>	<u>69,721,000</u>
	<u>\$194,475,767</u>	<u>\$240,387,377</u>	<u>\$250,069,082</u>	<u>\$233,975,537</u>	<u>\$230,412,938</u>

**Revenues Sensitive to the Economy** are affected by the direction of the economy, i.e., employment, construction, consumption, etc. These revenues are driven by factors both within and outside the County, as families and business owners evaluate national and international issues in the timing of their purchases and the creation or expansion of their businesses. Overall, in prior years, the County has benefitted from prior expansion of the US economy, growth in the local population, and new jobs in the area.

**Ad Valorem from New Construction:** New taxable property values for FY 2005 increased by 29.2% from FY 2004 to almost \$4 billion. New construction includes additions and rehabilitative improvements increasing assessed value by at least 100%, plus annexations, minus deletions. Ad valorem from new construction includes voted debt millage.

**Electricity Franchise Fees** are subject to the weather and rate adjustments. The last rate adjustment was a fuel adjustment rate increase, effective August 2003, which impacted Franchise Fees only. Weather temperatures have been relatively average throughout the year.

**Electricity Utility Tax** is subject to the weather and rate adjustments. There have not been any rate adjustments since fiscal year 2003. Weather temperatures have been relatively average throughout the year.

**Development Fees** consist of building permits, impact fees, developer contributions, and fees for permits, platting, zoning, planning, and building. The increased build-out in the County is attributable to a decrease in this revenue as compared to prior periods.

**Sales Tax** is the County's portion of the State's 6% Sales and Use Tax. As a result of Article 5, a reduction in state shared revenue will have an anticipated negative impact on this revenue in the future.

