

## AGENDA ITEM 3.B.3

### PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS

#### AGENDA ITEM SUMMARY

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Meeting Date: December 17, 2013      ( x ) Consent      ( ) Regular  
  ( ) Workshop      ( ) Public Hearing

Department:

Submitted By: Clerk & Comptroller, Palm Beach County

Submitted For: Sharon R. Bock, Clerk & Comptroller

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### I. EXECUTIVE BRIEF

**Motion and Title:**

Motion to approve the contracts and claims settlements' list as submitted by various departments to the Clerk & Comptroller's Office, cumulatively totaling **\$7,758,464.14** .

**Summary:**

The appropriate County staff has executed each contract for the attached lists and each contract will be effective on approval of the Board of County Commissioners (BCC) unless a later effective date is referenced in the contract.

**Background and Justification:**

The Palm Beach County Purchasing Ordinance and R-94-702 delegate certain contracts execution to appropriate county staff, however, these contracts require BCC approval before becoming effective.

**Attachments:**

Lists identifying contracts:

1) Purchasing – Regular --	\$ 7,758,464.14
2) TDC Contracts --	\$ 0.00
3) Risk Management --	\$ 0.00
<b>TOTAL</b>	<b>\$ 7,758,464.14</b>

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Recommended by: \_\_\_\_\_

  
Stephen I. Weiss, Director - Finance Services

Date

12-12-13

Approved by: \_\_\_\_\_

*N/A*  
Assistant County Administrator

Date

BOARD SERVICES (MINUTES) DIVISION

**ROUTING INFORMATION SLIP:**

DATE ROUTED: December 12, 2013

ROUTED TO: Julie Dowe/Jan Schooley

ROUTED FROM: Gretel Sarmiento, Board Services-Minutes Phone: 355-2951

DESCRIPTION OF ITEM:

Contract List for the December 17, 2013 BCC/Regular Meeting.  
My deadline to County Administration is December 13, 2013 before 10 AM

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REQUESTED ACTION:

- Review and signature
- Review and information
- Other: \_\_\_\_\_

OTHER ROUTING INSTRUCTIONS:

- Return to originator
- Forward for additional processing to:  
\_\_\_\_\_
- Other: \_\_\_\_\_

THANKS!  
Gretel Sarmiento

*Reviewed in Payables  
Jan Schooley 12/12/13  
Gretel Sarmiento  
K. Panto 12/12/13  
Gretel Sarmiento 12/12/13*

December 17, 2013

**CONSENT AGENDA**

**3. B.3 – CONTINUED**

**A)**

Renewal of term contract with B. Ellis Enterprises Inc. for \$427,000 for coastal vegetation planting from January 23, 2014 through January 22, 2015.

**B)**

Renewal of term contract with Odums Sod Inc. for \$458,200 for the purchase and installation of sod from February 1, 2014 through January 31, 2015.

**C)**

Renewal of term contract with Fluid Control Specialties Inc. for \$220,224 for the purchase of Rosemount Measurement, Rosemount Analytical and Micro Motion products, OEM parts, service and repairs from February 22, 2014 through February 21, 2015.

**D)**

Renewal of term contract with HD Supply Waterworks LTD for \$303,168 for the purchase of meter boxes and covers from February 1, 2014 through January 31, 2015.

**E)**

Renewal of term contract with Brodart Co. for leased new and popular books for Palm Beach County libraries from February 1, 2014 through January 31, 2015.

**F)**

Increase of term contract of \$815,000 with World Electric Supply, Inc., HD Supply Power Solutions LTD, Graybar Electric Co. Inc., Mayer Electric Supply, Southern Electric Supply Co. Inc., Wesco Distribution, Inc., Torres Electrical Supply Inc., Musco Corporation, City Electric Supply Co., Zenaro Lighting Inc., Palm Beach Battery Ventures LLC, Ti Electric USA Inc., K & M Electric Supply Inc. for a total of \$2,355,000 for pre-qualification of vendors for electrical supplies and equipment from June 8, 2010 through June 7, 2015.

**G)**

Increase of term contract of \$225,000 with Corcel Corp., HD Supply Waterworks LTD, for a total of \$506,176 for the purchase of butterfly, gate and check valves from March 10, 2013 through March 9, 2014.

**H)**

Increase of term contract of \$300,000 with Tesco South Inc. d/b/a Hector Turf for a total of \$598,000 for the purchase of golf, turf and hospitality carts from January 15, 2013 through December 31, 2013.

**I)**

Term contract with Southern Electric Supply Co. Inc. d/b/a Rexel for \$871,980 for the purchase of parts and repair services for Rockwell Automation Allen-Bradley products from December 17, 2013 through December 16, 2014.

**J)**

Renewal of term contract with Life Insurance Company of North America, a Cigna Company for \$1,446,000 for long term disability insurance (LTD) from January 1, 2014 through December 31, 2015.

**K)**

Renewal of term contract with Life Insurance Company of North America, a Cigna Company for \$720,000 for short term disability insurance from January 1, 2014 through December 31, 2015.

**L)**

Amend and increase term contract of \$514,627.02 with Avail Technologies Inc. for a total of \$5,199,751.02 for Automatic Vehicle Locating Systems with Automatic Passenger Counting Devices and Software License Agreement from December 2, 2008 through October 29, 2017.

**M)**

Amend, increase and extend term contract with Intrado Inc. for \$1,257,945.12 totaling \$15,888,194.96 to purchase and install call receiving and handling software and equipment for the NG 911 system from July 1, 2010 through March 1, 2020.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**12/17/2013**

Contractor(s)	Project	Contract Amount SBE / M/WBE Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT A</b>					
B. Ellis Enterprises, Inc.	Renewal of term contract for coastal vegetation planting for the period 01/23/2014 through 01/22/2015 per Master Agreement #11008B.	\$427,000.00 SBE: \$0	Environmental Resources Management 1226-380-3162-3401 3652-380-M100-3401	Scarlett	

The County has expended or encumbered \$139,001 (\$13,900/month) during the previous ten (10) months of the current twelve (12) month term contract. Due to a problem encountered in the grant funding approval process which caused a delay in the implementation and/or continuation of work on projects in calendar year 2013 and the addition of two (2) new areas of planting, \$427,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has one (1) twelve (12) month renewal period remaining. Awardee is located in Palm Beach County. The original bid was established by a competitive selection process. This vendor is not a certified SBE.

<b>EXHIBIT B</b>					
Odums Sod, Inc.	Renewal of term contract for the purchase and installation of sod for the period 02/01/2014 through 01/31/2015 per Master Agreement #12014A.	\$458,200.00 SBE: 100%	Countywide	Scarlett	

The County has expended or encumbered \$574,880 (\$26,431/month) during the previous twenty-one and three quarter (21.75) months of the current twenty-four (24) month term contract. Based upon historical usage by various County Departments, and an increase for multiple projects scheduled by Parks and Recreation for the installation of sod at various parks, golf courses and the Jim Brandon Equestrian Center, \$458,200 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has two (2) twelve (12) month renewal periods remaining. Awardee is located in Palm Beach County. The original bid was established by a competitive selection process.

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<u>EXHIBIT C</u>					
Fluid Control Specialties, Inc.	Renewal of term contract for the purchase of Rosemount Measurement, Rosemount Analytical, and Micro Motion products, OEM parts, service and repairs for the period 02/22/2014 through 02/21/2015 per Master Agreement #SS555295A.	\$220,224.00 SBE: \$0	Water Utilities 4001-720-2533-4615 4001-720-3GUA-4615 4001-720-2532-4615 4001-720-2582-4615	Scarlett	

The County has expended or encumbered \$165,171 (\$18,352/month) during the previous nine (9) months of the current twelve (12) month term contract. Based upon historical usage, \$220,224 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has three (3) twelve (12) month renewal periods remaining. Awardee is located outside Palm Beach County in the City of Sanford, Florida. This is a sole source provider who is not a certified SBE.

<u>EXHIBIT D</u>					
HD Supply Waterworks, LTD	Renewal of term contract for the purchase of meter boxes and covers for the period 02/01/2014 through 01/31/2015 per Master Agreement #13022A.	\$303,168.00 SBE: \$0	Water Utilities 4001-720-2GUA-4615 4001-720-2310-4615	Scarlett	

The County has expended or encumbered \$246,328 (\$25,264/month) during the previous nine and three quarter (9.75) months of the current twelve (12) month term contract. Based upon historical usage, \$303,168 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has three (3) twelve (12) month renewal periods remaining. Awardee is located in Palm Beach County. The original bid was established by a competitive selection process. No SBE vendor submitted a bid on this project.

<u>EXHIBIT E</u>					
Brodart Co.	Renewal of term contract for leased new and popular books for Palm Beach County libraries for the period 02/01/2014 through 01/31/2015 per Master Agreement #10012B.	\$1,353,120.00 SBE: \$0	Library Department 1180-320-3200-4403	Scarlett	

The County has expended or encumbered \$1,127,602 (\$112,760/month) during the previous ten (10) months of the current twelve (12) month term contract. Based upon historical usage, \$1,353,120 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has no renewal periods remaining. Awardee is located out of State. The original bid was established by a competitive selection process. No SBE vendor submitted a bid on this project.

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**EXHIBIT F**

World Electric Supply, Inc.; HD Supply Power Solutions, LTD; Graybar Electric Co., Inc.; Mayer Electric Supply; Southern Electric Supply Co., Inc.; Wesco Distribution, Inc.; Torres Electrical Supply, Inc.; Musco Corporation; City Electric Supply Co.; Zenaro Lighting, Inc.; Palm Beach Battery Ventures, LLC; Ti Electric USA, Inc.; K & M Electric Supply, Inc.	Increase of term contract for pre-qualification of vendors for electrical supplies and equipment for the period 06/08/2010 through 06/07/2015 per Master Agreement #10041.	Increased Amount: \$815,000.00 Total with Increase: \$2,355,000.00 SBE: Amount dependent upon usage	Countywide	Scarlett	
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The County has expended or encumbered \$1,439,650 (\$34,690/month) during the previous forty-one and one half (41.5) months of the current sixty (60) month term contract. Water Utilities is requesting an increase of \$815,000 over the previously authorized amount of \$1,540,000, inclusive of the Purchasing Director's ten percent (10%) authority, to purchase electrical supplies and equipment during the remaining eighteen and one half (18.5) months of the term contract. The increased amount is due to unanticipated usage of this contract, as well as an increased usage due to the addition of ninety-two (92) manufacturers/brands. This term contract has no renewal periods remaining. Eight (8) Awardees are located in Palm Beach County, two (2) Awardees are located out of State, and three (3) Awardees are located outside Palm Beach County in the cities of Pompano, Tampa, and Stuart, Florida.

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<b>EXHIBIT G</b>					
Corcel Corp.; HD Supply Waterworks, LTD	Increase of term contract for the purchase of butterfly, gate, and check valves for the period 03/10/2013 through 03/09/2014 per Master Agreement #09023D.	Increased Amount: \$225,000.00 Total with Increase: \$506,176.50 SBE: \$0	Water Utilities 4001-720-2310-4615	Scarlett	

The County has expended or encumbered \$280,486 (\$32,998/month) during the previous eight and one half (8.5) months of the current twelve (12) month term contract. Water Utilities is requesting an increase of \$225,000 over the previously authorized amount of \$281,176.50, inclusive of the Purchasing Director's ten percent (10%) authority, to purchase valves for warehouse stock and usage with routine replacement and maintenance services during the remaining four and one half (4.5) months of the term contract. The increased amount is due to unanticipated usage of this contract. This term contract has no renewal periods remaining. One (1) Awardee is located in Palm Beach County and one (1) Awardee is located outside Palm Beach County in the City of Miami, Florida. No responsive SBE vendor bid within 10% of the low bidder.

<b>EXHIBIT H</b>					
Tesco South, Inc., d/b/a Hector Turf	Increase of term contract for the purchase of golf, turf, and hospitality carts for the period 01/15/2013 through 12/31/2013 per Master Agreement #555188C.	Increased Amount: <u>\$300,000.00</u> Total with Increase: <u>\$598,000.00</u> SBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$254,293 (\$24,218/month) during the previous ten and one half (10.5) months of the current eleven and one half (11.5) month term contract. Facilities Development & Operations/ Fleet Management Division is requesting an increase of \$300,000 over the previously authorized amount of \$298,000, to order utility carts on their FY2014 replacement list before the contract end date of December 31, 2013. This term contract has no renewal periods remaining. This purchase is off the National IPA, City of Tucson, AZ Contract #084070. Awardee is located outside Palm Beach County in the City of Deerfield Beach, Florida. There is no SBE currently certified for this commodity or service.



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<u>EXHIBIT I</u> Southern Electric Supply Co., Inc. d/b/a Rexel	Term contract for the purchase of parts and repair services for Rockwell Automation Allen-Bradley products for the period 12/17/2013 through 12/16/2014 per Master Agreement #SS555314.	\$871,980.00 SBE: \$0	Water Utilities 4001-720-2531-4615 4001-720-2532-4615 4001-720-2535-4615 4001-720-2582-4615 4001-720-32IT-4615 4001-720-3GUA-4615  Department of Airports 4100-120-2320-4620	Scarlett	

The County has expended or encumbered \$617,652 (\$72,665/month) during the previous eight and one half (8.5) months of the current twelve (12) month term contract. Based upon historical usage, \$871,980 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal periods. Awardee is located in Palm Beach County. This is a sole source provider who is not a certified SBE.

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<u>EXHIBIT J</u> Life Insurance Company of North America, a CIGNA Company	Renewal of term contract for long term disability insurance (LTD) for the period 01/01/2014 through 12/31/2015 per Master Agreement #10071-1A.	County Paid: \$1,012,200.00 (Est.) Employee Paid: \$ 433,800.00 (Est.) Total Amount: \$1,446,000.00 (Est.) SBE: \$0	Risk Management 7001-L29-2290-0330 County paid (Basic)  7001-L29-2290-0335 County & Employee paid (Buy-Up)  7001-L29-2290-0123 Employee paid (Voluntary)	Scarlett	

The County has expended or encumbered \$1,969,888 (\$57,938/month) during the previous thirty-four (34) months of the current thirty-six (36) month term contract. Based upon the prior enrollment number of employees, the salaries of participating employees, no rate change, plus an increase of four percent (4%) to cover a possible increase in the County's labor force and salaries, the total estimated value of this new twenty-four (24) month renewal term contract is \$1,446,000. There will be no increase to the Board's portion of LTD coverage premiums paid for employees participating in the HMO. This contract includes both employer paid basic LTD coverage that is provided to HMO participants only and optional upgraded coverage that employees may purchase on a voluntary basis. This term contract has no renewal periods remaining. Awardee is located out of State. The original contract was established by a competitive RFP process that allowed up to ten (10) points for SBE participation. No certified SBE participation was offered by the recommended awardee.

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**EXHIBIT K**

Life Insurance Company of North America, a CIGNA Company	Renewal of term contract for short term disability insurance for the period 01/01/2014 through 12/31/2015 per Master Agreement #10071-2A.	Employee Paid: \$720,000.00 (Est.) SBE: \$0	Risk Management 7001-L29-2290-0124 Employee paid (Voluntary)	Scarlett	
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During the previous thirty-four (34) months of the current thirty-six (36) month term contract employees have paid \$994,909 (\$29,262/month) in fees for short term disabilities. Based upon the prior enrollment number of employees electing to purchase the plan at the guaranteed monthly rate of \$34.03, plus an increase of two and one half percent (2.5%) to cover a possible increase in the County's labor force and salaries, the total estimated value of this new twenty-four (24) month renewal term contract is \$720,000. The vendor will be compensated by employees enrolled in the short term disability plan. This term contract has no renewal periods remaining. Awardee is located out of State. The original contract was established by a competitive RFP process that allowed up to ten (10) points for SBE participation. No certified SBE participation was offered by the recommended awardee.

**EXHIBIT L**

Avail Technologies, Inc.	Amend and increase term contract for Automatic Vehicle Locating Systems with Automatic Passenger Counting Devices and Software License Agreement for the period 12/02/2008 through 10/29/2017 per Master Agreement #08015.	Increased Amount: \$ 514,627.02 Total with Increase: \$5,199,751.02 SBE: N/A	Palm Tran 1341-542-5532-3401 Z420 GY10 1341-542-5532-5111 Z420 GY10 1341-542-5532-5121 Z420 GY10 1341-542-5532-6405 Z420 GY10	Scarlett	
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The County has expended or encumbered \$3,900,807 (\$65,013/month) during the previous sixty (60) months of the current one hundred and seven (107) month term contract for the purchase and installation of Automatic Vehicle Locating Systems with Automatic Passenger Counting Devices. Palm Tran requests an increase of \$514,627.02 over the previously authorized amount of \$4,685,124 to upgrade and enhance the Intelligent Transportation Systems with software and hardware that will improve the functionalities of the contractor's system currently installed at Palm Tran. This term contract has no renewal periods. Awardee is located out of State. This contract was established by a competitive RFP process. Because of Federal funding, this project must adhere to the Federal DBE program rather than the County's SBE program.

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Contractor(s)	Project	Contract Amount SBE / M/WBE Amount	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT M</u> Intrado, Inc.	Amend, increase and extend term contract to purchase and install call receiving and handling software and equipment for the NG 911 system for the period 07/01/2010 to 03/01/2020 per Master Agreement #09053-2.	Increased Amount: \$ 1,257,945.12 Total with Increase: \$15,888,194.96 (Funded entirely with State grants and revenue generated from the 911 system)  SBE: \$0	Public Safety 1424-660-9299 1433-800-8000	Scarlett	

The County has expended or encumbered \$7,429,385 (\$181,205/month) during the previous forty-one (41) months of the current ninety-seven and one half (97.5) month term contract, which includes a seven and one half (7.5) month Board approved extension, for the purchase and installation of digital call receiving and handling software and equipment for the NG 911 system, and the training of personnel at Public Safety Answering Points within the County's 9-1-1 system. Public Safety is requesting a contract extension of eighteen and one half (18.5) months prior to beginning the acceptance phase due to project delays not attributable to the Contractor. Pursuant to the authority granted in the Purchasing Code, the Purchasing Director deems this extension necessary. Further, during the installation phase of this project, a number of system upgrades were identified as being necessary for successful implementation of the project, including a computer platform refresh project to provide for an upgrade to a Windows 7 operating system that consists of the purchase of NG 911 computer platforms, servers, software and installation services (\$1,169,580) and the purchase of Logging Voice Recorders that will provide a back-up recording system for 911 calls (\$88,365.12). The amount of \$1,257,945.12 is required over the previously authorized amount of \$14,630,249.84 to provide for these necessary modifications. The total cost of this contract is funded entirely with State grants and revenue generated from the 911 system. Awardee is located out of State. This contract was established by a competitive RFP process that allowed up to ten (10) points for SBE participation. No certified SBE participation was offered by the recommended Awarded.

**TOTAL AMOUNT OF ALL AWARDS      \$7,758,464.14**