PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS

AGENDA ITEM SUMMARY

| Meeting Date: | December 21, 2010 | [] | Consent | [X] | Regulai |
|---------------|-------------------|-----|---------|-----|---------|
| | | | | | |

[] Public Hearing

Department: ADMINISTRATION

Submitted By: ADMINSTRATION

Submitted For: ECONOMIC DEVELOPMENT OFFICE

I. EXECUTIVE BRIEF

Motion and Title: Staff recommends motion to approve: the Application of West Palm Beach Hotel Group, LLC with respect to Recovery Zone Bond Allocation of \$25,000,000.

Summary: West Palm Beach Hotel Group, LLC desires to construct a Marriott Residence Inn in Downtown West Palm Beach. On February 17, 2009, the American Recovery and Reinvestment Act (ARRA) authorizing the issuance of Recovery Zone Bonds were signed into law. On June 12, 2009, the Treasury Department allocated \$53,988,000 to Palm Beach County. The Bond allocation expires on December 31, 2010. Legislative efforts are ongoing to attempt to extend the expiration date. Provided the bonds are extended, and the Convention Center Hotel does not utilize the allocation, staff is recommending \$25,000,000 be allocated to the project. If this occurs, the Board of County Commissioners will need to adopt a Resolution approving the Application and evidencing "official intent" and conduct a Tax Equity and Fiscal Responsibility Act (FEFRA) Pubic Hearing. The Bonds would be payable solely from revenues derived from the Company. Neither the taxing power nor the faith and credit of the County nor any County funds, shall be pledged to pay principal or redemption premiums, if any, or interest on the Bonds. Countywide (PFK)

Background and Policy Issues: On February 17, 2009, the American Recovery and Reinvestment Act (ARRA) Section 1401 of Title I of Division B (ARRA) of 2009, Publication L. No. 111-5 Statute 115 (2009) ("ARRA"), added ξξ1400U-1 through 1400U-3 to the Code authorizing state and local governments to issue Recovery Zone Bonds, which may be issued in an aggregate principal amount of \$15 Billion nationwide prior to January 1, 2011 for the purpose of financing depreciable property located in areas characterized by significant poverty, unemployment, general distress, or home foreclosures, including economic distress as a result of a military base closure or realignment. ARRA provides Federal income tax incentives for obligations issue to finance the construction, renovation, or acquisition of Recovery Zone property to be used to qualified business in the Recovery Zone.

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| Recommended By: Sharin O. R. | 12-14-10 |
|------------------------------|---------------|
| Approved By: Saann 2 4 | Date 2-14-10 |
| County Administration | Date |

II. FISCAL IMPACT ANALYSIS

| A. F | ive Year Summary | of Fiscal Ir | npact: | | | |
|------------------------|---|------------------------------------|---------------------------|----------------|--------------|-----------|
| 1 2 8 | Fiscal Years | 20 | 20 | 20 | 20 | 20 |
| Capi | tal | | | | | |
| - | enditures | <u> </u> | | | | |
| | rating Costs | | _ | | · . | <u> </u> |
| | rnal Revenues | | | | | |
| Prog | ram Income (Cou | nty) | | _ | | |
| 4 | nd Match (County | | | <u> </u> | | |
| | T FISCAL IMPACT | | | | | |
| | ADDITIONAL FTE SITIONS (Cumulati | | | | | |
| ls Ite Budo Obje | em Included In Cur get Account No.: ct Re | rent Budge Fund eporting Cat | t? Yes Depai tegory | No tment | Unit | |
| . | | - • | | · | | |
| _ | | | | | _ | |
| B. | Recommended | Sources of I | Funds/Sumn | nary of Fiscal | Impact: | |
| ,* | No Fiscal application | impact o | resociate | d with th | e approva | 2 of this |
| Ć. | Departmental Fi | ヾヽ、 scal Review | | | \supset " | |
| · · | Departmental Fi | Jour Ileview | · | ممكرك | | |
| | | | | \mathcal{O} | | |
| | | III. <u>R</u> | EVIEW COM | <u>MENTS</u> | | |
| Α. | OFMB Fiscal an | d/or Contra | ct Dev. and C | Control Comn | nents: | |
| | AL OF | MB 10 | iblead c | ontract Dev. a | Jaco Control | 12/17/10 |
| | 12/16/2010 | Z N | XX | | | |
| B. | Legal Sufficienc | y: 12/16/10 | | | 4 - 1 | |
| | ^ ^ _ | | | | ; | |
|) (2) (4) | Assistant Coun | /2 ty Attorney | 118/10 | | | |
| | | • | | | | |
| C. | Other Departme | nt Review: | | | | |
| | | | | | | |
| | Departme | nt Director | | | | |
| • | | | | | | |

(THIS SUMMARY IS NOT TO BE USED AS A BASIS FOR PAYMENT.)

REVISED 9/03 ADM FORM 01



Recovery Zone Facility Bond Palm Beach County, Florida

APPLICATION FORM

When there is insufficient space on the application to provide information, include attachments.

Enclose all pertinent documentation.

Economic Development Office Governmental Center 301 North Olive Avenue, 10th Floor West Palm Beach, FL 33401

Project Eligibility Questionnaire

1. Entity that will lease or purchase the project (or borrow the bond proceeds) from the bond issuer. This entity is referred as the project's "Principal User" for the remainder of this questionnaire.

| Entity Name West Palm Beach Hotel Group LLC | | Entity Website |
|--|---------------------------------|--|
| Entity Physical Address 7900 Glades Road, Suite 320 Boca Raton, FL 33434 | 7900 Glad | iling Address es Road, Suite 320 n, FL 33434 |
| Representative Name, Title and Mailing Address Gary Koolik Manager | | E-mail Address koolikg@brefrank.com Telephone Number 561-883-5959 |
| 7900 Glades Road, Suite 320 Boca Raton, FL 33434 | disease announced inscannounced | Mobile Number 561-702-1824 Fax Number 561-883-3138 |

2. Form of organization of Principal User (check one)

| Business Type | •: | | |
|---|-------------|--|----------------|
| INDIVIDUAL | CORPORATION | PARTNERSHIP | OTHER |
| ☐ Individual | □ Sub-S | ☐ General | □ Non-Profit |
| ☐ Sole Proprietorship | □ C | □ Limited | Organization |
| 11.11.11.11.11.11.11.11.11.11.11.11.11. | | XLLC | □ CRA |
| | | 4 | ☐ Municipality |
| | | | ☐ Franchise |
| · · | | Total State of the | ☐ Other |
| | | | |

3. Is the Principal User related to any other organization by more than 50% common ownership?

X Yes □ No

If yes, indicate name of related organization and relationship: Hibiscus Ventures LLC. Both entities have the same owners.

4. If any of the above persons own more than 50% of the Principal User, list all other organizations which are related to the Principal User by virtue of such persons having more than a 50% interest in such organizations: N/A

5. Project Site Information

| Subject Property Address (street, city, state & ZIP) 455 Hibiscus Street West Palm Beach, FL 33401 | | | Property Control Number(s) 74434321080550012 | | | |
|--|--------------------|--------------------|---|--|--|--|
| X Located in a Municipality | | X | Recovery Zone: | | | |
| □ Located in an Unincorporate | d Area | C | Census Tract 12099002700 | | | |
| Current Land Size6 | 7 acres | U | Inemployment Rate 11.8% | | | |
| Current Building Size: sq ft | | Poverty Rate 16% | | | | |
| X Lot only | ☐ Lot and building | In | ndicate the present use of the project site: | | | |
| | | Pa | arking lot | | | |
| X Own | □ Lease | | Is there a lien on the property? | | | |
| | | 2. | ☐ Yes X No | | | |
| · · · · · · · · · · · · · · · · · · · | | y : | If yes, who holds the lien? | | | |
| Property Owner's Name and To Hibiscus Ventures LLC 561-883-5959 | elephone Number: | nde mane analumana | Has the subject property been or will be in a foreclosure procedure? NO | | | |

| 6. | If the Principal | User now | owns the | project site. | indicate: | See #10. |
|----|------------------|----------|----------|---------------|-----------|----------|
| | | | | | | |

- a. Date of Purchase March 10, 2008
- b. Purchase Price \$4,000,000
- c. Balance on Existing Mortgage N/A
- d. Holder of Mortgage N/A

| 7. | If the Principal User is not now the owner of the project site, does the Principal User have an option to |
|----|---|
| | purchase the site and any buildings on the site? See #10. |

- ☐ Yes ☐ No
 If yes, indicate:
 - a. Date Option Agreement Signed by Owner
 - b. Purchase Price Under Option
 - c. Expiration Date of Option
- 8. Has the Principal User entered into a contract to purchase the site? See #10.
- $\ \ \square$ Yes $\ \ \square$ No Recovery Zone Facility Bond Application Form

| | a. | Date Signed |
|-----|--------------------|---|
| | b. | Purchase Price |
| | c. | Settlement Date |
| | buildin | rincipal User is not the owner of project site, does the Principal User now lease the site or any g on the site? See #10. □ No |
| | the sell X Yes | e a relationship legally or by virtue of common control or ownership between the Principal User and er / lessor of the project site? □ No describe the relationship: Principal User and Property Owner are related entities with the same hip. |
| 4 | | |
| 11. | Does th | ne project involve acquisition of an existing building or buildings? |
| | □ Yes | X No |
| | If yes, i | ndicate number and size of buildings: |
| 12. | Does th | ne project consist of the construction of a new building or buildings? |
| | X Yes If yes, i | □ No ndicate number and size of new buildings: One 108,000 square foot building. |
| 13. | Does th | te project consist of additions and /or renovation to existing buildings? |
| | □ Yes If yes, i | X No ndicate nature of expansion and/or renovations: |
| 14. | What w User fo | rill be the use of the buildings or buildings to be acquired, constructed or expanded by the Principal r this project? Hotel with an attached parking garage. |

If yes, complete the following:

Site Clearance

Masonry Work

Other (describe below)

Foundation

Footings

Steel

Construction Work

□ Yes X No

b.

c.

d.

15. Has the construction work on this project begun?

Yes

No

% Completed

%

%

%

%

%

%

If yes, indicate:

| 16. | List principal items or cate | egories of equipme | ent to be acquired as | part of the project | ct: See attached budget. | |
|-----|--|---|--|---------------------|-----------------------------|--|
| 17. | Has any of the above equip | pment been ordere | d or purchased? | | | |
| | ☐ Yes X No If yes, indicate: | | | | | |
| | Equipment Item | Date Ordered | Delivery | Date | Price | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| | | | | | | |
| 18. | State the proposed uses of | bond proceeds: | | | | |
| | Description of Cost Land | | Amount 0 | | | |
| | Building(s) | | 18,000,000 | | | |
| ŀ | Equipment | | 2,600,000 | ٠ | ÷.(č) | |
| | Engineering | *************************************** | 200,000 | | | |
| | Architecture | | 950,000 | | | |
| | Interest during constructio Bond discount | n l | 1,000,000 | | | |
| • | Cost of financing | | 250,000 750,000 | | | |
| ŀ | Other (please explain belo | w) | 1,250,000 | | | |
| 1 | Face amount of issue | <u> </u> | 1,250,000 | 100% LEVE | VER DEBT SERVICE. | |
| | Other: Fees | | and the second s | You co | VER DEBT SERVICE. | |
| 19. | Have any of the above exp | enditures already | been made by the ar | oplicant? | | |
| | X Yes □ No If yes, indicate particulars: professionals, permit and f | | | nd, engineering, a | architectural, legal, other | |
| 20 | | | | | | |
| 20. | Have any of the above exp | enditures been inc | curred but not paid b | y the Principal U | ser? | |
| | ☐ Yes X No | | | | | |
| | If yes, indicate particulars: | | | | | |
| | | | | | | |
| 21. | . Are costs of working capital, moving expenses, work in progress, or stock in trade included in the proposed uses of bond proceeds? | | | | | |

□ Yes X No

| Will any of the funds to be borrowed through the County be used to repay or refinance an existing mortgage or outstanding loan? □ Yes X No | | | | | | |
|---|--|--|--|--|--|--|
| | | | | | | |
| If yes, indicate particulars: | | | | | | |
| | | | | | | |
| 23. Indicate approximate number of individuals who wi | ill be employed after completion of the project: | | | | | |
| 25 full-time employees and additional part-time em | ployees. | | | | | |
| • | • | | | | | |
| | | | | | | |
| 24. Do any of said employees require specialized traini | ng or skills to qualify for said employment? | | | | | |
| | | | | | | |
| X Yes □ No | | | | | | |
| and vocational education can provide such training: | ams will be instituted or whether or not local technical | | | | | |
| and vocational education can provide such training. | Training programs win be provided as needed. | | | | | |
| | | | | | | |
| 25. Please indicate utility needs: i.e. electrical, water an | | | | | | |
| Water, sewer, electric and gas are required. All util | ities are available at the site. | | | | | |
| 26. Does the project produce emissions through stacks | or chimneys, which would subject it to the jurisdiction | | | | | |
| of the Florida Department of Environmental Regula | | | | | | |
| □ Yes X No | | | | | | |
| If yes, indicate particulars: | ' | | | | | |
| 11 yes, meleute partieutais. | | | | | | |
| | | | | | | |
| 27. Does the project produce sewage, industrial effluen | t, or discharge of an unusual character requiring | | | | | |
| specialized treatment? ☐ Yes X No | | | | | | |
| If yes, indicate particulars: | | | | | | |
| | | | | | | |
| | | | | | | |
| (Eul ' | Manager | | | | | |
| Authorized Company Officer Signature | Title | | | | | |
| | | | | | | |
| Gary Koolik | August 20, 2010 | | | | | |
| Print Name | Date | | | | | |
| | | | | | | |
| | | | | | | |

If yes, indicate particulars: