PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS

AGENDA ITEM SUMMARY

Meeting Date: September 10, 2013 [X] Consent

[X] Consent [] Regular

Department: Legislative Affairs

Submitted By: Legislative Affairs

Submitted For: Legislative Affairs

I. EXECUTIVE BRIEF

Motion and Title: Staff requests motion to terminate: Contract for state lobbying services with Akerman Senterfitt effective July 31, 2013, Contract #R2005-2299.

Summary: On December 6, 2005, Palm Beach County entered into a contract with Akerman Senterfitt, located at 1 S.E. 3rd Avenue, 28th Floor, Miami, Florida 33131, a corporation which is authorized to do business in the State of Florida, hereinafter referred to as "CONSULTANT". The Legislative Affairs Office is requesting termination of the contract effective July 31, 2013 due to staffing changes with the CONSULTANT. The CONSULTANT has agreed to this termination per written communication. Countywide (DW)

Background and Policy Issues: The County entered into the contract with Akerman Senterfitt on December 6, 2005. The primary principals at the firm designated to handle the County's account, Michael Abrams and Monica Rodriguez, terminated their employment with the CONSULTANT in the middle of the 2013 Legislative Session, approximately April 2013. Upon their termination, the County's business was given to Ms. Fatima Perez. In July 2013, Ms. Perez terminated her employment with the CONSULTANT. At this time, the Legislative Affairs Office feels that the CONSULTANT can no longer provide the services per Palm Beach County Contract R2005-2299 as outlined in the Seventh Amendment signed on October 10, 2012. A letter was sent by the Legislative Affairs Office to the CONSULTANT requesting a termination of contract and the CONSULTANT has agreed.

There are two remaining payments left on the Contract that the County would save if the termination is approved. The total amount of those payments is \$5500.00. The payments are currently split between the Legislative Affairs Office (total \$750.00) and Water Utilities (\$4750.00), as highlighted in the fiscal impact below. The Contract, as amended, was set to expire on September 30, 2013.

Attachments:

- Letter from Palm Beach County Legislative Affairs to Akerman Senterfitt
- 2. Letter from Akerman Senterfitt to Palm Beach County Legislative Affairs

II. FISCAL IMPACT ANALYSIS

A. Five Year Summary of Fiscal Impact: N/A							
	Fiscal Years	20_13	20 14	20_15	20 16	2017_	
Opera Exter Progr	al nditures ating Costs nal Revenues am Income (Count nd Match (County)	(5,500) 					
NET	FISCAL IMPACT	_(\$5,500)	0	0	0-	0	
	ADDITIONAL FTE TIONS (Cumulative	e)					
Is Item Included In Current Budget? Yes X No Budget Account No.: Fund 0001 Department 645 Unit 6450 Object 3\O\ Reporting Category Total Amount per this line item: \$750.00							
Budget Account No.: Fund 4001 Department 720 Unit 1110 Object 3101 Reporting Category Total Amount per this line item: \$4750.00							
B.	Recommended Sources of Funds/Summary of Fiscal Impact: N/A						
	This item has a positive fiscal impact to the County resulting in a \$5500 savings. No funding sources are needed.						
C.	Departmental Fiscal Review:						
		III. <u>REV</u>	IEW COMME	<u>NTS</u>			
A.	OFMB Fiscal and/	or Contract E	Dev. and Con	~ J.	Jacobas	P19113	
B.	Legal Sufficiency:						
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Legislative Affairs

301 North Olive Avenue, Suite 1101.4 West Palm Beach, FL 33401 (561) 355-3451 FAX: (561) 355-3982

www.pbcgov.com

Palm Beach County Board of County Commissioners

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Priscilla A. Taylor, Vice Chair

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Mary Lou Berger

Jess R. Santamaria

County Administrator

Robert Weisman

"An Equal Opportunity Affirmative Action Employer" August 1, 2013

Richard L. Spees
Chair, Government Affairs and Public Policy Practice Group
Akerman Senterfitt
One S.E. Third Avenue, 25th FL
Miami, FL 33131

RE: SEVENTH AMENDMENT TO THE PROFESSIONAL SERVICES CONTRACT BY AND BETWEEN PALM

BEACH COUNTY, FLORIDA AND AKERMAN SENTERFITT

Dear Mr. Spees:

Thank you for Akerman's long term service working with Palm Beach County as a member of our state lobbying team. We appreciate the attention and service provided to the County by the members of your government affairs practice group, specifically Michael Abrams, Monica Rodriguez, and Fatima Perez.

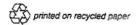
Although two of our primary contacts at the firm, Mr. Abrams and Ms. Rodriguez, left Akerman during the middle of the 2013 legislative session, we continued to utilize the services of your firm. Ms. Fatima Perez handled most of the needs of our contract. Now that Ms. Perez has departed, we believe it is in our best interest to request you stop work on the Palm Beach County contract as of today. We will present an item to our Board of County Commissioners requesting to terminate the contract effective August 1, 2013 as the scope of work agreed to in the most recent contract amendment can no longer be met due to the absence of the key members who agreed to and signed the original contract.

Should you require additional documentation, please forward them to my attention and we will provide any requested information.

Sincerely,

Todd J. Bonlarron

Director





Akerman Senterfitt One Southeast Third Avenue Suite 2500 Miami, FL 33131-1714 Tel: 305.374.5600

Fax: 305.374.5000

August 7, 2013

Attention: Todd Bonlarron Legislative Affairs Director State of Florida, Palm Beach County 301 N. Olive Avenue, Suite 1101 West Palm Beach, FL 33401

Re: State of Florida, Palm Beach County / State Legislative Representation

CM: 42261/182379

Dear Mr. Bonlarron:

Our records indicate that the work performed at Akerman Senterfitt on the above-referenced matter is completed and the matter is now closed.

If you have any questions or I can be of any service, please feel free to contact the undersigned.

Sincerely,

Neisen O. Kasdin

Office Managing Shareholder

R 2 0 1 2 1 1 4 5 1 OCT 1 6 2012

SEVENTH AMENDMENT TO THE PROFESSIONAL SERVICES CONTRACT BY AND BETWEEN PALM BEACH COUNTY, FLORIDA AND AKERMAN SENTERFITT (R2005-2299)

THIS SEVENTH AMENDMENT, dated 10th day of 12ther, 2012, to the Contract of Akerman Senterfitt (R2005-2299) by and between Palm Beach County, a Political Subdivision of the State of Florida, hereinafter referred to as "COUNTY" and Akerman Senterfitt, located at 1 S.E. 3rd Avenue, 28th Floor, Miami, Florida 33131, a corporation which is authorized to do business in the State of Florida, hereinafter referred to as "CONSULTANT" whose Federal Identification Number is 59-3117860.

WITNESSETH:

WHEREAS, the parties have previously entered into that certain Contract dated December 6, 2005, hereinafter referred to as the "CONTRACT" under which the CONSULTANT is to provide professional/consultation services in the area of state governmental relations; and

WHEREAS, the original term of said CONTRACT was November 1, 2005 to October 31, 2006; and

WHEREAS, the parties have by AMENDMENTS 1, 2 3, 4, 5 and 6 extended the CONTRACT through September 30, 2012; and,

WHEREAS, the parties desire to extend the CONTRACT through September 30, 2013; and

WHEREAS, the total amount to be paid under this amendment for all services shall not exceed Twenty-Seven Thousand Five Hundred Dollars (\$27,500).

NOW, THEREFORE, in consideration of the mutual covenants and agreements expressed herein, the COUNTY and the CONSULTANT agree as follows:

1. Article 2, SCHEDULE, is amended to read as follows:

The CONSULTANT shall commence services on October 1, 2012 and complete all services by September 30, 2013. Reports and other items shall be delivered or completed in accordance with the detailed schedule set forth in Exhibit "A" dated October 16, 2012, which is attached hereto and made a part hereof.

Subparagraph A of Article 3, PAYMENTS TO CONSULTANT, is hereby amended to read as follows:

The total amount to be paid by the COUNTY under this Amendment for all services and materials including, if applicable, "out of pocket" expenses (specified in paragraph C) shall not exceed a total contract amount of Twenty Seven Thousand Five Hundred Dollars (\$27,500). The CONSULTANT shall notify the COUNTY's representative in writing when 90% of the "not to exceed amount" has been reached. The CONSULTANT will bill the COUNTY on a monthly basis, or as otherwise provided, at the amounts set forth in Exhibit "B" for services rendered toward the completion of the Scope of Work. Where incremental billings for partially completed items are permitted, the total billings shall not exceed the estimated percentage of completion as of the billing date.

All other provisions of said CONTRACT are hereby confirmed, and except as provided for herein are not otherwise altered or amended and shall remain in full force and effect. This Seventh Amendment shall not take effect unless and until executed by the CONSULTANT and the COUNTY.

IN WITNESS WHEREOF, the Board of County Commissioners of Palm Beach County, Florida has made and executed this Seventh Amendment on behalf of the COUNTY and CONSULTANT has hereunto set its hand the day and year above written.

Market Ma	R 2012:1451 OCT 16 2012
ATTEST:	PALM BEACH COUNTY
Sharon R. Bock, Clerk & Comparoller	BOARD OF COUNTY COMMISSIONERS:
By Deputy Clerk	By: Shelley Vana, Chair
WITNESS:	CONSULTANT:
Meliss McKenlay	Akerman Senterfitt
Signature	Company Name
Melissee McKinkey Name (type or print)	Signature Mhours
Yalra of	Michael I. Abrams
Signature	Typed Name
Name (type or print)	Co-Chair National Government Affairs & Public Policy Practice Group
APPROVED AS TO FORM AND LEGAL SUFFICIENCY By Assistant County Attorney	(corp.seal)
APPROVED AS TO TERMS AND CONDITIONS By Todd J. Bontagron	

EXHIBIT "A"

SCOPE OF WORK

During the 2013 Legislative Session and through the remainder of the veto period of the Legislature, Akerman Senterfitt has been asked to work on the following issues as they relate to Palm Beach County.

Michael Abrams of Akerman Senterfitt will be assigned to work on issues and legislation related to Health care appropriations, trauma care funding and Medicaid nursing home costs shifts, Transportation Disadvantaged Funding, Human Services Appropriations related to homelessness, and Medicaid reform. As the County develops and approves its final legislative priorities, this scope of work will be amended to include specific health care related legislative assignments.

During the course of Session, health care issues may arise that are in addition to the list of county priorities. Akerman Senterfitt will be asked on occasion to assist the County in working on these yet to be determined issues.

Michael Abrams will provide weekly reports due each Friday during Session that will be forwarded to the County's Legislative Affairs Director and subsequently distributed to the County Commission. Upon completion of the Session a final report will be required for submission. Additionally, Akerman Senterfitt will be required to attend weekly scheduled lobbying team meetings and be available on occasion to participate in conference calls with County Commissioners and staff.

At the completion of the legislative business for 2013, Akerman Senterfitt will participate in the legislative wrap-up before the County Commission, at a date to be determined based on the ending of legislative business.

During the Summer and Fall of 2013, Akerman Senterfitt is expected to work with the County and State Departments in helping to develop and advocate legislative priorities for the 2014 session.

Dated: October 16, 2012

EXHIBIT "B"

SCHEDULE OF PAYMENTS

Payments shall be made to CONSULTANT on a monthly basis upon submission of an invoice by the CONSULTANT which is properly documented and approved by the COUNTY. Compensation shall be in accordance with the following Schedule of Payments.

MONTH	PAYMENT	TOTAL COST TO DATE
12/2012 1/2013 2/2013 3/2013 4/2013 5/2013 6/2013 7/2013 8/2013 9/2013	2,750.00 2,750.00 2,750.00 2,750.00 2,750.00 2,750.00 2,750.00 2,750.00 2,750.00 2,750.00	2,750.00 5,500.00 8,250.00 11,000.00 13,750.00 16,500.00 19,250.00 22,000.00 24,750.00 27,500.00
22.080000000000000000000000000000000000	=,	27,500.00

STATE OF FLORIDA, COUNTY OF PALM BEACH

SHARON R. BOCK, Clerk and Somptivities

cortify this to be a true and correct copy of the original of