| Meeting Date: January 12, 2010 | [X ]Consent | [ $\quad$ Regular |
| :--- | :--- | :--- |
|  | [ Ordinance | [ Public Hearing |

## Department: Facilities Development \& Operations

## I. EXECUTIVE BRIEF

Motion and Title: Staff recommends motion to approve: An annual contract with Precision Air Systems, Inc. for installation, repair, and/or replacement of Heating Ventilation Air Conditioning (HVAC) systems on an as needed basis for projects typically under $\$ 100,000$ each.


#### Abstract

Summary: This contract is for one (1) year and is an indefinite-quantity contract with a maximum value of $\$ 2,000,000$. The contract will terminate when a total of $\$ 2,000,000$ in work orders are issued among the pool of six (6) approved HVAC contractors or when the one-year time period has expired, whichever occurs first. The contract provides up to four (4) - one (1) year renewals, each for a not-to-exceed amount of $\$ 2,000,000$, at the sole option of the County. Staff will review the status of the contractor's certifications annually, prior to renewal, to ensure the firm remains qualified under the original pre-qualification criteria. The work is to be awarded as work orders on a lump-sum, competitively quoted basis among the pool of HVAC contractors. Any work performed will be in accordance with the Contract. The specific magnitude of the work shall be determined by individual work orders. The Small Business Enterprise (SBE) goal is $15 \%$, and will be tracked cumulatively for each work order issued. Precision Air Systems, Inc. is a Palm Beach County company. This is a bond-waiver contract. The cumulative value of active work orders at any time will be limited to $\$ 200,000$ per contractor. (FD\&O Admin) Countywide (JM)


Background and Justification: Bids were opened on October 7, 2009, for "Annual Contract: HVAC" and Precision Air Systems, Inc. was one (1) of six (6) HVAC contractors to submit a pre-qualification package that met the established criteria for acceptance as one of our Annual HVAC Contractors. The contract is effective for a period of twelve (12) months or at the point where the maximum potential contract amount of $\$ 2,000,000$ is reached among this pool of six (6) Annual HVAC Contractors.


Recommended by:

Approved by:


## II. FISCAL IMPACT ANALYSIS

A. Five Year Summary of Fiscal Impact:

| Fiscal Year | 2010 | 2011 | 2012 | 2013 | 2014 |
| :--- | :---: | :---: | :---: | :---: | :---: |
| Capital Expenditures | 0 |  |  |  |  |
| Operating Costs | 0 | 0 | 0 | 0 | 0 |
| External Revenues | 0 | 0 | 0 | 0 | 0 |
| Program Income (County) | 0 | 0 | 0 | 0 | 0 |
| In-Kind Match (County) | 0 | 0 | 0 | 0 | 0 |
| NET FISCAL IMPACT | 0 | 0 | 0 | 0 | 0 |
| \# Additional FTE |  |  |  |  |  |
| Positions (Cumulative) | - | - | - | - | - |
| Is Item Included in Current Budget? Yes_ |  | No |  |  |  |
| Budget Account No: Not applicable |  |  |  |  |  |
| Reporting Category |  |  |  |  |  |

## Recommended Sources of Funds/Summary of Fiscal Impact:

Potential maximum fiscal impact is $\$ 2,000,000$. Work Orders requiring BCC approval will be brought to the Board and fiscal impact will be addressed at that time; otherwise, funding will come from previously approved BCC projects.

## Departmental Fiscal Review:

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## III. REVIEW COMMENTS

## A. OFMB Fiscal and/or Contract Development \& Control Comments:



## A. Other Department Review:

## Department Director

This summary is not to be used as a basis for payment.

