Agenda Item: 5C-3

# PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS AGENDA ITEM SUMMARY

Meeting Date: Oct.	17, 2006	[]	Consent	[X] []	Regular Public Hearing
Department: Office of Financial Management & Budget					
	<u>l.</u>	EXECUTIV	/E BRIEF		
Motion and Title: St	aff recomme	nds motio	n to select		
	Million Public				group as co-managers Series 2006 (Parking
					l for the estimated \$15 Facilities Expansion).
Improvement Revent construction and expa contract will be award on November 20 and 21. The underwrite Underwriter Rotation selected to be bond of to exceed \$125 Milli	ue Bonds, Se ansion of the J ded at the Nov the Board will rs listed abov List. Bryant M counsel for the on Capital Im commending	ries 2006 (udicial Centember 21 El approve the are nextiller & Olive Biotechnol provement that the Bost	Parking Faci ter Parking Ga Board meeting te bond purch to be select , P.A./Isaacs ogy Developr Revenue Bo ard move the	lities Exarage. The base agreed from Williams ment District The to the	ately \$15 Million Public (pansion) to fund the The initial construction conds will go to market reement on November the Senior Managers, P.A. were previously strict's issuance of not hese bonds were note top of the rotation list Countywide (PFK)
<b>Background and Ju</b> Bonds will be secure	stification: T d by a pledge	he paymen of legally a	t of principal a vailable non-	and inter ad valo	rest on the Series 2006 rem revenues.
Attachments:  1. Senior Mar 2. County Bor					
Recommended by:	Departi	Ment Direc	tor		<i>l0 l0 06</i> Date
Approved By:	County	Administr	NUL rator		Date

### II. FISCAL IMPACT ANALYSIS

## A. Five Year Summary of Fiscal Impact: **Fiscal Years** 2006 2007 2008 2009 2010 Capital **Expenditures** Operating Costs External Revenues Program Income (County) In-Kind Match (County) **NET FISCAL IMPACT** No. ADDITIONAL FTE **POSITIONS (Cumulative)** Is Item Included In Current Budget? Yes \_\_\_\_ No \_\_\_ Budget Account No.: Fund \_\_\_\_ Department \_\_\_ Unit \_\_\_\_ Object \_\_\_\_\_ Reporting Category \_\_\_\_ B. Recommended Sources of Funds/Summary of Fiscal Impact: C. Departmental Fiscal Review: **III. REVIEW COMMENTS** A. OFMB Fiscal and/or Contract Dev. and Control Comments: B. **Legal Sufficiency:** C. **Other Department Review: Department Director**

REVISED 9/03 ADM FORM 01 (THIS SUMMARY IS NOT TO BE USED AS A BASIS FOR PAYMENT.)

# PALM BEACH COUNTY SENIOR MANAGER UNDERWRITER ROTATION LIST June 6, 2006

District 7	Jackson Securities	Senior Manager on next issue
District 5	Janney Montgomery	Not eligible to serve as co-manager
District 3	Merrill Lynch	Eligible to serve as co-manager
District 6	Loop Capital Markets (Note 2)	Eligible to serve as co-manager
District 1	Citigroup	Eligible to serve as co-manager
District 4	Wachovia Securities	Eligible to serve as co-manager
District 2	Raymond James	Not eligible to serve as co-manager

<u>Note 1</u> - One selection per Commissioner with the senior manager selected for an issue always going to the bottom of the rotation list for future issues. If a Commissioner changes underwriters after the initial appointment in October, 2003, the new appointee will be placed at the bottom of the list. Raymond James was appointed by Commissioner Koons on June 6, 2006.

Note 2 - Depending on the size of the bond issue, additional co-managers will be selected from the above list as follows: The firm at the top of the list to be appointed as senior manager, the next firm in line to be senior manager and the last firm selected as senior are not eligible to serve as co-manager on the next bond issue. All firms on the senior manager rotation list are eligible to be co-manager. Eligible firm(s) will be selected to be co-managers in order from the senior rotation list. As of the June 6, 2006 appointment of Raymond James as the District 2 underwriter, Loop Capital is the next firm to be selected as co-manager with others to be selected following in order. Selection as co-manager will not effect a firm's standing on the senior manager rotation list.

Note 3 - Staff and the County's Financial Advisor recommend the following guidelines for structuring teams for each bond issue: (1) Up to \$10 Million - 1 Senior, (2) \$10 to \$25 Million - 1 Senior, 1 Co-Manager; (3) \$25 to \$50 Million - 1 Senior, 2 Co-Managers; (4) \$50 to \$75 Million - 1 Senior, 3 Co-Managers; (5) Excess of \$75 Million 1 Senior, 4 or more Co-Managers, depending on the size of the issue.

Note 4 - Proprietary Proposals - The County will continue to consider new and innovative proposals from any underwriter. If the Board decides to move forward with a proposal, the underwriter will be given consideration as the book running manager on the bond issue without regard to the senior manager rotation list. If the underwriter selected to be bookrunning manager is on the County's senior rotation list, the underwriter will be moved to the bottom of the list for future issues. Refunding of outstanding bond issues and other proposals that are currently being done by other issuers are not considered proprietary proposals. Submission of these proposals will not necessarily be a factor in the selection of underwriting teams.



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#### Palm Beach County Board of County Commissioners

Tony Masilotti, Chairman

Addie L. Greene, Vice Chairperson

Karen T. Marcus

Jeff Koons

Warren H. Newell

Mary McCarty

Burt Aaronson

#### **County Administrator**

Robert Weisman

## <u>MEMORANDUM</u>

DATE:

January 12, 2006

TO:

The Honorable Commissioner Tony Masilotti, Chairman

and Members of the Board of County Commissioners

FROM:

Paul F. King, Assistant County Attorney

RE:

Revisions to and Current Status

of the County Bond Counsel Rotation List

At the January 10, 2006 meeting, the Board of County Commissioners appointed the law firm of Holland & Knight LLP to provide bond counsel and related legal services for the estimated \$50 Million Water and Sewer Revenue Bonds, Series 2006. The current County bond counsel rotation list now stands as follows:

- 1. Edwards & Angell, LLP
- 2. Boose Casey Ciklin Lubitz Martens McBane & O'Connell
- 3. Bryant Miller & Olive, P.A./ Isaacs Williams, P.A.
- 4. Moyle Flanigan Katz Raymond & Sheehan, P.A.
- 5. Greenberg Traurig, P.A./Weiss & Handler, P.A.
- 6. Ruden McClosky Smith Schuster & Russell, P.A.
- 7. Holland and Knight, LLP

### PFK/mej

cc: Denise M. Nieman, County Attorney
Maureen Cullen, Chief Assistant County Attorney
Richard Roberts, Director, OFMB
John Long, Debt Manager, OFMB

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