

PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS
BOARD APPOINTMENT SUMMARY

Meeting Date: June 18, 2013
Submitted By: Office of Small Business Assistance
Advisory Board: Small Business Assistance Advisory Committee

EXECUTIVE BRIEF

Motion and Title: Staff recommends motion to appoint: one individual to the Small Business Assistance Advisory Committee, for the seat and term indicated below.

<u>NOMINEE</u>	<u>SEAT</u>	<u>DESIGNATION</u>	<u>TERM</u>	<u>NOMINATED BY</u>
Jerry Steinberg	6	Business Incubator Program	6/18/2013 – 6/17/2016	Commissioner Taylor Commissioner Burdick Commissioner Valeche
Pamela Stewart	13	Financial Institutions that Assists Small Businesses	6/18/2013 – 6/17/2016	Commissioner Taylor Commissioner Burdick
Darrell Searcy	15	Professional Services Organization	6/18/2013 – 6/17/2016	Commissioner Taylor Commissioner Valeche
or				
Veronica Vidal	15	Professional Services Organization	6/18/2013 – 6/17/2016	Commissioner Burdick

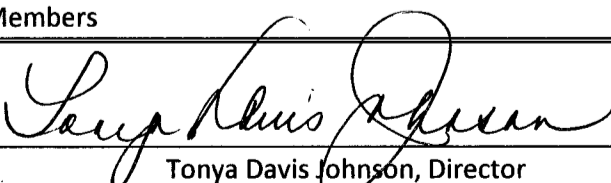
Summary: The SBA Advisory Committee is established pursuant to Section 2.80.32, of the Palm Beach County Code as amended on March 12, 2013. The committee consists of fifteen (15) members representing one (1) black business owner certified as a small business by the County; one (1) Hispanic business owner certified as a small business by the County; one (1) woman business owner certified as a small business by the County; one (1) white male business owner certified as a small business by the County; one (1) business owner domiciled in Palm Beach County; one (1) representative of a business incubator program; one (1) representative of the Hispanic business organization; one (1) representative of the National Association of Women in Construction; one (1) representative of a Women’s Business Organization; one (1) certified minority contractor; one (1) representative of the Associated General Contractors of America; one (1) representative of the Small Business Development Center; one (1) representative of a financial institution that assists small businesses; one (1) representative of the Black Chamber of Commerce; and one (1) representative of a professional services organization. Darrell Searcy has disclosed that he has an ownership position in The Chandler & Campbell Group, LLC. that contracts with the County for training. The SBA Advisory Committee provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract. Disclosure of this contractual relationship at a duly noticed public meeting is being provided in accordance with the provisions of Sec. 2-443, of the Palm Beach County Code of Ethics. The SBA Advisory Committee supports the nominations and a memo was sent to the Board of County Commissioners on May 10, 2013 requesting approval of the recommendations for Seats 6, 13 and 15. No other nominations were received. **Countywide** (TKF)

Background and Justification: Section 2.80.32, as amended, of the Palm Beach County Code, provided for appointments to be made from specific organizations and representative of the small business community. The SBA Advisory Committee consists of fifteen (15) members and the terms of the seats are for three (3) years. The SBA Advisory Committee reviews and evaluates the effectiveness of small business programs within County Government. The Board currently consists of 12 members with 4 seats vacant. The current diversity count is: Hispanic 2; White 5; and African American 5.

Attachments:

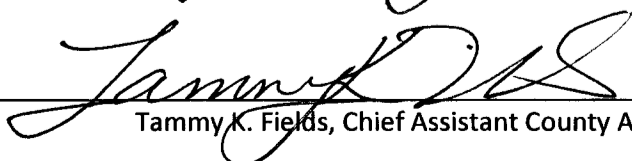
1. Boards/Committees Application
2. Resume of Nominee
3. Current List of Board Members

Recommended By:


Tonya Davis Johnson, Director

5/31/2013
Date

Legal Sufficiency:


Tammy K. Fields, Chief Assistant County Attorney

6/4/13
Date

II. REVIEW COMMENTS

A. Other Department Review:

Department Director

BOARDS/COMMITTEES APPLICATIONS

ATTACHMENT 1

PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS
BOARDS/COMMITTEES APPLICATION

RECEIVED MAY 14 2013

The information provided on this form will be used by County Commissioners and/or the entire Board in considering your nomination. This form **MUST BE COMPLETED IN FULL**. Answer "none" or "not applicable" where appropriate. **Further, please attach a biography or resume to this form.**

Section I (Department): (Please Print)

Board Name: Small Business Advisory Committee Advisory Not Advisory

At Large Appointment or District Appointment /District #: _____

Term of Appointment: 3 Years. From: 6/18/2013 To: 6/17/2016

Seat Requirement: Business Incubator Program Seat #: 6

*Reappointment or New Appointment

or to complete the term of _____ Due to: resignation other

Completion of term to expire on: _____

*When a person is being considered for reappointment, the number of previous disclosed voting conflicts during the previous term shall be considered by the Board of County Commissioners: _____

Section II (Applicant): (Please Print)

APPLICANT, UNLESS EXEMPTED, MUST BE A COUNTY RESIDENT

Name: Steinberg Jerry
Last First Middle

Occupation/Affiliation: _____
Owner Employee Officer

Business Name: Palm Beach SCORE - Chapter 224

Business Address: 500 Australian Avenue North, Suite 115

City & State: West Palm Beach, FL Zip Code: 33401

Residence Address: 4752 123rd Trail North

City & State: Royal Palm Beach, FL Zip Code: 33411

Home Phone: () N/A Business Phone: (561) 833-1672 Ext. _____

Cell Phone: (904) 891-6400 Fax: (561) 833-1470

Email Address: Jerrys7839@yahoo.com

Mailing Address Preference: Business Residence

Have you ever been convicted of a felony: Yes _____ No X
If Yes, state the court, nature of offense, disposition of case and date: _____

Minority Identification Code: Male Female
 Native-American Hispanic-American Asian-American African-American Caucasian

Section II Continued:

CONTRACTUAL RELATIONSHIPS: Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business. This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

<u>Contract/Transaction No.</u>	<u>Department/Division</u>	<u>Description of Services</u>	<u>Term</u>
Ex: (R#XX-XXXX/PO XXX)	Parks & Recreation	General Maintenance	10/01/11-09/30/12
_____	_____	_____	_____
_____	_____	_____	_____

(Attach Additional Sheet(s), if necessary)

OR NONE

All board members are required to read and complete training on Article XIII, the Palm Beach County Code of Ethics, and read the Guide to the Sunshine Amendment prior to appointment/reappointment. Article XIII, and the training requirement can be found on the web at: <http://www.palmbeachcountyethics.com/training.htm>. Keep in mind this requirement is on-going.

By signing below I acknowledge that I have read, understand, and agree to abide by Article XIII, the Palm Beach County Code of Ethics, and I have received the required Ethics training (in the manner checked below):

 X By watching the training program on the Web, DVD or VHS
 By attending a live presentation given on _____, 20____

AND

By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics:

*Applicant's Signature: Jerry Steinberg Printed Name: Jerry Steinberg Date: 5/3/2013

Any questions and/or concerns regarding Article XIII, the Palm Beach County Code of Ethics, please visit the Commission on Ethics website www.palmbeachcountyethics.com or contact us via email at ethics@palmbeachcountyethics.com or (561) 233-0724.

Return this FORM to:
Tyshon Grimsley, Office of Small Business Assistance
50 S. Military Trail, Suite 202
West Palm Beach, FL 33415

Section III (Commissioner, if applicable):

Appointment to be made at BCC Meeting on: _____ June 18, 2013

Commissioner's Signature: [Signature] Date: 5/14/13

Pursuant to Florida's Public Records Law, this document may be reviewed and photocopied by members of the public.

Revised 08/01/2011

**PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS
BOARDS/COMMITTEES APPLICATION**

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Residence Address: 4752 123rd Trail North

City & State: Royal Palm Beach, FL Zip Code: 33411

Home Phone: () N/A Business Phone: (561) 833-1672 Ext. _____

Cell Phone: (904) 891-6400 Fax: (561) 833-1470

Email Address: Jerrys7839@yahoo.com

Mailing Address Preference: Business Residence

Have you ever been convicted of a felony: Yes _____ No X
If Yes, state the court, nature of offense, disposition of case and date: _____

Minority Identification Code: Male Female
 Native-American Hispanic-American Asian-American African-American Caucasian

Section II Continued:

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<u>Contract/Transaction No.</u>	<u>Department/Division</u>	<u>Description of Services</u>	<u>Term</u>
<u>Ex: (R#XX-XXXX/PO XXX)</u>	<u>Parks & Recreation</u>	<u>General Maintenance</u>	<u>10/01/11-09/30/12</u>
_____	_____	_____	_____
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Return this FORM to:
Tyshon Grimsley, Office of Small Business Assistance
50 S. Military Trail, Suite 202
West Palm Beach, FL 33415

Section III (Commissioner, if applicable):

Appointment to be made at BCC Meeting on: June 18, 2013

Commissioner's Signature: Loukette Burdick Date: 5/22/2013

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Revised 08/01/2011

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BOARDS/COMMITTEES APPLICATION**

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West Palm Beach, FL 33415

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Commissioner's Signature: Paul R. Valente Date: 5/29/13

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Revised 08/01/2011

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Seat Requirement: Financial Institution that Assists Small Businesses Seat #: 13

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Section II (Applicant): (Please Print)

APPLICANT, UNLESS EXEMPTED, MUST BE A COUNTY RESIDENT

Name: Stewart Pamela
Last First Middle

Occupation/Affiliation: President
Owner Employee Officer

Business Name: Paragon Foundation of Palm Beach County, Inc.

Business Address: 2101 Vista Parkway, Suite 133

City & State West Palm Beach, FL Zip Code: 33411

Residence Address: 249 Saratoga Blvd. East

City & State Royal Palm Beach, FL Zip Code: 33411

Home Phone: () N/A Business Phone: (561) 228-6146 Ext. _____

Cell Phone: (561) 889-8645 Fax: (561) 228-6147

Email Address: pstewart@paragonpbc.org

Mailing Address Preference: Business Residence

Have you ever been convicted of a felony: Yes _____ No
If Yes, state the court, nature of offense, disposition of case and date: _____

Minority Identification Code: Male Female
 Native-American Hispanic-American Asian-American African-American Caucasian

11-17-13A09:32 RCVD

Section II Continued:

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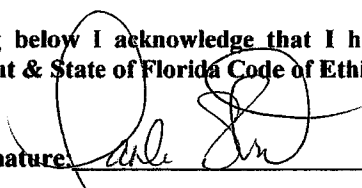
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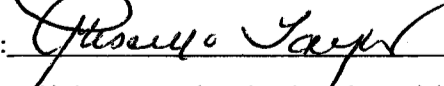
*Applicant's Signature:  Printed Name: PAMELA STEWART Date: 5/3/13

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Section III (Commissioner, if applicable):

Appointment to be made at BCC Meeting on: June 18, 2013

Commissioner's Signature:  Date: 7/4/13

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Revised 08/01/2011

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Commissioner's Signature: [Signature] Date: 5/22/2013

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Revised 08/01/2011

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APPLICANT, UNLESS EXEMPTED, MUST BE A COUNTY RESIDENT

Name: Searcy Darrell
Last First Middle

Occupation/Affiliation: Consultant
Owner Employee Officer

Business Name: The Chandler & Campbelle Group, LLC.

Business Address: 181 Via Condado Way

City & State Palm Beach Gardens, FL Zip Code: 33418

Residence Address: 181 Via Candado Way

City & State Palm Beach Gardens, FL Zip Code: 33418

Home Phone: () N/A Business Phone: (561) 630-5885 Ext. _____

Cell Phone: (404) 643-9747 Fax: (561) 630-5885

Email Address: Darrell@chandlercampbelle.com

Mailing Address Preference: Business Residence

Have you ever been convicted of a felony: Yes _____ No
If Yes, state the court, nature of offense, disposition of case and date: _____

Minority Identification Code: Male Female
 Native-American Hispanic-American Asian-American African-American Caucasian

Section II Continued:

CONTRACTUAL RELATIONSHIPS: Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business. This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

<u>Contract/Transaction No.</u>	<u>Department/Division</u>	<u>Description of Services</u>	<u>Term</u>
Ex: (R#XX-XXXX/PO XXX)	Parks & Recreation	General Maintenance	10/01/11-09/30/12
	Human Resources	Training	10/1/12-9/30/13
(Attach Additional Sheet(s), if necessary)			

OR NONE

All board members are required to read and complete training on Article XIII, the Palm Beach County Code of Ethics, and read the Guide to the Sunshine Amendment prior to appointment/reappointment. Article XIII, and the training requirement can be found on the web at: <http://www.palmbeachcountyethics.com/training.htm>. Keep in mind this requirement is on-going.

By signing below I acknowledge that I have read, understand, and agree to abide by Article XIII, the Palm Beach County Code of Ethics, and I have received the required Ethics training (in the manner checked below):

- By watching the training program on the Web, DVD or VHS
- By attending a live presentation given on _____, 20__

AND

By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics:

*Applicant's Signature: [Signature] Printed Name: Darrell Searcy Date: 4/1/2013

Any questions and/or concerns regarding Article XIII, the Palm Beach County Code of Ethics, please visit the Commission on Ethics website www.palmbeachcountyethics.com or contact us via email at ethics@palmbeachcountyethics.com or (561) 233-0724.

Return this FORM to:
Tyshon Grimsley, Office of Small Business Assistance
50 S. Military Trail, Suite 202
West Palm Beach, FL 33415

Section III (Commissioner, if applicable):

Appointment to be made at BCC Meeting on: June 18, 2013

Commissioner's Signature: [Signature] Date: 5/14/2013

Pursuant to Florida's Public Records Law, this document may be reviewed and photocopied by members of the public.

Revised 08/01/2011

**PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS
BOARDS/COMMITTEES APPLICATION**

The information provided on this form will be used by County Commissioners and/or the entire Board in considering your nomination. This form MUST BE COMPLETED IN FULL. Answer "none" or "not applicable" where appropriate. Further, please attach a biography or résumé to this form.

Section I (Department): (Please Print)

Board Name: Small Business Advisory Committee Advisory Not Advisory

At Large Appointment or District Appointment /District #: _____

Term of Appointment: 3 Years. From: 6/18/2013 To: 6/17/2016

Seat Requirement: Professional Services Organization Seat #: 15

*Reappointment or New Appointment

or to complete the term of _____ Due to: resignation other
Completion of term to expire on: _____

***When a person is being considered for reappointment, the number of previous disclosed voting conflicts during the previous term shall be considered by the Board of County Commissioners: _____**

Section II (Applicant): (Please Print)

APPLICANT, UNLESS EXEMPTED, MUST BE A COUNTY RESIDENT

Name: Searcy Darrell
Last First Middle

Occupation/Affiliation: Consultant
Owner Employee Officer

Business Name: The Chandler & Campbelle Group, LLC.

Business Address: 181 Via Condado Way

City & State: Palm Beach Gardens, FL Zip Code: 33418

Residence Address: 181 Via Candado Way

City & State: Palm Beach Gardens, FL Zip Code: 33418

Home Phone: () N/A Business Phone: (561) 630-5885 Ext. _____

Cell Phone: (404) 643-9747 Fax: (561) 630-5885

Email Address: Darrell@chandlercampbelle.com

Mailing Address Preference: Business Residence

Have you ever been convicted of a felony: Yes _____ No
If Yes, state the court, nature of offense, disposition of case and date: _____

Minority Identification Code: Male Female
 Native-American Hispanic-American Asian-American African-American Caucasian

Section II Continued:

CONTRACTUAL RELATIONSHIPS: Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business. This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

<u>Contract/Transaction No.</u>	<u>Department/Division</u>	<u>Description of Services</u>	<u>Term</u>
<u>Ex: (R#XX-XXXX/PO XXX)</u>	<u>Parks & Recreation</u>	<u>General Maintenance</u>	<u>10/01/11-09/30/12</u>
_____	<u>Human Resources</u>	<u>Training</u>	<u>10/1/12-9/30/13</u>
(Attach Additional Sheet(s), if necessary)			

OR NONE

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AND

By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics:

*Applicant's Signature: [Signature] Printed Name: Darrell Searcy Date: 4/1/2013

Any questions and/or concerns regarding Article XIII, the Palm Beach County Code of Ethics, please visit the Commission on Ethics website www.palmbeachcountyethics.com or contact us via email at ethics@palmbeachcountyethics.com or (561) 233-0724.

Return this FORM to:
Tyshon Grimsley, Office of Small Business Assistance
50 S. Military Trail, Suite 202
West Palm Beach, FL 33415

Section III (Commissioner, if applicable):

Appointment to be made at BCC Meeting on: June 18, 2013

Commissioner's Signature: [Signature] Date: 5/23/13

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Revised 08/01/2011

**PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS
BOARDS/COMMITTEES APPLICATION**

*The information provided on this form will be used by County Commissioners and/or the entire Board in considering your nomination. This form **MUST BE COMPLETED IN FULL**. Answer "none" or "not applicable" where appropriate. **Further, please attach a biography or resume to this form.***

Section I (Department): (Please Print)

Board Name: Small Business Advisory Committee Advisory Not Advisory

At Large Appointment or District Appointment /District #: _____

Term of Appointment: 3 Years. From: 6/18/2013 To: 6/17/2016

Seat Requirement: Professional Services Organization Seat #: 15

*Reappointment or New Appointment

or to complete the term of _____ Due to: resignation other

Completion of term to expire on: _____

***When a person is being considered for reappointment, the number of previous disclosed voting conflicts during the previous term shall be considered by the Board of County Commissioners: _____**

Section II (Applicant): (Please Print)

APPLICANT, UNLESS EXEMPTED, MUST BE A COUNTY RESIDENT

Name: Vidal Aida Veronica
Last First Middle

Occupation/Affiliation: President
Owner Employee Officer

Business Name: Custom Cleaning and Management Services, Inc.

Business Address: 21 North Hepburn Avenue, Suite 28

City & State: Jupiter, FL Zip Code: 33458

Residence Address: 7016 Edgemere Terrace

City & State: Palm Beach Gardens, FL Zip Code: 33410

Home Phone: (561) 839-5121 Business Phone: (561) 746-2700 Ext. _____

Cell Phone: (561) 305-0041 Fax: (561) 746-2037

Email Address: Ccservices corp@msn.com

Mailing Address Preference: Business Residence

Have you ever been convicted of a felony: Yes _____ No X
If Yes, state the court, nature of offense, disposition of case and date: _____

Minority Identification Code: Male Female
 Native-American Hispanic-American Asian-American African-American Caucasian

Section II Continued:

CONTRACTUAL RELATIONSHIPS: Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. **To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business.** This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

<u>Contract/Transaction No.</u>	<u>Department/Division</u>	<u>Description of Services</u>	<u>Term</u>
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_____	_____	_____	_____
_____	_____	_____	_____

(Attach Additional Sheet(s), if necessary)

OR NONE

All board members are required to read and complete training on Article XIII, the Palm Beach County Code of Ethics, and read the Guide to the Sunshine Amendment prior to appointment/reappointment. Article XIII, and the training requirement can be found on the web at: <http://www.palmbeachcountyethics.com/training.htm>. Keep in mind this requirement is on-going.

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 By attending a live presentation given on _____, 20____

AND

By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics:

*Applicant's Signature:  Printed Name: Aida V. Vidal Date: 5/3/13

Any questions and/or concerns regarding Article XIII, the Palm Beach County Code of Ethics, please visit the Commission on Ethics website www.palmbeachcountyethics.com or contact us via email at ethics@palmbeachcountyethics.com or (561) 233-0724.

Return this FORM to:
Tyshon Grimsley, Office of Small Business Assistance
50 S. Military Trail, Suite 202
West Palm Beach, FL 33415

Section III (Commissioner, if applicable):

Appointment to be made at BCC Meeting on: June 18, 2013

Commissioner's Signature: Paulette Burdick Date: 5/22/2013

Pursuant to Florida's Public Records Law, this document may be reviewed and photocopied by members of the public.

Revised 08/01/2011

RESUMES OF NOMINEES

ATTACHMENT 2

Jerry Steinberg
4752 123Rd Trail North
Royal Palm Beach, FL 33411

ABBREVIATED RESUME

PERSONAL:

Born: July 8, 1939
Retired: April 30, 2009
Midwest Youth – Illinois
BS – Management, University of Illinois (1961; Graduated With Honors)
Business Career Spans 48 Years as Outlined Below
EGSA Trade Association – Board of Directors (3 Years)

BUSINESS CAREER IN BRIEF:

Cummins Engine Company, Inc. 1961 – 1970

Columbus, Indiana – Human Resources; International Development (61 – 64)
London, England – Human Resources; Parts, Service & Sales Distribution (64 – 68)
Columbus, Indiana – International Marketing (68-69)
Sao Paulo, Brazil – Regional Sales Manager (69 – 71)

Significant Achievements: Established European & South American Distribution Network
Established Basis for Local Sourced Manufacturing in Brazil

Waukesha Engine Company; Waukesha Dresser 1971 – 1976

Waukesha, Wisconsin – Director of International Sales (71 – 73)
Waukesha, Wisconsin – V.P. of Sales & Marketing (73 – 76)

Significant Achievements: Established Primary International Sales & Distribution Network
Major Sales Growth & Market Penetration
Paved Way for Dresser Industries Take-Over

Power Equipment Incorporated 1976 -1982

Youngstown, Ohio - V.P. Sales & Marketing

Significant Achievements: Increased Sales by More Than 4 Fold
Added Product Lines to Corporate Portfolio
Created Power Sources Inc – Subsidiary Power Generation Mfg.
Founding Partner in Creating Subsidiary Equity Funded Distribution
Network In Minnesota and California

Reagan Equipment Company 1982 – 1989

Ft Lauderdale, Florida – Regional V.P. – Southeast & Caribbean

Significant Achievements: Increased Sales & Market Penetration by Over 250%
Established Kilo-Pak Marine Genset Product Line
Developed & Expanded Packaged Genset Fabrication
Opened & Managed Multiple Branch Operations

Page No. 2

Global Marketing Services, Inc 1989 – 1992

Hollywood, Florida – Founder & Major Partner

Significant Achievements: Raised Equity Capital & Started Business for Export Product Sales
Grew Business From Start-Up To \$4 Million In Gross Sales
Established Market Presence Throughout Central & South America

Industrial Power Systems, Inc. 1992 – 2009

Jacksonville, Florida – V.P. of Sales and Marketing

Significant Achievements: Established Network of National Sales Representatives
Grew Business From Under \$2 Million to \$10 Million +
Established Separate Marine Sales Program & Grew to \$4 Million +
Raised Margins on Sales by over 35%

Triad Advisory Group, LLC 2012 –

Palm Beach Gardens, Florida – Founding Partner

Significant Achievements: Founded Business Consulting Group
Established Initial List of Potential Clients
Helped Build Initial Social Media Marketing Campaign

Community Volunteer Activities 2009 – 2013:

SCORE Jacksonville & Palm Beach – Business Mentor to New/Emerging Small Businesses
Chapter Vice Chairman, 2011 - 2013

Second Harvest Food Bank – Feeding America NE Florida

Sulzbacher Center for the Homeless – Classroom Life Skills Instructor

Personal Contacts:

Email: jerrys7839@yahoo.com

Cell Phone: (904) 891-6400

PROFILE – JERRY STEINBERG

Mr. Steinberg spent 48 years in the business community in various senior sales & marketing management positions for both Fortune 100 and family-owned businesses, including one he started and operated successfully for over 4 years. He spent 7 years living & working abroad in both England & Brazil while working for Cummins Engine Company, and traveled internationally extensively for over 15 years while working for both Cummins and Waukesha Engine, a Division of Dresser Industries.

He has twice raised equity capital to start new businesses, once as an acquisition, and the other to start his own equipment export sales company, headquartered in Southeast Florida.

Jerry retired in 2009 after 17 years as the Executive Vice President of Industrial Power Systems, Inc. , a Jacksonville, FL. Based designer & manufacturer of electrical controls for the power generation industry.

Jerry complete his Bachelor of Science degree in Management & Industrial Psychology from the University of Illinois where he graduated with Honors He has served on the Board of Directors of an international trade association, and currently serves as the Vice Chair of the West Palm Beach, Fl. Score Chapter where he provides mentoring to entrepreneurial business clients looking to start new businesses or turn a struggling business around.

Pamela Stewart

249 Saratoga Boulevard East - Royal Palm Beach - Florida - 33411 - Tel: (561)889-8645 - Email: pamelia2323@yahoo.com

Professional Profile

Commitment | Leadership | Integrity

A proven visionary and strategic leader with multi-faceted experience in executive management of organizations; particular strengths include 20+ years of management experience, including current role as President and CEO of non-profit organization. Possess advanced skills in community relationship building, Board and employee relations, fiscal management, marketing and strategic planning. Dedicated to maintaining a reputation built on quality, service, and uncompromising ethics.

Professional Experience

Paragon Foundation of Palm Beach County (2008 - Present)

President / Chief Executive Officer

- Responsible for general fiscal oversight and management of day-to-day operations of Paragon Foundation and accountable for strategic planning, human resources and policy making in joint effort with Board of Directors.
- Developed operational plan incorporating organizational goals and objectives that achieve strategic initiatives of the Foundation.
- Designed financial protocols and portfolio management procedures to administer lending and loan servicing activities. Other duties include underwriting analysis of loans and providing business development services.
- Well versed in budget management with extensive background in developing and monitoring program and organizational budgets. Designed financial protocols and procedures to control costs and monitor disbursements.
- Serve as public spokesperson for the organization; deliver presentations to various groups and management media relations and actively participate on local and regional economic development boards and committees.

City of West Palm Beach (2006 - 2008)

Manager, Small Business Division

- Responsible for the management and oversight of the City's Small Business Division to ensure small business enterprise (SBE) firms were provided an opportunity to participate in the City's contract opportunities for the procurement of goods, professional services and construction.
- Enforced the City's SBE goals and objectives for contract participation by small businesses and monitored construction and purchasing subcontracting activities to ensure compliance with contractors'/vendors' stated commitment.
- Coordinated community outreach programs for the recruitment of small and minority/women business enterprise firms and periodically conducted seminars and workshops on various business topics.

SBA Florida Women's Business Center (2004 - 2006)

Director

- Directly responsible for the administration of programs providing small business management advice, technical assistance, and educational services to a diverse clientele of existing and emerging business owners.
- Provided general oversight and management of the Center's day to day operations, managed and supervised the Center's professional and administrative staff and developed short and long range planning in all program areas.

Pamela Stewart

249 Saratoga Boulevard East - Royal Palm Beach - Florida - 33411 - Tel: (561)889-8645 - Email: pamelia2323@yahoo.com

- Provided individual and group counseling to small business owners and designed and delivered instruction on a variety of small business topics.
- Successfully met all goals established for the Women's Business Center by the U.S. Small Business Administration.

Palm Beach County Resource Center (2002 – 2004)

Financial Analyst

- Consulted with prospective and existing small business owners to determine the feasibility of business projects based on economic, demographic and market factors and recommended most appropriate financial alternatives available to fund start-up and expansion activities.
- Composed comprehensive business plans and loan packages that included detailed business profiles, industry analysis, market analysis, cash flow analysis, and financial projections.
- Successfully secured funding for clients from local banks, community lenders, local governments and economic development grant agencies.

Sweet Potato Kids, Inc. (2001 – 2002)

Co-Owner / Director of Business Operations

- Successfully opened and operated an educational play facility earning nomination in first year as "Best New Business in Baltimore County". Accountable for all aspects of business operations including budgeting, cost control, payroll, bookkeeping and maintaining inventory levels.
- Recruited, supervised and trained Center staff to host the learning areas, themed birthday parties and operate the SPK Café.

Local Government Insurance Trust (1991 – 2001)

Manager, Risk Management and Training Services

- Directly responsible for organizing and delivering a comprehensive risk management training program for local government employees throughout the State of Maryland.
- Designed and developed risk management programs for policy holders in all exposure areas including general liability, property, police professional liability, public official's liability and automobile liability.

Education

Executive Leadership Development Program (Certificate) – Johns Hopkins University, Baltimore, MD

Bachelor of Science, Business – Florida State University, Tallahassee, FL

Associate in Risk Management (ARM) – Insurance Institute of America, Malvern, PA

Professional Affiliations and Organizations

Black Chamber of Commerce of Palm Beach County – Membership Committee (2008 – Present)

Susan G. Komen for the Cure – Board Member, Demographic Study Committee (2008 – 2010)

Delta Sigma Theta Sorority, Inc. – Member (1983 to Present)

Leadership Palm Beach County Class of 2011 – Member (2011 – Present)

Center for Enterprise Opportunity, Loan Committee Member – (2003 to 2008)

Jupiter Economic Advisory Board – Member (2008 – 2012)



Darrell Searcy

Darrell Searcy is the Founder and Chief Executive Officer of the Chandler Campbell & Daschle; an SBA 8(a) Certified Management Consulting Firm that provides professional management consulting and value-added reseller services to U.S. Department of Defense, Federal civilian, municipal, and commercial organizations. Chandler Campbell & Daschle's core competencies include Education and Training; Administrative and Professional Staffing; and Professional Consulting Services. Our areas of expertise include Organizational Development, Information Technology, Public Relations, Program Management, Acquisition Support, Emergency Management, Logistics, Customer Relationship Management, and Enterprise Resource Planning. Chandler Campbell & Daschle is headquartered in Palm Beach Gardens, Florida.

Darrell has more than 20 years of executive leadership experience working with Fortune 100 and multi-national organizations including Homebanc Mortgage Corporation, Siemens A.G., Pharmacia & Upjohn Pharmaceuticals, Atlanta Committee for the Olympic Games, and IBM. Darrell is an accomplished public speaker and entrepreneur and serves as a keynote speaker and facilitator for corporations, municipalities and nonprofit organizations throughout the United States.

Chandler & Campbell Group has developed a very extensive client list which includes:

- United States Department of Defense
- United States Army
- United States Navy
- United State Air Force
- United States Housing & Urban Development
- Florida Department of Corrections
- Florida Department of Juvenile Justice
- Florida Department of Health
- Florida Department of Transportation
- Broward County Government
- Palm Beach County Government
- Palm Beach County School District
- Palm Beach County Sheriff
- Miami-Dade Police Training Institute

Darrell is very active in the South Florida community. He was appointed by the Palm Beach County Board of County Commissioners to serve on the Palm Beach County Educational Facilities Authority; and Impact Fee Review Board. He serves as an adjunct faculty member of Palm Beach State College, and an instructor for the Florida Atlantic University Institute of Government. Darrell is a graduate of Leadership Palm Beach County, past board member for the American Society of Training & Development (Palm Beach GIG), training and education committee member of the Florida Emergency Preparedness Association (FEPA), member of Sigma Pi Phi Fraternity, and life member of Kappa Alpha Psi Fraternity, Inc.

Darrell received a Bachelor of Business Administration in Management from Georgia State University in Atlanta Georgia; MBA from Keller Graduate School of Management in Atlanta, Georgia; and performed post graduate studies in the Graduate School of Design at Harvard University in Cambridge, Massachusetts.

Darrell is the proud father of three wonderful children; Chandler-11, Campbell-8, and Daschle 19months; and lives with his lovely wife Kori in Palm Beach Gardens.

05-07-13P03:55 RCVD
The Only Sustainable Advantage in Business is World Class Service

AIDA VERONICA VIDAL

21 North Hepburn Ave. suite 28, Jupiter, Florida 33458 | H: 561-839-5182 | C: 561-305-0041 |
ccservices_corp@msn.com

EXECUTIVE PROFILE

Women Business Entrepreneur.
CCMS President since 2004 .

Visionary Operations Executive with solid experience managing all levels of multiple projects including budgeting and administration.

For almost ten years developing strategies for the company to effectively committed to cost effective management of resources and quality performance.

Full management, evaluation and negotiation of government contracts.

Developing strategies to train and motivated skilled service professionals.

SKILL HIGHLIGHTS

- Small business development
- New Business Development
- Project management
- Project Planning
- Operations Management
- Business Operations
- Government Contracts
- Budgeting expertise
- Self-motivated
- Client account management
- Training and Development
- Team Building
- Team Leadership
- Problem Resolution

CORE ACCOMPLISHMENTS

Business Development-Project Management

- Successfully grew business by continue Education trough SBA development center workshops , PTAC procurement education.
- Directed the successful effort to get the Custom Cleaning and Management Services headquarters LEED certified.US green Business Council -LEED Certification.
- Developed annual budgets, including determining short and long-term goals to support the overall profit and growth objectives.
- I increased year-over-year since 2009 sales by 30.98%,reducing annual operating costs as well by 8% by implementing Six Sigma principles.

Leadership:

- Working as an Ambassador for the Puerto Rican/Hispanic Chamber of Commerce of Palm Beach since 2007 to 2010.
- 2011 Became Director of Public Relations for the Puerto Rican Hispanic Chamber to connect our small business members with our community with the purpose of expanding business in connection with our community needs. Chairperson for the PRHCoC on
- Government Workshops for our members to become high qualified government vendors.

Operations Management:

- Managed field operations since 2004 to present.
- Handled all functions related to "doing business with the government".

PROFESSIONAL EXPERIENCE

07/2004 to Current

CHIEF EXECUTIVE

Custom Cleaning and Management Services, Corp. □ Jupiter, Florida

Created executive analysis reports highlighting business issues, potential risks and profit opportunities.

Developed and implemented efficient accounting, financial and operational systems.

05-07-13P03:26 RCVD

competitive advantage.

Negotiated and reviewed business contracts and financial models with profitability and financial success in mind.

Analyzed complex regulation and policy documents that directly impacted budgetary and financial matters.

Recommended innovative alternatives to generate revenue and reduce unnecessary costs.

Lectured on financial management strategies and problem resolution techniques.

Execute and track RFPs and bids to develop new business opportunities.

Optimized current revenue streams by networking for additional business prospects with established clients.

Developed growth plans by identifying key clients, key targets and priority service lines.

Leveraged existing network of contacts with new commercial prospects.

Coordinated and managed major proposal processes from initiation to implementation.

EDUCATION

1996

Associate of Arts: Film Critic-Visual Arts

Universidad de Buenos Aires □ Capital Federal, Buenos Aires, Argentina

1992

Associate of Arts: Arts

University of Salvador □ Capital Federal, Buenos Aires, Argentina

- Coursework in LEED Associate-US Green Business Council 2012
- Coursework in Business writing and Proofreading -Palm Beach State College,Center for Business and Entrepreneurship- 2013
- Coursework in Business Law for Small Business -Palm Beach State College,Center for Business and Entrepreneurship- 2013
- Coursework in Employment Law for Small Business -Palm Beach State College,Center for Business and Entrepreneurship- 2013
- Marketing your Business-SBDC Small Business Development Center-College of Business, FAU -2007
- Bids and Business in Palm Beach County-SBDC Small Business Development Center-College of Business, FAU -2007
- Basic Bookkeeping for your small Business-SBDC Small Business Development Center-College of Business, FAU -2007
- Anatomy of a Government Proposal-SBDC Small Business Development Center-College of Business, FAU -2007
- Basic of Investment -Vivian Cubilla from Edwards Jones Jupiter Community Center-2007
- Searching the Internet and Government Websites for Business Opportunities -SBDC Small Business Development Center-College of Business, FAU -2008

CURRENT LIST OF BOARD MEMBERS SMALL BUSINESS ADVISORY COMMITTEE

<u>Seat</u>	<u>Incumbent</u>	<u>Seat Requirement</u>
1	John Elliott (B)	Certified Black Business Owner
2	Evelyn Parkes-Brier (H)	Certified Hispanic Business Owner
3	E. Ann McNeill (B)	Certified Woman Business Owner
4	Robert Geoff Waite (W)	Certified White Male Business Owner
5	Angela Randolph (B)	Business Owner Domiciled in PBC
7	Samuel Roman	Hispanic Business Organization
8	Rachelle Wood (W)	Nat'l Assoc. of Women in Construction
9	Jane Bloom (W)	Women's Business Organization
10	Joseph Anderson (B)	Certified Minority Contractor
11	Sherrill L. Disbury (W)	Associated General Contractors
12	Edward "Ted" Kramer (W)	Small Business Development Center
14	Karen Alleyne-Means (B)	Black Chamber of Commerce