

BOARD SERVICES (MINUTES) DIVISION

ROUTING INFORMATION SLIP:

DATE ROUTED: August 8, 2013

ROUTED TO: Kristeena Pinto/Jan Schooley

ROUTED FROM: Diane Brown, Board Services-Minutes Phone: 355-2951

DESCRIPTION OF ITEM:

Contract List for the August 13, 2013 BCC/Workshop Meeting.
My deadline to County Administration is August 8, 2013 Noon

REQUESTED ACTION:

- Review and signature
- Review and information
- Other: _____

OTHER ROUTING INSTRUCTIONS:

- Return to originator
- Forward for additional processing to:

- Other: _____

THANKS!
Diane Brown

*Reviewed in Payables
Jan Schooley 8/8/13
Chris La 8/8/13
K Pinto 8/8/13*

August 13, 2013

CONSENT AGENDA

3.B.3 – Agenda Item Summary - CONTINUED

- A) Term contract with Morton Salt, Inc. for \$300,180 for the purchase and delivery of sodium chloride, solar salt quality.
- B) Term contract with Norred and Associates, Inc. for \$5,084,264 for uniformed security guard services, judicial locations.
- C) Term contract with A & Associates for \$2,920,397 for uniformed security guard services, general locations.
- D) Renewal of term contract for DS Eakins Construction Corporation; Intercounty Engineering, Inc. and Johnson Davis for \$403,776 for contract for the rental crews with equipment.
- E) Renewal of term contract for Quinco Corporation for \$220,600 for landscape installation at various locations.
- F) Renewal of term contract for Allied Universal Corporation for \$2,675,400 for the purchase and delivery of sodium hypochlorite (tanker load and LTL).
- G) Renewal of term contract for See Attached List for \$286,176 for delivery and/or install of playground/park equipment and parts.
- H) Renewal of term contract with for Powell Landscaping & Design, Inc. and Palm Beach Landscape and Maintenance, Inc. for \$529,911 for grounds maintenance for South, Central, Governmental Center Complex and Palm Tran locations.
- I) Tourist Development Council Category "G" grant agreement with Players International management, Inc. for \$1,500 for the USTA Summer Smash Regional Tennis Championships.
- J) Tourist Development Council Category "G" grant agreement with Palm Beach County PAL, Incorporated for \$3,500 for the School Baseball Bash by Palm Beach County PAL.
- K) Tourist Development Council renewal subcontracts R2011-1251 & R2010-0734 with AviaCircle, Ltd. not to exceed \$151,600 will produce foreign representation in the United Kingdom and Continental Europe and preparation of the marketing plan, making sales calls, arranging FAM tours, attending trade shows and other services. All terms and conditions of the Agreement shall stay the same. The renewed will be a maximum one year period from Oct. 1, 2013 – Sept 30, 2013.

- L) Tourist Development Council renewal not to exceed subcontracts R2011-1251 & R2010-0734 with HAYWORTH Creative, Inc. for \$206,750 will provide communication/public relations services. The renewal period will be for a maximum one year from Oct. 1, 2013 – Sept. 30, 2014.
- M) Tourist Development Council Category "G" grant agreement with Delray Beach Downtown Marketing Cooperative, Inc. for \$10,000 for the 2013 EVP Tour National Championships.
- N) Tourist Development Council Category "G" grant agreement with Perfect Games USA, Inc., for \$12,000 for the Perfect Game World Wood Bat Association Championships.
- O) Tourist Development Council Category "G" grant agreement Maureen Connolly Brinker Tennis Foundation, Inc. \$5,000 for the Little Mo International Open.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
08/13/2013

Contractor(s)	Project	Contract Amount SBE / M/WBE Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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Exhibit A

Morton Salt, Inc.	Term contract for the purchase and delivery of sodium chloride, solar salt quality for the period 08/20/2013 through 08/19/2014 per Master Agreement #13081.	\$300,180.00 SBE: \$0	Water Utilities Department 4001-720-2535-5205 4001-720-2531-5205	Scarlett	
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The County has encumbered \$275,165 (\$25,015/month) during the previous eleven (11) months of the current twelve (12) month term contract. Based upon historical usage, \$300,180 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal periods. Awardee is located out of State. No SBE vendor submitted a bid on this project.

EXHIBIT B

Norred and Associates, Inc.	Term contract for uniformed security guard services, judicial locations, for the period 10/14/2013 through 10/13/2015 per Master Agreement #13063.	\$5,084,264.00 SBE: Amount dependent upon usage	Countywide	Scarlett	
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The County has expended \$3,151,909 for contract security services at judicial locations during the previous twenty (20) months, projecting to a twenty four (24) month expenditure of \$3,794,944. The services to be provided pursuant to this term contract are currently combined in a single term contract with the services provided in Exhibit C. Based upon vendor pricing, anticipated usage and substantially modified bid specifications, \$5,084,264 is needed to meet the County's requirements through the expiration of this new twenty-four (24) month term contract. The term contract has three (3) twelve (12) month renewal periods. Awardee is located out of State. Awarded to non SBE vendor utilizing an SBE subcontractor.

EXHIBIT C

A & Associates	Term contract for uniformed security guard services, general locations, for the period 09/14/2013 through 09/13/2015 per Master Agreement #13064.	\$2,920,397.00 SBE: 100%	Countywide	Scarlett	
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The County has expended \$2,261,634 for contract security services at general locations during the previous twenty (20) months, projecting to a twenty four (24) month expenditure of \$2,493,896. The services to be provided pursuant to this term contract are currently combined in a single term contract with the services provided in Exhibit B. Based upon vendor pricing and anticipated usage, \$2,920,397 is needed to meet the County's requirements through the expiration of this new twenty-four (24) month term contract. This term contract has three (3) twelve (12) month renewal periods. Awardee is located in Palm Beach County.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
08/13/2013

Contractor(s)	Project	Contract Amount SBE / M/WBE Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>Exhibit D</u> DS Eakins Construction Corporation; Intercounty Engineering, Inc.; Johnson Davis, Inc.	Renewal of term contract for the rental of crews with equipment for the period 09/01/2013 through 08/31/2014 per Master Agreement #11073A.	\$403,776.00 SBE: Amount dependent upon usage	Countywide	Scarlett	

The County has encumbered \$773,901 (\$33,648/month) during the previous twenty-three (23) months of the current twenty-four (24) month term contract. Based upon historical usage \$403,776 is needed to meet the County's requirements through the expiration of this twelve (12) month renewal term contract. This term contract has two (2) twelve (12) month renewal periods remaining. Two (2) Awardees are located in Palm Beach County and one (1) Awardee is located outside Palm Beach County in the City of Pompano Beach, Florida.

<u>Exhibit E</u> Quinco Corporation	Renewal of term contract for landscape installation at various locations for the period 09/13/2013 through 09/12/2014 per Master Agreement #11084B.	\$220,600.00 SBE: 100%	Countywide	Scarlett	
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The County has encumbered \$144,865 (\$13,797/month) during the previous ten and a half (10.5) months of the current twelve month term contract. Based upon historical usage by various County Departments, and an increase for multiple projects scheduled by Parks and Recreation for the installation of landscape at various County golf courses, \$220,600 is needed to meet the County's requirements through the expiration of this twelve (12) month renewal term contract. This term contract has two (2) twelve (12) month renewal periods remaining. Awardee is located in Palm Beach County.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
08/13/2013

Contractor(s)	Project	Contract Amount SBE / M/WBE Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>Exhibit F</u> Allied Universal Corporation	Renewal of term contract for the purchase and delivery of sodium hypochlorite (tanker load and LTL) for the period 09/20/2013 through 09/19/2014 per Master Agreement #11071B.	\$2,675,400.00 SBE: \$0	Water Utilities Department 4001-720-2470-5205 4001-720-2531-5205 4001-720-2532-5205 4001-720-2533-5205 4001-720-2535-5205 4001-720-2538-5205 4001-720-2554-5205 4001-720-2582-5205 4001-720-2583-5205 4001-720-3GUA-5205 4001-720-4GUA-5205 4001-720-5GUA-5205	Scarlett	

The County has encumbered \$2,340,968 (\$222,949/month) during the previous ten and one half (10.5) months of the current twelve month term contract. Based upon historical usage \$2,675,400 is needed to meet the County's requirements through the expiration of this twelve (12) month renewal term contract. This term contract has two (2) twelve (12) month renewal periods remaining. Awardee is located outside Palm Beach County in the City of Miami, Florida. No SBE vendor submitted a bid on this project.

<u>Exhibit G</u> See Attached List	Renewal of term contract for the purchase , delivery and/or install of playground/park equipment and parts for the period 08/23/2013 through 08/22/2014 per Master Agreement #10072B.	\$286,176.00 SBE: \$0	Countywide	Scarlett	
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The County has encumbered \$262,325 (\$23,848/month) during the previous eleven (11) months of the current twelve month term contract, Based upon historical usage \$286,176 is needed to meet the County's requirements through the expiration of this twelve (12) month renewal term contract. This term contract has one (1) twelve (12) month renewal period remaining. Five (5) Awardees are located out of State and five (5) Awardees are located outside Palm Beach County in the cities of Lake Mary, Brooksville, Longwood, Fort Myers and Melbourne, Florida. No SBE vendor submitted a bid on this project.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
08/13/2013

Contractor(s)	Project	Contract Amount SBE / M/WBE Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT H					
Powell Landscaping & Design, Inc.; Palm Beach Landscape and Maintenance, Inc.	Renewal of term contract for grounds maintenance for South, Central, Governmental Center Complex and Palm Tran locations for the period 09/01/2013 through 08/31/2014 per Master Agreement #11060A.	\$529,911.00 SBE: Amount dependent upon usage	Facilities Development & Operations 0001-410-5210-4605	Scarlett	

The County has encumbered \$606,104 (\$26,352/month) during the previous twenty-three (23) months of the current twenty-four (24) month term contract. Based upon fixed fees per location (\$342,965.35); estimated mulch (\$168,725) and additional landscape tasks (\$18,220.61), \$529,911 is needed to meet the County's requirements through the expiration of this twelve (12) month renewal term contract. The sixty-eight percent (68%) increase is due to the addition of locations during the initial term of the contract. This term contract has two (2) twelve (12) month renewal periods remaining. Awardees are located in Palm Beach County.

TOTAL AMOUNT OF ALL AWARDS \$12,420,704.00

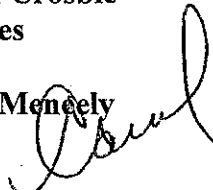
**PLAYGROUND/PARK EQUIPMENT & PARTS,
PURCHASE, DELIVERY, AND/OR INSTALL,
TERM CONTRACT**

BID #10-072/PR

FIRM #	AWARDEE	# OF IPBC AWARDEE(S)	# OF OPBC AWARDEE(S)	# OF OS AWARDEE(S)	OPBC CITIES
1.	REP Services, Inc.		1		Lake Mary, FL
2.	Seating Constructors USA		1		Brooksville, FL
3.	Wabash Valley Mfg., Inc.			1	
4.	Nevco, Inc.			1	
5.	GameTime, Inc.		1		Longwood, FL
6.	Play Power Lt. Farmington, Inc.			1	
7.	Playmore West, Inc.		1		Fort Myers, FL
8.	Hunter Knepshield Co., Inc.			1	
9.	Play Space Services, Inc.		1		Melbourne, FL
10.	Bliss Products & Services, Inc.			1	

TOURIST DEVELOPMENT COUNCIL OF PALM BEACH COUNTY
TEL: (561) 233-3130 FAX: (561) 233-3113
1555 PALM BEACH LAKES BLVD., SUITE 900, WEST PALM BEACH, FLORIDA 33401

INTEROFFICE MEMORANDUM

DATE: July 10, 2013
TO: Judith Crosbie
Minutes
FROM: Carol Meneely
TDC 
RE: CATEGORY "G" GRANT AGREEMENT

I have attached three (3) originals of the following Category "G" Grant Agreement:

- **Players International management, Inc., for the
USTA Summer Smash Regional Tennis Championships \$1,500**

Will you please add this to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies of the Category "G" Grant be returned to this office. If you have any questions, please call me at 233-3131.

CM
Enclosures
cc: Kris Pursell, Sports Commission
Jackie Chesney, TDC

Tdc/grantagr2013/minutes/sports/USTASummerSmash

TOURIST DEVELOPMENT COUNCIL OF PALM BEACH COUNTY
TEL: (561) 233-3130 FAX: (561) 233-3113
1555 PALM BEACH LAKES BLVD., SUITE 900, WEST PALM BEACH, FLORIDA 33401

INTEROFFICE MEMORANDUM

DATE: July 10, 2013
TO: Judith Crosbie
Minutes
FROM: Carol Meneely
TDC
RE: CATEGORY "G" GRANT AGREEMENT

I have attached three (3) originals of the following Category "G" Grant Agreement:

- **Palm Beach County PAL, Incorporated for the Back to School Baseball Bash by Palm Beach County PAL \$3,500**

Will you please add this to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies of the Category "G" Grant be returned to this office. If you have any questions, please call me at 233-3131.

CM
Enclosures
cc: Kris Pursell, Sports Commission
Jackie Chesney, TDC

Tdc/grantagr2013/minutes/sports/PAL

TOURIST DEVELOPMENT COUNCIL OF PALM BEACH COUNTY
TEL: (561) 233-3130 FAX: (561) 233-3113
1555 PALM BEACH LAKES BLVD., SUITE 900, WEST PALM BEACH, FLORIDA 33401

INTEROFFICE MEMORANDUM

DATE: July 19, 2013
TO: Judith Crosbie
Minutes
FROM: Carol Meneely
TDC
RE: RENEW SUBCONTRACTS R2011-1251& R2010-0734

I have attached four (4) originals of the following renewals using "Business Necessity" under Section A of Exhibit "E" of the DPBC Procurement Policy for subcontracts (R2011-1251) & (R2010-0734) between Discover Palm Beach County d/b/a Palm Beach County Convention and Visitors Bureau and AVIACIRCLE, Ltd., and Hayworth Creative, Inc.

- AviaCircle, Ltd., will provide foreign representation in the United Kingdom and Continental Europe and preparation of a marketing plan, making sales calls, arranging FAM tours, attending trade shows and other services. All terms and conditions of the Agreement shall remain the same. The renewal will be for a maximum one year period from October 1, 2013-September 30, 2014. The renewal amount is not to exceed \$151,600.
- HAYWORTH Creative, Inc., will provide communication/public relations services. All terms and conditions of the Agreement shall remain the same. The renewal will be for a maximum one year period from October 1, 2013 – September 30, 2014. The renewal amount is not to exceed \$206,750.

Will you please add these to the next "contract list" for BCC approval? Following approval, I am requesting 3 original copies of each be returned to this office. If you have any questions, please call me at 233-3130.

CM/cap
Enclosures

cc: Jackie Chesney, TDC
Glenn Jergensen, CVB
Mike Valdes, CVB

Tdc/Subcontract/minutes/CVB.BusinessNecessityrenewalAVIACIRCLE&Hayworth



Palm Beach County, Florida
THE BEST OF EVERYTHING

TOURIST DEVELOPMENT COUNCIL OF PALM BEACH COUNTY
TEL: (561) 233-3130 FAX: (561) 233-3113
1555 PALM BEACH LAKES BLVD., SUITE 900, WEST PALM BEACH, FLORIDA 33401

INTEROFFICE MEMORANDUM

DATE: July 22, 2013

TO: Judith Crosbie
Minutes

FROM: Carol Meneely
TDC

RE: CATEGORY "G" GRANT AGREEMENTS

I have attached three (3) originals of the following Category "G" Grant Agreements:

- **Delray Beach Downtown Marketing Cooperative, Inc.
for the 2013 EVP Tour National Championships** **\$10,000**
- **Perfect Game USA, Inc., for the Perfect Game World
Wood Bat Association Championships** **\$12,000**
- **Total Amount** **\$22,000**

Will you please add these to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies of each of the Category "G" Grants be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Kris Pursell, Sports Commission
Jackie Chesney, TDC

Tdc/gramtagr2013/minutes/sports/EVPTour&PerfectGame



TOURIST DEVELOPMENT COUNCIL OF PALM BEACH COUNTY
TEL: (561) 233-3130 FAX: (561) 233-3113
1555 PALM BEACH LAKES BLVD., SUITE 900, WEST PALM BEACH, FLORIDA 33401

INTEROFFICE MEMORANDUM

DATE: July²², 2013
TO: Judith Crosbie
Minutes
FROM: Carol Meheely
TDC
RE: CATEGORY "G" GRANT AGREEMENT

I have attached three (3) originals of the following Category "G" Grant Agreement:

- **Maureen Connolly Brinker Tennis Foundation, Inc.**
for the Little Mo International Open **\$5,000**

Will you please add this to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies of the Category "G" Grant be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Kris Pursell, Sports Commission
Jackie Chesney, TDC

Tdc/gramtagr2013/minutes/sports/LittleMo