

3A-1

PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS

BOARD APPOINTMENT SUMMARY

Meeting Date: MARCH 12, 2013
Department: ADMINISTRATION
Advisory Board: WORKFORCE ALLIANCE, INC.

I. EXECUTIVE BRIEF

Motion & Title: Staff recommends motion to approve: The appointment of Mr. James J. Martini and Mr. Christopher G. Cothran to the Workforce Alliance, Inc. Board of Directors for the period to 3/12/13 through 3/11/16.

Nominee/ Appointment	Seat No.	Term	Area of Representation	Nominated By
Mr. James J. Martini	9	From to 3/12/13 through 3/11/16	Private Sector	Business Development Board of Palm Beach County, Inc.
Mr. Christopher G. Cothran	10	From to 3/12/13 through 3/11/16	Private Sector	Business Development Board of Palm Beach County, Inc.

Summary: The membership of Workforce Alliance, Inc. conforms to the requirements of the Workforce Investment Act (WIA) of 1998, and the Workforce Innovation Act of 2000. Policy for this item is defined in R2007-1220 Agreement between Palm Beach County, Florida (County) and Workforce Alliance, Inc. dated July 10, 2007. Per this Agreement, 17 private sector member appointments shall be made by County. The Workforce Investment Act of 1998 requests that an emphasis be placed on CEO's or highest level of management positions for both community and business sector appointments. The Workforce Alliance, Inc. Board of Directors is comprised of a minimum of 40 members as determined from time to time by the Board of Directors with representatives of business in the local area who are owners of businesses, local educational entities, labor organizations, community-based organizations, economic development agencies, one-stop partners.

Mr. Christopher G. Cothran has disclosed that he is employed with FPL that contracts with the County for various services. The Workforce Alliance, Inc. Board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract(s). Disclosure of this contractual relationship at a duly noticed public meeting is being provided for Mr. Cothran in accordance with the provisions of Sect. 2-443, of the Code. Countywide (TKF)

Background and Justification: Public Law 105-220 (WIA 1998) Section 117 (b) (4) states that a majority of the members of the local board shall be representatives of business in the local area who are owners, chief executives or operating officers, and other business executives, or employers with optimum policy making or hiring authority; or represent businesses with employment opportunities that reflect the employment opportunities of the local area. Policy for this item is defined in Article 9. a.i. of Document (R2007-1220) an Interlocal Agreement between Palm Beach County and the Cities of Delray Beach, Palm Beach Gardens, and South Bay. Existing diversity makeup of the Workforce Alliance, Inc. Board of Director's is as follows:

- 19 Male Caucasian / 6 Female Caucasian
- 3 Male African-American / 3 Female African-American
- 3 Male Hispanic American

Attachments:

1. Workforce Alliance, Inc. Board Membership Roster
2. Palm Beach County Board of County Commissioners Boards/Committees Application
3. Letter of Nomination Business Development Board of Palm Beach County, Inc.

Recommended by: Steve Craig 2-26-13
 Department Director Steve Craig Date
 President/CEO Workforce Alliance, Inc.

Legal Sufficiency: [Signature] 2-28-13
 Assistant County Attorney Date

II. REVIEW COMMENTS

A. Other Department Review:

Department Director

ATTACHMENT 1

**WORKFORCE ALLIANCE, INC.
BOARD MEMBERSHIP ROSTER**

NAME	NOMINATING ORGANIZATION
1. *Steven M. Parrish	Chamber of Commerce of the Palm Beaches
2. Amy Dean	Chamber of Commerce of the Palm Beaches
3. Charlene Szabo	Veterans Administration VA Medical Center West Palm Beach
4. Charles Anderson	United Way of Palm Beach County
5. Christopher M. Perez	The Academy
6. Comm. Priscilla Taylor	Palm Beach County, Chief Elected Local Official and Consortium
7. David H. Talley	Chamber of Commerce of the Palm Beaches
8. Dennis Gallon	Palm Beach State College
9. Dennis Miles	Florida Department of Children and Families
10. *Dorothy Ellington	Delray Beach Housing Authority
11. Dwight Mattingly	Palm Beach / Treasure Coast AFL/CIO
12. *Eduardo Gruvman	Nutrition S'Mart
13. Elio Patino	Experience Works
14. *Gaetana Ebbola	Children's Services Council
15. George T. Elmore	Economic Council of Palm Beach County
16. Javin Walker	Consortium, City of South Bay Appointment Private Sector Businesses
17. Jay DiPietro	Economic Council of Palm Beach County
18. Kelly Smallridge	The Business Development Board
19. Kenneth Kirby	Consortium, City Palm Beach Gardens Appointment Private Sector Businesses
20. Kimberly K. Lea	Keiser University
21. Lois Monroe	Farmworker Coordinating Council of Palm Beach, Inc.
22. Mark H. Bryan	Consortium, City of Delray Beach Appointment Private Sector Businesses
23. Mary L. Watford	Florida Department of Education
24. *Mel Coleman	Nova Southeastern University
25. Michael J. Faby	Dyadic International, Inc.
26. Peter J. Applefield	Palm Beach Chamber of Commerce
27. Richard Radcliffe	Palm Beach County League of Cities
28. *Robert Brewster	Cornerstone Solutions/Job Corps OA/CTS South Florida
29. Roger Hudspeth II	Palm Beach / Treasure Coast AFL/CIO
30. Troy McLellan	Greater Boca Raton Chamber of Commerce
31. Wayne Gent	School Board of Palm Beach County
32. James S. Titcomb	Chamber of Commerce of the Palm Beaches
33. **James J. Martini	Business Development Board of Palm Beach County, Inc.
34. ** Christopher G. Cothran	Business Development Board of Palm Beach County, Inc.

YOUTH COUNCIL MEMBERS

1. Andante Hurst	Workforce Alliance, Inc.
2. Barbara Gerlock	Circuit 15 Juvenile Justice Board
3. Channell Wilkins	Palm Beach County Community Services Department
4. Feirmon Johnson	Florida Department of Juvenile Justice
5. Michelle Fulse	Palm Beach Gardens Marriott
6. Peter Licata	School District of Palm Beach County

*Indicates Workforce Alliance, Inc. Board member and Youth Council member

** To be approved 3/12/13 by the Palm Beach County Board of County Commissioners

**PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS
BOARDS/COMMITTEES APPLICATION**

*The information provided on this form will be used by County Commissioners and/or the entire Board in considering your nomination. This form **MUST BE COMPLETED IN FULL**. Answer "none" or "not applicable" where appropriate. **Further, please attach a biography or résumé to this form.***

Section I (Department): (Please Print)

Board Name: Workforce Alliance, Inc. Advisory Not Advisory

At Large Appointment or District Appointment /District #: _____

Term of Appointment: THREE Years. From: 3/12/13 To: 3/11/16

Seat Requirement: Private Sector Seat #: 9

*Reappointment or New Appointment

or to complete the term of _____ Due to: resignation other
Completion of term to expire on: _____

*When a person is being considered for reappointment, the number of previous disclosed voting conflicts during the previous term shall be considered by the Board of County Commissioners: 0

Section II (Applicant): (Please Print)

APPLICANT, UNLESS EXEMPTED, MUST BE A COUNTY RESIDENT

Name: Martini James J
Last First Middle

Occupation/Affiliation: Vice President of Administration
Owner Employee Officer

Business Name: LRP Publications, Inc.

Business Address: 360 Hiatt Drive

City & State: Palm Beach Gardens, FL Zip Code: 33418

Residence Address: 417 Fonseca Way

City & State: Palm Beach Gardens, FL Zip Code: 33410

Home Phone: (561) 624-5484 Business Phone: (561) 622-6520 Ext. 8741

Cell Phone: (561) 248-9932 Fax: (561) 622-1375

Email Address: martini@lrp.com

Mailing Address Preference: Business Residence

Have you ever been convicted of a felony: Yes _____ No X

If Yes, state the court, nature of offense, disposition of case and date: _____

Minority Identification Code: Male Female
 Native-American Hispanic-American Asian-American African-American Caucasian

Section II Continued:

CONTRACTUAL RELATIONSHIPS: Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. **To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business.** This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

<u>Contract/Transaction No.</u>	<u>Department/Division</u>	<u>Description of Services</u>	<u>Term</u>
Ex: (R#XX-XXXX/PO XXX)	Parks & Recreation	General Maintenance	10/01/11-09/30/12
_____	_____	_____	_____
_____	_____	_____	_____

(Attach Additional Sheet(s), if necessary)

OR NONE

All board members are required to read and complete training on Article XIII, the Palm Beach County Code of Ethics, and read the Guide to the Sunshine Amendment prior to appointment/reappointment. Article XIII, and the training requirement can be found on the web at: <http://www.palmbeachcountyethics.com/training.htm>. Keep in mind this requirement is on-going.

By signing below I acknowledge that I have read, understand, and agree to abide by Article XIII, the Palm Beach County Code of Ethics, and I have received the required Ethics training (in the manner checked below):

By watching the training program on the Web, DVD or VHS
 By attending a live presentation given on _____, 20____

AND

By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics:

*Applicant's Signature:  Printed Name: JAMES J. MARTIN Date: 1/22/13

Any questions and/or concerns regarding Article XIII, the Palm Beach County Code of Ethics, please visit the Commission on Ethics website www.palmbeachcountyethics.com or contact us via email at ethics@palmbeachcountyethics.com or (561) 233-0724.

Return this FORM to:
 ATTN: Sharon Brea, Contracts Manager, Workforce Alliance, Inc.
 315 South Dixie Highway, Suite 102, West Palm Beach, Florida 33401

Section III (Commissioner, if applicable):

Appointment to be made at BCC Meeting on: _____

Commissioner's Signature: _____ Date: _____

JAMES J. MARTINI

417 Fonseca Way • Palm Beach Gardens, Florida 33410
561.624.5484 • E-Mail: jmartini@lrp.com

EXPERIENCE

1996 – LRP Publications, Inc. Palm Beach Gardens, FL

Present *Vice President of Administration (2/06 – Present)*

Manage and direct the strategic planning for human resources, facilities and corporate services functions.

- Direct the human resources function for this \$50 million government contractor with 2 U.S. locations and 250 employees, including recruitment & retention, compensation, benefits, employment, HR policies/procedures, payroll administration and affirmative action plans.
- Developed leading-edge human resources organization: completely eliminated antiquated systems and procedures. Revamped and modernized HR processes, implemented web-based portal services for time & attendance, employee benefits and payroll, revamped and revised existing HR policies & procedures.
- Directed the planning and relocation of our printing and distribution center from Pennsylvania to Florida, resulting in millions of dollars of savings and improved operational efficiencies.

Vice President of Corporate Services (2/99 – 2/06)

Directed corporate facilities management, purchasing, information technology, and mailroom services.

- Managed the modernization of LRP's technology infrastructure, with emphasis on distributed voice & data systems and disaster planning & recovery.
- Developed written disaster preparedness and recovery plans, emergency evacuation procedures and ergonomics policy to protect corporate assets and enhance insurability.
- Planned and managed the integration of corporate services for numerous corporate acquisitions, including the transfer and divestiture of 70,000 sq. ft. assets of acquired \$28M publishing company from Illinois to Florida and Pennsylvania.
- Developed and implemented facilities management and reporting systems including asset management, access control and time & attendance.

Director of Operations and Human Resources (2/97 – 2/99)

Managed the relocation of corporate headquarters from Pennsylvania to South Florida.

- Working with the Publisher, obtained \$500,000 development grant and hiring incentives working with Business Development Board and directed HR recruiting efforts to meet all hiring quotas.
- Negotiated \$1M below market purchase of ten-acre site in PGA National.
- Represented LRP in planning & zoning and city council hearings to obtain development approvals.
- Managed entire design, construction, interior space planning and build-out of 60,000-sq. ft. office facility.
- Oversaw the relocation of corporate assets and managed the start-up of operations in new facility.

- 1994 – 1996** **Bray, Berry Martin & Reardon, P.C.** **Philadelphia, PA**
Administrator
 Managed accounting, billing & collections, reporting, human resources, information technology and purchasing for this 40-attorney law firm.
- Managed all aspects of business start-up, including evaluation, selection and installation of accounting and time & billing systems, setting up of general ledger, creation of employee handbook and personnel policies, recruitment and selection of staff.
 - Set-up 401(k) plan and placed all insurance coverages including professional liability, general liability, health and disability.

- 1988 – 1994** **Management Resource Services, Inc.** **Philadelphia, PA**
Industrial Relations Consultant
 Represented employers in collective bargaining, contract administration, grievance resolution and arbitration.
- Employer Chairman of Joint Commonwealth of Pennsylvania/AFSCME Grievance Committee for the Departments of Transportation, Corrections and Public Welfare. Adjudicated over 2,000 grievances; negotiated settlements; conducted on-site training of management personnel for grievance handling and contract compliance.
 - Administrator of Motor Carrier Labor Advisory Council, National Master Freight Agreement. Adjudicated Teamster grievances nationwide; negotiated settlements; prepared meeting dockets; assessed and collected docket fees; prepared meeting minutes.
 - Assisted the representation and defense of management at arbitration hearings: mounted full investigation of each case; interviewed witnesses; performed arbitration research and prepared briefs.

EDUCATION

1988	Villanova University	MBA, Finance	Villanova, PA
1984	Lycoming College	BA, Economics	Williamsport, PA

OTHER INFORMATION

- President, PGA National Commerce Park Association (2006-present)
- Present, President, Palm Beach Gardens Predators Youth Soccer Club (2010-present)
- Board Member, PGA National Property Owners Association (1996-1997)
- Helped create Children's Craniofacial Association (CCFA) of Miami Children's Hospital (2002)
- Youth basketball & softball coach in Palm Beach Gardens & Jupiter

Partners in Progress

Palm Beach County Board of County Commissioners

Board of Advisor Members

Bank of America
BB&T
Celedinas Insurance Group
Equestrian Sport Productions, LLC
First Park South Florida
Florida Blue
Florida Crystals Corporation
Florida Power & Light Company
FTI Consulting, Inc.
GeoGlobal Partners/GMJ Holdings
Gunster
Hanley and Caron Treatment Centers
Hardrives, Inc.
JP Morgan Chase
LRP Publications
McGladrey
Nova Southeastern University
Palm Beach Aggregates, Inc.
Plastridge Insurance Agency
PNC Bank
Pratt & Whitney Rocketdyne
South Florida Business Journal
TD Bank
Templeton & Company
Wells Fargo & Company
Workforce Alliance, Inc.

Corporate Members

1st United Bank
ADT
Aflac
All Covered (formerly Thinsolutions)
Alpern Rosenthal
Anderson-Moore Construction Corp.
AW Property Company
B/E Aerospace, Inc.
Baron Sign Manufacturing
Behavioral Health of the Palm Beaches, Inc.
Blackstone Property Management
Broad and Cassel
Callery-Judge Grove
Citibank
Compson Associates, Inc.
DCR Workforce
DoubleTree Hotel in the Gardens
Edwards Wildman Palmer LLP
Ernst & Young LLP
Fifth Third Bank
Florida Public Utilities Company
Garda Cash Logistics
Greenspoon Marder, P.A.
Hedrick Brothers Construction Co., Inc.
Iberia Bank
International Polo Club Palm Beach
JFK Medical Center
Keolis Transit America
Lesser, Lesser, Landy & Smith, PLLC
Lockheed Martin Corporation
Locus Traxx
Meridian Point Consulting, LLC
NCCI Holdings, Inc.
Regions Bank
Rendina Companies
Rutherford Law Firm
SBA Communications Corporation
Signature Court Reporting, Inc.
Suffolk Construction Company, SE Region



January 17, 2013

ATTN: Mr. Steve Craig, President/Chief Executive Officer
Workforce Alliance, Inc.
315 South Dixie Highway, Suite 102
West Palm Beach, Florida 33401

RE: Nomination Mr. James J. Martini to Workforce Alliance Board of Directors

Dear Mr. Craig:

On behalf of the Business Development Board of Palm Beach County, Inc. it is my great privilege to nominate Mr. James J. Martini's appointment to serve on the Workforce Alliance, Inc. Board of Directors.

Mr. Martini is a take-charge person who is able to present creative ideas and communicate the benefits with a sense of diligence and energy. He is extremely knowledgeable of the issues and concerns of Palm Beach County and we feel he will be an asset to your organization. It is our belief Workforce Alliance, Inc. will benefit greatly from his knowledge and experience. His record of service speaks to his commitment to Palm Beach County and its residents. We believe he is a qualified appointment to this important leadership role.

Sincerely,

Ms. Kelly Smallridge, President/CEO
Business Development Board of Palm Beach County, Inc.

**PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS
BOARDS/COMMITTEES APPLICATION**

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Term of Appointment: 3 Years. From: 3/12/13 To: 3/11/16

Seat Requirement: Private Sector Seat #: 10

*Reappointment or New Appointment

or to complete the term of _____ Due to: resignation other

Completion of term to expire on: _____

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Section II (Applicant): (Please Print)

APPLICANT, UNLESS EXEMPTED, MUST BE A COUNTY RESIDENT

Name: Cothran Christopher Grady
Last First Middle

Occupation/Affiliation: Manager, Property Tax
Owner Employee Officer

Business Name: Florida Power & Light Company

Business Address: 700 Universe Boulevard, PSX/JB

City & State: Juno Beach, Florida Zip Code: 33408

Residence Address: 3281 Wymberly Drive

City & State: Jupiter, Florida Zip Code: 33458

Home Phone: (561) 656-2961 Business Phone: (561) 694-6473

Cell Phone: (561) 290-9359 Fax: (561) 691-7731

Email Address: Christopher.Cothran@fpl.com

Mailing Address Preference: Business Residence

Have you ever been convicted of a felony: Yes _____ No X

If Yes, state the court, nature of offense, disposition of case and date: _____

Minority Identification Code: Male Female
 Native-American Hispanic-American Asian-American African-American Caucasian

Section II Continued:

CONTRACTUAL RELATIONSHIPS: Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. **To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business.** This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

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<u>Ex: (R#XX-XXXX/PO XXX)</u>	<u>Parks & Recreation</u>	<u>General Maintenance</u>	<u>10/01/11-09/30/12</u>
<u>See attached</u>	_____	_____	_____

(Attach Additional Sheet(s), if necessary)

OR NONE

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X By watching the training program on the Web, DVD or VHS
 ___ By attending a live presentation given on _____, 20___

AND

By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics:

*Applicant's Signature:  Printed Name: Christopher G. Cothran Date: February 12, 2013

Any questions and/or concerns regarding Article XIII, the Palm Beach County Code of Ethics, please visit the Commission on Ethics website www.palmbeachcountyethics.com or contact us via email at ethics@palmbeachcountyethics.com or (561) 233-0724.

Return this FORM to:
 ATTN: Sharon Brea, Contracts Manager, Workforce Alliance, Inc.
 315 South Dixie Highway, Suite 102, West Palm Beach, Florida 33401

Section III (Commissioner, if applicable):

Appointment to be made at BCC Meeting on: _____

Commissioner's Signature: _____ Date: _____



February 14, 2013

Sharon Brea
Contracts Manager
Workforce Alliance, Inc.
315 South Dixie Highway
Suite 102
West Palm Beach, FL 33401

Ms. Brea:

Enclosed you will find my completed Palm Beach County Board of County Commissioners Boards/Committees Application (the "Application") and Form 1 Statement of Financial Interest 2012 for your records.

In conformance with Section II of the Application, I am listing the following contracts/agreements that Florida Power & Light Company ("FPL") and its subsidiaries have with Palm Beach County and related governmental entities.

- Franchise Agreement between Palm Beach County and FPL;
- Reuse Water Agreement between Palm Beach County and FPL;
- FPL is the exclusive electricity provider to the majority of Palm Beach County's operations;
- FPL has entered into numerous easement, right of way, and consent agreements with Palm Beach County as part of our mandate to provide electricity; and
- FPL Energy Services has a contract to provide natural gas to the Palm Beach County Sheriff's Office

Please review the enclosed material along with the items listed above as part of my application to join the Board of Directors at Workforce Alliance, Inc.

Kind regards,

A handwritten signature in black ink, appearing to read "Chris G. Cothran".

Christopher G. Cothran
Manager, Property Tax

The FPL logo, consisting of a circular emblem with three curved lines above the letters "FPL".	Christopher G. Cothran Manager, Property Tax
	Florida Power & Light Company 700 Universe Boulevard PSX/JB Juno Beach, FL 33408 561.694.6473 office 561.290.9359 mobile 561.691.7731 facsimile Christopher.Cothran@FPL.com

Christopher G. Cothran, CPA, CVA

3281 Wymberly Drive | Jupiter, FL 33458 | W: (561) 694-6473 | C: (561) 290-9359 | Christopher.Cothran@fpl.com

VALUATION PROFESSIONAL

I am a valuation professional with a diversified background in the areas of financial analysis, mergers and acquisitions, financial reporting, tax research, and accounting. I have proven my skills as a manager within a goal oriented, project focused work environment by being a skilled problem solver with the ability to implement time saving, standardized policies and procedures for both unique and recurring projects.

EXPERIENCE

Florida Power & Light Company ("FPL") – Juno Beach, FL 9/2011 – Present
Manager, Property Tax

- Manager of Property Tax team consisting of seven professionals focused on the appraisal, financial valuation, compliance/billing, and negotiation associated with all property tax matters at NextEra Energy, Inc. (parent company to FPL).

Templeton & Company, LLP ("T&C") – West Palm Beach, FL 4/2009 – 9/2011
Partner, Valuation Services

- Practice leader of the Business Valuation and Specialty Services group. Responsible for establishment and expansion of niche practice within a traditional accounting firm. Valuation engagements are performed in the contexts of shareholder disputes, estate and gift tax planning, financial reporting, and litigation support.

WTAS LLC – West Palm Beach, FL 4/2005 – 4/2009
Manager – Business Valuation/Specialized Tax Services

- Serve client needs in the area of financial reporting related to the fair value measurements of intangible assets, stock options and warrants, purchase price allocations, and intangible asset impairment testing related to the requirements of Accounting Standards Codification Topics 350: Intangible Assets – Goodwill and Other, 718: Compensation – Stock Compensation, 805: Business Combinations, and 820: Fair Value Measurements and Disclosures.
- Practice leader of the firms West Palm Beach Cost Segregation Practice. Responsible for the marketing, project management, and production of client deliverables related to the cost segregation of capital expenditures for state and federal income tax purposes.

Pediatrix Medical Group – Sunrise, FL 9/2003 – 4/2005
Financial Analyst – Business Development

- Developed financial models that reflect the pro forma effects of acquisitions, partnerships, and start-ups for the pediatric sub-specialty groups of Neonatology and Pediatric Cardiology.
- Coordinated the collection of all due diligence material, as well as distribution of that information to all internal departments for their review in order to verify the accuracy of information provided by acquisition targets.
- Assisted with closings by coordinating communications between internal departments in order to confirm the receipt of signature pages, wiring instructions, background checks, clinical personnel credentialing data, and malpractice coverage for new physicians prior to funding all transactions.

Christopher G. Cothran, CPA, CVA

3281 Wymberly Drive | Jupiter, FL 33458 | W: (561) 694-6473 | C: (561) 290-9359 | Christopher.Cothran@fpl.com

EXPERIENCE (CONTINUED)

AutoNation, Inc. – Fort Lauderdale, FL 7/2002 – 8/2003

Financial Analyst – Corporate Development

- Created financial models to show the pro forma effects of proposed transactions.
- Conducted market and industry research for the purpose of targeting potential acquisitions, as well as recognizing underperforming dealerships currently in operation.
- Compiled and reviewed due diligence material for the use in both divestitures and acquisition scenarios.

Arthur Andersen – South Florida 6/2000 – 6/2002

Associate – Valuation Services Group/Private Client Services Group

- Determined the fair market value of privately held entities, debt instruments, and intangible assets through the use of the Income, Market, and Asset/Cost Approaches to value.
- Analyzed economic, industry, and financial markets to assess their impact on key value drivers.
- Prepared thorough written reports and made oral presentations to internal and client management regarding the value of equity interests in privately held business and intangible assets.
- Provided income tax compliance assistance to affluent individuals and families, executives, and owners of closely held businesses.
- Performed research in the areas of estate, gift, trust, state and local, and charitable tax planning for consulting purposes.

EDUCATION, CREDENTIALS, TRAINING & PROFESSIONAL AFFILIATIONS

Florida Atlantic University, Boca Raton, FL 12/2007
Master of Accounting – Forensic Accounting

Clemson University, Clemson, SC 5/2000
Bachelors of Science – Agriculture and Applied Economics

Certified Public Accountant (“CPA”)
Florida CPA License – 0041352

Certified Valuation Analysts (“CVA”)

Professional Affiliations:

- American Institute of Certified Public Accountants
- Florida Institute of Certified Public Accountants
- National Association of Certified Valuation Analysts
- Institute of Professionals in Taxation
- International Association of Assessing Officials – Florida Chapter
- Florida United Tax Managers Association
- Palm Beach County Farm Bureau, Delray Beach, FL – Board Member

