

**PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS**

Meeting Date: January 24, 2012 ☒ Consent ☐ Regular
 ☐ Workshop ☐ Public Hearing

Submitted For: Sharon R. Bock, Clerk & Comptroller

1)	Purchasing - Regular Totaling --	\$8,806,144.52	
2)	TDC Contracts --	\$ 3,000.00	✓
3)	Risk Management --	\$ -0-	
	TOTAL	\$8,809,144.52	✓

Approved by: W/A
Assistant County Administrator Date

BOARD SERVICES (MINUTES) DIVISION

ROUTING INFORMATION SLIP:

DATE ROUTED: January 20, 2012

ROUTED TO: Alexandra Cook/Kristeena Pinto/Jan Schooley

ROUTED FROM: Diane Brown, Board Services-Minutes Phone: 355-2951

DESCRIPTION OF ITEM:

Contract List for the January 24, 2012 BCC/Workshop Meeting.
My deadline to County Administration is January 20, 2011 Noon

REQUESTED ACTION:

☒ Review and signature

☐ Review and information

☐ Other: _____

OTHER ROUTING INSTRUCTIONS:

☒ Return to originator

☐ Forward for additional processing to:

☐ Other: _____

THANKS!
Diane Brown

*Reviewed in Payables by
Jan Schooley 1/20/12
Kristeena Pinto 1/20/12
Alexandra C. Cook 1/20/12*

January 24, 2012

CONSENT AGENDA

3.B.3 –Agenda Item Summary _CONTINUED

- A) Increase of term contract with Avaya, Inc.; Carousel Industries of North America, Inc. and North American Communications Resource, Inc. for \$145,000.00 for telephony equipment services.
- B) Renewal of term contract with Siemens Industries, Inc. for \$835,000.00 for the purchase and delivery of liquid ferrous sulfate, ODOPHOS and ODO-FREE (OPOPHOS PLUS).
- C) Renewal of term contract with Florida Bearings, Inc. for \$247,625.00 for service and repairs to Wilo/EMU pumps and OEM parts.
- D) One-time purchase with Sutphen Corporation for \$2,988,519.52 for purchase of Rescue Pumper Fire Engines.
- E) Renewal of term contract with Penn Credit Corporation for \$218,084.00 (Est. Gross Revenue) for debt collection services for the Office of Financial Management & Budget.
- F) Amend and decrease term contract with AT&T for \$955,324.44 to purchase, install and maintain network and call routing software and hardware for the NG 911 system.
- G) Term contract with Computer Aid, Inc.; DCR Workforce, Inc.; Elegant Enterprise-Wide solutions; NAZTEC International; Nu Infor Systems, Inc.; RADISE International SRR International Inc.; TEKsystems, Inc.; TRG, Inc. and 22nd Century Technologies for \$4,590,000.00 for pre-qualification of contractors for professional services staffing.
- H) Tourist Development Council Category "G" Grant Agreement with The MRP Florida Winter Tour at PBIR for the Momentum Racing, Inc. for \$3,000.00. The grant period is from October 1, 2011 – February 15, 2012 with the event January 5 – 15, 2012. The grant funds will be for site fees, labor and insurance.

II. FISCAL IMPACT ANALYSIS

A. Five Year Summary of Fiscal Impact:

Fiscal Years	<u>2009</u>	<u>2010</u>	<u>2011</u>	<u>2012</u>	<u>2013</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
# ADDITIONAL FTE POSITIONS (Cumulative)	_____	_____	_____	_____	_____

Is Item Included In Current Budget? Yes _____ No _____
Budget Account No.: Fund _____ Dept _____ Unit _____
 Object _____ Program _____

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Budget and/or Contract Dev. and Control Comments:

OFMB/Budget

Contract Development and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

This summary is not to be used as a basis for payment.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
01/24/2012

Contractor(s)	Project	Contract Amount SBE / M/WBE Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT A					
Avaya, Inc.; Carousel Industries of North America, Inc.; North American Communications Resource, Inc.	Increase of term contract for telephony equipment services for the period 10/04/2011 through 03/02/2012 per Master Agreement # 730000091-1.	Increased Amount: \$145,000.00 Total with Increase: \$507,725.00 SBE: \$0	ISS 0001-490-1316-4622 3901-491-1247-4622 3901-491-1277-4622	Scarlett	

The County has encumbered \$347,450 (\$115,820/month) during the previous three (3) months of the current five (5) month term contract. ISS requests an increase of \$145,000 over the previously authorized amount of \$362,725, which includes the Director of Purchasing's 10% funding authority, to complete scheduled projects at the Acreage Library, Main Library, Fire Rescue, and for the purchase of miscellaneous new equipment. This term contract has no renewal options. This purchase is off the State of Florida Contract # 730-000-09-1. Awardees are located outside Palm Beach County in the cities of Brandon, Tampa, and Miramar, Florida. There is no SBE currently certified for this commodity or service.

EXHIBIT B					
Siemens Industries, Inc.	Renewal of term contract for the purchase and delivery of liquid ferrous sulfate, ODOPHOS and ODO-FREE (OPOPHOS PLUS) for the period 02/26/2012 through 02/25/2013 per Master Agreement # SS300357C.	\$835,000.00 SBE: \$0	Water Utilities 4001-720-2552-5205 4001-720-2554-5205 4001-720-2582-5205	Scarlett	

The County has encumbered \$695,799 (\$69,580/month) during the previous ten (10) months of the current twelve (12) month term contract. Based upon historical usage, \$835,000 is needed to meet the County's requirements through the expiration of this twelve (12) month renewal contract. This term contract has one (1) renewal period remaining. Awardee is located outside Palm Beach County in the City of Sarasota, Florida. This is a Sole Source provider who is not a certified SBE.

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EXHIBIT C					
Florida Bearings, Inc.	Renewal of term contract for service and repairs to Wilo/EMU pumps and OEM parts for the period 02/14/2012 through 02/13/2013 per Master Agreement # SS700018A.	\$247,625.00 SBE: \$0	Water Utilities 4001-720-2460-4615 4001-720-2470-4615 4001-720-2521-4615 4001-720-2554-4615	Scarlett	

The County has encumbered \$216,729 (\$20,635/month) during the previous ten and a half (10.5) months of the current twelve (12) month term contract. Based upon historical usage, \$247,625 is needed to meet the County's requirements through the expiration of this twelve (12) month renewal contract. This term contract has three (3) renewal periods remaining. Awardee is located in Palm Beach County. This is a Sole Source provider who is not a certified SBE.

EXHIBIT D					
Sutphen Corporation	One-time purchase of Rescue Pumper Fire Engines per Purchase Order # CPO-LM011012-35.	\$2,988,519.52 SBE: \$0	Fire Rescue 1300-440-4230-6401	Scarlett	

Fire Rescue requests a one-time purchase of seven (7) Class A 1250 GPM Rescue Pumper Fire Engines. These are necessary replacements for existing fire engines. Awardee is located out of State. This purchase is off the Village Community Development Districts RFP # 11P-007. There is no SBE currently certified for this commodity or service.

EXHIBIT E					
Penn Credit Corporation	Renewal of term contract for debt collection services for the Office of Financial Management & Budget for the period 02/01/2012 through 01/31/2013 per Master Agreement # 800099A.	\$218,084.00 (Est. Gross Revenue) SBE: \$0	OFMB 0001-600-6241-3129 0001-600-6120-3129 1400-600-6107-3129	Scarlett	

The County has received \$458,669.76 (\$15,548.13/month) in revenue during the previous twenty-nine and one-half (29.5) months of the current debt collection contract. Under this renewal term contract, Penn Credit will receive seventeen per cent (17%) of the revenue collected as their fee. This purchase is off Osceola County Contract #09-289-CV. There is no SBE currently certified for this commodity or service.

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<u>EXHIBIT F</u> AT&T	Amend and decrease term contract to purchase, install, and maintain network and call routing software and hardware for the NG 911 system for the period 06/01/2010 through 11/30/2017 per Master Agreement #09053.	Decreased Amount: \$ 955,324.44 Total with decrease: \$ 15,721,994.56 (Funded entirely with State grants and revenue generated from the 911 system) SBE: \$0	Public Safety 1434-660-9250-3401 1435-662-9262-6507	Scarlett	

An amendment to the existing term contract for the purchase, installation, and maintenance of network and call routing software and hardware for the NG 911 system is necessary in order to modify the number of Public Safety Answer Points (PSAPs); adjust pricing as necessary for network services and electrical services and materials; and add provisions for Plain Old Telephone Services (POTS) circuits and copper cross connect facilities vital to the Next Generation 9-1-1 network locations. These modifications will result in a total reduction of \$955,324.44 over the previously authorized amount of \$16,292,011.00, with a net decrease of \$167,478.84 for all services and materials including purchase, installation, and maintenance for years 2010 through 2011 and a net decrease of \$787,845.60 for maintenance for years 2011 through 2016. The total cost of this contract is funded entirely with State grants and revenue generated from the 911 system. This term contract has no renewal options. This contract was established by a competitive RFP process that allowed up to ten (10) points for SBE participation. No certified SBE participation was offered by the recommended Awardee.

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EXHIBIT G					
Computer Aid, Inc; DCR Workforce, Inc.; Elegant Enterprise- Wide Solutions; NAZTEC International; Nu Info Systems, Inc.; RADISE International SRR International, Inc.; TEKsystems, Inc.; TRG, Inc.; 22 nd Century Technologies	Term contract for pre-qualification of contractors for professional services staffing for the period 02/01/2012 through 01/31/2014 per Master Agreement #12013.	\$4,590,000.00 SBE: NAZTEC International: 100% SRR International, Inc.: 100% RADISE International: 100% Computer Aid, Inc.: 25% DCR Workforce, Inc.: 15% Elegant Enterprise-Wide Solutions: 15% TEKsystems, Inc.:15% TRG, Inc.:15% 22 nd Century Technologies: 15% Nu Info Systems, Inc.: 45%	ISS 0001-490-1302-3404 0001-490-1311-3404 1300-440-4217-3404 3901-491-1247-3404	Scarlett	

The County has encumbered \$2,564,936 (160,309/month) during the previous sixteen (16) months of the current eighteen (18) month term contract. Based on the new contract hourly rate maximums for the most commonly requested positions being an average of ten percent (10%) to fifteen percent (15%) higher, the Information Systems Services (ISS) Department is requesting \$4,590,000 to meet the County's requirements through the expiration of this new twenty-four (24) month term contract. As the need for ISS contracting positions arise, pre-qualified contractors are requested to submit candidate resumes for consideration by ISS. The new term contract has two (2) eighteen (18) month renewal options. Six (6) Awardees are located in Palm Beach County, three (3) Awardees are located out of State, and one (1) Awardee is located outside of Palm Beach County in the City of Ft. Lauderdale, Florida.

TOTAL AMOUNT OF ALL AWARDS \$8,806,144.52

INTEROFFICE MEMORANDUM

DATE: January 9, 2012
TO: Judith Crosbie
Minutes
FROM: Carol Meneely
TDC
RE: CATEGORY "G" GRANT AGREEMENT

I have attached two (2) originals of the following Category "G" Grant Agreement:

- The MRP Florida Winter Tour at PBIR for the Momentum Racing, Inc. in the amount of \$3,000. The grant period is from October 1, 2011 – February 15, 2012 with the event Jan 5-15, 2012. The grant funds will be used for site fees, labor and insurance.

Will you please add this to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Kris Pursell, Sports Commission
Jackie Chesney, TDC
Roger Amidon, TDC

Tdc/grantagr2012/minutes.sports.MRPFloridaWinterTour

