

PALM BEACH COUNTY  
BOARD OF COUNTY COMMISSIONERS  
AGENDA ITEM SUMMARY

Meeting Date: December 18, 2012

Consent [X]

Regular [ ]

Public Hearing [ ]

Department: Water Utilities Department

I. EXECUTIVE BRIEF

**Motion and Title:** Staff recommends motion to approve: Contract with Lanzo Lining Services, Inc. - Florida for the Glades Utility Authority (GUA) City of Belle Glade Inflow and Infiltration Improvements Project in an amount of \$1,281,845, contingent upon approval by the Florida Department of Economic Opportunity and the Federal Economic Development Administration.

**Summary:** On October 11, 2011, two (2) bids were received for the GUA City of Belle Glade Inflow and Infiltration Improvements Project. Lanzo Lining Services, Inc. - Florida was the lowest responsive responsible bidder in the amount of \$1,281,845. Palm Beach County Water Utilities Department (WUD) is implementing this project under its Management & Operations Contract with GUA. The project is funded by the State of Florida Department of Economic Opportunity (DEO) through the Disaster Recovery Initiative Program (DRI). The project is subject to a 22.4% minority participation goal and a 6.9% female participation goal for trades rather than the County's SBE goals. This contract with Lanzo Lining Services, Inc. - Florida provides for 27.57% minority participation and 0.00% female participation. Staff recommends award to Lanzo Lining Services, Inc.- Florida contingent upon DEO approval of good faith efforts participation goals. Local Preference Ordinance is not applicable to this DRI funded project. Lanzo Lining Services, Inc. - Florida is a Broward County based firm. This project is contingent upon final approval by the DEO and the Economic Development Administration (EDA) because part of the cost of the project will contribute to matching funds for an approved EDA grant (EDA Reward No. 04-79-06327). **These are DRI Program funds and require no local match.** (WUD Project No. 12-041) District 6 (JM)

**Background and Justification:** The DEO has appropriated funds for the rehabilitation of the City of Belle Glade's wastewater infrastructure through the DRI Program.

On October 11, 2012, two (2) bids were received with American Infrastructure Technologies Corporation submitting the lowest bid in the amount of \$1,177,225. The lowest bid was rejected due to a major bidding irregularity. WUD staff reviewed the bids and determined that the second low bidder, Lanzo Lining Services, Inc. - Florida was responsive and made good faith efforts toward the M/WBE goal. Staff recommends award to Lanzo Lining Services, Inc. - Florida in the amount of \$1,281,845. There were no minor/major irregularities with Lanzo Lining Services, Inc. - Florida bid documents. There is no bid protest associated with this item.

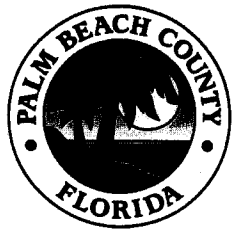
**Attachments:**

1. Two (2) Original Contracts
2. Location Map
3. Engineer's Recommendation & Bid Tabulation Sheet
4. Lanzo Lining Services, Inc. - Florida – Documentation of MBE/WBE Good Faith Efforts
5. List of Minor Irregularities

Recommended By:  12/10/12  
Department Director Date

Approved By:  12/13/12  
Assistant County Administrator Date





**Palm Beach County  
Water Utilities  
Department  
Service Area (SA) and  
Major Facilities**

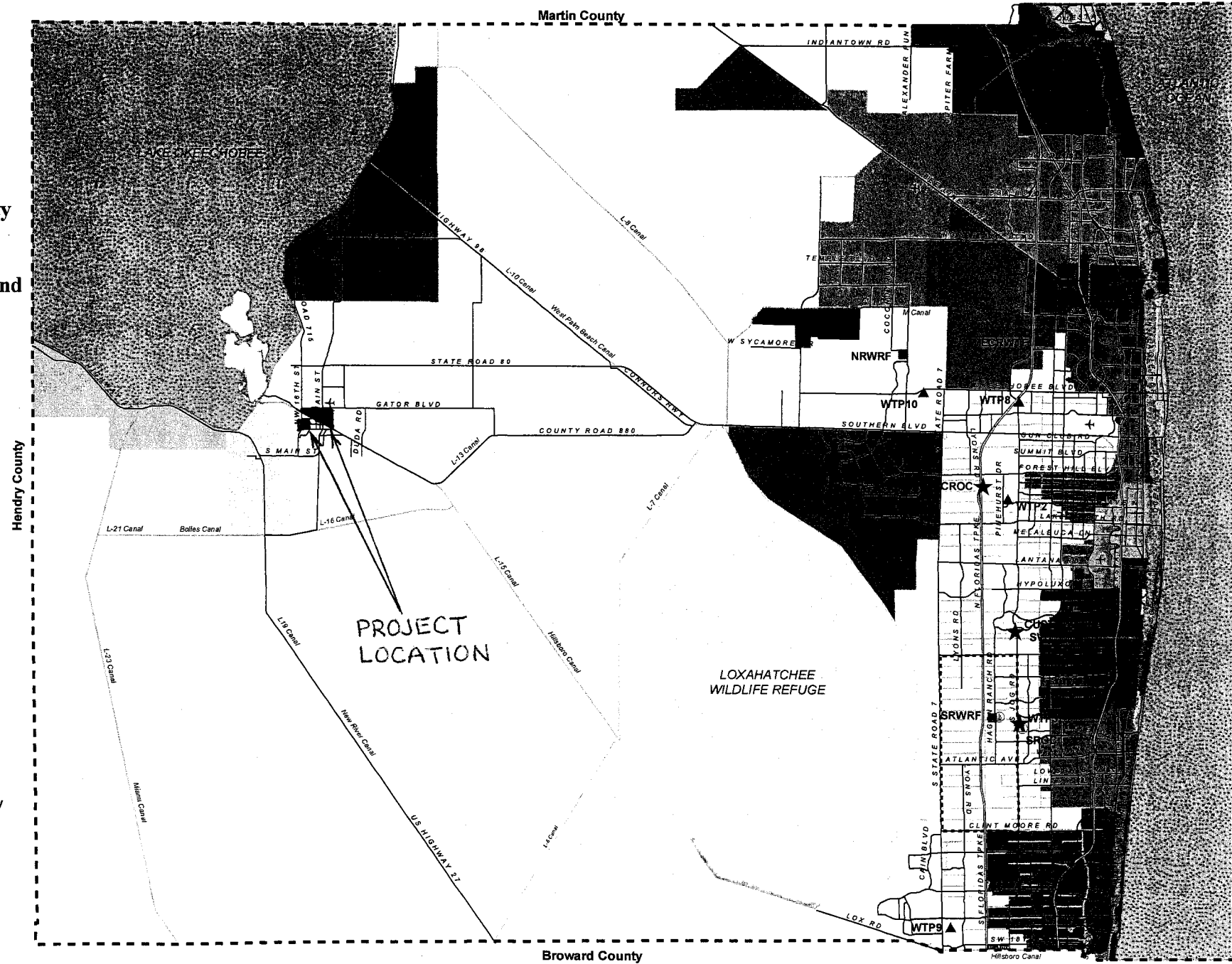
**Attachment 2**

**Legend**

- P.B.C.W.U.D. SA
- - - - Mandatory Reclaimed SA
- - - - Palm Beach County Limits
- ★ Administration
- Water Reclamation Facility
- ▲ Water Treatment Facility
- ⊙ Wetlands



NOT TO SCALE



# Inter-Office Memorandum

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Palm Beach County



Water Utilities Department

**DATE:** November 5, 2012

**TO:** Bevin A. Beaudet, P.E.  
Director

**FROM:** Maurice Tobon, P.E. *MT*  
Director of Engineering

**RE:** Notice of Award Recommendation  
Glades Utility Authority: City of Belle Glade  
Inflow and Infiltration Improvements  
Project No. WUD 12-041

The bid opening for the above referenced project was held on Thursday, October 11, 2012. Proposals were received from two (2) contractors. The complete Bid Tabulation is attached. The engineer's opinion of probable construction cost was \$1,200,000 for the base bid comprising Bid Item Numbers 1 through 38. The low bidder, American Infrastructure Technologies Corporation, was rejected due to a major bidding irregularity. An evaluation of the second low bid by Lanzo Lining Services, Inc. is as follows:

1. The Bid Form provided in the Contract Documents was properly executed.
2. Bid security equal to 5% of the total base bid was enclosed with the bid.
3. M/WBE Schedules #1 and #2 were provided. The bid documents state a 22.4% minority participation goal and a 6.9% female participation goal established by the Florida Department of Economic Opportunity (DEO) and Economic Development Administration (EDA) for grant funded projects. (Bid Line Items 1-12 and 21-38 are EDA Grant - Matching Funds). The goal is in terms of the Contractor's aggregate workforce in each trade on all construction work. Lanzo Lining Services, Inc. provided 22.57% participation utilizing a M/WBE certified subcontractor (Flotech Environmental, LLC.). Flotech Environmental, LLC. is a state certified MBE subcontractor. As per DEO and EDA requirements M/WBE companies may have state or certification in other

counties to meet the M/WBE goal. Therefore, the overall MWBE participation is 27.57%. Lanzo Lining Services, Inc. has provided a Good Faith Effort form.

4. The second low responsive bidder acknowledged the three (3) addenda.
5. The Contractor holds a valid state contractor's license. A copy of the license information is included. The Local Preference Ordinance is not applicable to this Department of Economic Sustainability (DES) funded project.
6. The second low responsive bidder, Lanzo Lining Services, Inc., has over 30 years of experience with sewer system rehabilitation and will be the prime for that portion of the Contract. The Contractor has listed Flotech Environmental, LLC. as the subcontractor who will perform the work involving, pre-construction video, smoke testing of gravity sewer lines and manhole rehabilitation.

Based on their bid results, the completeness of their bid package, and the responses of their references the Contract award is recommended to the second lowest responsive bidder, Lanzo Lining Services, Inc., in the amount not to exceed **\$1,281,845.00** for the base bid, subject to DES and EDA review and formal approval by the DEO and the PBC Board of County Commissioners. A copy of this notice has been posted at the bid opening location and will be left there for a minimum of five (5) business days.

C: File  
Brian A. Shields, P.E., Deputy Director, WUD  
Henry Melendez, P.E., Pipeline Design Manager, WUD  
Bud Cheney, Community Development Section Manager, DES  
Joe Greco, Community Development Coordinator, DES  
Greg Vaday, Economic Development Coordinator, TCRPC  
Asa R. Williams, Civil Engineer/Project Manager, EDA

**GUA City of Belle Glade Inflow and Infiltration Project**

WUD 12-041

**BID TABULATION**

Bid Item	ITEM DESCRIPTION	UNIT	QUANTITY	American Infrastructure Technologies Corporation		Lanzo Lining Services, Inc.	
				UNIT COST	TOTAL	UNIT COST	TOTAL
<b>EDA GRANT ITEMS</b>							
1	Lining 8" PVC/VCP Gravity Sanitary Sewer Main 0' to 6' deep	L.F.	1,800	\$ 28.00	\$ 50,400.00	\$ 24.00	\$ 43,200.00
2	Lining 8" PVC/VCP Gravity Sanitary Sewer Main 6' to 8' deep	L.F.	1,800	\$ 28.00	\$ 50,400.00	\$ 24.00	\$ 43,200.00
3	Lining 8" PVC/VCP Gravity Sanitary Sewer Main 8' to 10' deep	L.F.	1,800	\$ 29.00	\$ 52,200.00	\$ 24.00	\$ 43,200.00
4	Lining 8" PVC/VCP Gravity Sanitary Sewer Main 10' to 12' deep	L.F.	600	\$ 29.00	\$ 17,400.00	\$ 25.00	\$ 15,000.00
5	Lining 10" PVC/VCP Gravity Sanitary Sewer Main 0' to 6' deep	L.F.	1,800	\$ 32.00	\$ 57,600.00	\$ 27.00	\$ 48,600.00
6	Lining 10" PVC/VCP Gravity Sanitary Sewer Main 6' to 8' deep	L.F.	1,800	\$ 32.00	\$ 57,600.00	\$ 27.00	\$ 48,600.00
7	Lining 10" PVC/VCP Gravity Sanitary Sewer Main 8' to 10' deep	L.F.	1,800	\$ 33.00	\$ 59,400.00	\$ 27.00	\$ 48,600.00
8	Lining 10" PVC/VCP Gravity Sanitary Sewer Main 10' to 12' deep	L.F.	600	\$ 33.00	\$ 19,800.00	\$ 28.00	\$ 16,800.00
9	Point Repairs 8" and 10" pipe at depths up to 4.9 feet	L.F.	30	\$ 235.00	\$ 7,050.00	\$ 188.00	\$ 5,640.00
10	Point Repairs 8" and 10" pipe at depths 5 feet to 7.9 feet	L.F.	20	\$ 300.00	\$ 6,000.00	\$ 270.00	\$ 5,400.00
11	Point Repairs 8" and 10" pipe at depths 8 feet to 9.9 feet	L.F.	20	\$ 450.00	\$ 9,000.00	\$ 420.00	\$ 8,400.00
12	Point Repairs 8" and 10" pipe at depths 10 feet to 12 feet	L.F.	15	\$ 575.00	\$ 8,625.00	\$ 555.00	\$ 8,325.00
21	8" x 6" PVC Tee or Wye with Coupling	E.A.	20	\$ 250.00	\$ 5,000.00	\$ 250.00	\$ 5,000.00
22	10" x 6" PVC Tee or Wye with Coupling	E.A.	20	\$ 300.00	\$ 6,000.00	\$ 373.00	\$ 7,460.00
23	New Concrete Manhole Installation w/Ring & Cover (4-ft Diam. Manhole)	E.A.	5	\$ 9,500.00	\$ 47,500.00	\$ 10,925.00	\$ 54,625.00
24	Connect New Gravity Sanitary Sewer Line to Existing Manhole	E.A.	30	\$ 500.00	\$ 15,000.00	\$ 1,630.00	\$ 48,900.00
25	Connect Existing Gravity Sanitary Sewer Line to New Manhole	E.A.	15	\$ 450.00	\$ 6,750.00	\$ 1,510.00	\$ 22,650.00
26	Sewer Manhole Coating (4-ft Diam. Manhole)	V.F.	810	\$ 200.00	\$ 162,000.00	\$ 280.00	\$ 226,800.00
27	Sewer Manhole Ring & Covers	E.A.	90	\$ 775.00	\$ 69,750.00	\$ 1,240.00	\$ 111,600.00
28	Sewer Manhole Inflow Protectors	E.A.	90	\$ 125.00	\$ 11,250.00	\$ 48.00	\$ 4,320.00
29	Asphalt Pavement Removal and Restoration	SQ.YD.	400	\$ 80.00	\$ 32,000.00	\$ 49.00	\$ 19,600.00
30	Concrete Sidewalk Replacement	SQ.YD.	1,500	\$ 16.00	\$ 24,000.00	\$ 41.00	\$ 61,500.00
31	Concrete Curb and Gutter Replacement	L.F.	3,500	\$ 12.00	\$ 42,000.00	\$ 21.00	\$ 73,500.00
32	Sod Replacement	SQ.YD.	1,000	\$ 5.50	\$ 5,500.00	\$ 6.00	\$ 6,000.00
33	Demucking with Imported Clean Fill	CU.YD.	1,000	\$ 7.00	\$ 7,000.00	\$ 34.00	\$ 34,000.00
34	Maintenance of Traffic (M.O.T.)	L.F.	5,000	\$ 1.00	\$ 5,000.00	\$ 2.00	\$ 10,000.00
35	Smoke Testing (Addendum No.2)	L.F.	20,000	\$ 0.50	\$ 10,000.00	\$ 1.10	\$ 22,000.00
36	Pre-Construction Video (Addendum No.2)	L.F.	20,000	\$ 1.00	\$ 20,000.00	\$ 1.00	\$ 20,000.00
36a	Sewer Line TV Inspection (Addendum No.2)	L.F.	20,000	\$ 3.50	\$ 70,000.00	\$ 1.90	\$ 38,000.00
37	Mobilization/Demobilization	L.S.	1	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00	\$ 15,000.00
38	Contract Allowance for Miscellaneous Items	L.S.	1	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00	\$ 25,000.00
<b>SUB-TOTAL BID (Bid Item Nos. 1-12 &amp; 21-38)</b>					<b>\$ 974,225.00</b>		<b>\$ 1,140,920.00</b>
<b>NON-EDA GRANT ITEMS</b>							
13	6" PVC SDR 26 Gravity Service Lateral with cleanout - 0' to 6' deep	E.A.	20	\$ 1,550.00	\$ 31,000.00	\$ 1,100.00	\$ 22,000.00
14	6" PVC SDR 26 Gravity Service Lateral with cleanout - 6' to 8' deep	E.A.	15	\$ 1,950.00	\$ 29,250.00	\$ 1,370.00	\$ 20,550.00
15	6" PVC SDR 26 Gravity Service Lateral with cleanout - 8' to 10' deep	E.A.	15	\$ 2,150.00	\$ 32,250.00	\$ 1,700.00	\$ 25,500.00
16	6" PVC SDR 26 Gravity Service Lateral with cleanout - 10' to 12' deep	E.A.	5	\$ 2,350.00	\$ 11,750.00	\$ 2,300.00	\$ 11,500.00
17	4" PVC SDR 26 Gravity Service Lateral with cleanout - 0' to 6' deep	E.A.	20	\$ 1,450.00	\$ 29,000.00	\$ 975.00	\$ 19,500.00
18	4" PVC SDR 26 Gravity Service Lateral with cleanout - 6' to 8' deep	E.A.	15	\$ 1,850.00	\$ 27,750.00	\$ 1,125.00	\$ 16,875.00
19	4" PVC SDR 26 Gravity Service Lateral with cleanout - 8' to 10' deep	E.A.	15	\$ 2,050.00	\$ 30,750.00	\$ 1,200.00	\$ 18,000.00
20	4" PVC SDR 26 Gravity Service Lateral with cleanout - 10' to 12' deep	E.A.	5	\$ 2,250.00	\$ 11,250.00	\$ 1,400.00	\$ 7,000.00
<b>SUB-TOTAL BID (Bid Item Nos. 13-20)</b>					<b>\$ 203,000.00</b>		<b>\$ 140,925.00</b>
<b>TOTAL BASE BID (Bid Item Nos. 1-38)</b>					<b>\$ 1,177,225.00</b>		<b>\$ 1,281,845.00</b>



**STATE OF FLORIDA**  
**DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**  
**CONSTRUCTION INDUSTRY LICENSING BOARD**  
 1940 NORTH MONROE STREET  
 TALLAHASSEE FL 32399-0783

(850) 487-1395

**BEATY, ROBERT WILLIAM III**  
**LANZO LINING SERVICES INC FLORIDA**  
 1864 GOLFVIEW BLVD  
 S.DAYTONA FL 32119

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbaque restaurants, and they keep Florida's economy strong.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto [www.myfloridalicense.com](http://www.myfloridalicense.com). There you can find more information about our divisions and the regulations that impact you, subscribe to department newsletters and learn more about the Department's initiatives.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!



STATE OF FLORIDA AC# 6126901  
 DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CUC053346 05/14/12 118184516

**CERT UNDERGROUND & EXCAV CNTR**  
**BEATY, ROBERT WILLIAM III**  
**LANZO LINING SERVICES INC FLORID**

IS CERTIFIED under the provisions of Ch. 489 FS  
 Expiration date: AUG 31, 2014 L12051400689

DETACH HERE

THIS DOCUMENT HAS A COLORED BACKGROUND • MICROPRINTING • LINEMARK™ PATENTED PAPER

AC# 6126901

**STATE OF FLORIDA**  
**DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**  
**CONSTRUCTION INDUSTRY LICENSING BOARD** SEQ# L12051400689

DATE	BATCH NUMBER	LICENSE NBR
05/14/2012	118184516	CUC053346

The UNDERGROUND UTILITY & EXCAVATION CO  
 Named below IS CERTIFIED  
 Under the provisions of Chapter 489 FS.  
 Expiration date: AUG 31, 2014

**BEATY, ROBERT WILLIAM III**  
**LANZO LINING SERVICES INC FLORIDA**  
 1864 GOLFVIEW BLVD  
 SOUTH DAYTONA FL 32119

**RICK SCOTT**  
GOVERNOR

**KEN LAWSON**  
SECRETARY


DISPLAY AS REQUIRED BY LAW


DOCUMENTATION OF MBE/WBE GOOD FAITH EFFORTS


LANZO LINING SERVICES, INC.



Type: **Subcontracting**

Project Name: **Belle Glade Inflow & Infiltration Improvements**  [View Map](#)

Agency: **Lanzo Construction Company**  [Print This](#)

Location: **FL**  [Send This](#)

Level Of Government: **Other**

Submission/Due Date: **10/11/2012 12:00 AM** **Due today**

Publication Date: **9/18/2012**

Onvia Reference #: **SUB:75055428**

**Specifications**

Description: **Project Name: Glades Utility Authority, Belle Glade Inflow & Infiltration Improvements**  
**First Name: Michael**  
**Last Name: Green**  
**Job Title:**  
**Agency Name: Lanzo Companies**  
**Phone Number: 9549790802**  
**Email Address: michaelg@lanzo.org**

City:

State/Province: -- Select below --

Zip/Postal Code:

Project Closing Date: 10/11/2012

Funded with Economic Stimulus:

Is this a subcontracting opportunity? Yes

What is the estimated value for this project or this part of the project?

Are there bonding requirements for this project?

Are there minority business participation requirements or additional qualifications for this project? Yes, there is a 22.4% MBE participation goal and a 8.9% WBE participation goal

Requirement Details: LANZO CONSTRUCTION CO., FL is seeking proposals from certified Minority and Women Business Entities for furnishing all materials, labor, supervision, equipment, supplies, fees, expertise, and services necessary for the rehabilitation of sewer manholes, smoke testing, sewer lateral replacements, cleanout repairs and/or installation of lids, and lining of gravity sewer pipe. Proposals to be accepted until close of business on Wednesday, October 10, 2012. Any questions about this RFP should be sent to Michael Green at Lanzo Construction, ph:954-979-0802, fax:954-979-9897, or E-mail: michaelg@lanzo.org. Contract Documents may be viewed at our office located at 125 SE 5th Ct., Deerfield Beach, FL.

Categories: **Construction - Water Supply, Sewer, Well Drilling, Treatment, Distribution and Disposal Culverts, Catch Basins, Drainage, and Tank Supplies**

**Agency Contact**

Buyer: **Michael Green**

Buyer Address: **125 S.E. 5th Court**  
**Deerfield Beach, Florida 33441**

Buyer Email: **michaelg@lanzo.org**

Buyer Phone: **(954) 979-0802**

Buyer Fax: **(954) 979-9897**

Agency: **Lanzo Construction Company**

Owner Address: **125 S.E. 5th Court**  
**Deerfield Beach, Florida 33441**

Owner Phone: **(954) 979-0802**

Owner Website: **http://www.lanzo.net**

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General Info | Press Room | Business Workspace | HOME | SIGN OUT | BUSINESS DASHBOARD | MY ACCOUNT | CONTACT | MY BUSINESS TOOLS



Company List | Add A Company | Search for Company | Match Summary | Logout  
**Offer Overview**  
**Lanzo Construction Co., FL**

The following is a summary of the information you have submitted into the Opportunity Database. If you would like to add or modify any of the information below, please click the "Edit" link corresponding to the section you would like to edit.

Please keep in mind that for your Opportunity to be complete and active, you must complete the Contact Information, Offer Information (with today's date falling between the open and close dates), Bond Information, Location Information, as well as supply at least one SIC or NAICS code.

* Required Fields	
<b>OPPORTUNITY STATUS</b>	
Current Status:	Active
Last Modified Date:	September 18, 2012
Last Modified By:	Michael Green
<b>SPECIAL INITIATIVE PROGRAMS</b>	
Is this opportunity related to Special Initiative Programs? <a href="#">[Edit]</a>	
<b>OPPORTUNITY INFORMATION</b>	
* First Name:	Michael
* Last Name:	Green
* Telephone:	954-979-0802
Email Address:	michaelg@lanzo.org
* Date Open:	September 18, 2012
* Date Closed:	October 11, 2012
* Opportunity Title:	Glades Utility Authority, Belle Glade Inflow & Inf
* Solicitation ID:	MUD 12-041
* Contract Value Amount:	0
* Estimated Contract Duration:	3 Months - 1 Year
* Opportunity Type:	Local Government
* Offer Description:	LANZO CONSTRUCTION CO., FL is seeking proposals from certified Minority and Women Business Entities for furnishing all materials, labor, supervision, equipment, supplies, fees, expertise, and services necessary for the rehabilitation of sewer manholes, smoke testing, sewer lateral replacements, cleanout repairs and/or installation of lids, and lining of gravity sewer pipe. Proposals to be accepted until close of business on Wednesday, October 10, 2012. Any questions about this RFP should be sent to Michael Green at Lanzo Construction, ph:954-979-0802, fax:954-979-9897, or Email: michaelg@lanzo.org. Contract Documents may be viewed at our office located at 125 SE 5th Ct., Deerfield Beach, FL.
* Keywords:	construction pipe rehabilitation
* Bond Request:	Unknown
Bond Amount:	Not Specified
<b>* INDUSTRY CODES</b>	
NAICS: 23 - Construction <a href="#">[Edit]</a>	
<b>* LOCATION INFORMATION</b>	
Belle Glade, Florida 33430 USA <a href="#">[Edit]</a>	
<a href="#">Return to Company Details</a>	

Thank you for participating in the  
 Minority Business Development Agency's Opportunity program.

- |  |   |  |  |
|--|---|--|--|
| <b>GENERAL INFO</b><br>About MBDA<br>Business Blog<br>Contact<br>Site Map & Glossary<br>Employee Intranet<br>MBDA Web Mail | <b>PRESS ROOM</b><br>Press Releases<br>Speeches/Remarks<br>Research Library<br>U.S. Business Fact Sheets<br>Publications<br>Newsletters | <b>BUSINESS WORKSPACE</b><br>Post Opportunities<br>View Your Opportunities<br>Business News<br>MBDA PartnerNet | <b>U.S. Department of Commerce (+) FEEDBACK</b><br>Privacy Policy<br>FOIA Reading Room<br>Web Policies<br>USA.gov<br>GobiernoUSA.gov<br>USA Jobs |
|--|---|--|--|

U.S. Department of Commerce, 1401 Constitution Avenue, N.W. Washington, DC 20230 Telephone: 202-482-2333  
 The Minority Business Development Agency (MBDA)

**WUD 12-041 Glades Utility Authority - City of Belle Glade Inflow and Infiltration Improvements**

**List of Minor/Major Irregularities**

The two (2) bids received for the Glades Utility Authority - City of Belle Glade Inflow and Infiltration Improvements project have been reviewed. The errors, omissions or irregularities found in one of the two bids have been noted below.

**American Infrastructure Technologies Corp.**

1. "TBD" was indicated on Schedule 1 - List of Proposed M/WBE and/or Prime Subcontractor Participation (Bid Form-11), instead of specifying M/WBE subcontractors.
2. Attachment No.5 - Trench Safety Affidavit (Bid Form-15) was not properly completed. "N/A" was indicated under Schedule Item on the form.