Agenda Item #3.M.4.

PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS

AGENDA ITEM SUMMARY

Meeting Date:	March 1, 2016	[X] Consent [] Ordinance	[] Regular [] Public Hearing
Department:	Parks and Recreation		
Submitted By:	Parks and Recreation Department		
Submitted For:	Parks and Recreation Department		

I. EXECUTIVE BRIEF

Motion and Title: Staff recommends motion to approve: Second Addendum to Authorized Provider Agreement, R2013-0288 dated March 12, 2013, with the American National Red Cross ("Red Cross") to allow the County to participate as one of 50 communities nationwide in the Red Cross Aquatic Centennial Initiative program to provide swimming lessons to underserved populations.

Summary: The Red Cross is celebrating 100 years of Water Safety and has set a goal to reduce the number of drownings in the United States by 50% in 50 key markets. Palm Beach County has been selected as one of those markets. This is a three-year initiative to work in partnership to teach children and adults to swim, who would not otherwise participate in swimming lessons. This Second Addendum to the Authorized Provider Agreement R2013-0288 allows Palm Beach County to participate in Red Cross's Centennial Campaign to reduce drowning by 50% in 50 key markets. Participation in this initiative will help generate and retain enrollment in our swimming lessons, provide hands-on CPR and rescue skills to parents and caregivers, and ultimately help reduce the number of drowning deaths in our community. As a participant in the initiative, the County will receive support for program fees for participants in swimming lessons as well as lifeguard training and water safety instructor programs. The Red Cross will also provide the teaching and marketing materials at no cost to the County. <u>Countywide</u> (AH)

Background and Justification: The Parks and Recreation Department entered into an Authorized Provider Agreement with the American Red Cross on March 12, 2013, R2013-0288, to provide Red Cross swimming lessons at the six traditional swimming pools and two waterparks, as well as Lifeguarding, First Aid, CPR, AED, and Oxygen Administration certifications for all Aquatics staff. Palm Beach County has been identified by the Red Cross as a target market for their Aquatic Centennial Initiative to reduce the number of drowning deaths in America. This program is designed to promote awareness of and access to the Red Cross Water Safety education and training in identified communities where the drowning rate is above the national average. This Second Addendum allows Palm Beach County to participate in the Red Cross Aquatics Centennial Initiative. In accordance with Chapter 2, Article III, Division 2, Part A, Section (f) of the County Code, the purchasing code shall not apply to agreements between the Board of County Commissioners and nonprofit organizations. The County has the right to terminate the Agreement for any reason upon thirty days written notice.

Attachments:

- 1. Second Addendum to Authorized Provider Agreement
- 2. American Red Cross Centennial Campaign Information Sheet
- 3. American Red Cross Authorized Provider Agreement

Recommended by:	Carilace	1/28/2016
,	Department Director	Date
Approved by:	(The	2-16-16
	Deputy County Administrator	Date

II. FISCAL IMPACT ANALYSIS

A. Five Year Summary of Fiscal Impact:

Fiscal Years	2016	2017	2018	2019	2020
Capital Expenditures Operating Costs External Revenues Program Income (County) In-Kind Match (County)	-0- (1,250) (10,100) -0- -0-	-0- -0- -0- -0- -0-	-0- -0- -0- -0- -0-	-0- -0- -0- -0- -0-	-0- -0- -0- -0- -0-
NET FISCAL IMPACT	(8,850)		0	0	0
# ADDITIONAL FTE POSITIONS (Cumulative)	0				
Is Item Included in Curren	t Budget?	Yes <u>X</u>	No		

Is Item Included in Current Budget? Yes X No_____ Budget Account No.: Fund <u>0001</u> Department <u>580</u> Unit <u>various</u> Revenue Source <u>4724</u>/Object <u>4909</u> Program ___

B. Recommended Sources of Funds/Summary of Fiscal Impact:

This Addendum reduces expenditures by \$1,250 for training and increases revenue due to additional swim lessons at various <u>aquatic</u> facilities.

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development & Control Comments:

OE

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

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This summary is not to be used as a basis for payment

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SECOND ADDENDUM TO AUTHORIZED PROVIDER AGREEMENT (Agreement No. R2013-0288)

THIS SECOND ADDENDUM, dated ______, 2016, to Agreement No. R2013-0288, dated March 12, 2013, by and between Palm Beach County, a Political Subdivision of the State of Florida, by and through its Board of Commissioners, hereinafter referred to as the "AP", and American Red Cross, hereinafter referred to as "Red Cross".

WITNESSETH:

WHEREAS, the parties have entered into that certain Contract dated March 12, 2013, hereinafter referred to as the "Agreement", whereby Red Cross has agreed to allow the County to participate as one of 50 communities nationwide in the Red Cross Aquatic Centennial Initiative program to provide swimming lessons to underserved populations; and

WHEREAS, the First Addendum, dated February 3, 2015, amended the Agreement by increasing the amount of AP facilities the Aquatic Centennial Initiative program will take place at and increasing the amount of participants the program will serve; and

WHEREAS, the parties desire to amend the Agreement deleting Exhibit "C" from the First Addendum and replacing it with a revised Exhibit "C". The revised Exhibit "C" adds an additional AP Facility where Red Cross swim lessons will take place, increases group swim lessons from 400 participants to 600 participants with a not to exceed amount increasing to \$3,600 annually and increases the amount of partially funded scholarships from 100 to 200.

NOW THEREFORE, in consideration of the mutual covenants and agreements expressed herein, AP and the Red Cross agree as follows:

1. Exhibit "C" to the First Addendum is hereby deleted in its entirely and is hereby replaced with the attached Exhibit "C", which is attached hereto and incorporated herein by reference.

Attachment # ____

- 2. All other provisions of said Agreement, dated March 12, 2013 and as amended on February 3, 2015, are hereby confirmed and, except as provided herein, are not otherwise altered or amended and shall remain in full force and effect.
- 4. In accordance with Palm Beach County Code Chapter 2, Article III, Section 2.51, this SECOND ADDENDUM shall not take effect until executed by the parties hereto.

THE REMAINDER OF THIS PAGE IS LEFT BLANK INTENTIONALLY.

IN WITNESS WHEREOF, the Board of County Commissioners of Palm Beach County, Florida has made and executed this Second Addendum on behalf of the AP and Red Cross has hereunto set its hand the day and year above written.

ATTEST: SHARON R. BOCK CLERK AND COMPTROLLER

PALM BEACH COUNTY BOARD OF COUNTYCOMMISSIONERS:

Deputy Clerk

By:

By: _ Mary Lou Berger, Mayor

Approved as to Terms and Conditions

By:

Approved as to Form and Legal Sufficiency

By: <u>Assistant County Attorney</u>

Witness: Signature

fawna Name (type or print)

BEDLE NANC Name (typé or print)

American National Red Cross

Signature

l'atricl Typed Name

Turitory Agundics Specialist

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FIRST ADDENDUM TO AMERICAN RED CROSS LICENSED TRAINING PROVIDER AGREEMENT

CENTENNIAL ADDENDUM EXHIBIT C- Year 2: JANUARY - DECEMBER 2016 PALM BEACH COUNTY, FL LTP EXPENSES FUNDED BY RED CROSS

Annual LTS facility fees waived: 2 @\$300 – Pioneer Park, Santaluces 1 @ \$650 – Aqua Crest

Facility Staffing

Enrollees	Course	Fees
Up to 6	Water Safety Instructors	Books & Certification fees to be waived by Red Cross
Up to 6	Lifeguards	Books & Certification fees to be waived by Red Cross
Up to 3	Lifeguard Management	Online course fee to be waived by Red Cross

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Community Participants

Enrollees	Course	Fees
Up to 600	Learn-to-Swim enrollees through LTS Level 3 Pre-school and Adult Swim-	\$155.00 WSI staff fee per class, "Not to exceed \$3,600 annually" (\$31.00 per hour)
	Learning the Basics	\$35.00 per hour, Administrative fee, "Not to exceed \$500.00 annually"
		LTS Facility fee waived at participating sites
Up to 200	Scholarship Lessons for Individuals	\$30.00 paid by Red Cross, balance paid by participant
Up to 50	Pediatric CPR/AED	Books & Certification fees to be waived by Red Cross
Up to 50	Hands on Water Safety Education For Parents	Books & Certification fees to be waived by Red Cross
Up to 15	Junior Lifeguarding	Books & Certification fees to be waived by Red Cross



American Red Cross Centennial Campaign

Together, We Can Build an Aquatics Ecosystem That Benefits Your Facility and Your Community.

For 100 years, the American Red Cross, in partnership with facilities like yours, has been teaching people of all ages how to swim and stay safe in and around the water, and what to do in an emergency. This training seeds a lifelong passion for aquatics and helps aquatic facilities thrive. Now, we invite you to join us as we launch a new initiative designed to save lives and create stronger, safer communities.

Together, We Can Reduce Drownings

To mark 100 years of Aquatics, the Red Cross has set a goal to reduce the number of drownings in the United States by 50% in 50 key markets. Kicking off this summer, the Centennial Campaign will create an aquatics ecosystem that benefits our facility partners and the community you serve. In partnership with aquatics facilities like yours, this 3-5 year initiative will focus on 50 markets where drowning rates are higher than the national average.

It All Begins with Learn to Swim

Working in partnership with facilities like yours, the Centennial Campaign will:

- Teach 50,000 kids and adults across the country to swim who would not otherwise participate.
- Help generate and retain enrollment for your facility's swim classes.
- Teach the Circle of Drowning Prevention and Chain of Drowning Survival.
- Disseminate water safety information to parents and caregivers.
- Teach hands-on CPR and rescue skills to parents and caregivers.
- Help position your facility as an authority on learning how to swim and save lives.

Market facts: Palm Beach County, FL

Between 2004 and 2010-

227 people died from drowning, which is a rate of 2.51 per 100,000 population.

Market Facts: National

- Approximately 10 people in the U.S. drown every day and 2 are under age 14.
- For every child who drowns, another 5 receive emergency department care for nonfatal submersion injuries.

Source: CDC

American Red Cross



ATTACHMENT 2

What We'll Provide

At no cost to your facility, the Red Cross will help your facility reach underserved populations by providing such resources as:

- Facility and participant packages to promote the program at your location and generate excitement among those taking lessons.
- Support for program fees for participants in Learn-to-Swim, lifeguard training and water safety instructor courses.
- Teaching and marketing materials, including an online toolkit of resources.
- National and local promotion from traditional media relations to social media that will help drive enrollment.

Facility Training Block

Over a 3 year period, we strive to enable access to life saving training to the following:

Facility Staff	ing	Community	Participants
Enrollees	Course	Enrollees	Course
10	Water Safety instructors	500	Learn-To-Swim enrollees through
10	Lifeguards		and the second of the state of all and the second
5	Lifeguard Management	75	Pediatric CPR/AED
	enrollees	75	Hands-On Water Safety Education for Parents
		30	Junior Lifeguarding

Join us!

illake this the safest summer ever! Let's talk about how your facility, staff and community will benefit from your partnership in the Centennial Campaign. To learn more, contact:

Connie Harvey Director of Centennial Initiatives connie.harvey@redcross.org 703-894-8033



American Red Cross

American Red Cross

American Red Cross R 2 0 1 3 0 2 88 Agreement Authorized Provider Agreement ("Agreement") is effective as of March 12, 2013 ("Effective Date") by and between the American National Red Cross" and Palm Beach County, a Political Subdivision of the State of Florida, by and American National Red Cross (Red Cross) and Fain Beach County, a Foundal Subirvision of the State of Fiorida, by and through its Board of Commissioners (the "AP") in order to permit AP's Red Cross certified instructors ("Instructors") to teach Red Cross training courses ("Courses") specified in <u>Appendix A</u> within AP's organization. If you are accepting on behalf or your employer or another entity, you represent and warrant that (i) you have full legal authority to bind such entity to these terms and conditions, (ii) you have read and understand this Agreement, and (iii) you agree, on behalf of the entity that you represent, to this agreement. If you don't have legal authority to bind the entity, please do not sign this agreement.

- <u>AP responsibilities</u>: In connection with offering the Courses, AP agrees that it will: Require its Instructors to maintain Red Cross certifications appropriate for the Courses they will be teaching; 1.1
- Obtain Red Cross approval of new AP instructors before permitting such instructors to teach a course 1.2 1.3
- Promptly notify Red Cross of additions and deletions to AP's roster of instructors as listed on <u>Appendix B</u>; Require that Instructors teach Courses using Red Cross Course Materials ("Course Materials"), and in accordance with
- 1.4 the then-current Red Cross AP Resource guide; policies and procedures (collectively the "Policies"); Operate in accordance with all Red Cross Policies;
- 1.5
- Permit Red Cross to perform random observations of AP's course 1.6
- Enter training records into the Learning Center within then (10) calendar days of Course completion (the "Course 1.7 Records");
- 1.8
- Pay the required fees in connection with all Courses; Maintain adequate insurance to cover liabilities arising out of AP's operations and Course instruction as Red Cross 1.9 insurance does not extend to the AP or its Instructors; and
- 1.10 Not offer to teach Red Cross courses to individuals outside of AP's organization, and only teach the Red Cross Courses within the AP's organization at the multiple facility locations set forth in Appendix A. However, AP may teach other courses as long as they are not Red Cross courses and are not advertised as Red Cross programs.
- Red Cross Responsibilities: To facilitate AP's Course offerings, Red Cross agrees that it will: 2
- Make Red Cross training and Course Materials available to AP's instructors meeting Red Cross training prerequisites; 2.1
- Approve properly submitted Course Records and provide certifications for courses, if applicable; 2.2
- Provide AP with access to Red Cross electronic resources allowing AP to notify the Red Cross of dates, times and 23 locations of each Course, enter Course Records and print Course certificates.

3. Term and Termination:

- This Agreement will be effective as of the Effective Date and ends on the day before the thirty six (36) month 3.1 anniversary thereof, unless earlier terminated as provided below.
- Either party may terminate this Agreement with thirty (30) calendar days advance written notice to the other party. 3.2
- 3.3 Red Cross reserves the right to immediately terminate this Agreement if AP does not abide by the terms of this Agreement or the Policies.
- Following termination, the parties are still obligated to follow the provisions of Sections 4, 5, 6 and 8. 3.4

Fees and Invoicing: 4.

- AP will use its best efforts to comply with the AP Resource Guide's preferred payment option for fees and invoices. 4.1
- Fees are set forth on Appendix A. Red Cross will send invoices to the AP after the approval of Course Records. Red Cross will not process invoices for any amount less than five hundred dollars (\$500). Payment terms are net forty-five 4.2 (45) days. Red Cross reserves the right to change its fees at its sole discretion upon thirty (30) days advance notice of such fee changes. If the AP does not agree to the fee changes, it has the right to terminate the Agreement pursuant to Section 3.
- If the Red Cross determines that any course offered by the AP and/or its instructors is not taught in accordance with all 43 Red Cross Policies, after investigation by Red Cross with consultation by AP, the AP is responsible for all costs associated with the retraining of course participants. Red Cross will determine the party, which may include, but is not limited to, the AP or any Red Cross employee, volunteer, Licensed Training Provider (LTP) or AP, to offer the retraining at its sole discretion.

Attachment #

- 5. <u>Notices:</u> The contacts at the AP for this Agreement are Laurie Schobelock and Stacy Staebell (the "AP Representatives"). Red Cross will deliver notices to the AP at the following mailing address, Palm Beach County Parks and Recreation, 2700 6th Ave. S., Lake Worth, FL 33461 and the Red Cross will send invoices to the following AP billing address, if different from the mailing address, same address.
- 6. AP shall deliver notices, including payments, to the Red Cross at 6710 W Sunrise Boulevard, Suite 111, Plantation, Florida 33313, ATTN: Patrick Beason with an additional copy to 2025 E Street, N.W., Washington, DC 20006, ATTN: Preparedness, Health & Safety Services Department.
- 7. Confidentiality and Intellectual Property:
- 7.1 Except as required by applicable law or otherwise provided herein, each party shall maintain the confidentiality of all provisions of this Agreement or other confidential information, documents and materials received for the purposes of this Agreement.
- 7.2 Red Cross is the owner of various trade names, trademarks, Course Materials and other copyrighted and proprietary contend ("Red Cross IP"). Subject to the terms and conditions of this Agreement, Red Cross hereby grants AP a limited and non-exclusive license to use the Red Cross IP solely in connection with the Agreement and such license may not be assigned or sub-licensed. Course Materials may be downloaded, reused or purchased; however, AP agrees not to revise, edit or create derivative works of any Course Materials or Red Cross proprietary content, in whole or in part, unless specifically approved in writing by the Red Cross. AP acknowledges and agrees that (1) the Red Cross IP is a valuable asset of Red Cross and substantial recognition and goodwill are associated with the Red Cross IP, (2) the license granted hereunder does not constitute a transfer to AP of any ownership rights in the Red Cross Marks, and (3) AP's use of the Red Cross IP shall inure solely to the benefit of Red Cross. Upon conclusion of this Agreement, and all licenses granted to use the Red Cross IP will terminate immediately.
- 8. <u>Entire Agreement, Amendments and Assignments:</u> Concerning the subject matter here of, this Agreement and the Policies referenced herein constitute the entire agreement between the parties and supersedes all prior agreements and understandings between the parties. This Agreement shall not be amended, modified or assigned unless both parties agree in writing.
- 9. <u>Independent Contractors</u>: Each party shall perform its responsibilities hereunder as an independent contractor, and nothing herein shall create any association, partnership or joint venture between the parties or an employer-employee relationship. No agent, employee or servant of either party shall be, or shall be deemed to be, the employee, agent or servant of the other party, and each party shall be solely and entirely responsible for its acts and the acts of its agents, employees and servants.
- 10. <u>Availability of Funds</u>: Aps performance and obligation to pay under this Agreement for subsequent fiscal years is contingent upon annual appropriations for its purpose by the Board of County Commissioners.
- 11. <u>Remedies:</u> This Agreement shall be governed by the laws of the State of Florida. Any legal action necessary to enforce this Agreement will be held in Palm Beach County. No remedy herein conferred upon any party is intended to be exclusive or any other remedy, and each and every such remedy shall be cumulative and shall be in addition to every other remedy given hereunder or now or hereafter existing at law or in equity, by statute or otherwise. No single or partial exercise by any party of any right, power, or remedy hereunder shall preclude any other or further exercise thereof.
- 12. <u>Nondiscrimination</u>: Red Cross warrants and represents that all of its employees are treated equally during employment without regard to race, color, religion, disability, sex, age, national origin, ancestry, marital status, familial status, sexual orientation, gender identity and expression.
- 13. <u>Authority to Practice</u>: Red Cross hereby represents and warrants that it has and will continue to maintain all licenses and approvals required to conduct its business, and that it will at all times conduct its business activities in a reputable manner. Proof of such licenses and approvals shall be submitted to AP's representative upon request.
- 14. <u>Severability</u>: If any term or provision of this Agreement, or the application thereof to any person or circumstances shall, to any extent, be held invalid or unenforceable, the remainder of this Agreement or the application of such terms or provision, to persons or circumstances other than those as to which it is held invalid or unenforceable, shall not be affected, and every other term and provision of this Agreement shall be deemed valid and enforceable to the extent permitted by law.

- 15. Regulations: Licensing Requirements: Red Cross shall comply with all laws, ordinances and regulations applicable to the services contemplated herein, to include those applicable to conflict of interest and collusion. Red Cross is presumed to be familiar with all federal, state and local laws, ordinances; codes and regulations that may in any way affect the obligation of Red Cross hereunder.
- Inspector General: Palm Beach County has established the Office of the Inspector General in Palm Beach County Code, Section 2-421-2-440, as may be amended. The Inspector General's authority includes but is not limited to the power to 16. review past, present and proposed County contracts, transactions, accounts and records, to require the production of records, and to andit, investigate, monitor, and inspect the activities of Red Cross, its officers, agents, employees and lobbyists in order to ensure compliance with contract requirements relation to this Agreement and detect corruption and fraud. Failure to cooperate with the Inspector General or interfering with or impeding any investigation shall be in violation of Palm Beach County Code, Section 2-421-2-440, and punished pursuant to Section 125.69, Florida Statutes, in the same manuer as a second decree middement. in the same manner as a second degree misdemeanor.
- No provision of this Agreement is intended to, or shall be construed to, create any third party beneficiary or to provide any rights to any person or entity not a party to this Agreement, including but not limited to any citizen or employees of 17. AP or Red Cross.

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the date first written above. Execution of this Agreement confirms AP's receipt of the AP Resource Guide, which may be updated from time to time.

ATTEST: SHARON R. B Clerk & Co By ИМ Dei WITNESS: Signature Ha ra Print Name สา/ ure

10NZALES Print Name

APPROVED AS TO FORM AND LEGAL SUFFICIENCY By: Anne Relgant

County Attorney

PALM BEACH COUNTY BOARD OF 2 2013 COUNTY COMMISSIONERS:

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Steven L. Abrams, Mayor

THE AMERICAN NATIONAL RED CROSS ٨ 🖌

Signature

Patrick Beason **Print Name**

Territory Aquatics Specialist, State of Florida Title

> APPROVED AS TO TERMS AND CONDITIONS

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Department Director

By

APPENDIX A - See addendum A1 for course pricing

COURSES, EQUIPMENT, MATERIALS AND FEES

1. Course fees

List Red Cross courses offered by your organization:	Per Person Fee
First Aid	See addendum A1
First Aid Challenge	See addendum A1
First Aid Review	See addendum A1
Adult CPR/AED	See addendum A1
Bloodborne Pathogens	See addendum A1
CPR/AED for Professional Rescuers and Health Providers	See addendum A1
CPR/AED for Professional Rescuers and Health Providers Review	See addendum A1
Administering Emergency Oxygen	See addendum A1
Administering Emergency Oxygen Challenge	See addendum A1
Administering Emergency Oxygen Review	See addendum A1
Lifeguarding Instructor	See addendum A1
Water Safety Instructor	See addendum A1
Parent and Child Aquatics Level I	See addendum A1
Parent and Child Aquatics Level II	See addendum A1
Level 1 - Introduction to Water Skills	See addendum A1
Level 2 - Fundamentals of Aquatic Skills	See addendum A1
Level 3 – Stroke Development	See addendum A1
Level 4 – Stroke Improvement	See addendum A1
Level 5 - Stroke Refinement	See addendum A1
Level 6 - Swimming and Skill Proficiency - Personal Water Safety	See addendum A1
Level 6 - Swimming and Skill Proficiency - Fundamentals of Diving	See addendum A1
Level 6 - Swimming and Skill Proficiency - Fitness Swimmer	See addendum A1
Lifeguarding	See addendum A1
Lifeguarding Challenge	See addendum A1
Lifeguarding Review	See addendum A1

2. Training materials, equipment and supplies may be purchased at <u>www.ShopStaywell.com</u> and <u>www.RedCrosStore.org</u>.

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3. Special billing or payment instructions (Optional):

4. Additional Services (Optional):

Category	Course ID	New Course Title	Delivery	AP
			Method	(LTP) Fee
	HSSSFA101	First Aid	Classroom Classroom / Web based	\$19
	HSSSFA101C	First Aid Challenge	* Classroom	\$19
	HSSSFA101R	First Aid Review	* Classroom	\$19.
	HSSSFA107	Adult CPR/AED	 Classroom Classroom / Web based 	\$19
	HSSSFA107C	Adult CPR/AED Challenge	Classroom	\$19
	HSSSFA107R	Adult CPR/AED Review	Classroom	\$19
	HSSSFA207	Pediatric CPR/AED*	 Classroom Classroom / Web based 	\$19
	HSSSFA207C	Pediatric CPR/AED Challenge	Classroom	\$19
Ш	HSSSFA207R	Pediatric CPR/AED Review	Classroom	\$19
First Aid/CPR/AED	HSSSFA302	Adult CPR/AED with Pediatric CPR	 Classroom / Web based (ONLY) 	\$19
irst A	HSSSFA303	Adult and Pediatric CPR/AED	* Glassroom	\$19
ίL.	HSSSFA303C	Adult and Pediatric CPR/AED Challenge	 Classroom 	\$19
	HSSSFA303R	Adult and Pediatric CPR/AED Review	 Classroom 	\$19
	HSSSFA404	Adult First Aid/CPR/AED	 Classroom Classroom / Web based 	\$27
	HSSSFA404C	Adult First Aid/CPR/AED Challenge	 Classroom 	\$19
	HSSSFA404R	Adult First Aid/CPR/AED Review	 Classroom 	\$19
	HSSSFA411	Pediatric First Aid/CPR/AED*	 Classroom Classroom / Web based 	\$27
	HSSSFA411C	Pediatric First Aid/CPR/AED Challenge*	* Classroom	\$19
	HSSSFA411R	Pediatric First Ald/CPR/AED Review*	 Classroom 	\$19

Appendix A1 National Authorized Provider Course Fees

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	Nationa	I Authorized Provider Course F	ees	
Category	Course ID	New Course Title	Delivery Method	New AP (TP) Fee
-	HSSSFA415	Adult and Pediatric First Aid/CPR/AED	 Classroom Classroom / Web based 	\$27
	HSSSFA415C	Adult and Pediatric First Aid/CPR/AED Challenge	 Classroom 	\$19
	HSSSFA415R	Adult and Pediatric First Ald/CPR/AED Review	 Classroom 	\$19
	HSSSFA501	Epinephrine Auto-Injector Training	, • Classroom	\$8
	HSSSFA502	Asthma Inhaler Training	Classroom	\$8
	HSSSST107	Sports Injury Prevention and First Aid with Adult and Child CPR/AED	 Classroom 	\$27
_	HSSSST107C	Sports Injury Prevention and First Ald with Adult and Child CPR/AED Challenge	 Classroom . 	\$19
First Aid/CPR/AED	HSSSST107R	Sports Injury Prevention & First Ald with Aduit and Child CPR/AED Review	Classroom	\$19
Vid/C	HSSWFA101	Wilderness and Remote First Aid	* Classroom	\$19
First /	HSSRTE115	Responding to Emergencies	Classroom	\$27
	HSSRTE115C	Responding to Emergencies Challenge	Classroom	\$19
	HSSRTE115R	Responding to Emergencies Review	 Classroom 	\$19
	HSSYTH101	Basic Ald Training	 Classroom 	\$10
	HSSBBP101	Bloodborne Pathogens	 Classroom 	\$10 [·]
ľ	HSSBBP101	Bloodborne Pathogens	Web based	N/A
	HSSBBP102	Bloodborne Pathogens for Tattoo Artists	 Web based 	N/A
ľ	HSSPFA201	Cat and Dog First Aid	 Glassroom 	\$19
ŀ	HSSCPR101	Citizen CPR	Classroom	N/A
Category	Course ID	New Course Title	Delivery Method	New AP (TP) Fee

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Appendix A1

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	Nationa	I Authorized Provider Course I	Fees	
ving	HSSCAR201	Babysitter's Training	Classroom	\$10
Caregiving	HSSCAR301	Nurse Assistant Training	 Classroom 	\$50
Category	Course ID	New Course Title	Delivery Method	New AP (TP) Fee
	HSSPRO101	CPR/AED for Professional Rescuers and Health Care Providers	* Classroom	\$27
	HSSPRO101C	CPR/AED for Professional Rescuers and Health Care Providers Challenge	* Classroom	\$19
Professional Rescuer	HSSPRO101R	CPR/AED for Professional Rescuers and Health Care Providers Review	Classroom	\$19
nal Re	HSSPRO102	Administering Emergency Oxygen	· Classroom	\$10
fessio	HSSPRO102C	Administering Emergency Oxygen	Classroom	\$8
Pro	HSSPRO102R	Administering Emergency Oxygen Review	 Classroom 	\$8
	HSSPRO103	Emergency Medical Response	Classroom	\$19
	HSSPRO103C	Emergency Medical Response Challenge	 Classroom 	\$19
	HSSPRO103R	Emergency Medical Response Review	 Classroom 	\$19
Category	Course ID	New Course Title	Delivery Method	New AP (TP) Fee
	HSSADM101	Fundamentals of Instructor Training	- Classroom	\$10
•	HSSAQU803	Lifeguarding Instructor (includes Deluxe Instructor Kit)	 Classroom 	\$35
ŋ	HSSAQU808	Water Safety Instructor	 Classroom . 	\$35
ulu	HSSCAR801	Babysitter's Training Instructor	# Classroom	\$27
Trai	HSSCPR701	Citizen CPR Leader Training	 Classroom 	N/A
, ro	HSSPFA701	Cat and Dog First Ald Leader	Classroom	\$27
Insructor Training	HSSPRO801	CPR/AED for Professional Rescuers and Health Care Providers Instructor (includes Deluxe Instructor Kit)	* Classroom	\$35
	HSSPRO805	Emergency Medical Response Instructor (includes Deluxe Instructor Kit)	 Classroom 	\$35
	HSSSFA801	First Aid/CPR/AED Instructor (includes Deluxe Instructor Kit)	* Classroom	\$35

Appendix A1

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Appendix A1

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National	Authorized Provider Course Fe	es			
HSSWFA801	Wilderness and Remote First Ald Instructor	•	Classroom	\$35	
	(includes instructor and participant materials)				

Items in *italics* within the course title columns are not part of the course titles, * These courses are available in Spanish. NOTE: Instructor Updates and Quick Starts are currently free.

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Category	Course ID	New Course Title	Delivery Method	New AP (TP) Fee
	HSSAQU201	Parent and Child Aquatics Level 1	 Classroom 	see below
	HSSAQU202	Parent and Child Aquatics Level 2	 Classroom 	see below
	HSSAQU206	Level 1 - Introduction to Water Skills ,	- Classroom	see below
	HSSAQU207	Level 2 - Fundamentals of Aquatic Skills	 Classroom 	see below
	HSSAQU208	Level 3 - Stroke Development	 Classroom 	see below
	· : - · ·			
	HSSAQU209	Level 4 - Stroke Improvement	 Classroom 	see below
	HSSAQU210	Level 5 - Stroke Refinement	Classroom	see below
Aquatics	HSSAQU211	Level 6 - Swimming and Skill Proficiency - Personal Water Safety	 Classroom 	see below
Ă	HSSAQU212	Level 6 - Swimming and Skill Proficiency - Fundamentals of Diving	Classroom	see below
	HSSAQU213	Level 6 - Swimming and Skill Proficiency - Fitness Swimmer	Classroom	see below
	HSSAQU302	Basic Water Rescue	 Classroom 	\$5
	HSSAQU402	Lifeguarding	Classroom	\$35
	HSSAQU402C	Lifeguarding Challenge	Classroom	\$27
·	HSSAQU402R	Lifeguarding Review	Classroom	\$27
	HSSAQU403	Waterfront Lifeguarding	 Classroom 	\$35
ł	HSSAQU404	Waterpark Lifeguarding	 Classroom 	\$35

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2013 Learn-to-Swim Pricing Structure

The Aquatics Team is pleased to announce the new pricing structure for our 2013 Learn-to-Swim program. It consists of an annual fee per facility, based on projected 2013 enrollees at each facility. <u>No additional student learning fees will be assessed</u> for participants in the Learn-to-Swim program for 2013. As in 2012, discounts are offered for facilities that also teach the American Red Cross Lifeguarding Program.

The 2013 Learn-to-Swim pricing for American Red Cross Aquatics Partners is as follows:

Annual Volume of	Facilities that offer Red	Facilities that do not offer Red	Completion Cards
Enrollees	Cross Lifeguarding	Cross Lifeguarding	Included
0 - 75	\$200	\$240	75
76 - 500	\$300	\$360	500
501 - 999	\$650	\$780	999 -
1,000 +**	\$975	\$1170	1500

**Additional completion cards are available for a nominal fee plus shipping (details to be announced)

Each participating facility also receives:

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- Access to a dedicated aquatics online store, offering the convenience of one-stop shopping for training and other pool supplies, with exclusive offers and promotions for our partners throughout the year
- · Simplified registration, ordering, and fulfillment processes
- Educational swim stroke posters and temporary tattoos
- Samples of the new Learn-to-Swim Achievement Booklets (additional copies will be available for purchase)

Enrollment in the 2013 Learn-to-Swim package will begin in late December, 2012, with materials shipping in early January, 2013. You will receive an e-mail notification when enrollment is open, along with information on how to contact your Aquatics Representative should you have any questions.

Be sure to sign up before June 1, 2013, to have your 2013 Course Records accepted by the Training Support Center.

We appreciate your continued partnership and look forward to helping more Americans enjoy the water safely.

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APPENDIXB

Authorized Provider Instructors

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Palm Beach County – Aqua Crest Pool

Instructors who will be teaching for your company/organizations should be listed below. Each instructor should have a profile in the American Red Cross Learning Center (Saba) which includes contact information including email, address, phone and current instructor certifications. PLEASE MAKE ADDITIONAL COPIES OF THIS PAGE AS NEEDED.

Instructor Name	Email Address	Home Address	Current Instructor
	Phone Number		Certification
Melissa Bunnell	561-278-7104		WSI
	Whoaaamelissa@live.com		
Kathleen Rifflard			WSI
	Krifflar@fau.edu		
Eddie Wilson			WSI
	Twilson@teamgfa.com		
Kenza Ayed			WSI
	Kayed2012@fau.edu		
Brooke Kirchner	•		WSI
	BKirchner2012@fau.edu	1	
Tim Cox			WSI
	Tim5645@fau.edu		
Marco Alonso			WSI
	marguitost3@hotmail.com		
Mike Goodwin			WSI
	Mike2Suzy@gmail.net		

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APPENDIXB

Authorized Provider Instructors Palm Beach County – Lake Lytal Family Aquatic Complex page 1 of 2

Instructors who will be teaching for your company/organizations should be listed below. Each instructor should have a profile in the American Red Cross Learning Center (Saba) which includes contact information including email, address, phone and current instructor certifications. PLEASE MAKE .ADDITIONAL COPIES OF THIS PAGE AS NEEDED.

Instructor Name	Email Address! Phone Number	Home	Address	Current Instructor Certification
Jimmy Davis	jrdavis@pbcgov.org		6138 Reynolds St. WPB, FL 33411	LG, WSI
Greg Paine	Xxinsaynexx119@aol.com	I	7903 Burlwood Ln. .ake Worth, FL 33467	LGI, WSI
Ross Kudirka	Dagoat44444@yahoo.com	L	7903 Burlwood Ln. ake Worth, FL 33467	LG, WSI
Carlos Jacinto	Carlosjacinto31@yahoo.co <u>m</u>		1588 Ferngran Ave WPB, FL 3415	LGI, WSI
Jonathan Bennett	tenjjb@gmail.com		142 Palo Verde Place Haverhill, FL 33415	LG,WSI
Danny Ahonkhai	Bluefusion29@gmail.co		1973 Brandywine Rd Apt#108 WPB, FL	LG, WSI
Sean Arthur	Seanarthur3789@yahoo.	<u>.</u>	1973 Brandywine Rd Apt#108 WPB, FL	LG, WSI
Tyler Corazzini	t.corazzini@aol.com	•	9596 Arbor Meadów Drive Boynton Bch, FL 33437	,
Matt Odell	mattrodell@att.net		5832 Tarragon Drive WPB, FL 33415	LG, WSI

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APPENDIX B

Authorized Provider Instructors Palm Beach County – Lake Lytal Family Aquatic Complex Page 2 of 2

Instructors who will be teaching for your company/organizations should be listed below. Each instructor should have a profile in the American Red Cross Learning Center (Saba) which includes contact information including email, address, phone and current instructor certifications. PLEASE MAKE .ADDITIONAL COPIES OF THIS PAGE AS NEEDED.

Instructor Name	Email Address: Phone Number	Home Address	Current Instructor Certification
Megan Peters	Meganp094@gmail.com	5657 Chase Court WPB, FL 33415	LG, WSI
Nicole D'angelo	<u>Colish94@aol.com</u>	5068 Northern Lights Dr Greenacres, FL 33463	LO, WSI
Tatiana Mamola	tmamola@comcast.net	138 Berenger Walk Wellington, FL 33414	LG, WSI
Karly Rudy	<u>Krllt@my.fsu.edu</u>	4251 Fox Trace Boynton Bch, FL 33436	LG, WSI
Olivia Dugan	<u>Obd11@my.fsu.edn</u>	11754 Whitemarsh Drive Wellington, FL 33414	LG, WSI
Garrett Obergfell	Oceanimage2@aol.com	4128 Newtonhall Dr Orlando, FL 32826	LG, WSI
Randall Ryles	Randallryles@yahoo.com	n 813 South Mangonia Cir WPB, FL 33401	LG, WSI

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APPENDIXB Authorized Provider Instructors

Palm Beach County – North County Aquatic Complex

Instructors who will be teaching for your company/organizations should be listed below. Each instructor should have a profile in the American Red Cross Learning Center (Saba) which includes contact information including email, address, phone and current instructor certifications. PLEASE MAKE .ADDITIONAL COPIES OF THIS PAGE AS NEEDED.

Instructor Name	Email Address Phone Number	Home Address	Current Instructor Certificaiton
Philip Galfano	pgalfano@pbcgov.org 561-745-0241	861 Toney Penna Drive Jupiter, Fl	WSI/ LGI
Alessandra Caliendo	acaliendo@pbcgov.org 561-745-0241	861 Toney Penna Drive Jupiter, Fl	WSI/ LGI
Isabelle Stalker	<u>isabelle.stalker@yahoo.com</u> 561-745-0241	861 Toney Penna Drive Jupiter, Fl	WSI/ LGI
Amanda Bronson	<u>abronson422@yahoo.com</u> 561-745-0241	861 Toney Penna Drive Jupiter, Fl	WSI/LG
Paul McKeon		861 Toney Penna Drive Juniter, Fl	WSI/LG
Jesse Murphy	<u>jtsnmurphy@yahoo.com</u> 561-745-0241	861 Toney Penna Drive Jupiter, Fl	WSI .
Austin Hoffman	austiuhoffinan8790@yahoo.com 561-745-0241	861 Toney Penna Drive Jupiter, Fl	WSI .
Chris Sherpitis	<u>csherp2@gmail.com</u> 561-745-0241	861 Toney Penna Drive Jupiter, Fl	WSI
Christine McCully	christinemccullyartist@yahoo.com 561-745-0241	861 Toney Penna Drive Jupiter, Fl	WSI
Houston Park	<u>surfski153@aim.com</u> 561-745-0241	861 Toney Penna Drive Jupiter, Fl	WSI
Krista Karlsen	kristakarlsen@me.com 561-745-0241	861 Toney Penna Drive Jupiter, Fl	WSI
Spencer Groth	<u>roxygurxox@aim.com</u> 561-745-0241	861 Toney Penna Drive Jupiter, Fl	WSI
Andrew Cunningham	andrewc2652@yahoo.com 561-745-0241	861 Toney Penna Drive Jupiter, Fl	WSI
Caitlin Dundey		861 Toney Penna Drive Jupiter, Fl	WSI
Jennifer Dunbar	jennifer6269@comcast.net 561-745-0241	861 Toney Penna Drive Jupiter, Fl	WSI
John Marra	<u>jmmarra24@hotmail.com</u> 561-745-0241	861 Toney Penna Drive Jupiter, Fl	WSI
Leslie Cleaver	<u>lcleaver@ufl.edu</u> 561-745-0241	861 Toney Penna Drive Jupiter, Fl	WSI
Shelby McCartney	<u>slmsurfer2@aol.com</u> 561-745-0241	861 Toney Penna Drive Jupiter, Fl	WSI
Marlon Murasko	<u>fifishi@aol.com</u> 561-745-0241	861 Toney Penna Drive Jupiter, Fl	WSI
Tanner Ortiz	tannerrortiz772@gmail.com 745-0241	861 Toney Penna Drive Jupiter, Fl	WSI

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APPENDIXB Authorized Provider Instructors

Palm Beach County --Pioncer Park Aquatic Complex

Instructors who will be teaching for your company/organizations should be listed below, Each instructor should have a profile in the American Red Cross Learning Center (Saba) which includes contact information including email, address, phone and current instructor certifications. PLEASE MAKE ADDITIONAL COPIES OF THIS PAGE AS NEEDED.

Instructor Name	Instructor Name Email Address/ Home Address		Current Instructor
	Phone Number	•	Certification
Alexander Williams	<u>RPBbace15@yahoo.com</u> 561-261-0913	14303 Flora Lane, Wellington, Fl 33414	WSI
Brandon Pelham	kylepelham@yahoo.com 561-261-2214	360 Kismet Ave, Pahokee, FL 33476	WSI
Gențle Harrison	Gentleharrison19@yahoo.com 561-692-1286	1902 Belle Glade Gardens, Belle Glade, FL 33430	WSI
Russell Lewis	<u>muckboy35@yahoo.com</u> 561-983-7329	589 SW 6 th St., Belle Glade, FL 33430	WSI
Dearmayl Sherrod	Dearmaylsherrod@yahoo.com 561-449-3504	33 Mango Ave., Belle Glade, FL 33430	WSI
Levontae Martin	levontael.martin@yahoo.com 561-859-3519	609 SW 14 ^m St., Belle Glade, FL 33430	WSI

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APPENDIXB Authorized Provider Instructors

Palm Beach County Santaluces Aquatic Complex

Instructors who will be teaching for your company/organizations should be listed below. Each instructor should have a profile in the American Red Cross Learning Center (Saba) which includes contact information including email, address, phone and current instructor certifications. PLEASE MAKE .ADDITIONAL COPIES OF THIS PAGE AS NEEDED.

Instructor Name	Email Address Phone Number	Home Address	Current Instructor Certification
Landon Heinrichs	<u>Heinrichs@brynatyn.Edu</u> 561-632-6387	5880 Carson Pl Lake Worth, FL 33463	WSI
Brandon Coleman	561-234-9608	1255 Beacon Circle, Wellington, FL 33414	WSI
Riley Phillips	561-400-3327	10393 White Pinto CT, Lake Worth, FL 33449	WSI
Carl Rosen	<u>N00664945@unf.edu</u> 561-603-4913	. 15610 Meadow Wood Dr Wellington, FL 33414	WSI
Daniella Ruch	<u>D.ruch15@gmail.com</u> 954-540-9247	3704 Miramontes Circle, Wellington, FL 33414	WSI
Shane Jezowski	561-301-9204	6537 Venetian Dr, Lake Worth, FL 33462	WSI
Richard Whalen	<u>Rtw01@aol.com</u> 561-723-7156	7815 North Fork Dr, West Palm Beach, FL 33411	WSI LGI
John Cable	<u>jrcable18@yahoo.com</u> 561-847-5251	7659 Worral Dr, Lake Worth, FL 33463	WSI

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Authorized Provider Instructors

<u>Palm Beach County –</u> <u>Gleneagles Country Club Aquatic</u> <u>Center CMMA Therapeutic</u> <u>Recreation Complex</u>

Instructors who will be teaching for your company/organizations should be listed below. Each instructor should have a profile in the American Red Cross Learning Center (Saba) which includes contact information including email, address, phone and current instructor certifications. PLEASE MAKE .ADDITIONAL COPIES OF THIS PAGE AS NEEDED.

Instructor Name	Email Address Phone Number	Home Address	Current Instructor Certification
Stacy M. Staebell	StacyStaebell@hotmail.com 561-818-0848	18 Ocean Breeze St. #6 Lake Worth, FL 33460	WSI & WSI Instructor Trainer
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Authorized Provider Instructors Palm Beach County – Calypso Bay Waterpark

Instructors who will be teaching for your company/organizations should be listed below. Each instructor should have a profile in the American Red Cross Learning Center (Saba) which includes contact information including email, address, phone and current instructor certifications. PLEASE MAKE .ADDITIONAL COPIES OF THIS PAGE AS NEEDED.

Instructor Name	Email Address! Phone Number	Home Address	Current Instructor Certificaiton
Diana Rodriguez	dL1111@aol.com	3331 Baltusrol Lane Lake Worth, FL 33467	LGI WSI
Lindsay Dalton Juckett	ldalton@pbcgov.org	459 Mulberry Grove Road Royal Palm Beach, FL 33411	LGI WSI
Katie Price	Shortiek2002@aol.com	11837 Balsam Drive Royal Palm Beach, FL 33411	LGI WSI
Kamar Williams	Kamarwilliams178@comcast.net	178A Sparrow Drive Royal Palm Beach, FL 33411	LGI WSI
Christina Addotta	Cadotta143@aol.com	16528 Temple Blvd Loxahatchee, FL 33470	WSI
Kacie Jones	kaciemareejones@yahoo.com	1190 Bayyiew Way Wellington, FL 33414	WSI
Kori McMahon	Mcmahon4@mail.usf.edu	19302 Capet Creek Court Loxahatchee, FL 33470	WSI
Lindsay Eisele	taglinz@aol.com	1711 Pierside Circle Wellington, FL 33414	WSI
, Rory Padgett	rorypadgett@gmail.com	13616 N. 58 th Court Royal Palm Beach, FL 33411	WSI
Angela McLaughlin	princesstigerlily@bellsouth.net	171 Martin Circle Royal Palm Beach, FL 33411	WSI
Laura Geller	Lgellerl1@aol.com	15507 Whispering Willow Drive Wellington, FL 33414	WSI
Steven Carrasquilla	<u>s.carrasquilla@yahoo.com</u>	15268 Orange Blvd Loxahatchee, FL 33470	WSI
Joshua Vazquez	Jdvaz10@gmail.com	110 Nottingham Road Royal Palm Beach, FL 33411	WSI

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APPENDIXB

<u>Authorized Provider Instructors</u> <u>Palm Beach County-</u> <u>Coconut Cove Waterpark</u>

Instructors who will be teaching for your company/organizations should be listed below. Each instructor should have a profile in the American Red Cross Learning Center (Saba) which includes contact information including email, address, phone and current instructor certifications. PLEASE MAKE .ADDITIONAL COPIES OF THIS PAGE AS NEEDED.

Instructor Name	Email Address/ Phone Number	Home Address	Current Instructor Certification
Andrea Walsh	awalsh@pbcgov.org 954-798-7120	7772 Blackwood Lane Lake Worth FL 33467	LGI WSI
Jesse Rizzi	jesserizzi@yahoo.com 561-715-3884	19443 Colorado Circle Boca Raton FL 33434	LGI
Cody Nevils	<u>Codman1@bellsouth.net</u> 561-789-9123	12950 Elmford Lane Boca Raton FL 33478	WSI
Sarah Shahady	<u>Sshahady95@gmail.com</u> 919-791-6566	22329 Rushmore Place Boca Raton FL 33428	WSI
John Blalock	<u>Jbb091@yahoo.com</u> 561-702-3401	21599 Halstead Drive Boca Raton FL 33428	WSI
Edward Stinson	Trestinson@aol.com 561-702-9236	616 NW 45 th Drive Delray Beach FL 33445	WSI
Joanna Stallone	joannastallone@gmail.com 561-756-3007	21215 Sweetwater Ln N Boca Raton FL 33428	WSI

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Authorized Provider Instructors

Palm Beach County -South Ocean Rescue

Instructors who will be teaching for your company/organizations should be listed below. Each instructor should have a profile in the American Red Cross Learning Center (Saba) which includes contact information including email, address, phone and current instructor certifications. PLEASE MAKE .ADDITIONAL COPIES OF THIS PAGE AS NEEDED.

Instructor Name	Email Address! Phone Number	Home Address	Current Instructor Certification
Phil Wotton	pwotton@pbcgov.org 629-8772	707 SE 4 th Ave Delray Beach, Fl. 33483	Lifeguarding Instructor
Steve Kaes	<u>skæes@pbcgov.org</u> 629-8773	6257 Lansdowne Cir. Boynton Beach, Fl. 33472	Lifeguarding Instructor
Brian McManus	inemanusbl@comeast.net 966-8809	248 Pershing Way WPB, Fl. 33401	Lifeguarding Instructor
Allan MacQueen	soundhip69@yshoo.com 906-6143	365 Churchill Rd. WPB, Fl. 33405	Lifeguarding Instructor
Chris Buchanan	bikestone@hellsouth.net 533-5805	1819 Pierce Dr. Lake Worth, FI. 33460	Lifeguarding Instructor
Dylan Owens	dylanrowens@sol.com 386-7393	4533 Highgate Dr. Delray Beach, Fl. 33445	Lifeguarding Instructor

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