Agenda Item #: **3I-5** 

### PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS

## AGENDA ITEM SUMMARY

Department:	Department of Economic Sustainability		[]
Meeting Date:	October 22, 2013	[X] Consent [ ] Ordinance	[] Regular [] Public Hearing

# I. EXECUTIVE BRIEF

**Motion and Title: Staff recommends motion to approve: A)** Amendment No. 1 to a Job Growth Incentive Grant Agreement (R2012-1592) with Digital Risk LLC (DRLLC); and **B)** a Corporate Guaranty from MPHASIS WYDE Inc., as the parent company of Digital Risk LLC.

**Summary:** On October 16, 2012, the Board of County Commissioners (BCC) entered into a Job Growth Incentive Grant Agreement (R2012-1592) with DRLLC. The Agreement, under which the County agreed to provide up to \$300,000, establishes DRLLC's job creation goal of 600 jobs of which the first 150 jobs will be created by December 31, 2014, and the remaining jobs will be created by 2018; with an average wage of \$48,048, excluding benefits. The company will be paid \$500 per job as jobs are created. The Agreement requires DRLLC to post an irrevocable Letter of Credit. DRLLC has been acquired by MPHASIS WYDE Inc. (an IT services company whose parent company is Hewlett Packard) who proposes to provide the County a Corporate Guaranty in lieu of a Letter of Credit. This Amendment allows for the acceptance of a Corporate Guaranty. **Funding will come from the General Fund Contingency Reserves.** (DES Administration) <u>District 4</u> (DW)

**Background and Justification:** The company has been offered a total of \$3 Million in State incentives which require a \$600,000 local match. Of this amount, the City of Boca Raton will provide \$300,000 and the County will provide \$300,000.

#### Attachments:

- 1. Amendment No. 1 to the Job Growth Incentive Grant Agreement with Digital Risk, LLC
- 2. Corporate Guaranty from MPHASIS WYDE Inc.
- 3. Job Growth Incentive Grant Agreement (R2012-1592) with Digital Risk, LLC

Recommended By:	Sum Hound	10-3-13
	Department Director	Date
Approved By:	Ala	10/18/13
	Assistant County Administrator	Date
	$\bigcirc$	

# II. FISCAL IMPACT ANALYSIS

# A. Five Year Summary of Fiscal Impact:

Fiscal Years	2014	2015	2016	2017	2018
Capital Expenditures					
Operating Costs					
External Revenues			-		
Program Income					
In-Kind Match (County)					
NET FISCAL IMPACT	. #				
# ADDITIONAL FTE POSITIONS (Cumulative) Is Item Included In Curre Budget Account No.:	nt Budget?	Yes	No		
Fund Dept U B. Recommended So		-			
✤ No additional fiscal previously stated fis \$300,000 over a th match remains the s	scal impact c nree (3) yea same.	of general fur r period for	nd contingenc one-half of t	cy reserves r he Job Grov	not to exceed
C. Departmental Fisc				lanager l	
	ш. <u>КЕ</u>	VIEW COM			
A. OFMB Fiscal and/o	or Contract I	Developmen	t and Contro	ol Comments	3:

10/2/13 em. **OFMB** iolt 10/4

Contract Development and C 613

B. Legal Sufficiency:

Senior Assistant County Attorney

C. Other Department Review:

Department Director

(THIS SUMMARY IS NOT TO BE USED AS A BASIS FOR PAYMENT)

# AMENDMENT NO. 1 TO JOB GROWTH INCENTIVE GRANT AGREEMENT BETWEEN PALM BEACH COUNTY AND DIGITAL RISK, LLC

THIS AMENDMENT NO. 1 entered into on \_\_\_\_\_, \_\_\_, 2013 by and between PALM BEACH COUNTY, a political subdivision of the State of Florida, hereinafter referred to as "COUNTY", and DIGITAL RISK, LLC, a Delaware Limited Lliability Company, hereinafter referred to as "COMPANY".

#### WITNESSETH:

**WHEREAS**, the parties entered into a Job Growth Incentive Grant Agreement (R2012-1592) ("Agreement") dated October 16, 2012, under which the COMPANY was required to create and retain jobs; and

WHEREAS, the parties wish to amend the Agreement to allow for COUNTY's acceptance of additional forms of security, including a Corporate Guaranty, to guarantee COMPANY's performance under the Agreement.

**NOW, THEREFORE**, in consideration of the mutual covenants hereinafter contained, and other good and valuable consideration, the receipt and sufficiency of which is hereby acknowledged, the parties agree as follows:

- 1. The foregoing recitals are true and correct and incorporated herein by reference. Terms not defined herein shall have the same meaning as ascribed to them in the Agreement.
- 2. **Part VIII LETTER OF CREDIT** is hereby modified to allow COMPANY to provide to COUNTY a form of performance security, including a Corporate Guaranty, equivalent to a clean, irrevocable Letter of Credit, provided that such form is acceptable to COUNTY in its sole discretion, acting reasonably.
- 3. All requirements, conditions, and obligations set forth in the Agreement relative to a Letter of Credit shall be modified to include such equivalent forms of performance security, including a Corporate Guaranty, as referenced above, and COMPANY's failure to submit and maintain such shall constitute an event of Default under the Agreement.
- 4. Except as set forth herein, the Agreement remains unmodified and in full force and effect, and COUNTY and COMPANY hereby ratify, confirm, and adopt the Agreement, as amended.
- 5. This Amendment No. 1 is expressly contingent upon the approval of the Palm Beach County Board of County Commissioners and shall become effective only when signed by all parties and approved by the Palm Beach County Board of County Commissioners.

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IN WITNESS WHEREOF, the COUNTY and the COMPANY have caused this Amendment No. 1 to be executed on the date first above written.

(COUNTY SEAL BELOW)

#### PALM BEACH COUNTY, a Political Subdivision of the State of Florida

ATTEST: Sharon R. Bock, **Clerk & Comptroller** 

By:

By:

Steven L. Abrams, Mayor

Approved as to Terms and Conditions

Department of Economic Sustainability

oward, Deputy Director

By:

**Deputy Clerk** 

Document No.:

**DIGITAL RISK, LLC,** 

Approved as to Form and Legal Sufficiency

By:

Dawn Wynn Senior Assistant County Attorney

Signed, sealed and delivered in the presence of:

Witnesses:

Name: Maureen U

Signature:

Name: Ryan Done Ison

Signature:

STATE OF FLORIDA COUNTY OF PALMBEACH CRANGE

The foregoing instrument was acknowledged <u>September</u> , 2013, by <u>Edward A. Santos, as a sectember of the sec</u>	before me s President o	this f Digita	<u>B</u> <sup>C</sup> day of, Risk, LLC, who	
are personally known to me, or who produced	NIA			
as identification and who did/did not take an oath.	1		(/ )	
Signature:	Senan	M	Budder	l

Notary Name: 🖄 Notary Public - State of Florida

(NOTARY SEAL ABOVE)

A Delaware Limited Liability Company By: Santos.

ISAN

Notary Public State of Florida Susan M Kendall My Commission EE098610 Expires 07/27/2015

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#### **GUARANTY**

This GUARANTY (as amended, supplemented or otherwise modified from time to time, this "<u>Guaranty</u>"), dated as of October 1, 2013, by **MPHASIS WYDE**, **INC**. (the "<u>Guarantor</u>") in favor of **PALM BEACH COUNTY**, a political subdivision of the State of Florida ("<u>County</u>").

A. County and **DIGITAL RISK, LLC**, a Delaware limited liability company ("<u>Digital Risk</u>"), have entered into a Job Incentive Growth Agreement, dated June 5, 2012 (as amended, supplemented, extended, increased, restated or otherwise modified from time to time, the "<u>Agreement</u>");

B. The Guarantor is the parent company of Digital Risk and will benefit from the transactions contemplated in the Agreement; and

C. The Guarantor has agreed to execute and deliver this Guaranty and County hereby accepts this Guaranty in lieu of a letter of credit required pursuant to Part VIII of the Agreement.

NOW, THEREFORE, in consideration of the foregoing, the Guarantor agrees as follows:

1. Guaranty.

1.1 The Guarantor hereby personally, absolutely, unconditionally and irrevocably guarantees to County and its respective successors and permitted assigns, the prompt and complete payment any Digital Risk's payment obligations, if any, set forth in the Agreement ("Liabilities").

1.2 This Guaranty constitutes a guaranty of payment when due and not of collection; provided however, the Guarantor specifically agrees that it shall be necessary or required that County exercise any right, assert any claim or demand or enforce any remedy whatsoever against Digital Risk before or as a condition to the obligations of the Guarantor hereunder.

1.3 This Guaranty shall in all respects be a continuing, absolute and irrevocable guaranty of payment, and shall remain in full force and effect until all Liabilities have been paid in full and all obligations of the Guarantor hereunder shall have been paid in full. The Guarantor guarantees that the Liabilities will be paid strictly in accordance with the terms of the Agreement.

2. <u>Confidentiality</u>. With the exception of this Guaranty, any and all documents, records, reports, correspondence, conversations, applications, data and other sources of information concerning the Agreement shall be held confidential pursuant to the terms of the Non-Disclosure Agreement ("NDA") dated May 12, 2013 by and between the Guarantor and the County.

3. Miscellaneous.

3.1 The section and caption headings herein of this Guaranty are for convenience only and shall not affect the construction of this Guaranty. Unless otherwise specified, references in this Guaranty to article, section and subsection numbers are to such

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article, section and subsection numbers of this Guaranty. The pronouns used in this instrument shall be construed as masculine, feminine, or neuter as the occasion may require.

3.2 No failure or delay on the part of any party hereto in exercising any right hereunder and no course of dealing between Digital Risk or the Guarantor and County shall operate as a waiver thereof, nor shall any single or partial exercise by any party hereto of any right hereunder preclude any other or further exercise thereof or the exercise of any other right hereunder. No amendment, modification or waiver of, or consent with respect to, any provision of this Guaranty shall in any event be effective unless the same shall be in writing and signed by the parties hereto.

3.3 This Guaranty may be executed in any number of counterparts, each of which when so executed shall be deemed to be an original and all of which when taken together shall constitute one and the same Guaranty. For the purposes of this Section, delivery by facsimile or other electronic means of an executed signature page of this Guaranty shall be effective as delivery of an executed counterpart hereof. The party delivering a facsimile or other electronic copy of an executed signature page agrees to deliver an original copy of an executed signature page after delivering the facsimile or other electronic copy thereof, but such delivery shall not be a condition to the effectiveness or enforceability of this Guaranty.

3.4 This Guaranty represents the final agreement among the parties and may not be contradicted by evidence of prior, contemporaneous or subsequent oral agreements by the parties. This Guaranty embody the entire agreement among the Guarantor, Digital Risk and the County and supersede all prior proposals, agreements and understandings relating to the subject matter hereof.

3.5 This Guaranty shall terminate upon payment in full of all of the Liabilities, satisfaction of all of the obligations of the Guarantor hereunder and termination of the Agreement.

#### [Signature Pages To Follow]

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Guaranty

IN WITNESS WHEREOF, the undersigned has caused this Guaranty to be duly executed as of the date first above written.

# MPHASIS WYDE, INC.

By:\_\_\_\_\_\_

Name: Sesha Dhanyamraju Title: Director

# (COUNTY SEAL BELOW)

# PALM BEACH COUNTY, A Political Subdivision of the State of Florida

ATTEST: Sharon R. Bock, Clerk & Comptroller

Steven L. Abrams, Mayor

By: \_

By

By:

Deputy Clerk

Approved as to Form and Legal Sufficiency

Approved as to Terms and Conditions Department of Economic Sustainability

Sherry Howard, Deputy Director

Document No.: \_\_\_\_\_

By:

Dawn Wynn Senior Assistant County Attorney

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# R 2 0 1 2 0 8 55 JOB GROWTH INCENTIVE GRANT AGREEMENT

THIS AGREEMENT, dated as of this \_\_\_\_\_\_ day of \_\_\_\_\_\_\_ JUN 0 5 201220\_\_\_\_, by and between <u>PALM BEACH COUNTY</u>, a political subdivision of the State of Florida, (hereinafter the "COUNTY") and <u>DIGITAL RISK, LLC</u>, a Delaware Limited Liability Company, whose Federal I.D. Number is 20-3183379 (hereinafter the "COMPANY").

#### PART I RECITALS

WHEREAS, it is the policy of the COUNTY to encourage and stimulate economic growth in Palm Beach County by either attracting new businesses to Palm Beach County or by assisting local expanding businesses within Palm Beach County that would otherwise expand elsewhere; and

WHEREAS, the creation of new full time employment opportunities for residents of Palm Beach County and the tax revenues resulting from business relocation or expansion within Palm Beach County is beneficial to the local economy; and

WHEREAS, the State of Florida has determined that counties may expend funds to attract and retain business enterprises, and that the use of public funds toward the achievement of such economic development goals constitutes a public purpose; and

WHEREAS, the COUNTY has determined that offering a Job Growth Incentive (JGI) Grant Program encourages either existing businesses to remain and/or expand, or new businesses to establish a facility in Palm Beach County and thereby create employment opportunities for the residents of Palm Beach County; and

WHEREAS, the average annual wage for the COMPANY'S newly created and/or relocated jobs will meet or exceed the average salary level in Palm Beach County or the applicable industry average wage when the COUNTY provides a JGI Grant to the COMPANY; and

WHEREAS, the COUNTY has determined that the COMPANY has met the Criteria of the JGI Grant Program and that it is eligible to receive a JGI Grant; and

WHEREAS, the COUNTY finds and declares that it is in the public interest to award a JGI Grant to the COMPANY pursuant to the terms of this Agreement.

NOW, THEREFORE, in consideration of the promises and mutual covenants hereinafter contained, the parties agree as follows:

#### PART II DEFINITIONS

**<u>1. Definitions</u>**: The below terms as used in this Agreement shall mean:

- A. <u>New Job:</u> Shall include an employee in a full time job working a minimum of 2,080 hours annually (inclusive of vacation, holidays, sick leave, and other paid activities), a Full Time Equivalent Job or a Relocated Employee. Each New Job shall also:
  - (1) Add to Palm Beach County's total job base;
  - (2) Add incrementally to the COMPANY'S Palm Beach County payroll;
  - (3) Result in a net increase in the number of the COMPANY'S Palm Beach County employees; and
  - (4) Involve only an employee working on-site at the COMPANY'S Palm Beach County facility at the address shown in Exhibit "A" attached hereto and made a part hereof.

ATTACHMENT 3

- B. <u>Full Time Equivalent Job:</u> Shall mean any two or more part-time employees whose sum total work hours, inclusive of vacation and holidays, equals 2,080 hours annually. Notwithstanding the foregoing, the 2,080 hours annually shall be determined pursuant to the job requirement of the employee, and not the actual number of hours clocked at work, allowing for vacation, holiday and sick leave.
- C. <u>Relocated Employee:</u> Is an employee in a full time job working a minimum of 2,080 hours annually (inclusive of vacation and holidays), or a Full Time Equivalent Job that is identified on the COMPANY'S payroll who transferred to the COMPANY'S facility in Palm Beach County from a COMPANY facility in a location other than one located in a county adjacent to the borders of Palm Beach County.

## PART III WHOLLY OWNED SUBSIDIARIES

1. Establishment of Wholly Owned Subsidiaries: The COMPANY may create or purchase a wholly owned subsidiary in connection with activities undertaken by the COMPANY pursuant to this Agreement. All wholly owned subsidiaries, thus created or purchased, shall be under the full control of the COMPANY, and the COMPANY shall oblige all such wholly owned subsidiaries to comply with the requirements of this Agreement as provided for herein.

2. Notification of Wholly Owned Subsidiaries: The COMPANY shall, within thirty (30) days of its creation or purchase of a wholly owned subsidiary in connection with this Agreement, notify the COUNTY in writing of such wholly owned subsidiary by divulging to the COUNTY the name of such entity and the location of the entity's facilities, and the COMPANY shall provide the COUNTY, to the COUNTY'S satisfaction, documentation evidencing the COMPANY'S full control of such wholly owned subsidiary.

## PART IV

# JOB CREATION REQUIREMENTS AND BENCHMARKS

<u>1. Performance Period</u>: The Performance Period shall commence on <u>May 14, 2012</u>, and shall end on <u>December 31, 2014</u>. The COMPANY and any wholly owned subsidiary of COMPANY shall create <u>one hundred and fifty (150)</u> New Jobs during the Performance Period. Any jobs created by the COMPANY before or after the Performance Period shall not be counted as part of the aforesaid number of New Jobs.

The average annual salary of the aforesaid <u>one hundred and fifty (150)</u> New Jobs shall be equal to or greater than FORTY-EIGHT THOUSAND AND FORTY-EIGHT DOLLARS (<u>\$48,048</u>), excluding benefits.

2. <u>Maintenance Period</u>: The COMPANY and any wholly owned subsidiary of COMPANY shall maintain <u>one hundred and fifty (150)</u> New Jobs during the Maintenance Period. This requirement is applicable to the total number of New Jobs and not with reference to each specific hire and shall not be interpreted, in any manner, that would prevent the COMPANY from firing or otherwise transferring an employee in the normal course of business. The Maintenance Period (four (4) years) shall commence on January 1, 2015, and shall end on December 31, 2018.

The average annual salary of the aforesaid <u>one hundred and fifty (150)</u> New Jobs maintained by the COMPANY and any wholly owned subsidiary of COMPANY during the Maintenance Period shall be equal to or greater than FORTY-EIGHT THOUSAND AND FORTY-EIGHT DOLLARS (\$48,048), excluding benefits.

3. Final Verification Period: The COMPANY shall demonstrate to the County its compliance with this Agreement during the Final Verification Period and shall submit the Job Creation and Maintenance Performance Audit required herein. The Final Verification Period (four (4) months) shall commence on January 1, 2019, and shall end on <u>April 30, 2019</u>.

**<u>4. Acceptance of Jobs Created by Subsidiary:</u>** Notwithstanding that COUNTY is allowing COMPANY and the wholly owned subsidiary of COMPANY to create and maintain said jobs, COMPANY agrees that this Agreement is solely between COMPANY and COUNTY and COUNTY has the right, in its sole and absolute discretion to reject or accept any or all jobs created by COMPANY'S wholly owned subsidiary.

# GRANT AMOUNT AND GRANT DISBURSEMENTS

**1. Grant Amount:** The COMPANY shall be eligible to receive from the COUNTY payments of up to SEVENTY-FIVE THOUSAND DOLLARS (\$75,000) (hereafter "Grant") which shall be payable in accord with the terms of this Agreement.

**2. Grant Disbursements:** The COUNTY shall disburse Grant funds to the COMPANY in connection with the COMPANY'S participation in the State of Florida's Quick Action Closing Fund Program (hereinafter QACF) which Program is set forth in Chapter 288, Florida Statutes. The COUNTY shall, upon receipt of a written request from the COMPANY, disburse Grant funds as follows:

- A. An initial disbursement of TWENTY-FIVE THOUSAND DOLLARS (\$25,000) upon the creation of the first <u>fifty (50)</u> New Jobs as required herein.
- B. A subsequent disbursement of TWENTY-FIVE THOUSAND DOLLARS (\$25,000) upon the creation of the second <u>fifty (50)</u> New Jobs as required herein.
- C. A last disbursement of TWENTY-FIVE THOUSAND DOLLARS (\$25,000) upon the creation of the third <u>fifty (50)</u> New Jobs as required herein.

The COMPANY agrees that the above stated disbursements by the COUNTY shall be limited to one (1) disbursement per calendar year.

As a prerequisite to making the initial disbursement of Grant funds, the COUNTY shall have received the Letter of Credit required herein.

As a prerequisite to making all disbursements of Grant funds, the COUNTY shall have determined that the COMPANY is in compliance with the terms of this Agreement, including, but not limited to, the COMPANY'S submission of the Job Creation and Maintenance Reports required herein.

#### PART VI

# ADVERTISING, RECRUITING AND JOB INFORMATION

**1.** Job Advertising: In addition to the COMPANY'S normal advertisement of job positions, COMPANY shall undertake advertising of the job openings in Palm Beach County to provide sufficient notice to Palm Beach County's residents concerning the availability of COMPANY'S new positions. The advertising regarding the new jobs at COMPANY'S facility in Palm Beach County must be county-wide, include Hispanic and Minority news venues, and not limited to a single advertisement. The COMPANY shall provide the COUNTY proof of all advertisements made in accord with this Subpart within <u>thirty (30)</u> days of the date of advertising.

**<u>2. Job Availability:</u>** The COMPANY shall mail the job description for each New Job it recruits to the following:

A. Workforce Alliance, Inc. 1951 N. Military Trail, Suite D West Palm Beach, FL 33409-4794 Attention: Executive Director  B. The Glades Workforce Development Center 557 SW 16 Street
 Belle Glade, FL 33430
 Attention: Chairperson

**<u>3. Low-income Residents:</u>** The COMPANY shall, to the greatest extent feasible, provide low-income residents opportunities for training and employment at the COMPANY.

<u>4. Resident Preference:</u> The COMPANY shall, to the greatest extent feasible, without risk of violating any laws, develop and implement hiring policies that provide Palm Beach County residents preference in the hiring process.

<u>5. Local Businesses:</u> The COMPANY shall to the extent feasible award contracts in connection with this Agreement to eligible business concerns located in or owned in substantial part by persons residing in Palm Beach County.

<u>6. Transportation To And From Job Location:</u> The COMPANY shall provide the following information to employees it hires by posting such information on its web site or by providing in written form:

- A. The bus stop location closest to COMPANY'S office;
- B. The name and location of Tri-Rail train station closest to COMPANY'S office;
- C. Information about COMPANY'S car pool program (if one exists); and
- D. Directions to COMPANY'S office from Interstate 95.

#### PART VII AUDITS AND REPORTS

<u>1. Job Creation and Maintenance Performance Audit</u>: The COMPANY shall provide the COUNTY'S Department of Economic Sustainability an independent written Job Creation and Maintenance Performance Audit (hereinafter Audit), satisfactory to the COUNTY in its sole discretion, acting reasonably, verifying the COMPANY'S compliance with the requirements of PART IV of this Agreement. Such Audit, which shall be prepared at the COMPANY'S sole cost and expense, shall comply with the following:

- A. The Audit shall be conducted and prepared by an independent Certified Public Accountant (CPA) according to standards established by the American Institute of Certified Public Accountants and shall be submitted on the CPA's letterhead.
- B. The CPA shall "examine" the COMPANY'S records, statements, and schedules and those of all wholly owned subsidiaries created or purchased by the COMPANY in connection with this Agreement, to verify the accuracy of the number of New Jobs <u>created</u> and <u>maintained</u> as required in Part IV of this Agreement, and to verify the average annual salary for these New Jobs. The CPA shall express a written "opinion" in the Audit regarding the number of New Jobs created in compliance with this Agreement and the average annualized salary for these New Jobs.
- C. The CPA's report shall include examining evidence supporting the COMPANY'S schedules of New Jobs and the average annualized salary of the New Jobs and those of the wholly owned subsidiaries stated immediately above.

- D. The CPA's report must provide the average annual salary for the below categories:
  - (1) <u>All New Jobs:</u> Identify the average annual salary of all New Jobs including all exempt and non-exempt employees and all officers and senior corporate executives that are included in the number of New Jobs to be created as required by this Agreement.
  - (2) <u>Low and Mid Echelon New Jobs Only</u>: Identify the average annual salary of all New Jobs as stated above, excluding from these calculations the average annual salary of all officers and senior corporate executives.
- E. The accuracy of the number, hire dates and average annual salaries of all New Jobs as represented by the COMPANY shall be verified in the independent Audit by the CPA to the COUNTY'S satisfaction.
- F. The Audit may be performed in conjunction with other auditing services.
- G. A report by an independent CPA that is a "review or agreed-upon procedures report" on the COMPANY'S representations shall not be deemed to meet the Audit requirements of this Agreement.
- H. The Audit shall be submitted to the COUNTY'S Department of Economic Sustainability no later than the end of the Final Verification Period stated in Part IV above, that is, no later than April 30, 2019.

2. Job Creation and Maintenance Reports: The COMPANY shall provide the COUNTY'S Department of Economic Sustainability a Job Creation and Maintenance Report, satisfactory to the COUNTY in its sole discretion, acting reasonably, verifying the COMPANY'S compliance with the requirements of PART IV of this Agreement. Such Job Creation and Maintenance Report shall comply with the following:

- A. Report on the number of New Jobs created to date.
- B. Report on the number of New Jobs maintained to date.
- C. Report on the average annual salary for New Jobs that were created and maintained.
- D. Report on the number of Palm Beach County residents hired to date.
- E. Include copies of all job advertisements published in accord with the requirements of Part VI of this Agreement since the submission of the last Job Creation and Maintenance Report.
- F. The Job Creation and Maintenance Report shall be submitted to the COUNTY'S Department of Economic Sustainability in conjunction with each disbursement of Grant funds and the receipt of said report by the COUNTY shall be a prerequisite to the COUNTY making any disbursements hereunder.

## PART VIII LETTER OF CREDIT

<u>1. Provision of Letter of Credit</u>: The COMPANY shall provide the COUNTY a clean, irrevocable Letter of Credit in a form acceptable to the COUNTY in its sole discretion, acting reasonably, which Letter of Credit shall be provided in accordance with the COUNTY'S PPM: CW-F-055. The Letter of Credit, which shall be for the Grant amount indicated in this Agreement, shall be provided to the COUNTY as a precondition to the COUNTY making the first disbursement of Grant funds contemplated herein.

2. Term of Letter of Credit: The Letter of Credit shall remain in effect until the end of the Final Verification Period stated in Part IV above, or as indicated in Subpart 3 below.

3. Release of Letter of Credit: Upon the COUNTY'S determination that the COMPANY has satisfactorily complied with the terms of this Agreement, the COUNTY shall notify the financial institution that issued the Letter of Credit and the COMPANY that the Letter of Credit is considered released. Such release of the Letter of Credit by the County may occur on a date earlier than the end date specified in Subpart 2 above, provided that the COUNTY has, on such earlier date, determined that the COMPANY has complied with the terms of this Agreement.

#### PART IX GENERAL CONDITIONS

**<u>1. Obligation and Annual Appropriation:</u>** The COUNTY'S obligation to pay under this Agreement is contingent upon annual appropriation for its purpose by the COUNTY. To the extent the annual appropriation amount is reduced, the corresponding obligation of the COMPANY shall be similarly and proportionately reduced.

2. Employee Bona Fide: The COMPANY warrants that neither it, nor any of its wholly owned subsidiaries, have employed or retained any company or person, other than a bona fide employee working solely for the COMPANY, or its wholly owned subsidiaries, to solicit or secure this Grant and that neither have paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee working solely for the COMPANY, or its wholly owned subsidiaries, any fee, commission, percentage, gift, or any other consideration contingent upon or resulting from the award of the Grant or the making of this Agreement.

3. Non-Discrimination: The COMPANY warrants and represents that all of its employees are treated equally during employment without regard to race, color, religion, disability, sex, age, national origin, ancestry, marital status, familial status, sexual orientation, gender identity and expression. Upon receipt of evidence of such discrimination, the COUNTY shall have the right to terminate this Agreement.

<u>4. Workers' Compensation and Employer's Liability:</u> The COMPANY shall maintain Workers' Compensation Insurance & Employers Liability in accord with Florida Statutes Chapter 440 for all jobs set forth in this Agreement. Coverage shall be provided on a primary basis.

**5.** Convicted Vendor List: As provided in F.S. 287.132-133, by entering into this Agreement or performing any work in furtherance hereof, the COMPANY certifies that it, and its affiliates who will perform hereunder, have not been placed on the Convicted Vendor List maintained by the State of Florida Department of Management Services within thirty-six (36) months immediately preceding the date of execution of this Agreement by the COUNTY. This notice is required by F.S. 287.133(3) (a).

6. Successors and Assigns: The COUNTY and the COMPANY each binds itself and its partners, wholly owned subsidiaries, successors, executors, administrators and assigns to the other party and to the partners, wholly owned subsidiaries, successors, executors, administrators and assigns of such other party, in respect to all covenants of this Agreement. Except as above, neither the COUNTY nor the COMPANY shall assign, sublet, convey or transfer its interest in this Agreement without the prior written consent of the other. Nothing herein shall be construed as creating any personal liability on the part of any officer or agent of the COUNTY, nor shall it be construed as giving any rights or benefits hereunder to anyone other than the COUNTY and the COMPANY. In the event that the COUNTY determines that the COMPANY is in violation of this paragraph, the COUNTY shall have the right to terminate this Agreement and to seek restitution of the funds paid by the COUNTY to the COMPANY.

7. Name or Location Change: In the event the COMPANY implements a change to the name of the COMPANY or the location of the COMPANY within or outside Palm Beach County, the COMPANY shall immediately provide the COUNTY written notice regarding this change to the name and/or location of the COMPANY upon such change becoming official.

**8.** Material Change of Circumstances: The COMPANY shall immediately notify the COUNTY of any material change of circumstances for the COMPANY'S business operations in Palm Beach County. For the purposes hereof, material change of circumstance shall include, but not be limited to, the failure of the COMPANY to diligently and actively pursue fulfillment of the terms hereof, the sale or transfer of COMPANYS assets for the benefit of creditors, the suspension, closing or cessation of operation of the COMPANY, voluntary or involuntary bankruptcy or an assignment for the benefit of the COMPANY'S creditors. In the event of a material change of circumstances, the COUNTY shall have the right to terminate this Agreement, whereupon the COUNTY shall have no further obligation to the COMPANY under this Agreement.

<u>9. Entire Agreement Between Parties:</u> The COUNTY and the COMPANY agree that this Agreement sets forth the entire agreement between the parties, and that there are no promises or understandings other than those stated herein. None of the provisions, terms and conditions contained in this Agreement may be added to, modified, superseded or otherwise altered, except by written instrument executed by the parties hereto.

**10.** Waiver: If the COUNTY shall waive any provisions of the Agreement, or shall fail to enforce any of the conditions or provisions of this Agreement, such waiver shall not be deemed to be a continuing waiver and shall never be construed as such; and the COUNTY shall thereafter have the right to insist upon the enforcement of such conditions or provisions.

**11.** Invalid or Unenforceable Terms: If any term or provision of this Agreement, or the application thereof to any person or circumstances shall, to any extent, be held invalid or unenforceable, the remainder of this Agreement, or the application of such terms or provision, to persons or circumstances other than those as to which it is held invalid or unenforceable, shall not be affected, and every other term and provision of this Agreement shall be deemed valid and enforceable to the extent permitted by law.

**12.** Performance Time And Liability: The parties expressly agree that time is of the essence in this Agreement and the failure by a party to complete performance within the time specified, or within a reasonable time if no time is specified herein, shall, at the option of the other party without liability, in addition to any other rights or remedies, relieve the other party of any obligation to accept such performance.

<u>13. Defaults:</u> The occurrence of any one or more of the following events shall constitute a Default hereunder:

- A. Vacating, abandoning, or closing the COMPANY'S business.
- B. Relocating the COMPANY'S existing business in Palm Beach County outside Palm Beach County.
- C. Failure of the COMPANY to submit an acceptable Letter of Credit to the COUNTY and to maintain the Letter of Credit in effect for the period set forth in this Agreement.
- D. Failure of the COMPANY to create the number of New Jobs as required in this Agreement.
- E. Failure of the COMPANY to maintain the required number of New Jobs for the entire Maintenance Period.
- F. Failure of the COMPANY to submit to the COUNTY the Job Creation and Maintenance Report and/or the Audit as required in this Agreement.

- G. Failure of the COMPANY to observe or perform any of the terms, covenants, conditions, obligations, or provisions of this Agreement to be observed or performed by the COMPANY where such failure continues for a period of <u>thirty</u> (30) days after written notice thereof from the COUNTY to the COMPANY; provided, however, that if the nature of COMPANY'S default is such that more than <u>thirty (30)</u> days are reasonably required for its cure, then COMPANY shall not be deemed to be in default if the COMPANY commenced such cure within said <u>thirty (30)</u> day period and thereafter diligently pursues such cure to completion.
- H. The making by the COMPANY of any general assignment, or general arrangement for the benefit of creditors.
- I. The filing by or against COMPANY of a petition to have the COMPANY adjudged bankrupt or a petition for reorganization or arrangement under any law relating to bankruptcy (unless, in the case of a petition filed against COMPANY, the same is dismissed within <u>sixty (60) days</u>.
- J. The appointment of a trustee or receiver to take possession of substantially all of COMPANY'S assets where possession is not restored to COMPANY within <u>thirty</u> (30) days.
- K. The attachment, execution or other judicial seizure of substantially all of COMPANY'S assets located within Palm Beach County where such seizure is not discharged within <u>thirty (30) days</u>.
- L. The discovery by the COUNTY that any financial statement relating to this Agreement given to the COUNTY was materially false.

<u>14. Remedies:</u> In the event of a Default by the COMPANY, the COUNTY may at any time thereafter, terminate this Agreement. In such event, the COUNTY shall be entitled to recover immediately upon demand from the COMPANY or any party joining in or consenting to this Agreement, all sums paid by the COUNTY to the COMPANY, or to the State of Florida, pursuant to this Agreement.

**15.** Law And Remedy: This Agreement shall be governed by the laws of the State of Florida. Any and all legal action necessary to enforce the Agreement shall be held in Palm Beach County. No remedy herein conferred upon any party is intended to be exclusive of any other remedy, and each and every such remedy shall be cumulative and shall be in addition to every other remedy given hereunder or now or hereafter existing at law or in equity or by statute or otherwise. No single or partial exercise by any party of any right, power, or remedy hereunder shall preclude any other or further exercise thereof.

**16. Regulations:** The COMPANY shall comply with all laws, ordinances and regulations applicable to the services contemplated herein, to include conflict of interest and collusion. The COMPANY is presumed to be familiar with all federal, state and local laws, ordinances, codes and regulations that may affect the services offered.

**<u>17. Headings</u>**: The headings of the sections, paragraphs, divisions, subdivisions, part and subparts of this Agreement are for the convenience of reference only, and shall not limit or otherwise affect any of the terms hereof.

**<u>18.</u>** Number and Gender: Whenever the singular or plural number, masculine or feminine or neuter gender is used herein, it shall equally include the others and shall apply jointly and severally.

**<u>19. Access To Records:</u>** Upon <u>ten (10)</u> business days notice and at any time during normal business hours and as often as the COUNTY deems necessary, there shall be made available by the COMPANY to the COUNTY for examination, all its records with respect to all matters covered by this Agreement. The COUNTY reserves the right to

require copies of such records and/or to conduct an inspection of the COMPANY'S records regarding performance measures with respect to matters covered by this Agreement at any time for any period covered by this Agreement.

<u>20. Office Of The Inspector General:</u> Palm Beach County has established the Office of Inspector General in Palm Beach County Code, Section 2-421 - 2-440, as may be amended. The Inspector General's authority includes but is not limited to the power to review past, present and proposed COUNTY contracts, transactions, accounts and records, to require the production of records, and to audit, investigate, monitor, and inspect the activities of the COMPANY, and its wholly owned subsidiaries, its officers, agents, employees, and lobbyists in order to ensure compliance with contract requirements and detect corruption and fraud. Failure to cooperate with Inspector General or interfering with or impeding any investigation shall be in violation of Palm Beach County Code, Section 2-421 – 2-440, and punished pursuant to Section 125.69, Florida Statutes, in the same manner as a second degree misdemeanor.

21. Indemnification And Hold Harmless: The COMPANY agrees to protect, defend, reimburse, indemnify and hold the COUNTY, its agents, its employees and elected officers and each of them, free and harmless at all times from and against any and all claims, liability, expenses, losses, costs, fines and damages, including attorney's fees, and causes of action of every kind and character against and from the COUNTY which arise out of this Agreement. The COMPANY recognizes the broad nature of this indemnification and hold harmless clause, and voluntarily makes this covenant and expressly acknowledges the receipt of good and valuable consideration provided by the COUNTY in support of this clause in accordance with the laws of the State of Florida. This Paragraph shall survive the termination of the Agreement.

<u>22. Notices:</u> All notices from the COMPANY to the COUNTY and the COUNTY to COMPANY required or permitted by any provision of this Agreement shall be in writing and sent by registered or certified mail and addressed as follows:

TO COUNTY:

Board of County Commissioners c/o Palm Beach County Attorney's Office 301 N. Olive Avenue, Suite 601 West Palm Beach, FL 33401 Attn: Dawn Wynn, Assistant County Attorney

TO COMPANY:

Digital Risk, LLC 2301 Maitland Center Parkway, Suite 165 Maitland, FL 32751 Attn: Mr. Peter R. Kassabov

Such addresses may be changed by written notice to the other party.

23. Counterparts: This Agreement, consisting of <u>eleven (11)</u> enumerated pages which include the exhibits referenced herein, may be executed in one or more counterparts, all of which shall constitute collectively but one and the same instrument.

#### PART X

# REQUIREMENTS APPLICABLE TO WHOLLY OWNED SUBSIDIARIES

In addition to instances where the requirements of this Agreement are expressly set forth to be applicable to wholly owned subsidiaries of the COMPANY, the requirements of the below listed Parts and Subparts shall also apply to all such wholly owned subsidiaries:

A. PART IV: Subparts 1, 2 and 3.

B. PART VI: Subparts 1, 2, 3, 4, 5 and 6.

C. PART IX: Subparts 3, 4, 5, 7, 8, 16, 19 and 21.

IN WITNESS WHEREOF, the COMPANY and the COUNTY have caused this Agreement to be executed on the date first above written.

Signed, sealed and delivered in the presence of:

Witnesses:

**DIGITAL RISK, LLC,** A Delaware Limited Liability Company Name: DAVID C. CAS By: Peter R. Kassabov, Managing Member Signature lor. Manading Membe Name: Kathering Signature: By tos Managing Member ward STATE OF FLORIDA COUNTY OF PALM BEACH ) ss ORANGE The foregoing instrument was acknowledged before me this 16 day of, , 2012, by Peter R. Kassabov, Jeffery C. Taylor, and Edward A. Santos, wha are personally known to me, orwho produced as identification and who did/did not take an oath. ublic State of Florida Susan M Kendall Signature: ommission EE098610 05 07/27/2015 AI Notary Name: ` (NOTARY SEAL ABOVE) 012\_0855 (COUNTY SEAL BELOW) PALM BEACH COUNTY, FLORIDA, a Political Subdivision of the State of Florida BOARD OF COUNTY COMMISSIONERS ATTEST: Sharon R. Bock Shelley Vana, Chair Board of County Commissioners . Abrams Clerk & Comptroller R2012 0855 By: **Document No** Clei Approved as to Form and Approved as to Terms and Conditions Legal Sufficiency Department of Economic Sustainability Bv: By: MANN For Dawn Wynn Journey Beard, Director Assistant County Attorney Contract Development and Quality Control

## EXHIBIT "A"

# JOB GROWTH INCENTIVE GRANT AGREEMENT BETWEEN PALM BEACH COUNTY AND DIGITAL RISK, LLC

# COMPANY IDENTIFICATION AND INFORMATION

QACF application date:	December 16, 2011
<b>a</b>	

Company Name: DIGITAL RISK, LLC

Existing Headquarters: Maitland, Florida

Address of the company's facility in Palm Beach County:

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5201 Congress Avenue, Boca Raton, FL 33487

Products/services to be provided from the company's facility in Palm Beach County:

The company, Digital Risk, LLC, is a business and financial services firm that specializes in providing mortgage underwriting services to mortgage originators, lenders, insurers, conduits, investors and servicers. The company has approximately 1,000 employees in other areas of Florida, and has offices in New York, Texas and Colorado.

## DIGITAL RISK, LLC

Registered with the Division of Corporations, Florida Department of State, to conduct business operations within the State of Florida

Business Type:	Delaware Limited Liability Company
State of Florida Status:	Active
State of Florida Filing Date:	10/14/2005
Federal ID Number:	20-3183379