PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS

6 A-2

AGENDA ITEM SUMMARY

Meeting Date:

March 23, 2010

[] Consent [] Workshop [x] Regular

[] Public Hearing

Department:

County Administration County Administration

Submitted By: Submitted For:

Economic Development Office

I. EXECUTIVE BRIEF

Motion and Title: Staff recommends motion to:

A) Conceptually Approve a Section 108 Loan Program Agreement with Oxygen Development, LLC (Company) in the amount of \$5,947,740, contingent upon the approval of the U.S. Department of Housing & Urban Development (HUD); and

B) Authorize the County Administrator to sign all loan documents associated with this item.

Summary: The Section 108 loan will assist in financing the construction of a new manufacturing company in Palm Springs that will lead to the creation of 400 new full time equivalent jobs. The estimated investment totals \$23,279,387, of which \$11,003,709 is from Bank Atlantic, \$4,000,000 from the Small Business Administration 504 Loan Program, \$5,947,740 from the Section 108 Loan Program, and \$2,327,939 from owners' equity. The Company is a manufacturer of color cosmetics, skin care, hair care and over-the-counter drug-type products. The Company will use the Section 108 funds for refinancing of land, refinancing of machinery and equipment, soft costs, capitalized interest and architectural & engineering expenses. On September 1, 2009, the Board of County Commissioners approved a Resolution (R-2009-1443) for Oxygen's application of Recovery Zone Facility Bonds. Oxygen has determined that Section 108 Loan Program Funds will be used in lieu of the Recovery Zone Bonds. This agreement supersedes Document R2009-1612. These are Federal funds that require no local match. All documents are subject to such modifications required for consistency with the loan commitment, compliance with HUD's criteria, and to protect the County's interest. District 2 (DW)

Background and Policy Issues: On September 2, 2009, the Section 108 Loan Review Committee (LRC), made up of representatives from the Economic Development Office, Housing & Community Development, and the Office of Financial Management & Budget, recommended providing a \$3,000,000 HUD Section 108 loan for the Company through the Palm Beach County Section 108 Loan Program. On October 6, 2009, the Board of County Commissioners approved the \$3M Section 108 loan, upon approval by HUD (R2009-1612). On March 17, 2010, the LRC approved the revised project and recommended providing a \$5,947,740 Section 108 Loan to the Company.

Attachments:

Section 108 Loan Program Agreement

Recommended by:

Economic Development Director

Date

Approved by:

Assistant County Administrator

Date

3-22-2010

II. FISCAL IMPACT ANALYSIS

Fiscal Years		2010	2011	2012	2013	2014	
Capital Expenditures Expenditure Operating Cost		\$2047.747					
		Ψ Ο , <u>1.14.11</u> Ο					
Progra	al Reveni m Incomo d Match (i	e (PBC)	<u>(\$12947.740)</u> ———				
# ADD	ISCAL IM DITIONAL BITIONS lative)	·	<u>\$0</u>	·			
s Item	ı include	d In Currei	nt budget?	Yes >	K No		
		nt Number	J	Equipment of the control of the cont			
Fund	<u>1540</u>	Dept.	<u>764</u> Unit	2002 Obje	ect <u>8201</u>	(General S 108 Loan)	ection
B. Re	commen	ded Sourc	es of Funds/Sun	nmary of F	iscal Impac	t:	
				Pb	1//		
C. De _l	partment	tal Fiscal R	Review:	Heler	9/15/13	0	
C. De _l	partment	tal Fiscal R	Review: Harriew	COMMENT	· ³ /15/1	<u>,</u>	
						0	
			III. REVIEW	nd Control (Control 3/19/10	3/22
4 .		scal and/or OFMB	III. REVIEW	Contract	ct Dev. and Contract co	omplies with our requirements.	
4 .	OFMB FI	scal and/or OFMB	III. REVIEW	Contract	Comments: Ct Dev. and C. Janes This Contract co contract review Af The	omplies with our requirements.	704
4 .	OFMB FI	scal and/or OFMB	III. REVIEW Contract Dev. an	Contract	Comments: Ct Dev. and C. Janes This Contract co contract review Af The	omplies with our requirements.	704

This summary is not to be used as a basis for payment.

Department Director

SECTION 108 LOAN PROGRAM AGREEMENT BETWEEN PALM BEACH COUNTY AND OXYGEN DEVELOPMENT, LLC

THIS AGREEMENT is made as of the ______ day of _______, 2010 by and between Palm Beach County, Florida, a political subdivision of the State of Florida, by and through its Board of County Commissioners, herein referred to as COUNTY, and Oxygen Development, LLC [] an individual, [] a partnership, [X] a limited liability company, [] a corporation authorized to do business in the State of Florida, hereinafter referred to as COMPANY, whose physical address is 1441 West Newport Center Drive, Deerfield Beach, FL 33442 and whose Federal I.D. number is 010715094.

WITNESSETH:

WHEREAS, the COUNTY is administering various Section 108 Loan Programs (its "108 Loan Program") under the Rules and Regulations of the U.S. Department of Housing and Urban Development (hereinafter referred to as "HUD"); and

WHEREAS, the COUNTY and the COMPANY are required to follow such Rules and Regulations of HUD and the national purpose of the program which is to eliminate slums or blight or provide job opportunities to persons of low and moderate income or provide for an urgent need as defined by HUD; and

WHEREAS, the COUNTY has determined that the Section 108 loan is an eligible loan to the COMPANY under CFR 570.203 (b) and 570.703(i); and

WHEREAS, COUNTY intends to grant financing in the amount of five million nine hundred forty seven thousand seven hundred forty dollars (\$5,947,740) to COMPANY subject to the terms and conditions outlined in the loan commitment dated _______ as well as those certain loan documents which include, the Loan Agreement, Section 108 Promissory Notes, Collateral Mortgage and Security Agreement, Guaranty Agreement, and any and all other documents and/or agreements evidencing, securing or relating to the loan.

NOW, THEREFORE, in consideration of the promises and mutual covenants hereinafter contained, the parties agree as follows:

1. Anti-Piracy Provisions

The COMPANY hereby certifies that it is in compliance with Section 105H of U.S.C. 5305 and 24 CFR 570.210 and 570.482 and 507.506 in that the Section 108 Loan will not cause the COMPANY to locate a facility, plant or operation, including the expansion of a business that will result in the loss of jobs from one Labor Market Area to another.

2. Benefit to Persons of Low and Moderate Income

The COMPANY has agreed to enter into a First Source Agreement with Workforce Alliance to meet the goal of hiring 51% of its new employees from the low and moderate income workforce.

3. <u>Job Creation</u>

In compliance with 24 CFR 570.209(b)(1) the COMPANY agrees to make a good faith effort to create in Palm Beach County one new full time equivalent (FTE) job per \$14,869 of HUD assistance within five (5) years, totaling four hundred (400) new FTE jobs. Year 1 shall begin as of the date of closing of the Section 108 Loan.

A new FTE job shall be a position that requires employment for a minimum of 40 hours per week or 2,080 hours annually. A FTE job may include permanent, salaried part-time employees whose hours total 2,080 hours annually.

4. Job Audit

The COMPANY shall report its compliance with the job creation requirement by submitting an Annual Report certified by the Payroll Officer or Lead Accountant as shown in Exhibit A of the Agreement attached hereto and made a part hereof. The Annual Report shall be submitted to the COUNTY (attn: Palm Beach County Economic Development Office). COMPANY will be informed by the COUNTY when the COUNTY has made the determination that there are deficiencies with the audit and/or invoice documentation. Under these circumstances, the audit and invoice documentation cannot be processed pending COMPANY resolving the identified deficiencies. Upon receipt by the COUNTY from COMPANY of the appropriate audited and/or invoiced documentation, processing of the audit and invoices may proceed. Further, the COMPANY shall permit the COUNTY to investigate its books and records and interview employees to insure compliance with this provision. When the COMPANY has achieved its job goals, it shall have satisfied this requirement.

5. <u>Inspection</u>

Upon ten (10) business days notice and at any time during normal business hours and as often as the COUNTY deems necessary, there shall be made available by COMPANY to the COUNTY for examination, all its records with respect to all matters covered by this Agreement. The COUNTY reserves the right to require copies of such records and/or to conduct an inspection of COMPANY'S records regarding performance measures at any time for any period covered by this Agreement.

GENERAL CONDITIONS

1. Employee: Bona Fide

COMPANY warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for COMPANY to solicit or secure this Agreement and that it has not paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee working solely for COMPANY, any fee, commission, percentage, gift, or any other consideration contingent upon or resulting from the award or making of this Agreement.

2. Non-discrimination

COMPANY agrees that no person shall on the grounds of race, color, disability, national origin, religion, age, familial status, sex or sexual orientation, gender identity or expression, be excluded from the benefits of, or be subjected to discrimination under, any activity carried out by the performance of this Agreement.

3. Worker's Compensation & Employer's Liability

COMPANY shall agree to maintain Worker's Compensation Insurance & Employers Liability in accordance with Florida Statute Chapter 440.

4. Convicted Vendor List; Debarment

(a) As provided in F.S. 287.132-133, by entering into this Agreement or performing any work in furtherance hereof, COMPANY certifies that neither COMPANY, its affiliates nor its principals who will perform hereunder have been placed on the Convicted Vendor List maintained by the State of Florida Department of Management Services within thirty-six (36) months immediately preceding the date of execution of this Agreement by the COUNTY. This notice is required by F.S. 287.133(3)(a).

Florida Department of Management Services, Division of Purchasing 4050 Esplanade Way, Tallahassee, FL 32399-0950 (850) 488-8440

http://dms.myflorida.com/dms/purchasing/convicted_suspended_discriminatory_vendor_lists/convicted_vendor_list

(b) By entering into this Agreement or performing any work in furtherance hereof, COMPANY certifies that neither COMPANY, its affiliates nor its principals who will perform hereunder is presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency, as such terms are defined in Executive Order 12549, nor is any such action pending or proposed.

5. Successors & Assigns

The COUNTY and COMPANY each binds itself and its partners, successors, executors, administrators and assigns to the other party and to the partners, successors, executors, administrators and assigns of such other party, in respect to all covenants of this Agreement. Except as above, neither the COUNTY nor COMPANY shall assign, sublet, convey or transfer its interest in this Agreement without the prior written consent of the other. Nothing herein shall be construed as creating any personal liability on the part of any officer or agent of the COUNTY, nor shall it be construed as giving any rights or benefits hereunder to anyone other than the COUNTY and COMPANY.

6. <u>Material Change of Circumstances</u>

COMPANY shall immediately notify the COUNTY of any material change of circumstances of COMPANY'S business operations in Palm Beach County. For the purposes hereof, material change of circumstance shall include, but not be limited to, the failure of COMPANY to diligently and actively pursue fulfillment of the terms hereof, the sale or transfer of COMPANY'S assets for the benefit of creditors, the suspension, closing or cessation of operation of COMPANY, voluntary or involuntary bankruptcy or an assignment for the benefit of COMPANY'S creditors. In the event of a material change of circumstances, the COUNTY shall have the right to terminate this Agreement, whereupon the COUNTY shall have no further obligation to COMPANY under this Agreement.

7. Entire Agreement Between Parties

The COUNTY and COMPANY agree that this Agreement and all attachments hereto, including but not limited to the Loan Documents and any BEDI Grant, sets forth the entire agreement between the parties, and that there are no promises or understandings other than those stated herein. None of the provisions, terms and conditions contained in this Agreement may be added to, modified, superseded or otherwise altered, except by written instrument executed by the parties hereto.

8. <u>Invalid or Unenforceable Terms</u>

If any term or provision of this Agreement, or the application thereof to any person or circumstances shall, to any extent, be held invalid or unenforceable, the remainder of this Agreement, or the application of such terms or provision, to persons or circumstances other than those as to which it is held invalid or unenforceable, shall not be affected, and every other term and provision of this Agreement shall be deemed valid and enforceable to the extent permitted by law.

9. Remedies

In the event of a Default by the COMPANY, the COUNTY shall consult with HUD as to the appropriate remedy, including acceleration of the principal balance due under the Section 108 loan, including defeasance provisions if applicable. The COMPANY recognizes the authority of HUD in this matter.

10. <u>Law and Remedy</u>

This Agreement shall be governed by the laws of the State of Florida and the laws of the United States and the Rules and Regulations of HUD. Any and all legal action necessary to enforce the Agreement shall be held in Palm Beach County or such jurisdiction as is established by HUD. No remedy herein conferred upon any party is intended to be exclusive of any other remedy, and each and every such remedy shall be cumulative and shall be in addition to every

other remedy given hereunder or now or hereafter existing at law or in equity or by statute or otherwise. No single or partial exercise by any party of any right, power, or remedy hereunder shall preclude any other or further exercise thereof.

11. Indemnification and Hold Harmless

The COMPANY agrees to protect, defend, reimburse, indemnify and hold the COUNTY and HUD, its agents, its employees and elected officers and each of them, free and harmless at all times from and against any and all claims, liability, expenses, losses, costs, fines and damages, including attorney's fees, and causes of action of every kind and character against and from the COUNTY and HUD, which arise out of this Agreement. COMPANY recognizes the broad nature of this indemnification and hold harmless clause, and voluntarily makes this covenant and expressly acknowledges the receipt of good and valuable consideration provided by the COUNTY in support of this clause in accordance with the laws of the State of Florida. This Paragraph shall survive the termination of the Agreement.

12. Assignability

It is recognized by the COUNTY and the COMPANY that this Agreement is part of the closing documents of a Section 108 Loan and the loan documents and this Agreement are held in trust for the benefit of HUD, and HUD has the final discretion as to its enforcement.

13. Amendment; No Waiver

This Agreement may not be amended or the terms or provisions hereof waived unless such amendment or waiver is in writing and signed by the parties. No delay or failure by the COUNTY to exercise any right, power, or remedy shall constitute a waiver thereof by the COUNTY, and no single or partial exercise by the COUNTY of any right, power, or remedy shall preclude other or further exercise thereof or any exercise of any other rights, powers, or remedies.

14. Counterparts

This Agreement may be executed in any number of counterparts, all of which together shall constitute one agreement.

15. Further Actions

The COMPANY shall execute and deliver such documents and instruments, and shall take such other actions as the COUNTY deems necessary to more fully carry out the terms of this Agreement.

16. Notice

All notices required in this Agreement shall be sent by certified mail, return receipt requested, and if sent to the COUNTY shall be mailed to:

Sherry Howard, Director Palm Beach County Economic Development Office P.O. Box 1989 West Palm Beach, Florida 33402-1989

With a copy to:

Dawn Wynn, Assistant County Attorney Palm Beach County Attorney's Office 301 N. Olive Ave, 6th Floor West Palm Beach, FL 33401

And if sent to the COMPANY shall be mailed to:

Philippe Cohen, General Manager 1441 West Newport Center Drive Deerfield Beach, FL 33442

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IN WITNESS WHEREOF, the Board of County Commissioners of Palm Beach County, Florida has made and executed this Agreement on behalf of COUNTY, and COMPANY has hereunto set its hand the day and year above written.

WITNESS FOR PALM BEACH COUNTY:	PALM BEACH COUNTY, FLORIDA BY ITS BOARD OF COUNTY COMMISSIONERS:
Signature	Ву:
Name (type or print)	Robert Weisman, County Administrator
Title	
APPROVED AS TO TERMS AND CONDITIONS:	APPROVED AS TO FORM AND LEGAL SUFFICIENCY:
By:	By:
Director, Economic Development	Senior Assistant County Attorney
WITNESS FOR COMPANY:	COMPANY: Oxygen Development, LLC
Signature	Signature
Name (type or print)	Name (type or print)
Title	Title

COMPANY SEAL

(Seal must be identical to COMPANY name. If seal is unavailable, COMPANY must draw seal. If not applicable, write N/A.)

JOB CREATION REPORT

DATE OF RE	PORT:			
COMPANY		Oxygen Development, LLC		
LOAN CLOS	SING DATE			
LOAN AMO		\$5,947,740		
NUMBER O	F NEW FTE JOBS TO BE CREATED	Four hundred (400)		
IN PALM BE	EACH COUNTY	•		
START DAT	E			
(same as the	Loan Closing Date)			
	COMPLETION DATE			
(5 years after	Loan Closing Date)			
			.	
Hire Date	Job Position	# Hours per year	Salary	
		·		
Total New Job	os:			
Certified by: (Title: Signature:	Name)			