



BOARD SERVICES (MINUTES) DIVISION

**ROUTING INFORMATION SLIP:**

DATE ROUTED: October 14, 2010

ROUTED TO: Grant Skolnick/Peter Jannis /Alexandra Cook/Kristeena  
Pinto/Maxine Goldson

ROUTED FROM: Diane Brown, Board Services-Minutes Phone: 355-2951

DESCRIPTION OF ITEM:

Contract List for the October 19, 2010, BCC/Workshop Meeting.  
My deadline to County Administration is October 14, 2010 Noon

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REQUESTED ACTION:

- Review and signature
- Review and information
- Other: \_\_\_\_\_

OTHER ROUTING INSTRUCTIONS:

- Return to originator
- Forward for additional processing to:  
\_\_\_\_\_
- Other: \_\_\_\_\_

THANKS!  
Diane Brown

*Reviewed by Payables department,  
Maxine Goldson 10/15/10.  
Peter Jannis 10/15/10*

October 19, 2010

**CONSENT AGENDA**

**3.B.3 – Agenda Item Summary - CONTINUED**

- a) Renewal of term contract with Valleycrest Golf Course Maintenance, Inc. d/b/a VCGM/VCLM Joint Venture for \$937,347.40 for turf management for Okeeheelee Golf Course.
- b) Renewal of term contract with Valleycrest Golf Course Maintenance, Inc. d/b/a VCGM/VCLM Joint Venture for \$1,020,062.60 for turf management for Park Ridge Golf course.
- c) Term contract with Kone, Inc. for \$2,309,400.00 for elevator/escalator maintenance and repair at the Governmental Center complex.
- d) Term contract with Hector Turf for \$300,000.00 for purchase of golf, turf and hospitality carts.
- e) Term contract with Hudson Pump & Equipment (A Division of Tencarva Machinery) for \$300,000.00 for purchase of pumps, ITT Industries Goulds (as manufactured by Texas Turbine Operations).
- f) Renewal of term contract with Dennis W. Maynor Jr. Tree Service and All Florida Tree & Landscape, Inc. for \$377,740.00 for tree trimming and pruning services.
- g) Amend and increase term contract with Intrado, Inc. for \$175,435.62 for a total of \$13,575,474.99 to purchase and install call receiving and handling software and equipment for the NG 911 system.
- h) Term contract with FDM Software Ltd., Corp. for \$1,179,472.94 for National Fire Incident Reporting System/Inspection/Property Software, warranty and maintenance.
- i) Term contract with Life Insurance Company of North America, a CIGNA Company for \$2,161,742.00 for Long Term Disability Insurance (LTD) (County & Employee paid)
- j) Term contract with Life Insurance Company of North America, a CIGNA Company for \$927,386.00 for Short Term Disability Insurance (Employee Paid).
- k) Tourist Development Council Category "G" Grant Agreement with Chris Evert Charities, Inc. for the Chris Evert/Raymond James Pro-Celebrity, Tennis Classic for \$5,000, grant will be from September 1 through December 7, 2010 with the event being held November 5 -7, 2010, for site fees, rentals, insurance, labor, security, TV production costs, marketing & promo outside of PBC.
- l) Tourist Development Council Category "G" Grant Agreement with Perfect Games USA Inc. for \$12,000.00.
- m) Tourist Development Council Category "G" Grant Agreement Men's Senior Baseball League, Inc. for \$10,000.
- n) Risk Management for Workers' Compensation with Garland F. Smith, Jr. for \$115,000.00.

**II. FISCAL IMPACT ANALYSIS**

**A. Five Year Summary of Fiscal Impact:**

Fiscal Years	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
<b>NET FISCAL IMPACT</b>	_____	_____	_____	_____	_____
<b># ADDITIONAL FTE</b>	_____	_____	_____	_____	_____
<b>POSITIONS (Cumulative)</b>	_____	_____	_____	_____	_____

Is Item Included In Current Budget?      Yes \_\_\_\_\_ No \_\_\_\_\_  
 Budget Account No.:      Fund \_\_\_\_\_ Dept \_\_\_\_\_ Unit \_\_\_\_\_  
    Object \_\_\_\_\_ Program \_\_\_\_\_

**B. Recommended Sources of Funds/Summary of Fiscal Impact:**

**C. Departmental Fiscal Review:**

**III. REVIEW COMMENTS**

**A. OFMB Budget and/or Contract Dev. and Control Comments:**

_____	_____
<b>OFMB/Budget</b>	<b>Contract Development and Control</b>

**B. Legal Sufficiency:**

\_\_\_\_\_

**Assistant County Attorney**

**C. Other Department Review:**

\_\_\_\_\_

**Department Director**

**This summary is not to be used as a basis for payment.**

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**10/19/10**

Contractor(s)	Project	Contract Amount SBE / M/WBE Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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**EXHIBIT A**

Valleycrest Golf Course Maintenance, Inc. d/b/a VCGM/VCLM Joint Venture	Renewal of term contract for turf management for Okeehetee Golf Course for the period 11/01/2010 through 10/31/2011 per Bid # 06-164/MM.	\$937,347.40 SBE: \$0	Parks & Recreation 1381-580-5287-3401	Scarlett	
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The County has encumbered \$775,830 (\$70,530/month) during the previous eleven (11) months of the current twelve (12) month term contract. A total of \$937,347 is needed to meet the County's requirements through the expiration of this twelve (12) month renewal contract based upon fixed monthly fees at a rate of \$78,980/month for seven (7) months (\$552,860); fixed monthly fees at a rate of \$66,897/month for five (5) months (\$334,487); and \$50,000 for special projects and irrigation work. This term contract has no renewal options. Awardee is located out of state. The original bid was done by a competitive selection process. No SBE vendor submitted a bid on this project.

**EXHIBIT B**

Valleycrest Golf Course Maintenance, Inc. d/b/a VCGM/VCLM Joint Venture	Renewal of term contract for turf management for Park Ridge Golf course for the period 11/01/2010 through 10/31/2011 per Bid # 07-111/MM.	\$1,020,062.60 SBE: \$0	Parks & Recreation 1381-580-5287-3401	Scarlett	
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The County has encumbered \$738,325 (\$67,121/month) during the previous eleven (11) months of the current twelve (12) month term contract. A total of \$1,020,062.60 is needed to meet the County's requirements through the expiration of this twelve (12) month renewal contract based upon fixed monthly fees at a rate of \$76,369/month for seven (7) months (\$534,585); fixed monthly fees at a rate of \$67,096/month for five (5) months (\$335,478); and \$150,000 for special projects and irrigation work. This term contract has one (1) additional twelve (12) month renewal option remaining. Awardee is located out of state. The original bid was done by a competitive selection process. No SBE vendor submitted a bid on this project.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**10/19/10**

Contractor(s)	Project	Contract Amount SBE / M/WBE Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT C</u> Kone, Inc.	Term contract for elevator/escalator maintenance and repair at the Governmental Center complex, Palm Beach International Airport and North County General Aviation Airport for the period 11/01/2010 through 10/31/15 per Bid # 10-024/AR.	\$2,309,400.00 SBE: \$0	Facilities Management 0001-410-5250-4610 Department of Airports 4100-120-2340-4620	Scarlett	

The County has encumbered \$2,075,124 (\$30,972/month) during the previous sixty-seven (67) months of the current seventy- two (72) month term contract which includes an extension of up to six (6) months as approved by the Board. Based upon fixed fees per location (\$1,769,400) and estimated repairs (\$540,000), \$2,309,400 is needed to meet the County's requirements for this new sixty (60) month term contract. Awardee is located outside Palm Beach County in the city of Miramar, Florida. No responsive SBE vendor bid within 10% of the low bidder.

<u>EXHIBIT D</u> Hector Turf	Term contract for purchase of golf, turf and hospitality carts for the period 10/19/2010 through 12/31/2010 per Piggyback # 084070.	\$300,000.00 SBE: \$0	Fleet Management 5000-410-7250-6401	Scarlett	
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Fleet Management requests a new thirteen and a half (13.5) month contract for the purchase of eighteen (18) various types of utility carts to be used throughout the County. Fifteen (15) of the eighteen (18) utility carts are replacements and three (3) are additions. All new carts have been approved in the supplemental budget and all replacement carts are included in the operating budget of the requesting County departments. This purchase is off the National IPA contract # 084070. Awardee is located outside Palm Beach County in the city of Deerfield Beach, Florida. There is no SBE currently certified for this commodity or service.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL  
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF  
10/19/10**

Contractor(s)	Project	Contract Amount SBE / M/WBE Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT E</b>					
Hudson Pump & Equipment (A Division of Tencarva Machinery)	Term contract for purchase of pumps, ITT Industries Goulds (as manufactured by Texas Turbine Operations) for the period 10/19/2010 through 10/18/2011 per Sole Source # SS555190/KM.	\$300,000.00 SBE: \$0	Water Utilities 4001-720-2532-4615 4001-720-2582-4615 4001-720-2533-4615 4001-720-2538-4615 4001-720-2531-4615 4001-720-2535-4615	Scarlett	

Water Utilities requests a new twelve (12) month term contract for the purchase of approximately twelve (12) new ITT Industries Goulds Pumps to replace existing pumps which are no longer cost effective to repair. Awardee is located outside Palm Beach County in the city of Lakeland, Florida. This is a sole source provider who is not a certified SBE.

**EXHIBIT F**

Dennis W. Maynor Jr. Tree Service; All Florida Tree & Landscape, Inc.	Renewal of term contract for tree trimming and pruning services for the period 11/17/2010 through 11/16/2011 per Bid # 07093/MB.	\$377,740.00 SBE: \$0	Countywide	Scarlett	
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The County has encumbered \$255,880 (\$24,370/month) during the previous ten and a half (10.5) months of the current twelve (12) month term contract. A total of \$377,740 is needed to meet the County's requirements through the expiration of this twelve (12) month renewal contract. Based upon historical usage, (\$292,440), Parks and Recreation is requesting an additional \$56,800 to continue the maintenance outlined in the "Parks Quality Standards Manual"; and Water Utilities is requesting an additional \$28,500 due to an increase of required maintenance and pruning of large trees. This contract has one (1) twelve (12) month renewal option remaining. One (1) Awardee is located in Palm Beach County and one (1) Awardee is located outside Palm Beach County in the city of Coral Springs. No SBE vendor submitted a bid on this project.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**10/19/10**

Contractor(s)	Project	Contract Amount SBE / M/WBE Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT G</u>	Amend and increase term contract to purchase and install call receiving and handling software and equipment for the NG 911 system for the period 07/01/2010 through 12/31/2017 per RFP # 09-053/DP.	Increased Amount: \$ 175,435.62 Total with Increase: \$13,575,474.99 SBE: \$0	Public Safety 1434-660-9250-3401 1435-662-9250-3401	Scarlett	

This term contract amends the existing contract for the software and equipment for the NG 911 system to provide for the purchase, installation and maintenance of a stand-alone analog 9-1-1 call answering equipment at the Belle Glade Public Safety Answering Point (PSAP). This purchase is critical due to the disrepair of the current equipment. A total of \$175,435.62 is required over the previously authorized amount of \$13,400,039.37 to obtain this analog system. The total cost of this contract is funded entirely with state grants and revenue generated from the 911 system. Awardee is located out of state. This contract was established by a competitive RFP process that allowed up to ten (10) points for SBE participation. No certified SBE participation was offered by the recommended Awardee.

<u>EXHIBIT H</u>	Term contract for National Fire Incident Reporting System/Inspection/Property Software, warranty and maintenance for the period 10/19/10 through 08/18/2016 per RFP # 09-059/LJ.	\$1,179,472.94 SBE: \$0	Fire Rescue 3700-441-F086-3416 1300-440-4306-5121 1300-440-4217-4674	Scarlett	
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This term contract is to purchase a fire incident reporting system, including software, warranty and maintenance, to replace the existing system that was purchased twenty (20) years ago. This term contract includes six (6) months of warranty upon system acceptance and five (5) years of maintenance, with each year automatically renewing unless written notice is given by either party. Awardee is located outside the State of Florida in North Vancouver, British Columbia. This contract was established by a competitive RFP process that allowed up to ten (10) points for SBE participation. No certified SBE participation was offered by the recommended Awardee.



**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**10/19/10**

Contractor(s)	Project	Contract Amount SBE / M/WBE Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT I</b> Life Insurance Company of North America, a CIGNA Company	Term contract for long term disability insurance (LTD) for the period of 01/01/2011 through 12/31/2013 per RFP # 10-071/SC.	\$2,161,742.00 Long Term Disability (County & Employee paid) SBE: \$0	Risk Management 7001-L29-2290-0330 County paid (Basic) 7001-L29-2290-0335 County & Employee paid (Buy-Up) 7001-L29-2290-0123 Employee paid (Voluntary)	Scarlett	

The County has expended \$348,628.00 (\$49,804/month) during the previous seven (7) months of the current twelve (12) month term contract. As a result of the cost of claims exceeding the premiums, an estimated twenty percent (20%) increase is necessary for employee paid LTD premiums. There will be no increase to the Board's portion of LTD coverage premiums paid for employees participating in the HMO. Based upon this necessary increase and the salaries of participating employees, the total contract amount of this thirty-six (36) month contract is estimated to be \$2,161,742.00. This contract includes both employer paid basic LTD coverage that is provided to HMO participants only and optional upgraded coverage that employees may purchase on a voluntary basis. This contract has two (2) twelve (12) month renewal options. Awardee is located outside the State of Florida. This contract was established by a competitive RFP process that allowed up to ten (10) points for SBE participation. No certified SBE participation was offered by the selected award.



**INTEROFFICE MEMORANDUM**

DATE: September 29, 2010  
TO: Judith Crosbie  
Minutes  
FROM: Carol Meneely  
TDC  
RE: CATEGORY "G" GRANT AGREEMENT

I have attached three (3) originals of the following Category "G" Grant Agreement:

- **Chris Evert Charities, Inc. for the Chris Evert/Raymond James Pro-Celebrity, Tennis Classic in the amount of \$5,000. The grant will be from September 1 through December 7, 2010 with the event being held November 5-7, 2010. The grant funds will be used for site fees, rentals, insurance, labor, security, TV production costs, marketing & promo outside of PBC.**

Will you please add this to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies be returned to this office. If you have any questions, please call me at 233-3131.

CM/cap

Enclosures

cc: Jackie Chesney, TDC  
Kris Pursell, Sports Commission  
Roger Amidon, TDC

Tdc/grantagr2010/minutes.sports.ChrisEvert

RECEIVED  
2010 OCT - 1 P11:2:35  
BOARD OF COUNTY COMMISSIONERS  
FINANCE

**INTEROFFICE MEMORANDUM**

**DATE:** October 7, 2010  
**TO:** Judith Crosbie  
Minutes  
**FROM:** Carol Menefly  
TDC  
**RE:** CATEGORY "G" GRANT AGREEMENTS

I have attached three (3) originals of the following Category "CII" Grant Agreement:

- Perfect Games USA, Inc. \$12,000
- Men's Senior Baseball League, Inc. \$10,000

Will you please add this to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies be returned to this office. If you have any questions, please call me at 233-3131.

CM/cap

Enclosures

cc: Kris Pursell, Sports Commission  
Jackie Chesney, TDC  
Roger Amidon, TDC

Tdc/grantsagr2010.Minutes.Sports.PerfectGames.Men'sSeniorBaseball

RECEIVED  
2010 OCT - 8 PM 2:24  
SHARON R. BOCK, CLERK  
BOARD OF CO COMM PB CO  
FINANCE

  
Palm Beach County, Florida  
THE BEST OF EVERYTHING

**RISK MANAGEMENT DEPARTMENT SETTLEMENTS FOR APPROVAL  
BOARD OF COUNTY COMMISSIONERS MEETING  
10/19/2010**

Exhibits	Name	Type of Claim	Date of Claim	Amount
A.	Garland F. Smith, Jr.	Workers' Compensation	3/19/2008	115,000.00

**CLAIM SETTLEMENTS TOTAL:**

**\$115,000.00**

**NOTE:** Workers' Comp claims settlements must be reviewed and approved by a Judge of Compensation Claims prior to payment.