

PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS

AGENDA ITEM SUMMARY

Meeting Date: September 9, 2014 [] Consent [x] Regular
[] Ordinance [] Public Hearing

Department: Palm Tran

I. EXECUTIVE BRIEF

Motion and Title: Staff recommends motion to approve: the Selection Committee's recommendation for (A) MV Transportation, Inc. for Run Package A, (B) First Transit, Inc. for Run Package B, and (C) Maruti Fleet & Management, LLC for Run Package C as proposed under the Request for Proposal (RFP No. 14-041/SC) for Palm Tran Connection Paratransit Services.

Summary: On June 27, 2014, the County received 23 proposals from 12 paratransit service providers for three (3) Run Packages. Seven (7) of the 12 proposers were determined to be responsive and forwarded to the Selection Committee for evaluation. On July 28, 2014, the Selection Committee met to hear oral presentations, evaluate written proposals and rank each company. Per prior Board direction, a company could only be awarded one (1) Run Package. MV Transportation, Inc. received the highest rankings for all three (3) Run Packages and is recommended for Run Package A. First Transit, Inc. received the second highest ranking for Run Packages A and B and is recommended for Run Package B. Maruti Fleet & Management, LLC ranked second on Run Package C and is being recommended for Run Package C.

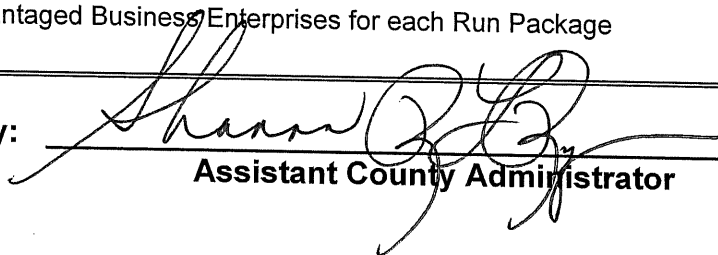
MV Transportation, Inc., First Transit, Inc., and Maruti Fleet & Management, LLC will provide 26.1%, 20.2%, and 100% DBE participation, respectfully. The proposed wages for the three (3) firms meet, or exceed, the Living Wage requirements. The seven (7) year price proposal for the recommended firms are as follows: MV Transportation, Inc. \$72,670,431, First Transit, Inc. \$76,201,015 and Maruti Fleet & Management, LLC \$35,017,147. If approved by the Board, final contracts will be presented at the October 7, 2014 regular Board of County Commissioners (BCC) Meeting. The Notice to Proceed is anticipated to be November 1, 2014 with a start date of February 1, 2015. Countywide (DR/DW)

Background and Policy Issues: At the January 28, 2014 and the February 25, 2014 meetings, the Board of County Commissioners (BCC) directed Staff to prepare an RFP to seek new contractors to replace the current contractor, Metro Mobility Management Group, LLC (MMMG). On June 27, 2014, 12 proposals were received of which seven (7) were determined to be responsive to the RFP requirements. The seven (7) were First Transit, Inc.; Keolis Transit America, Inc., Maruti Fleet & Management, LLC; MV Transportation, Inc.; National Express Transit Corp., Transportation America, Inc. and Veolia Transportation, Inc.. On July 28, 2014, each firm made an oral presentation to the Selection Committee. The committee reviewed and evaluated the firms based on predetermined selection criteria and ranked the applicants. Letters of Protests were received from four (4) companies. The Director of Purchasing reviewed the letters and did not uphold the protests. No requests for a Hearing before a Special Master were received.

Attachments:

1. Memorandum from Robert Weisman dated July 29, 2014 – Evaluation Summary
2. Run Package A – Summary of Selection Committee Scoring/Ranking
3. Run Package B – Summary of Selection Committee Scoring/Ranking
4. Run Package C – Summary of Selection Committee Scoring/Ranking
5. Run Package A – Individual Scores of Proposals/Oral Presentations
6. Run Package B – Individual Scores of Proposals/Oral Presentations
7. Run Package C – Individual Scores of Proposals/Oral Presentations
8. Staff Presentation
9. Disadvantaged Business Enterprises for each Run Package

Approved By:



Assistant County Administrator

8/27/2014
Date

II. FISCAL IMPACT ANALYSIS

A. Five Year Summary of Fiscal Impact:

Fiscal Years	2015	2016	2017	2018	2019
Capital Expenditures					
Operating Costs	\$16,086,048	\$24,074,511	\$24,633,180	\$25,827,912	\$26,966,166
Debt Service					
External Revenues					
Program Income (County)					
In-Kind Match (County)					
NET FISCAL IMPACT	\$16,086,048	\$24,074,511	\$24,633,180	\$25,827,912	\$26,966,166

No. Additional FTE Positions (Cumulative)

Is Item Included in ~~Proposed~~ Budget: Yes X No

Budget Account No: Fund: 1340 Dept: 540 Unit: Various

Reporting Category:

B. Recommended Sources of Funds/Summary of Fiscal Impact:

The associated costs for eight months of FY 2015 is part of the FY 2015 Proposed Budget Request. The costs for FY 2020 thru four months of FY 2022 total \$66,300,776. The contract ends in FY 2022.

C. Departmental Fiscal Review:

John Murphy, Finance Manager

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Dev. and Control Comments:

M. S. [Signature] 8/27/2014
OFMB

Dr. J. Jacobant 9/2/14
Contract Dev. and Control
9-2-14 B.W. Kelly

B. Legal Sufficiency:

[Signature]
Assistant County Attorney

all attachments were not available at time of legal review

C. Other Department Review:

Department Director



County Administration

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www.pbcgov.com

**Palm Beach County
Board of County
Commissioners**

Priscilla A. Taylor, Mayor

Paulette Burdick, Vice Mayor

Hal R. Valeche

Shelley Vana

Steven L. Abrams

Mary Lou Berger

Jess R. Santamaria

County Administrator

Robert Weisman

"An Equal Opportunity
Affirmative Action Employer"

Official Electronic Letterhead

MEMORANDUM

TO: Sharon Cushine, Senior Buyer, Purchasing Department

FROM: Robert Weisman, County Administrator

DATE: July 29, 2014

RE: Evaluation Summary
RFP No: 14-041/SC Palm Tran Connection Paratransit Services

On July 28, 2014, the selection committee meeting was held for the purpose of selecting three (3) vendors to provide services as outlined in the above referenced Request for Proposal. As Chairman of the selection committee, this memorandum fulfills my responsibility to provide an evaluation summary outlining the basis for the committee's recommendations.

The selection committee recommended the selection of the following three (3) vendors:

- Run Package A - MV Transportation
- Run Package B - First Transit
- Run Package C - Maruti

With respect to **Run Package A**, the first ranked proposer was MV Transportation receiving five (5) first place votes and one (1) second place vote for a total of seven (7) points. The second place firm was First Transit with 12 points. The reason for the recommendation for MV Transportation was that they demonstrated significant experience, qualifications and past performance as it relates to the provision of Paratransit services as it compared to the other proposers. Secondly, the team members proposed gave the committee significant comfort that they understood the issues relative to start up and transition activities. And finally, MV had excellent financial strength, met the 20% DBE and Living Wage requirements was the lowest cost for Run Package A.

With respect to **Run Package B**, the first ranked proposer was MV Transportation receiving five (5) first place votes and one (1) second place vote for a total of seven (7) points. However, due to the fact that they are being recommended for Run Package A, they are not eligible to receive Run Package B. The second ranked proposer was First Transit, Inc. with one (1) first place

ATTACHMENT 1

Memorandum to Sharon Cushine, Purchasing Department

From: Robert Weisman, County Administrator

July 29, 2014

Re: Evaluation Summary - RFP No: 14-041/SC Palm Tran Connection Paratransit Services

Page two

vote, three (3) second place votes, one (1) third place vote and one (1) fourth place vote for a total of 14 points. The reason for the recommendation for First Transit was that they demonstrated significant experience, qualifications and past performance as it relates to the provision of Paratransit services as compared to the four (4) remaining proposers for Run Package B. Secondly, the team members proposed gave the committee significant comfort that they understood the issues relative to start-up and transition activities. And finally, First Transit had an excellent financial strength, met the 20% DBE and Living Wage requirements and was the third lowest cost for Run Package B.

With respect to **Run Package C**, The first ranked proposer was MV Transportation receiving three (3) first place votes and three (3) second place votes for a total of nine (9) points. However, due to the fact that they are being recommended for Run Package A, they are not eligible to receive Run Package C. The second ranked proposer was Maruti with three (3) first place votes and three (3) third place votes for a total of 12 points. The reason for the recommendation for Maruti was they had relevant experience; qualifications and past performance. Secondly, they had the lowest cost for Run Package C. And finally, Maruti will provide 100% DBE participation and they demonstrated reasonable financial strength.

It is for these reasons that the selection committee makes these recommendations.

SUMMARY OF SELECTION COMMITTEE SCORING / RANKING

Form K-1.A

RFP #: 14-041/SC
BUYER: Sharon Cushnie

TITLE: PALM TRAN CONNECTION PARATRANSIT SERVICES

RUN PACKAGE A

KEY(S) FOR RECOMMENDATION: (PLEASE NOTE YOUR RECOMMENDATION BELOW)

EVALUATORS:

- (1) RECOMMENDED AWARD – HIGHEST RANKED RESPONSIVE AND RESPONSIBLE PROPOSER
- (2) SECOND HIGHEST RANKED RESPONSIVE AND RESPONSIBLE PROPOSER
- (3) THIRD HIGHEST RANKED RESPONSIVE AND RESPONSIBLE PROPOSER
- (4) FOURTH HIGHEST RANKED RESPONSIVE AND RESPONSIBLE PROPOSER

RW	=	Robert Weisman
RJ	=	Ron Jones
IJ	=	Irwin Jacobowitz
JD	=	Joe Doucelte
TJ	=	Tonya Johnson
TB	=	Terry Brown

Name of Proposer	Each Evaluator's Scores (Initials of Ea. Evaluator)						DBE	*Total Score	Each Evaluator's Rankings (based on each Evaluator's scores) (Initials of Ea. Evaluator)						Total Of Evaluators Rankings	AWARD RECOMMENDATION "KEY" ONLY (SEE ABOVE) RANK
	RW	RJ	IJ	JD	TJ	TB			RW	RJ	IJ	JD	TJ	TB		
First Transit, Inc.	76.438	84.438	74.938	91.438	69.438	91.438	yes	488.128	2	2	2	1	3	2	12	2
MV Transportation, Inc.	78	87.5	86.5	90	83.5	95	yes	520.5	1	1	1	2	1	1	7	1
National Express Transit Corporation	71.029	81.029	64.029	79.029	65.029	83.029	yes	443.174	3	3	4	3	4	3	20	3
Veolia Transportation, Inc.	62.483	64.483	65.983	72.983	69.483	74.983	yes	410.398	4	4	3	4	2	4	21	4

* Tiebreakers, if required, are applied in the following order: Total Score


Sharon Cushnie, Senior Buyer

7/28/14
Date

SUMMARY OF SELECTION COMMITTEE SCORING / RANKING

Form K-1.A

RFP #: 14-041/SC

TITLE: PALM TRAN CONNECTION PARATRANSIT SERVICES

BUYER: Sharon Cushnie

RUN PACKAGE B

KEY(S) FOR RECOMMENDATION: (PLEASE NOTE YOUR RECOMMENDATION BELOW)

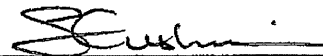
EVALUATORS:

- (1) RECOMMENDED AWARD – HIGHEST RANKED RESPONSIVE AND RESPONSIBLE PROPOSER
- (2) SECOND HIGHEST RANKED RESPONSIVE AND RESPONSIBLE PROPOSER
- (3) THIRD HIGHEST RANKED RESPONSIVE AND RESPONSIBLE PROPOSER
- (4) FOURTH HIGHEST RANKED RESPONSIVE AND RESPONSIBLE PROPOSER
- (5) FIFTH HIGHEST RANKED RESPONSIVE AND RESPONSIBLE PROPOSER
- (6) SIXTH HIGHEST RANKED RESPONSIVE AND RESPONSIBLE PROPOSER

RW	=	Robert Weisman
RJ	=	Ron Jones
IJ	=	Irwin Jacobowitz
JD	=	Joe Doucette
TJ	=	Tonya Johnson
TB	=	Terry Brown

Name of Proposer	Each Evaluator's Scores (Initials of Ea. Evaluator)						DBE	*Total Score	Each Evaluator's Rankings (based on each Evaluator's scores) (Initials of Ea. Evaluator)						Total Of Evaluators Rankings	AWARD RECOMMENDATION "KEY" ONLY (SEE ABOVE) RANK
	RW	RJ	IJ	JD	TJ	TB			RW	RJ	IJ	JD	TJ	TB		
First Transit, Inc.	76.37	84.37	83.37	91.37	69.37	91.37	yes	496.22	2	3	2	1	4	2	14	2
Keolis Transit America	74	84.75	70.5	84	72.5	88	yes	473.75	3	2	3	3	3	3	17	3
MV Transportation, Inc.	77.997	88.997	86.997	89.997	79.497	94.997	yes	518.482	1	1	1	2	1	1	7	1
National Express Transit Corporation	71.491	81.491	66.991	79.491	68.991	83.491	yes	451.946	4	4	6	4	5	4	27	4
Transportation America	64.467	61.967	68.967	66.967	63.467	65.967	yes	391.802	6	5	4	6	6	6	33	6
Veolia Transportation, Inc.	68.438	74.438	67.438	77.438	78.938	80.938	yes	447.628	5	6	5	5	2	5	28	5

*Tiebreakers, if required, are applied in the following order: Total Score


Sharon Cushnie, Senior Buyer

7/28/14
Date

SUMMARY OF SELECTION COMMITTEE SCORING / RANKING

Form K-1A

RFP #: 14-041/SC
BUYER: Sharon Cushnie

TITLE: PALM TRAN CONNECTION PARATRANSIT SERVICES

RUN PACKAGE C

KEY(S) FOR RECOMMENDATION: (PLEASE NOTE YOUR RECOMMENDATION BELOW)

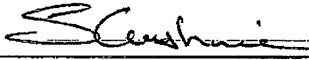
EVALUATORS:

- (1) RECOMMENDED AWARD - HIGHEST RANKED RESPONSIVE AND RESPONSIBLE PROPOSER
- (2) SECOND HIGHEST RANKED RESPONSIVE AND RESPONSIBLE PROPOSER
- (3) THIRD HIGHEST RANKED RESPONSIVE AND RESPONSIBLE PROPOSER
- (4) FOURTH HIGHEST RANKED RESPONSIVE AND RESPONSIBLE PROPOSER

RW	=	Robert Weisman
RJ	=	Ron Jones
IJ	=	Irwin Jacobowitz
JD	=	Joe Doucette
TJ	=	Tonya Johnson
TB	=	Terry Brown

Name of Proposer	Each Evaluator's Scores (Initials of Ea. Evaluator)						DBE	*Total Score	Each Evaluator's Rankings (based on each Evaluator's scores) (Initials of Ea. Evaluator)						Total Of Evaluators Rankings	AWARD RECOMMENDATION "KEY" ONLY (SEE ABOVE) RANK
	RW	RJ	IJ	JD	TJ	TB			RW	RJ	IJ	JD	TJ	TB		
First Transit, Inc.	66.488	74.488	72.988	81.488	63.488	81.488	yes	440.428	2	3	3	2	3	2	15	3
Maruti Fleet and Mananagement	65	82	78	73	74.5	80.5	yes	453	3	1	1	3	1	3	12	2
MV Transportation, Inc.	70.844	81.844	75.844	82.844	71.344	87.844	yes	470.564	1	2	2	1	2	1	9	1
National Express Transit Corporation	59.02	69.02	54.52	67.02	59.02	71.02	yes	379.62	4	4	4	4	4	4	24	4

* Tiebreakers, if required, are applied in the following order: Total Score


Sharon Cushnie, Senior Buyer

Date 7/28/14

P-10
8:30

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: First Transit, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: MMG STAFF CONTINUITY

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: RETENTION OF MMG BAVE

NOT CONSIDERED - ~~GM~~ GM
"BEST COMPANY IN US"
"OWN"
⇒ CURRENT MMG STAFF
TRANSITION EXPERIENCE

WORKFORCE STABILITY
12 WORKS / MEDICAL-DENTAL
CERTIFIED TECHS
SAFETY PRIORITY / PLAN
LIGHTHOUSE TRAINING
BROAD SKILLING

LARGE SCALE
PROJECTS
MOST EXPERIENCED
MBTA - NOT A
EXH BREACH
ON OWNERS POOL
UP TO 10%

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: MMC CONTINUITY

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: STANDARDS

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: STANDARDS

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: ~~38.438~~
38.438
38

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

76.438

OVERALL RATIONALE:

PROBABLY NOT A SMALL COMPANY
FROM EXPERIENCE NATIONALLY ETC.

WEISMAN
Evaluator (Print)

[Signature]
Signature

7/28/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: First Transit, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 9 X 1.0 = Points: 9

RATIONALE: Very experienced, has statewide operations. Good references.

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 9 X 1.5 = Points: 13.5

RATIONALE: Good outline, and schedule for start-up. Very good technical background, successful in other location with start-up. Lots of back-up resources. Plan is clear, direct and has detailed information. Driver wage over \$12./hour. Drive CAM.

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 9 X 1.0 = Points: 9

RATIONALE: Local staff known to Palm Beach County.
all have good background, General Manager
known to Palm Tran, Good training
program, Support from regional staff
available. DBE: 21%.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 9 X 1.5 = Points: 13.5

RATIONALE: Good background in maintenance
and operations, Has good technology /
includes passenger mobile apps,
Has Belle Glade location for Run "A"
and Riviera Beach - near I-95 between
Blue Heron Blvd. and North Lake,

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Very large company - some liens/
judgments. No failed or terminated contracts
listed; however, did NOT report breach
of contract with MBTA - paid \$7.3 million
settlement, 2012.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: 38.438

Very good price. Second highest points
for Run "A"

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

91.438 ✓

OVERALL RATIONALE:

Very experienced large
company.

TERRY BROWN
Evaluator (Print)

[Signature]
Signature

7/28/2014
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: First Transit, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: Met qualifications, good references & experienced.

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 5 X 1.5 = Points: 7.5

RATIONALE: Good start up plan. Reasonable approach to absorbing current employees and outreach to new employees.

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: Experienced team and employee focused.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 5 X 1.5 = Points: 7.5

RATIONALE: Good plan.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: Financials & Business Stability good

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 38.438

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 69.438

OVERALL RATIONALE: Solid proposal.

Tonya Davis Johnson
Evaluator (Print)

Tony Davis Johnson
Signature

7/28/2014
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
 Palm Tran Connection Paratransit Service

NAME OF FIRM: First Transit, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
 (Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: many contracts; references checked out well; most previous customers satisfied with service or higher; Annual Reg.

Experience good; good insurance records

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
 (Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 0 X 1.5 = Points: 9

RATIONALE: Transitions and start up plan including a transition and implementation manager - Transition plan to be further discussed during contract negotiations

3. Key Personnel and Operations Information

Weight 10% (10 pts)

(Section 3.3)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: Overall Mgr gets good reviews; operations
Mgr. reviews not as strong; Maintenance Mgr.
got very good reviews, personnel seem to
have good experience - 30 year
of paratransit experience - operations
plan is organized and focused on.

4. Maintenance Plan and Facility

Weight 15% (15 pts)

(Section 3.4)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 5 X 1.5 = Points: 7.5

RATIONALE: Close contingent; Property 3.0 & 4.0
uses, repairs as property used

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: Acceptable financial stability, sound
to financials; parent corporation issues
signs of a downturn

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 38.438

price proposal is in the middle
cost in year 7 goes up 2 million
8.0 -> 10.5, total of 67+ million
variable costs from 28.53 -> 39.92
TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 74.938

OVERALL RATIONALE: DBE = 20.9%

Jacob
Evaluator (Print) Signature Date 7/28/14

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: First Transit, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9)	(8-7-6)	(5-4-3-2-1)	(0)
Exceptional	Exceeds Standards	Meets Standards	Unacceptable

Points Assigned: _____ X 1.0 = Points: 8

RATIONALE: high marks than required - 19(8) > 5m - experience in similar environments. Established bus operations policies & procedures evident in proposal. Thorough

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9)	(8-7-6)	(5-4-3-2-1)	(0)
Exceptional	Exceeds Standards	Meets Standards	Unacceptable

Points Assigned: _____ X 1.5 = Points: 13.5

RATIONALE: Thorough implementation schedule, use of measurable metrics & solutions identified. Corp support identified & reconciles to overall 5% of cost

3. Key Personnel and Operations Information
 (Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: _____ X 1.0 = Points: 9

RATIONALE: GM admin track to good finish & Union stated, Knowledge of PBC & Palm Tran.

Qualified/experience cover & right steps to support local - well presented. QC program identified

Detailed & well thought out. info Mgr technology good. Prog & safety highlighted - identified

Core elements (Low Worker Comp Rating - .82) Employee Development (65yrs - combined experience)

Driver wage rate inc 13% & inc 26% & 7% inc in FTE Stress team & Safety use informt software

med vision dental

4. Maintenance Plan and Facility
 (Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: _____ X 1.5 = Points: 13.5

RATIONALE: Proven & well developed processes. Mechanic Bonus program * Central

facility near 95 - System Safety Program Plan + ✓ Competitive. Ins & Maint Check list

mechanic/vehicle ratio good / Safety team Pktp "Lowered accidents @ TX 60%" - use Drive Cam

frank cost \$2.5m

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: _____ X 1.0 = Points: 9

RATIONALE: 30m on mtly Balance Chase, \$206m \$ Bal @ 2013, D&B - Low Risk wholly owned Sub.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: 38.438

V = 83% of total = aligned c. Std.

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

97.438

OVERALL RATIONALE: into mto technology

comprehensive program addressing all concerns & very responsive to RFP.

Joe Doucette
Joe Doucette
Evaluator (Print)

[Signature]
Signature

7-28-14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: First Transit, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: ~~Extensive~~ Extensive experience. No concerns with references.
~~extensive~~ Past experience extensive

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.5 = Points: ~~9~~ 12

RATIONALE: ~~Very Good~~ Very Good start-up plan. Project approach exceeded standards

3. Key Personnel and Operations Information

Weight 10% (10 pts)

(Section 3.3)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Mostly Local team

10% standby Good driver pay

4. Maintenance Plan and Facility

Weight 15% (15 pts)

(Section 3.4)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: Maint. Manager is Great!

Very Good Maint program.

Good Facility Location

10/11/14

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: No concern with review or stability

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: 38.438

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

84.438

OVERALL RATIONALE:

Excellent proposal

Ron Jones
Evaluator (Print)

[Signature]
Signature

7/28/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: MV Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: EXPERIENCE HERE & NATIONWIDE

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: NOTHING STAND OUT

* SPECIAL MAN WITH PROVISION "JEANE"
* DRYER CONTRACTOR
* GOOD SAFETY RECORD HERE

* DAVID EVANS (CONSUMER ADVOCATE)
* LONG TERM STAFFERS
* UNION EXPERIENCE
* TRAPEZOID ERP.
* UNPREPARED PRESENTATION (MUCH INFO NOT RELEVANT/SIGNIF.)

REC FROM ABC

3. Key Personnel and Operations Information

Weight 10% (10 pts)

(Section 3.3)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: _____

EXCEEDED STAFF TIME IN PBC

4. Maintenance Plan and Facility

Weight 15% (15 pts)

(Section 3.4)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: *STANDARDS*

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: STANDARD

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)
38

Points to be determined by Purchasing

Points: 40,000

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

78,000

OVERALL RATIONALE:

BEST COMBINATION OF PRICE AND EXPERIENCE
IN PALM BEACH COMPANY, STAFFING GOOD,
FULLY MEETS STAFFING,

WECMAN
Evaluator (Print)

[Signature]
Signature

7/28/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
 Palm Tran Connection Paratransit Service

NAME OF FIRM: MV Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
 (Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 9 X 1.0 = Points: 9

RATIONALE: Good background with knowledge of paratransit and care for passengers. Good technical background, "Good" references: "Very satisfied" (mostly). Operates many large contracts

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
 (Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 9 X 1.5 = Points: 13.5

RATIONALE: Good plan with customer outreach.
Detailed start-up schedule.
Time point technology

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 9 X 1.0 = Points: 9

RATIONALE: Outstanding staff background, experienced.
Good training and dispatch plan.
DBE - 26% - Driver wage over \$12./hour.
Good benefits.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 9 X 1.5 = Points: 13.5

RATIONALE: Maintenance/Facility - 3301 ELECTRONICS
Very good outline for maintenance. WAY.
Great location, Very good safety record.
(No Belle Glade site for "A"/Electronics Way.)

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 10 X 1.0 = Points: 10

RATIONALE: Good credit references, Low risk rating.
Large operations on national level.
Paid down lines of credit.
Good management.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 40.00

Good hourly rate.
Highest points for overall Price for
Run "A".

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 95 ✓

OVERALL RATIONALE: Very experienced company.
Has good reputation. Known to Palm
Beach County.

TERRY BROWN [Signature] 7/28/2014
Evaluator (Print) Signature Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: MV Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
 (Section 3.1)

(10-9)	(8-7-6)	(5-4-3-2-1)	(0)
Exceptional	Exceeds Standards	Meets Standards	Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Extensive experience and bench. References that responded were good. Past performance w/ PBC noted as stable after initial challenges addressed.

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
 (Section 3.2)

(10-9)	(8-7-6)	(5-4-3-2-1)	(0)
Exceptional	Exceeds Standards	Meets Standards	Unacceptable

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: Understanding the needs of PBC and plan appears solid. Previous history provides easy transition in plan.

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: Experienced team and overall operations
can handle the needs of PCC.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 7 X 1.5 = Points: 10.5

RATIONALE: Solid locations identified in proposals.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: Financials presented reflect strong firm.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 40.00

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 83.5

OVERALL RATIONALE: Strong firm with previous experience.

Tonya Davis Johnson
Evaluator (Print)

Larry Lewis Johnson
Signature

7/28/2014
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: MV Transportation, Inc. ✓

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 9 X 1.0 = Points: 9

RATIONALE: Has a lot of contracts and experience
References have mixed history of performance
Experience in Florida
Meet qualifications

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.5 = Points: 10.5

RATIONALE: Project approval looks acceptable.
Start up discussed.

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Managers generally received good references.
Good insurance rate.
Personnel resumes look qualified.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: My binder letter of intent.
Maintenance plan is detailed.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: 2012 - Cash balance of \$4.2 million.
2013 - Cash balance of \$405,000.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 40.00

Total proposal = \$64,744,840.
Variable \$30.90 → \$35.35
Year to year \$8.4 → \$10.3

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 86.5

OVERALL RATIONALE: DAE = 26.10%

Thomas Jacobowitz Evaluator (Print) [Signature] Signature 7/28/14 Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
 Palm Tran Connection Paratransit Service

NAME OF FIRM: MV Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
 (Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: _____ X 1.0 = Points: 9

RATIONALE: 4/5 references, 300+ hrs - familiar w PBCs & Palm Tran.

Very familiar w activities & territory. Sensitive to cultural & diversity

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
 (Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: _____ X 1.5 = Points: 12

RATIONALE: Detailed schedule, well thought-out, comprehensive

Sub(D)F info limited to reconcile financial info. Corp/mgr support not clearly

identified to reconcile w 9% overall cost

3. Key Personnel and Operations Information
 (Section 3.3)

Weight 10% (10 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
 Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: _____ X 1.0 = Points: 8

RATIONALE: GM 1/2 = E/VS, ORN 2/2 = E/VS, VMM 2/2 = E/VS
Payment Mgr & Ops mgr one in same. Training & Safety addressed various modalities.
See handbook provided = Comprehensive - 17% increase in Driver wages over 7 years.
Supervisor/vehicle ratio high (we set low at 70)
USE of Subs for _____?
Concern that GM would be mobilization reqs

4. Maintenance Plan and Facility
 (Section 3.4)

Weight 15% (15 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
 Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: _____ X 1.5 = Points: 12

RATIONALE: Theravest location centralized & close to Palm Tran, facility cost good

5. Financial and Business Stability
 (Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: _____ X 1.0 = Points: 9

RATIONALE: Wholly owned subsidiary DB risk = low well Eng. Im any Bal. 40 Sk Bld @ 2013
 Line of credit = good
 Sub(D) = 25 bases for line item in proposal = 13.2 m

6. Price Proposal
 (Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 40.00

90% Variable 10% Fixed - allocation of cost to each not aligned a std.

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 90

OVERALL RATIONALE: Very responsive to concerns of RFP - except for mobilization May 1/2 Com one in the same

Jose Donatelli Jim D. [Signature] 7-28-14
 Evaluator (Print) Signature Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: MV Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>10</u>	X	1.0 =	Points: <u>10</u>

RATIONALE: _____
See package C for comments

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.5 =	Points: <u>12</u>

RATIONALE: _____

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 9 X 1.0 = Points: 9

RATIONALE: _____

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 37 X 1.5 = Points: 10.5

RATIONALE: _____

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: No concerns with stability.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 40

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 87.50

OVERALL RATIONALE: _____

Raw Jones [Signature] 7/28/14
Evaluator (Print) Signature Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: National Express Transit Corp.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.0 =	Points: <u>6</u>

RATIONALE: TYPICAL

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.5 =	Points: <u>9</u>

RATIONALE: TYPICAL

MGR - 1 YR W COMPANY	LANGUAGE CLASSES TRAINING
"WEST" PALM BEACH COUNTY	APTA SAFETY AWARD
MANY CLIENTS	EMERGENCY RESPONSE
"NAM" - MGR	- PALM COUNTY
START UP EXPERIENCE	\$12.50 START TRAINING
OR TOP STAFF	
WORKFORCE ALLIANCE	

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: TYPICAL

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: TYPICAL

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: _____

TYPICAL

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 36
35.029

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 71.029

OVERALL RATIONALE: _____

GOOD COMPANY. NOTHING STANDS OUT
BAD OR EXCELLENT.

WELSMAN
Evaluator (Print)

[Signature]
Signature

7/28/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
 Palm Tran Connection Paratransit Service

NAME OF FIRM: National Express Transit Corp.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
 (Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Large company with home office in England
Good business reference from MBTA. Very diverse
locations. Great paratransit experience and
background. Good safety record.

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
 (Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: Driver wage over \$12./hr. (\$12.50)
and good benefit percentage (42%).
Very good start-up plan and staffing outline.
Very good outline and flow-chart for
operations. DBE: 22.60%

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Good references for operations mgr.
and vehicle maintenance mgr.
Good proposed salary plan.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: Good staffing level - very detailed
preventive maintenance plan.
Riviera Bch location - No Belle Glade
location.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: No credit references available.
No financial risk rating available.
Very large cash reserves.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 35.029

Rank #3 out of 4, (\$8,046,724 more over
seven (7) years, compared to Rank #1
(\$1,149,532 more average/YR over seven (7) yrs)).
High hourly rate.

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

83.029 ✓

OVERALL RATIONALE: Very good company
overall. Could provide required
services.

TERRY BROWN
Evaluator (Print)

Terry Brown
Signature

7/28/2014
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: National Express Transit Corp.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References Weight 10% (10 pts) (Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: Team presented appears to have experience providing the requested services. References provided for VMM were excellent. Insufficient references for GM + OM.

2. Project Approach and Start Up Plan Information Weight 15% (15 pts) (Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 5 X 1.5 = Points: 7.5

RATIONALE: Proposer's plan meets the requirements for start up.

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: Key personnel proposed appear to meet the needs of
Ptc.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 5 X 1.5 = Points: 7.5

RATIONALE: Good plan.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: Met criteria.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 35.029

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 65.029

OVERALL RATIONALE: Solid proposal.

Tonya Davis Johnson
Evaluator (Print)

Leopoldo J. Garcia
Signature

7/28
Date

SELECTION COMMITTEE MEMBER SCORING

RFP No. 14-041/SC
TITLE: Palm Tran Connection Paratransit Services

PROPOSER

1. First Transit, Inc., Cincinnati, OH
2. Keolis Transit America, Los Angeles, CA
3. National Express Transit Corp., Cincinnati, OH
4. Maruti Fleet & Management, Jacksonville, FL
5. MV Transportation, Inc., Vacaville, CA
6. Transportation America, Miami, FL
7. Veolia Transportation, Inc., Lombardi, IL

<u>TOTAL SCORE</u>		
A	B	C

<u>RANK</u>		
A	B	C

 Name of Evaluator (Print)

 Signature

 Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: National Express Transit Corp.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: Not many contracts; not a lot of paratransit work; references were good insurance rating is middle

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 4 X 1.5 = Points: 6

RATIONALE: Plan of action; not as detailed as others

3. Key Personnel and Operations Information
 (Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: GM responses did not respond, other
mgtr. responses good; Personnel list to be
approved; operations plan december will
start in place

4. Maintenance Plan and Facility
 (Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: non-binding letter of intent; Maintenance
plan provided; set objectives

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 4 X 1.0 = Points: 4

RATIONALE: cash balance = 123,700,000 2012; 69,530,000
in 2013; parent company in England; credit
references not responded to;

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 35.029

\$72,791,564; 9,783,550 → 11,525,285
variable costs \$32.85 → \$37.09

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

64.029

OVERALL RATIONALE: DBE = 22.60%

West Palm Beach County in presentation;
Palm County

Evaluator (Print)

Signature

Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: National Express Transit Corp.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References Weight 10% (10 pts) (Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: _____ X 1.0 = Points: 7

RATIONALE: 2/5 ref. good 2E > 5m - Cooperative, Resort Emergency shuttles

Thorough Safety Program Plan presented, lowest accident rates in Country (we rate 0.89)

2. Project Approach and Start Up Plan Information Weight 15% (15 pts) (Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: _____ X 1.5 = Points: 12

RATIONALE: Identified potential issues & gave solutions. good org chart &

through presentation of steps & schedules Detailed mobilization Plan.

5.6% cost/proj fee - reconciled to narrative.

vision, values clearly stated & incorporated

3. Key Personnel and Operations Information
 (Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional ✓ (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: _____ X 1.0 = Points: 8

RATIONALE: GM of Ops, GM of E, VMM of E & US good process flow, QA & checks/balances
Employee Surveys, Safety Action Plan clearly stated & responsible party
GM is Asst GM now, Good use of technology

4. Maintenance Plan and Facility
 (Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional ✓ (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: _____ X 1.5 = Points: 9

RATIONALE: Safety action plan, job descriptions provided, QA - ATTA Safety awards

5. Financial and Business Stability Weight 10% (10 pts)
(Section 3.5) 8

Points Assigned: _____ X 1.0 = Points: 8

RATIONALE: Wholly owned Sub DEB=NA \$ Bal @ 2013 GA m No BoA reference

6. Price Proposal Weight 40% (40 pts)
(Section 3.6)

Points to be determined by Purchasing Points: 35.029

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 79.029

OVERALL RATIONALE:

Did not fully address all concerns. Mistakes in package were evident.

Evaluator (Print) Signature Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: National Express Transit Corp.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: references good
Not as large contracts

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: ESL Training
Good start-up plan
Not sure of contract name

3. Key Personnel and Operations Information
 (Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 9 X 1.0 = Points: 9

RATIONALE: ESF planning
Good GM 10% spare drivers
Contract leason in call center
Safety
17 routes drivers medicals

4. Maintenance Plan and Facility
 (Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: Good location at base
Good maint plan

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 6 X 1.0 = Points: ~~6.0~~ ⁶

RATIONALE: No concern with revenue or stability

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 35.029

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 81.029

OVERALL RATIONALE:

very good proposal, experience not
as good compared to others,

Ron Jones
Evaluator (Print)

[Signature]
Signature

7/28/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: Veolia Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.0 =	Points: <u>6</u>

RATIONALE: TYPICAL

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.5 =	Points: <u>9</u>

RATIONALE: TYPICAL

* MAINTENANCE FORMULA
* MANAGER SPIKE - GOOD

TRAIL OPERATION

CTC FOR 4 SMALL COUNTIES

* CM IS DISABLED (POLICE OFF SHOT) - DAVID NEW EMPLOYEE

- MEDWHEELS SUB

TOMAS BOSTON - APPEARED?

* VEOLIA "VISION" TRAPERS DATA

* BUYING YELLOW CARS !!

* MYSTAKE RIDER (AMBASSADOR - PAY

VISIONS FOR INPUT → FURNISH OWNED

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.0 =	Points: <u>6</u>

RATIONALE: TYPICAL

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.5 =	Points: <u>9</u>

RATIONALE: TYPICAL

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: _____

TYPICAL

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: 36
26.483
62.483

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

62.484

OVERALL RATIONALE: _____

GOOD COMPANY, NOTHING STANDS OUT BAD
OR EXCELLENT.

WETSMAN

Evaluator (Print)

[Signature]

Signature

2/28/17

Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
 Palm Tran Connection Paratransit Service

NAME OF FIRM: Veolia Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
 (Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Great background and experience.

"Good" business references. Very large Company - handles many large contracts

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
 (Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 9 X 1.5 = Points: 13.5

RATIONALE: Driver wage over \$12./hr. (\$12.03).

Good benefits percentage (39%).

Very good training plan.

DBE: 25.73%

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Very good reference for vehicle maintenance mgr. - Very strong team listed. Proposed client Ambassador program - Very good idea. Vision tablet technology.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: West Palm Bch. location, west of Turnpike - not near I-95. Has a Belle Glade location. Very good vehicle maintenance plan.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: Listed as a "moderate risk"
Good credit references, including Bank
of America.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: 26.483

Very high total price proposal. Rank #4.
Highest hourly rate \$41.11 in seventh (7th)
year. \$5,907,185 more than Rank #4.
(\$843,884/average more/year.)

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS: 74.983

OVERALL RATIONALE: Good company. Price is
too high. Very impressed with
Ambassador Program for riders.

TERRY BROWN
Evaluator (Print)

Terry Brown
Signature

7/28/2014
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
 Palm Tran Connection Paratransit Service

NAME OF FIRM: Veolia Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
 (Section 3.1)

(10-9)	(8-7-6)	(5-4-3-2-1)	(0)
Exceptional	Exceeds Standards	Meets Standards	Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Assembled team has extensive experience + qualifications. References submitted appeared to be average. Past Performance + qualifications suggests firm's ability to meet the needs of PBC

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
 (Section 3.2)

(10-9)	(8-7-6)	(5-4-3-2-1)	(0)
Exceptional	Exceeds Standards	Meets Standards	Unacceptable

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: Understanding the needs of PBC, firm provided a timely plan to include a smooth transition inclusive of DBE firm and access to RWA staff.

3. Key Personnel and Operations Information

Weight 10% (10 pts)

(Section 3.3)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: Knowledgeable staff.

4. Maintenance Plan and Facility

Weight 15% (15 pts)

(Section 3.4)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: Location of facility provides access and close proximity

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: Met requirements. Access to capital.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 26.483

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 69.483

OVERALL RATIONALE: Solid proposal. Offered additional services to ensure excellent customer service and an enhanced experience.

Tonya Davis Johnson
Evaluator (Print)

Tonya Davis Johnson
Signature

7/28/2014
Date

SELECTION COMMITTEE MEMBER SCORING

RFP No. 14-041/SC

TITLE: Palm Tran Connection Paratransit Services

PROPOSER

1. First Transit, Inc., Cincinnati, OH
2. Keolis Transit America, Los Angeles, CA
3. National Express Transit Corp., Cincinnati, OH
4. Maruti Fleet & Management, Jacksonville, FL
5. MV Transportation, Inc., Vacaville, CA
6. Transportation America, Miami, FL
7. Veolia Transportation, Inc., Lombardi, IL

<u>TOTAL SCORE</u>		
<u>A</u>	<u>B</u>	<u>C</u>

<u>RANK</u>		
<u>A</u>	<u>B</u>	<u>C</u>

Name of Evaluator (Print)

Signature

Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
 Palm Tran Connection Paratransit Service

NAME OF FIRM: Veolia Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
 (Section 3.1)

(10-9)	(8-7-6)	(5-4-3-2-1)	(0)
Exceptional	Exceeds Standards	Meets Standards	Unacceptable

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: Experience with multiple large contracts
Paratransit experience, not very strong reference
responses;

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
 (Section 3.2)

(10-9)	(8-7-6)	(5-4-3-2-1)	(0)
Exceptional	Exceeds Standards	Meets Standards	Unacceptable

Points Assigned: 7 X 1.5 = Points: 10.5

RATIONALE: Good schedule with milestones;
Project approach is set out in a
schedule

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: Mgt. shows not very strong; higher end of
in some inst. resumes reflect adequate experience
of budget plan is planned out;

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: Not binding letter of intent
Maintenance plan provided - not as
detailed as other proposals, but adequate.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 0 X 1.0 = Points: 0

RATIONALE: Cash balance 2012 - \$39,214,000; NO 2013 pro credit;
Corporate subsidiary, decent credit references;

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 26.483

78,698,749 - Highest proposal, 9,849,501 →
12,502,971; variable 32.89 → 41.11;

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

65.983

OVERALL RATIONALE:

DBE = 27.25%

Timothy Jacobson
Evaluator (Print)

[Signature]
Signature

7/15/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: Veolia Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9)	(8-7-6)	(5-4-3-2-1)	(0)
Exceptional	Exceeds Standards	Meets Standards	Unacceptable

Points Assigned: _____ X 1.0 = Points: 8

RATIONALE: 2/5 Ref by Aug 20-50 2K @ 5M

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9)	(8-7-6)	(5-4-3-2-1)	(0)
Exceptional	Exceeds Standards	Meets Standards	Unacceptable

Points Assigned: _____ X 1.5 = Points: 12

RATIONALE: good use of boards, work & local s. identified needs & provided resolutions - detailed plan - thorough

3. Key Personnel and Operations Information
 (Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: _____ X 1.0 = Points: 9

RATIONALE: Comprehensive mobile app, 24/7 support
Comp & benefit survey identified - accurate to 6.6% real cost - system rider program
culture & values identified, use of technology for operations & improvements. Hiring Plan &
retention identified. Established training program, leadership development program

4. Maintenance Plan and Facility
 (Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: _____ X 1.5 = Points: 10.5

RATIONALE: comprehensive maint program established - QA - good use of checklists
support vehicle identified * centrally located facility (a little better) high facility costs 3.5m per year

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: late put risk = yellow Moderate
No Financials for 2013

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 26.483

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 72.983

OVERALL RATIONALE: Addressed concerns in RFP. Did not submit
2013 financial statements.

Joe Donatte Evaluator (Print) [Signature] Signature 7-28-14 Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: Veolia Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: Good experience. Properties not as large as others

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: Good start-up plan & project a approach

3. Key Personnel and Operations Information
 (Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Training exceeds requirements
Local ADE
Proposed vision view?
ambassador program

4. Maintenance Plan and Facility
 (Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 6 X 1.5 = Points: ~~9~~ 9

RATIONALE: Core location for base, a little for west
& south, most plans meet standards

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: NO concerns with review of stability

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: 26.483

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

68.483

OVERALL RATIONALE:

of operations, not as many as others but very good proposal

Ron Jones
Evaluator (Print)

[Signature]
Signature

7/28/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: First Transit, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.0 =	Points: <u>6</u>

RATIONALE: See description in Run Pkg. A

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>5</u>	X	1.5 =	Points: <u>7.5</u>

RATIONALE: S/A

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable	
Points Assigned: <u>5</u>	X	1.0	=	Points: <u>5</u>

RATIONALE:

S/A

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable	
Points Assigned: <u>5</u>	X	1.5	=	Points: <u>7.5</u>

RATIONALE:

S/A

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: S/A

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 38.370

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 69.37 ~~66.87~~

OVERALL RATIONALE: S/A

Tonya Davis Johnson Evaluator (Print) Tonya Davis Johnson Signature 7/28/2014 Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: First Transit, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>7</u>	X	1.0 =	Points: <u>7</u>

RATIONALE: _____
_____ - SAME - _____

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.5 =	Points: <u>9</u>

RATIONALE: _____

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>7</u>	X	1.0 =	Points: <u>7</u>

RATIONALE: _____

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.5 =	Points: <u>9</u>

RATIONALE: _____

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: _____

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: 38.370
37

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

76.370

OVERALL RATIONALE:

SAME AS "A"

AKISMAN
Evaluator (Print)

[Signature]
Signature

7/2/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
 Palm Tran Connection Paratransit Service



NAME OF FIRM: First Transit, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References Weight 10% (10 pts)
 (Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Many contracts; references checked out well; most previous customer satisfied with satisfied or higher; General Mgr. experience good
Good insurance ratings; did not include litigation.

2. Project Approach and Start Up Plan Information Weight 15% (15 pts)
 (Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.5 = Points: 10.5

RATIONALE: Transition and start up plan includes a transition and implementation manager
transition plan to be further discussed during contract negotiation?

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: General Mgr. gets good reviews; operations mgr. not as strong; Maintenance Mgr. very good reviews; Personnel & admin have good experience; 30 years of paratransit experience. Operations plan is organized and thought out.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.5 = Points: 10.5

RATIONALE: Combination of owned/leased properties and consistently better of initial or other private maintenance plan considered as acceptable

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Acceptable financial stability, good
financials; parent corporation shows
evidence of downfalls

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 38.370

mid price for contract; 08-2 million
8.7 → 10.08

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 83.37

OVERALL RATIONALE: DBE - 20.2%

James Isaac [Signature] 7/28/14
Evaluator (Print) Signature Date

Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service



NAME OF FIRM: First Transit, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: _____	X	1.0 =	Points: <u>8</u>

RATIONALE: _____

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: _____	X	1.5 =	Points: <u>13.5</u>

RATIONALE: _____

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: _____	X	1.0 =	Points: <u>9</u>

RATIONALE: _____

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: _____	X	1.5 =	Points: <u>13.5</u>

RATIONALE: _____

Facility 2.9m

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: _____ X 1.0 = Points: 9

RATIONALE: _____

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 38.370

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 91.370

OVERALL RATIONALE: _____

Joe Daurette [Signature] 7-28
Evaluator (Print) Signature Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: First Transit, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References Weight 10% (10 pts)
(Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 9 X 1.0 = Points: 9

RATIONALE: Very experienced, has statewide operations. Good references.

2. Project Approach and Start Up Plan Information Weight 15% (15 pts)
(Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 9 X 1.5 = Points: 13.5

RATIONALE: Good outline and schedule for start-up. Very good technical background, successful in other location with start-up. Lots of back-up resources. Plan is clear, direct and has detailed information. Driver wage over \$12. /hour

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 9 X 1.0 = Points: 9

RATIONALE: Local staff known to Palm Beach County.
All have good background. General
Manager known to Palm Tran. Good training
program. Support from regional staff
available. DBE: 21%

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 9 X 1.5 = Points: 13.5

RATIONALE: Good location near I-95, 10th Ave. North,
Lake Worth with back-up in Boynton Beach
and Delray Beach. Good background
in MAINTENANCE AND OPERATIONS.
Has good technology / includes passenger
mobile apps.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Very large company. Some liens/
judgments, No failed or terminated contracts
listed; however, did NOT report breach
of contract with MBTA - paid \$7.3 million
settlement, 2012.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 38.370

Third highest points for price,
\$2,673,907 more over seven (7) years
from first rank (\$382 K/year).

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 91.37

OVERALL RATIONALE: Very experienced large
company.

TERRY BROWN
Evaluator (Print)

Terry Brown
Signature

7/28/2014
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: First Transit, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Extensive experience. No concerns with references.
Past experience extensive

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: _____

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>8</u>	X	1.0 =	Points: <u>8</u>

RATIONALE: _____

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>8</u>	X	1.5 =	Points: <u>12</u>

RATIONALE: _____

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: No concern with stability or review

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: 38.370

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

84.37

OVERALL RATIONALE:

Ron Jones
Evaluator (Print)

[Signature]
Signature

2/28/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

TS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service



NAME OF FIRM: Keolis Transit America

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References Weight 10% (10 pts)
(Section 3.1)

(10-9)	(8-7-6)	(5-4-3-2-1)	(0)
Exceptional	Exceeds Standards	Meets Standards	Unacceptable

Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: Insufficient references, unable to obtain information on past performance. Proposer has experience in Paratransit svcs.

2. Project Approach and Start Up Plan Information Weight 15% (15 pts)
(Section 3.2)

(10-9)	(8-7-6)	(5-4-3-2-1)	(0)
Exceptional	Exceeds Standards	Meets Standards	Unacceptable

Points Assigned: 5 X 1.5 = Points: 7.5

RATIONALE: Good approach.

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: Solid team.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: Proposer identified space per the RFA

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: Met requirements.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 40.00

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 72.5

OVERALL RATIONALE: Good proposal. Could have received higher ratings if reference info on past performance had been returned.

Tonya Davis Johnson
Evaluator (Print)

Tonya Davis Johnson
Signature

7/08/2014
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service



NAME OF FIRM: Keolis Transit America

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: LESS LOCAL, NOT MUCH FLORIDA

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: TYPICAL

STAKE SHAW - CEO	WEEKLY INFO EXCH w/ MGRS	CALLER CM
54000 EMPLOYEES	CASUAL NEGOTIATIONS TRANSITION MGR	DENIS
CHAD HOCKMAN - GM (+ OHIO EXPER.) 15 STARTUPS ATU NEGOT EXP. FINANCE MGR FROM WASHINGTON MUCH STAFF EXPERIENCE	JOHNSON MY CITY -> ? RELATIONSHIP - NO PERSON MAINTEN COSTS -> WHO MANAGES 13% EXTRA BOUND	

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: _____

LESS CLEAN - NO LITTLE FLOOR AT ENTRANCE

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: TYPICAL

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: TYPICAL

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: 39
40.0

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

74.0
~~73.0~~

OVERALL RATIONALE: NATIONAL FIRM, CEFS LOCAL
PROVIDES TRAN BUSINESS, PERSONEL USE
CLEAN TRAN OTHERS.

WEISMAN
Evaluator (Print)

[Signature]
Signature

7/23/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
 Palm Tran Connection Paratransit Service



NAME OF FIRM: Keolis Transit America

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
 (Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 4 X 1.0 = Points: 4

RATIONALE: weak on contract volume; no responses from references; 5 emts have good experiences and qualifications

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
 (Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 0 X 1.5 = Points: 0

RATIONALE: Start up schedule and plan, transition approach; offer employment to qualified operators; corporate support Transition Steering Committee; transition experiences cited.

3. Key Personnel and Operations Information
 (Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: Overall Mgr - good reviews, standards met -
no response; Maintenance Mgr - good reviews
High note based on insurance review
Key personnel (see acceptance)
Operations planned out

4. Maintenance Plan and Facility
 (Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 5 X 1.5 = Points: 7.5

RATIONALE: ~~Letter not included~~ Non binding
Letter at intent
Maintenance plan present

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 4 X 1.0 = Points: 4

RATIONALE: cash balance at 2012 \$7.2 million
at end of 2013 (\$129.3 million); cash flow
had minor decrease; subsidiary; etc
one credit reference was good

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 40.00

05,001,517 - lowest proposal
0.39 → 10.00%

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 70.5

OVERALL RATIONALE: DAE = 20.80%

Tim Jacobowicz [Signature] 7/28/14
Evaluator (Print) Signature Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: Keolis Transit America

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: No Reference 2015 SM See 1090

Adequately qualified staff, Past performance comparable
WCPat 1-36

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.5 = Points: 10.5

RATIONALE: Keolis report process (CRS) starting schedule - not comprehensive use of tablets
Must support 7.5% but only two execs highlighted / total exp for 7.5%
not comprehensive coverage of how implementation will be covered

*Backpt e B05
2015*

3. Key Personnel and Operations Information
 (Section 3.3)

Weight 10% (10 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
 Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: 6m 1/2 = EHS, 0m 1/2, 1mm 1/2 6-6

Cross support for dir & maint, heavy-lift long material provided DEP schedule included long listed
lmtd.
See programs, comprehensive presentation of operations & check lists - ISBE safety program
Supply system Audit, Safety rec, safety resource center Omm - length of time in each job?
wage ↑ 16% wages \$ ↑ 30% ATE ↑ 23% Job hazard analysis program ++
(HC rate 1.36) = hi Chad = 16 startups

4. Maintenance Plan and Facility
 (Section 3.4)

Weight 15% (15 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
 Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 7 X 1.5 = Points: 10.5

RATIONALE: Good use of checklists - Schedules identified - centralized locale
- mentioned 1/2 fleet = propane / fully automated wash system - wash every day

Facility cost \$ 2.2m.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: _____ X 1.0 = Points: 8

RATIONALE: req \$ bal @ end of 2013 No Bank reference DB risk = N/A Line of Credit = No response

LLC

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 40.00

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 84

OVERALL RATIONALE: _____

Joe Doucett [Signature] 7-28
Evaluator (Print) Signature Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: Keolis Transit America

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References Weight 10% (10 pts)
(Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Unable to contact business references.
Very large company. Appears to have
good background. Has done mostly
take-overs, as opposed to start-ups.
Great safety record.

2. Project Approach and Start Up Plan Information Weight 15% (15 pts)
(Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: Good plan for both operations
and staffing. Employee incentives.
DBE - 20.8%

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Good staffing plan and good training outline. Driver wage over \$12./hour (\$12.21). Not many references for proposed staff. Drive CAM -

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: Good location for Run "B". Near Hinton Blvd. to I-95, Delray Bch. Good preventive maintenance service monitoring approach and overall maintenance plan with high level techs. Collective data system.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Appears to exceed standards.
Very large international operations -
France, Canada, United Kingdom, U.S.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 40.00

Highest points for Run "B". Next
proposer is only \$4,341. over for
entire seven (7) years. (39.997 pts).

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS: 88

OVERALL RATIONALE: Good proposal and
appears to be able to perform
all conditions related to Run "B".

TERRY BROWN
Evaluator (Print)

[Signature]
Signature

7/28/2014
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: Keolis Transit America

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: Experience not as extensive
No calls back for references
Collier county - small!

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 8.5 X 1.5 = Points: 12.75

RATIONALE: Thorough start-up plan. Good start-up manager
GM kept getting name wrong

3. Key Personnel and Operations Information
 (Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: Check projects not as big as ours, but does have
Finance manager & Start-up seem v. good
13% standby - Good driver pay
1st use of this DBF

Overall as regional manager

4. Maintenance Plan and Facility
 (Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: Tailored maint program. Wash system
Good location for facility

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: No concerns with review

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: 40

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

~~84.75~~ 84.75

OVERALL RATIONALE:

Good proposal but not as strong as others in location and experience.

Ray Jones
Evaluator (Print)

[Signature]
Signature

7/28/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: National Express Transit Corp.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References Weight 10% (10 pts) (Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: See descriptions in Run Pkg A.

2. Project Approach and Start Up Plan Information Weight 15% (15 pts) (Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 5 X 1.5 = Points: 7.5

RATIONALE: S/A

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: _____
S/A

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: _____
S/A

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: _____
_____ S/A _____

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 35.491

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 68.991

OVERALL RATIONALE: _____
_____ S/A _____

Tonya Davis Johnson Larry Lewis Johnson 7/28/2014
Evaluator (Print) Signature Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: National Express Transit Corp.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.0 =	Points: <u>6</u>

RATIONALE: _____

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.5 =	Points: <u>9</u>

RATIONALE: _____

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.0 =	Points: <u>6</u>

RATIONALE: _____

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.5 =	Points: <u>9</u>

RATIONALE: _____

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: _____

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 35.491
36

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 71
35.491

OVERALL RATIONALE: SAME AS A

WEI MAN [Signature] 9/28/14
Evaluator (Print) Signature Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
 Palm Tran Connection Paratransit Service



NAME OF FIRM: National Express Transit Corp.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
 (Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: Not many contacts; not a lot of
paratransit work; references were good
insurance rating is multiple

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
 (Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 5 X 1.5 = Points: 7.5

RATIONALE: Plan of action; not as detailed
as others

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 0 X 1.0 = Points: 0

RATIONALE: an reviewer did not respond other info -
returns good; Personnel looks to be
experienced; operations plan described
with staffing plan.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 0 X 1.5 = Points: 0

RATIONALE: no binding letter of intent; maintenance
plan provided, set of objectives

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 4 X 1.0 = Points: 4

RATIONALE: cash balance 123,761,000 in 2012; 69,530,000
in 2013; parent company in England;
credit ratings not reported to;

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 35.491

\$72,996,499 = 9,800,520 + 11,533,119
Variable 33.06 + 37.90

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS: 66.991

OVERALL RATIONALE:

DBE = 22.56%
West Palm Beach County in presentation
Palm County

Jacob Jacobowitz
Evaluator (Print)

J. Jacobowitz
Signature

7/28/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: National Express Transit Corp.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: _____	X	1.0 =	Points: <u>7</u>

RATIONALE: _____

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: _____	X	1.5 =	Points: <u>12</u>

RATIONALE: _____

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: _____ X 1.0 = Points: 8

RATIONALE: _____

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: _____ X 1.5 = Points: 9

RATIONALE: _____

Feasibility 3.5M

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: _____ X 1.0 = Points: 8

RATIONALE: _____

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 35.491

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 79.491

OVERALL RATIONALE: _____

Joe Donatto
Evaluator (Print)

[Signature]
Signature

7-28
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service



NAME OF FIRM: National Express Transit Corp.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Large company with home office in

England. Good business reference from MBTA.
Very diverse locations. Great paratransit
experience and background. Good safety
record.

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: Driver wage over \$12./hr. (\$12.50)

and good benefit percentage (42%).
Very good start-up plan and staffing outline.
Very good outline and flow-chart
for operations. DBE: 22.60%

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Good references for operations mgr.
and vehicle maintenance mgr.
Good proposed salary plan.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: Good location - Congress Ave, Boynton Bch-
between Atlantic Ave and Woolbright Rd.
Good staffing level - very detailed
preventive maintenance plan.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: No credit references available
No financial risk rating available.
Very large cash reserves.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)


Points to be determined by Purchasing Points: 35.491

Rank #4 out of 6 on overall price
scoring - \$7,394,682 more than Rank #1
(\$1,056,383 per year average more over
seven (7) years.)

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 83.491

OVERALL RATIONALE: Very good company
overall. Could provide required
services.

TERRY BROWN
Evaluator (Print)


Signature

7/28/2014
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: National Express Transit Corp.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>7</u>	X	1.0 =	Points: <u>7</u>

RATIONALE: _____

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>8</u>	X	1.5 =	Points: <u>12</u>

RATIONALE: _____

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>9</u>	X	1.0 =	Points: <u>9</u>

RATIONALE: _____

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>8</u>	X	1.5 =	Points: <u>12</u>

RATIONALE: _____

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: no concern with stability or redraw

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: 35.491

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

81.491

OVERALL RATIONALE:

Ran Jones
Evaluator (Print)

[Signature]
Signature

7/28/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: MV Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: See descriptions in Run Pkg A.

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.5 = Points: 10.5

RATIONALE: S/A

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: S/A

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: S/A

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: MV Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>7</u>	X	1.0 =	Points: <u>7</u>

RATIONALE: _____

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.5 =	Points: <u>9</u>

RATIONALE: _____

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>7</u>	X	1.0 =	Points: <u>7</u>

RATIONALE: _____

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.5 =	Points: <u>9</u>

RATIONALE: _____

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: _____

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

38
Points: 39,997

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS: 77,997

OVERALL RATIONALE: SAME AS "A"

WELMAN
Evaluator (Print)

[Signature]
Signature

7/29/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service



NAME OF FIRM: MV Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Has a lot of contract and experience.
References have mixed thought on performance
Experiences in Florida
Meet qualifications

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: Project approach looks acceptable
Start up discussed

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Managers generally receive good
references. Good insurance rate.
Personnel resumes look
quality.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: Not binding letter of intent.
Maintenance plan is detailed.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: 2012 cash balance of \$4.2 million.
2013 cash balance of \$405,000.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 39.997

total cost = 65,605,858
variable cost \$31.14 -> \$35.60
year to year = \$8.5 -> \$10.4

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 86.997

OVERALL RATIONALE: DSE = 26.10%

Travis Isaacson Evaluator (Print) [Signature] Signature 7/28/14 Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS



RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: MV Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: _____ X 1.0 = Points: 9

RATIONALE: _____

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: _____ X 1.5 = Points: 12

RATIONALE: _____

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: _____	X	1.0 =	Points: <u>0</u>

RATIONALE: _____

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: _____	X	1.5 =	Points: <u>12</u>

RATIONALE: _____

facility 1.9m

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: _____ X 1.0 = Points: 9

RATIONALE: _____

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 39.997

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 89.997

OVERALL RATIONALE: _____

Joe Donacetto [Signature] 7-28
Evaluator (Print) Signature Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: MV Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 9 X 1.0 = Points: 9

RATIONALE: Good background with knowledge of paratransit and care for customers. Good technical background. "Good" references: "Very satisfied" (mostly). Operates many large contracts.

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 9 X 1.5 = Points: 13.5

RATIONALE: Good plan with customer outreach.
Detailed start-up schedule.
Time point technology.

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 9 X 1.0 = Points: 9

RATIONALE: Outstanding staff background, experienced.
Good training and dispatch plan.
DBE - 26% - Driver wage over \$12./hour
Good benefits

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 9 X 1.5 = Points: 13.5

RATIONALE: Good location, Near I-95, 6th Ave South,
Lake Worth.
Very good safety record.
Very good outline for maintenance.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 10 X 1.0 = Points: 10

RATIONALE: Good credit references. Low risk rating.
Large operations on national level.
Paid down lines of credit.
Good management.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 39.997

Very good overall price, within \$4,341.-
Very close to highest, which has 40 pts.

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 94.997

OVERALL RATIONALE: Very experienced company.
Has good reputation. Known to
Palm Beach County.

TERRY BROWN [Signature] 7/28/2014
Evaluator (Print) Signature Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: MV Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>10</u>	X	1.0 =	Points: <u>10</u>

RATIONALE: _____

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>8</u>	X	1.5 =	Points: <u>12</u>

RATIONALE: _____

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 9 X 1.0 = Points: 9

RATIONALE: _____

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: _____

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: NO CONCERNS WITH REVENUE OR STABILITY

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: 39.997

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

88.997

OVERALL RATIONALE: _____

Ron Jones
Evaluator (Print)

[Signature]
Signature

7/28/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: Transportation America

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References Weight 10% (10 pts) (Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: Experienced para-transit provider. References were not submitted by main contract referenced in presentation. Overall qualified to provide services required by PTC however references on past performance inconclusive.

2. Project Approach and Start Up Plan Information Weight 15% (15 pts) (Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: Proposer present good project approach and plan.

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: Key personnel appears to be limited.
Presented w/out Maint. Mgr. and proposal did not
reflect an extensive bench in the event additional
work is obtained.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 4 X 1.5 = Points: 6

RATIONALE: Proposer did not submit facility info
w/proposal but provided info + explanation as to
decision not to submit.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: _____

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 32.467

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 63.467

OVERALL RATIONALE: Proposal contained references to
Inward County although explanation provided.
Proposer failed to provide pertinent info the affected
overall scorer. Plan to absorb staff and acquire
additional staff was not clear.

Tonya Davis Johnson
Evaluator (Print)

Shay Lewis Johnson
Signature

7/28/2014
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: Transportation America

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: STRICTLY DAVE BROWNE

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 5 X 1.5 = Points: 7.5

RATIONALE: LIMITED VISION DESCRIBED

MIAMI CONTRACTOR - BIC DID NOT DISCUSS MANY DETAILS
300 VEHICLES
PROPANE FUEL W/ DAFE
SOUTH BID ONLY
ANGEL TRAX ALREADY W/ VEH.

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: NOT CLEAN

NO MAINT. MON PRESENTED

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 5 X 1.5 = Points: 7.5

RATIONALE: TYPICAL

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 6 X 1.0 = Points: 6

15
11
6

32

RATIONALE: _____

TYPICAL

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: 32.467
32

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

64.467

OVERALL RATIONALE:

Lack of commitment

To PBC Hiring

DATE / forward contract

WELMAN
Evaluator (Print)

[Signature]
Signature

7/29/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
 Palm Tran Connection Paratransit Service

NAME OF FIRM: Transportation America

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
 (Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: not many major contracts; Paratransit experience; one reference regarding - several satisfied with services; Income high out of risk; Paratransit services for 7 1/2 years.

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
 (Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 5 X 1.5 = Points: 7.5

RATIONALE: In schedule referred to as as Broward County - page 15 mobilization part of project approval not as detailed as other proposals.

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: Genl Mgr. & Ops were very happy;
Maintenance Mgr. received good reference; Resumes
of key personnel not as strong as other
proposals; fewer detailed individuals; of cost
appearance is adequate.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: lease contingent upon award of contract
- location of property adequate
Maintenance plan covers a lot of
safety issues.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: one bonded contract - undervalued contract
insurance high end of risk; 2012 cash
balance = \$72,549; 2013 - cash balance \$296,915
Credit reference good

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 32.467

77,935,404; 10,992,730 → 11,982,138
Variable cost 35.14 → 37.26

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

68.967

OVERALL RATIONALE:

DBE = 20.00%

Jason Jacobowitz
Evaluator (Print)

[Signature]
Signature

7/25/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

66,967

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: Transportation America

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: _____ X 1.0 = Points: 6

RATIONALE: 3 yrs Min Dodge Paratransit 1/4 Res etc, \$5(R) > \$5M (R) > \$1m only 1 yr as
Transporter. Heard @ a Lynx vendor for convenience

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: References to Broward Co, acquisition of vehicles (repair & cleaning) schedule include
not very in-depth description of tasks or how they relate to others
not well presented implementation plan - interrelated, dependent aspects to other steps.
avg comp fee 6.5%

3. Key Personnel and Operations Information
 (Section 3.3)

Weight 10% (10 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
 Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: _____ X 1.0 = Points: 5

RATIONALE: Tranzo Crystal 10 yr & Mini Dade (father/son) ^{owner} GM 1/2 E/VS, DM E/VS, YMM 1/2 E/VS
 $\rightarrow 11.67/hr$

father/son(s) 50-50 operational plan - wages relatively low compared to labeled cost - Benefits calculation = 5% ???

limited freq program described (w/ 0.97) \rightarrow employee retention/development not addressed

med. needs (D) ?? how reflected in proposal \$?

wages \uparrow 19.5% wages \uparrow 30% FTE \uparrow 13%

4. Maintenance Plan and Facility
 (Section 3.4)

Weight 15% (15 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
 Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: _____ X 1.5 = Points: 7.5

RATIONALE: Int'l provision of maint plan - not comprehensive

- already has supervisor in their vehicles Maint Mgr not present due to 14-90 inspection

fraky 2.9m

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: _____ X 1.0 = Points: 7

RATIONALE: Inc. \$ 246K Paid 2013. D&B = Low Bank ref = \$ 100 monthly bal credit limit = \$ 4m

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 32.467
39.5

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 71.967

OVERALL RATIONALE: _____

Joe Doucetta
Evaluator (Print)

[Signature]
Signature

7-28
Date

6

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: Transportation America

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: Very relevant experience and background.
Has many affiliated companies, Good business
reference from City of Miami.

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: Good project start-up outline and
schedule for implementation.
DBE: 20%.

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: Good references for operations manager, as well as the vehicle maintenance manager. Driver wage under \$12./hour (\$11.64). Low benefits percentage.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 3 X 1.5 = Points: 4.5

RATIONALE: Good maintenance manual. No site identified - only letter from real estate broker stating location is in South County - no other evidence.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: Very strong financial position. Low risk rating. Good credit references.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

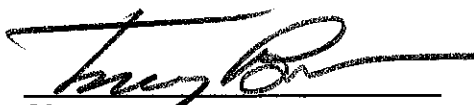
Points to be determined by Purchasing Points: 32.467

Fifth (5th) highest dollar amount for Run "B".
\$12,353,947 more than Rank #1 on price only.
(#1,764,850 per year more over seven (7) years.)

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 65.967

OVERALL RATIONALE: High hourly rate.
Driver wage and benefits meet standards.

TERRY BROWN
Evaluator (Print)


Signature

7/28/2014
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: Transportation America

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: Experience limited compared to others

references ok

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 4 ~~6~~ X 1.5 = Points: ~~6~~ 6

RATIONALE: Start-up plan weaker than others

Mgmt. not a front scratch start-up

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: Already use camera system
management ok - no local people, shared with Broward
Benefit % is low

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 3 X 1.5 = Points: ~~4.5~~

RATIONALE: no idea where base is

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 6 X 1.0 = Points: 6
~~300000~~

RATIONALE: No concerns with review or stability

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 32.467

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 61.967

OVERALL RATIONALE: Not as happy with proposals - no location of base, RFP not as thorough.

Ren Jones
Evaluator (Print)

[Signature]
Signature

2/14/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: Veolia Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References Weight 10% (10 pts) (Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: See Run Pkg A descriptions

2. Project Approach and Start Up Plan Information Weight 15% (15 pts) (Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: S/A

3. Key Personnel and Operations Information **Weight 10% (10 pts)**
(Section 3.3)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable	
Points Assigned: <u>8</u>	X	1.0	=	Points: <u>8</u>

RATIONALE: _____
 S/A

4. Maintenance Plan and Facility **Weight 15% (15 pts)**
(Section 3.4)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable	
Points Assigned: <u>7</u>	X	1.5	=	Points: <u>10.5</u>

RATIONALE: _____
 S/A

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: _____
_____ S/A _____

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 32.438

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 78.938

OVERALL RATIONALE: _____
_____ S/A _____

Tonya Davis Johnson Tonya Davis Johnson 7/28/2014
Evaluator (Print) Signature Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: Veolia Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.0 =	Points: <u>6</u>

RATIONALE: _____

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.5 =	Points: <u>9</u>

RATIONALE: _____

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.0 =	Points: <u>6</u>

RATIONALE: _____

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.5 =	Points: <u>9</u>

RATIONALE: _____

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: _____

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

36
Points: 32.438
6 P.438

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

68.438

OVERALL RATIONALE: SAME AS "A"

WEINMAN
Evaluator (Print)

[Signature]
Signature

7/28/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
 Palm Tran Connection Paratransit Service

NAME OF FIRM: Veolia Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
 (Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: Experience with multiple large contracts, paratransit experience, not very strong reference responses,

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
 (Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 7 X 1.5 = Points: 10.5

RATIONALE: Time schedule with milestones,
Project approach is set out in
a schedule.

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 0 X 1.0 = Points: 0

RATIONALE: Mgt. references not very strong
Higher end of insurance risk; policies
reflect adequate experience; paratransit plan
is planned out

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 5 X 1.5 = Points: 7.5

RATIONALE: Leasing proposal (letter of intent)
Maintenance plan provided, but not as
detailed as other proposals.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: cash balance 2012 \$39,214,000; no 2013 provided
Corporate Subsidiary; recent credit references;

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 32.438

\$78,003,113 - highest proposal, = 9,775,477 →
12,404,722; variable costs - 32.77 → 40.76

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 67.438

OVERALL RATIONALE: DBE = 25.73%

Timothy Jacobowitz [Signature] 7/28/14
Evaluator (Print) Signature Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: Veolia Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References Weight 10% (10 pts) (Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable
Points Assigned: X 1.0 = Points: 8

RATIONALE:

2. Project Approach and Start Up Plan Information Weight 15% (15 pts) (Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable
Points Assigned: X 1.5 = Points: 12

RATIONALE:

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: _____	X	1.0 =	Points: <u>9</u>

RATIONALE: 6m @ 1/2, on 1/2 vmm, 1/2 e/vs

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: _____	X	1.5 =	Points: <u>9</u>

RATIONALE: _____

frty 3.3 m

5. Financial and Business Stability (Section 3.5) *5 marks stated* Weight 10% (10 pts)

Points Assigned: _____ X 1.0 = Points: 17

RATIONALE: *Wholly owned sub. D&B = Moderate Risk. \$ Bal @ 2013 = Not available / 2012 = \$39m*
Boff ang no bal = \$5m credit limit = \$850m

6. Price Proposal (Section 3.6) Weight 40% (40 pts)

Points to be determined by Purchasing Points: 32.438
46

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 77.438

OVERALL RATIONALE: _____

Joe Darcotte *[Signature]* 7-28.
Evaluator (Print) Signature Date

(5)

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: Veolia Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References Weight 10% (10 pts)
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Great background and experience.
"Good" business references. Very large
company - handles many large contracts.

2. Project Approach and Start Up Plan Information Weight 15% (15 pts)
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 9 X 1.5 = Points: 13.50

RATIONALE: Driver wage over \$12./hr. (\$12.03)
Good benefits percentage (39%).
Very good training plan.
DBE: 25.73%

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Very good reference for vehicle maintenance mgr. - Very strong team listed. Proposed Client Ambassador program - very good idea. Vision tablet technology.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: Very good location - Congress Ave., Boynton Bch - between Atlantic Ave. and Woolbright Rd.
Very good vehicle maintenance plan.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: Listed as a "moderate risk"
Good credit references, including
Bank of America.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 32.438

High hourly rate - Compared to
Rank #1 - \$12,401,596 more over
seven (7) years (\$1,771,657/year average.)

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 80.938

OVERALL RATIONALE: Good company.
Price is too high.
Very impressed with Ambassador
program for riders.

TERRY BROWN
Evaluator (Print)

Terry Brown
Signature

7/28/2014
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: Veolia Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 2 X 1.0 = Points: 2

RATIONALE: _____

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: _____

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: _____

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: _____

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: No concerns with review of stability

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: 32.438

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

74.438

OVERALL RATIONALE:

Ken Jones
Evaluator (Print)

[Signature]
Signature

7/28/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: First Transit, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: See description in Run Pkg A

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: S/A

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: S/A

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: S/A

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: S/A

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 28.488

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 63.488

OVERALL RATIONALE: S/A

Evaluator (Print) Signature Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: First Transit, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: _____

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: _____

3. Key Personnel and Operations Information

Weight 10% (10 pts)

(Section 3.3)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: _____

4. Maintenance Plan and Facility

Weight 15% (15 pts)

(Section 3.4)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: _____

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.0 =	Points: <u>6</u>

RATIONALE: _____

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing 38
Points: 28.4 PP
488

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 66.4 PP

OVERALL RATIONALE: SAME AS A

WELLMAN
Evaluator (Print)

[Signature]
Signature

7/27/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
 Palm Tran Connection Paratransit Service

NAME OF FIRM: First Transit, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
 (Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: many contracts, references checked
out well, most previous customer satis Meel
with satisfied or higher general mgr
experience good, good insurance records, did
not include litigation.

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
 (Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: transition and start up plan,
includes a transition and implementation
manager, transition plan to be
further discussed during contract negotiation?

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: Annex Manager gets good
reviews; Project Mgr. not as strong;
Maintenance Mgr. very good reviews;
Personnel seem to have good experience;
30 years of Paratransit experience.
operation plan is organized and thought out.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.5 = Points: 10.5

RATIONALE: Combo of 100% detail and is outside
letter of intent; maintenance plan provided
and acceptable.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: Acceptable financial stability, good
finances; parent corporation shows
evidence of a downturn.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 28.488

38.5 million; 30.24 - 39.35

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 72.988 ✓

OVERALL RATIONALE: DBE = 20.08%

Jacobow [Signature] 7/28/14
Evaluator (Print) Signature Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

81-488

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: First Transit, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: _____	X	1.0 =	Points: <u>8</u>

RATIONALE: See A

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: _____	X	1.5 =	Points: <u>13.5</u>

RATIONALE: See A

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: _____	X	1.0 =	Points: <u>9</u>

RATIONALE: _____

See A

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: _____	X	1.5 =	Points: <u>13.5</u>

RATIONALE: _____

See A

total 1.9m

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: _____ X 1.0 = Points: 9

RATIONALE: _____
See A

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing _____ Points: 28.488
53

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 81,488

OVERALL RATIONALE: _____

Joe Donaffe
Evaluator (Print)

[Signature]
Signature

7-28-14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
 Palm Tran Connection Paratransit Service

NAME OF FIRM: First Transit, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
 (Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 9 X 1.0 = Points: 9

RATIONALE: Very experienced, has statewide operations. Good references.

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
 (Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 9 X 1.5 = Points: 13.5

RATIONALE: Good outline and schedule for start-up. Very good technical background, successful in other location with start-up. Lots of back-up resources. Plan is clear, direct and has detailed information. Driver wage over \$12./hour.

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 9 X 1.0 = Points: 9

RATIONALE: Local staff known to Palm Bch. County.
All have good background, General
Manager known to Palm Tran. Good
training program. Support from regional
staff available. DBE: 21%

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 9 X 1.5 = Points: 13.5

RATIONALE: Good locations. Same as
Run "B" - Lake Worth, Boynton
and Delray Beach for growth.
Good background in maintenance and operations.
Has good technology / includes passenger
mobile apps.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Very large company - some liens/
judgments, No failed or terminated contracts
listed; however, did NOT report breach of
contract with MBTA - paid \$7.3 million
settlement, 2012.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: 28.488

Very good price for Run "C", Highest
number of points - \$5,359,348.
Less than next proposal (\$765,621/year)

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

81.488 ✓

OVERALL RATIONALE: Very experienced large
company.

TERRY BROWN
Evaluator (Print)

[Signature]
Signature

Date 7/28/2014

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: First Transit, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>8</u>	X	1.0 =	Points: <u>8</u>

RATIONALE: _____

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>8</u>	X	1.5 =	Points: <u>12</u>

RATIONALE: _____

3. Key Personnel and Operations Information

Weight 10% (10 pts)

(Section 3.3)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>8</u>	X	1.0 =	Points: <u>8</u>

RATIONALE: _____

4. Maintenance Plan and Facility

Weight 15% (15 pts)

(Section 3.4)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>8</u>	X	1.5 =	Points: <u>12</u>

RATIONALE: _____

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: No concern with stability or review

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: 28.488

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

74.488

OVERALL RATIONALE: _____

RON JONES
Evaluator (Print)

[Signature]
Signature

7/28/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

74.5

NAME OF FIRM: Maruti Fleet and Management

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: Extensive experience

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 5 X 1.5 = Points: 7.5

RATIONALE: Good start up plan and schedule presented.

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: Good team presented.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
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Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: ~~Proactive~~ Maintenance plan and facility
meet the overall needs of PTC. VMM received excellent
ratings for service provided in past performances

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: Cash balance & reserves reported are low. Concern
about financial strength of firm.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: 40.00

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

74.5

OVERALL RATIONALE: Overall, proposer presented
good plan however, concerns raised with use of
DBE/SBEs submitted. No agreements or percentage
of work provided. Bid lower than other proposers
and brings concern to proposer being able to
perform on this contract.

Tonya Davis Johnson
Evaluator (Print)

Tonya Davis Johnson
Signature

7/28/2014
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: Maruti Fleet and Management

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 3 X 1.0 = Points: 3

RATIONALE: _____

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 5 X 1.5 = Points: 7.5

RATIONALE: _____

LEAN/SIX SIGMA
COMMITTEES (TRANSITION, COMMUNICATION)
MONA COMCI - GM

FURNISHING
DISNEY EXP. → NOT COMMITTED TO ANY DBE
NOT TWO WHEELS

0 - DEFECT POLICY
UNION NEGOT.
EXP. 5% COSTS

3. Key Personnel and Operations Information
 (Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>5</u>	X	1.0 =	Points: <u>5</u>

RATIONALE: _____

4. Maintenance Plan and Facility
 (Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>5</u>	X	1.5 =	Points: <u>7.5</u>

RATIONALE: _____

~~2~~
 10.5
 12.5
 2
 25.0

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>2</u>	X	1.0 =	Points: <u>2</u>

RATIONALE: _____

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: ~~40.0~~
20

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

65
~~100~~

OVERALL RATIONALE: SMALL, LIMITED RESOURCES,
FIRST B/L GC BID, GOOD EXP. IN FLA
AS SUB. LOW PRICE (TOO LOW)

WEISMAN
Evaluator (Print)

[Signature]
Signature

7/28/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: Maruti Fleet and Management

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: No contracts > \$ million; One reference responded - gave good comments for Maruti

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 7 X 1.5 = Points: 10.5

RATIONALE: Detailed transition plan, Project approach seems to be well thought out

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: Only response to a personnel
review was for Vehicle Maintenance Program
was favorable; Experience rating for insurance
kind of low; key personnel identified for
different areas were noted; Resumes
Detailed operations plan, operations manual.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.5 = Points: 10.5

RATIONALE: Nonbinding letter of intent
Maintenance program has written procedures

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: 2012 cash balance - 71,333; 2013 -
229,463; based on 8/08/10
Simple business structure - LLC
good report from lenders

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 40.00

29,957,061 / lowest proposal
4.1 → 4.6
14.00 → 25.83 → 28.89

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS: 78 ✓

OVERALL RATIONALE: 100% DBE

Jacobow
Evaluator (Print) Signature Date 7/28/14

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC

73.

Palm Tran Connection Paratransit Service

NAME OF FIRM: Maruti Fleet and Management

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: _____ X 1.0 = Points: 5

RATIONALE: 1/5 references sub to INV okay core values. (10) > 5m, 4 > 1m team sign
limited exp. on project similar

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: _____ X 1.5 = Points: 9

RATIONALE: problem solving matrix illegible - Grants? feedback process illegible
not well presented. - Seemingly OST for implementation - Risks/Issues not identified

3. Key Personnel and Operations Information
 (Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: _____ X 1.0 = Points: 5

RATIONALE: $6m \frac{1}{2}$ E/VS, $8m \frac{1}{2}$, $4mm \frac{1}{2}$ E/VS - Lacks ext. Corp/mgmt backup support
 For contingency, Retention plan, ^{contracts} wages lowest of all proposal, metrics for
 performance measures, Limited Safety program Driver Handbook included - (WC = 1.0)

wages \uparrow 16% wage $\&$ \uparrow 16% FTE \uparrow 13% mgmt/comp = 3% total cost

4. Maintenance Plan and Facility
 (Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: _____ X 1.5 = Points: 9

RATIONALE: No ref for veh maint, not well presented in detail, sufficient
 to convey well known programs - text book like

facility cost 1.6m

5. Financial and Business Stability
 (Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: _____ X 1.0 = Points: 5

RATIONALE: LLC \$ Bal @ 2013 229k, Bank avg monthly Bal = 350K - Driver wages only = 30k week
Cash flow concerns DBASK = N/A

6. Price Proposal
 (Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 40.00

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 73

OVERALL RATIONALE:

Hungry for bid. Diversity clearly important. Not extensive
experience & implementation of project of this size.
Although good price, concern for ^{lack} corporate/mgmt support
but it's not rocket science

Joe Donatelli
 Evaluator (Print)

[Signature]
 Signature

7-28-14
 Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
 Palm Tran Connection Paratransit Service

NAME OF FIRM: Maruti Fleet and Management

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
 (Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: Has only small contracts, Florida Company, Good business references from JAX.TA. 100% DBE proposal - Certified: woman plus DBE subcontractors.

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
 (Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 7 X 1.5 = Points: 10.5

RATIONALE: Good training outline, Good start-up outline and schedule.

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: New GM-has very good reference from previous employers. Driver wage below \$12./hour (\$11.64) and low benefits percentage.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: Very good reference for vehicle maintenance manager. Good facility location - Riviera Beach near Congress Ave. to 45th Street and I-95.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: Appears to have sufficient funds to operate at this level.
Appears to have good credit.
Pays bills on time. However very
Small CASH REVENUES.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: 40.00

Highest price points for Run "C" -
(~~\$~~ 5,359,348.- less over 7 years
(~~\$~~ 765,621./year less.))

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

80.5 ✓

OVERALL RATIONALE: Proposer appears capable
of handling this size service
area for Run "C"

TERRY BROWN
Evaluator (Print)

[Signature]
Signature

7/28/2014
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: Maruti Fleet and Management

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: Not as extensive as others, but good as "C"

Disney level customer service

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: Start-up plan & project approach meets

requirements

Advocates assisting with start-up planning

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 76 X 1.0 = Points: 6

RATIONALE: G.M. more than exceeds standards zero tolerance

refresher training

Lower driver wage

Low spare ratio

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: ~~80~~ X 1.5 = Points: 12

RATIONALE: 0 defect

Good location for base

SSPP & # of mechanics were lacking

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: No concern with stability or review

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: 40

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS: 82

OVERALL RATIONALE: Maruti seems to be a good provider who has quality programs for maint & drivers, concerned over rate.

Ren Jones
Evaluator (Print)

[Signature]
Signature

7/28/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

71.344

NAME OF FIRM: MV Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: See description in Run Pkg A

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.5 = Points: 10.5

RATIONALE: SA

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: S/A

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: S/A

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: S/A

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 32.844

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 71.344

OVERALL RATIONALE: S/A

Tonya Davis Johnson
Evaluator (Print)

Stephanie Johnson
Signature

7/28/2014
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: MV Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: _____

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: _____

3. Key Personnel and Operations Information

Weight 10% (10 pts)

(Section 3.3)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>7</u>	X	1.0 =	Points: <u>7</u>

RATIONALE: _____

4. Maintenance Plan and Facility

Weight 15% (15 pts)

(Section 3.4)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.5 =	Points: <u>9</u>

RATIONALE: _____

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.0 =	Points: <u>6</u>

RATIONALE: _____

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

3 P
Points: 32.844

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

70.844

OVERALL RATIONALE: _____

SAME AS "A"

WEI MAN
Evaluator (Print)

[Signature]
Signature

7/20/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: MV Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Has a lot of contracts of experience.
References have mixed thoughts on performance.
Experiences in Florida
Meet qualifications.

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 7 X 1.5 = Points: 10.5

RATIONALE: Project approach looks
acceptable.
Start up discussed

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Managers generally received good
references. Good insurance rates
Personnel resources look qualified.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.5 = Points: 10.5

RATIONALE: Not Sunday offer at current.
Maintenance plan is detailed

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 0 X 1.0 = Points: 0

RATIONALE: 2012 Cash balance of \$4.2 million
2013 - Cash balance of \$405,000

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 32.844

total cost = \$35,310,409
variable cost \$33.03 → \$37.51
you do you 4.0 → 5.6 mil.

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 75.844 ✓

OVERALL RATIONALE: D/E = 26.10

Jacobowitz J. S. [Signature] 7/28/14
Evaluator (Print) Signature Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

82.844

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: MV Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: _____	X	1.0 =	Points: <u>9</u>

RATIONALE: _____
_____ *See A* _____

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: _____	X	1.5 =	Points: <u>12</u>

RATIONALE: _____
_____ *See A* _____

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: _____	X	1.0 =	Points: <u>8</u>

RATIONALE: _____
_____ *See A* _____

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: _____	X	1.5 =	Points: <u>12</u>

RATIONALE: _____
_____ *See A* _____

_____ *frank 1.4m*

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: _____ X 1.0 = Points: 9

RATIONALE: _____

_____ *see A* _____

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 32.844

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 82.844

OVERALL RATIONALE: _____

_____ *see A* _____

[Signature] *[Signature]* 7-28-14
Evaluator (Print) Signature Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
 Palm Tran Connection Paratransit Service

NAME OF FIRM: MV Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
 (Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 9 X 1.0 = Points: 9

RATIONALE: Good background with knowledge of paratransit and care for passengers. Good technical background. "Good" references: "Very satisfied" (mostly). Operates many large contracts.

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
 (Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 9 X 1.5 = Points: 13.5

RATIONALE: Good plan with customer outreach. Detailed start-up schedule. Time point technology.

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 9 X 1.0 = Points: 9

RATIONALE: Outstanding staff background,
experienced. Good training and dispatch
plan.

DBE - 26% - Driver wage over \$12./hour
Good benefits

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 9 X 1.5 = Points: 13.5

RATIONALE: Good location. Near I-95, 10th Ave North,
Lake Worth.

Very good outline for maintenance.
Very good safety record.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 10 X 1.0 = Points: 10

RATIONALE: Good credit references, Low risk rating
large operations on national level.
Paid down lines of credit.
Good management.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 32.844

Second highest points for Run "C".
Overall - \$5,359,348, More for seven (7) years.
(\$766 K per year)

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

87.844 ✓

OVERALL RATIONALE: Very experienced company,
Has good reputation. Known to
Palm Beach County.

TERRY BROWN Terry Brown
Evaluator (Print) Signature

7/28/2014
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
 Palm Tran Connection Paratransit Service

NAME OF FIRM: MV Transportation, Inc.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References Weight 10% (10 pts)
 (Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 10 X 1.0 = Points: 10

RATIONALE: Best experience, qualifications

Good references

2. Project Approach and Start Up Plan Information Weight 15% (15 pts)
 (Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: Start-up plan thorough

Will have a lot of corporate support for start-up

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 9 X 1.0 = Points: 9

RATIONALE: Good ^{onsite} local team with local experience
100% spare ratio for drivers, based on needs
Free technology!
DDT not at location

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: very good maint manager
maint plan exceeds

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: No concern with review or stability

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: 32.844

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

86.844

OVERALL RATIONALE:

Excellent proposal & best experience

Ron Jones
Evaluator (Print)


Signature

7/28/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

SP.02

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: National Express Transit Corp.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9)	(8-7-6)	(5-4-3-2-1)	(0)
Exceptional	Exceeds Standards	Meets Standards	Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: See description in Run Pkg A

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9)	(8-7-6)	(5-4-3-2-1)	(0)
Exceptional	Exceeds Standards	Meets Standards	Unacceptable

Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: S/A

3. Key Personnel and Operations Information

Weight 10% (10 pts)

(Section 3.3)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: S/A

4. Maintenance Plan and Facility

Weight 15% (15 pts)

(Section 3.4)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: 6 X 1.5 = Points: 9

RATIONALE: S/A

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: S/A

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 23.020

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 59.02

OVERALL RATIONALE: S/A

Sonya Davis Johnson
Evaluator (Print)

Sonya Davis Johnson
Signature

7/28/2014
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

59.02

NAME OF FIRM: National Express Transit Corp.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.0 =	Points: <u>6</u>

RATIONALE: _____

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.5 =	Points: <u>9</u>

RATIONALE: _____

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.0 =	Points: <u>6</u>

RATIONALE: _____

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
Points Assigned: <u>6</u>	X	1.5 =	Points: <u>9</u>

RATIONALE: _____

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: _____

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing

Points: 36
23,020

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

59,020

OVERALL RATIONALE: _____

SAME AS "A"

WEISMAN
Evaluator (Print)

[Signature]
Signature

7/22/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
 Palm Tran Connection Paratransit Service

NAME OF FIRM: National Express Transit Corp.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
 (Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 5 X 1.0 = Points: 5

RATIONALE: NOT many awards; NOT a lot
of paratransit work; references were
good; insurance ratings in middle

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
 (Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 5 X 1.5 = Points: 7.5

RATIONALE: Plan of action; not as detailed
as others

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 0 X 1.0 = Points: 0

RATIONALE: any reference did not respond;
other mgt. activities good - in some personnel
looks to be experienced - operations plan
described with staffing plan.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 0 X 1.5 = Points: 9

RATIONALE: non binding letter of intent; maintenance
plan provided; set objectives

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 4 X 1.0 = Points: 4

RATIONALE: cash balance - 123,700,000; 69,530,000
in 2013; parent company in England
credit ratings not reported to

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 23.020

42,673,007; 5,903,108 + 6,658,391
Variable Cost - 35.15 → 40.04

TOTAL POSSIBLE POINTS = 100

GRAND TOTAL POINTS:

54.52

OVERALL RATIONALE: DBE = 20.91%

also Palm Beach County in presentation; Polk
County;

Jacobowitz
Evaluator (Print)

[Signature]
Signature

7/28/14
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

67.02

NAME OF FIRM: National Express Transit Corp.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: _____ X 1.0 = Points: 7

RATIONALE: _____
_____ *See A* _____

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: _____ X 1.5 = Points: 12

RATIONALE: _____
_____ *See A* _____

3. Key Personnel and Operations Information

Weight 10% (10 pts)

(Section 3.3)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: _____ X 1.0 = Points: 8

RATIONALE: _____
_____ *See A* _____

4. Maintenance Plan and Facility

Weight 15% (15 pts)

(Section 3.4)

(10-9) (8-7-6) (5-4-3-2-1) (0)
Exceptional Exceeds Standards Meets Standards Unacceptable

Points Assigned: _____ X 1.5 = Points: 9

RATIONALE: _____
_____ *See A* _____

_____ *frankly 2.9M* _____

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: _____ X 1.0 = Points: 8

RATIONALE: _____

per A

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing _____ Points: 23.020
44

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 67.020

OVERALL RATIONALE: _____

See A

Joe Devall

Evaluator (Print)

[Signature]

Signature

7-28-14

Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: National Express Transit Corp.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
 (Section 3.1)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Large company with home office in England. Good business reference from MBTA. Very diverse locations. Great paratransit experience and background. Good safety record.

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
 (Section 3.2)

(10-9) Exceptional	(8-7-6) Exceeds Standards	(5-4-3-2-1) Meets Standards	(0) Unacceptable
-----------------------	------------------------------	--------------------------------	---------------------

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: Driver wage over \$12/hr (\$12.50) and good benefit percentage (42%). Very good start-up plan and staffing outline. Very good outline and flow-chart for operations. DBE: 52.60%

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: Good references for operations mgr.
and vehicle maintenance mgr.
Good proposed salary plan.

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: Riviera Bch. location
Good staffing level - very detailed
preventive maintenance plan.

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 8 X 1.0 = Points: 8

RATIONALE: No credit references available.
No financial risk rating available.
Very large cash reserves.

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 23.020

Highest dollar amount for Run "C".
Rank #4 out of 4, \$12,716,543 more
over Rank #1, (\$1,816,649 more average
per year over seven (7) years.)

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 71.020 ✓

OVERALL RATIONALE: Very good Company
Overall. Could provide required
services

TERRY BROWN
Evaluator (Print)

Terry Brown
Signature

7/28/2014
Date

INDIVIDUAL SCORES OF PROPOSALS/ORAL PRESENTATIONS

RFP No. 14-041/SC
Palm Tran Connection Paratransit Service

NAME OF FIRM: National Express Transit Corp.

SYSTEM FOR EVALUATION WITH ASSOCIATED CRITERIA AND POINTS

The Selection Committee Members are to review all responsive proposals and score the proposal based upon the criteria listed below:

1. Experience/Qualifications/Past Performance/References **Weight 10% (10 pts)**
(Section 3.1)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 7 X 1.0 = Points: 7

RATIONALE: references good
Not as big contracts

2. Project Approach and Start Up Plan Information **Weight 15% (15 pts)**
(Section 3.2)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: ESOL training
Good start-up plan
Not sure of contract name

3. Key Personnel and Operations Information
(Section 3.3)

Weight 10% (10 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 9 X 1.0 = Points: 9

RATIONALE: emergency planning
Good GM 10 spots ratio for drivers
contract leased in call center
Safety
17 drivers to Medi-Whals

4. Maintenance Plan and Facility
(Section 3.4)

Weight 15% (15 pts)

(10-9) Exceptional (8-7-6) Exceeds Standards (5-4-3-2-1) Meets Standards (0) Unacceptable

Points Assigned: 8 X 1.5 = Points: 12

RATIONALE: Good location of base
Good maint. plan

5. Financial and Business Stability
(Section 3.5)

Weight 10% (10 pts)

Points Assigned: 6 X 1.0 = Points: 6

RATIONALE: No concerns with stability

6. Price Proposal
(Section 3.6)

Weight 40% (40 pts)

Points to be determined by Purchasing Points: 23.020
~~32.94~~

TOTAL POSSIBLE POINTS = 100 GRAND TOTAL POINTS: 69.02

OVERALL RATIONALE: _____

Ron Jones
Evaluator (Print)

[Signature]
Signature

7/28/14
Date

Palm Beach County
Board of County Commissioners

September 9, 2014

Request for Proposal – RFP No. 14-041/SC
Palm Tran Connection Paratransit Services



Prior BCC Direction

February 25, 2014

- *Approval of key RFP provisions:*
 - ✓ *7 year contract*
 - ✓ *3 vendors*
 - ✓ *3 run packages (A, B and C)*
 - ✓ *100% dedicated service*
 - ✓ *Incorporate Living Wage Ordinance*
 - ✓ *20% DBE Participation*

April 22, 2014

- *Approval of Request for Proposals (RFP)*

RFP Schedule

- **May 1, 2014** – *RFP Advertised*
- **June 20, 2014** – *Initial RFP Submittal Deadline*
- **June 27, 2014** – *Revised RFP Submittal Deadline*
- **July 28, 2014** – *Selection Committee Convened*
 - *Oral Presentations*
 - *Consideration of Written Proposals*

RFP Responses

- ***12 Paratransit Companies Submitted***
- ***23 Total Proposals Received***
 - *Run Package “A” - 7 proposals*
 - *Run Package “B” - 8 proposals*
 - *Run Package “C” - 8 proposals*

RFP Responses (Cont'd)

- **7 Responsive Proposers**
 1. *First Transit, Inc.*
 2. *Keolis Transit America, Inc.*
 3. *Maruti Fleet & Management, LLC*
 4. *MV Transportation, Inc.*
 5. *National Express Transit Corporation*
 6. *Transportation America, Inc.*
 7. *Veolia Transportation Services, Inc.*


- **Number of Total Responsive Proposals**
 - *Run Package "A" - 4 proposals*
 - *Run Package "B" - 6 proposals*
 - *Run Package "C" - 4 proposals*

Selection Committee Members

- *Robert Weisman, County Administrator – Chairman*
- *Irwin Jacobowitz, Director of Contracts*
- *Tonya Johnson, Director, Office of Small Business*
- *Joe Doucette, Director Administrative Services, Palm Tran*
- *Ron Jones, Director, Palm Tran Connection*
- *Terry Brown, Palm Tran Service Board Member*

Selection Committee Recommendations

Run Package "A"

	Proposer	Points	Total Ranking
	1 <i>MV Transportation, Inc.</i>	520	7
	2 <i>First Transit, Inc.</i>	488	12
	3 <i>National Express Transit Corporation</i>	443	20
	4 <i>Veolia Transportation Services, Inc.</i>	410	21

Selection Committee Recommendations

Run Package "B"

	Proposer	Points	Total Ranking
1	<i>MV Transportation, Inc.</i>	518	7
2	<i>First Transit, Inc.</i>	496	14
3	<i>Keolis Transit America, Inc.</i>	473	17
4	<i>National Express Transit Corporation</i>	451	27
5	<i>Veolia Transportation Services, Inc.</i>	451	28
6	<i>Transportation America, Inc.</i>	451	33



Selection Committee Recommendations

Run Package "C"

	Proposer	Points	Total Ranking
1	<i>MV Transportation, Inc.</i>	470	9
2	<i>Maruti Fleet & Management, Inc.</i>	453	12
3	<i>First Transit, Inc.</i>	440	15
4	<i>National Express Transit Corporation</i>	379	24



Recommended Vendors

Run Package "A"

MV Transportation, Inc.

- *California based company*
- *Seven (7) Year Price - **\$ 72,670,431***
- *26.1% DBE participation*
 - ✓ *Banneker Energy, LLC - fuel **(6%)***
 - ✓ *Safety Transportation, Inc. - transportation **(20%)***
 - ✓ *JCM & Associates, Inc. - uniforms **(0.1%)***
- *\$1 Million Bond*

Recommended Vendors (Cont'd)

Run Package "B"

First Transit, Inc.

- *Parent company out of England*
- *Seven (7) Year Price - **\$ 76,201,015***
- *20.2% DBE participation*
 - ✓ *MDB Services - fuel **(7.99 %)***
 - ✓ *Moore Cars, LLC - janitorial/vehicle cleaning **(3.86 %)***
 - ✓ *Medi -Wheels of the Palm Beaches, Inc. - transportation **(4.01 %)***
 - ✓ *People's Transit - transportation **(4.01 %)***
 - ✓ *JCM & Associates, Inc. - uniforms **(0.33 %)***
- *\$10 Million Bond (\$1 Million required)*

Recommended Vendors (Cont'd)

Run Package "C"

Maruti Fleet & Management, LLC

- *Orlando based company*
- *Seven (7) Year Price - **\$ 35,017,147***
- *100% DBE company*
- *\$750,000 Bond*

Protest Process

- *4 Letters of Protest Received*
 1. *Ride Right, LLC*
 2. *Medi-Wheels of the Palm Beaches, Inc.*
 3. *Two Wheels, Inc.*
 4. *National Express Transit Corporation*
- *Director of Purchasing did not uphold protest*
- *NO requests for hearing received*
- *Selection committee recommendations stand*

Next Steps

- *October 7, 2014 – BCC considers contracts*
- *November 1, 2014 – Notice to Proceed transition period*
- *February 1, 2015 – New service commences*

Attachment #9
Palm Tran Connection RFP No. 14-041/SC
DBE Summary by Run Package

	Run Package	Proposer	DBE Name	Estimated Participation %	Service Type	Location
A	MV					
		Safety Transportation, Inc.	20.00%	Transportation	Melbourne, FL	
		Banneker Energy	6.00%	Fuel	Dulith, GA	
		JCM & Associates	0.10%	Uniforms	City of Commerce, CA	
	MV Total		26.10%			
B	First Transit					
		MDB Services	7.99%	Fuel	Orlando, FL	
		Medi Wheels	4.01%	Transportation	West Palm Beach, FL	
		People's Transit	4.01%	Transportation	Romulus, MI	
		MooreCars LLC	3.86%	Janitorial and Vehicle Cleaning	Fayetteville, GA	
		JCM & Associates	0.33%	Uniforms	City of Commerce, CA	
	First Transit Total		20.20%			
C	Maruti					
		Self	100.00%	Self	Jacksonville, FL	