Agenda Item #:

# PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS

# AGENDA ITEM SUMMARY

Meeting Date: March 12, 2013

[X] Consent [] Workshop

[] Regular [] Public Hearing

Department: <u>Cooperative Extension Service</u>

Submitted By: Cooperative Extension Service

# I. EXECUTIVE BRIEF

**Motion and Title: Staff recommends motion to approve:** Agreement with Riviera Beach Community Redevelopment Agency (CRA) for an amount not to exceed \$10,000 as start-up funding for a new GreenMarket located within the municipal boundaries of the City of Riviera Beach.

**Summary:** CRA will operate a seasonal GreenMarket in Riviera Beach, which will provide outlets for 40 small growers and businesses from November through March each season. This Agreement will help assist CRA with start-up funding to operate the GreenMarket, since this will be CRA's first year of operating a GreenMarket within the City of Riviera Beach. Funding for the GreenMarket in an amount not to exceed \$10,000 is available from the Agricultural Economic Development program funds. **District 7** (AH)

**Background and Justification:** Palm Beach County's GreenMarkets have been, for over 16 years, one of the major programs of the Office of Agricultural Economic Development and the Agricultural Enhancement Council. With GreenMarkets in West Palm Beach, Delray Beach, Boca Raton, Palm Beach Gardens, Wellington and Lake Worth, the estimated attendance during the 2011-2012 season was over 206,000 with more than 150 vendors participating. This Agreement will help assist CRA with start-up funding to operate a GreenMarket in Riviera Beach, which will help increase the 2013-2014 season. Funding for the GreenMarket in an amount not to exceed \$10,000 is available from the Agricultural Economic Development program funds.

#### Attachments:

- 1. Agreement
- 2. Riviera Beach Community Redevelopment Agency Request
- 3. Staff Letter of Recommendation

Recommende	d By: Audrey R. Norman	2/27/2013
	Department Director	Date
Approved By:	Sta-	3/7/13
	Assistant County Administrator	Date
	$\mathcal{O}$	

# II. FISCAL IMPACT ANALYSIS

# A. Five Year Summary of Fiscal Impact:

Fiscal Years	2013	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>
Capital Expenditures					
Operating Costs	\$10,000				
External Revenues				<u> </u>	) <del></del>
Program Income (County) In-Kind Match (County)					
NET FISCAL IMPACT # ADDITIONAL FTE	<u>\$10,000</u>				
POSITIONS (Cumulative)					. <u></u>
Is Item Included in Current Bu	idget? Yes	<u>No X</u>			
Budget Account No.: Fund Progra	<u>0001</u> Dept. <u>310</u> m	Unit <u>17</u>	<u>00</u> Ob	ject <u>34</u>	<u>101</u>

# B. Recommended Sources of Funds/Summary of Fiscal Impact:

Agricultural Economic Development Program

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Budget and/or Contract Dev. and Control Comments:

MB/Budae

113 Contract Development and 3-5-, 3 Alished

B. Legal Sufficiency:

1 3-6-13 Assistant County Attorney

C. Other Department Review:

**Department Director** 

This summary is not to be used as a basis for payment.

# AGREEMENT BETWEEN PALM BEACH COUNTY AND RIVIERA BEACH COMMUNITY REDEVELOPMENT AGENCY FOR THE GREENMARKET IN RIVIERA BEACH

THIS AGREEMENT is made and entered into on \_\_\_\_\_\_, by and between Palm Beach County, a political subdivision of the State of Florida (hereinafter referred to as County), and Riviera Beach Community Redevelopment Agency, a body corporate and politic created pursuant to Part III, Chapter 163, Florida Statute, whose Federal I.D. Number is 65-0139390, having its principal address at 2001 Broadway, Suite 300, Riviera Beach, Florida, 33404 (hereinafter referred to as CRA).

# WITNESSETH:

WHEREAS, The County has an interest in the economic and cultural benefits in the establishment of a GreenMarket (a seasonal retail farmers' market) within the boundaries of Palm Beach County; and

WHEREAS, it is the policy of the County to stimulate and encourage the agriculture economic growth in Palm Beach County; and

WHEREAS, CRA will be in its first year of operating a GreenMarket in the City of Riviera Beach; and

WHEREAS, the goals for the GreenMarket include creating a venue for the sale of locally grown agricultural products, food products, plants, and other products appropriate to a GreenMarket; and

WHEREAS, CRA's GreenMarket will operate from November through March each season; and

WHEREAS, the Cooperative Extension Service Department assists GreenMarkets within Palm Beach County with startup funds through its Agricultural Economic Development Program; and

WHEREAS, County desires to provide funding to CRA for the GreenMarket in Riviera Beach, in an amount not to exceed Ten Thousand Dollars (\$10,000) for start-up funding and cooperative administrative assistance for CRA to fully establish a GreenMarket within the municipal boundaries of the City of Riviera Beach; and

WHEREAS, funding for the GreenMarket in an amount not to exceed Ten Thousand Dollars (\$10,000) is available from the Agricultural Economic Development Program funds;

WHEREAS, GreenMarkets serve a public purpose; and

WHEREAS, both parties desire to enter into this Agreement.

**NOW THEREFORE**, in consideration of the covenants and promises contained herein, the parties hereby agree to the following terms and conditions:

1. The above recitals are true and correct and are incorporated herein.

2. The term of this Agreement shall be for twenty-four (24) months, commencing upon the date of execution of this Agreement by both parties.

3. County shall fund an amount not to exceed Ten Thousand Dollars (\$10,000) on a reimbursable basis to CRA to help offset costs for the establishment and operation of the CRA GreenMarket, as specifically set forth in Exhibit "A", attached hereto and incorporated herein. This funding shall be subject to the availability of funds lawfully appropriated for its purpose by the Board of County Commissioners of Palm Beach County.

4. CRA shall name the GreenMarket "Riviera Beach Market at the Marina."

5. County will use its best efforts to provide said funds to CRA on a reimbursable basis within forty-five (45) days of receipt of the following information:

(a) A written statement from CRA that the GreenMarket has been started; and

(b) CRA shall provide a list of each invoice paid by CRA and shall include the vendor invoice number; invoice date; and the amount paid by CRA along with the number and date of the respective check for said payment. CRA shall attach a copy of each vendor invoice paid by CRA along with a copy of the respective check.

(c) CRA shall provide County any further documents deemed necessary by the County within seven (7) calendar days of request by County.

6. Invoices received from CRA, pursuant to paragraph 5 above, will be reviewed and approved by County's representative to verify services have been rendered in conformity with this Agreement before any reimbursement funds will be distributed to CRA.

7. CRA incurred expenses for the GreenMarket beginning on November 1, 2012. Those expenses incurred by CRA for the GreenMarket, subsequent to November 1, 2012 are eligible for reimbursement by County pursuant to the terms and conditions of this Agreement.

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and

8. The funds provided to CRA may be used as a match for other local, State or Federal grant programs, but CRA may not submit reimbursement requests for the same expenses to County or other fund sources to receive duplicate reimbursement for the same expenses.

9. CRA warrants and represents that all of the employees and participants in the GreenMarket are treated equally during employment, and for the provision of services without regard to race, color, religion, disability, sex, age, national origin, familial status, ancestry, marital status, sexual orientation, or gender identity or expression.

10. CRA shall be responsible for all costs of operation and maintenance of the GreenMarket.

11. The parties agree that, in the event CRA is in default of its obligations under this Agreement, County shall provide CRA thirty (30) days written notice to cure the default. In the event CRA fails to cure the default within the thirty (30) day cure period, County shall have no further obligation to honor reimbursement requests submitted by CRA for the GreenMarket deemed to be in default.

12. Notwithstanding any provision of this Agreement to the contrary, this Agreement may be terminated by County, without cause, upon thirty (30) days prior written notice to the other party. This Agreement may be terminated by County, with cause, upon expiration of the thirty (30) day cure period provided for in Section 11 above.

13. CRA shall provide its final reimbursement request(s) and final accounting data to County within twenty four (24) months from the date of execution of this Agreement. Failure to submit completed reports within the specified time frame will result in a delay in payment and/or termination of this Agreement.

14. In the event CRA ceases to exist, or ceases or suspends the GreenMarket for any reason, any remaining unpaid portion of the Agreement shall be retained by County and County shall have no further obligation to honor reimbursement requests submitted by CRA. The determination that CRA has ceased or suspended the GreenMarket shall be made solely by County, and CRA agrees to be bound by County's determination.

15. CRA agrees to abide by, and be governed by, all applicable federal, state, county, and municipal laws, including but not limited to, Palm Beach County's ordinances, as said laws and ordinances exist and are amended from time to time. In entering into this Agreement, Palm Beach County does not waive the requirements of any County or local ordinance or the requirements of obtaining any permits or licenses which are normally

required to conduct business or activity conducted by CRA. Failure to comply may result in County's refusal to honor reimbursement requests for the GreenMarket.

16. County reserves the right to withhold reimbursement if the GreenMarket is not started in November 2013 and run through March 2014 as specified in Exhibit "A".

17. It is understood and agreed that CRA is merely a recipient of County funding. CRA is, and shall be, in the performance of all work, services, and activities under this Agreement an Independent Contractor and is not an agent, servant or employee of County or its Board of County Commissioners. All persons engaged in any of the work or services performed pursuant to this Agreement shall at all times, and in all places, be subject to CRA's sole direction, supervision, and control. CRA shall exercise control over the means and manner in which it and its employees perform the work, and in all respects CRA's relationship and relationship of its employees to County shall be that of an Independent Contractor and not as employees or agents of County.

18. In the event a claim or lawsuit is brought against County or any of its officers, agents or employees, CRA shall indemnify, save and hold harmless and defend County, its officers, agents, and/or employees from and against any and all claims, liabilities, losses, judgments, and/or causes of action of any type arriving out of or relating to any act or omission of CRA, its agents, servants and/or employees in the performance of this Agreement. The foregoing indemnification shall survive termination or expiration of this Agreement.

19. CRA shall, on a primary basis and at its sole expense, agree to maintain at all times during the life of this Agreement insurance coverage's, limits, including endorsements, as described herein. The requirements contained herein, as well as County's review or acceptance of insurance maintained by CRA are not intended to and shall not in any manner limit or qualify the liabilities and obligations assumed by CRA under the Agreement.

A. <u>Commercial General Liability.</u> The CRA, as a governmental entity is self insured and carries its insurance through the League of Cities.

B. <u>Business Automobile Liability.</u> The CRA, as a governmental entity is self insured and carries its insurance through the League of Cities.

C. <u>Worker's Compensation Insurance & Employers Liability.</u> The CRA, as a governmental entity is self insured and carries its insurance through the League of Cities.

D. <u>Additional Insured</u>. CRA shall endorse the County as an Additional Insured with a CG 2026 Additional Insured – Designated Person or Organization endorsement, or its equivalent, to the Commercial General Liability. The Additional Insured endorsement shall read <u>"Palm Beach County Board of County Commissioners, a Political Subdivision of the State of Florida, its Officers, Employees and Agents."</u> CRA shall provide the Additional Insured endorsements coverage on a primary basis.

E. <u>Certificate(s) of Insurance.</u> Prior to execution of this Agreement, CRA shall deliver to the County's representative as identified in Article 29, a Certificate(s) of Insurance evidencing that all types and amounts of insurance coverage's required by this Agreement have been obtained and are in full force and effect. The certificate(s) of insurance shall include a minimum ten (10) day endeavor to notify due to cancellation or non-renewal of coverage. Certificate Holder shall be:

# Palm Beach County Office of Agricultural Economic Development 559 N. Military Trail West Palm Beach, Florida 33415

F. <u>Right to Review.</u> County, by and through its Risk Management Department, in cooperation with the Office of Agricultural Economic Development, reserves the right to review, modify, reject or accept any required policies of insurance, including limits, coverage's, or endorsements, herein from time to time throughout the life of this Agreement. County reserves the right, but not the obligation, to review and reject any insurer providing coverage because of its poor financial condition or failure to operate legally.

20. Upon request by County, CRA shall demonstrate financial accountability through the submission of acceptable financial audits performed by an independent auditor.

21. CRA shall maintain books, records, documents, and other evidence which sufficiently and properly reflect all costs of any nature expended in the performance of this Agreement for a period of not less than five (5) years after completion or termination of this Agreement. Upon advance notice to CRA, County shall have the right to inspect and audit said books, records, documents, and other evidence during normal business hours.

22. County and CRA may pursue any and all actions available under law to enforce this Agreement including, but not limited to, actions arising from the breach of any provision

set forth herein.

23. Any costs or expenses (including reasonable attorney's fees) associated with the enforcement of the terms and conditions of this Agreement shall be borne by the respective parties.

24. This Agreement shall be governed by the laws of the State of Florida and any and all legal action necessary to enforce this Agreement shall be held in Palm Beach County, Florida. No remedy herein conferred upon any party is intended to be exclusive of any other remedy, and each and every other remedy shall be cumulative and shall be in addition to every other remedy given hereunder or now or hereafter existing at law or in equity or by statute or otherwise. No single or partial exercise by any party of any right, power, or remedy shall preclude any other or further exercise thereof.

25. CRA shall not pledge County's credit or make it a guarantor of payment or surety for any contract, debt, obligation, judgment, lien, or any form of indebtedness. CRA further warrants and represents that it has no obligation or indebtedness that would impair its ability to fulfill the terms of this Agreement.

26. As provided in Section 287.132-133, Florida Statutes, by entering into this Agreement or performing any work in furtherance hereof, CRA certifies that it, its affiliates, suppliers, subcontractor and consultants who will perform hereunder, have not been placed on the convicted vendor list maintained by the State of Florida Department of Management Services within the thirty six (36) months immediately preceding the date hereof. This notice is required by Section 287.133(3)(a), Florida Statutes.

27. This Agreement represents the entire Agreement between the parties and supersedes all other negotiations, representations, or agreement, either written or oral, relating to this Agreement. This Agreement may be modified and amended only by written instrument executed by the parties hereto.

28. In the event that any section, paragraph, sentence, clause, or provision hereof is held invalid or unenforceable by a court of competent jurisdiction, such holding shall not affect the remaining portions of this Agreement and the same shall remain in full force and effect.

29. Any notice given pursuant to the terms of this Agreement shall be in writing and hand delivered or sent by U.S. Mail. All notices shall be addressed to the following:

## AS TO THE COUNTY:

Arthur Kirstein, IV Agricultural Economic Development Coordinator Cooperative Extension Service 559 N. Military Trail West Palm Beach, Florida 33415

# AS TO CRA:

Ms. Annetta Jenkins Director of Neighborhood Services Riviera Beach Community Redevelopment Agency 2001 Broadway, Suite 300 Riviera Beach, FL 33404

30. The preparation of this Agreement has been a joint effort of the parties, and the resulting document shall not, solely as a matter of judicial constraint, be construed more severely against one of the parties than the other.

31. County and CRA each binds itself and its partners, successors, executors, administrators and assigns to the other party and to the partners, successors, executors, administrators and assigns of such other party, in respect to all covenants of this Agreement. Except as above, neither County nor CRA shall assign, sublet, convey or transfer its interest in this Agreement. Nothing herein shall be construed as creating any personal liability on the part of any officer or agent of County, nor shall it be construed as giving any rights or benefits hereunder to anyone other than County and CRA.

32. The parties' warranties, agreements, covenants and representations set forth in this Agreement shall survive the expiration or termination of this Agreement.

33. Palm Beach County has established the Office of the Inspector General in Palm Beach County Code, Section 2-421 - 2-440, as may be amended. The Inspector General's authority includes but is not limited to the power to review past, present and proposed County contracts, transactions, accounts and records, to require the production of records, and to audit, investigate, monitor, and inspect the activities of CRA, its officers, agents, employees, and lobbyists in order to ensure compliance with this Agreement's requirements and detect corruption and fraud. Failure to cooperate with the Inspector General or interfering with or impeding any investigation shall be in violation of Palm Beach County Code, Section 2-421 - 2-440, and punished pursuant to Section 125.69, Florida Statutes, in the same manner as a second degree misdemeanor.

34. No provision of this Agreement is intended to, or shall be construed to, create any third party beneficiary or to provide any rights to any person or entity not a party to this Agreement, including but not limited to any citizen or employees of the County or CRA.

(REMAINDER OF PAGE INTENTIONALLY LEFT BLANK)

IN WITNESS WHEREOF, the undersigned parties have signed this Agreement on the

date first above written.

SHARON R. BOCK, CLERK & COMPTROLLER

PALM BEACH COUNTY, FLORIDA, BY ITS BOARD OF COUNTY COMMISSIONERS

By:\_

By:

Deputy Clerk

**County Attorney** 

By:\_

Steven L. Abrams, Mayor

APPROVED AS TO FORM AND LEGAL SUFFICIENCY APPROVED AS TO TERMS AND CONDITIONS

By: Department Director

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RIVIERA BEACH COMMUNITY REDEVELOPMENT AGENCY

ß Tony Blown Vitness Executive Director Date /itness

# **EXHIBIT "A"**

# RIVIERA BEACH COMMUNITY REDEVELOPMENT AGENCY'S PROJECT DESCRIPTION AND GRANT UTILIZATION

**Project:** Riviera Beach Community Redevelopment Agency (Federal I.D. Number 65-0139390) is a body corporate and politic created pursuant to Part III, Chapter 163, Florida Statutes, organized in part to operate a GreenMarket within the City of Riviera Beach. Annetta Jenkins, Director of Neighborhood Services will serve as the Project Manager/Contact. This Project is directed at providing a retail outlet to local growers and small businesses in the county. It will operate on Saturday from November until March with approximately 40 vendors.

# FIXED EXPENSES LIST:

**DESCRIPTION:** 

Promotional T-Shirts	\$ 1,000.00
Radio Advertising	\$ 1,000.00
Signage	\$ 3,100.00
Tent & Accessories	\$ 600.00
Tables, Chairs, Umbrellas	\$ 500.00
Marketing and Promotion	\$ 3,800.00

#### TOTAL

\$10,000.00

# Site Location Riviera Beach, Florida

# Contact:

Ms. Annetta Jenkins Riviera Beach Community Redevelopment Agency 2001 Broadway, Suite 300 Riviera Beach, FL 33404

Certificate Holder		Administrator	Issue Date 2/15/	
Certificate Holder PALM BEACH COUNTY OFFICE OF AGRICULTURAL ECONOMIC DEVELOPMENT 559 N. MILITARY TRAIL WEST PALM BEACH, FL 33415		Florida League of Cities, Inc. Department of Insurance and Financial Services P.O. Box 530065 Orlando, Florida 32853-0065		
COVERAGES THIS IS TO CERTIFY THAT THE AGREEMENT BELOW HAS CONTRACT OR OTHER DOLUMENT WITH RESPECT TO WI EXCLUSIONS AND CONDITIONS OF SUCH AGREEMENT	BEEN ISSUED TO THE DESIGNATED MEMBER I JICH THIS CERTIFICATE MAY BE ISSUED OR M	HE COVERAGE PERIOD INDICATED. NOTWITHSTANDING ANY REQUIRE RETAIN, THE COVERAGE AFFORDED BY THE AGREEMENT DESCRIBED HE	MENT, TERM OR CONDITION OF ANY REIN IS SUBJECT TO ALL THE TERMS	
COVERAGE PROVIDED BY:	FLORIDA MUNI	AL INSURANCE TRUST		
AGREEMENT NUMBER: FMIT 0511	COVERAGE PERIOD: FROM	1/12 COVERAGE PERIOD: TO 10/1/13 12:	11 AM STANDARD TIME	
TYPE OF COVERAGE - LIABILITY		TYPE OF COVERAGE - PROPERTY		
General Liability		Buildings Miscel	aneous	
X Comprehensive General Liability, Bodi		Basic Form	hland Marine	
Personal Injury and Advertising Injury		Special Form	lectronic Data Processing	
Errors and Omissions Liability		Personal Property	ond	
Employment Practices Liability		Basic Form		
Employee Benefits Program Administr		Special Form	,	
X Medical Attendants'/Medical Directors	Maipractice Liability	Agreed Amount		
Broad Form Property Damage Law Enforcement Liability		Deductible N/A		
X Underground, Explosion & Collapse H	inere:			
		Blanket		
Limits of Liability		Specific Replacement Cost		
* Combined Single Limit		Actual Cash Value		
Deductible N/A				
Automobile Liability		Limits of Liability on File with A	oministrator	
All owned Autos (Private Passenger)		TYPE OF COVERAGE - WORKERS' COMPENSA	TION	
All owned Autos (Other than Private	Passenger)	Statutory Workers' Compensation		
Hired Autos		Employers Liability \$1,000,00	0 Each Accident	
Non-Owned Autos			0 By Disease 0 Aggregate By Disease	
Limits of Liability		S1,000,00	Aggregate by Disease	
		SIR Deductible N/A		
Automobile/Equipment - Deductible		*		
Physical Damage NA -	Comprehensive - Auto	NA ~ Collision - Auto NA ~ Miscellar	eous Equipment	
		son or \$300,000 Bodily Injury and/or Property Damag ned single limit) per occurrence, solely for any liability ch no claims bill has been filed or liability imposed pur		
Description of Operations/Locations RE: GreenMarket in Riveria Beach				
additional insured, except for Workers' Co	ompensation and Employers Liabilit	of the State of Florida, its Officers, Employees and Age s respects the member's ilability for the above describ		
THIS CERTIFICATE IS ISSUED AS A MATTER OF INFOR THE AGREEMENT ABOVE.	MATION ONLY AND CONFERS NO RIGHTS UPO	E CERTIFICATE HOLDER, THIS CERTIFICATE DOES NOT AMEND, EXTEND	OR ALTER THE COVERAGE AFFORD	
Designated Member		Canceliations		
Riviera Beach Communi 2001 Broadway Suite 30 Riviera Beach FL 33404	ity Redevelopment Agency 10	SHOULD ANY PART OF THE ABOVE DESCRIBED AGREEMENT BE CA DATE THEREOF, THE ISSUING COMPANY WILL ENDEAVOR TO MAL CERTIFICATE HOLDER NAMED ABOVE, BUT FAILMER TO MAIL SUC OBLIGATION OR LIABILITY OF ANY KIND UPON THE PROGRAM, IT	AND THE SHALL IMPOSE NO	
		4		

# Riviera Beach Morket at the Marina

The Start of a Truly Unique Experience 13<sup>th</sup> and Broadway, Riviera Beach, Florida

# BACKGROUND

#### Why a Green Market?

Over the past several months, several Commissioners have expressed interest in activating the Marina District in advance of the major redevelopment as a means to build awareness, create jobs and small business opportunities, encourage locally grown and produced foods and food-related products, and begin to market the Marina as a destination.

#### TYPES OF MARKET VENDORS

There will be fresh, locally grown food, flowers and plants, food related and artisanal vendors present in the markets. Food vendors will offer prepared foods, fresh fruits and fresh vegetables. A vendor may have gourmet, fresh pet food.

#### TYPES OF MARKET ACTIVITIES

In addition to food products, our market will present additional activities to draw visitors. Some examples are music, a bounce house, and face painting. We will highlight our monthly concerts, community boating activities, cross promotional activities with the Tiki Restaurant and the Marina, Marina Day, a holiday lighting event, and a Fall Festival.

#### POTENTIAL CALENDAR

To take advantage of the seasonal opportunities, we are proposing a pilot phase from December 8 to March 9, for a total of twelve weeks.

#### BUDGET

A proposed line item budget is attached, for a total of \$45,790 in expenses against projected revenues of \$47,625.

#### MARKETING

We will use synergistic marketing including, but not limited to: marketing flyers - 10,000, event signage, radio spots, and TV18.

#### LOGISTICS

With our market manager and Green Market Committee in place, we will articulate the following for a smooth operation: volunteer plan; marketing plan for customers and vendors; budget including sources and uses; and a logistical plan, including permits, insurance, security, parking and utilities.

# POTENTIAL DONORS/SPONSORS

We have identified the following sources:Commissioner Shelby Lowe\$4,000\*Commissioner Judy L. Davis\$1,500\*McTech, Inc.\$6,000\* (in kind)Waste Management\$9,000\* (in kind)Vendor Fees\$7,125Other Sponsorships/Grants\$16,000CRA\$4,000\*

#### \*Committed

**CONCEPT:** A Green Market to be located on CRA/City property located at 13<sup>th</sup> and Broadway. Parking will be captured on Old 13<sup>th</sup> and in the Marina. Tents will line Broadway and 13<sup>th</sup>. The CRA will have at least two branded tents for nonprofit and City/CRA informational use. The Market will be professionally managed with volunteer support, with the activity held on a weekly basis, commencing December 8th. Our goal is for 20 vendors, paying a weekly rental of \$20-\$25. We will reach out to local vendors, providing economic opportunity for Riviera Beach residents, while providing locally grown, healthy foods.

FOR MORE INFORMATION: Contact Annetta Jenkins, Market Project Manager, Riviera Beach CRA, 2001 Broadway, Suite 300, Riviera Beach, FL 33404; Telephone – 561-844-3408, Cell – 561-444-6965; Email – <u>alenkins@rbcra.com</u> .



Florida's Dynamic Waterfront Community

# Riviera Beach Market at the Marina

Request for Bids Pursuant to a Scope of Services November 12, 2012

The Riviera Beach Community Redevelopment Agency (RBCRA) is desirous of soliciting bids from experienced market managers for a Green Market concept at the Riviera Beach Marina, to be located at 13<sup>th</sup> Street and Broadway, at the entrance to the Marina.

Over the past several months, several Commissioners have expressed interest in activating the Marina District in advance of the major planned redevelopment as a means to build awareness, create jobs and small business opportunities, encourage locally grown and produced foods and food-related products, and begin to market the Marina as a destination.

Services required are listed below. The time period for this pilot project engagement is from November 15, 2012 to March 15, 2013. The market will start and operate ASAP for a "soft opening" and "grand opening" and close for the winter season on March 9, 2013. Hours of operation are proposed to run from 2:00 pm to 7:00 pm on Saturdays.

#### Scope of Service:

#### Marketing Deliverables

- Develop and implement a multilayered marketing and promotions campaign that is result driven
- Assist with communicating the CRA's message and revitalization initiatives through the Market
- Engage businesses within the City of Riviera Beach to participate
- Engage and generate public interest in the Market
- Flyer Distribution with Street Team
- Media Coordination (Press Releases, Media buys, Social Media Promotions)
- Weekly Email Marketing Campaign E-blast
- Weekly SMS/Text Message Campaign
- Post Market on community, news, and online event calendars

# p. 2.

#### Event Planning & Management Deliverables

The Market Manager will coordinate and manage the following efforts for The Market:

- Develop a detailed budget & action plan for the Market
- Assist with coordination and management of planning committee for the Market
- Vendor coordination and management
- Entertainment selection and coordination

• On-site event management, event logistics, and run of show development and execution

- Coordinate event equipment rentals, site layout, and booth setups
- Work with the CRA for signage and all print materials

• Coordinate vendor information meetings (how to become a vendor and vendor orientation)

- Coordinate volunteers (volunteer orientation will be held)
- Develop, distribute and collect evaluations/surveys and data
- Provide post event reports, evaluation results, and follow-up

#### Measuring & Tracking Deliverables

The Market Manager will develop feedback forms for both event participants and vendors that will be distributed in person and via e-mail to track their overall experience, expectations, and feedback on Market enhancements. Forms will be tallied at the end of each event to track marketing and Public Relations effectiveness and to get input on enhancing the efforts/activities. Other tracking strategies will include, but is not limited to:

- 1. Tracking the number of attendees at events
- Evaluations for vendors to generate feedback on how the activities are assisting in their growth and development

#### Fees for Service (November-March)

November\$	January	\$
December\$	February	\$
	March	\$

**Total Consulting Fees:** \_\_\_\_\_\_ (includes the deliverables above, meetings, travel, indirect cost, and up to \_\_\_\_\_ Team Members. Our hourly rate is \$\_\_\_\_\_\_.

#### (Remainder of Document Intentionally Left Blank)



County Cooperative Extension Service 559 North Military Trail West Palm Beach, FL 33415-1311 (561) 233-1712 Fax: (561) 233-1768 www.pbcgov.com/coextension



Palm Beach County Board of County Commissioners

Steven L. Abrams, Chairman

Priscilla A. Taylor, Vice Chair

Hai R. Valeche

Paulette Burdick

Shelley Vana

Mary Lou Berger

Jess R. Santamaria

County Administrator

Robert Weisman

"An Equal Opportunity Affirmative Action Employer"

Official Electronic Letterhead

January 24, 2013

Mr. Steven Abrams, Mayor Members of the Board of County Commissioners Palm Beach County 301 N Olive West Palm Beach, Fl 33401

Dear Mayor Abrams

On November 14, 2012, the Palm Beach County Agricultural Enhancement Council voted to recommend, based upon staff recommendation, an agreement with the Riviera Beach Community Redevelopment Agency for \$10,000.00 for assistance in the establishment of a Riviera Beach GreenMarket.

It is therefore the recommendation of the Council to the Board of County Commissioners to consider approval of the agreement from Agricultural Economic Development funds.

Yours truly,

uella Lynn Cacella

Vice-Chair Palm Beach County Agricultural Enhancement Council

cc: Audrey Norman file