

## REVISÉD

**Department: Facilities Development & Operations**

Recommended by: John Henry Wolf 10/5/14  
Department Director Date

Approved by: [Signature] 12/1/14  
County Administrator Date



II. FISCAL IMPACT ANALYSIS

A. Five Year Summary of Fiscal Impact:

Fiscal Year	2015	2016	2017	2018	2019
Capital Expenditures	\$320,092.53	0	0	0	0
Operating Costs	0	0	0	0	0
External Revenues	0	0	0	0	0
Program Income (County)	0	0	0	0	0
In-Kind Match (County)	0	0	0	0	0
NET FISCAL IMPACT	\$320,092.53	0	0	0	0
# Additional FTE Positions (Cumulative)	0	0	0	0	0

Is Item Included in Current Budget? Yes \_\_\_ No \_\_\_

Budget Account No: Fund 3804 Dept 411 Unit B560 Object 4907  
Reporting Category \_\_\_\_\_

B. Recommended Sources of Funds/Summary of Fiscal Impact:

PBSO is fully funding this work from its budget.

C. Departmental Fiscal Review: \_\_\_\_\_

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development & Control Comments:

Susan Heary 11/20/14 Barbara Wheeler 11-20-14  
OFMB *SP* *for* Contract Dev. and Control

B. Legal Sufficiency:

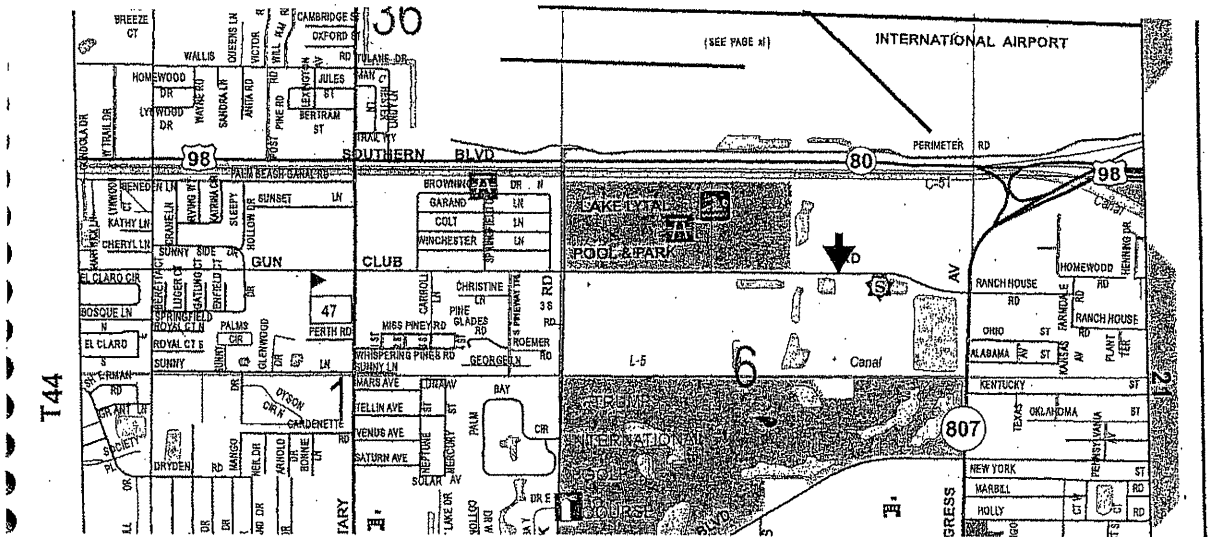
*[Signature]* 11/26/14  
Assistant County Attorney

C. Other Department Review:

\_\_\_\_\_  
Department Director

This summary is not to be used as a basis for payment.





LOCATION MAP

PBSO MAIN DETENTION CENTER  
VIDEO VISITATION



**FACILITIES DEVELOPMENT & OPERATIONS  
BUDGET AVAILABILITY STATEMENT**

REQUEST DATE: 8/25/14 REQUESTED BY: Mike McPherson

PHONE: 233-0275  
FAX: 233-0270

PROJECT TITLE: Main Detention Center  
Video Visitation System (MDC VVS)

PROJECT NO.: 11205

ORIGINAL CONTRACT AMOUNT:

BCC RESOLUTION#:  
DATE:

REQUESTED AMOUNT: \$348,877

CSA or CHANGE ORDER NUMBER: CO #2

CONSULTANT/CONTRACTOR: AT&T Corporation

PROVIDE A BRIEF STATEMENT OF THE SCOPE OF SERVICES TO BE PROVIDED BY THE CONSULTANT/CONTRACTOR:

Purchase and install 35 ea VVS units. Removing 20 units at WDC and installing them at MDC. Replacing 14 of the 20 units with new VVS units. Includes all necessary licensing and accessories for a complete operational VVS system.

CONSTRUCTION	\$348,877
PROFESSIONAL SERVICES	
STAFF COSTS** (Design/Construction Phase)	
MISC. (permits, prints, advertising)	
TOTAL	\$348,877

\*\* This is an estimate of staff charges. Actual(s) will be billed at the end of each fiscal year. If this BAS is for construction costs of \$250,000 or greater, staff charges will be billed as actual and reconciled at the end of the project.

BUDGET ACCOUNT NUMBER (IF KNOWN)

FUND: 10108 DEPT: MDC/WDC UNIT: 3050/5206425 OBJ:

FUNDING SOURCE (CHECK ALL THAT APPLY):

☐ AD VALOREM ☐ OTHER  
☐ FEDERAL/DAVIS BACON

PBSO 10108.3050/5206425

SUBJECT TO IG FEE? ☐ YES ☐ NO

BAS APPROVED BY: CA Kneely 7546 DATE: 8/27/14

ENCUMBRANCE NUMBER: \_\_\_\_\_

3804-411-B560.21-4907

Revised 07/2012

W 11-19-14 OK KB 11/17/14

BETH WONG:

PLZ CONTACT  
MARR FOR

PROJECT #.

Thanks -

Kathy  
Cahane



AT&T Network Integration Pricing Schedule for  
AT&T NI Services and Equipment Resale  
With Statement of Work

Administrative Data  
AT&T Agreement Reference Number: 201306172894UA  
Document Date: Oct 20, 2014  
AT&T NI eGBS Tracking ID: GBS50988-14.1

CUSTOMER Legal Name ("Customer")	AT&T Corp. ("AT&T") (designate other entity if signing entity other than AT&T Corp)	AT&T Branch Sales Contact Name
Palm Beach County	AT&T	Name: Bill Daniel
CUSTOMER Address	AT&T Corp. Address and Contact	AT&T Branch Sales Contact Information
Street Address: 2633 Vista Parkway City: West Palm Beach State: FL Zip Code: 33411	One AT&T Way Bedminster, NJ 07921-0752 Contact: Master Agreement Support Team Email : <a href="mailto:mast@att.com">mast@att.com</a>	Address: 11760 US Highway 1, 3 <sup>rd</sup> Floor City: North Palm Beach State: FL Zip Code: 33408 Fax: 678-297-4135 Email: <a href="mailto:bd2488@att.com">bd2488@att.com</a> Sales/Branch Mgr: Erik Lindborg SCVP Name: Rusty Rhodes
CUSTOMER Contact	AT&T Address and Contact	AT&T NI Contact Information
Name: Audrey Wolf Title: Director Telephone: 561- 233-0204 Fax: 561-233-0206 Email: <a href="mailto:awolf@pbcgov.com">awolf@pbcgov.com</a>	Name: Title: Telephone: Street Address: City: State: Domestic / Intl / Zip Code:	Name: Narendra Garg Address: 3A-4D05, 200 Laurel Av. City: Middletown State: NJ Zip Code: 07748 Telephone: 732-420-8464 Email: <a href="mailto:nkgarg@att.com">nkgarg@att.com</a> ATTUID: ng2542
CUSTOMER Billing Address		
Street Address: 2633 Vista Parkway City: West Palm Beach State: FL Zip Code: 33411		

This AT&T Network Integration Pricing Schedule ("NI Pricing Schedule") for Services and/or Purchased Equipment is appended to the Agreement referenced above.

<p>CONTRACTOR</p> <p>Execution of this change order acknowledges final settlement of, and releases, all claims for costs and time associated, directly or indirectly, with the above stated modification(s), including all claims for cumulative delays or disruptions resulting from, caused by, or incident to such modifications(s), and including any claim that the above stated modification(s) constitutes, in whole or part, a cardinal change to the contract. The above changes are accepted:</p> <p><u>AT&amp;T</u></p> <p>Contractor</p> <p>By: <u>[Signature]</u></p> <p>Title: <u>Specialist</u> Date: <u>10/24/14</u></p>	<p>DESIGN PROFESSIONAL</p> <p>The above changes are recommended for approval by the Owner:</p> <p>Design Professional</p> <p>By: <u>N/A</u></p> <p>Title: _____ Date: _____</p>	<p>PALM BEACH COUNTY</p> <p>Recommended By:</p> <p>By: <u>[Signature]</u></p> <p>Title: <u>Project Manager</u> Date: <u>10/28/14</u></p> <p>By: <u>[Signature]</u></p> <p>Title: <u>Director - CID</u> Date: <u>10/28/14</u></p> <p>By: <u>[Signature]</u></p> <p>Title: <u>Director, FD&amp;O</u> Date: <u>11/5/14</u></p> <p>By: <u>[Signature]</u></p> <p>Legal Sufficiency - CAO Date: <u>11/26/14</u></p> <p>Approved By:</p> <p>By: _____</p> <p>Title: <u>Mayor, BCC</u> Date: _____</p>
--	---	---



AT&T Network Integration Pricing Schedule for  
AT&T NI Services and Equipment Resale  
With Statement of Work

CHANGE REQUEST FORM

Change Request Number: 14.1			
AT&T Requestor:	Bill Daniel	NI Tracking #:	GBS50988-14.1
Title and HRID:	Account Manager 3 Hybrid 0948665	Date of Request	July 15, 2014
Nature of the Change Request:			
(Please list specific details explaining the Change):			
<b>Changes to the earlier ordered equipment and services, as indicated in attachment A below. Earlier order was placed under contract GBS50988-11 signed dated June 19, 2013.</b>			
AT&T reserves the right to withdraw this Change Request or modify the prices and any other terms and conditions, including, but not limited to, any section of this Change Request, if this Change Request is not signed by Customer and AT&T by 11/20/2014			
Change Priority: <b>High</b>			
Attached Materials: (list of additional documents required for other sources – i.e. engineering drawings, equipment order list, etc.)			
<b>See Appendix A</b>			
To be completed by the Project Manager:			
Impact of Change on the Project :			
<b>High</b>			
Impact of Project Time and Scheduled Delivery Date:			
<b>High, needed to complete deployment</b>			
Impact on Pricing and Work Order(s):			
<b>Net Pricing: \$320,092.53 (Three Hundred Twenty Thousand Ninety Two USD and 53 Cents).</b> Breakdown shown below.			
Notes or Additional Information:			



AT&T Network Integration Pricing Schedule for  
AT&T NI Services and Equipment Resale  
With Statement of Work

Appendix A:

Manufacturer	Model	Description	Qty	Unit Price	Extended Price
Renovo	RS-Station-CUSTOM	Video Visitation Station	35	\$ 2,651.51	\$ 92,802.90
Renovo	RS-HW-5.0.4100-B	VisStation CODEC - B	35	\$ 915.94	\$ 32,058.01
Renovo	RS-SV-CUSTOM	Onsite Configuration/Testing	35	\$ 173.19	\$ 6,061.53
Renovo	RS-Travel-T2	Implementation Services Travel	2	\$ 3,018.67	\$ 6,037.33
Renovo	RS-SV-CUSTOM	Annual Support and Upgrades – (24x7) for 3 Years	105	\$ 422.35	\$ 44,346.63
Renovo	RS-SW-SL-5.0.4104	VisStation Station License	35	\$ 844.76	\$ 29,566.65
Renovo	RS-SW-SL-CUSTOM	Officer & Public Web-Based License	35	\$ 1,323.53	\$ 46,323.69
Renovo	Extended Warranty	Years 2 &3 warranty	35	\$ 641.87	\$ 22,465.52
AVI/BTX	YD-PC6BLK5	5' Black CAT-6 Patch Cords	35	\$ 7.61	\$ 266.48
AVI-SPL	Extended Warranty	Years 2 &3 warranty for VVS, PVVS, MVVS	1	\$ 5,465.12	\$ 5,465.12
		Labor (Installation)	1	\$ 31,390.43	\$ 31,390.43
		Direct Costs	1	\$ 3,308.24	\$ 3,308.24
Total Price					\$ 320,092.53



AT&T Network Integration Pricing Schedule for  
AT&T NI Services and Equipment Resale  
With Statement of Work

Administrative Data  
AT&T Agreement Reference Number: 201306172894UA  
Document Date: Oct 20, 2014  
AT&T NI eGBS Tracking ID: GBS50988-14.1

CUSTOMER Legal Name ("Customer")	AT&T Corp. ("AT&T") (designate other entity if signing entity other than AT&T Corp)	AT&T Branch Sales Contact Name
Palm Beach County	AT&T	Name: Bill Daniel
CUSTOMER Address	AT&T Corp. Address and Contact	AT&T Branch Sales Contact Information
Street Address: 2633 Vista Parkway City: West Palm Beach State: FL Zip Code: 33411	One AT&T Way Bedminster, NJ 07921-0752 Contact: Master Agreement Support Team Email : <a href="mailto:mast@att.com">mast@att.com</a>	Address: 11760 US Highway 1, 3 <sup>rd</sup> Floor City: North Palm Beach State: FL Zip Code: 33408 Fax: 678-297-4135 Email: <a href="mailto:bd2488@att.com">bd2488@att.com</a> Sales/Branch Mgr: Erik Lindborg SCVP Name: Rusty Rhodes
CUSTOMER Contact	AT&T Address and Contact	AT&T NI Contact Information
Name: Audrey Wolf Title: Director Telephone: 561- 233-0204 Fax: 561-233-0206 Email: <a href="mailto:awolf@pbcgov.com">awolf@pbcgov.com</a>	Name: Title: Telephone: Street Address: City: State: Domestic / Intl / Zip Code:	Name: Narendra Garg Address: 3A-4D05, 200 Laurel Av. City: Middletown State: NJ Zip Code: 07748 Telephone: 732-420-8464 Email: <a href="mailto:nkgarg@att.com">nkgarg@att.com</a> ATTUID: ng2542
CUSTOMER Billing Address		
Street Address: 2633 Vista Parkway City: West Palm Beach State: FL Zip Code: 33411		

This AT&T Network Integration Pricing Schedule ("NI Pricing Schedule") for Services and/or Purchased Equipment is appended to the Agreement referenced above.

CONTRACTOR

Execution of this change order acknowledges final settlement of, and releases, all claims for costs and time associated, directly or indirectly, with the above stated modification(s), including all claims for cumulative delays or disruptions resulting from, caused by, or incident to such modifications(s), and including any claim that the above stated modification(s) constitutes, in whole or part, a cardinal change to the contract. The above changes are accepted:

AT+T  
Contractor  
By: Kyla Casey Buttskall  
Title: Contract Specialist Date: 10/24/14

DESIGN PROFESSIONAL

The above changes are recommended for approval by the Owner:

Design Professional  
By: N/A  
Title: \_\_\_\_\_ Date: \_\_\_\_\_

PALM BEACH COUNTY

Recommended By:  
By: Mark Wood  
Title: Project Manager Date: 10/28/14  
By: John Chisholm  
Title: Director - CID Date: 10/28/14  
By: Amy Worp  
Title: Director, FD&O Date: 11/5/14  
By: [Signature]  
Legal Sufficiency - CAO Date: 11/26/14  
Approved By:  
By: \_\_\_\_\_  
Title: Mayor, BCC Date: \_\_\_\_\_



AT&T Network Integration Pricing Schedule for  
AT&T NI Services and Equipment Resale  
With Statement of Work

CHANGE REQUEST FORM

Change Request Number: 14.1			
AT&T Requestor:	Bill Daniel	NI Tracking #:	GBS50988-14.1
Title and HRID:	Account Manager 3 Hybrid 0948665	Date of Request	July 15, 2014
Nature of the Change Request: (Please list specific details explaining the Change):			
<b>Changes to the earlier ordered equipment and services, as indicated in attachment A below. Earlier order was placed under contract GBS50988-11 signed dated June 19, 2013.</b>			
AT&T reserves the right to withdraw this Change Request or modify the prices and any other terms and conditions, including, but not limited to, any section of this Change Request, if this Change Request is not signed by Customer and AT&T by 11/20/2014			
Change Priority: <b>High</b>			
Attached Materials: (list of additional documents required for other sources – i.e. engineering drawings, equipment order list, etc.)			
<b>See Appendix A</b>			
To be completed by the Project Manager:			
Impact of Change on the Project :			
<b>High</b>			
Impact of Project Time and Scheduled Delivery Date:			
<b>High, needed to complete deployment</b>			
Impact on Pricing and Work Order(s):			
<b>Net Pricing: \$320,092.53 (Three Hundred Twenty Thousand Ninety Two USD and 53 Cents).</b> Breakdown shown below.			
Notes or Additional Information:			



AT&T Network Integration Pricing Schedule for  
AT&T NI Services and Equipment Resale  
With Statement of Work

Appendix A:

Manufacturer	Model	Description	Qty	Unit Price	Extended Price
Renovo	RS-Station-CUSTOM	Video Visitation Station	35	\$ 2,651.51	\$ 92,802.90
Renovo	RS-HW-5.0.4100-B	VisStation CODEC - B	35	\$ 915.94	\$ 32,058.01
Renovo	RS-SV-CUSTOM	Onsite Configuration/Testing	35	\$ 173.19	\$ 6,061.53
Renovo	RS-Travel-T2	Implementation Services Travel	2	\$ 3,018.67	\$ 6,037.33
Renovo	RS-SV-CUSTOM	Annual Support and Upgrades – (24x7) for 3 Years	105	\$ 422.35	\$ 44,346.63
Renovo	RS-SW-SL-5.0.4104	VisStation Station License	35	\$ 844.76	\$ 29,566.65
Renovo	RS-SW-SL-CUSTOM	Officer & Public Web-Based License	35	\$ 1,323.53	\$ 46,323.69
Renovo	Extended Warranty	Years 2 &3 warranty	35	\$ 641.87	\$ 22,465.52
AVI/BTX	YD-PC6BLK5	5' Black CAT-6 Patch Cords	35	\$ 7.61	\$ 266.48
AVI-SPL	Extended Warranty	Years 2 &3 warranty for VVS, PVVS, MVVS	1	\$ 5,465.12	\$ 5,465.12
		Labor (Installation)	1	\$ 31,390.43	\$ 31,390.43
		Direct Costs	1	\$ 3,308.24	\$ 3,308.24
Total Price					\$ 320,092.53



AT&T Network Integration Pricing Schedule for  
AT&T NI Services and Equipment Resale  
With Statement of Work

Administrative Data  
AT&T Agreement Reference Number: 201306172894UA  
Document Date: Oct 20, 2014  
AT&T NI eGBS Tracking ID: GBS50988-14.1

CUSTOMER Legal Name ("Customer")	AT&T Corp. ("AT&T") (designate other entity if signing entity other than AT&T Corp)	AT&T Branch Sales Contact Name
Palm Beach County	AT&T	Name: Bill Daniel
CUSTOMER Address	AT&T Corp. Address and Contact	AT&T Branch Sales Contact Information
Street Address: 2633 Vista Parkway City: West Palm Beach State: FL Zip Code: 33411	One AT&T Way Bedminster, NJ 07921-0752 Contact: Master Agreement Support Team Email : <a href="mailto:mast@att.com">mast@att.com</a>	Address: 11760 US Highway 1, 3 <sup>rd</sup> Floor City: North Palm Beach State: FL Zip Code: 33408 Fax: 678-297-4135 Email: <a href="mailto:bd2488@att.com">bd2488@att.com</a> Sales/Branch Mgr: Erik Lindborg SCVP Name: Rusty Rhodes
CUSTOMER Contact	AT&T Address and Contact	AT&T NI Contact Information
Name: Audrey Wolf Title: Director Telephone: 561- 233-0204 Fax: 561-233-0206 Email: <a href="mailto:awolf@pbcgov.com">awolf@pbcgov.com</a>	Name: Title: Telephone: Street Address: City: State: Domestic / Intl / Zip Code:	Name: Narendra Garg Address: 3A-4D05, 200 Laurel Av. City: Middletown State: NJ Zip Code: 07748 Telephone: 732-420-8464 Email: <a href="mailto:nkgarg@att.com">nkgarg@att.com</a> ATTUID: ng2542
CUSTOMER Billing Address		
Street Address: 2633 Vista Parkway City: West Palm Beach State: FL Zip Code: 33411		

This AT&T Network Integration Pricing Schedule ("NI Pricing Schedule") for Services and/or Purchased Equipment is appended to the Agreement referenced above.

CONTRACTOR

Execution of this change order acknowledges final settlement of, and releases, all claims for costs and time associated, directly or indirectly, with the above stated modification(s), including all claims for cumulative delays or disruptions resulting from, caused by, or incident to such modifications(s), and including any claim that the above stated modification(s) constitutes, in whole or part, a cardinal change to the contract. The above changes are accepted:

AT&T

Contractor

By: Walter Casey Gotschall  
Title: Contract Specialist Date: 10-24-14

DESIGN PROFESSIONAL

The above changes are recommended for approval by the Owner:

Design Professional

By: N/A

Title: \_\_\_\_\_ Date: \_\_\_\_\_

PALM BEACH COUNTY

Recommended By:

By: John E. Wood

Title: Project Manager Date: 10/28/14

By: John Chesher

Title: Director - CID Date: 10/28/14

By: Audrey Wolf

Title: Director, FD&O Date: 11/5/14

By: [Signature]  
Legal Sufficiency - CAO Date: 11/26/14

Approved By:

By: \_\_\_\_\_

Title: Mayor, BCC Date: \_\_\_\_\_



AT&T Network Integration Pricing Schedule for  
AT&T NI Services and Equipment Resale  
With Statement of Work

CHANGE REQUEST FORM

Change Request Number: 14.1			
AT&T Requestor:	Bill Daniel	NI Tracking #:	GBS50988-14.1
Title and HRID:	Account Manager 3 Hybrid 0948665	Date of Request	July 15, 2014
Nature of the Change Request:			
(Please list specific details explaining the Change):			
<b>Changes to the earlier ordered equipment and services, as indicated in attachment A below. Earlier order was placed under contract GBS50988-11 signed dated June 19, 2013.</b>			
AT&T reserves the right to withdraw this Change Request or modify the prices and any other terms and conditions, including, but not limited to, any section of this Change Request, if this Change Request is not signed by Customer and AT&T by 11/20/2014			
Change Priority: <b>High</b>			
Attached Materials: (list of additional documents required for other sources – i.e. engineering drawings, equipment order list, etc.)			
<b>See Appendix A</b>			
To be completed by the Project Manager:			
Impact of Change on the Project :			
<b>High</b>			
Impact of Project Time and Scheduled Delivery Date:			
<b>High, needed to complete deployment</b>			
Impact on Pricing and Work Order(s):			
<b>Net Pricing: \$320,092.53 (Three Hundred Twenty Thousand Ninety Two USD and 53 Cents).</b> Breakdown shown below.			
Notes or Additional Information:			



AT&T Network Integration Pricing Schedule for  
AT&T NI Services and Equipment Resale  
With Statement of Work

Appendix A:

Manufacturer	Model	Description	Qty	Unit Price	Extended Price
Renovo	RS-Station-CUSTOM	Video Visitation Station	35	\$ 2,651.51	\$ 92,802.90
Renovo	RS-HW-5.0.4100-B	VisStation CODEC - B	35	\$ 915.94	\$ 32,058.01
Renovo	RS-SV-CUSTOM	Onsite Configuration/Testing	35	\$ 173.19	\$ 6,061.53
Renovo	RS-Travel-T2	Implementation Services Travel	2	\$ 3,018.67	\$ 6,037.33
Renovo	RS-SV-CUSTOM	Annual Support and Upgrades – (24x7) for 3 Years	105	\$ 422.35	\$ 44,346.63
Renovo	RS-SW-SL-5.0.4104	VisStation Station License	35	\$ 844.76	\$ 29,566.65
Renovo	RS-SW-SL-CUSTOM	Officer & Public Web-Based License	35	\$ 1,323.53	\$ 46,323.69
Renovo	Extended Warranty	Years 2 &3 warranty	35	\$ 641.87	\$ 22,465.52
AVI/BTX	YD-PC6BLK5	5' Black CAT-6 Patch Cords	35	\$ 7.61	\$ 266.48
AVI-SPL	Extended Warranty	Years 2 &3 warranty for VVS, PVVS, MVVS	1	\$ 5,465.12	\$ 5,465.12
		Labor (Installation)	1	\$ 31,390.43	\$ 31,390.43
		Direct Costs	1	\$ 3,308.24	\$ 3,308.24
Total Price					\$ 320,092.53