

**PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS
AGENDA ITEM SUMMARY**

Meeting Date: December 2, 2014

Consent
 Ordinance

Regular
 Public Hearing

Department: Department of Public Safety
Submitted By: Department of Public Safety
Submitted For: Division of Emergency Management

I. EXECUTIVE BRIEF

Motion and Title: Staff recommends motion to approve: A) the Emergency Medical Services (EMS) Council's recommendation to renew the Secondary Service Provider's six-year EMS Certificate of Public Convenience and Necessity (COPCN's) for American Medical Response (AMR) and Medics Ambulance Service from January 1, 2015 to December 31, 2020, and B) a new six-year COPCN to American Ambulance Service from January 1, 2015 to December 31, 2020.

Summary: During the past fourteen (14) years, AMR and Medics Ambulance services have been the recipient of the COPCNs in Palm Beach County for Advanced Life Support/Basic Life Support (ALS/BLS), Secondary Service Provider for inter-hospital, non-emergency transport services, and ALS/BLS back-up emergency services. These COPCN licenses will expire on December 31, 2014. Currently, AMR and Medics Ambulance Services are owned by the same parent company, Envision Healthcare, and their base stations are co-located. Pursuant to Palm Beach County Ordinance 2010-056, any agency providing, or desiring to provide emergency medical services in Palm Beach County, must submit an application and meet the requirements for issuance of a COPCN. On September 15, 2014, a Public Notice was advertised in our local newspaper for the acceptance of COPCN applications. Three (3) applications were received and reviewed by staff to determine if they met all of the legal requirements of our EMS Ordinance and were subsequently submitted to the EMS Council for their review and recommendations. On November 13, 2014, the EMS Advisory Council reviewed all three (3) applications and their required documents. The Council voted to forward all three COPCN applications to the BCC for approval. Out of the fourteen (14) members present, the vote was as follows: Eleven (11) yes, two (2) abstentions, and (1) no vote. Countywide (TKF).

Background and Justification: EMS Ordinance 2010-040 established the requirement for the issuance of a six (6) year COPCN. All EMS agencies wishing to operate Emergency Medical Services in the County must apply every six years to obtain a COPCN. The COPCN term will be from January 1, 2015 to December 31, 2020. Attachment 3 to this agenda is a list of Secondary Service providers that have met all pertinent state and county regulations. Palm Beach County's Administrative office and the EMS Advisory Council have reviewed their COPCN applications and deem them to be satisfactory.

Attachments:

1. EMS Council Report
2. 11/13/14 EMS Advisory Council Meeting Transcript of Motion to approve 3 COPCNs
3. Secondary Service Providers' Summary Reports
4. Certificates (2 per EMS Provider)

Recommended by: Vincent J. Bonvento 11/24/14
Department Director Date

Approved by: Vincent J. Bonvento 11/24/14
Assistant County Administrator Date

II. FISCAL IMPACT ANALYSIS

A. Five Year Summary of Fiscal Impact

Fiscal Years	<u>2015</u>	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	(1,500.00)	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
Net Fiscal Impact	<u>(1,500.00)</u>	_____	_____	_____	_____
# ADDITIONAL FTE POSITIONS (Cumulative)	_____	_____	_____	_____	_____

Is Item Included In Current Budget? Yes No
 Budget Account No.: Fund _____ Department _____ Unit _____ Object _____ Prog _____
 Fund 0001 Department 660 Unit 7175 Rev 2900 Prog _____

B. Recommended Sources of Funds/Summary of Fiscal Impact:
 A \$500 application fee per provider was collected.

C. Departmental Fiscal Review: Stephanie Lepore

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Dev. and Control Comments:

Lisa Murray 11/20/14 Barbara Wheeler 11-24-14
 OFMB 11/20 AM 11/20 for Contract Administration

B. Legal Sufficiency:

[Signature] 11/24/14
 Assistant County Attorney

C. Other Department Review:

 Department Director

This summary is not to be used as a basis for payment.



November 18, 2014

**Certificate of Public Convenience and Necessity (COPCN)
Emergency Medical Services (EMS) Council report to the Board of
County Commissioners**

The purpose of this report is to provide information to the board regarding applicants wishing to obtain a Certificate of Public Convenience and Necessity (COPCN).

According to the Palm Beach County EMS Ordinance #2010-056, section 13-21:

The administrator shall forward all investigative reports to the county emergency medical services council for its review. A copy of the administrator's report shall, concurrently, be forwarded to the applicant. After said review, the EMS council shall provide the board with its recommendations as to primary and secondary providers. Prior to the review of the applications by the EMS council, the administrator may request the board to set a date for a public hearing, as described in section 13-22, to consider the applications and the EMS council's recommendations.

On November 13, 2014, the EMS council reviewed the applications and summary sheets for three (3) applicants who each submitted an application for the issuance of a Secondary Provider COPCN. The applicants were American Medical Response, American Ambulance Service, and Medics Ambulance Service.

The EMS council voted to forward all three (3) COPCN applications to the board for approval. There were fourteen (14) members present during the vote. Two (2) members abstained and one (1) member voted no.

Respectfully,

A handwritten signature in black ink, appearing to read "John Treanor", is written over a horizontal line.

John Treanor, Chair
EMS Advisory Council

**Department of Public Safety
Division of Emergency Management**

20 South Military Trail
West Palm Beach, FL 33415
(561) 712-6400
FAX: (561) 712-6464
www.pbcgov.com



**Palm Beach County
Board of County
Commissioners**

Priscilla A. Taylor, Mayor
Paulette Burdick, Vice Mayor
Hal R. Valeche
Shelley Vana
Steven L. Abrams
Mary Lou Berger
Jess R. Santamaria

County Administrator

Robert Weisman

*"An Equal Opportunity
Affirmative Action Employer"*

Official Electronic Letterhead

Attachment # 1

EMS Advisory Council Meeting – 11/13/14

Transcript of Motion to Approve 3 COPCNs

Dr. Sheppke: It seems reasonable to me that adding a third company, with the limited scope to what we have right now with our current companies, raises the competition, raises the level, the bar for everyone. Okay, so I want to make the motion that the Council approves all three candidates for consideration by the Board of County Commissioners.

Dr. Goldberg: Second

John Treanor, Chair: Okay we have a motion by Dr. Sheppke and a second by? I'm sorry I didn't hear, Dr. Goldberg. Motion is on the floor that all three, uh two will be, all three will receive recommendations for COPCN. Motion is on the table. We have a vote. All in favor? Aye. All opposed?

Mr. Vaughn: Nay

John Treanor, Chair: Sorry who was the opposed? Mr. Vaughn, Chris Vaughn, we have two Mr. Vaughns on the Council sorry. One Nay the rest yays.

Mr. Liddle: Let the record reflect that Mr. Liddle is abstaining also.

John Treanor, Chair: Okay I am sorry the record reflects that Mr. Liddle will be abstaining from vote.

Mr. Nousacka: I abstained as well.

John Treanor, Chair: I am sorry?

Mr. Nousacka: I abstained as well.

John Treanor, Chair: Mr. Nousacka abstained as well. Okay so we have all nays, and one, I'm sorry we have all yays and one nay. The vote passes or motion carries, vote passes.

PALM BEACH COUNTY EMERGENCY MEDICAL SERVICES ADVISORY COUNCIL

SEAT #	NAME	Title/Position	Employed by:	REQUIREMENT	Current Appt. Date	Current Exp. Date
1	John Treanor	EMS Division Chief	Boca Raton Fire Rescue	Fire Chiefs Assoc. of PBC-FL, Inc.	2/4/14	9/30/16
		(EMS Educator - 8/15/07 -2/4/14)				
2	Margaret Neddo	Registered Nurse/Dir. Of Emergency Serv.	West Boca Medical Center - Tenet	ER Nurse's Forum	4/15/14	9/30/15
3	Brooke Liddle	Asst. Operations Mgr.	American Medical Response	Private Ambulance	2/4/14	9/30/16
4	Sandra Schwemmer	Medical Director/Physician	PBC Health Care District	PBC Health Dist.	2/4/14	9/30/16
5	James Goldenberg	Physician	Own Business	PBC Medical Society, Inc.	2/4/14	9/30/16
6	Mark Nosacka	CEO	Good Samaritan Hospital - Tenet	Economic Council of PBC, Inc.	10/21/14	9/30/17
7	Vacant			ER Physician		
8	Everette Vaughan	Dir. Of EMS Programs	Palm Beach State College	EMS Educator	2/4/14	9/30/16
9	William Quinn	Dir. Southeast Fla Market	Funeral Services	Consumer Distr. 1	9/10/13	9/30/15
10	Vacant			Consumer Distr. 2		
11	Robert Bean	Retired	Retired	Consumer Distr. 3	10/7/14	9/30/17
12	Ronald E. Giddens	Optometrist	Own Business	Consumer Distr. 4	10/7/14	9/30/17
13	Vacant			Consumer Distr. 5		
14	Elizabeth Cayson	Community Relations Specialist	Health Care District Consumer	Consumer Distr. 6	10/7/14	9/30/17
15	Clifford Durden	Retired	Retired	Consumer Distr. 7	9/10/13	9/30/15
16	Kenneth Schepke	Dr./Medical Director/Physician	JFK Hospital - HCA	PBC EMS Medical Dir. Assn.	2/4/14	9/30/16
17	Christopher Vaughn	FF/PMD/ Presidents Asst.	PBCFR	Professional FF/	10/21/14	9/30/16
18	Roger Kirk	President & CEO	Bethesda Hospital -Independent	Palm Beach Cnty. Independent Hosp. CEO	5/16/14	9/30/17
19	Gina Melby	CEO	JFK Hospital - HCA	Palm Beach Cnty. HCA Hospital CEO	5/16/14	9/30/17
20	Mark Bryan	CEO	Delray Hospital - Tenet	Palm Beach Cnty. Tenet Hospital CEO	5/16/14	9/30/17

Attachment # 2

Page 2 of 2



10 October 2014

EMS Office
Department of Public Safety
Division of Emergency Management
20 South Military Trail
West Palm Beach, Florida 33415

RE: EMS Certificate of Public Convenience and Necessity (COPCN) Application - American Medical Response

To Whom It May Concern:

Atlantic/Palm Beach Ambulance, Inc. DBA American Medical Response (AMR) is pleased to submit this completed application for a Certificate of Public Convenience and Necessity (COPCN) for secondary service ALS providers, ALS and BLS transport endorsement for Palm Beach County, Florida.

AMR would be proud to continue to serve Palm Beach County, providing the same level of quality care as we have for decades. Over the years, we have proactively partnered with the County in several key areas.

We have thoroughly reviewed all requirements listed in this application and assure full compliance with all provisions, providing our response in the requested format. As requested, we have provided all necessary attachments, forms, and licensure for your consideration. We would be honored to continue our longstanding tenure in Palm Beach County, and can furnish all manpower, equipment, materials, supplies, vehicles, fuel, and supervision to perform all necessary tasks.

Thank you again for your continued interest in AMR. We view this opportunity to provide information on our services as a privilege and look forward to continuing to serve our family, friends, and neighbors in the local community. If you have any questions about the information provided, or require further documentation for your review, please do not hesitate to contact me directly.

Sincerely,

Brooke Liddle
Chief of Operations
American Medical Response (AMR)
1105 Barnett Drive
Lake Worth, Florida 33461
561.533.5633 x3009
brooke.liddle@amr.net

Division of Emergency Management
Office of Emergency Medical Services
COPCN Summary Report

Corporate Name: Envision Healthcare

1. Name of Agency (Doing Business As): American Medical Response

Mailing address: 1105 Barnett Drive, Suite D
Lake Worth, FL 33461

Base station address: (Applicant must maintain a base of business in Palm Beach County)
1105 Barnett Drive, Suite D
Lake Worth, FL 33461

Phone #: 561-533-5633

Agency is public sector _____ private sector X

2. Chief's / Manager's / Owner's name: William Hall, General Manager

3. Medical Director's name: Joe A. Nelson, DO, MS, FACOEP, FACEP

Medical Director's business address: 2500 NW 29th Manor
Pompano Beach, FL 33069

Medical Director's medical license # OS 4921 Exp. Date: March 31, 2016

- Attachment #1 - Copy of any current state EMS license(s) and/or current COPCN(s), if any.
Comment: American Medical Response (AMR) has a valid State of Florida Department of Health Bureau of Emergency Medical Oversight Advanced Life Support License (ALS) and it is valid until May 28, 2016.

- Attachment #2 - Copy of profile sheet(s) relating to current Florida State license(s), if applicable, or the equivalent information sheet listing all of the agency's vehicles. Please provide an inventory of all agencies' vehicles that will be operating in/allocated to Palm Beach County on a daily basis if you were issued a COPCN.
Comment: AMR has provided a list of thirty-six (36) advanced life support (ALS) Units and eight (8) basic life support units (BLS) that will be utilized in Palm Beach County (PBC).

- Attachment #3 - Personnel Roster. Personnel must meet all requirements of certification and training referred to in 64J, Florida Administrative Code ("F.A.C.").
Comment: According to AMR's personnel Roster, they have 130 EMT's and Paramedics to serve in PBC and maintaining their EMT or Paramedic licenses is a condition of their

employment.

- Attachment #4 – Copy of current Fee Schedule.
Comment: AMR's Fee Schedule is comparable to both Secondary Service Provider's that have applied for a Certificate of Public Necessity and Convenience (COPCN).

- Attachment #5 – Insurance Verification. A copy of an insurance policy, a self insurance policy, or a Certificate of Insurance is acceptable, so long as the agency meets the minimum insurance limits as required by Section 64J-1.002, F.A.C. There must be a 30-day cancellation notice and PBC shall be shown as a certificate holder.
Comment: AMR's Certificate of Liability Insurance meets the minimum requirements set forth by Section 64J-1.002 F.A.C.

- Attachment #6 – Verification of Medical Director Employment. Provide a copy of contract or agreement with your current Medical Director. Include copies of DEA and Florida Physician's License. Must meet requirements of 64J-1.004, F.A.C.
Comment: AMR has provided a current contract with their Medical Director, Dr. Joe Nelson. AMR has had a contractual agreement with Dr. Nelson since 1998. His medical Director license is current until March 31, 2016. Dr. Nelson's Drug Enforcement Administration Certificate is valid until October 31, 2016.

- Attachment #7 – A letter from your Medical Director stating your agency has adopted the minimum standard pre-hospital treatment/transport protocols, as approved by the Palm Beach County EMS Council.
Comment: AMR's Medical Director Dr. Joe Nelson had adopted the minimum standard pre hospital treatment/transport protocols.

- Attachment #8 was removed

- Attachment #9 – Please provide a list of all owner(s), officers, directors, primary shareholders. Include each person's position/interest, and business address. Attach Sunbiz.org certificate.
Comment: AMR has provided a current list of all owners, officers, directors, and primary shareholders. AMR has also attached a Sunbiz certificate that states their status is clear. The County Administrator's designee has also researched Sunbiz to confirm an "Active" status.

- Attachment #10 – A copy of the Applicant's Part Two Medicare audits, if any; copies of the last three (3) years of consolidated financial statements of the Company and its parent company or holding company (which means any person, corporation or corporation holding, owning or in control of more than ten (10) percent stock or financial interest of another person, corporation, or company(s) or funds budgeted for emergency medical services).
Comment: AMR has provided their last three (3) years of consolidated financial statements.

- Attachment #11 – Reference letters indicating the applicant’s past performances in this County or any other Florida county which demonstrates at the time of application that the Applicant has a minimum of three (3) years of satisfactory experience providing emergency ALS service and a minimum of three (3) years experience in ALS rescue response.
Comment: AMR has provided twenty one (21) letters of reference from various hospitals, nursing facilities, and a variety of Associations.

- Attachment #12– The past three (3) years of state, and/or local agency vehicle inspections.
Comment: AMR’s last State Inspection was on October 29, 2012 and no deficiencies were noted. The last three (3) years of County inspections have been review by the Administrator’s Designee and no deficiencies were noted.

- Attachment #13 – Disclosure of any information regarding litigation or investigation, current, pending, or past final.
Comment: AMR has two (2) open Litigation cases.

- Attachment #14 – A copy of a Federal Communication Commission (FCC) license authorizing your radio communication system operation.
Comment: AMR currently has direct communication to PBC Hospitals and MedCOM and has a current FCC license.

- Attachment #15 – A non-refundable application fee in the amount of five-hundred dollars (\$500.00) made payable to: “Palm Beach County Board of County Commissioners.”
Comment: A non-refundable check was received in the amount of \$500.00.

Staff Recommendation

This applicant meets the minimum operational requirements established by the Emergency Medical Services Ordinance of PBC, as codified in the PBC Code of Ordinances.



10 October 2014

EMS Office
Department of Public Safety
Division of Emergency Management
20 South Military Trail
West Palm Beach, Florida 33415

RE: EMS Certificate of Public Convenience and Necessity (COPCN) Application - Medics Ambulance Service

To Whom It May Concern:

Medics Ambulance Service, Inc. (Medics) is pleased to submit this completed application for a Certificate of Public Convenience and Necessity (COPCN) for secondary service ALS providers, ALS and BLS transport endorsement for Palm Beach County, Florida.

We have been proud to serve the Palm Beach County community for decades, always striving to achieve the highest level of excellence on every patient transport. Whether it be for evacuations during hurricanes or emergency assistance to local hospitals, Medics has always answered the call. We have also established and maintained a productive and proven partnership with the County through the years, including a close public/private partnership with Palm Beach County Fire Rescue (PBCFR). We are currently involved in a pilot program that has reduced private transport volume by 50% (with no reduction in service or employee layoffs) and helped infuse millions of revenue dollars back into the County system. Alongside AMR, we welcome the next phase of this plan, which could potentially shift more high-acuity calls to PBCFR and continue to return revenue to the County and the local community.

Medics has thoroughly reviewed all requirements listed in this application and assure full compliance with all provisions, providing our response in the requested format. As requested, we have provided all necessary attachments, forms, and licensure for your consideration. We would be honored to continue our longstanding tenure in Palm Beach County, and can furnish all manpower, equipment, materials, supplies, vehicles, fuel, and supervision to perform all necessary tasks.

Thank you again for your continued interest in Medics. We view this opportunity to provide information on our services as a privilege and look forward to continuing to serve our family, friends, and neighbors in the local community. If you have any questions about the information provided, or require further documentation for your review, please do not hesitate to contact me directly.

Sincerely,

Daniel R. Southwick
Operations Manager
Medics Ambulance Service
2500 NW 29th Manor
Pompano Beach, Florida 33069
(954) 229-1385
dsouthwick@medicsambulance.com

Division of Emergency Management
Office of Emergency Medical Services
COPCN Summary Report
October 22, 2014

Corporate Name: Envision Healthcare

1. Name of Agency (Doing Business As): Medics Ambulance Service

Mailing address: 1105 Barnett Drive, Suite D
Lake Worth, FL 33461

Base station address: (Applicant must maintain a base of business in Palm Beach County)
1105 Barnett Drive, Suite D
Lake Worth, FL 33461

Phone #: 561-533-5633

Agency is public sector _____ private sector X

2. Chief's / Manager's / Owner's name: William Hall, General Manager

3. Medical Director's name: Randy S. Katz, DO, FACEP

Medical Director's business address: 2500 NW 29th Manor
Pompano Beach, FL 33069

Medical Director's medical license # OS 9149 Exp. Date: March 31, 2016

Introduction:

- Attachment #1 - Copy of any current state EMS license(s) and/or current COPCN(s), if any.

Comment: Medics Ambulance Service has a valid State of Florida Department of Health Bureau of Emergency Medical Oversight Advanced Life Support License (ALS) and it is valid until July 31, 2015.

- Attachment #2 - Copy of profile sheet(s) relating to current Florida State license(s), if applicable, or the equivalent information sheet listing all of the agency's vehicles. Please provide an inventory of all agencies' vehicles that will be operating in/allocated to Palm Beach County on a daily basis if you were issued a COPCN.

Comment: Medics Ambulance Service has provided a list of sixteen (16) advanced

life support (ALS) units and eighteen (18) basic life support units (BLS) that will be utilized in PBC.

- Attachment #3 - Personnel Roster. Personnel must meet all requirements of certification and training referred to in 64J, Florida Administrative Code ("F.A.C.").
Comment: According to Medics Ambulance Service personnel Roster, they have 169 EMT's and Paramedics to serve in PBC and maintaining their EMT or Paramedic licenses is -a condition of their employment.

- Attachment #4 – Copy of current Fee Schedule.
Comment: Medics Ambulance Service Fee Schedule is comparable to both Secondary Service Provider's that have applied for a COPCN.

- Attachment #5 – Insurance Verification. A copy of an insurance policy, a self insurance policy, or a Certificate of Insurance is acceptable, so long as the agency meets the minimum insurance limits as required by Section 64J-1.002, F.A.C. There must be a 30-day cancellation notice and PBC shall be shown as a certificate holder.
Comment: Medics Ambulance Service Certificate of Liability Insurance meets the minimum requirements set forth by Section 64J-1.002 F.A.C.

- Attachment #6 – Verification of Medical Director Employment. Provide a copy of contract or agreement with your current Medical Director. Include copies of DEA and Florida Physician's License. Must meet requirements of 64J-1.004, F.A.C.
Comment: Medics Ambulance Service has provided a current contract with their Medical Director, Dr. Randy Katz. Medics Ambulance Service has had a contractual agreement with Dr. Katz since 2007. His medical Director license is current until March 31, 2016. Dr. Katz's Drug Enforcement Administration Certificate is valid until January 31, 2016.

- Attachment #7 – A letter from your Medical Director stating your agency has adopted the minimum standard pre-hospital treatment/transport protocols, as approved by the Palm Beach County EMS Council.
Comment: Medics Ambulance Service Medical Director Dr. Katz had adopted the minimum standard pre hospital treatment/transport protocols.

- Attachment #9 – Please provide a list of all owner(s), officers, directors, primary shareholders. Include each person's position/interest, and business address. Attach Sunbiz.org certificate.
Comment: Medics Ambulance Service has provided a current list of all owners,

officers, directors, and primary shareholders. Medics Ambulance Service has also attached a Sunbiz certificate that states their status is "Active". The County Administrator's designee has also researched Sunbiz to confirm an "Active" status.

- Attachment #10 – A copy of the Applicant's Part Two Medicare audits, if any; copies of the last three (3) years of consolidated financial statements of the Company and its parent company or holding company (which means any person, corporation or corporation holding, owning or in control of more than ten (10) percent stock or financial interest of another person, corporation, or company(s) or funds budgeted for emergency medical services).

Comment: Medics Ambulance Service has submitted their last three (3) years of Financial Statements.

- Attachment #11 – Reference letters indicating the applicant's past performances in this County or any other Florida county which demonstrates at the time of application that the Applicant has a minimum of three (3) years of satisfactory experience providing emergency ALS service and a minimum of three (3) years experience in ALS rescue response.

Comment: Medics Ambulance Service has provided twelve (12) letters of reference from various Hospitals, nursing facilities, and a variety of Associations.

- Attachment #12– The past three (3) years of state, and/or local agency vehicle inspections.

Comment: Medics Ambulance Service last State Inspection was on April 11, 2014 and no deficiencies were noted. The last three (3) years of County inspections have been review by the Administrator Designee and no deficiencies were noted.

- Attachment #13 – Disclosure of any information regarding litigation or investigation, current, pending, or past final.

Comment: Medics Ambulance Service has no claims of litigation or investigation, current, pending, or past final made against them in the past three years.

- Attachment #14 – A copy of a Federal Communication Commission (FCC) license authorizing your radio communication system operation.

Comment: Medics Ambulance Service currently has direct communication to PBC Hospitals and MedCOM and has a current FCC license.

- Attachment #15 – A non-refundable application fee in the amount of five-hundred dollars (\$500.00) made payable to: “Palm Beach County Board of County Commissioners.”

Comment: A non-refundable check was received in the amount of \$500.00.

Staff Recommendation

This applicant meets the minimum operational requirements established by the Emergency Medical Services Ordinance of PBC, as codified in the PBC Code of Ordinances.

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AMERICAN AMBULANCE

October 1, 2014

Vince Bonvento, Assistant County Administrator
Public Safety Director
20 S. Military Trail
West Palm Beach, FL 33415

Dear Mr. Bonvento;

American Ambulance was founded in 1968 and has grown to be the largest ambulance provider in the State of Florida. We are currently licensed to operate ambulance transportation in many Florida counties. American Ambulance transports over 450 patients every day in the State of Florida.

American Ambulance was acquired by Falck, a Danish company in 2012, now known as Falck Southeast II, Corp, d/b/a American Ambulance. Falck is the largest provider of EMS services in the world. Falck's US division currently serves thirteen states and Washington DC.

American Ambulance employs over nine hundred (900) employees in the State of Florida, 600 of which serve South Florida.

Our senior management staff has a long history of providing all levels of medical transportation and has created transportation systems for providers of all sizes. Our experience, innovative delivery models and financial strength set us apart from our competitors.

American Ambulance is in the very unique position of being co subsidiary of Falck U.S. Falck is the largest EMS provider in the world offering service in over 38 different countries. Because of the vast diversity of the markets we are literally on the cutting edge of all advancements in the delivery of EMS. Technological advancements that may be used and piloted in European operations are monitored by Falck companies located in the United States. Having the flexibility of different regulations in foreign countries allows us to be on the forefront of new technological advances in the tools and in the systemic delivery of health care.

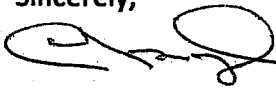
Falck Southeast II, Corp, d/b/a American Ambulance is best suited to be Palm Beach County's next Secondary Service ALS provider. Our management team has decades of experience operating ambulance service in Palm Beach County in the 1980's and 90's. We currently hold licenses to provide ambulance service in all surrounding Counties (Hendry, Broward, and Martin.) We provide service to many customers who practice in the tri-County area thus increasing competition and improving response times and service.

AMERICAN AMBULANCE

American Ambulance Service will employ "The Fee Forgiveness Program" in Palm Beach County. The Fee Forgiveness Program (FFP) is designed to assist Palm Beach County residents who are uninsured or under insured in paying for ambulance charges. Palm Beach County residents who receive a bill from American Ambulance who are unable to pay will be directed by American Ambulance staff to provide insurance information. If the patient meets the following criteria they will be entered into the FFP. This program reaches all segments of the population including senior citizens who may not have a secondary insurance source. Please see the attached describing the program.

We look forward to working with Palm Beach County in the provision of emergency medical services.

Sincerely,



Charles Maymon
CEO

- We have offered the Fee Forgiveness Program in other markets and based on anticipated transport volume, we would hope to achieve \$65,000.00 in the first year of The Fee Forgiveness Program to Palm Beach residents.

Division of Emergency Management
Office of Emergency Medical Services
COPCN Summary Report
October 22, 2014

Corporate Name: Falck Southeast 11

1. Name of Agency (Doing Business As): American Ambulance Service

Mailing address: 6605 NW 74 Avenue
Miami, FL 33166

Base station address: (Applicant must maintain a base of business in Palm Beach County)
868 East Coast Avenue
Lantana, FL 33462

Phone #: 561-909-0069

Agency is public sector _____ private sector X

2. Chief's / Manager's / Owner's name: Charlie Maymon, CEO

3. Medical Director's name: Peter Antevy, MD

Medical Director's business address: 6605 NW 74 Avenue
Miami, FL 33166

Medical Director's medical license # ME 93139 Exp. Date: January 31, 2015

- Attachment #1 - Copy of any current state EMS license(s) and/or current COPCN(s), if any.

Comment: American Ambulance has a valid State of Florida Department of Health Bureau of Emergency Medical Oversight Advanced Life Support License (ALS) in Broward, Dade, Indian River, Okeechobee, and St. Lucie County and it is valid until September 9, 2016. American Ambulance does not have a current COPCN for Palm Beach County (PBC). They do have a Certificate of Public Convenience and Necessity (COPCN) in twelve (12) other counties in the State of Florida.

- Attachment #2 - Copy of profile sheet(s) relating to current Florida State license(s), if applicable, or the equivalent information sheet listing all of the agency's vehicles.

Please provide an inventory of all agencies' vehicles that will be operating in/allocated to Palm Beach County on a daily basis if you were issued a COPCN.

Comment: American Ambulance has provided a list of fifteen (15) advanced life support (ALS) units. According to a follow up email from American Ambulance Management Basic Life Support units (BLS) will be added if a COPCN is granted.

- Attachment #3 - Personnel Roster. Personnel must meet all requirements of certification and training referred to in 64J, Florida Administrative Code ("F.A.C.").

Comment: According to American Ambulance personnel Roster, they have nineteen (19) EMT's and Paramedics to serve in PBC and maintaining their EMT or Paramedic licenses is a condition of their employment. According to a follow up email from American Ambulance Management more employees will be added to the roster if a COPCN is granted.

- Attachment #4 – Copy of current Fee Schedule.

Comment: American Ambulance's Fee Schedule is comparable to both Secondary Service Provider's that have applied for a COPCN.

- Attachment #5 – Insurance Verification. A copy of an insurance policy, a self insurance policy, or a Certificate of Insurance is acceptable, so long as the agency meets the minimum insurance limits as required by Section 64J-1.002, F.A.C. There must be a 30-day cancellation notice and PBC shall be shown as a certificate holder.

Comment: American Ambulance Certificate of Liability Insurance meets the minimum requirements set forth by Section 64J-1.002 F.A.C.

- Attachment #6 – Verification of Medical Director Employment. Provide a copy of contract or agreement with your current Medical Director. Include copies of DEA and Florida Physician's License. Must meet requirements of 64J-1.004, F.A.C.

Comment: American Ambulance has provided a current contract with their Medical Director, Dr. Peter Antevy. American Ambulance has had a contractual agreement with Dr. Antevy since 2012. His medical Director license is current until January 31, 2015. Dr. Antevy's Drug Enforcement Administration Certificate is valid until June 30, 2017.

- Attachment #7 – A letter from your Medical Director stating your agency has adopted the minimum standard pre-hospital treatment/transport protocols, as approved by the Palm Beach County EMS Council.

Comment: American Ambulance Medical Director Dr. Antevy had adopted the minimum standard pre hospital treatment/transport protocols.

- Attachment #9 – Please provide a list of all owner(s), officers, directors, primary shareholders. Include each person’s position/interest, and business address. Attach Sunbiz.org certificate.

Comment: American Ambulance has provided a current list of all owners, officers, directors, and primary shareholders. American Ambulance has also attached a Sunbiz certificate that states their status is clear. The County Administrator designee has also researched Sunbiz to confirm an “Active” status.

- Attachment #10 – A copy of the Applicant’s Part Two Medicare audits, if any; copies of the last three (3) years of consolidated financial statements of the Company and its parent company or holding company (which means any person, corporation or corporation holding, owning or in control of more than ten (10) percent stock or financial interest of another person, corporation, or company(s) or funds budgeted for emergency medical services).

Comment: American Ambulance has provided their last three (3) years of consolidated financial statements. And has no Part Two Medicare Audits.

- Attachment #11 – Reference letters indicating the applicant’s past performances in this County or any other Florida county which demonstrates at the time of application that the Applicant has a minimum of three (3) years of satisfactory experience providing emergency ALS service and a minimum of three (3) years experience in ALS rescue response.

Comment: American Ambulance has provided six (6) letters of reference from various counties.

- Attachment #12– The past three (3) years of state, and/or local agency vehicle inspections.

Comment: American Ambulance’s last State Inspection was on February 18, 2014 and no deficiencies were noted.

- Attachment #13 – Disclosure of any information regarding litigation or investigation, current, pending, or past final.

Comment: American Ambulance has one (1) open circumstantial Litigation case.

- Attachment #14 – A copy of a Federal Communication Commission (FCC) license authorizing your radio communication system operation.

Comment: American Ambulance currently has a current FCC license and the capability for programming their radios to the PBC Standards.

- Attachment #15 – A non-refundable application fee in the amount of five-hundred dollars (\$500.00) made payable to: “Palm Beach County Board of County Commissioners.”

Comment: A non-refundable check was received in the amount of \$500.00.

Staff Recommendation

This applicant meets the minimum operational requirements established by the Emergency Medical Services Ordinance of PBC, as codified in the PBC Code of Ordinances.

Certificate of Public Convenience and Necessity Palm Beach County Emergency Medical Services

WHEREAS, there is a need for American Medical Response to operate and provide essential emergency medical services to the citizens and visitors of Palm Beach County, Florida; and WHEREAS, said agency has applied to provide these services; and WHEREAS, said agency has indicated that it will comply with the requirements of Palm Beach County's Emergency Medical Services Ordinance (#2010-056), the Board of County Commissioners of Palm Beach County hereby issues a Certificate of Public Convenience and Necessity to said emergency medical service provider, valid from January 1, 2015 to December 31, 2020.

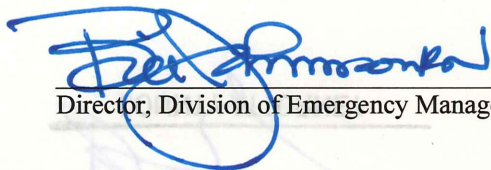
In issuing this Certificate, it is understood that the agency named hereon will meet the requirements of all pertinent county and state legislations and will provide emergency medical services on a twenty-four hour basis and provide the level of service endorsed as follows:



Area(s): All boundaries within Palm Beach County

Service Endorsed: Secondary Service ALS/BLS Provider




Director, Division of Emergency Management



Mayor, Board of County Commissioners

Certificate of Public Convenience and Necessity Palm Beach County Emergency Medical Services

WHEREAS, there is a need for Medics Ambulance Service to operate and provide essential emergency medical services to the citizens and visitors of Palm Beach County, Florida; and WHEREAS, said agency has applied to provide these services; and WHEREAS, said agency has indicated that it will comply with the requirements of Palm Beach County's Emergency Medical Services Ordinance (#2010-056), the Board of County Commissioners of Palm Beach County hereby issues a Certificate of Public Convenience and Necessity to said emergency medical service provider, valid from January 1, 2015 to December 31, 2020.

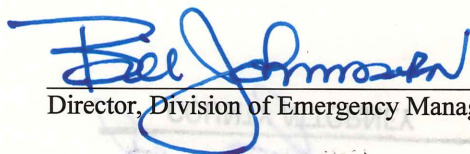
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Area(s): All boundaries within Palm Beach County

Service Endorsed: Secondary Service ALS/BLS Provider




Director, Division of Emergency Management



Mayor, Board of County Commissioners

Certificate of Public Convenience and Necessity Palm Beach County Emergency Medical Services

WHEREAS, there is a need for American Ambulance Service to operate and provide essential emergency medical services to the citizens and visitors of Palm Beach County, Florida; and WHEREAS, said agency has applied to provide these services; and WHEREAS, said agency has indicated that it will comply with the requirements of Palm Beach County's Emergency Medical Services Ordinance (#2010-056), the Board of County Commissioners of Palm Beach County hereby issues a Certificate of Public Convenience and Necessity to said emergency medical service provider, valid from January 1, 2015 to December 31, 2020.

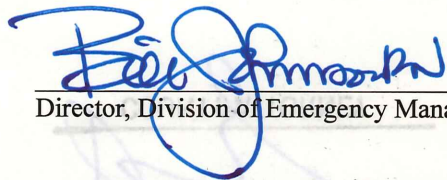
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Director, Division of Emergency Management



Mayor, Board of County Commissioners