



BOARD SERVICES (MINUTES) DIVISION

**ROUTING INFORMATION SLIP:**

DATE ROUTED: September 20, 2012

ROUTED TO: Kristeena Pinto/Jan Schooley

ROUTED FROM: Diane Brown, Board Services-Minutes Phone: 355-2951

DESCRIPTION OF ITEM:

Contract List for the September 25, 2012 BCC/Workshop Meeting.  
My deadline to County Administration is September 20, 2012 Noon

---

---

---

---

REQUESTED ACTION:

- Review and signature
- Review and information
- Other: \_\_\_\_\_

OTHER ROUTING INSTRUCTIONS:

- Return to originator
- Forward for additional processing to:  
\_\_\_\_\_
- Other: \_\_\_\_\_

THANKS!  
Diane Brown

*K. Pinto*  
9/20/12

**September 25, 2012**

**REGULAR AGENDA**

**4.A.2 – Agenda Item Summary CONTINUED**

- A) Renewal of term contract with Maia Lawn & Landscape Services, Inc. for \$314,400.00 for grounds maintenance at various Water Utilities locations.
- B) Renewal of term contract with Arthur J. Gallagher Risk Management Services, Inc. for Paid by Provider for property and casualty insurance broker services.
- C) Renewal of term contract with Federal Property Registration Corp. for \$1,400,000.00 Estimated Revenue for mortgage foreclosure registration.
- D) Increase and extension of term contract with Precision Contracting Services, Inc. for \$665,000.00 for fiber optic network cabling.
- E) Term contract with Motorola Solutions, Inc. for \$3,350,405.64 for the maintenance, repair and support of the 800 MHz radio system.
- F) Term contract with Gallagher Bassett Services, Inc. for \$204,237.00 for professional claims administration services.
- G) Term contract with Kentron Healthcare, Inc.; Mega Medical Supply, Mega Nursing Services, Inc.; Midwest Medical Supply Co., LLC; Bound Tree Medical LLC; Southeastern Emergency Equipment; Henry Schein, Inc.; Guardian EMS Products; Seneca Medical, Inc.; PSS World Medical, Inc., d/b/a Physician Sales & Services and Quadmed, Inc. for \$732,000.00 for the purchase of medical supplies.
- H) Third Amendment to use Agreement with Runbeck Election Services, Inc. for \$124,192.00 for purchase of Sentio systems for Supervisor of Elections.
- I) Tourist Development Council Category "G" Grant Agreement with Powerboater Palm Beach LLC, for the Offshore Powerboat Association World Championships for \$15,000.00. The grant period is June 18, 2012 through January 21, 2013 with the event October 18 – 21, 2012. The grant funds will be for sanction fees, site fees, security, rentals, insurance and marketing/promo outside of Palm Beach County.
- J) Tourist Development Council Category "B" Grant Agreement with Boca Raton Museum of Art for \$177,321.00.
- K) Tourist Development Council Category "B" Grant Agreement with Centre for the Arts at Mizner Park for \$89,644.00.
- L) Tourist Development Council Category "B" Grant Agreement with Loggerhead Marinelife Center, Inc. for \$98,525.00.
- M) Tourist Development Council Category "C-II" Grant Agreement with Boca Ballet Theatre Company for \$30,598.00.
- N) Tourist Development Council Category "C-II" Grant Agreement with Boca Raton Historical Society, Inc. for \$31,371.00
- O) Tourist Development Council Category "C-II" Agreement with Street Beat, Inc. for \$21,278.00



**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**09/25/12**

Contractor(s)	Project	Contract Amount SBE / M/WBE Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT A</b>					
Maia Lawn & Landscape Services, Inc.	Renewal of term contract for grounds maintenance at various Water Utilities locations for the period 11/01/2012 through 10/31/2013 per Master Agreement #11066A.	\$314,400.00 SBE: 100%	Water Utilities 4001-720-2410-4615	Scarlett	

The County has encumbered \$275,100 (\$26,200/month) during the previous ten and a half (10.5) months of the current twelve (12) month term contract. Based upon monthly fixed fees (\$284,450), lawn and ornamental spraying and additional landscaping tasks (\$29,950), \$314,400 is needed to meet the County's requirements through the expiration of this twelve (12) month renewal contract. This term contract has three (3) renewal periods remaining. Awardee is located in Palm Beach County.

<b>EXHIBIT B</b>					
Arthur J. Gallagher Risk Management Services, Inc.	Renewal of term contract for property and casualty insurance broker services for the period 10/01/2012 through 09/30/2013 per master Agreement #10042R-B.	Paid by Provider SBE: \$0	Risk Management 5010-700-7130-4501	Scarlett	

Under this contract, the service broker is compensated by commissions capped at \$295,000 that are paid directly by the insurance provider and not by the County. The service broker shall provide an annual accounting of all income earned for all professional property and casualty insurance broker services including marketing, replacement, and servicing of the County's insurance program. The term contract has two (2) renewal periods remaining. Awardee is located in Palm Beach County. This contract was established by a competitive RFP process that allowed up to ten (10) points for SBE participation. No certified SBE participation was offered by the recommended awardee.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**09/25/12**

Contractor(s)	Project	Contract Amount SBE / M/WBE Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT C</b>					
Federal Property Registration Corp.	Renewal of term contract for mortgage foreclosure registration for the period of 10/01/2012 through 09/30/2013 per master Agreement #100091A.	\$1,400,000.00 Estimated Revenue \$ 700,000.00 (50% retained by Consultant) SBE: \$0	Planning, Zoning and Building 1402-600-6241-6990	Scarlett	

This revenue generating contract has generated \$1,427,250 (\$142,725/month) during the previous ten (10) months of the current twelve (12) month term contract, of which the County has received \$713,625 (50%) and the consultant retained \$713,625 (50%). Based upon historical usage and a fee of \$150 per applicant as specified in Palm Beach County Ordinance No. 2011-015, \$1,400,000 in revenue is anticipated to be generated during this twelve (12) month renewal term. Of this amount, the consultant will retain \$700,000 (50%) and remit \$700,000 (50%) to the County. This estimate is based on the number of vacant foreclosed properties in unincorporated Palm Beach County. This purchase is off the City of Jacksonville Agreement #P-46-10. This term contract has one (1) renewal remaining. Awardee is located outside Palm Beach County in the city of Melbourne, Florida. There is no SBE currently certified for this commodity or service.

<b>EXHIBIT D</b>					
Precision Contracting Services, Inc.	Increase and extension of term contract for fiber optic network cabling for the period 01/18/2012 through 01/17/2013 per Master Agreement #950433A.	Increased Amount: \$ 665,000.00 Total with Increase: \$ 1,877,000.00 SBE: \$0	Countywide	Scarlett	

The County has encumbered \$783,500 (\$104,500/month) during the previous seven and a half (7.5) months of the current nine (9) month term contract, which includes a three (3) month extension pursuant to the Purchasing Director's authority. ISS is requesting an additional contract extension of three (3) months, or award of new contract, whichever occurs first, and an increase of \$665,000 over the previous authorized amount of \$1,212,000 in order to continue currently scheduled and upcoming fiber optic projects while a new bid is re-solicited, evaluated, and awarded. Awardee is located in Palm Beach County. This purchase is off Martin County Solicitation #2011-2385. There is no SBE currently certified for this commodity or service.



**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**09/25/12**

Contractor(s)	Project	Contract Amount SBE / M/WBE Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT E</b>					
Motorola Solutions, Inc.	Term contract for the maintenance, repair, and support of the 800 MHz radio system for the period 10/01/2012 through 09/30/2015 per Master Agreement #SS750663.	\$3,350,405.64 SBE: \$0	Facilities Development & Operations-Electronic Services & Security Division 0001-410-4150-3401	Scarlett	

The County has encumbered \$1,089,341 (\$99,031/month) during the previous eleven (11) months of the current twelve (12) month term contract. Based upon fixed monthly pricing for the first year, and a 2.5% increase each subsequent year thereafter pursuant to the contract, \$3,350,405.64 is needed to meet the County's requirements through the expiration of this new thirty-six (36) month term contract. This term contract has two (2) renewal periods. Awardee is located outside Palm Beach County in the City of Plantation, Florida. This is a sole source provider who is not a certified SBE.

<b>EXHIBIT F</b>					
Gallagher Bassett Services, Inc.	Term contract for professional claims administration services for the period 10/01/2012 through 09/30/2013 per Master Agreement #12060.	\$204,237.00 SBE: \$0	Risk Management 5010-700-7130-4501	Scarlett	

The County has encumbered \$219,562 (\$18,297/month) during the previous twelve (12) months of the current twelve (12) month term contract. Based upon an overall lower number of open claims and generally lower proposed rates per claim type, \$204,237 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) renewal periods. Awardee is located outside Palm Beach County in the City of Miramar, Florida. This contract was established by a competitive RFP process that allowed up to ten (10) points for SBE participation. No certified SBE participation was offered by the recommended awardee.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**09/25/12**

Contractor(s)	Project	Contract Amount SBE / M/WBE Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT G</u> Kentron Healthcare, Inc.; Mega Medical Supply, Mega Nursing Services, Inc.; Midwest Medical Supply Co., LLC; Bound Tree Medical LLC; Southeastern Emergency Equipment; Henry Schein, Inc.; Guardian EMS Products; Seneca Medical, Inc.; PSS World Medical, Inc, d/b/a Physician Sales & Service; Quadmed, Inc.	Term contract for the purchase of medical supplies for the period 09/25/2012 through 09/24/2014 per Master Agreement f#12056.	\$732,000.00 SBE: \$0	Countywide	Scarlett	

The County has encumbered \$571,000 (\$38,100/month) during the previous fifteen (15) month term which includes a three (3) month extension pursuant to the Director of Purchasing's authority. Based upon historical usage, including a 20% decrease due to non-award of eleven (11) items under the new solicitation, \$732,000 is needed to meet the County's requirement through the expiration of this new twenty-four (24) month term contract. This term contract has three (3) renewal periods. One (1) Awardee is located in Palm Beach County, seven (7) Awardees are located out of State, and two (2) Awardees are located outside Palm Beach County in the City of Jacksonville, Florida. No SBE vendor submitted a bid on the project.



**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**09/25/12**

Contractor(s)	Project	Contract Amount SBE / M/WBE Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT H</u> Runbeck Election Services, Inc.	Third Amendment to use Agreement for purchase of Sentio systems for Supervisor of Elections per Agreement R-2008-0902.	\$124,191.00 SBE: \$0	Supervisor of Elections 1171-180-1101-6401	Scarlett	

In response to a State of Florida (SOF) legislative mandate requiring conversion to optical scan voting equipment, the County in 2008 entered into a tri-party agreement (Agreement) (R-2008-0902) with the Supervisor of Election (SOE) and Runbeck Election Services, Inc. (Runbeck) for the lease of the Sentio equipment for ballot-on-demand printing. Runbeck was the sole provider of the required equipment as certified by the SOF. The SOF provided a grant of \$486,260 for the ballot-on-demand equipment and the balance of \$973,740 plus ongoing printing costs were to be the responsibility of the County. In 2009, a First Amendment to the Agreement (R-2009-2021) extended its term for one (1) additional year and provided a \$78,176 credit to the County. In 2010, a Second Amendment to the Contract was executed under the Purchasing Director's authority to provide additional support services for additional necessary equipment, and to increase the payment to Runbeck by \$5,000 per year to provide for said support services. At this time, the SOE is requesting \$124,191 to purchase nine (9) additional Sentio systems. The purchase of these systems will result in a cost savings to the County since they will not be leased. The Florida Statutes require approval of the BCC when voting equipment is purchased. This Third Amendment is retroactive to September 18, 2012. The tri-party agreement with the SOE and Runbeck expires in May 2013. Funding for this project is included in the FY2013 Budget.

**TOTAL AMOUNT OF ALL AWARDS      \$5,390,233.64**



**INTEROFFICE MEMORANDUM**

**DATE:** September 11, 2012  
**TO:** Judith Crosbie  
Minutes  
**FROM:** Carol Meneely  
TDC  
**RE:** CATEGORY "G" GRANT AGREEMENT

---

I have attached three (3) originals of the following Category "G" Grant Agreement:

- **Powerboater Palm Beach LLC, for the Offshore Powerboat association world Championships in the amount of \$15,000. The grant period is from June 18, 2012 through January 21, 2013 with the event October 18-21, 2012. The grant funds will be used for sanction fees, site fees, security, rentals, insurance and marketing/promo outside of Palm Beach County.**

Will you please add this to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Kris Pursell, Sports Commission  
Jackie Chesney, TDC  
Roger Amidon, TDC

Tdc/grantagr2012/minutes.sports.PowerboaterPBLCC

  
Palm Beach County, Florida  
THE BEST OF EVERYTHING

---

**INTEROFFICE MEMORANDUM**

DATE: September 17, 2012  
TO: Judith Crosbie  
Minutes  
FROM: Carol Menealy  
TDC  
RE: CATEGORY "B" and CII GRANT AGREEMENTS

I have attached four (4) originals of the following Category "B" Grant Agreements:

• Boca Raton Museum of Art	\$177,321
• Centre for the Arts at Mizner Park	\$89,644
• Loggerhead Marinelife Center, Inc.	<u>\$98,525</u>
<b>Total</b>	<b>\$365,490</b>

Attached please find four (4) originals of the following Category C-II Grant Agreements:

• Boca Ballet Theatre Company	\$30,598
• Boca Raton Historical Society, Inc.	\$31,371
• Street Beat, Inc.	<u>\$21,278</u>
<b>Total Amount</b>	<b>\$83,247</b>

Will you please add these to the next "contract list" for BCC approval? Following approval, I am requesting 3 (three) original copies be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Jan Rodusky, Cultural Council  
Margaret Granda, Cultural Council  
Jackie Chesney, TDC  
TDC

tdc/minutes.culture.RemainderCatB&CIIGrants

