Agenda Item No. 44.1

### PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS

## AGENDA ITEM SUMMARY

Meeting Date:  Department: Submitted By: Submitted for:	April 3, 2012 Palm Tran Palm Tran Palm Tran	[]	Consent Ordinance	[X] []	Regular Public Hearing
		=====:			
	<u>I. EXE</u>	CUTIVE	BRIEF		
recommendation o	f Metro Mobility Manage act for the provision of para	ement (	Group, LLC	(MMM	ne selection committee's G) as the recommended of 5 years, and at the not to
No 11-097R/SC (Padiscussion, evaluate Group, LLC. The paselection committee greatest cost saving dollars in the first y standpoint. The pudays for review by	ARATRANSIT SERVICES ed the proposals and rec roposal by Metro Mobility e and is the proposal tha gs for the operation of ou rear alone. No other prop irchasing director will pos- interested parties. Once	S) and foomment Managet will properties of the Booke a confine South Properties of the Booke and Propertie	ollowing a preded an award ement Group, ovide Palm Tansit service, and close to the ard's award retract has been	esentate to M LLC veran/Pa estima nis pro ecomm n finali	ceived in response to RFP tion by each proposer and etro Mobility Management was scored highest by the Im Beach County with the ted to be over \$3.7 Million posal from a cost savings nendation for a period of 5 ized and executed by the C's approval. Countywide
service for disabled Connection provide contracted vendors service. Connectio of Florida Transp Department of Sen trips in FY2011 and in August 2012 and Beach County rece Board of County Co	d residents wherever Palis the required paratransit. Currently, we have threen, as the Community Transortation Disadvantaged lior Services (DOSS) production currently ridership is up to it is considered vital as ives that these services bommissioners, the RFP was	m Tran' t service e vendo esit Cool (TD) p gram. by over t t is a e contin	s fixed route es to the citizers under controller dinator, also program and Connection's from last y requirement clued. Based cloped to have	service ens of ract to provide for C vendo ear. T of the on the a sing	Law to operate paratransite is provided. Palm Tran Palm Beach County using the County to provide this es services under the State ounty seniors under the ors provided over 800,000 The current contract expires Federal funding that Palm direction received from the le provider, with up to 40% edicated (smaller) vehicles.
Attachment(s):	Evaluation Summary I     Price Proposals	by Selec	ction Committe	ee	
Recommended By	. Ou D	7	~		
	Department Director				Date
Approved By:	Bullen				
	<b>Assistant County Admi</b>	nistrato	or 🐨	14	<sup>™</sup> Date

# II. FISCAL IMPACT ANALYSIS

A. Five Year Summary of Fiscal Impact:

**Department Director** 

Fiscal Years	2012	2013	2014	2015	2016
Grant Expenditures		1		in	
Operating Costs	\$2,100,477.48	\$17,539,691.24	\$17,831,394.88	\$18,079,656.44	\$18,332,514.28
External Revenues					
Program Income (County)			;		
In-Kind Match (County)					
NET FISCAL IMPACT	\$2,100,477.48	\$17,539,691.24	\$17,831,394.88	\$18,079,656.44	\$18,332,514.28
# ADDITIONAL FTE POSITIONS (Cumulative)	0	0	0	0	0

(Cum	ulative)							
	n included in Cur et Account No.:	Fund	1340	_ Dep't	540		S Object <u>3401</u>	
		Prog	ram	Repo	orting (	Category	***************************************	
В.	Recommended S	Sources of Fur	nds/Summa	ary of Fisc	al Impa	act:		
C.	Departmental Fis		Olu		-	Fo2		
<b>O</b> .	Departmental 1			phy, Finai	nce Ma	nager		
		III. <u>R</u>	EVIEW CO	<u>MMENTS</u>				
A.	OFMB Fiscal and	d/or Contract [	Dev. and Co	ontrol Con	nments	<b>5</b> :		
	OFI So	WB 3/2/2	210 210		A.	Gontract Dev.	and Control  and Control  a Contrain  bought fora	- *
B.	Legal Sufficienc	y:	1 q		Wil	1) be i	sought fora	von
	Assistant Count	<u> </u>	2012		at	- a lat	er date.	
c.	Other Departme	nt Review:				·		

Metro Mobility Management Group, LLC was scored highest by the selection committee and it is recommended that the Board approve this selection. The vendor has stated that DBE participation will be increased to upwards of 40% of the service provided. (The DBE goal was 30%.) MMMG is currently one of three vendors performing in a satisfactory capacity. The cost proposal by MMMG (as shown in attachment #2) will provide an estimated \$16,000,000 savings over the next highest ranked proposer.

#### ATTACHMENT #2 - PARATRANSIT RFP COST PROPOSALS

Vendor		Total Cost	Annu	al Average Cost	<u>Fi</u>	rst Year Cost	Estimated 1st Year		
								Savings	
MMMG	\$	90,246,068	\$	18,049,214	\$	17,503,979	\$	3,796,021	
Transportation America	\$	103,917,563	\$	20,783,513	\$	19,599,151	\$	1,700,849	
MV	\$	106,970,606	\$	21,394,121	\$	19,575,144	\$	1,724,856	
American Logistics	\$	113,807,834	\$	22,761,567	\$	20,974,041	\$	325,959	
First Transit	\$	125,511,827	\$	25,102,365	\$	22,848,728	\$	(1,548,728)	

Palm Tran Actual/current projected vendor costs for FY2012 are projected to be \$21.3 Million



#### Purchasing Department

50 South Military Trail, Suite 110 West Falm Beach, FL 53415-3199 (561) 616-6800 PAX: (564) 616-6811

www.pbcgov.com/purchasing

Palm Beach County Board of County Commissioners

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Paulette Burdick

Purt Agrenson

Jess N. Santamaria

Priscilla A Taylor

County Administrator

Robert Weisman

ATTACHMENT.

DATE:

March 16, 2012

TO:

Proposers to RFP\*

FROM:

Sharon Cushnie

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Senior Buyer

RE:

RFP No. 11-097R/SC, Paratransit Services - Award Recommendation

The Selection Committee for the above-referenced RFP has voted to recommend award to Metro Mobility Management Group, LLC, West Palm Beach, FL.

The Notice of Intent to Award this RFP has been posted. For your convenience, you can view the posting on the Palm Beach County http://wwwpbcgov.com/pur. This recommendation is not final until approved by the Board of County Commissioners or their designee.

Proposers are advised that the "Palm Beach County Lobbyist Registration Ordinance", i.e. "Cone of Silence" is still in effect until award of a contract by the Board of County Commissioners. During this time, a proposer or anyone representing the proposer is prohibited from communicating verbally with any County Commissioner, County Commissioner's staff, or any County Employee authorized to act on behalf of the Board of County Commissioners to award this contract regarding its proposal. Under the Ordinance, written communication is permissible.

If you have any questions, you may contact me at (561) 616-6808 or by e-mail at: scushnie@pbcgov.com

\*Proposers to RFP:

FAX Number

David Braun Curtis Stancil Robert Glaeser

Gary Coles

Zev Naiditch

American Logistics Company, LLC

First Transit, Inc.

Metro Mobility Management Group, LLC

MV Transportation, Inc. Transportation America, Inc.

Fax: (877) 499-3983 Fax: (804) 739-7260 Fax: (561) 616-2797

Fax: (707) 430-0369

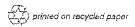
Fax: (305) 265-3303

CC:

Chuck Cohen, Executive Director, Palm Tran Donna Pagel, Purchasing Manager

file

"An Equal Opportunity Affirmative Action Employer!





#### County Administration

P.O. Box 1989

West Palm Beach, FL 33402-1989

(561) 355-2030

FAX (501) 355-3982

www.pbcgov.com

#### Palm Beach County Board of County Commissioners

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Steven L. Abrams, Vice Chairman

Karen T. Marcus

Paulette Burdick

Burt Aaronson

Jess R. Santamaria

Priscilla A. Taylor

#### County Administrator

Robert Weisman

"An Equal Opportunity Affirmative Action Employee" ATTACHMENT 1
Page 2 of 3

# INTEROFFICE COMMUNICATION - PALM BEACH COUNTY

TO:

Sharon Cushnie, Senior Buyer

Purchasing Department

FROM:

Robert Weisman, Countly #

DATE:

March 15, 2012

RF.

EVALUATION SUMMARY

RFP NO. 11-097R PARATRANSIT SERVICES

As Chairman of the selection committee for referenced RFP, this fulfills my responsibility to provide an evaluation summary outlining the basis for the committee's selection.

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The committee recommends the selection of Metro Mobility Management Group, LLC. (Metro)

Metro received four out of the five first place votes. The other vote they received was for second place.

The second place finisher was MV Transportation, Inc. (MV). They received four second place and one first place vote.

No other of the five vendors who competed received rankings in proximity to these two.

The primary reason for the Metro selection was that their price was substantially less than all others and price was a significant factor in the process. (\$13 million less than the next lowest price and \$16 million less than the second ranked firm over five years)

Secondary reasons include that they are providing satisfactory service under a current contract with the County and that they met or exceeded all RFP criteria in regards to vehicles, management, training and means of service delivery. The only issue with Metro, and it was the indicated reason for the one first place vote for MV, was Metro's union employee contract problems and Federal court involvement on that issue. Basically, Metro drivers are currently and likely in the future to be paid less than drivers for most of the other competitors, particularly MV. This was discussed by the committee with Metro and assurances were received as to the ability of Metro to deliver under the terms of their proposal. They anticipate an eventual agreement with the union.

Other vendors could not compete with the local experience and service delivery capabilities of Metro and MV.

## SUMMARY OF SELECTION COMMITTEE SCORING / RANKING

Form K-I.A

RFP #: 11-097R/SC	TITLE: PARATRANSIT SERVICES
BUYER: Sharon Cushnie	
Oral Presentation/Selection Meeting 3/8/12	

# KEY(S) FOR RECOMMENDATION: (PLEASE NOTE YOUR RECOMMENDATION BELOW) PREFERENCE CODES:

**EVALUATORS:** 

(1)	RECOMMENDED AWARDEE	- HIGHEST RANKED RESPONSIV	E AND RESPONSIBLE PROPOSER
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(2) SECOND HIGHEST RANKED RESPONSIVE AND RESPONSIBLE PROPOSER

- (3) THIRD HIGHEST RANKED RESPONSIVE AND RESPONSIBLE PROPOSER
- (4) FOURTH HIGHEST RANKED RESPONSIVE AND RESPONSIBLE PROPOSER
- (5) FIFTH HIGHEST RANKED RESPONSIVE AND RESPONSIBLE PROPOSER

"DFW"= Drug Free Workplace Certification

RW	=	Robert Weisman
LB	=	Liz Bloeser
RJ	=	Ron Jones
AG	=	Allen Gray
TB	=	Terry Brown

Name of Proposer	Each Evaluator's Scores (Including SBE/LP - if applicable) (Initials of Ea. Evaluator)					DBE	*Total Score	Each Evaluator's Rankings (based on each Evaluator's scores) (Initials of Ea. Evaluator)					Total Of Evaluators Rankings	AWARD RECOMMENDATION "KEY" ONLY (SEE ABOVE) RANK
	RW	LB	RJ	ÅG.	ТВ			RW	LB	RJ	AG	TB		
American Logistics Company	58.4	59.4	32.4	41.4	53.4	Yes	245.0	5	5	5	5	4	24	5
First Transit	59.0	63.0	54.0	47.0	52.0	Yes	275.0	4	4	3	4	5	20	4
Metro Mobility Management Group, LLC	93.0	84.0	73.0	64.0	76.0	Yes	390.0	1	1	1	2	1	6	1
MV Transportation, Inc.	80.3	76.3	62.3	65.3	75.3	Yes	359.5	2	2	2	1	2	9	3
Transportation America, Inc.	74.3	73.3	43.3	52.3	72.3	Yes	315.5	3	3	4	3	3	16	3
	<u> </u>											1		~ ~
T-1														

<sup>\*</sup> Tiebreakers, if required, are applied in the following order: 1) Drug Free Workplace Certification; 2) Total Score

Sharon Cushnie, Senior Buyer