

# PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS

# **AGENDA ITEM SUMMARY**

======================================	======================================	[X]		_	======================================
Department:		[ ]	Ordinance	[	] Public Hearing
Submitted By: [	Department of Airports				
Submitted For: [	Department of Airports				
	<u>l. E)</u>	KECUTIVE	BRIEF		
Advertising Cor Clear Channel <i>I</i>	icession Agreement (A	mendme ), providii	nt) with In-Te	r-Sp /aca	a Third Amendment to pace Services, Inc., d/b/a ant advertising displays for of costs.
Channel to ins International Air promotion of air Clear Channel requested by tl	tall and maintain cert port (PBI) for the prov port programs and ser for design, fabrication Department. Reimbornents owed to the	tain adversion of vices submand in and in oursemen	ertising and o local tourism, pject to reimbu stallation of it will be in t	display wel urser adve	Airports to request Clear ays at the Palm Beach come messages and the ment of costs incurred by ertisements and displays form of a credit against Concession Agreement.
Concession Agr an advertising o orincipal place o <b>Attachments:</b>	eement (R2009-0280) (	(Agreeme ear Chan	ent) with Clear nel is a Penr	· Ch	I approved the Advertising annel for the operation of vania corporation with its
		======	========	===:	=======================================
Recommended E	By: Departmen	t Directo	<i>-</i> r		//シ// つー Date
Approved By: (	County/Der	outy/Assi	stant County A	Admi	118/12 Inistrator Date

# II. FISCAL IMPACT ANALYSIS

A. FI	ve Year Summary of	Fiscal Impa	ct:			
	Fiscal Years	<u>2015</u>	<u>2016</u>	2017	<u>2018</u>	<u>2019</u>
Opera Exter Progr	tal Expenditures ating Costs mal Revenues ram Income (County) nd Match (County)					
NET	FISCAL IMPACT	_*				
	DDITIONAL FTE TIONS (Cumulative)					
	n Included In Current E et Account No: Fund _	_	Yes <u>X</u> tment <u>120</u>		_ _ Object <u>49</u>	<u> 145</u>
	Reporti	ng Category _	·····			
B.	Recommended Sour	rces of Fund	s/Summary	of Fiscal Imp	eact:	
*	This Amendment will design, fabrication, a because advertising i expect to exceed \$10	nd installations s dependent	n of advertis on availabili	ements and the second to the s	displays. Cos	t is difficult to predic
C.	Departmental Fiscal	Review:	(MS	·		
		III. <u>R</u>	REVIEW COM	<u>IMENTS</u>		
Α.	OFMB Fiscal and/or	Contract De	Contr	act Dev, and	ts:	216115
B.	Legal Sufficiency:					
	Assistant County A	alg 15 ttorney				
C.	Other Department R	eview:				
	Department Director	•				

REVISED 9/03 ADM FORM 01 (THIS SUMMARY IS NOT TO BE USED AS A BASIS FOR PAYMENT.)

# THIRD AMENDMENT TO ADVERTISING CONCESSION AGREEMENT

THIS THIRD AMENDMENT TO ADVERTISING CONCESSION AGREEMENT (this "Amendment"), made and entered into \_\_\_\_\_\_\_, by and between Palm Beach County, a political subdivision of the State of Florida (the "County"), and In-Ter-Space Services, Inc., d/b/a Clear Channel Airports, a Pennsylvania corporation ("Concessionaire"), with its office and address at 4635 Crackersport Road, Allentown, PA 18104.

#### WITNESSETH:

WHEREAS, the County, by and through its Department of Airports, owns and operates the Palm Beach International Airport, located in Palm Beach County, Florida, for the promotion, accommodation, and development of air commerce and transportation; and

WHEREAS, the County and Concessionaire have entered into that certain Advertising Concession Agreement dated February 24, 2009 (R2009-0280), as amended, (the "Agreement") for the operation of an advertising concession in the Airport; and

WHEREAS, the parties hereto desire to amend the Agreement in accordance with the terms and conditions set forth herein.

**NOW, THEREFORE,** in consideration of the premises and the mutual covenants herein contained and for such other good and valuable consideration, the receipt of which the parties hereby expressly acknowledge, the parties hereto covenant and agree to the following terms and conditions:

- 1. <u>Recitals</u>. The recitals set forth above are true and correct and incorporated herein by this reference. Terms not defined herein shall have the meaning ascribed to them in the Agreement.
- 2. Section 4.05, <u>Vacant Advertising Displays</u>, of the Agreement is hereby deleted in its entirety and replaced with the following:
  - 4.05 Vacant Advertising Displays/Airport Advertisements.
    - A. Concessionaire shall use its best efforts and sound business practices to keep all Advertising Displays fully occupied with revenue-producing advertising. Under no circumstances shall Concessionaire allow an Advertising Display to remain vacant or dark. Concessionaire must produce and maintain a supply of "fillers", at Concessionaire's sole cost and expense, to place in any vacant Advertising Displays until Concessionaire has obtained an advertiser for the space. All "filler" advertising shall be subject to prior approval of the Department and shall be kept fresh and current.

- B. The Department may request Concessionaire to install and maintain advertising in vacant Advertising Displays for the provision of local tourism information, welcome messages and the promotion of the Airport and Airport programs or services ("Airport Advertisements"). Concessionaire shall have the right to disapprove any Airport Advertisement reasonably determined by Concessionaire to conflict with Concessionaire's advertising program at the Airport. Concessionaire shall only charge for its reasonable, actual, direct costs and expenses ("Direct Costs") for the design, fabrication and installation of Airport Advertisements. The County agrees to pay the Direct Costs, if any, of Airport Advertisements. Advertisements installed at the Airport pursuant to this Section 4.05 are intended to be short-term and temporary in nature until such time revenue-generating advertising can be secured for the location.
- C. The Department may also request the installation of additional Advertising Displays by Concessionaire for the use by the County for the promotion of the County and Airport, subject to payment of Concessionaire's Direct Costs of purchasing and installing the requested Advertising Displays. Concessionaire shall be responsible for managing the content and the maintenance and repair of such Advertising Displays at Concessionaire's sole cost and expense; provided that Concessionaire is permitted to sell advertising on such Advertising Displays at such times as mutually agreed to by the parties. In the event such Advertising Displays are installed for the sole benefit of the County and Concessionaire is not permitted to, or elects not to, sell advertising on such Advertising Displays, Concessionaire shall be entitled to reimbursement of its Direct Costs for the management, maintenance and repair of such Advertising Displays.
- D. Payment of Concessionaire's Direct Costs for the design, fabrication and installation of Airport Advertisements; the cost of installing Advertising Displays for use by the County; and reimbursement for the management, maintenance and repair of Advertising Displays used solely by the County, shall be in the form of a credit against Concession Fees payable by Concessionaire to the County hereunder. Payment requests shall be accompanied by documentation reasonably satisfactory to County evidencing the costs incurred by Concessionaire, which shall include original invoices and receipts issued by the contractor, vendor or supplier. Reimbursement requests shall be certified by an authorized officer of Concessionaire that all expenses claimed have been paid. Concessionaire shall not be

entitled to deduct or offset credits against any amount payable to County hereunder, until such time as County has approved the request for payments in accordance with the requirements of this Agreement.

3. Section 17.01, <u>General</u>, of the Agreement is hereby deleted in its entirety and replaced with the following:

# 17.01 <u>Non-discrimination in County Contracts/Federal Non-discrimination</u> Covenants.

- A. Concessionaire warrants and represents to County that all of its employees are treated equally during employment without regard to race, color, national origin, religion, ancestry, sex, age, familial status, marital status, sexual orientation, gender identity and expression, disability, or genetic information. Concessionaire has submitted to County a copy of its non-discrimination policy, which is consistent with the above, as contained in Resolution R-2014-1421, as may be amended, or in the alternative, if Concessionaire does not have a written non-discrimination policy, it has acknowledged through a signed statement provided to County affirming their non-discrimination policy conforms to R-2014-1421, as may be amended.
- B. Concessionaire, for its heirs, personal representatives, successors in interest, and assigns, as a part of the consideration hereof, does hereby covenant and agree that:
  - 1. In the event facilities are constructed, maintained, or otherwise operated on the Airport for a purpose for which a Federal Aviation Administration activity, facility, or program is extended or for another purpose involving the provision of similar services or benefits, Concessionaire will maintain and operate such facilities and services in compliance with all requirements imposed by the nondiscrimination acts and regulations listed in the Nondiscrimination Authorities (as hereinafter defined), as may be amended, such that no person on the grounds of race, color, or national origin, will be excluded from participation in, denied the benefits of, or be otherwise subjected to discrimination in the use of said facilities.
  - 2. No person on the ground of race, color, or national origin, will be excluded from participation in, denied the benefits of, or be otherwise subjected to discrimination in the use of Airport property.

- 3. In the construction of any improvements on, over, or under the Airport and the furnishing of services thereon, no person on the ground of race, color, or national origin, will be excluded from participation in, denied the benefits of, or otherwise be subjected to discrimination.
- 4. Concessionaire shall comply with, and use the Airport in compliance with, the requirements imposed by or pursuant to the Nondiscrimination Authorities.
- 5. In the event of breach of any of the above nondiscrimination covenants, County shall have the right to terminate this Agreement and hold the same as if this Agreement had never been made or issued. This Agreement shall not be terminated pursuant to this paragraph until the procedures of 49 CFR Part 21 are followed and completed, including, the exercise or expiration of appeal rights.
- 6. For purposes of this Article, the term "Non-Discrimination Authorities" includes, but is not limited to, the non-discrimination statutes, regulations and authorities listed in Appendix "E" of Appendix "4" of FAA Order 1400.11, Non-discrimination in Federally-Assisted Programs at the Federal Aviation Administration, as may be amended.
- 4. <u>Ratification of Agreement</u>. Except as specifically modified herein, all of the terms and conditions of the Agreement shall remain unmodified and in full force and effect and are hereby ratified and confirmed by the parties hereto.
- 5. <u>Paragraph Headings</u>. The heading of the various sections of this Amendment are for convenience and ease of reference only, and shall not be construed to define, limit, augment or describe the scope, context or intent of this Amendment or the Agreement.
- 6. <u>Effective Date</u>. This Amendment shall become effective when signed by the parties and approved by the Palm Beach County Board of County Commissioners

IN WITNESS WHEREOF, the parties hereto have executed this Amendment as of the day and year first above written.

ATTEST:	PALM BEACH COUNTY, FLORIDA, BY		
SHARON R. BOCK Clerk & Comptroller	BOARD OF COUNTY COMMISSIONERS		
Deputy Clerk	Shelley Vana, Mayor		
(Seal)			
APPROVED AS TO FORM AND LEGAL SUFFICIENCY:	APPROVED AS TO TERMS AND CONDITIONS:		
Assistant County Attorney	Director, Department of Airports		
Signed, sealed & delivered in the presence of two witnesses for Concessionaire:	CONCESSIONAIRE: In-Ter-Space Services, Inc. d/b/a Clear Channel Airports		
Llanielle S (wk	By: 10 flerel		
Danielle S. Coole Print Name	Print Name  Title		
Signature  YISCIA Williams-Crawford  Print Name			

(Corporate Seal)



### CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY) 12/17/2014

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER	1-832-476-6000	CONTACT NAME:	
Aon Risk Services Southwest	, Inc.	PHONE (A/C, No, Ext):	FAX (A/C, No):
5555 San Felipe, Suite 1500		E-MAIL ADDRESS: INSURER(S) AFFORDING COVERAGE	NAIC#
Houston, TX 77056-3089		INSURER A: GREENWICH INS CO	22322
INSURED		INSURER B: XL SPECIALTY INS CO	37885
In-Ter-Space Services, Inc.	-	INSURER C :	
licensed as Clear Channel A	irports	INSURER D :	
4635 Crackersport Road		INSURER E :	
Allentown, PA 18104		INSURER F:	
COVERAGES	CEDTIFICATE NUMBER: 42365043	DEVISION NII	MDED.

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS. ADDL SUBR INSD WVD POLICY EFF POLICY EXP (MM/DD/YYYY) TYPE OF INSURANCE POLICY NUMBER \$ 1,000,000 COMMERCIAL GENERAL LIABILITY RGD3000528 11/01/15 Α 11/01/14 CLAIMS-MADE X OCCUR \$ 1,000,000 PREMISES (Ea occurrence) \$ Excluded MED EXP (Any one person) \$ 1,000,000 PERSONAL & ADV INJURY

\$ 2,000,000 GEN'L AGGREGATE LIMIT APPLIES PER: GENERAL AGGREGATE POLICY X PRO-LOC \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ OTHER: COMBINED SINGLE LIMIT (Ea accident) AUTOMOBILE LIABILITY RAD9437709 11/01/14 11/01/15 \$ 1,000,000 BODILY INJURY (Per person) ANY AUTO \$ SCHEDULED AUTOS NON-OWNED AUTOS ALL OWNED AUTOS BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$ HIRED AUTOS \$ UMBRELLA LIAB OCCUR EACH OCCURRENCE \$ **EXCESS LIAB** CLAIMS-MADE AGGREGATE RETENTION \$ WORKERS COMPENSATION X PER STATUTE RWR3000530 / RWD3000529 11/01/14 11/01/15 AND EMPLOYERS' LIABILITY \$ 1,000,000 ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? E.L. EACH ACCIDENT E.L. DISEASE - EA EMPLOYEE \$ 1,000,000 (Mandatory in NH) f yes, describe under DESCRIPTION OF OPERATIONS below \$ 1,000,000 E.L. DISEASE - POLICY LIMIT

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

RE: ITS ACCOUNT NUMBER - PLC803

Certificate Holder is an additional insured on the liability policies, but only with respect to liability that arises out of the acts or omissions of the Named Insured; or, to the extent of the liability assumed by the Named Insured under written contract.

Workers Compensation is evidenced for employees of the Named Insured Only.

CERTIFICATE HOLDER	CANCELLATION
PALM BEACH COUNTY C/O INSURANCE TRACKING SERVICES, INC. (ITS)	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
PO BOX 20270	AUTHORIZED REPRESENTATIVE
LONG BEACH, CA 90801	aon Risk Services Southwest, Inc.
	© 1988-2014 ACORD CORPORATION All rights reserved

© 1988-2014 ACORD CORPORATION. All rights reserved

ACORD 25 (2014/01) Dholden 42365043 The ACORD name and logo are registered marks of ACORD

### IN-TER-SPACE SERVICES, INC.

## ASSISTANT SECRETARY'S CERTIFICATE

The undersigned, Hamlet T. Newsom Jr., being the duly elected, acting and qualified Assistant Secretary of IN-TER-SPACES Services, Inc., a Pennsylvania corporation (the "Corporation"), in his capacity as an officer of the Corporation and not individually, hereby certifies as follows:

1. Pursuant to resolutions approved and adopted by the Board of Directors of the Corporation on August 12, 2014, Toby Sturek, President of the Corporation, is authorized to execute and deliver, in the name and on behalf of the Corporation, that certain Third Amendment to Advertising Concession Agreement between Palm Beach County, a political subdivision of the State of Florida, and the Corporation (the "Third Amendment"), along with any and all other documents and instruments necessary or appropriate in connection with the Third Amendment and implementing the provisions thereof.

IN WITNESS WHEREOF, the undersigned has hereunto duly signed this Assistant Secretary's Certificate as of this 12th day of January 2015.

IN-TER-SPACE SERVICES, INC.

Bv

Hamlet T. Newsom Jr., Assistant Secretary