

**PALM BEACH COUNTY  
BOARD OF COUNTY COMMISSIONERS**

**Meeting Date: July 21, 2009**

**( x ) Consent      ( ) Regular**  
**( ) Workshop      ( ) Public Hearing**

**Submitted For: Sharon R. Bock, Clerk & Comptroller**

**Recommended by:**

**Grant J. Skolnick, Esq., Director of Board Services**

Date \_\_\_\_\_

**Approved by:**

## Assistant County Administrator

H:\DB - Contract - Purchasing AIS.doc

BOARD SERVICES (MINUTES) DIVISION

ROUTING INFORMATION SLIP:

DATE ROUTED: July 15, 2009

ROUTED TO: Grant Skolnick/Charles Mansen/Angela Sims

ROUTED FROM: Diane Brown, Board Services-Minutes Phone: 355-2951

DESCRIPTION OF ITEM:

Contract List for the July 21, 2009, BCC/Workshop Meeting.  
My deadline to County Administration is July 16, 2009 Noon

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REQUESTED ACTION:

- ☒ Review and signature
- ☐ Review and information
- ☐ Other: \_\_\_\_\_

OTHER ROUTING INSTRUCTIONS:

- ☒ Return to originator
- ☐ Forward for additional processing to:  
\_\_\_\_\_
- ☐ Other: \_\_\_\_\_

THANKS!  
Diane Brown

*mgordon 7/15/2009 [signature]*

*Reviewed by [signature]*

*Pete Jones 7/17/09*

*Charles Mansen 7/17/09*

## II. FISCAL IMPACT ANALYSIS

### A. Five Year Summary of Fiscal Impact:

Fiscal Years	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
# ADDITIONAL FTE	_____	_____	_____	_____	_____
POSITIONS (Cumulative)	_____	_____	_____	_____	_____

Is Item Included In Current Budget? Yes \_\_\_\_\_ No \_\_\_\_\_  
Budget Account No.: Fund \_\_\_\_\_ Dept \_\_\_\_\_ Unit \_\_\_\_\_  
Object \_\_\_\_\_ Program \_\_\_\_\_

### B. Recommended Sources of Funds/Summary of Fiscal Impact:

### C. Departmental Fiscal Review:

## III. REVIEW COMMENTS

### A. OFMB Budget and/or Contract Dev. and Control Comments:

\_\_\_\_\_  
OFMB/Budget

\_\_\_\_\_  
Contract Development and Control

### B. Legal Sufficiency:

\_\_\_\_\_  
Assistant County Attorney

### C. Other Department Review:

\_\_\_\_\_  
Department Director

This summary is not to be used as a basis for payment.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**07/21/09**

**REVISED July 15, 2009**

Contractor(s)	Project	Contract Amount SBE / M/WBE Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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**EXHIBIT A**

Quinco Corporation	Increase of term contract amount for landscape installation for the period 03/13/09 through 03/12/10 per Bid #07-018/TN.	Increased Amount: \$ 25,000.00 Total with Increase: \$218,000.00 SBE 100%	County wide	Scarlett	
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The County has encumbered \$50,000 (\$14,286/month) during the previous three and a half (3.5) months of the current twelve (12) month term contract. Parks and Recreation has requested an increase of \$25,000 over the previously authorized amount of \$193,000 due to landscape projects at Okeeheelee Golf Course, Park Ridge Golf Course and John Prince Golf Learning Center. Of this previously authorized amount, \$25,000 was originally allocated to Parks and Recreation; therefore, their new allotted amount, inclusive of the requested increase, will provide them with \$50,000 total under this contract for landscape installation projects. This term contract has two (2) twelve (12) month renewal options.

**EXHIBIT B**

Genapure Corporation	Extend and increase term contract amount for laboratory services for the period 03/21/07 through 01/20/10 per Bid #05-082/AW.	Increased Amount: \$ 25,500.00 Total with Increase: \$487,500.00 SBE \$ 0	Water Utilities 4001-720-2330-3431	Scarlett	
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The County has encumbered \$386,923 (\$14,330/month) during the previous twenty-seven (27) months of the current twenty-eight (28) month term contract. Water Utilities requests a contract extension of six (6) additional months and an increase of \$25,500, to meet laboratory related needs while Purchasing re-solicits, evaluates and awards the new bid. No SBE vendor submitted a bid on this project.

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<b>EXHIBIT C</b> Stockton Maintenance Group, Inc.; Superior Service Management, Inc.	Renewal of term contract for custodial services for the period 09/01/09 through 08/31/10 per Bid #06-100/AN.	\$ 5,169,470.00 SBE: (1) \$ 1,087,754.97	Facilities Management 0001-410-5220-3403 0001-410-5240-3403 0001-410-5250-3403 0001-410-5260-3403 0001-410-5270-3403 0001-410-5290-3403 PBIA 4100-120-2280-3403 4100-120-2430-3403	Scarlett	

The County has encumbered \$3,919,155 (\$561,474/month) during the previous nine and a half (9.5) months of the current twelve (12) month term contract. Based upon historical usage and an option for additional tasks, \$5,169,470 is needed to meet the County's requirements through the expiration of this twelve (12) month renewal contract. There is one (1) twelve (12) month renewal period available under this term contract.

<b>EXHIBIT D</b> D.S. Eakins Construction Corporation; Murray Logan Construction, Inc.	Renewal of term contract for rental of crews with equipment for the period 08/15/09 through 08/14/10 per Bid #06-139/PR.	\$ 578,000.00 SBE: (2) Amount dependent upon usage.	County wide	Scarlett	
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The County has encumbered \$286,996 (\$27,333/month) during the previous ten and a half (10.5) months of the current twelve (12) month term contract. Based upon historical usage, Water Utilities is requesting \$250,000 for the replacement and installation of pipe fittings necessary for this modification project for pump station #5229, \$578,000 is needed to meet the County's requirements through the expiration of this twelve (12) month renewal term. There is one (1) twelve (12) month renewal period available under this term contract.

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**EXHIBIT E**

Sutphen Corporation	One time purchase of one (1) quint platform truck Purchase Order #LM070609-78.	\$ 725,349.00 SBE \$ 0	Fire Rescue 1300-440-4230-6401	Scarlett	
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Fire Rescue has requested a one-time purchase of one (1) replacement Fire Apparatus w/Aerial Platform. This purchase is off the City of Warr Acres, Oklahoma Sealed Bid Invitation for Lease/Purchase. There is no SBE currently certified for this commodity or service.

**EXHIBIT F**

Florida Bearings, Inc.	Increase of term contract for WILO-EMU O.E.M. Pump parts and repairs for the period 12/22/08 through 06/21/10 per Sole Source #SS850162.	Increased Amount: \$250,000.00 Total with Increase: \$524,800.00 SBE \$ 0	Water Utilities 4001-720-2470-4615 4001-720-2554-4615	Scarlett	
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The County has encumbered \$199,957 (\$33,326/month) during the previous six (6) months of the current eighteen (18) month contract. Water Utilities has requested an increase of \$250,000 over the previously authorized amount of \$274,800, due to additional repairs on existing lift station pumps and future repairs on lift station pumps under the authority of the Glades Utility Authority (GUA), which will be maintained by Water Utilities effective 10/01/2009. This is a sole source provider who is not a certified SBE.

**EXHIBIT G**

USA Parking Associates IV	Renewal of term contract for the Management and Operation of Airport Parking Facilities for the period 08/15/09 through 08/14/10 per Bid #06-091/MF.	\$1,858,334.00 SBE \$ 0	PBIA 4100-120 (1120, 1340, 2340) 3401	Scarlett	
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The County has encumbered \$4,927,404 (\$140,783/month) during the previous thirty-five (35) months of the current thirty-six (36) month contract. Due to increased park and ride costs; a 3% salary increase as required under the Living Wage Ordinance for the lower wage earners; and, an increase in maintenance costs for equipment no longer under warranty, \$1,858,334 is needed to meet the County's requirements through the expiration of this twelve (12) month renewal term contract. There is one (1) twelve (12) month renewal period remaining under this term contract. Because of Federal funding, this project must adhere to the Federal DBE program rather than the County's SBE program.

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<b>EXHIBIT H</b> Lamar Obie Corporation	Emergency extension of term contract for transit bus advertising services for the period of 08/01/08 through 12/31/09 per RFP #03-065/PR.	Increased Amount: \$ 50,000.00 Total with Increase: \$410,000.00 Revenue Generating SBE \$ 0	Palm Tran	Scarlett	

The County has received \$330,000 (\$30,000/month) in revenue during the previous eleven (11) months of the current twelve (12) month term contract. Due to the complexity of this project and in order to allow sufficient time to conduct the RFP process and award a new contract, it is imperative that an emergency extension of up to five (5) months in excess of the twelve (12) months previously approved by the Board, is necessary. During this emergency extension, the Contractor will pay the County forty-five percent (45%) of gross revenues instead of the minimum guarantee that was paid to the county under the original contract. Based upon anticipated gross revenue of \$111,111, the County will receive approximately \$50,000.00 (\$10,000 per month). Because of Federal funding, this project adheres to the Federal DBE program rather than the County's SBE program.

<b>EXHIBIT I</b> Sentry Technology Corporation	Increase of term contract for the purchase of self- checkout library equipment and maintenance agreement for the period 09/11/07 through 09/10/10 per RFP #06-025/LJ.	Increased Amount: \$338,021.00 Total with Increase: \$526,708.00 SBE \$ 0	Library 1180-320-3200-6401	Scarlett	
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The County has encumbered \$127,775.00 (\$6,388.75/month) during the previous twenty (20) months of the current thirty-six (36) month term contract. The Library Department requests an increase of \$338,021 over the previously authorized amount of \$188,687 for the purchase and installation of up to twenty-two (22) self-checkout machines (\$179,150); up to twenty-one (21) option two (2) pay stations (\$59,871.00); and upgrades to the Radio Frequency Identification (RFID) (\$49,500) and Security System interfaces (\$49,500) for up to thirty-three (33) self-checkout machines. This contract has two (2) twelve (12) month renewal options. A separate twelve (12) month maintenance agreement is included, with three (3) twelve (12) month renewal options. This contract was established by a competitive RFP process that allowed up to ten (10) points for SBE participation. No certified SBE participation was offered by the recommended awardee.

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<b>EXHIBIT J</b> Penn Credit Corporation	Term contract for debt collection services for the Office of Financial Management & Budget for the period 08/16/09 through 01/30/12 per piggyback off Osceola County contract #09-289-CV.	\$771,048.00 Revenue Generating SBE \$ 0	OFMB 0001-600-6241-3129 0001-600-6120-3129 1400-600-6107-3129	Scarlett	

The County has received \$301,541 (\$25,128.40/month) in revenue during the previous twelve (12) months of the current debt collection contract. Under this new term contract, Penn Credit will receive seventeen percent (17%) of the revenue collected as their fee, which is two percent (2%) less than they receive under their current contract. This purchase is off Osceola County contract #09-289-CV. There is no SBE currently certified for this commodity or service.

<b>EXHIBIT K</b> American Traffic Systems, Inc.	Term contract for red light camera and citation system for the period 07/22/09 through 07/21/12 per RFP #09-015/LJ.	2,538,000.00 Revenue Generating SBE : 15%	Engineering 1203-360-3260-3401	Scarlett	
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This revenue generating contract for the installation, administration, and servicing of a red light camera program is anticipated to collect \$2,538,000 in net revenue during this thirty-six (36) month new term contract. This is a turnkey system including the review, printing and mailing of citations and the collection of fees for cameras at ten (10) intersections, with the option of adding up to ten (10) additional intersections depending on the success of the initial program. The contractor will be paid a monthly flat fee per intersection approach of \$4,750, which, based upon ten (10) intersections, is estimated to be a total of \$47,500. The amount paid to the contractor shall come exclusively from the revenue collected from infractions, and the total amount (monthly fees and collected infraction fees) paid to the contractor shall not exceed the collected revenue. Should the total fee to be paid to the contractor for any location exceed the collected revenues for any month, and in subsequent months should the collected revenue exceed the total amount to be paid to the contractor for the subsequent month(s), the revenue shortages for that location shall be paid to the contractor from the excess revenue for that location. This contract has two (2) twelve (12) month renewal options.

<b>TOTAL AMOUNT OF CONTRACT INCREASES (EXHIBITS A – K )</b>	<b>\$ 688,521.00</b>
<b>TOTAL AMOUNT OF ALL CONTRACTS (EXHIBITS A – G &amp; I )</b>	<b>\$10,088,161.00</b>
<b>TOTAL AMOUNT OF REVENUE GENERATING CONTRACTS (EXHIBITS H, J &amp; K )</b>	<b>\$ 3,719,048.00</b>