Agenda Item #: **3A-2**

PALM BEACH COUNTY

BOARD OF COUNTY COMMISSIONERS

AGENDA ITEM SUMMARY

Meeting Date:	July 8, 2008	[X] Consent [] Workshop	[^] []	Regular Public Hearing				
Department								
Submitted By:	Administration - Office of Small Business Assistance (OSBA)							
Submitted For:		Office of Small Business Assistance (OSBA), Department of Airports and Palm Tran						

I. EXECUTIVE BRIEF

Motion and Title: Staff recommends motion to: approve payment in an amount not to exceed \$6,000.00 for participation in the Palm Beach Partners Business Matchmaker Conference & Expo to be held on September 24, 2008 in the Palm Beach County Convention Center.

Summary: The Office of Small Business Assistance, Department of Airports and Palm Tran are participating with the South Florida Water Management District, School District of Palm Beach County, the City of West Palm Beach, the Center for Technology, Enterprise & Development, Inc. (TED Center) and the Paragon Foundation, Inc., to present the 2008 Business Matchmaker Conference & Expo (a statewide conference). This is the 2nd annual Matchmaker Conference & Expo held in Palm Beach County. Each participating entity will contribute \$2,000 and the county's contribution will be broken down as follows: the Office of Small Business Assistance (\$2,000), Department of Airports (\$2,000) and Palm Tran (\$2,000). Payment will be made to the Palm Beach Partners Business Matchmaker Conference & Expo. The conference and expo will provide Small Business Enterprise owners an opportunity to collaborate with larger businesses in an effort to increase business opportunitities and knowledge of programs offered by the above listed governmental partners. Countywide (TKF).

Background and Justification: On September 24, 2008, the Palm Beach Partners will present the 2008 Business Matchmaker Conference and Expo at the Palm Beach County Convention Center. This event will feature workshops and seminars that will provide information to Small Business Enterprise (SBE) owners. Additionally, one-on-one business matchmaking appointments will be made available for conference participants to meet with key staff from Palm Beach County, the South Florida Water Management District, the School District of Palm Beach County, the City of West Palm Beach, the Paragon Foundation, Inc., and members of the Small Business Enterprise Banking Consortium.

Attachments:

1. Overview of Business Matchmaker Conference & Expo

Recommended by:

rordial Oxendine. Director OSBA

Approved By:

Verdenia C. Baker, Deputy County Administrator

II. FISCAL IMPACT ANALYSIS

A. Five Year Summary of Fiscal Impact:

Fiscal Years Capital Expenditures Operating Costs External Revenues Program Income (County) In-Kind Match (County) NET FISCAL IMPACT	2008 <u>\$6,000</u> <u>\$6,000</u>	2009	2010 	2011 : 	2012
# ADDITIONAL FTE POSITIONS (Cumulative)					
Is Item Included In Current Bud	get? Ye	s <u>X</u> No			
Budget Account No.:	Fu	nd	Dept.	Unit	Object
Office of Small					
Business Assistance (OSBA)	000		768	7658	4801
Department of Airports Palm Tran		00	120	1110	4809
		40	540	5160	4941

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Department Fiscal Review:

III. <u>REVIEW COMMENTS</u>

A. OFMB Fiscal and/or Contract Administration Comments: THE DEPARTMENT OF AIRPORTS HAS FUNDING

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APPROPRIATEDN UNIT AVAILABLE TH LEVELI 305 Contract De

В.

Approved as to form and Legal Sufficiency:

Assistant County Attorney

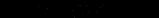
C. Approved as to terms and conditions:

Director Office of Small Business Assistance

Director, Department of

U17 Director, Palm Tran

This summary is not to be used as a basis for payment.





2008 Palm Beach Partners Business Matchmaker Conference & Expo

2008 Palm Beach Partners Business Matchmaker Conference & Expo 5500 Military Trail #22-259 Jupiter, FL 33458 tel: 561-515-6026 fax: 561-515-6001 email: huong@ pbmatchmaker.com]

The Palm Beach Partners has announced that its second annual Business Matchmaker Conference & Expo will take place on Wednesday, September 24, 2008 from 7 a.m. to 7 p.m. EDT at the Palm Beach County Convention Center located at 650 Okeechobee Blvd. in West Palm Beach.

The **Palm Beach Partners** is a coalition of City, County, State and non-profit agencies aligned to maximize economic development opportunities for small businesses throughout the South Florida region. The group includes: South Florida Water Management District, Palm Beach County Board of County Commissioners, School District of Palm Beach County, City of West Palm Beach, Technology Enterprise & Development (TED) Center and Paragon Foundation of the Palm Beaches, Inc.

The daylong event will feature a selection of topical workshops, an internationally renowned keynote speaker, one-on-one matchmaker appointments with key decision makers, exhibits and onsite certification. The evening will culminate with a networking reception with live entertainment. The Partners will also award new business contract at the forum.

This year's theme, "Let's Do Business Together!" underscores the hosts' intent to create a cross-county forum whereby small, women-, minority-owned, and disadvantaged business enterprises (M/WBE, SBE, DBE) from Monroe to St. Lucie Counties can generate region-wide opportunity at a single gathering.

"The goal of the 2008 Business Matchmaker Conference & Expo is to stimulate economic opportunity and job growth for South Florida's entrepreneurs," said Seabron A. Smith, Executive Director of the TED Center and event chairman. "We have created a business-to-business forum that is conducive to the region's top corporate, government, small businesses and non-profits to do business together."

The fee to participate in the Palm Beach Partners Business Matchmaker Conference and Expo is \$100 per person. Attendees may register by mailing checks made payable to the **Palm Beach Partners Business Matchmaker Conference & Expo** with full contact information to: Celsius/Matchmaker at 5500 Military Trail #22-259, Jupiter, FL 33458. The Palm Beach Partners seeks sponsors and workshop participants.

Contact Huong Mai at 561-420-5855/561-515-6026 or <u>huong@pbmatchmaker.com</u> for more registration or sponsorship information. Or visit: <u>http://www.pbmatchmaker.com</u>.