PALM BEACH COUNTY BOARD of COUNTY COMMISSIONERS

AGENDA ITEM SUMMARY

Meeting Date:		[X] Consent [] Ordinance	[] Regular [] Public Hearing
-	Information Syst Countywide GIS		

I. EXECUTIVE BRIEF

Motion and Title: Staff recommends a motion to approve:

- A) an agreement for access and use of licensed imagery, software products and services with Pictometry International Corp. for the period December 17, 2013 to December 16, 2015, with additional services to be requested via Task Orders through December 2017;
- B) a Budget Amendment in the Information Technology Capital Improvements fund to recognize \$154,000 in revenue from the Property Appraiser's Office; and
- C) Task Order No. 1 with Pictometry International Corp. for a not-to-exceed amount of \$307,999.

Summary: Pictometry International, of Rochester, New York, provides detailed aerial photography which shows buildings, infrastructure and land from all sides, as well as a straight down perspective. Pictometry's proprietary technology for displaying oblique aerial photography was initially evaluated by the GIS Policy Advisory Committee and approved by the Board in 2007 (R2007-1010). The original contract was awarded as a sole source procurement because there were no other companies producing oblique aerial imagery. The images and software tools are used primarily by the Property Appraiser's Office and Fire-Rescue, who help pay for the costs through an Interlocal Funding Agreement. Task Order No. 1 is for the first capture of the imagery. The Board's share of funding for the imagery is budgeted in the Countywide GIS Capital account, and the Property Appraiser's Office will contribute \$77,000 in year one and \$77,000 in year two for a total amount of \$154,000. Additional cost sharing agreements are being pursued with local municipalities to assist with this important project. Countywide (PK)

Background and Justification: Pictometry provides a unique method for generating oblique geo-registered data images which are used by multiple agencies in Palm Beach County, including Fire-Rescue and the Sheriff's Office. Many cities are using and benefitting from the imagery and therefore, subject to budget availability, the County may receive some additional funding contributions in the future.

A Cooperative Agreement with the Sheriff's Office, Property Appraiser's Office and Palm Beach County Board of County Commissioners was approved on June 19, 2007 (R2007-1012) in conjunction with the original Pictometry contract approval (R2007-

(Continued on page 3...)

Attachments:

- 1. Three (3) original contracts for consulting/professional services
- 2. Three (3) original Task Order No. 1 documents with attached vendor proposal
- 3. Budget Amendment document
- 4. Pictometry correspondence dated August 1, 2013

Recommended by:	Steve Bordelon	12-5-13	
, _	Department Director	Date	
Approved by:	County Administrator	$- (\sqrt{2}/1)$ Date	

II. FISCAL IMPACT ANALYSIS

A. Five Year Summary of Fiscal Impact

Fiscal Years	<u>2014</u>	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>
Capital Expenditures Operating Costs	\$154,000 0	\$154,000 0	\$0 0	0	0
operating occur	U	Ŭ	Ū	Ŭ	0
External Revenues	<77,000>	<77,000>	0	0	0
Program Inc (County)	0	0	0	0	0
In-Kind Match (County)	0	. 0	0	0	0
NET FISCAL IMPACT	<u>\$77,000</u>	<u>\$77,000</u>	<u>\$0</u>	<u>\$0</u>	<u>\$0</u>
# Additional FTE					
Positions (Cumulative)	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Is Item Included in Current I	Budget	Yes _	No	·	
Budget Account Number(s): Expense: Fund 3		491 Unit M	010 Ob	ject 3401	
Revenue: Fund 3		491 Unit M		v Src 6690	

B. Recommended Sources of Funds / Summary of Fiscal Impact

C. Department Fiscal Review:

25/13

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Administration Comments:

eng OFM 1126

13 Contract Administration 3, BWheeler

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B. Legal Sufficiency:

Assistant County Attorney

C: Other Department Review:

Department Director

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1010). The original contract expires December 31, 2013 and a new sole source contract is being put forth at the direction of the GIS Policy Advisory Committee. Staff has not been able to find other companies that provide the same types of services. It would be difficult to change companies because of how we are using data from previous years, and the Pictometry software, images and tools are integrated into some of the County's GIS business applications. Some municipalities are contributing funding towards this imagery and prefer that we continue with the same product.

Pictometry is introducing a new product to replace their Pictometry OnLine (POL) which will cost less annually, and will move management of the data and security to Pictometry. Pictometry data is more up-to-date than Bing Maps, which don't include property lines or provide multiple years worth of imagery.

This project is part of the Information Systems Services, Countywide GIS Capital Project. Countywide GIS is managing the acquisition and distribution of the data to other agencies across the County. Task Orders exceeding \$100,000 in value require Board approval. The imagery acquired under this agreement can be used in perpetuity. Pictometry will provide up to 200 square miles of new imagery if required as a result of hurricanes, earthquakes, tornadoes and/or terrorist damage, at no additional cost. Pictometry International Corp. has combined with Eagle View Technologies, Inc. through the creation of a new holding company where both companies continue their independent existence.

CONTRACT FOR CONSULTING/PROFESSIONAL SERVICES

This Contract is made as of the _____ day of _____, 20_, by and between Palm Beach County, a Political Subdivision of the State of Florida, by and through its Board of Commissioners, hereinafter referred to as the COUNTY, and Pictometry International Corp. a corporation authorized to do business in the State of Florida, hereinafter referred to as the CONSULTANT, whose Federal I.D. is 16-1595473.

In consideration of the mutual promises contained herein, the COUNTY and the CONSULTANT agree as follows:

ARTICLE 1 - SERVICES

The CONSULTANT'S responsibility under this Contract is to provide access to and use of licensed imagery, software products and services as more specifically set forth in the Scope of Work detailed in Exhibit "A", including Sections A through D thereof. The license terms specified in Sections B and C of the Scope of Work detailed in Exhibit "A" shall govern the use by COUNTY of licensed imagery, software products and services provided hereunder.

The COUNTY'S representative/liaison during the performance of this Contract shall be Kelly Ratchinsky, Platform Services Director, telephone no. 561-355-4252.

The CONSULTANT'S representative/liaison during the performance of this Contract shall be Carl J. Decator, Florida District Manager, telephone no.813-928-2871.

ARTICLE 2 - SCHEDULE

- A. COUNTY shall issue to CONSULTANT a Task Order for the First Project (as described in the Scope of Work detailed in Exhibit "A") ("Task Order No. 1") no later than January 14, 2014. Conditioned upon COUNTY have timely issued Task Order No. 1 and made all required payments then due under Task Order No. 1, the COUNTY may issue a Task Order for the Second Project (as described in the Scope of Work detailed in Exhibit "A") ("Task Order No. 2") no later than December 15, 2015. Conditioned upon COUNTY have timely issued Task Order No. 2 and made all required payments then due under Task Order No. 1 and Task Order No. 2, the COUNTY may issue a Task Order for the Third Project (as described in Exhibit "A") ("Task Order No. 2, the COUNTY may issue a Task Order for the Third Project (as described in the Scope of Work detailed in Exhibit "A") no later than December 15, 2017 (Task Order No. 1, Task Order No. 2 and Task Order No. 3") no later than December 15, 2017 (Task Order No. 1, Task Order No. 2 and Task Order No. 3 each being a "Task Order" and collectively being "Task Orders").
- B. Each Task Order shall be in substantially the form of EXHIBIT B, and shall specify the respective Project described in the Scope of Work detailed in Exhibit "A" authorized by such Task Order, the schedule for such performance, and the respective price to be paid set for such Project, all as set forth in the Scope of Work detailed in Exhibit "A".
- C. COUNTY shall not issue a Task Order to CONSULTANT with respect to a Project until funds have been appropriated by COUNTY for the Project specified in the Task Order.

ARTICLE 3 - PAYMENTS TO CONSULTANT

- A. Invoices received from the CONSULTANT pursuant to this Contract will be reviewed and approved by the COUNTY's representative, to verify that services have been rendered in conformity with the Contract. Approved invoices will then be sent to the Finance Department for payment. Invoices will normally be paid within thirty (30) days following the COUNTY representative's approval.
- B. <u>Final Invoice</u>: In order for both parties herein to close their books and records, the CONSULTANT will clearly state "<u>final invoice</u>" on the CONSULTANT'S final/last billing to the COUNTY. This shall constitute CONSULTANT'S certification that all services have been properly performed and all charges and costs have been invoiced to Palm Beach County. Any other charges not properly included on this final invoice are waived by the CONSULTANT.

ARTICLE 4 - TRUTH-IN-NEGOTIATION CERTIFICATE

Signature of this Contract by the CONSULTANT shall also act as the execution of a truth-innegotiation certificate certifying that the wage rates, over-head charges, and other costs used to determine the compensation provided for in this Contract are accurate, complete and current as of the date of the Contract and no higher than those charged the CONSULTANT'S most favored customer for the same or substantially similar service.

The said rates and costs shall be adjusted to exclude any significant sums should the COUNTY determine that the rates and costs were increased due to inaccurate, incomplete or noncurrent wage rates or due to inaccurate representations of fees paid to outside consultants. The COUNTY shall exercise its rights under this Article 4 within three (3) years following final payment.

ARTICLE 5 - TERMINATION

This Contract may be terminated by the CONSULTANT upon sixty (60) days' prior written notice to the COUNTY's representative in the event of substantial failure by the COUNTY to perform in accordance with the terms of this Contract through no fault of the CONSULTANT. It may also be terminated, in whole or in part, by the COUNTY, with or without cause, immediately upon written notice to the CONSULTANT. Unless the CONSULTANT is in breach of this Contract, the CONSULTANT shall be paid for services rendered to the COUNTY'S satisfaction through the date of termination. After receipt of a Termination Notice and except as otherwise directed by the COUNTY the CONSULTANT shall:

- A. Stop work on the date and to the extent specified.
- B. Terminate and settle all orders and subcontracts relating to the performance of the terminated work.
- C. Transfer all completed deliverables for which CONSULTANT has been paid to the COUNTY.
- D. Continue and complete all parts of the work that have not been terminated.

ARTICLE 6 - PERSONNEL

The CONSULTANT represents that it has, or will secure at its own expense, all necessary personnel required to perform the services under this Contract. Such personnel shall not be employees of or have any contractual relationship with the COUNTY.

All of the services required hereinunder shall be performed by the CONSULTANT or under its supervision, and all personnel engaged in performing the services shall be fully qualified and, if required, authorized or permitted under state and local law to perform such services.

Any changes or substitutions in the CONSULTANT'S key personnel, as may be listed in Exhibit "A", must be made known to the COUNTY'S representative and written approval must be granted by the COUNTY's representative before said change or substitution can become effective.

The CONSULTANT warrants that all services shall be performed by skilled and competent personnel to the highest professional standards in the field.

All of the CONSULTANT'S personnel (and all Subcontractors), while on County premises, will comply with all COUNTY requirements governing conduct, safety and security.

ARTICLE 7 - SUBCONTRACTING

The COUNTY reserves the right to accept the use of a subcontractor or to reject the selection of a particular subcontractor and to inspect all facilities of any subcontractors in order to make a determination as to the capability of the subcontractor to perform properly under this Contract. The CONSULTANT is encouraged to seek additional small business enterprises for participation in subcontracting opportunities. If the CONSULTANT uses any subcontractors on this project the following provisions of this Article shall apply:

If a subcontractor fails to perform or make progress, as required by this Contract, and it is necessary to replace the subcontractor to complete the work in a timely fashion, the CONSULTANT shall promptly do so, subject to acceptance of the new subcontractor by the COUNTY.

The Palm Beach County Board of County Commissioners has established a minimum goal for SBE participation of 15% on all County solicitations.

The CONSULTANT agrees to abide by all provisions of the Palm Beach County Code establishing the SBE Program, as amended, and understands that failure to comply with any of the requirements will be considered a breach of contract.

The CONSULTANT understands that each SBE firm utilized on this Contract must be certified by Palm Beach County in order to be counted toward the SBE participation goal.

The CONSULTANT shall provide the COUNTY with a copy of the CONSULTANT's contract with any SBE subcontractor or any other related documentation upon request.

The CONSULTANT understands the requirements to comply with the tasks and proportionate dollar amounts throughout the term of this Contract as it relates to the use of SBE firms.

The CONSULTANT will only be permitted to replace a certified SBE subcontractor who is unwilling or unable to perform. Such substitutions must be done with another certified SBE in order to maintain the SBE percentages established in this Contract. Requests for substitutions of SBE's must be submitted to the COUNTY's representative and to the Office of Small Business Assistance.

The CONSULTANT shall be required to submit to the COUNTY Schedule 1 (Participation of SBE-M/WBE Contractors) and Schedule 2 (Letter of Intent) to further indicate the specific participation anticipated, where applicable.

The CONSULTANT agrees to maintain all relevant records and information necessary to document compliance with the Palm Beach County Code and will allow the COUNTY to inspect such records.

ARTICLE 8 - FEDERAL AND STATE TAX

The COUNTY is exempt from payment of Florida State Sales and Use Taxes. The COUNTY will sign an exemption certificate submitted by the CONSULTANT. The CONSULTANT shall <u>not</u> be exempted from paying sales tax to its suppliers for materials used to fulfill contractual obligations with the COUNTY, nor is the CONSULTANT authorized to use the COUNTY'S Tax Exemption Number in securing such materials.

The CONSULTANT shall be responsible for payment of its own and its share of its employees' payroll, payroll taxes, and benefits with respect to this contract.

ARTICLE 9 - AVAILABILITY OF FUNDS

The COUNTY'S performance and obligation to pay under this contract for subsequent fiscal years are contingent upon annual appropriations for its purpose by the Board of County Commissioners.

ARTICLE 10 - INSURANCE

- A. CONSULTANT shall, at its sole expense, agree to maintain in full force and effect at all times during the life of this Contract, insurance coverages and limits (including endorsements), as described herein. CONSULTANT shall agree to provide the COUNTY with at least ten (10) day prior notice of any cancellation, non-renewal or material change to the insurance coverages. The requirements contained herein, as well as COUNTY'S review or acceptance of insurance maintained by CONSULTANT are not intended to and shall not in any manner limit or qualify the liabilities and obligations assumed by CONSULTANT under the contract.
- B. <u>Commercial General Liability</u> CONSULTANT shall maintain Commercial General Liability at a limit of liability not less than \$500,000 Each Occurrence. Coverage shall not contain any endorsement excluding Contractual Liability or Cross Liability unless granted in writing by County's Risk Management Department. CONSULTANT shall provide this coverage on a primary basis.
- C. <u>Business Automobile Liability</u> CONSULTANT shall maintain Business Automobile Liability at a limit of liability not less than \$500,000 Each Accident for all owned, non-

owned and hired automobiles. In the event CONSULTANT doesn't own any automobiles, the Business Auto Liability requirement shall be amended allowing CONSULTANT to agree to maintain only Hired & Non-Owned Auto Liability. This amended requirement may be satisfied by way of endorsement to the Commercial General Liability, or separate Business Auto coverage form. CONSULTANT shall provide this coverage on a primary basis.

- D. <u>Worker's Compensation Insurance & Employers Liability</u> CONSULTANT shall maintain Worker's Compensation & Employers Liability in accordance with Florida Statute Chapter 440. CONSULTANT shall provide this coverage on a primary basis.
- Professional Liability CONSULTANT shall maintain Professional Liability or equivalent E. Errors & Omissions Liability at a limit of liability not less than \$1,000,000 Each Claim. When a self-insured retention (SIR) or deductible exceeds \$10,000, COUNTY reserves the right, but not the obligation, to review and request a copy of CONSULTANT'S most recent annual report or audited financial statement. For policies written on a "Claims-Made" basis, CONSULTANT shall maintain a Retroactive Date prior to or equal to the effective date of this Contract. The Certificate of Insurance providing evidence of the purchase of this coverage shall clearly indicate whether coverage is provided on an "occurrence" or "claims made" form. If coverage is provided on a "claims - made" form the Certificate of Insurance must also clearly indicate the "retroactive date" of coverage. In the event the policy is canceled, non-renewed, switched to an Occurrence Form, retroactive date advanced, or any other event triggering the right to purchase a Supplement Extended Reporting Period (SERP) during the life of this Contract, CONSULTANT shall purchase a SERP with a minimum reporting period not less than 3 years. CONSULTANT shall provide this coverage on a primary basis.

<u>Additional Insured</u> CONSULTANT shall endorse the COUNTY as an Additional Insured with a CG 2026 Additional Insured - Designated Person or Organization endorsement, or its equivalent, to the Commercial General Liability. The Additional Insured endorsement shall read "<u>Palm Beach County Board of County Commissioners</u>, a Political Subdivision of the <u>State of Florida</u>, its Officers, Employees and Agents." CONSULTANT shall provide the Additional Insured endorsements coverage on a primary basis.

- F. <u>Waiver of Subrogation</u> CONSULTANT hereby waives any and all rights of Subrogation against the County, its officers, employees and agents for each required policy. When required by the insurer, or should a policy condition not permit an insured to enter into a preloss agreement to waive subrogation without an endorsement to the policy, then CONSULTANT shall agree to notify the insurer and request the policy be endorsed with a Waiver of Transfer of rights of Recovery Against Others, or its equivalent. This Waiver of Subrogation requirement shall not apply to any policy, which specifically prohibits such an endorsement, or which voids coverage should CONSULTANT enter into such an agreement on a pre-loss basis.
- G. <u>Certificate(s) of Insurance</u> Prior to execution of this Contract, CONSULTANT shall deliver to the COUNTY'S representative as identified in Article 26, a Certificate(s) of Insurance evidencing that all types and amounts of insurance coverages required by this Contract have been obtained and are in full force and effect. Such Certificate(s) of Insurance shall include a minimum ten (10) day endeavor to notify due to cancellation or non-renewal of coverage. The certificate of insurance shall be issued to

Palm Beach County c/o Penny L. Anderson 301 N. Olive Avenue, 8th Floor West Palm Beach, FL 33401

- H. <u>Umbrella or Excess Liability</u> If necessary, CONSULTANT may satisfy the minimum limits required above for either Commercial General Liability, Business Auto Liability, and Employer's Liability coverage under Umbrella or Excess Liability. The Umbrella or Excess Liability shall have an Aggregate limit not less than the highest "Each Occurrence" limit for either Commercial General Liability, Business Auto Liability, or Employer's Liability. The COUNTY shall be specifically endorsed as an "Additional Insured" on the Umbrella or Excess Liability, unless the Certificate of Insurance notes the Umbrella or Excess Liability provides coverage on a "Follow-Form" basis.
- I. <u>**Right to Review**</u> COUNTY, by and through its Risk Management Department, in cooperation with the contracting/monitoring department, reserves the right to review, modify, reject or accept any required policies of insurance, including limits, coverages, or endorsements, herein from time to time throughout the term of this Contract. COUNTY reserves the right, but not the obligation, to review and reject any insurer providing coverage because of its poor financial condition or failure to operate legally.

ARTICLE 11 - INDEMNIFICATION

CONSULTANT shall protect, defend, reimburse, indemnify and hold COUNTY, its agents, employees and elected officers harmless from and against all claims, liability, expense, loss, cost, damages or causes of action of every kind or character, including attorney's fees and costs, whether at trial or appellate levels or otherwise, arising during and as a result of their performance of the terms of this Contract or due to the acts or omissions of CONSULTANT.

ARTICLE 12 - SUCCESSORS AND ASSIGNS

The COUNTY and the CONSULTANT each binds itself and its partners, successors, executors, administrators and assigns to the other party and to the partners, successors, executors, administrators and assigns of such other party, in respect to all covenants of this Contract. Except as above, neither the COUNTY nor the CONSULTANT shall assign, sublet, convey or transfer its interest in this Contract without the prior written consent of the other, except that CONSULTANT may assign or transfer this Contract in its entirety as part of the sale or transfer of all or substantially all of the business or assets of the CONSULTANT. If the COUNTY does not approve the assignment or transfer, the COUNTY may, in its discretion, terminate the contract within 60 days of being notified of such an assignment or transfer by Pictometry.

ARTICLE 13 - REMEDIES

This Contract shall be governed by the laws of the State of Florida. Any legal action necessary to enforce the Contract will be held in Palm Beach County. No remedy herein conferred upon any party is intended to be exclusive of any other remedy, and each and every such remedy shall be cumulative and shall be in addition to every other remedy given hereunder or now or hereafter existing at law or in equity, by statute or otherwise. No single or partial exercise by any party of any right, power, or remedy hereunder shall preclude any other or further exercise thereof. No provision of this Contract is intended to, or shall be construed to, create any third party beneficiary or to provide any rights to any person or entity not a party to this Contract, including but not limited to any citizen or employees of the COUNTY and/or CONSULTANT.

ARTICLE 14 - CONFLICT OF INTEREST

The CONSULTANT represents that it presently has no interest and shall acquire no interest, either direct or indirect, which would conflict in any manner with the performance of services required hereunder, as provided for in Chapter 112, Part III, Florida Statutes, and the Palm Beach County Code of Ethics. The CONSULTANT further represents that no person having any such conflict of interest shall be employed for said performance of services.

The CONSULTANT shall promptly notify the COUNTY's representative, in writing, by certified mail, of all potential conflicts of interest of any prospective business association, interest or other circumstance which may influence or appear to influence the CONSULTANT'S judgment or quality of services being provided hereunder. Such written notification shall identify the prospective business association, interest or circumstance, the nature of work that the CONSULTANT may undertake and request an opinion of the COUNTY as to whether the association, interest or circumstance would, in the opinion of the COUNTY, constitute a conflict of interest if entered into by the CONSULTANT. The COUNTY agrees to notify the CONSULTANT of its opinion by certified mail within thirty (30) days of receipt of notification by the CONSULTANT. If, in the opinion of the CONSULTANT, the prospective business association, interest or circumstance would not constitute a conflict of interest by the CONSULTANT shall, at its option, enter into said association, interest or circumstance and it shall be deemed not in conflict of interest with respect to services provided to the COUNTY by the CONSULTANT under the terms of this Contract.

ARTICLE 15 - EXCUSABLE DELAYS

The parties shall not be considered in default by reason of any failure in performance if such failure arises out of causes reasonably beyond the control of the parties or its subcontractors and without their fault or negligence. Such causes include, but are not limited to, acts of God, force majeure, natural or public health emergencies, labor disputes, freight embargoes, and abnormally severe and unusual weather conditions.

Upon the CONSULTANT'S request, the COUNTY shall consider the facts and extent of any failure to perform the work and, if the CONSULTANT'S failure to perform was without it or its subcontractors fault or negligence, the Contract Schedule and/or any other affected provision of this Contract shall be revised accordingly, subject to the COUNTY'S rights to change, terminate, or stop any or all of the work at any time.

ARTICLE 16 - ARREARS

The CONSULTANT shall not pledge the COUNTY'S credit or make it a guarantor of payment or surety for any contract, debt, obligation, judgement, lien, or any form of indebtedness. The CONSULTANT further warrants and represents that it has no obligation or indebtedness that would impair its ability to fulfill the terms of this Contract.

ARTICLE 17 - RIGHTS TO USE DELIVERABLES

With respect to each Project described in Exhibit "A" for which the COUNTY has issued a Task Order pursuant to this Contract, the CONSULTANT shall deliver to the COUNTY's representative for approval and acceptance, all discrete deliverables and means of access to the CONSULTANThosted online services required by the Task Order before being eligible for final payment of amounts due pursuant to such Task Order.

To the extent allowed by Chapter 119, Florida Statutes, all written and oral information not in the public domain or not previously known, and all information and data obtained, developed, or supplied by the COUNTY will be kept confidential by the CONSULTANT and will not be disclosed to any other party, directly or indirectly, without the COUNTY'S prior written consent unless required by a lawful court order. The imagery, software products and services provided by the CONSULTANT to the COUNTY pursuant to this Contract are owned by the CONSULTANT and licensed to the COUNTY for use in accordance with the license terms specified in Sections B and C of the Scope of Work detailed in Exhibit "A".

All covenants, agreements, representations and warranties made herein, or otherwise made in writing by any party pursuant hereto, including but not limited to any representations made herein relating to disclosure or ownership of documents, shall survive the execution and delivery of this Contract and the consummation of the transactions contemplated hereby.

Notwithstanding any other provision in this Contract, all documents, records, reports and any other materials produced hereunder shall be subject to disclosure, inspection and audit, pursuant to the Palm Beach County Office of the Inspector General, Palm Beach County Code, Sections 2-421 - 2-440, as amended except as modified in the Attached Exhibit A.

ARTICLE 18 - INDEPENDENT CONTRACTOR RELATIONSHIP

The CONSULTANT is, and shall be, in the performance of all work services and activities under this Contract, an Independent Contractor, and not an employee, agent, or servant of the COUNTY. All persons engaged in any of the work or services performed pursuant to this Contract shall at all times, and in all places, be subject to the CONSULTANT'S sole direction, supervision, and control. The CONSULTANT shall exercise control over the means and manner in which it and its employees perform the work, and in all respects the CONSULTANT'S relationship and the relationship of its employees to the COUNTY shall be that of an Independent Contractor and not as employees or agents of the COUNTY.

The CONSULTANT does not have the power or authority to bind the COUNTY in any promise, agreement or representation.

ARTICLE 19 - CONTINGENT FEES

The CONSULTANT warrants that it has not employed or retained any company or person, other than a bona fide employee working solely for the CONSULTANT to solicit or secure this Contract and that it has not paid or agreed to pay any person, company, corporation, individual, or firm, other than a bona fide employee working solely for the CONSULTANT, any fee, commission, percentage, gift, or any other consideration contingent upon or resulting from the award or making of this Contract.

ARTICLE 20 - ACCESS AND AUDITS

The CONSULTANT shall maintain adequate records to justify all charges, expenses, and costs incurred in estimating and performing the work for at least three (3) years after completion or termination of this Contract. The COUNTY shall have access to such books, records, and documents as required in this section for the purpose of inspection or audit during normal business hours, at the CONSULTANT'S place of business.

Palm Beach County has established the Office of the Inspector General in Palm Beach County Code, Section 2-421 - 2-440, as may be amended. The Inspector General's authority includes but is not limited to the power to review past, present and proposed County contracts, transactions, accounts and records, to require the production of records, and to audit, investigate, monitor, and inspect the activities of the CONSULTANT, its officers, agents, employees, and lobbyists in order to ensure compliance with contract requirements and detect corruption and fraud.

Failure to cooperate with the Inspector General or interfering with or impeding any investigation shall be in violation of Palm Beach County Code, Section 2-421 - 2-440, and punished pursuant to Section 125.69, Florida Statutes, in the same manner as a second degree misdemeanor.

ARTICLE 21 - NONDISCRIMINATION

The CONSULTANT warrants and represents that all of its employees are treated equally during employment without regard to race, color, religion, disability, sex, age, national origin, ancestry, marital status, familial status, sexual orientation, gender identity and expression.

ARTICLE 22 - AUTHORITY TO PRACTICE

The CONSULTANT hereby represents and warrants that it has and will continue to maintain all licenses and approvals required to conduct its business, and that it will at all times conduct its business activities in a reputable manner. Proof of such licenses and approvals shall be submitted to the COUNTY's representative upon request.

ARTICLE 23 - SEVERABILITY

If any term or provision of this Contract, or the application thereof to any person or circumstances shall, to any extent, be held invalid or unenforceable, the remainder of this Contract, or the application of such terms or provision, to persons or circumstances other than those as to which it is held invalid or unenforceable, shall not be affected, and every other term and provision of this Contract shall be deemed valid and enforceable to the extent permitted by law.

ARTICLE 24 - PUBLIC ENTITY CRIMES

As provided in F.S. 287.132-133, by entering into this contract or performing any work in furtherance hereof, the CONSULTANT certifies that it, its affiliates, suppliers, subcontractors and consultants who will perform hereunder, have not been placed on the convicted vendor list maintained by the State of Florida Department of Management Services within the 36 months immediately preceding the date hereof. This notice is required by F.S. 287.133(3)(a).

ARTICLE 25 - MODIFICATIONS OF WORK

The COUNTY reserves the right to make changes in Scope of Work, including alterations, reductions therein or additions thereto. Upon receipt by the CONSULTANT of the COUNTY'S notification of a contemplated change, the CONSULTANT shall, in writing: (1) provide a detailed estimate for the increase or decrease in cost due to the contemplated change, (2) notify the COUNTY of any estimated change in the completion date, and (3) advise the COUNTY if the contemplated change shall affect the CONSULTANT'S ability to meet the completion dates or schedules of this Contract.

If the COUNTY so instructs in writing, the CONSULTANT shall suspend work on that portion of the Scope of Work affected by a contemplated change, pending the COUNTY'S decision to proceed with the change.

If the COUNTY elects to make the change, the COUNTY shall initiate a Contract Amendment and the CONSULTANT shall not commence work on any such change until such written amendment is signed by the CONSULTANT and approved and executed on behalf of Palm Beach County.

ARTICLE 26 - NOTICE

All notices required in this Contract shall be sent by certified mail, return receipt requested, hand delivery or other delivery service requiring signed acceptance. If sent to the COUNTY, notices shall be addressed to:

Kelly Ratchinsky, ISS Platform Services Director 301 N. Olive Avenue, 8th Floor West Palm Beach, FL 33401

With copy to:

Palm Beach County Attorney's Office 301 North Olive Ave. West Palm Beach, Florida 33401

If sent to the CONSULTANT, notices shall be addressed to:

Pictometry International Corporation Attn: Linda K. Salpini 100 Town Centre Drive, Suite A Rochester, NY 14623

ARTICLE 27 - ENTIRETY OF CONTRACTUAL AGREEMENT

The COUNTY and the CONSULTANT agree that this Contract sets forth the entire agreement between the parties, and that there are no promises or understandings other than those stated herein. None of the provisions, terms and conditions contained in this Contract may be added to, modified, superseded or otherwise altered, except by written instrument 'executed by the parties hereto in accordance with Article 25- Modifications of Work.

ARTICLE 28 - CRIMINAL HISTORY RECORDS CHECK

If CONSULTANT'S employees or subcontractors are required under this contract to enter a "critical facility," as identified in Resolution R-2003-1274, the CONSULTANT shall comply with the provisions of Chapter 2, Article IX of the Palm Beach County Code ("Criminal History Records Check" section). The CONSULTANT acknowledges and agrees that all employees and subcontractors who are to enter a "critical facility" will be subject to a fingerprint based criminal history records check. Although COUNTY agrees to pay for all applicable FDLE/FBI fees required for criminal history record checks, the CONSULTANT shall be solely responsible for the financial, schedule, and staffing implications associated in complying with this section of the Palm Beach County Code.

ARTICLE 29 - REGULATIONS; LICENSING REQUIREMENTS

The CONSULTANT shall comply with all laws, ordinances and regulations applicable to the services contemplated herein, to include those applicable to conflict of interest and collusion. CONSULTANT is presumed to be familiar with all federal, state and local laws, ordinances, codes and regulations that may in any way affect the services offered.

ARTICLE 30 - SCRUTINIZED COMPANIES (when contract value is greater than \$1 million)

As provided in F.S. 287.135, by entering into this Contract or performing any work in furtherance hereof, the CONSULTANT certifies that it, its affiliates, suppliers, subcontractors and consultants who will perform hereunder, have not been placed on the Scrutinized Companies With Activities in Sudan List or Scrutinized Companies With Activities in The Iran Petroleum Energy Sector List created pursuant to F.S. 215.473.

If the County determines, using credible information available to the public, that a false certification has been submitted by CONSULTANT, this Contract may be terminated and a civil penalty equal to the greater of \$2 million or twice the amount of this Contract shall be imposed, pursuant to F.S. 287.135.

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IN WITNESS WHEREOF, the Board of County Commissioners of Palm Beach County, Florida has made and executed this Contract on behalf of the COUNTY and CONSULTANT has hereunto set its hand the day and year above written.

ATTEST: SHARON R. BOCK **CLERK AND COMPTROLLER**

PALM BEACH COUNTY **BOARD OF COUNTY COMMISSIONERS:**

Chair

By:_ **Deputy Clerk**

pe or print) nature ance eane

Name (type or print)

APPROVED AS TO FORM AND LEGAL SUFFICIENCY

By ۵۸ **County Attorney**

APPROVED AS TO TERMS AND CONDITIONS

Steve Sordelon By **Department Director**

By:

CONSULTANT:

Pictometry International Corp. (0) Signature INDO K SALPINI Typed Name SUP FILANCE Title

(corp. seal)

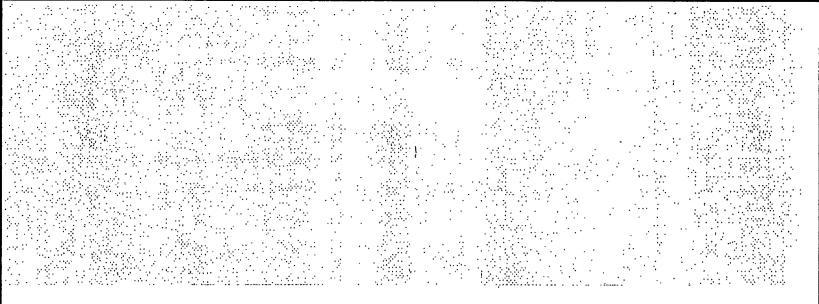


EXHIBIT A: SCOPE OF WORK

1. This order form ("Order Form"), in combination with the Sections listed below:

Section A: Product Descriptions, Prices and Payment Terms Section B: License Terms:

- Delivered Content Terms and Conditions of Use
- Online Services General Terms and Conditions
- Web Visualization Offering Terms and Conditions
- Software License Agreement

Section C: Non-Standard Terms and Conditions Section D: Sector Map

collectively, constitute "<u>Exhibit A</u>" to the contract dated ______ by and between Pictometry International Corp. ("<u>Pictometry</u>") and Palm Beach County, a Political Subdivision of the State of Florida ("<u>Customer</u>") (the collectively with Exhibit "B", the "<u>Agreement</u>").

- 2. In the event of any conflict among any contract components comprising the Agreement between the parties, order of precedence for resolving such conflict shall be, from highest (i.e., supersedes all others) to lowest (i.e., subordinate to all others): Non-Standard Terms and Conditions, License Terms in order as listed above under the heading 'Section B: License Terms', and Order Form.
- 3. All notices under the Agreement shall be in writing and shall be sent to the following respective addresses:

CUSTOMER NOTICE ADDRESS	PICTOMETRY NOTICE ADDRESS
301 N Olive Avenue	100 Town Centre Drive, Suite A
West Palm Beach, Florida 33401	Rochester, NY 14623
Attn: Kelly Ratchinsky,	Attn: Contract Administration
Phone: 561 355 4252 Fax: (561)355-3982	Phone: (585) 486-0093 Fax: (585) 486-0098

Either party may change their respective notice address by giving written notice of such change to the other party at the other party's then-current notice address. Notices shall be given by any of the following methods: personal delivery; reputable express courier providing written receipt; or postage-paid certified or registered United States mail, return receipt requested. Notice shall be deemed given when actually received or when delivery is refused.

- 4. The Agreement, including all licenses granted pursuant to it, shall be binding upon and inure to the benefit of the parties hereto, their successors and permitted assigns, but shall not be assignable by either party except that (i) Pictometry shall have the right to assign its right to receive Fees under the Agreement, provided no such assignment shall affect Pictometry's obligations hereunder, and (ii) Pictometry shall have the right to assign all its rights under the Agreement to any person or entity, provided the assignee has assumed all of Pictometry's obligations under the Agreement.
- 5. IN NO EVENT SHALL EITHER PARTY BE LIABLE, UNDER ANY CAUSE OF ACTION OF ANY KIND ARISING OUT OF OR RELATED TO THIS EXHIBIT A (INCLUDING UNDER THEORIES INVOLVING TORT, CONTRACT, NEGLIGENCE, STRICT LIABILITY, OR BREACH OF WARRANTY), FOR ANY LOST PROFITS OR FOR ANY INDIRECT, INCIDENTAL, CONSEQUENTIAL, PUNITIVE, OR OTHER SPECIAL DAMAGES SUFFERED BY THE OTHER PARTY OR OTHERS, EVEN IF A PARTY HAS BEEN ADVISED OF THE POSSIBILITY OF SUCH DAMAGES.
- 6. With respect to any claims that Customer may have or assert against Pictometry on any matter relating to the Agreement, the total liability of Pictometry shall, in the aggregate, be limited to the aggregate amount received by Pictometry pursuant to the Agreement.
- 7. The waiver by either party of any default by the other shall not waive subsequent defaults of the same or different kind.
- 8. In the event that any of the provisions of the Agreement shall be held by a court or other tribunal of competent jurisdiction to be unenforceable, such provision will be enforced to the maximum extent permissible and the remaining portions of the Agreement shall remain in full force and effect.
- 9. Pictometry shall not be responsible for any failure on its part to perform due to unforeseen circumstances or to causes beyond Pictometry's reasonable control, including but not limited to acts of God, war, riot, embargoes, acts of civil or military authorities, fire, weather, floods, accidents, strikes, failure to obtain export licenses or shortages or delays of transportation, facilities, fuel, energy, supplies, labor or materials. In the event of any such delay, Pictometry may defer performance for a period of time reasonably related to the time and nature of the cause of the delay.

1. In consideration of, and majest to, payment by Castomer of the Pees specified in Section A of this Eshibit A, appeers and a section is and the optimized specified in Section A of this Eshibit A, appeers and the optimized specified in Section A of this Eshibit A is a section as an analysis of the payment terms and accepts agrees to pay the Pees specified in Section A of this Eshibit A is a section as a secon section asecon as a section as a section as a section as a sec											
to provide Customer with access to and use of the products specified in Section A of this Exhibit A in accordance with the stated payment terms and accepts and agrees to abide by the terms of the Agreement.									•		
to provide Customer with access to and use of the products specified in Section A of this Exhibit A in accordance with the stated payment terms and accepts and agrees to abide by the terms of the Agreement.									•		
to provide Customer with access to and use of the products specified in Section A of this Exhibit A in accordance with the stated payment terms and accepts und agrees to abide by the terms of the Agreement.							· · · · · · · · · · · · · · · · · · ·			· · · ·	
to provide Customer with access to and use of the products specified in Section A of this Exhibit A in accordance with the stated payment terms and accepts and agrees to abide by the terms of the Agreement.	• • • • •					· · · · · · · · · · · · · · · · · · ·	· · · ,		••••		
to provide Customer with access to and use of the products specified in Section A of this Exhibit A in accordance with the stated payment terms and accepts and agrees to abide by the terms of the Agreement.	•								• •		
to provide Customer with access to and use of the products specified in Section A of this Exhibit A in accordance with the stated payment terms and accepts and agrees to abide by the terms of the Agreement.						· · · · · · · · · · · · · · · · · · ·					
to provide Customer with access to and use of the products specified in Section A of this Exhibit A in accordance with the stated payment terms and accepts and agrees to abide by the terms of the Agreement.							· · ·		, « i.• ,	•••••••	
to provide Customer with access to and use of the products specified in Section A of this Exhibit A in accordance with the stated payment terms and accepts and agrees to abide by the terms of the Agreement.		an an an the state of the	n ar an	L					•	· · · ·	
to provide Customer with access to and use of the products specified in Section A of this Exhibit A in accordance with the stated payment terms and accepts and agrees to abide by the terms of the Agreement.											
to provide Customer with access to and use of the products specified in Section A of this Exhibit A in accordance with the stated payment terms and accepts and agrees to abide by the terms of the Agreement.	10.	In consideration	of, and subjec	t to, payment	t by Custome	er of the Fees s	pecified i	in Section A of t	his Exhibit A	A. Pictometr	v agrees
		to provide Custo conditions set for	omer with acces orth in the Agre	ss to and use ement. Cust	of the produ tomer hereby	cts specified in agrees to pay	n Section the Fees	A of this Exhibi specified in Sect	t A, subject ion A of this	to the terms	and
		accordance with	the stated pays	ment terms a	nd accepts a	nd agrees to at	oide by th	e terms of the A	greement.		
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• QTY	PROJECT PRODUCT NAME	PRODU	JCT DESCRIPTIO	ON	LIST PRICE	DISCOUNT	AMOUNT ¹
700	IMAGERY -	PRODU Product includes 4-inc	h GSD oblique fram		\$400.00	PRICE (%) \$320.00	\$224,000.00
,	NEIGHBORHOOD - 4-way	way), 4-inch GSD orth ortho mosaic sector til	ogonal frame image	es, 1-meter GSD			
	(N5) (4in) Per Sector	mosaic (ECW format) Nominal Oblique GSE	Orthogonal GSD: 0	.32 feet/pixel;		(20%)	
		0.33 feet/pixel, Middle 0.44 feet/pixel.	Line: 0.36 feet/pixe	el, Back Line:			
1395	IMAGERY - COMMUNITY	Product includes 9-inc way), 9-inch GSD orth			\$75.00	\$60.00	\$83,700.00
	- 4-way (C5) (9in) - Per Sector	ortho mosaic sector til	es and one area-wide	e 1-meter GSD		(20%)	
		mosaic (ECW format) Nominal Oblique GSE) (all values +/-10%)): Front Line:			
	· .	0.74 feet/pixel, Middle 1.00 feet/pixel.					
1	Media Drive Capacity 1.862T- Drive Model 2.0T -	External USB 2.0 / eS. media prices include c			\$299.00		\$299.00
	EXTPOWER	onto media. Sub-ware	housing extra.		¢< 000 00	£0.00	<u> </u>
	Pictometry Connect-100	Pictometry Connect-10 login and access Picto			\$6,000.00	\$0.00	\$0.00
1		- anatamar ula a mah an	-11				
1		The default deployment		ased integration. through		(100%)	
1		The default deploymer Pictometry Online. Te date of activation. Inc	nt for this account is rm is as listed below cludes unlimited acc	ased integration. through and begins from ess to		(100%)	
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1	Application Pictometry Connect - PFW- County Survey Report - Imagery	The default deploymen Pictometry Online. Te date of activation. Into Pictometry-hosted ima License Term: 2 Yea Integrated Pictometry technologies that allow instance into a product customers Licensed Pi supports JavaScript / ii Visualization (External Analytics (Internal with a Pictometry Connect Pi provides visualization licensed to the custom based integration. Ima hosted imagery license limited by resolution. from date of activation application or server b License Term: 2 Yea	the tor this account is rm is as listed below. Sudes unlimited acc agery licensed to the r(s) Applications are welve a developer to emb t / application that content t / application that content t / application that content t / applications fi l or Public Facing) the h Measurement Too or Pictometry Connect use type. ablic Facing Website only to Pictometry- er via a web application gery is restricted to 1 d to the customer on Term is as listed below. Requires a custom ased application. r(s) onding imagery pure ed/sealed by appropri- Report details pro- st processing and im-	ased integration. through and begins from ess to customer only. b based bed a web bonnects to a agery. Currently for both ise and/or ols) use. Requires ect PFW / View e account hosted imagery tion or server Pictometry- nly and can be ow and begins er provided web chase. Product riately duction statistics cludes an	\$1,000.00	\$0.00 (100%) \$0.00 (100%)	\$0.00

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1	State License Fee	State license fee.	\$0.00		\$0.0
1	Oblique Imagery Bundle with Two (2) Years of EFS Maintenance & Support	Includes digital copy of the Licensed Documentation for the License Software, two (2) End User Training Sessions, one (1) Advanced User Technical Training, one (1) Administration / IT Training Session, ten (10) hours of telephone support, one copy of Pictometry Electronic Field	\$0.00		\$0.0
		Study (EFS) software, latest version, on the storage media specified herein, and access to download updated versions of the EFS Licensed Software for a period of two years from the initial date of shipment of the EFS software, along with a copy of the updated documentation.			
1	Electronic Field Study (EFS)	One copy of Electronic Field Study software, latest version.	\$0.00		\$0.0
1	E-911 Interface - Unlimited Seats in all PSAPS	Perpetual License. Product enables system interface but does not cover the actual integration. Licensee must engage third party to provide this integration.	\$15,000.00	\$0.00	\$0.
1	EAP PROGRAM	Refer to detailed description of EAP Program in attached	\$0.00	(100%)	\$0.
		Agreement. S	UBTOTAL – FI	RST PROJECT	\$307,999.
-	D DDO DOCT				
QTY	D PROJECT PRODUCT NAME	PRODUCT DESCRIPTION	LIST PRICE	DISCOUNT	
ULL .	FRODUCTINAME	FRODUCT DESCRIPTION	LIST PRICE	PRICE (%)	AMOUNT
700	IMAGERY - NEIGHBORHOOD - 4-way (N5) (4in) Per Sector	Product includes 4-inch GSD oblique frame images (4- way), 4-inch GSD orthogonal frame images, 1-meter GSD ortho mosaic sector tiles and one area-wide 1-meter GSD mosaic (ECW format). Orthogonal GSD: 0.32 feet/pixel; Nominal Oblique GSD (all values +/-10%): Front Line: 0.33 feet/pixel, Middle Line: 0.36 feet/pixel, Back Line: 0.44 feet/pixel.	\$400.00	(15%)	\$238,000
1395	IMAGERY - COMMUNITY - 4-way (C5) (9in) - Per Sector	Product includes 9-inch GSD oblique frame images (4- way), 9-inch GSD orthogonal frame images, 1-meter GSD ortho mosaic sector tiles and one area-wide 1-meter GSD mosaic (ECW format). Orthogonal GSD: 0.75 feet/pixel; Nominal Oblique GSD (all values +/-10%): Front Line: 0.74 feet/pixel, Middle Line: 0.85 feet/pixel, Back Line: 1.00 feet/pixel.	\$75.00	\$63.75 (15%)	\$88,931.
1	Media Drive Capacity 1.862T- Drive Model 2.0T - EXTPOWER	External USB 2.0 / eSATA Externally Powered. Delivery media prices include copying a complete image library onto media. Sub-warehousing extra.	\$299.00		\$299
1	Survey Report - Imagery Project- Compiled To Accuracy Statement	Available with corresponding imagery purchase. Product Includes: Report signed/sealed by appropriately credentialed personnel. Report details production statistics including GPS/INS post processing and includes an NSSDA compliant "Compiled To" accuracy statement.	\$1,500.00	\$0.00 (100%)	\$0
1	Par Library for Server Edition	Par library for Pictometry Server Edition.	\$0.00		\$0
1	State License Fee	State license fee.	\$0.00		\$0
1	Electronic Field Study (EFS)	One copy of Electronic Field Study software, latest version.	\$0.00		\$0
1	Oblique Imagery Bundle with Two (2) Years of EFS Maintenance & Support	Includes digital copy of the Licensed Documentation for the License Software, two (2) End User Training Sessions, one (1) Advanced User Technical Training, one (1) Administration / IT Training Session, ten (10) hours of telephone support, one copy of Pictometry Electronic Field Study (EFS) software, latest version, on the storage media specified herein, and access to download updated versions of the EFS Licensed Software for a period of two years from the initial date of shipment of the EFS software, along with a copy of the updated documentation.	\$0.00		\$0 .
1	E-911 Interface - Unlimited Seats in all PSAPS	Perpetual License. Product enables system interface but does not cover the actual integration. Licensee must engage third party to provide this integration.	\$15,000.00	\$0.00 (100%)	\$0
1	EAP PROGRAM	Refer to detailed description of EAP Program in attached	\$0.00	(10070)	\$0.
1	Pictometry Connect - PFW- County	Agreement. Pictometry Connect Public Facing Website account provides visualization only to Pictometry-hosted imagery licensed to the customer via a web application or server based integration. Imagery is restricted to Pictometry- hosted imagery licensed to the customer only and can be	\$1,000.00	\$0.00 (100%)	\$0 .
1	Pictometry Connect-100	limited by resolution. Term is as listed below and begins from date of activation. Requires a customer provided web application or server based application. License Term: 2 Year(s) Pictometry Connect-100 provides 100 users the ability to	\$6,000.00	\$0.00	\$0.

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		The default deployment for this account is through Pictometry Online. Term is as listed below and begins from date of activation. Includes unlimited access to Pictometry-hosted imagery licensed to the customer only. License Term: 2 Year(s)		(100%)	
			TOTAL - SEC	OND PROJECT	\$327,230.25
THIRD	PROJECT	يربي المطورة المتهادية والمتحقق والمال المعتلي المراجع المحتفي المراجع		, 1 n	
QTY	PRODUCT NAME	PRODUCT DESCRIPTION	LIST PRICE	DISCOUNT	AMOUNT ¹
				PRICE (%)	
700	IMAGERY - NEIGHBORHOOD - 4-way (N5) (4in) Per Sector	Product includes 4-inch GSD oblique frame images (4- way), 4-inch GSD orthogonal frame images, 1-meter GSD ortho mosaic sector tiles and one area-wide 1-meter GSD mosaic (ECW format). Orthogonal GSD: 0.32 feet/pixel; Nominal Oblique GSD (all values +/-10%): Front Line: 0.33 feet/pixel, Middle Line: 0.36 feet/pixel, Back Line: 0.44 feet/pixel.	\$400.00	\$360.00 (10%)	\$252,000.00
1395	IMAGERY - COMMUNITY - 4-way (C5) (9in) - Per Sector	Product includes 9-inch GSD oblique frame images (4- way), 9-inch GSD orthogonal frame images, 1-meter GSD ortho mosaic sector tiles and one area-wide 1-meter GSD mosaic (ECW format). Orthogonal GSD: 0.75 feet/pixel; Nominal Oblique GSD (all values +/-10%): Front Line: 0.74 feet/pixel, Middle Line: 0.85 feet/pixel, Back Line: 1.00 feet/pixel.	\$75.00	\$67.50 (10%)	\$94,162.50
1	Media Drive Capacity 1.862T- Drive Model 2.0T - EXTPOWER	External USB 2.0 / eSATA Externally Powered. Delivery media prices include copying a complete image library onto media. Sub-warehousing extra.	\$299.00		\$299.00
	Pictometry Connect - PFW- County	Pictometry Connect Public Facing Website account provides visualization only to Pictometry-hosted imagery licensed to the customer via a web application or server based integration. Imagery is restricted to Pictometry- hosted imagery licensed to the customer only and can be limited by resolution. Term is as listed below and begins from date of activation. Requires a customer provided web application or server based application. License Term: 2 Year(s)	\$1,000.00	\$0.00 (100%)	\$0.00
1	Pictometry Connect-100	Pictometry Connect-100 provides 100 users the ability to login and access Pictometry-hosted imagery licensed to the customer via a web application or server based integration. The default deployment for this account is through Pictometry Online. Term is as listed below and begins from date of activation. Includes unlimited access to Pictometry-hosted imagery licensed to the customer only. License Term: 2 Year(s)	\$6,000.00	\$0.00 (100%)	\$0.00
1	Survey Report - Imagery Project- Compiled To Accuracy Statement	Available with corresponding imagery purchase. Product Includes: Report signed/sealed by appropriately credentialed personnel. Report details production statistics including GPS/INS post processing and includes an NSSDA compliant "Compiled To" accuracy statement.	\$1,500.00	\$0.00 (100%)	\$0.00
1	Oblique Imagery Bundle with Two (2) Years of EFS Maintenance & Support	Includes digital copy of the Licensed Documentation for the License Software, two (2) End User Training Sessions, one (1) Advanced User Technical Training, one (1) Administration / IT Training Session, ten (10) hours of telephone support, one copy of Pictometry Electronic Field Study (EFS) software, latest version, on the storage media specified herein, and access to download updated versions of the EFS Licensed Software for a period of two years from the initial date of shipment of the EFS software, along with a copy of the updated documentation.	\$0.00		\$0.00
1	Par Library for Server Edition	Par library for Pictometry Server Edition.	\$0.00		\$0.00
1	Electronic Field Study (EFS)	One copy of Electronic Field Study software, latest version.	\$0.00		\$0.00
1	State License Fee	State license fee.	\$0.00		\$0.00
1	E-911 Interface - Unlimited Seats in all PSAPS	Perpetual License. Product enables system interface but does not cover the actual integration. Licensee must engage third party to provide this integration.	\$15,000.00	\$0.00 (100%)	\$0.00
1	EAP PROGRAM	Refer to detailed description of EAP Program in attached Agreement.	\$0.00		\$0.00

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Thank you for choosing Pictometry as your service provider. ¹Amount per product = ((1-Discount %) * Qty * List Price)

TOTAL

\$981,690.75

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FEES; PAYMENT TERMS

All amounts due to Pictometry pursuant to this Agreement ("Fees") are in expressed in United States dollars and do not include any duties, taxes (including, without limitation, any sales, use, ad valorem or withholding, value added or other taxes) or handling fees, all of which are in addition to the amounts shown above and, to the extent applicable to purchases by Customer, shall be paid by Customer to Pictometry without reducing any amount owed to Pictometry unless documents satisfactory to Pictometry evidencing exemption from such taxes is provided to Pictometry prior to billing. To the extent any amounts properly invoiced pursuant to this Agreement are not paid within thirty (30) days following the invoice due date, such unpaid amounts shall accrue, and Customer shall pay, interest at the rate of 1.5% per month (or at the maximum rate allowed by law, if less). In addition, Customer shall pay Pictometry all costs Pictometry incurs in collecting past due amounts amount due under this Agreement including, but not limited to, attorneys' fees and court costs.

FIRST PROJECT

Due at Shipment of Imagery Due at First Anniversary of Shipment of Imagery	\$153,999.50 \$153,999.50
Total Payments	\$307,999.00
SECOND PROJECT	
Due at Shipment of Imagery Due at First Anniversary of Shipment of Imagery	\$163,615.25 \$163,615.00
Total Payments	\$327,230.25
THIRD PROJECT	
Due at Shipment of Imagery Due at First Anniversary of Shipment of Imagery	\$173,230.75 \$173,230.75
Total Payments	\$346,461.50

PRODUCT PARAMETERS

Product:	IMAGERY - NEIGHBORHOOD - 4-way (N5) (4in) Per Secto
Ortho Tile Projection:	State Plane, NAD83
Ortho Tile Format:	TIFF
Units:	Feet
Elevation Source:	Customer Provided – LiDAR
Leaf:	Less than 30% leaf cover (Off)
Special Instructions:	
Product:	IMAGERY - COMMUNITY - 4-way (C5) (9in) - Per Sector
Ortho Tile Projection:	State Plane, NAD83
Ortho Tile Format:	TIFF
Units:	Feet
Elevation Source:	Customer Provided – LiDAR

Less than 30% leaf cover (Off)

IMAGERY – SECOND PROJECT

Special Instructions:

Leaf:

ERY - NEIGHBORHOOD - 4-way (N5) (4in) Per Sector
Plane, NAD83
ner Provided – LiDAR
an 30% leaf cover (Off)
ERY - COMMUNITY - 4-way (C5) (9in) - Per Sector
Plane, NAD83
ner Provided – LiDAR
an 30% leaf cover (Off)
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IMAGERY – THIRD PROJI Product:	ECT IMAGERY - NEIGHBORHOOD - 4-way (N5) (4in) Per Sector
Ortho Tile Projection: Ortho Tile Format:	State Plane, NAD83 TIFF
Units: Elevation Source:	Feet Customer Provided – LiDAR
Leaf: Special Instructions:	Less than 30% leaf cover (Off)
Product: Ortho Tile Projection:	IMAGERY - COMMUNITY - 4-way (C5) (9in) - Per Sector State Plane, NAD83
Ortho Tile Format: Units:	TIFF Feet
Elevation Source: Leaf:	Customer Provided – LiDAR Less than 30% leaf cover (Off)
Special Instructions:	
elevation data with individ through automated process resulting mosaics. While I respect to visible cutlines a i. Disconnects in non-e ii. Disconnects in elevad iii. Building intersect an- iv. Seasonal variations c v. Ground illumination within one flight day vi. Single GSD color var vii. Mixed GSD color var viii. Water body color var	roducts: Pictometry standard ortho mosaic products are produced through automated mosaicking processes that incorporate digital bual Pictometry ortho frames to create large-area mosaics on an extremely cost-effective basis. Because these products are produced ses, rather than more expensive manual review and hand-touched corrective processes, there may be inherent artifacts in some of the Pictometry works to minimize such artifacts, the Pictometry standard ortho mosaic products are provided on an 'AS IS' basis with along mosaic seams resulting from the following types of artifacts: elevated surfaces generally caused by inaccurate elevation data; ted surfaces (e.g., roadways, bridges, etc.) generally caused by elevated surfaces not being represented in the elevation data; d clipping generally caused by buildings not being represented in the elevation data; aused by images taken at different times during a season, or during different seasons; variations caused by images taken under different illumination (e.g., sunny, high overcast, morning light, afternoon light, etc.) or during different flight days; riations caused by adjacent areas being flown at different ground sample distances (GSDs); and riations caused by multiple individual frames being used to create a mosaic across a body of water (e.g., lakes, ponds, rivers, etc.). may be available that are less prone to such artifacts than the Pictometry standard ortho mosaic products.
CONNECT – FIRST PROJE	
Product: Admin User:	Pictometry Connect-100 Kelly Ratchinsky
Admin User Email: Requested Activation: Special Instructions:	kratchin@co.palm-beach.fl.us
Product:	Pictometry Connect - PFW-County
Admin User: Admin User Email:	Kelly Ratchinsky kratchin@co.palm-beach.fl.us
Requested Activation: . Special Instructions:	
CONNECT – SECOND PRO Product:	DJECT Pictometry Connect - PFW-County
Admin User: Admin User Email:	Kelly Ratchinsky kratchin@co.palm-beach.fl.us
Requested Activation: Special Instructions:	
Product: Admin User:	Pictometry Connect-100 Kelly Ratchinsky
Admin User Email: Requested Activation:	kratchin@co.palm-beach.fl.us
Special Instructions:	•
CONNECT – THIRD PROJI	
Product:	Pictometry Connect - PFW-County
Admin User: Admin User Email:	Kelly Ratchinsky kratchin@co.palm-beach.fl.us
Requested Activation: Special Instructions:	
Product:	Pictometry Connect-100
Admin User: Admin User Email:	Kelly Ratchinsky kratchin@co.palm-beach.fl.us
Requested Activation: Special Instructions:	nawiningoo.panir-veawii.11.05
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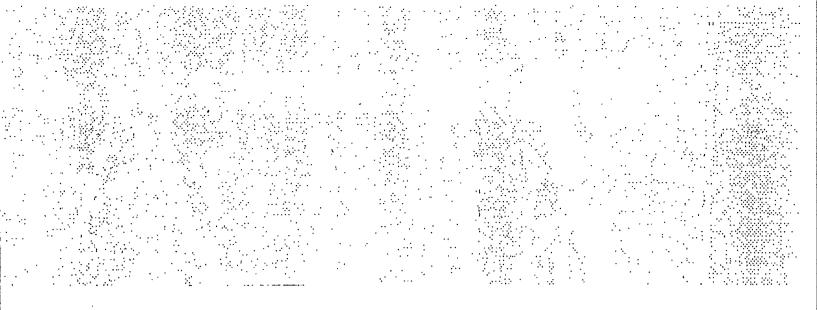
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CONNECT: GEOFENCES –

CONNECT-SERVER INTEGRATION – FIRST PROJECT

Product: Server Integration: Special Instructions: Technical Contact: Company Name: Phone Number: Email Address: Integrated Pictometry Application IPA (Both Visualization & Analytics)

Kelly Ratchinsky Palm Beach County, FL 561 355 4252 kratchin@co.palm-beach.fl.us

Economic Alliance Partnership (EAP)

Customer is eligible for the EAP program described below for a period of two years from the Effective Date. Following payment to Pictometry of amounts due with respect to each subsequent capture, Customer will be eligible for the then-current EAP program for a period of two years from delivery of such subsequent capture.

- A. Disaster Coverage Imagery at No Additional Charge Pictometry will, upon request of Customer and at no additional charge, provide updated imagery of up to 200 square miles of affected areas (as determined by Pictometry) upon the occurrence of any of the following events during any period Customer is eligible for the EAP program:
 - Hurricane: areas affected by hurricanes of Category II and higher. (Coverage for hurricanes below Category II and for areas exceeding 200 square miles will be, subject to Pictometry resource availability, available to Customer at the then-current EAP rates.)
 - Tornado: areas affected by tornados rated EF4 and higher. (Coverage for tornados below EF4 and for areas exceeding 200 square miles will be, subject to Pictometry resource availability, available to Customer at the then-current EAP rates.)
 - Terrorist: areas affected by damage from terrorist attack. (Coverage for areas exceeding 200 square miles will be, subject to Pictometry resource availability, available to Customer at the then-current EAP rates.)
 - Earthquake: areas affected by damage to critical infrastructure resulting from earthquakes measured at 6.0 or higher on the Richter scale. (Coverage for earthquakes rated below 6.0 on the Richter scale and for areas exceeding 200 square miles will be, subject to Pictometry resource availability, available to Customer at the then-current EAP rates.)
 - Tsunami: areas affected by damage to critical infrastructure resulting from tsunamis. (Coverage for areas exceeding 200 square miles will be, subject to Pictometry resource availability, available to Customer at the then-current EAP rates.)
- B. Software Use of Pictometry Change Analysis[™] Pictometry's EAP program includes the use of Change Analysis software for a term of ninety days from the date of delivery of the EAP imagery. The Change Analysis software simultaneously compares pre and post disaster images to aid recovery and restoration efforts.

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PICTOMETRY DELIVERED CONTENT TERMS AND CONDITIONS OF USE

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These Pictometry Delivered Content Terms and Conditions of Use (the "Delivered Content Terms and Conditions"), in combination with the corresponding Agreement into which these terms are incorporated, collectively set forth the terms and conditions that govern use of Delivered Content (as hereinafter defined) for use within computing environments operated by parties other than Pictometry. As used in the Delivered Content Terms and Conditions the terms "you" and "your" in uppercase or lowercase shall mean the Customer that entered into the Agreement into which the Delivered Content Terms and Conditions are incorporated.

1. DEFINITIONS

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SECTION B

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- "Authorized Subdivision" means, if you are a county or a non-state consortium of counties, any political unit or subdivision located totally or substantially within your boundaries that you authorize to have access to Delivered Content pursuant to the Delivered Content Terms and Conditions. "Authorized System" means a workstation or server that meets each of the following criteria (i) it is owned or leased by you or an Authorized Subdivision,
- 1.2 (ii) it is located within and only accessible from facilities that are owned or leased by you or an Authorized Subdivision, and (iii) it is under the control of and may only be used by you or Authorized Subdivisions.
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 - (b) permit access and use of the Delivered Content through Authorized Systems by:
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- Geographic Data. If available, you agree to provide to Pictometry geographic data in industry standard format (e.g., shape, DBF) including, but not limited to, digital elevation models, street centerline maps, tax parcel maps and centroids, which data, to the extent practicable, shall be incorporated into the 3.1 Delivered Content. You agree that any of this data that is owned by you may be distributed and modified by Pictometry as part of its products and services, provided that at no time shall Pictometry claim ownership of that data.
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- Authorized Subdivision Compliance. You shall at all times be responsible for compliance by each Authorized Subdivision with the Delivered Content 3.4 Terms and Conditions.
- Project Participants. Each notice to Pictometry identifying a potential Project Participant shall include a detailed description of the scope and nature of the Project Participants' planned work and the intended use of the Delivered Content in such work. Pictometry retains the right to restrict or revoke access to Delivered Content by any Project Participant who does not comply with the terms of the Delivered Content Terms and Conditions.

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[END OF DELIVERED CONTENT TERMS AND CONDITIONS]

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PICTOMETRY ONLINE SERVICES GENERAL TERMS AND CONDITIONS

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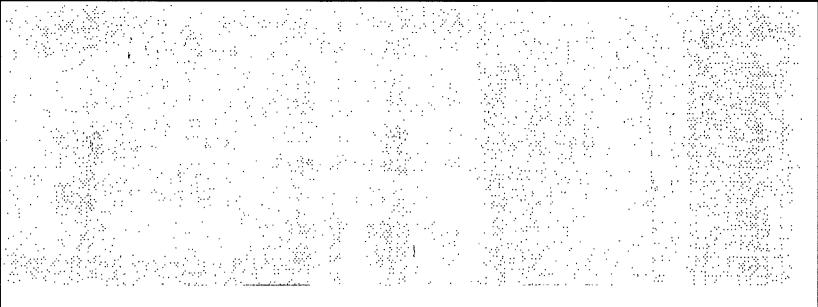
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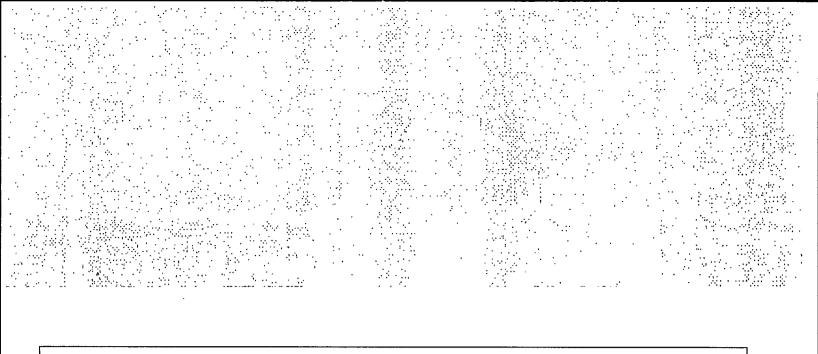
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 - (c) The provisions of Sections 5.5(a) and (b) shall constitute your sole and exclusive remedy for the respective matters specified therein.

MISCELLANEOUS 6.

- The terms and conditions of this License Agreement may be changed from time to time immediately upon notice to you. If any changes are made to this License Agreement, such changes will: (a) only be applied prospectively; and (b) not be specifically directed against you or your Eligible Users but will apply to all similarly situated Pictometry customers using the Online Services. You may terminate this License Agreement upon written notice to Pictometry if any change to the terms and conditions of this License Agreement is unacceptable to you. For termination to be effective under this Section 6.1, written notice of termination must be provided to Pictometry within 90 days of the effective date of the change. Continued use of the Online Services following the effective date of any change constitutes acceptance of the change, but does not affect the foregoing termination right. Except as provided above, this License Agreement and provide of the supplemented modified or otherwise revision revision durbus upder upder with otherwise revision revision and upder a durbus which upder acceptate of the supplemented upder a durbus the change of the supplemented modified or otherwise revision revision durbus upder acceptate of the supplemented modified or otherwise revision revision durbus upder acceptate of the supplemented modified or otherwise revision revision revision durbus the compared to the supplementation of the s provided above, this License Agreement may not be supplemented, modified or otherwise revised unless signed by duly authorized representatives of both parties. Furthermore, this License Agreement may not be supplemented, modified or otherwise revised by email exchange, even if the email
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[END OF ONLINE SERVICES GENERAL TERMS AND CONDITIONS]

SECTION B

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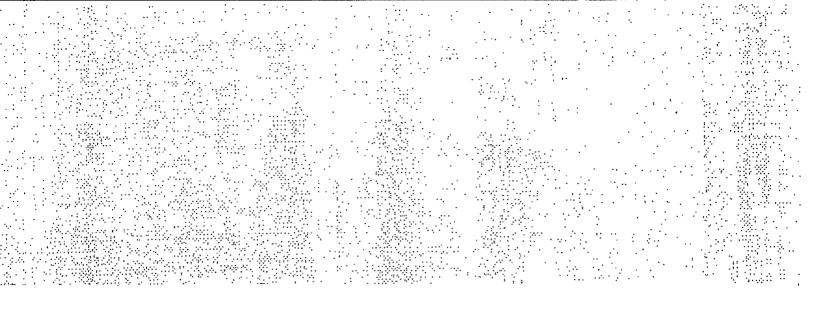
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- 6.6 principles. Unless you are a government entity, in the event that any legal proceedings are commenced with respect to any matter arising under this WVO License Agreement, the parties specifically consent and agree that the courts of the State of New York or, in the alternative, the Federal Courts located in the State of New York shall have exclusive jurisdiction over each of the parties and over the subject matter of any such proceedings, and that the venue of any such action shall be in Monroe County, New York or the U.S. District Court for the Western District of New York, as applicable. This WVO License Agreement will be enforced to the fullest extent permitted by applicable law. If any provision of this WVO License Agreement is head to heave avane function of the month permitted by applicable law.
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[END OF WEB VISUALIZATION OFFERING TERMS AND CONDITIONS]

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SECTION B

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- 7. MISCELLANEOUS PROVISIONS.
 - A. Restricted Rights. Pictometry Software acquired with United States Government funds or intended for use within or for any United States federal agency is provided with "Restricted Rights" as defined in DFARS 252.227-7013, Rights in Technical Data and Computer Software and FAR 52.227-14, Rights in Data-General, including Alternate III, as applicable. Pictometry must be notified in advance of any license grants to United States federal governmental entities. The Pictometry Software is developed for general use in a variety of applications and is not developed for use in any inherently dangerous applications or applications that could lead to property damage, personal injury or death. If you use the Pictometry Software in such applications, including but not limited to, in any nuclear, aviation, mass transit, public safety or medical applications.
 - B. Foreign Trade Restrictions. The parties acknowledge that certain information, software technology, accompanying documentation and technical information may be subject to United States export control laws. You will not directly or indirectly export or re-export the Pictometry Software in violation of the Export Administration Regulations of the U.S. Department of Commerce.
 - C. Governing Law. This License will be governed by and interpreted in accordance with the laws of the State of New York, excluding its conflict of laws principles.
 - D. Assignment. You may not assign this License without Pictometry's prior written consent. Any assignment in violation of this License will be null, void and of no force and effect. For all purposes under this License, any merger, consolidation, spin-off, acquisition or change-in-control will be deemed an assignment.
 - E. Partial Invalidity; Survival. If any provision of this License is held invalid or unenforceable by competent authority, that provision will be construed so as to be limited or reduced to be enforceable to the maximum extent compatible with the law as it will then appear. The total invalidity or

	unenforceability of any particular provision of this License will not affect its other provisions and this License will be construed in all respects as if the invalid or unenforceable provision were omitted. The provisions of this License that by their nature would survive its termination will survive indefinitely.
F.	Force Majeure. Neither party will be liable for any costs or damages due to nonperformance under this License arising out of any cause not within the reasonable control of such party and without its fault or negligence. Neither party will be liable for any delay or failure in the performance of its obligations under this License that directly results from any failure of the other party to perform its obligations as set forth in this License.
G.	Waiver. No waiver of a breach of any term of this License will be effective unless in writing and duly executed by the waiving party. No such waiver will constitute a waiver of any subsequent breach of the same or any other term of this License. No failure on the part of a party to exercise, and no delay in exercising any of its rights hereunder will operate as a waiver thereof, nor will any single or partial exercise by a party of any right preclude any other or future exercise thereof or the exercise of any other right. No course of dealing between the parties will be deemed effective to modify, amend or discharge any part of this License or the rights or obligations of any party hereunder.
H.	Entire Agreement; Construction. This License contains the entire understanding of the parties with respect to the subject matter hereof and supersedes any prior or contemporaneous understandings regarding that subject matter. No amendment to or modification of this License will be binding unless in writing and signed by Pictometry. There are no representations, warranties, or obligations of any party not expressly contained herein. The headings in this License are for convenience only. They do not constitute a portion of this License and will not be used in any construction

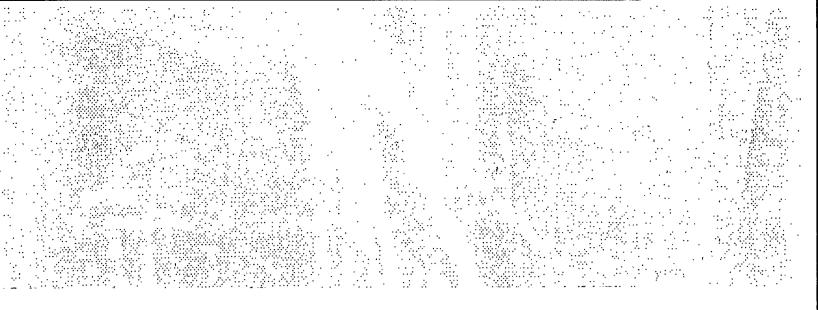
of it.

[END OF SOFTWARE LICENSE AGREEMENT]

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CMT-00054-20130520



SECTION C

NON-STANDARD TERMS AND CONDITIONS

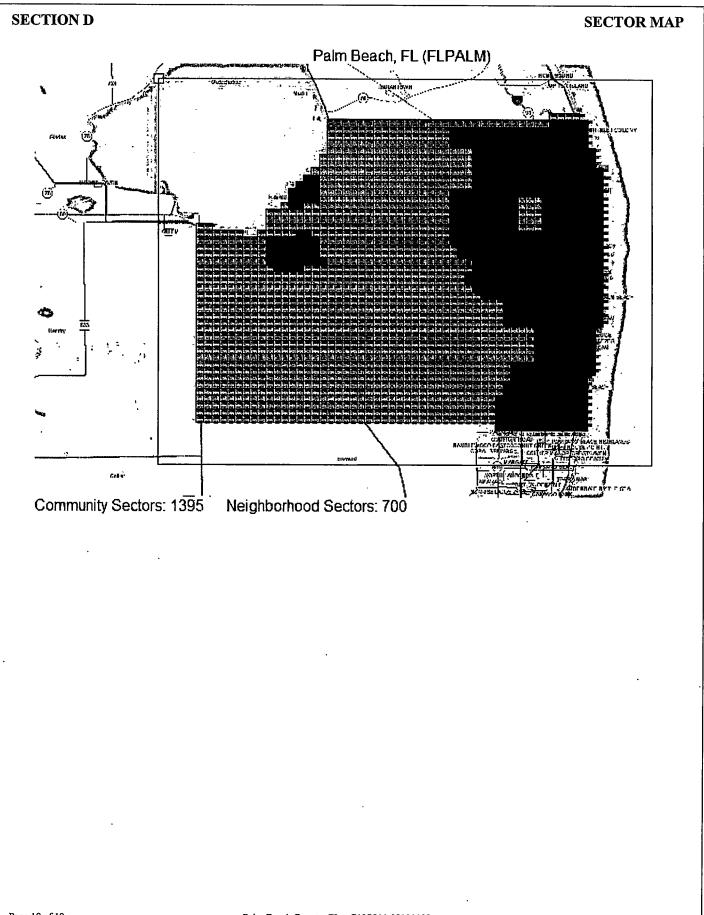
1. <u>Online Services Eligible Users</u>: Notwithstanding anything in the Online Services General Terms and Conditions incorporated in this Agreement to the contrary, the terms 'Eligible User' and 'Eligible Users' as defined in those Online Services General Terms and Conditions shall, for the purposes of this Agreement, also include each 'Authorized User' as that term is defined in the Delivered Content Terms and Conditions of Use incorporated in this Agreement.

2. Notwithstanding anything to the contrary set forth elsewhere in this Agreement, this Agreement and any modifications, amendments or alterations shall be interpreted, construed and enforced in all respects in accordance with the laws of the State of Florida, excluding its conflicts of law principles.

3. Notwithstanding anything to the contrary set forth elsewhere in this Agreement, this Agreement will terminate in the event that you fail to comply with any of the terms of this Agreement or otherwise breach this Agreement if you fail to cure that failure or breach within thirty days after receipt of written notice thereof from Pictometry. The foregoing does not apply to failures or breaches pertaining to your obligations of confidentiality and non-disclosure, failures or breaches of which will result in automatic and immediate termination without notice from Pictometry.

[END OF NON-STANDARD TERMS AND CONDITIONS]





CMT-00054-20130520

TASK ORDER

TASK ORDER # 1

 State Contract Association (Contract State St State S

CONSULTANT Pictometry International Corp.

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ACCOUNT # 3901-491-M010-3401 CONTRACT

COUNTY PROJECT MANAGER Kelly Ratchinsky PHONE 355-4252

ell Ratchinsky, ISS

Linda K. Salpini, Sr. VP Finance

PROJECT NAME 2014 PBC Color Oblique Digital Imagery

LOCATION Palm Beach County Urban Areas

TASK DESCRIPTION Updated licensed imagery and software

DELIVERABLES +/- See attached

TASK ORDER TYPE Lump Sum

PROJECT MANAGER

CONSULTANT

DUE DATE January

RETAINAGE 10%

TOTAL AMOUNT Not to exceed \$307,999 paid over 2 years as set forth in the attached proposal, and split equally between the Property Appraiser and Palm Beach Country def GIS.

DATE 11 25 13

DATE_11/20/13

PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS

Chair	
HALM BEACH COUNTY PROI	
Gary R. Nikolits	

Gary R. Nikolits

APPROVED AS TO FORM AND LEGAL SUFFICIENCY

onl **COUNTY ATTOR**

APPROVED AS TO TERMS AND CONDITIONS Stere Sordelon

ISS DEPARTMENT DIRECTOR



November 20, 2013

Kelly Ratchinsky Palm Beach County 301 North Olive Avenue, 8th Floor West Palm Beach, FL 33401

> Re: <u>Pictometry/Palm Beach County-First Project</u> Task Order No. 1

Dear Kelly,

The total costs and itemized products for Task Order No. 1 are as follows:

	PROJECT	,			
QTY	PRODUCT NAME	PRODUCT DESCRIPTION	LIST PRICE	DISCOUNT PRICE (%)	AMOUNT
700	IMAGERY - NEIGHBORHOOD - 4-way (N5) (4in) Per Sector	Product includes 4-inch GSD oblique frame images (4- way), 4-inch GSD orthogonal frame images, 1-meter GSD ortho mosaic sector tiles and one area-wide 1-meter GSD mosaic (ECW format). Orthogonal GSD: 0.32 feet/pixel; Nominal Oblique GSD (all values +/-10%): Front Line: 0.33 feet/pixel, Middle Line: 0.36 feet/pixel, Back Line: 0.44 feet/pixel.	\$400.00	\$320.00 (20%)	\$224,000.00
1395	IMAGERY - COMMUNITY - 4-way (C5) (9in) - Per Sector	Product includes 9-inch GSD oblique frame images (4- way), 9-inch GSD orthogonal frame images, 1-meter GSD ortho mosaic sector tiles and one area-wide 1-meter GSD mosaic (ECW format). Orthogonal GSD: 0.75 feet/pixel; Nominal Oblique GSD (all values +/-10%): Front Line: 0.74 feet/pixel, Middle Line: 0.85 feet/pixel, Back Line: 1.00 feet/pixel.	\$75.00	\$60.00 (20%)	\$83,700.00
1	Media Drive Capacity 1.862T- Drive Model 2.0T - EXTPOWER	External USB 2.0 / eSATA Externally Powered. Delivery media prices include copying a complete image library onto media. Sub-warehousing extra.	\$299.00		\$299.00
1	Pictometry Connect-100	Pictometry Connect-100 provides 100 users the ability to login and access Pictometry-hosted imagery licensed to the customer via a web application or server based integration. The default deployment for this account is through Pictometry Online. Term is as listed below and begins from date of activation. Includes unlimited access to Pictometry-hosted imagery licensed to the customer only. License Term: 2 Year(s)	\$6,000.00	\$0.00 (100%)	\$0.00
1	Integrated Pictometry Application	Integrated Pictometry Applications are web based technologies that allow a developer to embed a web instance into a product / application that connects to a customers Licensed Pictometry-hosted imagery. Currently supports JavaScript / iFrame applications for both Visualization (External or Public Facing) use and/or Analytics (Internal with Measurement Tools) use. Requires a Pictometry Connect or Pictometry Connect PFW / View Account depending on use type.	\$1,990.00	\$0.00 (100%)	\$0.00
1	Pictometry Connect - PFW- County	Pictometry Connect Public Facing Website account provides visualization only to Pictometry-hosted imagery licensed to the customer via a web application or server based integration. Imagery is restricted to Piotometry- hosted imagery licensed to the customer only and can be limited by resolution. Term is as listed below and begins from date of activation. Requires a customer provided web application or server based application. License Term: 2 Year(s)	\$1,000.00 · .	\$0.00 (100%)	\$0.00

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1	Survey Report - Imagery Project- Compiled To Accuracy Statement	Available with corresponding imagery purchase. Product Includes: Report signed/sealed by appropriately credentialed personnel. Report details production statistics including GPS/INS post processing and includes an NSSDA compliant "Compiled To" accuracy statement.	\$1,500.00	\$0.00 (100%)	\$0.00
1	Par Library for Server Edition	Par library for Pictometry Server Edition.	\$0.00		\$0.00
1	State License Fee	State license fee.	\$0.00		\$0.00
1	Oblique Imagery Bundle with Two (2) Years of EFS Maintenance & Support	Includes digital copy of the Licensed Documentation for the License Software, two (2) End User Training Sessions, one (1) Advanced User Technical Training, one (1) Administration / IT Training Session, ten (10) hours of telephone support, one copy of Pictometry Electronic Field Study (EFS) software, latest version, on the storage media specified herein, and access to download updated versions of the EFS Licensed Software for a period of two years from the initial date of shipment of the EFS software, along with a copy of the updated documentation.	\$ 0.00		\$0.00
1	Electronic Field Study (EFS)	One copy of Electronic Field Study software, latest version.	\$0.00		\$0.00
1	E-911 Interface - Unlimited Seats in all PSAPS	Perpetual License. Product enables system interface but does not cover the actual integration. Licensee must engage third party to provide this integration.	\$15,000.00	\$0.00 (100%)	\$0.00
1	EAP PROGRAM	Refer to detailed description of EAP Program in attached Agreement.	\$0.00	· · · · · · ·	· \$0.00
		•	TOTAL - I	FIRST PROJECT	\$307,999.00

¹Amount per product = ((1-Discount %) * Qty * List Price)

FEES; PAYMENT TERMS

All amounts due to Pictometry pursuant to this Agreement ("Fees") are in expressed in United States dollars and do not include any duties, taxes (including, without limitation, any sales, use, ad valorem or withholding, value added or other taxes) or handling fees, all of which are in addition to the amounts shown above and, to the extent applicable to purchases by Customer, shall be paid by Customer to Pictometry without reducing any amount owed to Pictometry unless documents satisfactory to Pictometry evidencing exemption from such taxes is provided to Pictometry prior to billing. To the extent any amounts properly invoiced pursuant to this Agreement are not paid within thirty (30) days following the invoice due date, such unpaid amounts shall accrue, and Customer shall pay, interest at the rate of 1.5% per month (or at the maximum rate allowed by law, if less). In addition, Customer shall pay Pictometry all costs Pictometry incurs in collecting past due amounts amount due under this Agreement including, but not limited to, attorneys' fees and court costs.

FIRST PROJECT

Due at Shipment of Imagery Due at First Anniversary of Shipment of Imagery	\$153,999.50 \$153,999.50	
Total Payments	\$307,999.00	

PRODUCT PARAMETERS

Standard Ortho Mosaic Products: Pictometry standard ortho mosaic products are produced through automated mosaicking processes that incorporate digital elevation data with individual Pictometry ortho frames to create large area mosaics on an extremely cost-effective basis. Because these products are produced through automated processes, rather than more expensive manual review and hand-touched corrective processes, there may be inherent artifacts in some of the resulting mosaics. While Pictometry works to minimize such artifacts, the Pictometry standard ortho mosaic products are provided on an 'AS IS' basis with respect to visible cutlines along mosaic seams resulting from the following types of artifacts:

- Disconnects in non-elevated surfaces generally caused by inaccurate elevation data; Disconnects in elevated surfaces (e.g., roadways, bridges, etc.) generally caused by elevated surfaces not being represented in the elevation data; Building intersect and clipping generally caused by buildings not being represented in the elevation data; ii.
- iii.
- iv.
- Seasonal variations caused by images taken at different times during a season, or during different seasons; Ground illumination variations caused by images taken under different illumination (e.g., sunny, high overcast, morning light, afternoon light, etc.) v. within one flight day or during different flight days;
- Single GSD color variations caused by illumination differences or multiple-aircraft/camera captures; vi.
- vii. Mixed GSD color variations caused by adjacent areas being flown at different ground sample distances (GSDs); and
- viii. Water body color variations caused by multiple individual frames being used to create a mosaic across a body of water (e.g., lakes, ponds, rivers, etc.).

Other Pictometry products may be available that are less prone to such artifacts than the Pictometry standard ortho mosaic products.

CONNECT – FIRST PROJECT

Product:	Pictometry Connect-100
Admin User:	Kelly Ratchinsky
Admin User Email:	kratchin@co.palm-beach.fl.us

Requested Activation: Special Instructions:

Product: Admin User: Admin User Email: Requested Activation: Special Instructions: Pictometry Connect - PFW-County Kelly Ratchinsky kratchin@co.palm-beach.fl.us

CONNECT: GEOFENCES –

CONNECT-SERVER INTEGRATION – FIRST PROJECT Product: Integrated Pictometry Application

Product: Server Integration: Special Instructions: Technical Contact: Company Name: Phone Number: Email Address:

IPA (Both Visualization & Analytics) Kelly Ratchinsky Palm Beach County, FL 561 355 4252

kratchin@co.palm-beach.fl.us

Economic Alliance Partnership (EAP)

Customer is eligible for the EAP program described below for a period of two years from the Effective Date. Following payment to Pictometry of amounts due with respect to each subsequent capture, Customer will be eligible for the then-current EAP program for a period of two years from delivery of such subsequent capture.

- A. Disaster Coverage Imagery at No Additional Charge Pictometry will, upon request of Customer and at no additional charge, provide updated imagery of up to 200 square miles of affected areas (as determined by Pictometry) upon the occurrence of any of the following events during any period Customer is eligible for the EAP program:
 - Hurricane: areas affected by hurricanes of Category II and higher. (Coverage for hurricanes below Category II and for areas exceeding 200 square miles will be, subject to Pictometry resource availability, available to Customer at the then-current EAP rates.)
 - Tornado: areas affected by tornados rated EF4 and higher. (Coverage for tornados below EF4 and for areas exceeding 200 square miles will be, subject to Pictometry resource availability, available to Customer at the then-current EAP rates.)
 - Terrorist: areas affected by damage from terrorist attack. (Coverage for areas exceeding 200 square miles will be, subject to Pictometry resource availability, available to Customer at the then-current EAP rates.)
 - Earthquake: areas affected by damage to critical infrastructure resulting from earthquakes measured at 6.0 or higher on the Richter scale. (Coverage for earthquakes rated below 6.0 on the Richter scale and for areas exceeding 200 square miles will be, subject to Pictometry resource availability, available to Customer at the then-current EAP rates.)
 - Tsunami: areas affected by damage to critical infrastructure resulting from tsunamis. (Coverage for areas exceeding 200 square miles will be, subject to Pictometry resource availability, available to Customer at the then-current EAP rates.)
- B. Software Use of Pictometry Change Analysis[™] Pictometry's EAP program includes the use of Change Analysis software for a term of ninety days from the date of delivery of the EAP imagery. The Change Analysis software simultaneously compares pre and post disaster images to aid recovery and restoration efforts.

All other terms and conditions of the contract associated with the Task Order No. 1 remain the same.

Very truly yours,

Linda K. Salpini

Senior VP Finance

Task Order No. 1

²⁰¹⁴⁻ 02/3

BOARD OF COUNTY COMMISSIONERS PALM BEACH COUNTY, FLORIDA BUDGET AMENDMENT

FUND 3901 - INFORMATION TECHNOLOGY CAPITAL IMPROVEMENTS

BGRV 491 112513 * 132 BGEX 491 112513 * 404

ACCOUNT NAME AND NUMBER	ORIGINAL BUDGET	CURRENT BUDGET	INCREASE	DECREASE	ADJUSTED BUDGET	EXPENDED/ ENCUMBERED AS OF 11/25/2013	REMAINING BALANCE
		_					
Revenues 491-M010-6690 ARRA-GIS Project	0	0	154,000	0	154,000		
TOTAL RECEIPTS & BALANCES	7,563,925	6,550,780	154,000	0	6,704,780		
Expenditures 491-M010-3401 Other Contractual Servcies	542,295	418,721	154,000	0	572,721	0	572,721
TOTAL APPROPRIATIONS & EXPENDITURES	7,563,925	6,550,780	154,000	0	6,704,780		
Office of Financial Management and Budget		Signatures	s & Dates		BY BOARD	OF COUNTY COM	MISSIONERS

Office of Financial Management and Budget	:	Signatures & Dates		BY BOARD OF COUNTY COMMISSIONERS
		KA RIA	11-25-13	AT MEETING OF
INITIATING DEPARTMENT/DIVISION	Steve Bordelon, Director, ISS	Steve / Sordelow		December 17, 2013
Administration/Budget Department Approval	Sum near	1/24/13		Deputy Clerk to the
OFMB Department - Posted		0 / / / /		Board of County Commissioners
	ANIAAA			



100 Town Centre Drive, Rochester, NY 14623 / pictometry.com

August 1, 2013

Mr. Kelly Ratchinsky Countywide GIS Coordinator Palm Beach County 301 North Olive Avenue 8th Floor West Palm Beach, FL 33401

Dear Mr. Ratchinsky:

You have inquired as to the significance of the recent combination of the Pictometry International Corp. business with that of Eagle View Technologies, Inc. to the existing contract between Pictometry and Palm Beach County.

This business combination was accomplished through the creation of a new holding company that now owns both Pictometry International Corp. and Eagle View Technologies, Inc. Both companies continue their independent existence as subsidiaries of the new holding company. Thus the Palm Beach County contract with Pictometry International Corp. continues unchanged by the transaction through which this business combination occurred.

Should you have any further questions regarding this matter, please feel free to contact me.

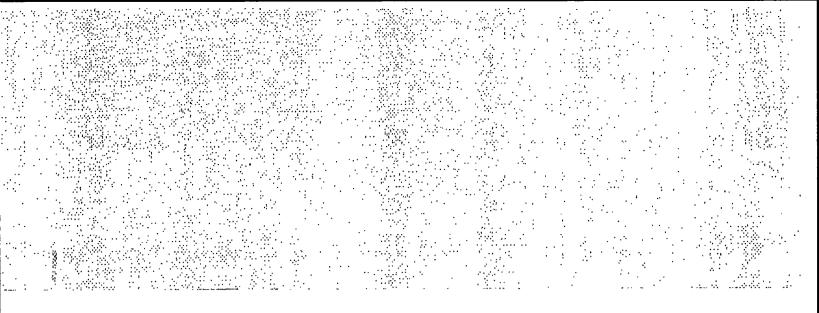
Regards,

lar

Richard Jacobs General Counsel Pictometry International Corp.

	-				Z 161			DATE (MM/	DD/YYYY)
THIS CERTIFICATE IS ISSUED AS A CERTIFICATE DOES NOT AFFIRMAT BELOW. THIS CERTIFICATE OF INS		rer (Y or Nce	NEGATIVELY AMEND, DOES NOT CONSTITU	Y AND CONF	ERS N	O RIGHTS	UPON THE CERTIFICAT	BY THE PC	R. THIS DLICIES
REPRESENTATIVE OR PRODUCER, A IMPORTANT: If the certificate holder the terms and conditions of the policy certificate holder in lieu of such endor	is an , cert	ADE ain p	DITIONAL INSURED, the olicies may require an e	ndorsement.	nust be A stat	endorsed. ement on ti	If SUBROGATION IS W his certificate does not c	AIVED, su	bject to ts to the
RODUCER Lockton Insurance Brokers, LL CA License #OF15767				CONTACT NAME: PHONE			FAX (A/C, No):		
Two Embarcadero Center, Suite San Francisco CA 94111	e 170)		E-MAIL ADDRESS:			[(A/C, No):		,
(415) 568-4000									NAIC #
ISURED Aerial Holding, Inc.				INSURER B : C	hubb l	ndemnity	e Company Insurance Company		20281 12777
362588 Pictometry International Corp. 100 Town Centre Drive					CE A	merican I	nsurance Company		22667
Rochester NY 14623				INSURER D : INSURER E :					
			10040	INSURER F :					
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							MED EXP (Any one person)	\$ 10,000	
· · · · · · · · · · · · · · · · · · ·							PERSONAL & ADV INJURY	\$ 1,000,0 \$ 2,000,0	
		•					PRODUCTS - COMP/OP AGG	\$ 2,000,0	
GEN'L AGGREGATE LIMIT APPLIES PER:	1								1
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Palm Beach County Board of County Commissioners

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Priscilla A. Taylor, Vice Mayor

Hal R. Valeche

Paulette Burdick

Shelley Vana

Mary Lou Berger

Jess R. Santamaria

County Administrator

Robert Weisman

"An Equal Opportunity Affirmative Action Employer"

TO: Gary Nikolits, Property Appraiser THRU: Kelly Ratchinsky, Division Director FROM: Steve Bordelon, Director DATE: November 21, 2013 RE: Invoicing Arrangements under Pictometry Agreement

Palm Beach County is entering into another agreement with Pictometry International Corp. as part of the cooperative agreement we have with in place with your office (R2007-1012).

Task Order No. 1 indicates that the costs will be equally divided between the Property Appraiser and Palm Beach Countywide GIS. We are anticipating contributions from some of the other participating municipalities, and as their contributions are received, these funds will reduce the amount to be paid by the Property Appraiser and Palm Beach Countywide GIS commensurately.

We ask that you please approve Task Order No. 1 and return all three copies to Ms. Penny Anderson. We will return one fully executed document to you once it is approved by the Board of County Commissioners.

Thank you, again, for participating in this valuable partnership.