

PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS
AGENDA ITEM SUMMARY

Meeting Date: December 1, 2015 [x] Consent [] Regular
[] Public Hearing [] Workshop
Department:
Submitted by: Information Systems Services (ISS)
Submitted for: Countywide GIS Program

I. EXECUTIVE BRIEF

Motion and Title: Staff recommends motion to:

- A. **Approve** Task Order No. 2 to Contract for Consulting/Professional Services (R2013-1843) with Pictometry International Corp. in the amount of \$327,230 for the period of December 15, 2015 to December 14, 2017; and
- B. **Approve** a Budget Amendment in the Information Technology Capital Improvements fund to recognize \$163,614 in revenue from the Property Appraiser’s Office.

Summary: Pictometry International of Rochester, New York provides detailed aerial photography which shows buildings, infrastructure and land from all sides, as well as a straight down perspective. Task Order No. 2 is for the second capture of the imagery. The Board’s share of funding for the imagery is budgeted in the Countywide GIS Capital account, and the Property Appraiser’s Office will contribute \$81,807 in year one and \$81,807 in year two for a total amount of \$163,614. Additional cost sharing contributions are anticipated from local municipalities and the Solid Waste Authority. (Countywide) (PFK)

Background and Justification: Pictometry provides a unique method for generating oblique geo-registered data images which are used by multiple agencies in Palm Beach County. Many cities use and benefit from the imagery and therefore, subject to budget availability, the County may receive some additional funding contributions in the future.

Pictometry’s proprietary technology for displaying oblique aerial photography was initially evaluated by the GIS Policy Advisory Committee and approved by the Board in 2007 (R2007-1010). The original contract was awarded as a “sole source procurement because there were no other companies producing oblique aerial imagery.

This project is part of the ISS Countywide GIS Capital Project. The Countywide GIS Service Bureau manages the acquisition and distribution of geospatial data, including aerial photographs, to other agencies across the County. Task Orders exceeding \$100,000 in value require Board approval. The imagery acquired under this agreement can be used in perpetuity. Pictometry will provide up to 200 square miles of new imagery if required as a result of hurricanes, earthquakes, tornadoes and/or terrorist damage, at no additional cost. Pictometry International Corp. is co-joined with Eagle View Technologies, Inc. through the creation of a holding company where both companies continue to exist as independent entities.

Attachments:

1. Task Order No. 2 for Pictometry International (2) originals
 2. ISS Budget Amendment
-
-

Recommended by: Steve Borde Lon 11-12-15
Department Director Date
Approved by: A. Baker 11/24/15
County Administrator Date

II. FISCAL IMPACT ANALYSIS

A. Five Year Summary of Fiscal Impact

Fiscal Years	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Capital Expenditures	\$163,615	\$163,615	0	0	0
Operating Costs	\$0	0	0	0	0
External Revenues	<u>\$(81,807)</u>	<u>\$(81,807)</u>	<u>(\$0)</u>	<u>(\$0)</u>	<u>(\$0)</u>
Program Inc (County)	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
In-Kind Match (County)	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
NET FISCAL IMPACT	<u>\$ 81,808</u>	<u>\$ 81,808</u>	<u>\$(0)</u>	<u>\$(0)</u>	<u>\$(0)</u>

Additional FTE Positions (Cumulative) 0 0 0 0 0

Is Item Included in Current Budget Yes X No

Capital Budget Number: Fund 3901 Dept 491 Unit M010 Object 3401
 Revenue Budget Number: Fund 3901 Dept 491 Unit M010 RevSrc 6690

B. Recommended Sources of Funds / Summary of Fiscal Impact

C. Department Fiscal Review: Robert Beal 11/24/15

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development & Control Comments:

<p><u>Sheryl Brown</u> 11/13 OFMB</p>	<p><u>Janice Jacobson</u> 11/23/15 Contract Administration BWhelan 11-23-15</p>
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B. Legal Sufficiency:

Paul E. J. 11/24/15
 Assistant County Attorney

C. Other Department Review:

 Department Director

THIS SUMMARY IS NOT TO BE USED AS A BASIS FOR PAYMENT.

TASK ORDER

TASK ORDER # 2 CONSULTANT **Pictometry International Corp.**

ACCOUNT # **3901-491-M010-3401** CONTRACT R2013-1843

COUNTY PROJECT MANAGER **Kelly Ratchinsky** PHONE **355-4252**

PROJECT NAME **2016 PBC Color Oblique Digital Imagery**

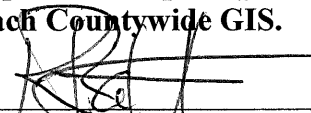
LOCATION **Palm Beach County Urban Areas**

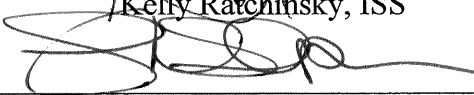
TASK DESCRIPTION **Updated licensed imagery and software**

DELIVERABLES +/- **See attached** DUE DATE **No later than December 31, 2016**

TASK ORDER TYPE **Lump Sum** RETAINAGE **10%**


TOTAL AMOUNT **Not to exceed \$327,230 paid over 2 years as set forth in the attached proposal, and split equally between the Property Appraiser and Palm Beach Countywide GIS.**

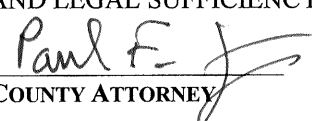
PROJECT MANAGER  DATE 11/3/15
Kelly Ratchinsky, ISS

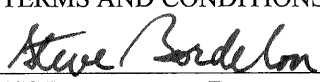
CONSULTANT  DATE 10/30/15
Linda K. Salpini, Sr. VP Finance

PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS

Mayor

PALM BEACH COUNTY PROPERTY APPRAISER

Gary R. Nikolits

APPROVED AS TO FORM
AND LEGAL SUFFICIENCY

COUNTY ATTORNEY

APPROVED AS TO
TERMS AND CONDITIONS

ISS DEPARTMENT DIRECTOR



October 29, 2015

Ms. Penny Anderson
Palm Beach County
301 North Olive Avenue
8th Floor
West Palm Beach, FL 33401

Dear Penny,

Confirming your request, the total cost and itemized deliverables of the second flight under contract R2013-1843 follow on the attached quote.

Detailed are flight parameters plus all inclusions/exclusions connected with the flight.

A copy of the sector map detailing the flight details is also attached.

- Payment Terms: FY 2016, on delivery of imagery: \$ 163,615.25
 FY 2017 on anniversary of delivery \$ 163,615.00

All other terms and conditions of the above referenced agreement remain the same.

Best regards

Carl J. Decator



October 30, 2015

Kelly Ratchinsky, ISS
 Palm Beach County
 301 North Olive Avenue, 8th Fl
 West Palm Beach, FL 33401

RE: Agreement between Pictometry International Corp. and Palm Beach County FL
Task Order No. 2

Dear Ms. Ratchinsky:

The total costs and itemized products for Task Order No. 2 are as follows:

SECOND PROJECT					
QTY	PRODUCT NAME	PRODUCT DESCRIPTION	LIST PRICE	DISCO UNT PRICE (%)	AMOUNT ¹
700	IMAGERY - NEIGHBORHOOD - 4-way (N5) (4in) Per Sector	Product includes 4-inch GSD oblique frame images (4-way), 4-inch GSD orthogonal frame images, 1-meter GSD ortho mosaic sector tiles and one area-wide 1-meter GSD mosaic (ECW format). Orthogonal GSD: 0.32 feet/pixel; Nominal Oblique GSD (all values +/-10%): Front Line: 0.33 feet/pixel, Middle Line: 0.36 feet/pixel, Back Line: 0.44 feet/pixel.	\$400.00	\$340.00 (15%)	\$238,000.00
1395	IMAGERY - COMMUNITY - 4-way (C5) (9in) - Per Sector	Product includes 9-inch GSD oblique frame images (4-way), 9-inch GSD orthogonal frame images, 1-meter GSD ortho mosaic sector tiles and one area-wide 1-meter GSD mosaic (ECW format). Orthogonal GSD: 0.75 feet/pixel; Nominal Oblique GSD (all values +/-10%): Front Line: 0.74 feet/pixel, Middle Line: 0.85 feet/pixel, Back Line: 1.00 feet/pixel.	\$75.00	\$63.75 (15%)	\$88,931.25
1	Media Drive Capacity 1.862T- Drive Model 2.0T - EXTPOWER	External USB 2.0 / eSATA Externally Powered. Delivery media prices include copying a complete image library onto media. Sub-warehousing extra.	\$299.00		\$299.00
1	Survey Report - Imagery Project - Compiled To Accuracy Statement	Available with corresponding imagery purchase. Product Includes: Report signed/sealed by appropriately credentialed personnel. Report details production statistics including GPS/INS post processing and includes an NSSDA compliant "Compiled To" accuracy statement.	\$1,500.00	\$0.00 (100%)	\$0.00
1	Par Library for Server Edition	Par library for Pictometry Server Edition.	\$0.00		\$0.00
1	State License Fee	State license fee.	\$0.00		\$0.00
1	Electronic Field Study (EFS)	One copy of Electronic Field Study software, latest version.	\$0.00		\$0.00
1	Oblique Imagery Bundle with Two (2) Years of EFS Maintenance & Support	Includes digital copy of the Licensed Documentation for the License Software, two (2) End User Training Sessions, one (1) Advanced User Technical Training, one (1) Administration / IT Training Session, ten (10) hours of telephone support, one copy of Pictometry Electronic Field Study (EFS) software, latest version, on the storage media specified herein, and access to download updated versions of the EFS Licensed Software for a period of two years from the initial date of shipment of the EFS software, along with a copy of the updated documentation.	\$0.00		\$0.00

1	E-911 Interface - Unlimited Seats in all PSAPS	Perpetual License. Product enables system interface but does not cover the actual integration. Licensee must engage third party to provide this integration.	\$15,000.00	\$0.00 (100%)	\$0.00
1	EAP PROGRAM	Refer to detailed description of EAP Program in attached Agreement.	\$0.00		\$0.00
1	Pictometry Connect - PFW-County	Pictometry Connect Public Facing Website account provides visualization only to Pictometry-hosted imagery licensed to the customer via a web application or server based integration. Imagery is restricted to Pictometry-hosted imagery licensed to the customer only and can be limited by resolution. Term is as listed below and begins from date of activation. Requires a customer provided web application or server based application. License Term: 2 Year(s)	\$1,000.00	\$0.00 (100%)	\$0.00
1	Pictometry Connect-100	Pictometry Connect-100 provides 100 users the ability to login and access Pictometry-hosted imagery licensed to the customer via a web application or server based integration. The default deployment for this account is through Pictometry Online. Term is as listed below and begins from date of activation. Includes unlimited access to Pictometry-hosted imagery licensed to the customer only. License Term: 2 Year(s)	\$6,000.00	\$0.00 (100%)	\$0.00
1	Pictometry Connect - Early Access	Pictometry Connect - Early Access provides authorized users the ability to login and access imagery captured as part of a specific Project immediately following preliminary processing and quality control checks and prior to final processing of the imagery from the Project. Imagery will be posted to Pictometry Connect - Early Access incrementally as captured and processed, typically within two weeks following capture, and will remain available until final, fully processed imagery for the entire Project is made available through other access means. This offering requires purchase of imagery Project and an active Pictometry Connect Account.	\$10,000.00	\$0.00 (100%)	\$0.00
SUBTOTAL – SECOND PROJECT					\$327,230.25

FEES; PAYMENT TERMS

All amounts due to Pictometry pursuant to this Agreement (“Fees”) are expressed in United States dollars and do not include any duties, taxes (including, without limitation, any sales, use, ad valorem or withholding, value added or other taxes) or handling fees, all of which are in addition to the amounts shown above and, to the extent applicable to purchases by Customer, shall be paid by Customer to Pictometry without reducing any amount owed to Pictometry unless documents satisfactory to Pictometry evidencing exemption from such taxes is provided to Pictometry prior to billing. To the extent any amounts properly invoiced pursuant to this Agreement are not paid within thirty (30) days following the invoice due date, such unpaid amounts shall accrue, and Customer shall pay, interest at the rate of 1.5% per month (or at the maximum rate allowed by law, if less). In addition, Customer shall pay Pictometry all costs Pictometry incurs in collecting past due amounts amount due under this Agreement including, but not limited to, attorneys' fees and court costs.

SECOND PROJECT

Due at Shipment of Imagery	\$163,615.25
Due at First Anniversary of Shipment of Imagery	\$163,615.00
Total Payments	\$327,230.25

PRODUCT PARAMETERS

IMAGERY – SECOND PROJECT

Product: IMAGERY - NEIGHBORHOOD - 4-way (N5) (4in) Per Sector
Elevation Source: Customer Provided – LiDAR
Leaf: Less than 30% leaf cover (Off)

Product: IMAGERY - COMMUNITY - 4-way (C5) (9in) - Per Sector
Elevation Source: Customer Provided – LiDAR
Leaf: Less than 30% leaf cover (Off)

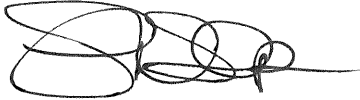
CONNECT – SECOND PROJECT

Product: Pictometry Connect - PFW-County
Admin User: Kelly Ratchinsky
Admin User Email: kratchin@co.palm-beach.fl.us

Product: Pictometry Connect-100
Admin User: Kelly Ratchinsky
Admin User Email: kratchin@co.palm-beach.fl.us

Thank you.

Very truly yours,

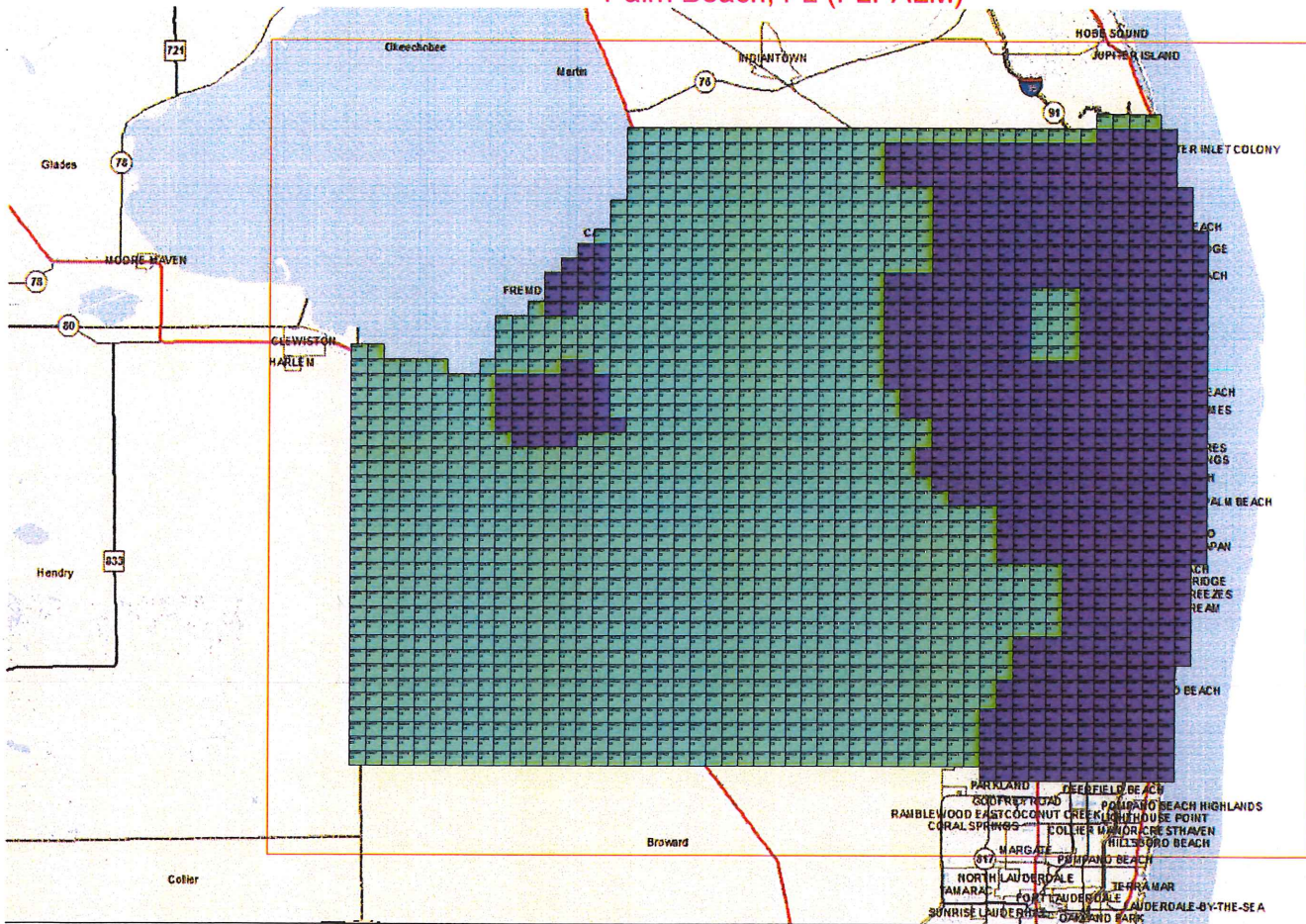


Linda K. Salpini
Senior VP, Finance

/ssm

Encl.

Palm Beach, FL (FLPALM)



Community Sectors: 1395 Neighborhood Sectors: 700

(c) Copyright 1969, Pictometry International

2016 - 0205

BOARD OF COUNTY COMMISSIONERS
PALM BEACH COUNTY, FLORIDA
BUDGET AMENDMENT

FUND 3901 - INFORMATION TECHNOLOGY CAPITAL IMPROVEMENTS

BGRV 490 110915 * 93
BGEX 490 110915 * 354

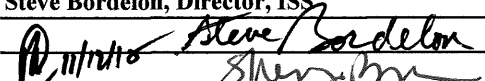

ACCOUNT NAME AND NUMBER	ORIGINAL BUDGET	CURRENT BUDGET	INCREASE	DECREASE	ADJUSTED BUDGET	EXPENDED/ ENCUMBERED AS OF 11/12/2015	REMAINING BALANCE
<u>Revenues</u>							
491-M010-6690 Other Contributions and Donations	0	131,104	163,614	0	294,718	0	
TOTAL RECEIPTS & BALANCES	11,390,176	10,256,840	163,614	0	10,420,454		
<u>Expenditures</u>							
491-M010-3401 Other Contractual Services	298,426	265,263	163,614	0	428,877	16,734	412,143
TOTAL APPROPRIATIONS & EXPENDITURES	11,390,176	10,256,840	163,614	0	10,420,454		

Office of Financial Management and Budget

Signatures & Dates

BY BOARD OF COUNTY COMMISSIONERS
AT MEETING OF

INITIATING DEPARTMENT/DIVISION
Administration/Budget Department Approval
OFMB Department - Posted

Steve Bordelon, Director, ISS
 11-12-15
 11/16/15

December 1, 2015
Deputy Clerk to the
Board of County Commissioners

11/12