PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS

AGENDA ITEM SUMMARY

| Meeting Date: | October 16, 2012 | [X] Consent [] Ordinance | [] Regular [] Public Hearing | | | | |
|--|--|--|--|--|--|--|--|
| Department: | Department of Economi | c Sustainability | | | | | |
| | I. EXECUT | IVE BRIEF | | | | | |
| Motion and Title: Staff recommends motion to approve: a Consulting/Professional Services Contract with the Palm Beach County Black Business Investment Corporation (BBIC) in the amount of \$54,000 for the period October 1, 2012 to September 30, 2013. | | | | | | | |
| Summary: This Consulting/Professional Services Contract will fund the BBIC for operational expenses for providing consulting and financial assistance to existing and start-up small businesses in Palm Beach County. The BBIC, a non-profit organization, will be required to obtain four (4) business loan approvals from financial institutions totaling at least \$500,000, while serving 270 clients and creating/retaining 25 full-time equivalent jobs. BBIC received \$54,000 during Fiscal Year 2011-2012 They closed seven (7) business loans (exceeding their requirement to close four (4) business loans) totaling \$560,000, while serving 278 clients and creating/retaining 70 full-time equivalent jobs. | | | | | | | |
| This Board/Commis recommendations r at a duly noticed p Sect. 2-443, of the create 32 jobs and | mployee of the BBIC, serves ssion provides no regulation regarding the BBIC's contract oublic meeting is being provided a five (5) year Economic Ad Valorem funds. (Strate | on, oversight, manag act. Disclosure of the ovided in accordanc le of Ethics. This f nomic Sustainabilit | gement, or policy-setting e contractual relationship e with the provisions of unding is projected to by Impact of \$5,505,378. | | | | |
| Small & Minority B financial resources and social stability | Justification: The BBIC usiness Act of 1985. The to new and existing busing within the Black communicall businesses, providing se | major objectives of nesses, and to foste ty. The BBIC fills th | the BBIC are to provide r increased employment ne gap between financial | | | | |
| Attachments: 1. Contract with Pa | lm Beach County Black Bu | siness Investment C | orporation (BBIC) | | | | |
| Recommended By | y: | wand. | // <u>)</u> | | | | |
| Approved By: | Assistant County | Administrator | 10/12/12 Date | | | | |

II. FISCAL IMPACT ANALYSIS

A. Five Year Summary of Fiscal Impact:

| Fiscal Years | 2013 | 2014 | 2015 | 2016 | 2017 |
|------------------------|----------|------|------|------|------|
| Capital Expenditures | | | | | |
| Operating Costs | \$54,000 | | | | |
| External Revenues | | | | | |
| Program Income | | | | | |
| In-Kind Match (County) | | | | | |
| NET FISCAL IMPACT | \$54,000 | | | | |
| | | | | | |
| # ADDITIONAL FTE | -0- | | | | |

Is Item Included In Current Budget? Yes X No _____ Budget Account No.:

Fund 1539 Dept 143 Unit 1025 Object 8201 Program Code/Period N/A

B. Recommended Sources of Funds/Summary of Fiscal Impact:

Source of funding for \$54,000 provided through DES carryforward Ad Valorem dollars.

C. Departmental Fiscal Review:

Shairette Major, Fiscal Manager I

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

OFMB

OFMB

Contract Development and to the state of the

B. Legal Sufficiency:

Courty Attorney

C. Other Department Review:

Department Director

CONTRACT FOR CONSULTING/PROFESSIONAL SERVICES

This Contract is made as of the ______ day of October 2012, by and between Palm Beach County, a Political Subdivision of the State of Florida, by and through its Board of Commissioners, hereinafter referred to as the COUNTY, and the <u>Palm Beach County Black Business Investment Corporation</u>, a not-for-profit Florida Corporation, hereinafter referred to as the CONSULTANT, whose Federal I.D. is <u>592829862</u>.

In consideration of the mutual promises contained herein, the COUNTY and the CONSULTANT agree as follows:

ARTICLE 1 - SERVICES

The CONSULTANT'S responsibility under this Contract is to provide professional/consulting services in the area of business recruitment, retention and expansion and to promote the general business and industrial interests of the COUNTY as more specifically set forth in the Scope of Work detailed in Exhibit "A".

The COUNTY'S representative/liaison during the performance of this Contract shall be Sherry L. Howard, Deputy Director, Department of Economic Sustainability, telephone number (561) 233-3653, email showard@pbcgov.org.

The CONSULTANT'S representative/liaison during the performance of this Contract shall be John Howard, Executive Director of the Palm Beach County Black Business Investment Corporation, telephone number (561) 835-8055, email pbcbbic@att.net

ARTICLE 2 - SCHEDULE

The CONSULTANT shall commence services on October 1, 2012, the Effective Date, and complete all services by September 30, 2013.

Reports and other items shall be delivered or completed in accordance with the detailed schedule set forth in Exhibit "A".

ARTICLE 3 - PAYMENTS TO CONSULTANT

- A. The total amount to be paid by the COUNTY under this Contract for all services and materials including, if applicable, "out of pocket" expenses shall not exceed a total contract amount of Fifty Four Thousand Dollars (\$54,000.00). The CONSULTANT shall notify the COUNTY's representative in writing when 90% of the "not to exceed amount" has been reached. The CONSULTANT will bill the COUNTY on a monthly basis, in twelve (12) equal payments of Four Thousand Five Hundred Dollars (\$4,500.00). Invoices shall be accompanied by monthly status reports as detailed in Exhibit "A".
- B. Invoices received from the CONSULTANT pursuant to this Contract will be reviewed and approved by the COUNTY's representative, to verify that services have been rendered in conformity with the Contract. Approved invoices will then be sent to the Finance Department for payment. Invoices will normally be paid within thirty (30) days following the COUNTY representative's approval.
- C. <u>Final Invoice</u>: In order for both parties herein to close their books and records, the CONSULTANT will clearly state <u>"final invoice"</u> on the CONSULTANT'S final/last billing to the COUNTY. This shall constitute CONSULTANT'S certification that all services have been properly performed and all charges and costs have been invoiced to Palm Beach County. Any other charges not properly included on this final invoice are waived by the CONSULTANT.

ARTICLE 4 – TRUTH IN NEGOTIATION CERTIFICATE

Signature of the Contract by CONSULTANT shall also act as the execution of a truth-in-negotiation certificate certifying that the wage rates, over-head charges, and other costs used to determine the compensation provided for in this Contract are accurate, complete and current as of the date of the Contract and no higher than those charged the CONSULTANT'S most favored customer for the

same or substantially similar service.

The said rates and costs shall be adjusted to exclude any significant sums should the COUNTY determine that the rates and costs were increased due to inaccurate, incomplete or noncurrent wage rates or due to inaccurate representations of fees paid to outside consultants. The COUNTY shall exercise its rights under this Article 4 within three (3) years following final payment.

ARTICLE 5 - TERMINATION

This Contract may be terminated by the CONSULTANT upon sixty (60) days prior written notice to the COUNTY's representative in the event of substantial failure by the COUNTY to perform in accordance with the terms of this Contract through no fault of the CONSULTANT. It may also be terminated, in whole or in part, by the COUNTY, with or without cause, immediately upon written notice to the CONSULTANT. Unless the CONSULTANT is in breach of this Contract, the CONSULTANT shall be paid for services rendered to the COUNTY'S satisfaction through the date of termination. After receipt of a Termination Notice and except as otherwise directed by the COUNTY the CONSULTANT shall:

- A. Stop work on the date and to the extent specified.
- B. Terminate and settle all orders and subcontracts relating to the performance of the terminated work.
- C. Transfer all work in process, completed work, and other materials related to the terminated work to the COUNTY.
- D. Continue and complete all parts of the work that have not been terminated.

ARTICLE 6 - PERSONNEL

The CONSULTANT represents that it has, or will secure at its own expense, all necessary personnel required to perform the services under this Contract. Such personnel shall not be employees of or have any contractual relationship with the COUNTY.

All of the services required hereinunder shall be performed by the CONSULTANT or under its supervision, and all personnel engaged in performing the services shall be fully qualified and, if required, authorized or permitted under state and local law to perform such services.

Any changes or substitutions in the CONSULTANT'S representative must be made known to the COUNTY'S representative and written approval must be granted by the COUNTY's representative before said change or substitution can become effective.

The CONSULTANT warrants that all services shall be performed by skilled and competent personnel to the highest professional standards in the field.

All of the CONSULTANT'S personnel (and all Subcontractors) while on County premises will comply with all COUNTY requirements governing conduct, safety and security.

<u>ARTICLE 7 – SUBCONTRACTING</u>

The COUNTY reserves the right to accept the use of a subcontractor or to reject the selection of a particular subcontractor and to inspect all facilities of any subcontractors in order to make a determination as to the capacity of the subcontractor to perform properly under this Contract. The CONSULTANT is encouraged to seek additional small business enterprises for participation in subcontracting opportunities. If the CONSULTANT uses any subcontractors on this project the following provisions of this Article shall apply:

If a subcontractor fails to perform or make progress, as required by this Contract, and it is necessary to replace the subcontractor to complete the work in a timely fashion, the CONSULTANT shall promptly do so, subject to acceptance of the new subcontractor by the COUNTY.

The Palm Beach County Board of County Commissioners has established a minimum goal for SBE participation of 15% on all County solicitations.

The CONSULTANT agrees to abide by all provisions of the Palm Beach County Code establishing the SBE Program, as amended, and understands that failure to comply with any of the requirements will be considered a breach of contract.

The CONSULTANT understands that each SBE firm utilized on this Contract must be certified by Palm Beach County in order to be counted toward the SBE participation goal.

The CONSULTANT shall provide the COUNTY with a copy of the CONSULTANT's contract with any SBE subcontractor or any other related documentation upon request.

The CONSULTANT understands the requirements to comply with the tasks and proportionate dollar amounts throughout the term of the Contract as it relates to the use of SBE firms.

The CONSULTANT will only be permitted to replace a certified SBE subcontractor who is unwilling or unable to perform. Such substitutions must be done with another certified SBE in order to maintain the SBE percentages established in this CONTRACT. Requests for substitutions of SBE's must be submitted to the COUNTY's representative and to the Office of Small Business Assistance.

The CONSULTANT shall be required to submit to the COUNTY Schedule 1 (Participation of SBE-M/WBE Contractors) and Schedule 2 (Letter of Intent) to further indicate the specific participation anticipated, where applicable.

The CONSULTANT agrees to maintain all relevant records and information necessary to document compliance pursuant to Palm Beach County Code, Chapter 2, Article III, Sections 2-71 through 2-80.13 and any revisions thereto, and will allow the COUNTY to inspect such records.

ARTICLE 8 - FEDERAL AND STATE TAX

The COUNTY is exempt from payment of Florida State Sales and Use Taxes. The COUNTY will sign an exemption certificate submitted by the CONSULTANT. The CONSULTANT shall <u>not</u> be exempted from paying sales tax to its suppliers for materials used to fulfill contractual obligations with the COUNTY, nor is the CONSULTANT authorized to use the COUNTY'S Tax Exemption Number in securing such materials.

The CONSULTANT shall be responsible for payment of its own and its share of its employees' payroll, payroll taxes, and benefits with respect to this contract.

<u> ARTICLE 9 - AVAILABILITY OF FUNDS</u>

The COUNTY'S performance and obligation to pay under this contract for subsequent fiscal years are contingent upon annual appropriations for its purpose by the Board of County Commissioners.

ARTICLE 10 - INSURANCE

- A. CONSULTANT shall, at its sole expense, agree to maintain in full force and effect at all times during the life of this Contract, insurance coverages and limits (including endorsements), as described herein. CONSULTANT shall agree to provide the COUNTY with at least ten (10) day prior notice of any cancellation, non-renewal or material change to the insurance coverages. The requirements contained herein, as well as COUNTY'S review or acceptance of insurance maintained by CONSULTANT are not intended to and shall not in any manner limit or qualify the liabilities and obligations assumed by CONSULTANT under the contract.
- B. <u>Commercial General Liability</u> CONSULTANT shall maintain Commercial General Liability at a limit of liability not less than \$500,000 Each Occurrence. Coverage shall not contain any endorsement excluding Contractual Liability or Cross Liability unless granted in writing by County's Risk Management Department. CONSULTANT shall provide this coverage on a primary basis.
- C. <u>Business Automobile Liability</u> CONSULTANT shall maintain Business Automobile Liability at a limit of liability not less than \$500,000 Each Accident for all owned, non-owned and hired automobiles. In the event CONSULTANT doesn't own any automobiles, the Business Auto Liability requirement shall be amended allowing CONSULTANT to agree to maintain only Hired & Non-Owned Auto Liability. This amended requirement may be

satisfied by way of endorsement to the Commercial General Liability, or separate Business Auto coverage form. CONSULTANT shall provide this coverage on a primary basis.

- D. <u>Worker's Compensation Insurance & Employers Liability</u> CONSULTANT shall maintain Worker's Compensation & Employers Liability in accordance with Florida Statute Chapter 440. CONSULTANT shall provide this coverage on a primary basis.
- E. <u>Additional Insured</u> CONSULTANT shall endorse the COUNTY as an Additional Insured with a CG 2026 Additional Insured Designated Person or Organization endorsement, or its equivalent, to the Commercial General Liability. The Additional Insured endorsement shall read "Palm Beach County Board of County Commissioners, a Political Subdivision of the State of Florida, its Officers, Employees and Agents." CONSULTANT shall provide the Additional Insured endorsements coverage on a primary basis.
- F. Waiver of Subrogation CONSULTANT hereby waives any and all rights of Subrogation against the County, its officers, employees and agents for each required policy. When required by the insurer, or should a policy condition not permit an insured to enter into a preloss agreement to waive subrogation without an endorsement to the policy, then CONSULTANT shall agree to notify the insurer and request the policy be endorsed with a Waiver of Transfer of rights of Recovery Against Others, or its equivalent. This Waiver of Subrogation requirement shall not apply to any policy, which specifically prohibits such an endorsement, or which voids coverage should CONSULTANT enter into such an agreement on a pre-loss basis.
- G. <u>Certificate(s) of Insurance</u> Prior to execution of this Contract, CONSULTANT shall deliver to the COUNTY'S representative as identified in Article 26, a Certificate(s) of Insurance evidencing that all types and amounts of insurance coverages required by this Contract have been obtained and are in full force and effect. Such Certificate(s) of Insurance shall include a minimum ten (10) day endeavor to notify due to cancellation or non-renewal of coverage. The certificate of insurance shall be issued to

Palm Beach County c/o Edward Lowery, Director Department of Economic Sustainability 100 Australian Avenue, Suite 500 West Palm Beach, Florida 33406

- H. <u>Umbrella or Excess Liability</u> If necessary, CONSULTANT may satisfy the minimum limits required above for Commercial General Liability, Business Auto Liability, and Employer's Liability coverage under Umbrella or Excess Liability. The Umbrella or Excess Liability shall have an Aggregate limit not less than the highest "Each Occurrence" limit for Commercial General Liability, Business Auto Liability or Employer's Liability. The COUNTY shall be specifically endorsed as an "Additional Insured" on the Umbrella or Excess Liability, unless the Certificate of Insurance notes the Umbrella or Excess Liability provides coverage on a "Follow-Form" basis.
- I. Right to Review COUNTY, by and through its Risk Management Department, in cooperation with the contracting/monitoring department, reserves the right to review, modify, reject or accept any required policies of insurance, including limits, coverages, or endorsements, herein from time to time throughout the term of this Contract. COUNTY reserves the right, but not the obligation, to review and reject any insurer providing coverage because of its poor financial condition or failure to operate legally.

ARTICLE 11 - INDEMNIFICATION

CONSULTANT shall protect, defend, reimburse, indemnify and hold COUNTY, its agents, employees and elected officers harmless from and against all claims, liability, expense, loss, cost, damages or causes of action of every kind or character, including attorney's fees and costs, whether at trial or appellate levels or otherwise, arising during and as a result of their performance of the terms of this Contract or due to the acts or omissions of CONSULTANT.

ARTICLE 12 - SUCCESSORS AND ASSIGNS

The COUNTY and the CONSULTANT each binds itself and its partners, successors, executors,

administrators and assigns to the other party and to the partners, successors, executors, administrators and assigns of such other party, in respect to all covenants of this Contract. Except as above, neither the COUNTY nor the CONSULTANT shall assign, convey or transfer its interest in this Contract without the prior written consent of the other. Nothing herein shall be construed as creating any personal liability on the part of any officer or agent of the COUNTY, nor shall it be construed as giving any rights or benefits hereunder to anyone other than the COUNTY and the CONSULTANT.

ARTICLE 13 - REMEDIES

This Contract shall be governed by the laws of the State of Florida. Any legal action necessary to enforce the Contract will be held in Palm Beach County. No remedy herein conferred upon any party is intended to be exclusive of any other remedy, and each and every such remedy shall be cumulative and shall be in addition to every other remedy given hereunder or now or hereafter existing at law or in equity, by statute or otherwise. No single or partial exercise by any party of any right, power, or remedy hereunder shall preclude any other or further exercise thereof.

ARTICLE 14 - CONFLICT OF INTEREST

The CONSULTANT represents that it presently has no interest and shall acquire no interest, either direct or indirect, which would conflict in any manner with the performance of services required hereunder, as provided for in Chapter 112, Part III, Florida Statutes and the Palm Beach County Code of Ethics. The CONSULTANT further represents that no person having any such conflict of interest shall be employed for said performance of services.

The CONSULTANT shall promptly notify the COUNTY's representative, in writing, by certified mail, of all potential conflicts of interest of any prospective business association, interest or other circumstance which may influence or appear to influence the CONSULTANT'S judgment or quality of services being provided hereunder. Such written notification shall identify the prospective business association, interest or circumstance, the nature of work that the CONSULTANT may undertake and request an opinion of the COUNTY as to whether the association, interest or circumstance would, in the opinion of the COUNTY, constitute a conflict of interest if entered into by the CONSULTANT. The COUNTY agrees to notify the CONSULTANT of its opinion by certified mail within thirty (30) days of receipt of notification by the CONSULTANT. If, in the opinion of the COUNTY, the prospective business association, interest or circumstance would not constitute a conflict of interest by the CONSULTANT, the COUNTY shall so state in the notification and the CONSULTANT shall, at its option, enter into said association, interest or circumstance and it shall be deemed not in conflict of interest with respect to services provided to the COUNTY by the CONSULTANT under the terms of this Contract.

The CONSULTANT shall require its president and directors to complete an executed public disclosure, in writing, under oath and subject to the penalties prescribed for perjury, on the form attached hereto as Exhibit "B" prohibiting CONSULTANT'S president and directors or their business associates, relatives and/or person or company by whom the president/director is retained from having a beneficial interest in any projects recommended by CONSULTANT to COUNTY for all projects recommended by CONSULTANT to the COUNTY. Beneficial Interest forms shall be submitted to the COUNTY prior to any project being recommended by CONSULTANT to the COUNTY.

ARTICLE 15 - EXCUSABLE DELAYS

The CONSULTANT shall not be considered in default by reason of any failure in performance if such failure arises out of causes reasonably beyond the control of the CONSULTANT or its subcontractors and without their fault or negligence. Such causes include, but are not limited to, acts of God, force majeure, natural or public health emergencies, labor disputes, freight embargoes, and abnormally severe and unusual weather conditions.

Upon the CONSULTANT'S request, the COUNTY shall consider the facts and extent of any failure to perform the work and, if the CONSULTANT'S failure to perform was without it or its subcontractors fault or negligence, the Contract Schedule and/or any other affected provision of this Contract shall be revised accordingly, subject to the COUNTY'S rights to change, terminate, or stop any or all of the work at any time.

ARTICLE 16 - ARREARS

The CONSULTANT shall not pledge the COUNTY'S credit or make it a guarantor of payment or surety for any contract, debt, obligation, judgment, lien, or any form of indebtedness. The CONSULTANT further warrants and represents that it has no obligation or indebtedness that would impair its ability to fulfill the terms of this Contract.

ARTICLE 17 - DISCLOSURE AND OWNERSHIP OF DOCUMENTS

The CONSULTANT shall deliver to the COUNTY's representative for approval and acceptance, and before being eligible for final payment of any amounts due, all documents and materials prepared by and for the COUNTY under this Contract.

To the extent allowed by Chapter 119, Florida Statutes, all written and oral information not in the public domain or not previously known, and all information and data obtained, developed, or supplied by the COUNTY or at its expense will be kept confidential by the CONSULTANT and will not be disclosed to any other party, directly or indirectly, without the COUNTY'S prior written consent unless required by a lawful court order. All data base, reports and other data developed, or purchased, under this Contract for or at the COUNTY'S expense shall be and remain the COUNTY'S property and may be reproduced and reused at the discretion of the COUNTY.

All covenants, agreements, representations and warranties made herein, or otherwise made in writing by any party pursuant hereto, including but not limited to any representations made herein relating to disclosure or ownership of documents, shall survive the execution and delivery of this Contract and the consummation of the transactions contemplated hereby.

Notwithstanding any other provision in this Contract, all documents, records, reports and any other materials produced hereunder shall be subject to disclosure, inspection and audit, pursuant to the Palm Beach County Office of the Inspector General, Palm Beach County Code, Sections 2-421 – 2-440, as amended.

ARTICLE 18 - INDEPENDENT CONTRACTOR RELATIONSHIP

The CONSULTANT is, and shall be, in the performance of all work services and activities under this Contract, an Independent Contractor, and not an employee, agent, or servant of the COUNTY. All persons engaged in any of the work or services performed pursuant to this Contract shall at all times, and in all places, be subject to the CONSULTANT'S sole direction, supervision, and control. The CONSULTANT shall exercise control over the means and manner in which it and its employees perform the work, and in all respects the CONSULTANT'S relationship and the relationship of its employees to the COUNTY shall be that of an Independent Contractor and not as employees or agents of the COUNTY.

The CONSULTANT does not have the power or authority to bind the COUNTY in any promise, agreement or representation.

ARTICLE 19 - CONTINGENT FEES

The CONSULTANT warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for the CONSULTANT to solicit or secure this Contract and that it has not paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee working solely for the CONSULTANT, any fee, commission, percentage, gift, or any other consideration contingent upon or resulting from the award or making of this Contract.

ARTICLE 20 - ACCESS AND AUDITS

The CONSULTANT shall maintain adequate records to justify all charges, expenses, and costs incurred in estimating and performing the work for at least three (3) years after completion or termination of this Contract. The COUNTY shall have access to such books, records, and documents as required in this section for the purpose of inspection or audit during normal business hours, at the CONSULTANT'S place of business.

Palm Beach County has established the Office of the Inspector General in Palm Beach County Code, Section 2-421-2-440, as may be amended. The Inspector General's authority includes but is not

limited to the power to review past, present and proposed County contracts, transactions, accounts and records, to require the production of records, and to audit, investigate, monitor, and inspect the activities of the CONSULTANT, its officers, agents, employees, and lobbyists in order to ensure compliance with contract requirements and detect corruption and fraud.

Failure to cooperate with the Inspector General or interfering with or impeding any investigation shall be in violation of Palm Beach County Code, Section 2-421 – 2-440, and punishable pursuant to Section 125.69, Florida Statutes, in the same manner as a second degree misdemeanor.

ARTICLE 21 - NONDISCRIMINATION

The CONSULTANT warrants and represents that all of its employees are treated equally during employment without regard to race, color, religion, disability, sex, age, national origin, ancestry, marital status, familial status, sexual orientation, gender identity and expression.

ARTICLE 22 - AUTHORITY TO PRACTICE

The CONSULTANT hereby represents and warrants that it has and will continue to maintain all licenses and approvals required to conduct its business, and that it will at all times conduct its business activities in a reputable manner. Proof of such licenses and approvals shall be submitted to the COUNTY's representative upon request.

ARTICLE 23 - SEVERABILITY

If any term or provision of this Contract, or the application thereof to any person or circumstances shall, to any extent, be held invalid or unenforceable, the remainder of this Contract, or the application of such terms or provision, to persons or circumstances other than those as to which it is held invalid or unenforceable, shall not be affected, and every other term and provision of this Contract shall be deemed valid and enforceable to the extent permitted by law.

ARTICLE 24 - PUBLIC ENTITY CRIMES

As provided in F.S. 287.132-133, by entering into this contract or performing any work in furtherance hereof, the CONSULTANT certifies that it, its affiliates, suppliers, subcontractors and consultants who will perform hereunder, have not been placed on the convicted vendor list maintained by the State of Florida Department of Management Services within the 36 months immediately preceding the date hereof. This notice is required by F.S. 287.133(3)(a).

ARTICLE 25 - MODIFICATIONS OF WORK

The COUNTY reserves the right to make changes in Scope of Work, including alterations, reductions therein or additions thereto. Upon receipt by the CONSULTANT of the COUNTY'S notification of a contemplated change, the CONSULTANT shall, in writing: (1) provide a detailed estimate for the increase or decrease in cost due to the contemplated change, (2) notify the COUNTY of any estimated change in the completion date, and (3) advise the COUNTY if the contemplated change will affect the CONSULTANT'S ability to meet the completion dates or schedules of this Contract.

If the COUNTY so instructs in writing, the CONSULTANT shall suspend work on that portion of the Scope of Work affected by a contemplated change, pending the COUNTY'S decision to proceed with the change.

If the COUNTY elects to make the change, the COUNTY shall initiate a Contract Amendment and the CONSULTANT shall not commence work on any such change until such written amendment is signed by the CONSULTANT and approved and executed on behalf of Palm Beach County.

ARTICLE 26 - NOTICE

All notices required in this Contract shall be sent by certified mail, return receipt requested, hand delivery or other delivery service requiring signed acceptance. If sent to the COUNTY, notices shall be addressed to:

Edward Lowery Director, Department of Economic Sustainability 100 Australian Avenue, Suite 500 West Palm Beach, Florida 33406

With copy to:

Dawn Wynn, Sr. Assistant County Attorney County Attorney's Office 301 North Olive Avenue, Suite 601 West Palm Beach, Florida 33401

If sent to the CONSULTANT, notices shall be addressed to:

John Howard, Executive Director Palm Beach County Black Business Investment Corporation 2001 Broadway, Suite 250 West Palm Beach, Florida 33404

ARTICLE 27 - ENTIRETY OF CONTRACTUAL AGREEMENT

The COUNTY and the CONSULTANT agree that this Contract sets forth the entire agreement between the parties, and that there are no promises or understandings other than those stated herein. None of the provisions, terms and conditions contained in this Contract may be added to, modified, superseded or otherwise altered, except by written instrument executed by the parties hereto in accordance with Article 25 - Modifications of Work.

ARTICLE 28 - CRIMINAL HISTORY RECORDS CHECK

The CONSULTANT shall comply with the provisions of Ordinance 2003-030, the Criminal History Records Check Ordinance ("Ordinance"), if CONSULTANT'S employees or subcontractors are required under this contract to enter a "critical facility" as identified in Resolution R-2003-1274. The CONSULTANT acknowledges and agrees that all employees and subcontractors who are to enter a "critical facility" will be subject to a fingerprint based criminal history records check. Although COUNTY agrees to pay for all applicable FDLE/FBI fees required for criminal history record checks, the CONSULTANT shall be solely responsible for the financial, schedule, and staffing implications associated in complying with Ordinance 2003-030.

ARTICLE 29 - REGULATIONS; LICENSING REQUIREMENTS:

The CONSULTANT shall comply with all laws, ordinances and regulations applicable to the services contemplated herein including those applicable to conflict of interest and collusion. CONSULTANT is presumed to be familiar with all federal, state and local laws, ordinances, codes and regulations that may in any way affect the services offered.

ARTICLE 30- PALM BEACH COUNTY LOBBYIST REGISTRATION ORDINANCE

The CONSULTANT and its board members shall be prohibited from lobbying as defined under the Palm Beach County Lobbyist Registration Ordinance, Ordinance 2003-018 (effective July 1, 2003) for any project under consideration by the COUNTY.

IN WITNESS WHEREOF, the Board of County Commissioners of Palm Beach County, Florida, has made and executed this Agreement on behalf of the COUNTY and the CONSULTANT has hereunto set its hand and seal the day and year above written.

| (CORPORATE SEAL) | PALM BEACH COUNTY BLACK BUSINESS INVESTMENT CORPORATION |
|--|---|
| | By: John H. Howard, President |
| (COUNTY SEAL BELOW) | PALM BEACH COUNTY, FLORIDA, a Political Subdivision of the State of Florida |
| | BOARD OF COUNTY COMMISSIONERS |
| | |
| ATTEST: Sharon R. Bock, Clerk & Comptroller | By: Shelley Vana, Chair Board of County Commissioners |
| By: | Document No.: |
| Approved as to Form and Legal Sufficiency | Approved as to Terms and Conditions Dept. of Economic Sustainability |
| By: | January Ann |
| Dawn S. Wynn Assistant County Attorney | By: Journey Beard, Director Contract Development and Quality Control |

EXHIBIT "A" SCOPE OF SERVICES

TASK 1- ASSIST FOUR (4) BUSINESSES OWNED BY BLACK CITIZENS IN OBTAINING A TOTAL OF \$500,000 IN LOANS APPROVED BY BANKS/FINANCIAL INSTITUTIONS, WHICH CREATE OR RETAIN 25 JOBS

Task 1 -Business Loans and Jobs

CONSULTANT shall assist four (4) businesses owned by Black citizens to secure a total amount of \$500,000 in business loans approved by Banks/Financial Institutions. The four (4) businesses which receive the loans shall create/retain the equivalent of 25 full time equivalent jobs.

Task 1-Reporting Deliverables for Individual Businesses

CONSULTANT shall provide a detailed monthly written report, to be accompanied by each invoice, which shall include the following for each business assisted that has received an approved loan from a Banking/Financial Institution:

- 1. Business Name
- 2. Business Address/Location
- 3. Type of Business
- 4. Identify the NAICS code for 2012, from the following website link, which best describes the business

 NAICS Code and Industry Title http://www.naics.com/search.htm
- 5. Dollar amount of new capital investment, excluding equipment
- 6. Dollar amount of new equipment
- 7. Number of New Full Time Equivalent Jobs Created
- 8. Number of Full Time Equivalent Jobs Retained
- 9. Total Number of Full Time Equivalent Jobs Created and Retained
- 10. Name of Bank/Financial Institution Approving the Loan
- 11. Amount of Loan for each Business

The CONSULTANT shall provide the information requested in EXHIBIT "C" as their detailed monthly reports for above tasks, to accompany each invoice.

Task 2- SERVE 270 CLIENTS

CONSULTANT shall assist 270 clients that seek assistance for business loans, bonding, equity capital, and/or other business services.

Task 2-Reporting Deliverables

CONSULTANT shall provide a detailed monthly report, to be accompanied by each invoice, which shall include the following information:

- 1. Name of client assisted
- 2. Date of assistance
- 3. Type of assistance sought by client/client needs.

The CONSULTANT shall provide the information requested in EXHIBIT "D" as their detailed monthly reports for above tasks, to accompany each invoice.

EXHIBIT "B"

DISCLOSURE OF BENEFICIAL INTERESTS

TO: PALM BEACH COUNTY CHIEF OFFICER, OR HIS OR HER OFFICIALLY DESIGNATED REPRESENTATIVE

| | JNTY OF PALM BEACH |
|-----|---|
| | BEFORE ME, the undersigned authority, this day personally appeared, hereinafter referred to as "Affiant", who being by me first duly |
| | sworn, under oath, deposes and states as follows: |
| 1. | Affiant is the position - (i.e. employee, Board Member) of the Palm Beach County Black Business Investment Corporation, which entity is recommending incentive funding for (Project Name). |
| 2. | Affiant's address is |
| 3. | Affiant acknowledges that they, their business associates, relatives and/or person or company by whom the Affiant is retained has no beneficial interest in |
| | (Project Name). |
| 4. | Affiant further states that the Affiant is familiar with the nature of an oath and with the penalties provided by the laws of the State of Florida for falsely swearing to statements under oath. |
| 5. | Under penalty of perjury, Affiant declares that Affiant has examined this Affidavit and to the best of Affiant's knowledge and belief it is true, correct, and complete. |
| | FURTHER AFFIANT SAYETH NAUGHT. |
| | |
| | (Print Affiant Name) Affiant |
| The | foregoing instrument was acknowledged before me this day of, |
| | 201, by |
| | or [] who is personally known to me |
| | who has produced as identification and who did take an oath. |

Notary Public

EXHIBIT "C"

| BBIC REPORTING FORM FO | OR EACH BUSINESS ASSISTED |
|--|---------------------------|
| Business Name | |
| Business Address/Location | |
| Type of Business | |
| Identify the six (6) digit NAICS code for 2012, from the following website link, which best describes the business NAICS Code and Industry Title - http://www.census.gov/eos/www/naics/ or http://www.naics.com/search.htm | |
| Dollar amount of new capital investment, excluding equipment | |
| Dollar amount of new equipment | |
| Number of Full Time Equivalent Jobs Created | |
| Number of Full Time Equivalent Jobs Retained | |
| Total Number of Full Time Equivalent Jobs Created and Retained | |
| Name of the Bank/Financial Institution Approving the Loan | |
| Amount of Business Loan | |

NAICS Code and Industry Title, http://www.naics.com/search.htm

| Code | Industry Title | Code | Industry Title | | | |
|-----------|--|-----------|--|--|--|--|
| 11 | Agriculture, Forestry, Fishing and Hunting | <u>53</u> | Real Estate Rental and Leasing | | | |
| <u>21</u> | Mining | <u>54</u> | Professional, Scientific, and Technical Services | | | |
| 22 | <u>Utilities</u> | <u>55</u> | Management of Companies and Enterprises | | | |
| 23 | Construction | <u>56</u> | Administrative and Support and Waste Management and Remediation Services | | | |
| 31-33 | Manufacturing | <u>61</u> | Educational Services | | | |
| <u>42</u> | Wholesale Trade | <u>62</u> | Health Care and Social Assistance | | | |
| 44-45 | Retail Trade | <u>71</u> | Arts, Entertainment, and Recreation | | | |
| 48-49 | Transportation and Warehousing | <u>72</u> | Accommodation and Food Services | | | |
| 51 | Information | <u>81</u> | Other Services (except Public Administration) | | | |
| <u>52</u> | Finance and Insurance | <u>92</u> | Public Administration | | | |

EVHIDIT "D"

| EXHIBIT | |
|---|-----|
| PBC BBIC REPORT FOR INDIVIDUAL CLIENTS ASSISTED DURING THE MONTH OF | 201 |

| | n appropriate box. | | | | | | |
|----------------|--------------------|---|----------------------------|------------------------------|--------------------------|-----------------------------|------------|
| # | Date | Name | Business Loan | Line of Credit | Working Capital | Real Estate Loan | Consultant |
| 1 | | | | | | . | |
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| 19 | | | | | | | |
| 20 | | | | | | | |
| John H. Howard | | be accurate which will be maintain President | ed by the BBIC for monitor | ing purposes, according to t | he terms of the BBIC's C | ontract with Palm Beach Cou | nty. |
| Printed I | name | Title | Employer Signature | | Date | | |

CERTIFICATE OF LIABILITY INSURANCE

DATE(MM/DD/YYYY) 9/25/2012

| THIS CERTIFICATE IS ISSUED AS A MATT CERTIFICATE DOES NOT AFFIRMATIVELY BELOW. THIS CERTIFICATE OF INSURAL REPRESENTATIVE OR PRODUCER, AND T | OR NCE HE C | NEG DOES ERTI | ATIVELY AMEND, EXTEND NOT CONSTITUTE A CO CCATE HOLDER. | OR AI | TER THE CO | OVERAGE AF THE ISSUING | FORDED BY THE INSURER(S), AU | HORIZE | ES | |
|---|-------------------|-------------------------|---|-------------------|---|--------------------------------------|--|-----------|----------|-------------|
| IMPORTANT: If the certificate holder is an the terms and conditions of the policy, certa certificate holder in lieu of such endorseme | in po | licies | nay require an endorsemen | must b | e endorsed. I Itement on thi | s certificate de | pes not confer right | to the | | |
| PRODUCER | | | | CONTAC NAME: | T | | | | | |
| GLENN'S INSURANCE AGENCY | INC | • | | PHONE (A/C, No | /E61\ | 432-5984 | F | C, No): (| 561) | 432-5883 |
| 3086 Jog Road | | | | ADDRES | _{s:} chris@g | glennsin: | s.com | | | |
| Lake Worth, FL 33467-2053 | | | | PRODUC | ER MERID#: | | t | | | |
| | | | | | | JRER(S) AFFORDI | | | | NAIC# |
| INSURED PALM BEACH COUNTY | BLA | CK | BUSINESS | INSURE | RA: GRANA | DA INSUR | ANCE CO | | | |
| INVESTMENT CORP. | | | | INSURE | RB: | | | | | |
| 2001 BORADWAY STE | 220 | | | INSURE | RC: | | | | | |
| RIVERIA BEACH, FL | 334 | 04 | | INSURE | RD; | | , | | | |
| 561-324-1426 | | | | INSURE | RE: | | | | | |
| | | | | INSURE | RF: | | | | | |
| | | | NUMBER: | | | | REVISION NUME | | | |
| THIS IS TO CERTIFY THAT THE POLICIES INDICATED. NOTWITHSTANDING ANY RECERTIFICATE MAY BE ISSUED OR MAY FEXCLUSIONS AND CONDITIONS OF SUCH PINSE! | OLICI | MEN' NN, T ES. LI | F, TERM OR CONDITION OF THE INSURANCE AFFORDER | ANY C | ONTRACT OR TE POLICIES UCED BY PAIL | OTHER DOC Described I OCLAIMS. | UMENT WITH RESI | ECT T | O WHIC | CH THIS |
| LTR TYPE OF INSURANCE | ADDL INSR | | POLICY NUMBER | | POLICY EFF (MM/DD/YYYY) | POLICY EXP (MM/DD/YYYY) | | LIMIT | s | |
| GENERAL LIABILITY | | | | | | | EACH OCCURRENCE | | \$ | 500,000 |
| X COMMERCIAL GENERAL LIABILITY | | | | | | | DAMAGE TO RENTEL PREMISES (Ea occur | ance) | \$ | 50,000 |
| B CLAIMS-MADE X OCCUR | | | | , | | | MED EXP (Any one pe | son) | \$ | 5,000 |
| | | N | FL01473000 | | 01/04/12 | 01/04/13 | PERSONAL & ADVIN | JRY | \$ | 500,000 |
| 1 | | | | | | | GENERAL AGGREG | .TE | | 000,000 |
| GEN'L AGGREGATE LIMIT APPLIES PER: | | ! | | | | | PRODUCTS - COMPA | P AGG | s 1, | 000,000 |
| POLICY JECT LOC AUTOMOBILE LIABILITY | - | <u> </u> | | | | | | | \$ | |
| *************************************** | | | | | | | COMBINED SINGLE ((Ea accident) | MIT | s | |
| ANYAUTO | İ | : | | | | | BODILY INJURY (Per | erson | \$ | |
| ALL OWNED AUTOS | | | 1 | | İ | | BDDILY INJURY (Per | | \$ | 4 |
| SCHEDULED AUTOS | | N | | 1 | | | PROPERTY DAMAGE | | | |
| HIRED AUTOS NON-OWNED AUTOS | | | | | | | (Per accident) | | \$ | |
| NON-OWNED AUTOS | i | | | | | | | | \$ | |
| UMBRELLA LIAB | | | | | * | | | | \$ | |
| EXCESS LIAB CLANG MADE | | • | · | | | | EACH OCCURRENC | | s | |
| DEDUCTIBLE CLAIMS-MADE | | N | | | | | AGGREGATE | | \$ | |
| RETENTION \$ | | | | | | | : | | \$ | |
| WORKERS COMPENSATION | | - | | | | | WC STATIL | IOTU | \$ | |
| AND EMPLOYERS LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE | | | | | | | WC STATU- TORY LIMITS | OTH | | ··· |
| (Mandatory in NH) | N/A | N | | | | | E.L. EACH ACCIDENT | | <u>s</u> | · |
| If yes, describe under DESCRIPTION OF OPERATIONS below | | | | | | | E.L. DISEASE - EA EA | | | · |
| | | | · · · · · · · · · · · · · · · · · · · | | | | E.L. DISEASE - POLK | Y LIMIT | \$ | |
| | | N | | | | | | | | |
| DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLE HOLDER IS ADDIT | LES (| Attach | ACORD 101, Additional Remarks S | Schedule. | if more space is | required) | | | | |
| CERTIFICATE HOLDER IS ADDI | TIO | NAL | LY INSURED | | | | | | | |
| | | | | | | | | | | |
| | | | | | | • | | | | |
| CERTIFICATE HOLDER | | | | CANC | ELLATION | | | | | |
| PALM BEACH COUNTY | | | | | NUN | | | | | |
| c/o DEPT OF ECONOM | ıΤC | STI | TNA TNA DITT TIME | SHO | JLD ANY OF | THE ABOVE D | ESCRIBED POLIC | ES BF (| CANCE | LLED REFORE |
| IUU AUSTRALIAN AVE | :, s | TE | 500 | (ME | EXPIRATION | DATE THE | REOF, NOTICE | WILL I | BE DE | LIVERED IN |
| WEST PALM BEACH, E | i 3 | 340 | 6 | | | ULLY SHEET LIN | r movisions. | | | |
| , - | _ | | - | AUTHOR | IZED REPRESE | TATIVE | 7 .7 | | | |
| | | | | | | >4K | | | | |
| | | | | | | الكلسك | | | | |
| ACORD 25 (2000/00) | | | | ********* | 0 198 | 38-2009 ACO | RD CORPORATI | MI AII | | |

The ACORD name and logo are registered marks of ACORD



RENEWAL.



Insurer: 21st Century North America Insurance Company

The Policy Period Begins and Ends at 12:01 A.M. Standard Time From 98/01/12 To 02/01/13

Effective Date of Change: 08/01/12

Named Insured

COVERAGE

JOHN HOWARD CHRISTINE HOWARD 626 CLEAR LAKE AVE WEST PALM BEACH, FL 33401



AUTO 1

AUTO 2

Customer Service Center: 21st CENTURY INSURANCE

21ST CENTURY PLAZA P.Q. BOX 15510

WILMINGTON, DE 19850-5510

POLICY SERVICE: To make a change to your policy call 1-800-672-9569

CLAIMS: Call anytime to report an accident or loss 1-888-244-6163

ST: 09 CO: 0035 ACCT: 00011056

| DESC | DESCRIPTION OF YOUR COVERED AUTO(5): | | | | | | | |
|------|--------------------------------------|--------|-----|----|-----------------|-------------------|--------|--|
| AUTO | TERR | SYMBOL | AGE | YR | MAKE-MODEL | SERIAL NUMBER | CLASS | |
| 1 | 220 | 2224 | 11 | 02 | LEXUS LS 430 | JTHBN30F420061482 | IOJD00 | |
| 2 | 220 | 1616 | 5 | 08 | CHRYSLER 300 LX | 2C3KA43R48H177055 | INDD00 | |

COVERAGE IS ONLY PROVIDED WHERE A SPECIFIC PREMIUM CHARGE IS SHOWN

LIMITS OF LIABILITY

| odily Injury | \$500,000/ \$500,000 Per Person/Accident | ş | 293.47 \$ | 195.57 |
|--|--|----|-----------|---------|
| 'roperty Damage | \$10,000 Per Accident | ş | 82.17 \$ | 47.21 |
| 'ersonal Injury Protection Named Insured & Relative | | s | 62.72 \$ | 39.52 |
| Basic Medical Expenses | 80% of Expenses | | 7. | |
| Basic Work Loss | | | | |
| Death Benefits | \$5,000 Maximum | | | |
| ninsured Motorist Bodily Injury | | • | 222 40 0 | |
| omprehensive | Deductible AUTO#1 \$50 #2 350 | \$ | 233.48 \$ | 233.48 |
| ollision | Deductible AUTO#1 \$200 #2 \$200 | Ş | 111.20 s | 57.00 |
| Owing & Labor | peductible Auto#1 SZ00 #2 \$200 | \$ | 182.08 \$ | 110.07 |
| anang a Danor.,,,,,,,,,,,, | Per Disablement AUTO#1 \$50 | \$ | 3.00 - N | o Covg- |
| | Total Premium Per Auto | \$ | 968.12\$ | 682.85 |
| | | | | |

lorida Hurricane atastrophe Fund Assessment (1.3% of total policy remium)

*** This is not a bill ***

TOTAL FULL TERM PREMIUM

1,672.43

WE LOOK FORWARD TO CONTINUING YOUR AUTOMOBILE COVERAGE AT THIS RENEWAL.

THANK YOU!

000999

06/25/12

Dana 1 neg

Authorized Company Representative (where required)



Palm Beach County Black Business Investment Corporation 2001 Broadway, Suite 210, Riviera Beach, Florida 33404 (561) 845-8055

3ank of America

SunTrust Bank

Veils Fargo Bank

First National Bank & Trust Company

3B&T

3ankers Trust

3each Bank

ndian River Federal Savings Bank

American Bank of Martin County

IP Morgan/Chase

²NC Bank

IST United Bank

ort St. Lucie lational Bank

JS Trust

Enterprise Bank

Regions Bank

irst City Bank

'D Bank

irst Bank of the alm Beaches

September 27, 2012

Ms. Pamela L. Nolan Office of Economic Sustanability Palm Beach County P.O. Box 1989 West Palm Beach, Florida 33402

Dear Ms. Nolan,

Palm Beach County Black Business Investment Corporation (PBCBBIC) is a non-profit organization, formed in 1985. PBCBBIC is staffed by one employee and does not require Workers Compensation Insurance.

Sincerely,

John H. Howard

President

JHH/ch

Pam Nolan

From:

Scott Marting

Sent:

Tuesday, October 02, 2012 11:01 AM

To:

Pam Nolan

Subject:

RE: Black Business Investment Corp Insurances for Your Review

Yes, it is acceptable.

Sorry for the confusion.

Scott Marting, CSP
Insurance and Claims Manager
Palm Beach County Risk Management
100 Australian Avenue, Suite 200
West Palm Beach, FL 33406

Office: 561-233-5432 Fax: 561-233-5420 smarting@pbcgov.org

From: Pam Nolan

Sent: Tuesday, October 02, 2012 10:59 AM

To: Scott Marting

Subject: RE: Black Business Investment Corp Insurances for Your Review

Scott,

Was the automobile insurance okay to use too?

Pamela L. Nolan
Economic Development Specialist
Palm Beach County Dept. of Economic Sustainability
100 Australian Avenue, Suite 500
West Palm Beach, FL 33406

Phone: 561-233-3678 Fax: 561-656-7546

Email: pnolan@pbcgov.org



DES Mission Statement...

"To advance community sustainability by increasing economic competitiveness and improving the elements that create a high quality of life for Palm Beach County's residents."

From: Scott Marting

Sent: Tuesday, October 02, 2012 10:57 AM

To: Pam Nolan

Subject: RE: Black Business Investment Corp Insurances for Your Review

That is acceptable in lieu of Workers Compensation coverage. Please keep it for your records and use it as proof of coverage in your agreement.

Thank you,

Scott Marting, CSP Insurance and Claims Manager Palm Beach County Risk Management 100 Australian Avenue, Suite 200 West Palm Beach, FL 33406

Office: 561-233-5432 Fax: 561-233-5420 smarting@pbcgov.org

From: Pam Nolan

Sent: Thursday, September 27, 2012 4:18 PM

To: Scott Marting

Subject: FW: Black Business Investment Corp Insurances for Your Review

Hi Scott,

Just wanted to touch base on your review. I will be received a statement from John Howard tomorrow stating that the BBIC is exempt from Workers Comp.

Pam

Pamela L. Nolan **Economic Development Specialist** Palm Beach County Dept. of Economic Sustainability 100 Australian Avenue, Suite 500 West Palm Beach, FL 33406 Phone: 561-233-3678

Fax: 561-656-7546

Email: pnolan@pbcgov.org



DES Mission Statement ...

"To advance community sustainability by increasing economic competitiveness and improving the elements that create a high quality of life for Palm Beach County's residents."

From: Pam Nolan

Sent: Tuesday, September 25, 2012 2:30 PM

To: Scott Marting

Subject: RE: Black Business Investment Corp Insurances for Your Review

John Howard is the only employee. He will provide a statement that exempts the BBIC from carrying coverage.

Pamela L. Nolan Economic Development Specialist Palm Beach County Dept. of Economic Sustainability 100 Australian Avenue, Suite 500 West Palm Beach, FL 33406

Phone: 561-233-3678 Fax: 561-656-7546

Email: pnolan@pbcgov.org



DES Mission Statement...

"To advance community sustainability by increasing economic competitiveness and improving the elements that create a high quality of life for Palm Beach County's residents."

From: Scott Marting

Sent: Tuesday, September 25, 2012 1:48 PM

To: Pam Nolan

Subject: RE: Black Business Investment Corp Insurances for Your Review

I do not see any workers compensation coverage. Do you have it on a different COI or have they submitted a letter to be exempt from carrying coverage?

From: Pam Nolan

Sent: Tuesday, September 25, 2012 1:20 PM

To: Scott Marting

Subject: Black Business Investment Corp Insurances for Your Review

Hi Scott,

I have attached the Palm Beach County Black Business Investment Corporation's (PBC BBIC) certificate of insurance and automobile insurance for your review. Below is the contract language provided in the Professional/Consulting Services with the PBC BBIC. Mr. Howard was approved last year with the same form of insurances.

ARTICLE 10 - INSURANCE

A. CONSULTANT shall, at its sole expense, agree to maintain in full force and effect at all times during the life of this Contract, insurance coverages and limits (including endorsements), as described herein. CONSULTANT shall agree to provide the COUNTY with at least ten (10) day prior notice of any cancellation, non-renewal or material change to the insurance coverages. The requirements contained herein, as well as COUNTY'S review or acceptance of insurance maintained by CONSULTANT are not intended to and shall not in any manner limit or qualify the liabilities and obligations assumed by CONSULTANT under the contract.

- B. <u>Commercial General Liability</u> CONSULTANT shall maintain Commercial General Liability at a limit of liability not less than \$500,000 Each Occurrence. Coverage shall not contain any endorsement excluding Contractual Liability or Cross Liability unless granted in writing by County's Risk Management Department. CONSULTANT shall provide this coverage on a primary basis.
- C. <u>Business Automobile Liability</u> CONSULTANT shall maintain Business Automobile Liability at a limit of liability not less than \$500,000 Each Accident for all owned, non-owned and hired automobiles. In the event CONSULTANT doesn't own any automobiles, the Business Auto Liability requirement shall be amended allowing CONSULTANT to agree to maintain only Hired & Non-Owned Auto Liability. This amended requirement may be satisfied by way of endorsement to the Commercial General Liability, or separate Business Auto coverage form. CONSULTANT shall provide this coverage on a primary basis.
- D. <u>Worker's Compensation Insurance & Employers Liability</u> CONSULTANT shall maintain Worker's Compensation & Employers Liability in accordance with Florida Statute Chapter 440. CONSULTANT shall provide this coverage on a primary basis.
- E. <u>Additional Insured</u> CONSULTANT shall endorse the COUNTY as an Additional Insured with a CG 2026 Additional Insured Designated Person or Organization endorsement, or its equivalent, to the Commercial General Liability. The Additional Insured endorsement shall read "<u>Palm Beach County Board of County Commissioners</u>, a <u>Political Subdivision of the State of Florida</u>, its <u>Officers</u>, <u>Employees and Agents</u>." CONSULTANT shall provide the Additional Insured endorsements coverage on a primary basis.
- F. Waiver of Subrogation CONSULTANT hereby waives any and all rights of Subrogation against the County, its officers, employees and agents for each required policy. When required by the insurer, or should a policy condition not permit an insured to enter into a pre-loss agreement to waive subrogation without an endorsement to the policy, then CONSULTANT shall agree to notify the insurer and request the policy be endorsed with a Waiver of Transfer of rights of Recovery Against Others, or its equivalent. This Waiver of Subrogation requirement shall not apply to any policy, which specifically prohibits such an endorsement, or which voids coverage should CONSULTANT enter into such an agreement on a pre-loss basis.
- G. <u>Certificate(s) of Insurance</u> Prior to execution of this Contract, CONSULTANT shall deliver to the COUNTY'S representative as identified in Article 26, a Certificate(s) of Insurance evidencing that all types and amounts of insurance coverages required by this Contract have been obtained and are in full force and effect. Such Certificate(s) of Insurance shall include a minimum ten (10) day endeavor to notify due to cancellation or non-renewal of coverage. The certificate of insurance shall be issued to

Palm Beach County c/o Edward Lowery, Director Department of Economic Sustainability 100 Australian Avenue, Suite 500 West Palm Beach, Florida 33406

H. <u>Umbrella or Excess Liability</u> If necessary, CONSULTANT may satisfy the minimum limits required above for Commercial General Liability, Business Auto Liability, and Employer's Liability coverage under Umbrella or Excess Liability. The Umbrella or Excess Liability shall have an Aggregate limit not less than the highest "Each Occurrence" limit for Commercial General Liability, Business Auto Liability or Employer's Liability. The COUNTY shall be specifically endorsed as an "Additional Insured" on the

Umbrella or Excess Liability, unless the Certificate of Insurance notes the Umbrella or Excess Liability provides coverage on a "Follow-Form" basis.

I. Right to Review COUNTY, by and through its Risk Management Department, in cooperation with the contracting/monitoring department, reserves the right to review, modify, reject or accept any required policies of insurance, including limits, coverages, or endorsements, herein from time to time throughout the term of this Contract. COUNTY reserves the right, but not the obligation, to review and reject any insurer providing coverage because of its poor financial condition or failure to operate legally.

Thank you.

Pam

Pamela L. Nolan
Economic Development Specialist
Palm Beach County Dept. of Economic Sustainability
100 Australian Avenue, Suite 500
West Palm Beach, FL 33406

Phone: 561-233-3678 Fax: 561-656-7546

Email: pnolan@pbcgov.org



DES Mission Statement...

"To advance community sustainability by increasing economic competitiveness and improving the elements that create a high quality of life for Palm Beach County's residents."