Agenda Item #: 6C-/

# PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS AGENDA ITEM SUMMARY

Meeting Date: Feb. 3  Department: Of	, 2009 [] [] fice of Financial	Consent Ordinance Managemen	[ ] Pu	gular blic Hearing t			
I. Executive Brief							
<b>Motion and Title: Staff recommends motion to approve:</b> A contract for Financial Advisory Services (Contract No. 09-005/DP) with Spectrum Municipal Services, Inc. for the three year period through February 2, 2012 with the County having an option to extend the contract for two years at the sole discretion of the County.							
Summary: On October 09-005/DP) for Qualified required to meet the Committee composed of Financial Management County debt was established the Purchasing Departed discuss and evaluate the RFP. The Selection Conservices as the County	d Financial Advist bunty's financing of representatives & Budget and ot lished to discuss ment. On Decem ne two proposals ommittee was una	ors to providenceds during from County her department and evaluate ber 10, 2008 based on the animous in its	e financial a the contract Administrations involved proposals the Select e evaluation selection of	advisory services as ct period. A Selection ation, the Office of d in the issuance of deemed responsive by tion Committee met to criteria listed in the of Spectrum Municipal			
Background and Just \$18,000, which is an ar rendered to the County services rendered for C	nnual decrease of not related to the	f \$6,000 or 29 e issuance of	5%, for fina bonds and	ncial advisory services a fee schedule for			
Attachments:							
1. Contract							
Recommended by:	Elizalut Department	D Block Director	lh.	1/27/09 Date			
Approved By:	County Adm	ninistrator	<u></u>	27   09   Date			

# II. FISCAL IMPACT ANALYSIS

A. Fiv	ve Year Summary of	Fiscal Impa	ct:				
	Fiscal Years	2009	<u>2010</u>	<u>2011</u>	2012	<u>2013</u>	
Opera Debt Exter Progr	al nditures ating Costs Service Costs nal Revenues ram Income (County) nd Match (County)	\$12,000 	\$18,000 	\$18,000 	\$ 6,000 		
NET	FISCAL IMPACT						
	ADDITIONAL FTE ITIONS (Cumulative)	<u>\$12,000</u>	<u>\$18,000</u>	<u>\$18,000</u>	<u>\$ 6,000</u>		
Budg		nt Budget? Fund <u>0001</u> rting Catego	Departmen		<u> </u>		
B.	Recommended Sou	ırces of Fun	ds/Summar	y of Fiscal	Impact:		
fund b	nonthly per diem charg oudget for OFMB. Fin led in the cost of issua	ancial service	es provided	for the issua	e included i ance of bon	n general ids is	
C.	Departmental Fisca	ıl Review: _	Jel	in A.	my 1	12409 R	1/2/1/0
		III. <u>REVI</u>	EW COMME	<u>INTS</u>			
A.	OFMB Fiscal and/o	r Contract D	ev. and Cor	ntrol Comm	ents:		
	Jamby OFMB	1-26.09	- Cont	tract Dev. a	Jacob fondo	11271	09
В.	Legal Sufficiency:			This Contract re	act complies water requirem	rith our ents.	
	Paul F, L Assistant County A	1/22/09 Attorney	<b>,</b>				
C.	Other Department F	Review:					
	Department I	Director					

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REVISED 9/03 ADM FORM 01 (THIS SUMMARY IS NOT TO BE USED AS A BASIS FOR PAYMENT.)

# CONTRACT FOR Financial Advisory Services (Contract No. 09-005/DP)

This Contract No. 09-005/DP is made as of this \_\_\_\_\_\_ day of \_\_\_\_\_\_, 2009, by and between Palm Beach County, a political subdivision of the State of Florida, by and through its Board of Commissioners, hereinafter referred to as the COUNTY, and Spectrum Municipal Services, Inc., located at 630 U.S. Highway One, Suite 103, North Palm Beach, FL 33408, a corporation authorized to do business in the State of Florida, hereinafter referred to as the CONSULTANT.

In consideration of the mutual promises contained herein, the COUNTY and the CONSULTANT agree as follows:

#### **ARTICLE 1 - SERVICES**

The CONSULTANT's responsibility under this Contract is to provide financial advisory services for general and special obligation debt transactions and services related to the issuance of bonds, notes, certificates or other financial instruments as well as on-going financial advisory services to the Office of Financial Management and Budget, in accordance with Exhibit A, Scope of Work/Services, and Exhibit B, CONSULTANT's proposal dated November 25, 2008, both of which are attached hereto and incorporated herein.

The COUNTY's representative/liaison during the performance of this Contract shall be John Long, Debt Manager, telephone number (561) 355-2733 or designee.

The CONSULTANT's representative/liaison during the performance of this Contract shall be Clark Bennett, Managing Director, telephone number (561) 844-6295.

#### **ARTICLE 2 - ORDER OF PRECEDENCE**

Conflicting provisions hereof, if any, shall prevail in the following descending order of precedence: (1) the provisions of the Contract, including Exhibit A; (2) the provisions of RFP No. 09-005/DP and all Amendments thereto, which are incorporated into and made a part of this Contract; (3) Exhibit B, CONSULTANT's proposal dated November 25, 2008; and (4) all other documents, if any, cited herein or incorporated herein by reference.

#### **ARTICLE 3 - SCHEDULE**

The CONSULTANT shall commence services on February 3, 2009, and complete all services by February 2, 2012, with one (1) two (2) year option for renewal at the sole discretion of the COUNTY.

Reports and other items shall be delivered and/or completed in accordance with Exhibit A.

# **ARTICLE 4 - PAYMENTS TO CONSULTANT**

- A. The COUNTY agrees to compensate the CONSULTANT in accordance with the fee proposal set forth in Exhibit B attached hereto and incorporated by reference herein. Travel, lodging and meals for visits with rating agencies in New York shall be the only reimbursable costs and shall be itemized and invoiced separately. Any such reimbursable costs must be authorized in advance by the OFMB Director.
- B. Invoices received from the CONSULTANT pursuant to this Contract will be reviewed and approved by the COUNTY's representative, indicating that services have been rendered in conformity with the Contract. Approved invoices will be sent to the Finance Department for payment. Invoices will normally be paid within thirty (30) days following the COUNTY representative's approval.
- C. All requests for payment of expenses eligible for reimbursement under the terms of this Contract shall include copies of paid receipts, invoices, or other documentation acceptable to the COUNTY's Finance Department. Such documentation shall be sufficient to establish that the expense was actually incurred and necessary in the performance of the Scope of Work described in this Contract. Any travel, per diem, mileage, meals, or lodging expenses which may be reimbursable under the terms of this Contract will be paid in accordance with the rates and conditions set forth in Section 112.061, Florida Statutes.
- D. <u>Final Invoice</u>: In order for both parties herein to close their books and records, the CONSULTANT will clearly state "<u>final invoice</u>" on the CONSULTANT's final/last billing to the COUNTY. This shall constitute CONSULTANT's certification that all services have been properly performed and all charges and costs have been invoiced to the COUNTY. Any further charges, if not properly included on this final invoice, are waived by the CONSULTANT.

# **ARTICLE 5 - TRUTH-IN-NEGOTIATION CERTIFICATE**

Signature of this Contract by the CONSULTANT shall also constitute the execution of a truth-in-negotiation certificate certifying that the wage rates, over-head charges, and other costs used to determine the compensation provided for in this Contract are accurate, complete, and current as of the date of the Contract and no higher than those charged the CONSULTANT's most favored customer for the same or substantially similar service.

The said rates and costs shall be adjusted to exclude any significant sums should the COUNTY determine that the rates and costs were increased due to inaccurate, incomplete, or noncurrent wage rates or due to inaccurate representation(s) of fees paid

to outside contractors. The COUNTY shall exercise its rights under this Article 5 within three (3) years following final payment.

#### **ARTICLE 6 - TERMINATION**

This Contract may be terminated by the CONSULTANT upon sixty (60) days prior written notice to the COUNTY in the event of substantial failure by the COUNTY to perform in accordance with the terms of this Contract through no fault of the CONSULTANT. It may also be terminated, in whole or in part, by the COUNTY, with cause upon five (5) business days written notice to the CONSULTANT or without cause upon ten (10) business days written notice to the CONSULTANT. Unless the CONSULTANT is in breach of this Contract, the CONSULTANT shall be paid for services rendered to the COUNTY's satisfaction through the date of termination. After receipt of a Termination Notice, except as otherwise directed by the COUNTY, in writing, the CONSULTANT shall:

- 1. Stop work on the date and to the extent specified.
- 2. Terminate and settle all orders and subcontracts relating to the performance of the terminated work.
- 3. Transfer all work in process, completed work, and other materials related to the terminated work to the COUNTY.
- 4. Continue and complete all parts of the work which have not been terminated.

#### **ARTICLE 7 - PERSONNEL**

The CONSULTANT represents that it has, or will secure at its own expense, all necessary personnel required to perform the services under this Contract. Such personnel shall not be employees of or have any contractual relationship with the COUNTY.

All of the services required hereinunder shall be performed by the CONSULTANT, or under its supervision, and all personnel engaged in performing the services shall be fully qualified and, if required, authorized or permitted under state and local law to perform such services.

Any changes or substitutions in the CONSULTANT's key personnel, as may be listed in Exhibit B, attached hereto and incorporated herein, must be made known to the COUNTY's representative and written approval must be granted by the COUNTY's representative before said change or substitution can become effective.

The CONSULTANT warrants that all services shall be performed by skilled and competent personnel to the highest professional standards in the field.

All of the CONSULTANT's personnel (and all subcontractor's) will comply with all COUNTY requirements governing conduct, safety, and security while on COUNTY premises.

#### **ARTICLE 8 - CRIMINAL HISTORY RECORDS CHECK**

The CONSULTANT shall comply with the provisions of Ordinance 2003-030, the Criminal History Records Check Ordinance ("Ordinance"), if CONSULTANT's employees or subcontractors are required under this Contract to enter a "critical facility" as identified in Resolution R-2003-1274. The CONSULTANT acknowledges and agrees that all employees and subcontractors who are to enter a "critical facility" will be subject to a fingerprint based criminal history records check. Although COUNTY agrees to pay for all applicable FDLE/FBI fees required for criminal history record checks, the CONSULTANT shall be solely responsible for the financial, schedule, and staffing implications associated in complying with Ordinance 2003-030.

#### <u>ARTICLE 9 - SMALL BUSINESS ENTERPRISES SUBCONTRACTING</u>

The COUNTY reserves the right to accept the use of a subcontractor, or to reject the selection of a particular subcontractor, and to inspect all facilities of any subcontractors in order to make a determination as to the capability of the subcontractor to perform properly under this Contract. The CONSULTANT is encouraged to seek additional small business enterprises for participation in subcontracting opportunities. If the CONSULTANT uses any subcontractors on this project, the following provisions of this Article shall apply:

If a subcontractor fails to perform or make progress, as required by this Contract, and it is necessary to replace the subcontractor to complete the work in a timely fashion, the CONSULTANT shall promptly do so, subject to acceptance of the new subcontractor by the COUNTY.

The Palm Beach County Board of County Commissioners has established a minimum goal for SBE participation of 15% on all County solicitations.

The CONSULTANT agrees to abide by all provisions of the Palm Beach County Code establishing the SBE Program, as amended, and understands that failure to comply with any of the requirements will be considered a breach of contract.

The CONSULTANT incorporates Schedule 1 (participation of SBE-M/WBE Contractors) and Schedule 2 (Letter of Intent) attached hereto and made a part hereof, the names, addresses, scope of work, dollar value or percentage of the SBE-M/WBE participation on Schedule 1 and the Letter of Intent, Schedule 2, signed by each of the listed SBE-M/WBE subcontractors on Schedule 1 agreeing to perform the Contract at the listed dollar value or percentage.

The CONSULTANT understands that each SBE firm utilized on this Contract must be certified by Palm Beach County in order to be counted toward the SBE participation goal.

The CONSULTANT understands that it is the responsibility of the department letting the Contract and Office of Small Business Assistance (OSBA) to monitor compliance with the SBE Ordinance requirements. In that regard, the CONSULTANT agrees to furnish progress payment reports to both parties on the progress of the SBE-M/WBE participation on each pay application submitted.

The CONSULTANT further agrees to provide OSBA with a copy of the CONSULTANT's contract with any SBE subcontractor or any other related documentation upon request.

The CONSULTANT understands the requirements to comply with the tasks and proportionate dollar amounts throughout the term of this Contract as it relates to the use of SBE firms.

The CONSULTANT will only be permitted to replace a certified SBE subcontractor who is unwilling or unable to perform. Such substitutions must be done with another certified SBE in order to maintain the SBE percentages established in this Contract. Requests for substitutions of SBE's must be submitted to the COUNTY's representative and to the Office of Small Business Assistance.

The CONSULTANT understands that he/she is prohibited from making any agreements with the SBE in which the SBE promises not to provide subcontractors quotations to other proposers or potential proposers.

The CONSULTANT agrees to maintain all relevant records and information necessary to document compliance pursuant to Palm Beach County Code, Chapter 2, Article III, Sections 2-71 through 2-80.13, and will allow the COUNTY to inspect such records.

#### **ARTICLE 10 - FEDERAL AND STATE TAX**

The COUNTY is exempt from payment of Florida State Sales and Use Taxes. The COUNTY will sign an exemption certificate submitted by the CONSULTANT. The CONSULTANT shall <u>not</u> be exempted from paying sales tax to its suppliers for materials used to fulfill contractual obligations with the COUNTY, nor is the CONSULTANT authorized to use the COUNTY's Tax Exemption Number in securing such materials.

The CONSULTANT shall be responsible for payment of its own and its share of its employees' payroll, payroll taxes, and benefits with respect to this Contract.

# **ARTICLE 11 - AVAILABILITY OF FUNDS**

The COUNTY's performance and obligation to pay under this Contract is contingent upon an annual appropriation for its purpose by the Board of County Commissioners.

#### **ARTICLE 12 - INSURANCE REQUIREMENTS**

It shall be the responsibility of the CONSULTANT to provide evidence of the following minimum amounts of insurance coverage to Palm Beach County, c/o Purchasing Department, 50 South Military Trail, Suite 110, West Palm Beach, FL 33415, Attention: Donna Pagel, Purchasing Manager.

The CONSULTANT shall, on a primary basis and at its sole expense, maintain in full force and effect, at all times during the life of this Contract, insurance coverages and limits (including endorsements) as described herein. Failure to maintain the required insurance will be considered default of the Contract. The requirements contained herein, as well as COUNTY's review or acceptance of insurance maintained by CONSULTANT, are not intended to and shall not in any manner limit or qualify the liabilities and obligations assumed by CONSULTANT under the Contract. CONSULTANT shall agree to provide the COUNTY with at least ten (10) day prior notice of any cancellation, non-renewal or material change to the insurance coverages. Further, CONSULTANT shall agree that all insurance coverage required herein shall be provided by CONSULTANT to COUNTY on a primary basis.

- A. <u>Commercial General Liability</u>: CONSULTANT shall maintain Commercial General Liability at a limit of liability not less than \$500,000 Each Occurrence. Coverage shall not contain any endorsement(s) excluding Contractual Liability or Cross Liability.
- B. <u>Business Auto Liability</u>: CONSULTANT shall maintain Business Auto Liability at a limit of liability not less than \$500,000 Each Occurrence for all owned, non-owned, and hired automobiles. In the event CONSULTANT owns no automobiles, the Business Auto Liability requirement shall be amended allowing CONSULTANT to maintain only Hired & Non-Owned Auto Liability. This amended requirement may be satisfied by way of endorsement to the Commercial General Liability, or separate Business Auto coverage form.
- C. <u>Workers' Compensation Insurance & Employer's Liability</u>: CONSULTANT shall maintain Workers' Compensation & Employer's Liability in accordance with Florida Statute Chapter 440.
- D. <u>Professional Liability</u>: CONSULTANT shall maintain Professional Liability, or equivalent Errors & Omissions Liability, at a limit of liability not less than \$5,000,000 Per Occurrence. When a self-insured retention (SIR) or deductible exceeds \$10,000, COUNTY reserves the right, but not the obligation, to review and request a copy of CONSULTANT's most recent annual report or audited financial statement. For policies written on a "Claims-Made" basis, CONSULTANT warrants the Retroactive Date equals or preceded the effective date of this Contract. In the event the policy is canceled, non-renewed, switched to an Occurrence Form, retroactive date advanced, or any other event triggering the right to purchase a Supplement Extended Reporting Period (SERP) during the life of this Contract, CONSULTANT shall purchase a SERP with a minimum

reporting period not less than three (3) years. The requirement to purchase a SERP shall not relieve the CONSULTANT of the obligation to provide replacement coverage. The Certificate of Insurance providing evidence of the purchase of this coverage shall clearly indicate whether coverage is provided on an "occurrence" or "claims - made" form. If coverage is provided on a "claims - made" form the Certificate of Insurance must also clearly indicate the "retroactive date" of coverage.

- E. <u>Additional Insured Clause</u>: Except as to Business Auto, Workers' Compensation and Employer's Liability (and Professional Liability, when applicable) the Certificate(s) of Insurance <u>shall clearly confirm</u> that coverage required by the Contract has been endorsed to include Palm Beach County as an Additional Insured.
- F. Waiver of Subrogation: CONSULTANT hereby waives any and all rights of Subrogation against the COUNTY, its officers, employees and agents for each required policy. When required by the insurer, or should a policy condition not permit an insured to enter into a pre-loss agreement to waive subrogation without an endorsement, then CONSULTANT shall notify the insurer and request the policy be endorsed with a Waiver of Transfer of Rights of Recovery Against Others, or its equivalent. This Waiver of Subrogation requirement shall not apply to any policy which includes a condition to the policy specifically prohibiting such an endorsement or voids coverage should CONSULTANT enter into such an agreement on a pre-loss basis.
- G. <u>Certificates of Insurance</u>: Within forty-eight (48) hours of the COUNTY's request to do so, the CONSULTANT shall deliver to the COUNTY Certificate(s) of Insurance evidencing that all types and amounts of insurance coverages required by this Contract have been obtained and are in full force and effect. During the term of the Contract and prior to each subsequent renewal thereof, the CONSULTANT shall provide this evidence to the COUNTY prior to the expiration date of each and every insurance required herein. Such Certificate(s) of Insurance shall include a minimum ten (10) day endeavor to notify due to cancellation of coverage.
- H. <u>Umbrella or Excess Liability</u>: If necessary, CONSULTANT may satisfy the minimum limits required above for either Commercial General Liability, Business Auto Liability, and Employer's Liability coverage under Umbrella or Excess Liability. The Umbrella or Excess Liability shall have an Aggregate limit not less than the highest "Each Occurrence" limit for either Commercial General Liability, Business Auto Liability, or Employer's Liability. The COUNTY shall be specifically endorsed as an "Additional Insured" on the Umbrella or Excess Liability, unless the Certificate of Insurance notes the Umbrella or Excess Liability provides coverage on a "Follow-Form" basis.

I. Right to Revise or Reject: COUNTY, by and through its Risk Management Department in cooperation with the contracting/monitoring department, reserves the right to review, modify, reject, or accept any required policies of insurance, including limits, coverages, or endorsements, herein from time to time throughout the term of this Contract. COUNTY reserves the right, but not the obligation, to review and reject any insurer providing coverage because of poor financial condition or failure to operate legally.

#### **ARTICLE 13 - INDEMNIFICATION**

CONSULTANT shall protect, defend, reimburse, indemnify and hold COUNTY, its agents, employees and elected officials harmless from and against any and all claims, liability, loss, expense, cost, damages, or causes of action of every kind or character, including attorney's fees and costs, whether at trial or appellate levels or otherwise, arising during and as a result of their performance of the terms of this Contract or due to the acts or omissions of CONSULTANT.

## **ARTICLE 14 - SUCCESSORS AND ASSIGNS**

The COUNTY and the CONSULTANT each binds itself and its partners, successors, executors, administrators and assigns to the other party of this Contract and to the partners, successors, executors, administrators and assigns of such other party, in respect to all covenants of this Contract. Except as above, neither the COUNTY nor the CONSULTANT shall assign, sublet, convey, or transfer its interest in this Contract, without the prior written consent of the other. Nothing herein shall be construed as creating any personal liability on the part of any officer or agent of the COUNTY, nor shall it be construed as giving any rights or benefits hereunder to anyone other than the COUNTY and the CONSULTANT.

#### **ARTICLE 15 - REMEDIES**

This Contract shall be governed by the laws of the State of Florida. Any and all legal action necessary to enforce the Contract will be held in Palm Beach County. No remedy herein conferred upon any party is intended to be exclusive of any other remedy, and each and every such remedy shall be cumulative and shall be in addition to every other remedy given hereunder now or hereafter existing at law, or in equity, by statute or otherwise. No single or partial exercise by any party of any right, power, or remedy hereunder shall preclude any other or further exercise thereof.

#### **ARTICLE 16 - CONFLICT OF INTEREST**

The CONSULTANT represents that it presently has no interest and shall acquire no interest, either direct or indirect, which would conflict in any manner with the performance or services required hereunder, as provided for in Chapter 112, Part III, Florida Statutes. The CONSULTANT further represents that no person having any conflict of interest shall be employed for said performance or services.

The CONSULTANT shall promptly notify the COUNTY's representative, in writing, by certified mail, of all potential conflicts of interest for any prospective business association, interest or other circumstance which may influence, or appear to influence, the CONSULTANT's judgment or quality of services being provided hereunder. Such written notification shall identify the prospective business association, interest or circumstance, the hature of work that the CONSULTANT may undertake and request an opinion of the COUNTY as to whether the association, interest or circumstance would, in the opinion of the COUNTY, constitute a conflict of interest if entered into by the CONSULTANT. The COUNTY agrees to notify the CONSULTANT of its opinion by certified mail within thirty (30) days of receipt of notification by the CONSULTANT. If, in the opinion of the COUNTY, the prospective business association, interest or circumstance would not constitute a conflict of interest by the CONSULTANT, the COUNTY shall so state in the notification and the CONSULTANT shall, at its option, enter into said association, interest or circumstance and it shall be deemed not in conflict of interest with respect to services provided to the COUNTY by the CONSULTANT under the terms of this Contract.

#### **ARTICLE 17 - EXCUSABLE DELAYS**

The CONSULTANT shall not be considered in default by reason of any failure in performance if such failure arises out of causes reasonably beyond the control of the CONSULTANT, or its subcontractor(s), and without their fault or negligence. Such causes include, but are not limited to: acts of God; force majeure; natural or public health emergencies; labor disputes; freight embargoes; and abnormally severe and unusual weather conditions.

Upon the CONSULTANT's request, the COUNTY shall consider the facts and extent of any failure to perform the work; and, if the CONSULTANT's failure to perform was without it or its subcontractors' fault or negligence, the Contract Schedule and/or any other affected provision of this Contract shall be revised accordingly, subject to the COUNTY's rights to change, terminate, or stop any or all of the work at any time.

#### **ARTICLE 18 - ARREARS**

The CONSULTANT shall not pledge the COUNTY's credit or make it a guarantor of payment or surety for any contract, debt, obligation, judgment, lien, or any form of indebtedness. The CONSULTANT further warrants and represents that it has no obligation or indebtedness that would impair its ability to fulfill the terms of this Contract.

#### **ARTICLE 19 - DISCLOSURE AND OWNERSHIP OF DOCUMENTS**

The CONSULTANT shall deliver to the COUNTY's representative for approval and acceptance, and before being eligible for final payment of any amounts due, all documents and materials prepared by and for the COUNTY under this Contract.

To the extent allowed by Chapter 119, Florida Statutes, all written and oral information not in the public domain or not previously known, and all information and data obtained,

developed, or supplied by the COUNTY, or at its expense, will be kept confidential by the CONSULTANT and will not be disclosed to any other party, directly or indirectly, without the COUNTY's prior written consent, unless required by a lawful court order. All drawings, maps, sketches, programs, data bases, reports and other data developed or purchased under this Contract for the COUNTY, or at the COUNTY's expense, shall be and remain the COUNTY's property and may be reproduced and reused at the discretion of the COUNTY.

All covenants, agreements, representations and warranties made herein, or otherwise made in writing by any party pursuant hereto, including but not limited to any representations made herein relating to disclosure or ownership of documents, shall survive the execution and delivery of this Contract and the consummation of the transactions contemplated hereby.

#### **ARTICLE 20 - INDEPENDENT CONSULTANT RELATIONSHIP**

The CONSULTANT is, and shall be, in the performance of all work, services, and activities under this Contract, an Independent Contractor and not an employee, agent, or servant of the COUNTY. All persons engaged in any of the work or services performed pursuant to this Contract shall at all times, and in all places, be subject to the CONSULTANT's sole direction, supervision, and control. The CONSULTANT shall exercise control over the means and manner in which it and its employees perform the work, and in all respects the CONSULTANT's relationship, and the relationship of its employees, to the COUNTY shall be that of an Independent Contractor and not as employees or agents of the COUNTY.

The CONSULTANT does not have the power or authority to bind the COUNTY in any promise, agreement, or representation other than specifically provided for in this Contract.

#### **ARTICLE 21 - CONTINGENT FEE**

The CONSULTANT warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for the CONSULTANT, to solicit or secure this Contract and that it has not paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee working solely for the CONSULTANT, any fee, commission, percentage, gift, or any other consideration contingent upon or resulting from the award or making of this Contract.

#### **ARTICLE 22 - ACCESS AND AUDITS**

The CONSULTANT shall maintain adequate records related to all charges, expenses, and costs incurred in estimating and performing the work for at least three (3) years after completion or termination of this Contract. The COUNTY shall have access to such books, records, and documents as required in this section for the purpose of inspection or audit during normal business hours, at the CONSULTANT's place of business.

#### **ARTICLE 23 - NONDISCRIMINATION**

The CONSULTANT warrants and represents that all of its employees are treated equally during employment without regard to race, color, religion, disability, sex, age, national origin, ancestry, marital status, sexual orientation, or gender identity and expression.

# **ARTICLE 24 - AUTHORITY TO PRACTICE**

The CONSULTANT hereby represents and warrants that it has, and will continue to maintain, all licenses and approvals required to conduct its business; and, that it will, at all times, conduct its business activities in a reputable manner. Proof of such licenses and approvals shall be submitted to the COUNTY's representative upon request.

#### **ARTICLE 25 - SEVERABILITY**

If any term or provision of this Contract or the application thereof to any person or circumstances shall, to any extent, be held invalid or unenforceable, the remainder of this Contract, or the application of such terms or provision to persons or circumstances other than those as to which it is held invalid or unenforceable, shall not be affected, and every other term and provision of this Contract shall be deemed valid and enforceable to the extent permitted by law.

# **ARTICLE 26 - PUBLIC ENTITY CRIMES**

As provided in F.S. 287.132-133, by entering into this Contract or performing any work in furtherance hereof, the CONSULTANT certifies that it, its affiliates, suppliers, subcontractors and consultants who will perform hereunder, have not been placed on the convicted vendor list maintained by the State of Florida Department of Management Services within the thirty-six (36) months immediately preceding the date hereof. This notice is required by F.S. 287.133(3)(a).

#### **ARTICLE 27 - MODIFICATIONS OF WORK**

The COUNTY reserves the right to make changes in Scope of Work, including alterations, reductions therein, or additions thereto. Upon receipt by the CONSULTANT of the COUNTY's notification of a contemplated change, the CONSULTANT shall, in writing: (1) provide a detailed estimate for the increase or decrease in cost due to the contemplated change; (2) notify the COUNTY of any estimated change in the completion date; and (3) advise the COUNTY if the contemplated change shall affect the CONSULTANT's ability to meet the completion dates or schedules of this Contract.

If the COUNTY so instructs, in writing, the CONSULTANT shall suspend work on that portion of the Scope of Work affected by a contemplated change, pending the COUNTY's decision to proceed with the change.

If the COUNTY elects to make the change, the COUNTY shall initiate a Contract Amendment, and the CONSULTANT shall not commence work on any such change until such written amendment is signed by the CONSULTANT and approved and executed on behalf of Palm Beach County.

#### **ARTICLE 28 - NOTICE**

All notices required in this Contract shall be sent by certified mail (return receipt requested), hand delivered, or sent by other delivery service requiring signed acceptance. If sent to the COUNTY, notices shall be addressed to:

Kathleen M. Scarlett, Director Purchasing, Palm Beach County 50 South Military Trail, Suite 110 West Palm Beach, FL 33415

#### With a copy to:

Liz Bloeser, Director
Office of Financial Management and Budget
Palm Beach County
Governmental Center
301 N. Olive Ave., 7th Floor
West Palm Beach, FL 33401

If sent to the CONSULTANT, notices shall be addressed to:

Clark Bennett, Managing Director Spectrum Municipal Services, Inc. 630 U.S. Highway One, Suite 103 North Palm Beach, FL 33408

# **ARTICLE 29 - ENTIRETY OF CONTRACTUAL AGREEMENT**

The COUNTY and the CONSULTANT agree that this Contract sets forth the entire agreement between the parties, and that there are no promises or understandings other than those stated herein. None of the provisions, terms, and conditions contained in the Contract may be added to, modified, superseded, or otherwise altered, except by written instrument executed by the parties hereto in accordance with Article 27 - Modifications of Work.

#### **ARTICLE 30 - REGULATIONS; LICENSING REQUIREMENTS:**

The CONSULTANT shall comply with all laws, ordinances and regulations applicable to the services contemplated herein, to include those applicable to conflict of interest and collusion. CONSULTANT is presumed to be familiar with all federal, state and local laws, ordinances, codes and regulations that may in any way affect the services offered.

Execution of this Contract by the Director of Purchasing Is Not Legally Binding or in Effect until Approved by the Palm Beach County Board of County Commissioners.

**IN WITNESS WHEREOF,** the Director of Purchasing of Palm Beach County, Florida, on behalf of the COUNTY, and the CONSULTANT have executed this Contract on the day and year above written.

PALM BEACH COUNTY, FLORIDA FOR ITS BOARD OF COUNTY COMMISSIONERS BY KATHLEEN M. SCARLETT DIRECTOR OF PURCHASING

	Kathleen M. Scarlett, Director
WITNESSES:	CONSULTANT:
Signature	Spectrum Municipal Services, Inc. Company Name
	v: <u>COQQ 21625</u>
Name (type or print)  Khulom (Mosen)	Signature
Signature	Clark Bennett Typed Name
Laurie K Nelson-Moser  Name (type or print)	Managing Director Title

APPROVED AS TO FORM AND LEGAL SUFFICIENCY

· By County Attorney

# EXHIBIT A SCOPE OF WORK/SERVICES Contract No. 09-005/DP

## 1. PURPOSE/BACKGROUND

CONSULTANT shall provide financial advisory services for general and special obligation debt transactions and services related to the issuance of bonds, notes, certificates or other financial instruments as well as on-going financial advisory services for the COUNTY. CONSULTANT shall assist the COUNTY's staff in researching and evaluating financing plans and strategies to meet capital investment needs at acceptable costs, designing financing arrangements and instruments; and representing the COUNTY's interest in financial market dealings. CONSULTANT must have an established reputation in the investment community for experience, expertise and reliability in municipal finance.

The CONSULTANT by terms of the agreement must be a person or firm that does not underwrite government obligations. The CONSULTANT must be listed in the Red Book as Financial Advisors.

The COUNTY reserves the right to contract with other firms or individuals who provide specialized or supplementary expertise necessary to obtain the required financial advisory services.

#### 2. GENERAL REQUIREMENTS

- A. Issuance of Bonds the CONSULTANT shall:
  - 1. evaluate and recommend the use of alternative financing mechanisms and instruments, including but not limited to privatization, certificates of participation, tax-exempt commercial paper and notes, vendor financing and any new financing vehicles available in the market. Assist in negotiating the financing component of any such proposals.
  - 2. be available at all times upon reasonable request to meet with the Board of County Commissioners, the COUNTY's staff personnel, underwriters and other consultants in order to carry out the CONSULTANT's responsibilities.
  - 3. for all COUNTY bond issues:
    - a. on a pro-active basis, bring refunding or other new financing ideas to the attention of the Debt Manager;
    - b. participate in discussions of financing alternatives for each project and make recommendations as to the appropriate method of financing;

- c. prepare and update schedules (timetables) for each bond issuance and assist the COUNTY in coordinating all meetings and conference calls:
- d. provide advice on the terms and features of bonds and on the timing and marketing of bond issues;
- e. participate in pricing call and advise the COUNTY as to the reasonableness of interest rates, yields and the components of the underwriters spread;
- 4. provide specific recommendations regarding the necessary provisions and covenants to be contained in bond issues, including, but not limited to, bond amounts, maturities, interest rates, redemption provisions, flow of funds, arbitrage requirements, security pledges and conditions relating to the issuance of additional bonds.
- 5. provide advice and assistance to the COUNTY and to Bond Counsel as to the preparation of the bond authorizing resolution, ordinance and other proceedings. Assist with validation of bonds, if necessary, through preparation of financial tables and exhibits and the presentation of testimony when necessary;
- provide advice and assistance to the COUNTY and Disclosure Counsel as to preparation and composition of the preliminary and final official statements, so as to make the most favorable full and accurate disclosure to the rating agencies and investing public. Arrange for widest possible distribution of official statement to bond underwriters and investors;
- 7. request, receive and evaluate quotes, when applicable, for municipal bond insurance, determine through discussions with Senior Managing Underwriter the benefit, if any, of obtaining bond insurance and make recommendations to the COUNTY as to the need for bond insurance;
- 8. request, receive and evaluate quotes, when applicable, for reserve fund surety and make recommendations to the COUNTY as to the funding of the debt service reserve with a surety policy;
- assist the COUNTY in selecting trustees, paying agents and other financial intermediaries as necessary;
- 10. assist the COUNTY in selection of verification agent and coordinate obtaining verification report for refunding transactions;
- 11. provide an opinion as to the appropriateness and fairness of each bond issue including an evaluation of the underwriters' performance;
- 12. advise and assist the COUNTY in the preparation and presentation to the rating agencies, including bond issue documentation and other

financial information, for the purpose of obtaining the best possible rating of the bonds;

- 13. assist in the preparation and review of all necessary closing documents; and
- 14. attend all pre-closings and closings, as necessary.

#### B. Other Services – The CONSULTANT shall:

- 1. coordinate periodic visitations between the COUNTY, representatives of the rating agencies and major institutional investors;
- advise the COUNTY on proposed and actual changes in tax laws and changes in financial markets that could affect the COUNTY's bond financing plans;
- in the area of short-term financing, provide the COUNTY with advice, guidance, evaluation, pricing and assistance in bond anticipation notes, bank loans, commercial paper and any other financial instrument as necessary;
- provide periodic analysis of market conditions both within the State of Florida and nationwide and any potential gains that might be realized from the refunding of outstanding COUNTY bond issues;
- be available to the COUNTY to discuss and make recommendations on all financial matters as they relate to incurring COUNTY debt. Be available for meetings with COUNTY staff and the Board of County Commissioners, as necessary;
- 6. review unsolicited proposals for financial transactions received by the COUNTY from underwriting firms and on a timely basis, make recommendations as to their merits to Debt Manager, Director of OFMB, and the County Administrator as necessary.

#### C. <u>Additional OFMB Services</u> – The CONSULTANT shall:

- 1. participate in developing the financing plan for the COUNTY's Five Year Capital Improvement Program;
- 2. review existing debt structure and financial resources to determine available borrowing capacity. Provide innovative and creative ideas for enhancing the COUNTY's position (improving coverage, reducing debt load, reducing interest rate, removing restrictive covenants).
- 3. provide, on an as-needed basis, financial analyses or any applicable services as directed by the Board of County Commissioners, the County Administrator, and the Director of Financial Management and Budget.

4. It should be noted that the COUNTY reserves the right to limit the CONSULTANT's involvement with respect to any debt issuance or other debt management undertaking to include only selected tasks. In the event of such limitation to the scope of services, the CONSULTANT's compensation which would otherwise take the form of a per bond transaction fee would be on an hourly basis, or could be a combination of an hourly and modified per bond.

# EXHIBIT B CONTRACTOR'S PROPOSAL DATED NOVEMBER 25, 2008 Contract No. 09-005/DP

(Consisting of 71 pages)