Agenda Item #:

44-1

PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS

AGENDA ITEM SUMMARY

Meeting Date:

June 7, 2016

[] Consent [] Ordinance

[X] Regular

[] Public Hearing

Submitted By:

Department of Economic Sustainability

Submitted For:

Administration

I. EXECUTIVE BRIEF

Motion and Title: Staff recommends motion to approve on preliminary reading and advertise for a public hearing on June 21, 2016 at 9:30 a.m.: an ordinance of the Board of County Commissioners of Palm Beach County, Florida, establishing an exemption from certain ad valorem taxation to encourage economic development in the County for Sikorsky Aircraft Corporation, an existing business; providing for a finding that requirements have been met; providing for the amount of revenue available from ad valorem tax sources for the current fiscal year; providing for the amount of revenue lost by virtue of the economic development ad valorem tax exemptions currently in effect; providing for the estimated revenue lost attributable to the exemption granted to Sikorsky Aircraft Corporation; providing for the period of time for which the exemption will remain in effect and the expiration date of the exemption; providing for annual reporting requirement; providing for applicability; providing for inclusion in the Code of Laws and Ordinances; providing for severability; providing for repeal of laws in conflict; and providing for an effective date.

Summary: On July 21, 2015, the Board of County Commissioners (BCC) approved Economic Development Incentive Agreement (R2015-0950) with Sikorsky Aircraft Corporation (Sikorsky) providing an Ad Valorem Tax Exemption of up to \$128,575 over a three (3) year period, and providing an economic development cash incentive in the amount of \$18,200. The Ad Valorem Tax Exemption is for real property and tangible personal property improvements undertaken in the company's expansion of a 33,000 square foot addition to its CH-53K Marine helicopter testing facility. The exemption, together with the incentive payment, serves as the local financial support for the State of Florida's commitment to the company of \$698,000 under the Qualified Target Industry Tax Refund Program (QTI). The Agreement requires Sikorsky to make a minimum \$10.3 Million capital investment, create 14 new jobs over a three (3) year period at an annualized average wage of \$80,000, and maintain those jobs for three (3) years, as well as retain 81 existing jobs for three (3) years. As required under Palm Beach County's Economic Development Ad Valorem Tax Exemption Program implemented by the BCC through adoption of Ordinance 2013-022, Sikorsky Aircraft Corporation has filed an application with the Property Appraiser's (PA) office, and the PA has issued a determination that the project meets the requirements under Florida Statute 196.012 for an Ad Valorem Tax Exemption (attached as Exhibit B to the proposed Ordinance). This Ordinance is being presented to the BCC as required by State statute. District 1 (JB)

Background and Policy Issues: The County's Economic Development Ad Valorem Tax Exemption Program may be used as local participation for the State QTI program and is designed to motivate businesses by providing funding assistance to either relocate to or establish a facility in Palm Beach County, or to help an existing local business with an expansion project which creates full time jobs, increases the County's tax base, and strengthens and diversifies the local economy.

Attachment(s): 1. Proposed Ordinance for	Economic Development Ad Valorem Tax Exemption	for Sikorsky Aircraft Corporation	
Recommended By:	Show HOLL MIN	5-26-110	
-	Department Deputy Director	Date	
Approved By:	Mancy & Bolin	5/07/16	

Assistant County Administrator

II. FISCAL IMPACT ANALYSIS

Five Year Summary of Fiscal Impact:

A.

Fiscal Years	2016	2017	2018	2019	2020
Capital Expenditures	\$8,400	\$4,900	\$4,900		
Operating Costs					
External Revenues	\$29,987	\$49,294	\$49,294		
Program Income					
In-Kind Match (County)					
NET FISCAL IMPACT	\$38,387	\$54,194	\$54,194		
# ADDITIONAL FTE POSITIONS (Cumulative)					

Budget Account No.:	res <u>x</u>	NO
Fund <u>1539</u> Dept <u>143</u> Unit <u>1143</u> Object <u>8</u>	<u>201</u> Program Cod	e/Period

B. Recommended Sources of Funds/Summary of Fiscal Impact:

The source of the County's financial support is an \$18,200 cash incentive from general fund contingency reserve dollars combined with an ad valorem tax exemption of \$128,575 for a three (3) year period. The tax exemption calculation is based on a valuation assessment of \$6,271,428. When the current millage rate is applied, the PBC tax revenue which would be lost for 2016 is estimated to be \$29,987, if so approved by the Board of County Commissioners.

C.	Departmental Fiscal Review:		SUL	
		3/1	Shairette Major, Fiscal Manager II	

	III.	REVIEW COMMENTS
A.	OFMB Fiscal and/or Contract Dev	velopment and Control Comments:
	Shen An	Contract Development and Control
B.	Legal Sufficiency:	J. President
	Assistant County Attorney	
C.	Other Department Review:	
	Department Director	

1 2 3

ORDINANCE NO. 2016-__

AN ORDINANCE OF THE **BOARD** OF COUNTY COMMISSIONERS OF PALM BEACH COUNTY, FLORIDA, ESTABLISHING AN EXEMPTION FROM CERTAIN VALOREM **TAXATION ENCOURAGE** TO **ECONOMIC DEVELOPMENT** IN THE COUNTY **FOR** SIKORSKY CORPORATION, AIRCRAFT AN EXISTING BUSINESS; PROVIDING FOR A FINDING THAT REQUIREMENTS HAVE BEEN MET; PROVIDING FOR THE AMOUNT OF REVENUE AVAILABLE FROM AD VALOREM TAX SOURCES FOR THE CURRENT FISCAL YEAR; PROVIDING FOR THE AMOUNT OF REVENUE LOST BY VIRTUE OF THE ECONOMIC DEVELOPMENT ΑD VALOREM TAX **EXEMPTIONS** CURRENTLY IN EFFECT; PROVIDING FOR THE ESTIMATED REVENUE LOST ATTRIBUTABLE TO THE EXEMPTION GRANTED TO **SIKORSKY** AIRCRAFT CORPORATION: PROVIDING FOR THE PERIOD OF TIME FOR WHICH THE WILL EXEMPTION REMAIN IN **EFFECT** AND THE EXPIRATION DATE OF THE EXEMPTION; PROVIDING FOR ANNUAL REPORTING REQUIREMENT; PROVIDING FOR APPLICABILITY; PROVIDING FOR INCLUSION IN THE CODE OF **LAWS** AND ORDINANCES; **PROVIDING** FOR SEVERABILITY; PROVIDING FOR REPEAL OF LAWS IN CONFLICT; AND PROVIDING FOR AN EFFECTIVE DATE.

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- WHEREAS, Article VII, Section 3, of the Constitution of the State of Florida, and Section 196.1995, Florida Statutes, authorizes the granting of economic development ad valorem tax exemptions to new businesses and expansions of existing businesses upon the successful passage of a referendum; and
- WHEREAS, a successful referendum was held on November 6, 2012, resulting in the 31 enactment of Ordinance No. 2013-022, known as the "Economic Development Ad Valorem 32
- 33 Tax Exemption Ordinance of Palm Beach County, Florida"; and
- WHEREAS, such Ordinance establishes the requirements for exemption consideration, 34
- 35 including the submission of an application; and
- WHEREAS, Sikorsky Aircraft Corporation has submitted an application for an exemption; 36
- 37
- WHEREAS, all affected and interested agencies representative of the business and general 38
- community have reviewed said application, and provided comments on the granting of same; 39
- 40
- WHEREAS, all statutory and Ordinance requirements have been satisfied. 41
- NOW, THEREFORE, BE IT ORDAINED BY THE BOARD OF COUNTY COMMISSIONERS 42
- OF PALM BEACH COUNTY, FLORIDA, that: 43
- 44 SECTION 1. Title
- This Ordinance shall be known as the "Economic Development Ad Valorem Tax Exemption 45
- 46 Ordinance - Sikorsky Aircraft Corporation."
- SECTION 2. Finding That Requirements Have Been Met 47
- The Board of County Commissioners of Palm Beach County, Florida, based on the application 48
- submitted by Sikorsky Aircraft Corporation, and the report of the Property Appraiser, finds 49
- that Sikorsky Aircraft Corporation has met all the requirements of Ordinance No. 2013-022, 50
- and meets the requirements of Section 196.012(15), Florida Statutes and that granting the 51
- exemption will result in an economic benefit to Palm Beach County. 52

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SECTION 3. Ad Valorem Tax Revenues

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- 2 The revenues available to Palm Beach County for the current fiscal year from ad valorem tax
- 3 sources are \$729,479,110 (operating). The revenues lost to Palm Beach County for the
- 4 current fiscal year by virtue of the ad valorem tax exemptions currently in effect are \$178,558.
- 5 The estimated revenues to be lost for the current year by granting this exemption are \$29,987.

6 SECTION 4. Term of Exemption; Expiration Date

The Economic Development Ad Valorem Tax Exemption granted to Sikorsky Aircraft Corporation for an existing business expansion shall be for a period of three (3) tax years commencing on January 1, 2016 and expiring on December 31, 2018. The ability to receive an exemption for the period granted is conditioned upon Sikorsky Aircraft Corporation's ability to maintain the expanded existing business as defined in Ordinance No. 2013-022, throughout the three (3) year exemption period and in accordance with the terms of the Economic Development Incentive Agreement entered with Palm Beach County. Sikorsky Aircraft Corporation shall submit an annual report to the Board of County Commissioners evidencing satisfaction of this condition along with a completed Annual Exemption Renewal Application (DR-418) in such forms as are attached hereto and made a part hereof as Exhibit "A." Sikorsky Aircraft Corporation shall furnish any and all information as the Board of County Commissioners or its designee deems necessary for the purpose of determining continued performance of the imposed conditions. Should Sikorsky Aircraft Corporation fail to satisfy the conditions set forth herein, the Board of County Commissioners may revoke the exemption and recover any taxes waived pursuant to Section 9 of Ordinance No. 2013-022.

SECTION 5. Grant of Exemption

After consideration of the application submitted by Sikorsky Aircraft Corporation, a copy of which is attached hereto and made a part hereof as Exhibit "B" which includes the report of the Property Appraiser, in accordance with the procedure set forth in Ordinance No. 2013-022, the Board of County Commissioners hereby grants and establishes an exemption from ad valorem taxation of one hundred percent (100%) of the assessed value of the net increase in qualifying tangible personal property acquired and added improvements to real property by Sikorsky Aircraft Corporation, provided such net increase in qualifying tangible personal property and real property improvements facilitate Sikorsky Aircraft Corporation's expansion of its existing business located at 17900 Beeline Highway, Jupiter, FL 33478. Sikorsky Aircraft Corporation agrees to abide by the terms and conditions set forth in Ordinance No. 2013-022, and any and all amendments thereto, as well as any policies and procedures related to the Economic Development Ad Valorem Tax Exemption Program as may be adopted from time to time, and, in accordance with the terms of the Economic Development Incentive Agreement between Palm Beach County and Sikorsky Aircraft Corporation. Failure to abide by same may result in a revocation of the exemption and the recovery of any taxes waived pursuant to Section 9 of Ordinance No. 2013-022, and pursuant to the terms and conditions of the Economic Development Incentive Agreement between Palm Beach County and Sikorsky Aircraft Corporation. No exemption shall be granted on the land on which improvements for the expansion of the existing business are made by Sikorsky Aircraft Corporation.

1 **SECTON 6.** Applicability

- 2 The exemption applies only to taxes levied by Palm Beach County. The exemption does not
- apply to taxes levied by a municipality, school district, or special taxing district, or to taxes 3
- 4 levied for the payment of bonds or taxes authorized by a vote of the electors pursuant to
- 5 Section 9 and Section 12, Article VII of the State Constitution.

6 SECTION 7. Inclusion in the Code of Laws and Ordinances

- 7 The provisions of this Ordinance shall become and be made a part of the Code of Laws and
- Ordinances of Palm Beach County, Florida. The sections of this Ordinance may be 8
- renumbered or relettered to accomplish such, and the word "Ordinance" may be changed to 9
- 10 "section", "article", or any other appropriate word.

11 **SECTION 8. Severability**

- 12 If any section, paragraph, sentence, clause, phrase, or word of this Ordinance is for any
- reason held by a Court to be unconstitutional, inoperative or void, such holding shall not affect 13
- 14 the remainder of this Ordinance.

15 SECTION 9. Repeal of Laws in Conflict

- All local ordinances in conflict with any provision of this Ordinance are hereby repealed to the 16
- 17 extent of such conflict.

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18 **SECTION 10. Effective Date**

- 19 The provisions of this Ordinance shall become effective upon filing with the Secretary of State.
- APPROVED AND ADOPTED by the Board of County Commissioners of Palm Beach County, 20

21	Florida on the	_day of _	, 2016.
22 23 24 25 26	ATTEST: CLERK & COMPTROLLER SHARON R. BOCK		PALM BEACH COUNTY, FLORIDA BY ITS BOARD OF COUNTY COMMISSIONERS
27 28 29 30	By: Deputy Clerk	A Managaraga a	By: Mary Lou Berger, Mayor
31 32 33 34	APPROVED AS TO TERMS AND CONDITIONS:		APPROVED AS TO FORM AND LEGAL SUFFICIENCY:
35 36 37 38 39	By: Sherry Howard, Deputy Direct Dept. of Economic Sustainabi	tor lity	By: James Brako Assistant County Attorney

EFFECTIVE DATE: Filed with the Department of State on the ____ day of _____, 2016.

2016 NEW

Signature, Property Appraiser

ECONOMIC DEVELOPMENT AD VALOREM PROPERTY TAX EXEMPTION Chapter 196.1995, Florida Statutes

DR-418 R. 12/99

To be filed with the Board of County Commissioners, the governing boards of the municipality, or both, no later than March 1 of the year the exemption is desired to take effect.

1 Business name Sikorsky Aircraft Corp			Mailing address Loc	kheed N	Nartin Corporation, F	PQ Box 61511	Building 100
2 Please give name and telephone number of owner or person in	charge of	this business.	Roo	m U463	2 King of Prussia, P.	A 19406	
Name Donna Glddings			Telephone number		610-3	54-6181	
3 Exact Location (Legal Description and Street Addres 41-40, improvements located within NW1/4 of SEC 1	4 & NE	of SEC 15;	17900 Beeline Highw	l /ay, Jupit	er 4 Date you begin, bus	began, or will siness at this facility	25+ years
5 Description of the improvements to real property for New building construction/ renovation and modification.	which thi on of exi	ls exemption sting facility	n is requested		Date of comm construction o	encement of fimprovements	10/17/2011
6 Description of the tangible personal property for which the	ils exemp	otion is reque	sted and date when p	roperty wa	as, or is to be purchased	APPRAISER	Y'S USE ONLY
]	Date of	[Tax	payer's Estimate of		
Class or Item	Age	Purchase	Original Cost	Cond*	Fair Market Rent	Cond*	
Various Personal Property - See Attached			\$ 613,322		\$. \$	
Real Estate - See Attached			\$ 8,035,784		\$	\$	
Various Leasehold Improvments - See Attached			\$ 1,683,126		\$	\$	
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Average value of inventory on hand:			•	*Conditi	on: good, avg (avera	ige), or poor	
Any additional personal prope DR-405 (Tanglb			for which an exempti Tax Return) and a c			on form	
7 Do you desire exemption as a new business of	r √ ex	pansion of	an existing business		9 Trade levels (che	ck as many as	apply)
8 Describe type or nature of your business		·		☐ Reta		•	,
Aerospace/ Aircraft Manufacturing				☐ Sen		Other, specify:	-
10 Number of full-time employees to be employe	ed in Flo	orida		<u> </u>	The land	1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 -	
41.4.4.	crease			Inc	reage in productive out	fnut	T
In em	oloyment	14	0	% res	rease in productive ou sulting from this expans	sion N/A	%
11 Sales factor for the facility requesting exemp	tion:	·, · · · · · · · · · · · · · · · · · ·					
Total sales in Florida from this facility-one (1) location only		divided Tot by fac	al sales everywhere Illty-one (1) location (from this only	\$0 :	= 0	%
	e of inco lorida	orporation	N/A		Number of full-time employees at this lo	cation	
I hereby request the adoption of an ordinance granting Statutes. I agree to furnish such other reasonable infor Property Appraiser may request in regard to the exemple correct, and complete to the best of my knowledge and which he has any knowledge.)	mation a otion red	as the Board Juested here	d of County Commiss aln. I hereby certify th by someone other th	ioners, that the inf at the inf an the ta	ne governing authority or ormation and valuation	of the municipal stated above b	ity, or the v me is true.
Date 3/1/2016		• • • •	Signature, prep	arer 💆	<u>Chillip C. C.</u>	est_	
Signature, taxpayer			Preparer's addr	ess 55	lvan Allen Jr. Blvd. A	tlanta GA 303	808
Title Tax Manager			Preparer's telep	ohone nu	mber	404-817-571	15
	P	roperty A	ppraiser's Use O	nly		roto	*
l Total revenue available to the county or municip	ality for t	lhe current f	iscal year from ad va	lorem tax	sources	\$	******************************
II Revenue lost to the county or municipality for the	current f	iscal year by	v virtue of exemptions	previous	sly granted under this se	action \$.	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
Estimate of the revenue which would be lost to to for were granted and the property for which the	he count	ty or municip	callty during the curre	ent fiscal	year if the exemption a	pplied \$	
IV Estimate of the taxable value lost to the county of			exemption applied fo	r was gra			
Improvements to real property \$ V I have determined that the property listed above	meets ti	he definition	Personal prop		12(15) or (16), Florida	Statutes, as a	
1 1		isting busin			(, - , - , (, - ,) , , , , , , , , , , , , , , , ,		
VI Last year for which exemption may be applied	TT	TTT			**************************************		***************************************
Application to be filed not later than Marc	h 1						
whhitegrious to be used not later than Marc	11 1		1-				~ · · · · · · · · · · · · · · · · · · ·

Date

General Information

Ad Valorem property tax exemptions can be granted to new and expanding businesses only after the voters of a city and/or county vote in a referendum to allow that city or county to grant exemptions. Section 196,1995, Florida Statutes, requires that a referendum be held if: (1) The Board of County Commissioners or governing authority of a municipality (city or county commission) votes to hold such a referendum, or (2) if the county or city commission receives a petition signed by ten percent of the registered voters of the county or city. This referendum question can then be placed before the voters of a city or county at any regular election or special election called for voting on the tax incentive referendum or for any other purpose.

If the voters authorize exemptions, a company must first meet the definitions of a new or expanding business as stated in s. 196,012 (15) and (16), F.S.

The expansion must be on the same or a colocated site of the business current operations.

If a business meets one of the above definitions as a new or expanding business, it must then file this application with the county or city commission or both.

After the city or county commission receives this application, it must submit the application to the county property appraiser for review. After the property appraiser makes the report as to the fiscal impact of granting the exemption, the county or city commission shall then adopt an ordinance in the usual mannergranting the exemption, If it chooses to do so.

A business cannot receive exemption from school taxes or water management district taxes. Also a business must pay taxes that were voted by the voters of a city or county to pay for bond issues and other special tax levies authorized by the voters of a city or county.

The exemption can only be for the improvements to the real property and for tangible personal property. The land on which the new or expanding business is to be located will still be taxed and taxes must be paid on it.

The action taken by a city or county commission can only exempt the taxes paid to that governmental body. A city can only exempt its taxes; a county can only exempt its taxes. All other taxes must be paid.

Statutory Definitions

Section 196,011 Annual application required for exemption .-

(1)(a) Every person or organization who, on January 1, has the legal title to real or personal property, except inventory, which is entitled by law to exemption from taxation as a result of its ownership and use shall, on or before March 1 of each year, file an application for exemption with each year, the an application for exemption with the county property appraiser, listing and describing the property for which exemption is claimed and certifying its ownership and use. The Department of Revenue shall prescribe the forms upon which the application is made. Failure to make application, when required, on or before March 1 of any year shall constitute a waiver of the exemption privilege for that year, except as provided in subsection (7) or subsection (8).

Section 196.012(15) and (16), Florida Statutes

(15) "New business" means:

- (a)1. A business establishing 10 or more jobs to employ 10 or more full-time employees in this state, which manufactures, processes, compounds, fabricates, or produces for sale items of tangible personal property at a fixed location and which comprises an industrial or manufacturing plant;
- 2. A business establishing 25 or more jobs to employ 25 or more full-time employees in this state, the sales factor of which, as defined by s.220.15(5), for the facility with respect to which it requests an economic development ad valorem tax exemption is less than 0.50 for each year the exemption is claimed; or
- 3. An office space in this state owned and used by a corporation newly domiciled in this state; provided such office space houses 50 or more full-time employees of such corporation; provided that such business or office first begins operation on a site clearly separate from any other commercial or industrial operation owned by the same business.
- (b) Any business located in an enterprise zone that first begins operation on a site clearly separate from any other commercial or industrial operation owned by the same business.
- (c) A new business that is situated on property annexed into a municipality and that, at the time of annexation, is receiving an economic development ad valorem tax exemption from the county under s. 196.1995.
 - (16) "Expansion of an existing business" means:
- (a) 1. A business establishing 10 or more jobs to employ 10 or more full-time employees in this state, which manufactures, processes, compounds, fabricates, or produces for sale Items of tangible

personal property at a fixed location and which

comprises an industrial or manufacturing plant; or 2. A business establishing 25 or more jobs to employ 25 or more full-time employees in this state, the sales factor of which, as defined by s. 220.15(5). for the facility with respect to which it requests an economic development ad valorem tax exemption is less than 0.50 for each year the exemption is claimed; provided that such business increases operation on a site colocated with a commercial or industrial operation owned by the same business, resulting in a net increase in employment of not less than 10 percent or an increase in productive output of not less

than 10 percent.

(b) Any business located in an enterprise zone that increases operations on a site colocated with a commercial or industrial operation owned by the

same business.

Section 196.1995 Economic development ad

valorem tax exemption.(6) With respect to a new business as defined by s. 196.012(15)(c), the municipality annexing the property on which the business is situated may grant an economic development ad valorem tax exemption under this section to that business for a period that will expire upon the expiration of the exemption granted by the county, If the county renews the exemption under subsection (7), the municipality may also extend its exemption. A municipal economic development ad valorem tax exemption granted under this subsection may not extend beyond the duration of the county exemption.

Section 220.15(5), Florida Statutes

(5) The sales factor is a fraction the numerator of which is the total sales of the taxpayer in this state during the taxable year or period and the denom-inator of which is the total sales of the taxpayer everywhere during the taxable year or period.

(a) As used in this subsection, the term "sales" means all gross receipts of the taxpayer except interest, dividends, rents, royalties, and gross receipts from the sale, exchange, maturity, redemption, or other disposition of securities. Howe

1. Rental income is included in the term if a significant portion of the taxpayer's business consists of leasing or renting real or tangible personal property; and

2. Royalty income is included in the term if a significant portion of the taxpayer's business consists of dealing in or with the production, exploration, or development of minerals.

(b)1. Sales of tangible personal property occur in this state if the property is delivered or shipped to a purchaser within this state, regardless of the f.o.b. point, other conditions of the sale, or ultimate destination of the property, unless shipment is made via a common or contract carrier.

- 2. When citrus fruit is delivered by a 2. When circus truit is delivered by a grower-cooperative for a grower-member, by a grower-member to a cooperative, or by a grower-participant to a Florida processor, the sales factor for the growers for such citrus fruit delivered to such processor shall be the same as the sales factor for the most recent taxable year of that processor. That sales factor, expressed only as a percentage and not in terms of the dollar volume of sales, so as to protect the confidentiality of the sales of the processor, shall be furnished on the request of such a grower promptly after it has been determined for that taxable year.
- 3. Reimbursement of expenses under an agency contract between a cooperative, a growermember of a cooperative, or a grower and a processor is not a sale within this state.
- (c) Sales of a financial organization, including, but not limited to, banking and savings institutions, investment companies, real estate investment trust, and brokerage companies, occur in this state if derived from:
- 1. Fees, commissions, or other compensation for financial services rendered within this state;
- 2. Gross profits from trading in stocks, bonds, or other securities managed within this state;
 3. Interest received within this state, other
- than interest from loans secured by mortgages, deeds of trust, or other liens upon real or tangible personal property located in this state, and dividends received within this state;

 Interest charged to customers at places of business maintained within this state for carrying debit balances of margin accounts, without deduction of any costs incurred in carrying such accounts;

- 5. Interest, fees, commissions, or other charges or gains from loans secured by mortgages, deeds of trust or other liens upon real or tangible personal property located in this state or from installment sale agreements originally executed by a taxpayer or the taxpayer's agent to sell real or tangible personal property located in this state;
 6. Rents from real or tangible personal
- property located in this state; or
- 7. Any other gross income, including other interest, resulting from the operation as a financial organization within this state.

in computing the amounts under this paragraph, any amount received by a member of an affiliated group (determined under s. 1504(a) of the Internal Revenue code, but without reference to whether any such corporation is an "includable corporation" under s. 1504(b) of the Internal Revenue code) from another member of such group shall be included only to the extent such mount exceeds expenses of the recipient directly related thereto.

Lockheed Martin Corporation P.O. Box 61511 Building 100 Room U4632 King of Prussia, PA 19406

LOCKHEED MARTIN

February 26, 2016

General Appointment of Agency

Ernst & Young LLP is authorized to represent Sikorsky Aircraft Corporation, and any of its affiliates and subsidiaries as required per the engagement letter for all property tax matters. Ernst & Young LLP has the general power to represent us in receiving notices of value, filing of returns, obtaining copies of appraisals, tax assessment work papers, or any other information relevant to property tax matters. After consultation and discussion with us, Ernst & Young is also authorized to negotiate and accept any settlement reached with all assessment and appraisal authorities including boards of equalization, appraisal review boards, state tax commissions, or other entities exercising authorities or review of property tax assessments, abatement, exemptions or any matter upon which it has administrative jurisdiction.

This appointment of agency remains in effect until revoked in writing by Sikorsky Aircraft Corporation or Ernst & Young LLP. Ernst & Young LLP will provide the taxpayer with a copy of the application.

Signed

Silorsky Aircraft Corp.

Donald P. Martin Assistant Secretary

Printed Name and Title

Sikorsky Aircraft Corp. 3900 Main Street Stratfrod, CT 066015 Signed Ernst & Young LLP

Phillip C. Hout-Monager Printed Name and Title

Ernst & Young LLP 55 Ivan Allen Jr. Blvd

Suite 1000

Atlanta, GA 30303

P.B.C. Exemption Application No.	P.B.C.	Exemption	Application	No.
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EXHIBIT "A" **APPLICATION**

ECONOMIC DEVELOPMENT AD VALOREM PROPERTY TAX EXEMPTION Chapter 196.1995, Florida Statutes

NOTICE Application is to be filled with the Board of County Commissioners no later than March 1 of the year the exemption is desired to take effect.

An applicant applying for an exemption on Tangibie Personal Property must fill out and submit the Florida Department of Revenue form DR-405 (Tangible Personal Property Tax Return). Refer to <u>liem 12</u> below.

If insufficient space is provided for a response, attachments may be enclosed.

1.	BUSINESS NAME AND MAILING ADDRESS	The state of the s
	Business applicant legal name:	
	Sikorsky Aircraft Corporation) ·
	Business street address in Palm Beach County:	- The second of
	17900 Beeline Highway, Ju	oiter FL
	Business malling address: c/o Lockheed Martin Corporation	PO Box 61511 Building 100, Room U4632
	King of Prussia, PA 19406	
	Telephone: 610-354-6181	Fax: 610-354-7117
2.	PROPERTY OWNER Full legal name of owner of this business:	Tille; Tay Manager
	Sikorsky Aircraft Corporation	Tax Manager
	Tolonhore	Fax:
	010-304-0101	610-354-7117
	E-mail address: donna.a.giddings@LMCO.com	
3.	PERSON IN CHARGE OF THIS BUSINESS / CONTACT Name of employee to contact regarding this application:	Tille
٥,		Title: Tax Manager
	Donna Glddings Telephone:	Fax:
	610-354-6181	610-354-7117
	E-mall address: donna.a.giddings@LMCO.com	•
4.	EXACT LOCATION Legal description of property for which this application is filed:	
	41-40, improvements located within NW 1-4 o	f SEC 14 & NE 1/4 of SEC 15
	Property control numbers: .:00-40-41-13-00-000-3010(personal property);	00-40-41-03-00-000-9021 (real estate)
	Street address of this property:	
	17900 Beeline Highway, Jupiter, FL	· .
E	COMMENCE OPERATIONS	
٥.	Date you began, or will begin, business activities at this facility:	25+ years
E	NEW OR EXPANSION BUSINESS Do you desire exemption as:	REAL AND/OR TANGIBLE PERSONAL PROPERTY 7. Do you desire exemption for:
0,	☐ New Business Expansion of an Existing Business	7. Do you desire exemption for: □Real Property □Tangible Personal Property
	TYPE OF BUSINESS	Langine Personal Property
8,	Describe the type or nature of your business:	
	Aerospace/ Aircraft Manufacturing	
	TRADE LEVEL	LIA
, 9,	Check as many as apply below. Identify industry cluster (if applic	•
	☐ Wholesale Manufacturing ☐ Professional ☐ Service	☐ Office ☐ Other
L	e get	

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	LENGTH OF EXEMPTION	
10.	Total number of years that applicant requests exemption: 3 Year (length of exemption approved is at sole discretion of County Commexemption)	Ad Valorem Exemption and commences on effective date of ordinance granting
	REAL PROPERTY	
11.	Description of improvements to real property for which exemption i	s requested:
	Hangar Expansion	
	Date of commencement of construction of improvements: 10/17/2011	·
12.	TANGIBLE PERSONAL PROPERTY Provide a description of tangible personal property for which exem	plion is requested and date when property was, or is to be,
	purchased on the enclosed table DR-418 Tangible Personal Prop	erty". SEE ATTACHED
	provided on form DR-405 "Tangible Personal Property Tax Return"	angible Personal Property" for which an exemption is claimed must be
	INVENTORY	
13,	Average value of Inventory on hand: \$ N/A	
***********	NEW JOBS	
4.8		of the year the exemption is being exactly
14,	The applicant must enclose current payroll roster as of January 1st Provide hire dates and job titles; omit employee names and social	or the year the exemption is being sought. security numbers of employees,
	Current Jobs - new business. Total number of full-time jobs as	
	Current Jobs - expansion of an existing business. Total num	
	Year[2012] Jobs [10] Year[2014 Year[2013] Jobs [4] Year[2014	1] Jobs [14] + -
	New Jobs - new or expanding business, Total number of jobs to be created and to be maintained:	Total Jobs - new or expanding business.
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	[] CURRENT JOBS +
	[14] Full-time	[14] NEW JOBS ++
	[] Equivalent (2,080 hours)	[] TOTAL PAYROLL
	[] Seasonal	
	[] TOTAL NEW JOBS ++	
	Job Creation Timeframe - Completion date by when all new full-	time jobs will be filled: 2013
	Reside - Estimated percentage of total employees who will reside	e in Palm Beach County: 71.4%
	SALARY	
15.	The average annual wage of employees at facility in Palm Beach	County
	[\$ 123,075] current	full-time employees
		I-flime jobs
		ulvalent jobs (2,080 hours)
	[\$ new eq [\$] new se	asonal Jobs
	AIMMENT ON TO	
10	CURRENT SALES	
10,	Current sales factor for the facility requesting exemption: N/A Total sales inside Palm Beach County [\$	
	Total sales inside Palm Beach County [\$] (%)
	TOTAL [\$) (%)] (100.00 %)
	1011th (W	1 / 100100 141
	To what extent are these same or similar products and/or services Beach County:	s currently being produced or provided by other businesses in Palm
	PROJECTED SALES For an expanding business: Estimated percentage increase in pro	oductive output resulting from this expansion:
	If there are any plans for new products and/or services involving t	he facility in Palm Beach County, provide a description:
	OFFICE SPACE AND INCORPORATION IN FLORIDA	
17	For office or facility space in Palm Beach County owned or leased	and used by a comoration newly demiciled in Florida
''	the date of incorporation in Florida; N/A	and doca by a corporation newly dollifelied in Fibrida,
1	The state of the s	
		•
	•	

P.B.C. Exemption-Application No.

18.	INCENTIVE Relocation or expansion would occur without the exemption: Yes [] No [X]
19.	ENVIRONMENT Environmental impact of new or expanding business project; Identify the number and type of environmental permits required as a result of this project; e.g., air, soil and water pollution, water and sewer provision, dredge and fill, RCRA industrial wastewater treatment. N/A
20.	IMPACT FEES Total amount of impact fees for the new or expanding business project: \$ N/A (attach copies of impact fee schedule and payments)
21.	VIOLATIONS Local expanding business is in violation of a federal, state, or local law or regulation governing environmental matters: Yes [] No [X] If answer is Yes, explain:
22.	COST AND DEMAND FOR SERVICES Identify sources of existing services and which existing services will need to be increased. Include costs for existing or increased services (provide attachments if necessary): N/A
23,	SOURCE OF SUPPLIES Identify in specific terms the source, type and volume of supplies (provide attachments if necessary): N/A
24.	ENTERPRISE ZONE Business is / will be located in an enterprise zone; Yes [] No [X] If yes, attach the following: (1) map identifying property inside zone; and (2) written confirmation from municipality that business project site is inside zone.
	Map is enclosed: Yes [] No [] Written confirmation is enclosed: Yes [] No []
	Enterprise Zone name is:
24.	COMMUNITY REDEVELOPMENT AGENCY Business is / will be located in a CRA area: Yes [] No [X] If yes, atlach a map to confirm property is inside CRA area.
	Map is enclosed; Yes [] No []
	CRA name is:
L	

I hereby request the adoption of an ordinance granting an exemption from ad valorem taxation on the above property pursuant to Section 196.1995, Florida Statutes. I agree to furnish such other reasonable information as the Board of County Commissioners or the Property Appraiser may request in regard to the exemption requested herein. I hereby certify that the information and valuation stated above by me is true, correct and complete to the best of my knowledge and belief, including any attached statements, schedules, etc. (If prepared by someone other than the taxpayer, his declaration is based on all information of which he has any knowledge.)

TAXPAYER - Owner Name and Title	PREPARER / AUTHORIZED AGENT - Name and Address
Sikorsky Aircraft Corporation/ Tax Managaer	Ernst & Young LLP - 55 Ivan Allen Jr. Blvd, Atlanta, GA 30308
	Telephone 404-817-5715
	Fax 844-734-7018
	E-mail phillip.hoot@ey.com
SIGNATURE	SIGNATURE MANY C. C.
TYPE OR PRINT NAME	TYPE OR PRINT NAME
Donna Giddings	Phillip Hoot
DATE	DATE .

EXHIBIT "A"

ECONOMIC DEVELOPMENT AD VALOREM PROPERTY TAX EXEMPTION Chapter 196, 1995, Florida Statutes

- Control Marion					
	PROPERTY APPRAISER'S USE ONLY				
	THOSE ENTERNATION OF CHARLES				
· I.	Total revenue available to the county or municipality for the current fiscal year from ad valorem tax sources: \$				
JI.	Revenue lost to the county or municipality for the current fiscal year by virtue of exemptions previously granted under this section:				
III.	II. Estimate of the revenue which would be lost to the county or municipality during the current fiscal year if the exemption applied for were granted had the property for which the exemption is requested otherwise had been subject to taxation: \$				
IV.	Estimate of the taxable value lost to the county or municipality if the exemption applied for were granted: Improvements to Real Property: \$ Personal Property: \$				
V.	Statutes, as a				
VI	Experiment of all Entering Engineers				
VI. DATE	Last year for which exemption may be applied:				
DATE	SIGNATURE (Property Appraiser)				

APPLICATION TO BE FILED NOT LATER THAN MARCH 1st

	DR-418	(Palm	Beach	County	form.	. R.	12/04
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P.B.C	. Exemption	Application	No.	
P.B.U	. Exemption	Application	NO.	

EXHIBIT "A"

TANGIBLE PERSONAL PROPERTY

ECONOMIC DEVELOPMENT AD VALOREM PROPERTY TAX EXEMPTION CHAPTER 196,1995, FLORIDA STATUTES

6.a. Description of the tangible personal property for which this exemption is requested and date when property was, or is to be, purchased.

CLASS OR ITEM	AGE	DATE F PURCHASE	· ORIGINAL COST	TA ES C	XPAYE TIMATE ONDITI	R'S OF ON	TAXPAYER'S ESTIMATE OF FAIR	APPRAISER'S USE ONLY
				GOOD	A V G	P 0 0 R	ESTIMATE OF FAIR MARKET VALUE	CONDITION
Various Pers. Prop See Attached			\$613,322					
Real Estate - See Attached			\$8,035,784					
Various LHI's - See Attached			\$1,683,126					
								<u>-</u>
		•	-					
								. :
							:	·

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General Information

Ad Valorem property tax exemptions can be granted to new and expanding businesses only after the voters of a city and/or county vote in a referendum to allow that city or county to grant exemptions. Section 196.1995, Florida Statutes, requires that a referendum be held if: (1) The Board of County Commissioners or governing authority of a municipality (city or county commission) votes to hold such a referendum, or (2) if the county or city commission receives a petition signed by ten percent of the registered voters of the county or city. This referendum question can then be placed before the voters of a city or county at any regular election or special election called for voting on the tax incentive referendum or for any other purpose.

If the voters authorize exemptions, a company must first meet the definitions of a new or expanding business as stated in s. 196.012 (15) and (16), F.S.

The expansion must be on the same or a colocated site of the business current operations.

If a business meets one of the above definitions as a new or expanding business, it must then file this application with the county or city commission or both.

After the city or county commission receives this application, it must submit the application to the county property appraiser for review. After the property appraiser makes the report as to the fiscal impact of granting the exemption, the county or city commission shall then adopt an ordinance in the usual manner granting the exemption, if it chooses to do so.

A business cannot receive exemption from school taxes or water management district taxes. Also a business must pay taxes that were voted by the voters of a city or county to pay for bond issues and other special tax levies authorized by the voters of a city or county.

The exemption can only be for the improvements to the real property and for tangible personal property. The land on which the new or expanding business is to be located will still be taxed and taxes must be paid on it.

The action taken by a city or county commission can only exempt the taxes paid to that governmental body. A city can only exempt its taxes; a county can only exempt its taxes. All other taxes must be paid.

Statutory Definitions

Section 196.011 Annual application required for exemption.-

(1)(a) Every person or organization required for exemption.—

(1)(a) Every person or organization who, on January 1, has the legal title to real or personal property, except inventory, which is entitled by law to exemption from taxation as a result of its ownership and use shall, on or before March 1 of each year, file an application for exemption with the county property appraiser, listing and describing the property for which exemption is claimed and certifying its ownership and use. The Department of Revenue shall prescribe the forms upon which the application is made. Failure to make application, when required, on or before March 1 of any year shall constitute a waiver of the exemption privilege for that year, except as provided in subsection (7) or subsection (8).

Section 196.012(15) and (16), Florida Statutes

- (15) "New business" means:
- (a)1. A business establishing 10 or more jobs to employ 10 or more full-time employees in this state, which manufactures, processes, compounds, fabricates, or produces for sale items of tangible personal property at a fixed location and which comprises an industrial or manufacturing plant;
- 2. A business establishing 25 or more jobs to employ 25 or more full-time employees in this state, the sales factor of which, as defined by s.220.15(5), for the facility with respect to which it requests an economic development ad valorem tax exemption is less than 0.50 for each year the exemption is claimed; or
- 3. An office space in this state owned and used by a corporation newly domiciled in this state; provided such office space houses 50 or more full-time employees of such corporation; provided that such business or office first begins operation on a site clearly separate from any other commercial or industrial operation owned by the same business.
- (b) Any business located in an enterprise zone that first begins operation on a site clearly separate from any other neroial or industrial operation owned by the same business.
- (c) A new business that is situated on property annexed into a municipality and that, at the time of annexation, is receiving an economic development ad valorem tax exemption from the county under s. 196,1995.
 - (16) "Expansion of an existing business" means:
- (a)1. A business establishing 10 or more jobs to employ 10 or more full-time employees in this state, which manufactures, processes, compounds, fabricates, or produces for sale items of tangible personal property at a fixed location and which comprises an industrial or manufacturing plant; or
- 2. A business establishing 25 or more jobs to employ 25 or more full-time employees in this state, the sales factor of which, as defined by s. 220.15(5), for the facility with respect to which it requests an economic development ad valorem tax exemption is less than 0.50 for each year the exemption is claimed; provided that such business increases operation on a site colocated with a commercial or industrial operation owned by the same business, resulting in a net increase in employment of not less than 10 percent or an increase in productive output of not less than 10 percent.
 - (b) Any business located in an enterprise zone that increases operations on a site collocated with a commercial or

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industrial operation owned by the same business,

Section 196.1995 Economic development ad valorem tax exemption.

(6) With respect to a new business as defined by s. 196.012(15)(c), the municipality annexing the property on which the business is situated may grant an economic development ad valorem tax exemption under this section to that business for a period that will expire upon the expiration of the exemption granted by the county. If the county renews the exemption under subsection (7), the municipality may also extend its exemption. A municipal economic development ad valorem tax exemption granted under this subsection may not extend beyond the duration of the county exemption. granted under this subsection may not extend beyond the duration of the county exemption.

Section 220.15(5), Florida Statutes.

- (5) The sales factor is a fraction the numerator of which is the total sales of the taxpayer in this state during the taxable year or period and the denominator of which is the total sales of the taxpayer everywhere during the taxable year or period.
- (a) As used in this subsection, the term "sales" means all gross receipts of the taxpayer except interest, dividends, rents, royalties, and gross receipts from the sale, exchange, maturity, redemption, or other disposition of securities. However:
- Rental income is included in the term if a significant portion of the taxpayer's business consists of leasing or renting
 real or tangible personal property; and 2. Royalty income is included in the term if a significant portion of the taxpayer's
 business consists of dealing in or with the production, exploration, or development of minerals.
- (b)1. Sales of tangible personal property occur in this state if the property is delivered or shipped to a purchaser within this state, regardless of the f.o.b, point, other conditions of the sale, or ultimate destination of the property, unless shipment is made via a common or contract carrier.
- 2. When citrus fruit is delivered by a cooperative for a grower-member, by a grower member to a cooperative, or by a grower-participant to a Florida processor, the sales factor for the growers for such citrus fruit delivered to such processor shall be the same as the sales factor for the most recent taxable year of that processor. That sales factor, expressed only as a percentage and not in terms of the dollar volume of sales, so as to protect the confidentiality of the sales of the processor, shall be furnished on the request of such a grower promptly after it has been determined for that taxable year.
- Reimbursement of expenses under an agency contract between a cooperative, a grower-member of a cooperative, or a grower and a processor is not a sale within this state.
- (c) Sales of a financial organization, including, but not limited to, banking and savings institutions, investment companies, real estate investment trust, and brokerage companies, occur in this state if derived from:
 - 1. Fees, commissions, or other compensation for financial services rendered within this state;
 - 2. Gross profits from trading in stocks, bonds, or other securities managed within this state;
- 3. Interest received within this state, other than interest from loans secured by mortgages, deeds of trust, or other liens upon real or tangible personal property located in this state, and dividends received within this state;
- 4. Interest charged to customers at places of business maintained within this state for carrying debit balances of margin accounts, without deduction of any costs incurred in carrying such accounts;
- 5. Interest, fees, commissions, or other charges or gains from loans secured by mortgages, deeds of trust or other liens upon real or tangible personal property located in this state or from installment sale agreements originally executed by a taxpayer or the taxpayer's agent to sell real or tangible personal property located in this state;
 - 6. Rents from real or tangible personal property located in this state; or
- 7. Any other gross income, including other interest, resulting from the operation as a financial organization within this state.

In computing the amounts under this paragraph, any amount received by a member of an affiliated group (determined under s. 1504(a) of the Internal Revenue code, but without reference to whether any such corporation is an "includable corporation" under s. 1504(b) of the Internal Revenue code) from another member of such group shall be included only to the extent such amount exceeds expenses of the recipient directly related thereto.

Source: Florida Department of Revenue DR-418, R. 12/99 [http://www.myflorida.com/dor/forms/2003/dr418r1299.pdf]

Sikorsky Aircraft Corporation Economic Development Ad Valorem Property Tax Exemption DR-418 / DR-405 Support: Description of assets

<u>Asset</u>			Co	ost/Acquisition			
<u>Number</u>	<u>Cap.date</u>	Asset description		Value	Classification		
TANGIBLE P	ERSONAL PI	ROPERTY:					
21015945	8/31/2013	WPB Capacity Expansion-UH-60 Tail Rotor Stand	\$	41,628.48	Personal		
21015946	8/31/2013	WPB Capacity Expansion-UH-60 Tail Rotor Stand		41,628.47	Personal		
21015044	3/26/2012	WPB Capacity Expansion-Water Test Spray Rack	161,000.00 Persona				
21015043	2/27/2012	WPB Capacity Expansion-Water Test Kidney System		369,065.34	Personal		
		TOTAL TANGIBLE PERSONAL PROPERTY	\$	613,322.29			
•							
REAL ESTAT	<u>E:</u>						
2001148	8/29/2013	WPB Capacity Expansion - Hanger Construction	\$	8,035,783.85	Real		
			•				
LEASEHOLD	<u>IMPROVEM</u>	ENTS:					
17000543	7/31/2013	WPB Capacity Expansion-Water Tank		391,922.00	LHI		
17000544	7/31/2013	WPB Capacity Expansion-Water Tank		391,922.00	LHI		
17000552	7/31/2013	WPB Capacity Expansion-Foam Storage Tanks		54,250.00	LHI		
17000553	7/31/2013	WPB Capacity Expansion-Foam Storage Tanks		54,250.00	LHI		
17000538	6/20/2013	WPB Capacity Expansion-Pump House Pumps		198,750.00	LHI		
17000539	6/20/2013	WPB Capacity Expansion-Pump House Pumps		198,750.00	LHI		
17000540	6/20/2013	WPB Capacity Expansion-Pump House Pumps		198,750.00	LHI		
17000537	5/10/2013	WPB Capacity Expansion-Crane System		194,532.00	LHI		
		TOTAL LEASHOLD IMPROVEMENTS	\$	1,683,126.00			
		GRAND TOTAL, ALL PROPERTY	\$1	0,332,232.14			

EXHIBIT "B"

ECONOMIC DEVELOPMENT AD VALOREM TAX EXEMPTION

Chapter 196.1995, Florida Statutes

Busin	Business Name: Sikorsky Aircraft Corporation					
PCN	00-40-41-03-00-000-9021 T	angible Account No. 203157				
İ	Property Appraiser's	s Use Only				
1.	Total revenue available to the county or municipality for the cu \$729,479,110 \$152,562,817,106 x	urrent fiscal year from ad valorem sources: 0.0047815 (2015 millage)				
II.	Revenue lost to the county or municipality for the current fiscal granted under this section: \$178,558 \$37,343,414 ×	al year by virtue of exemptions previously 0.0047815 (2015 millage)				
III.	Estimate of the revenue which would be lost to the county or repeat if the exemption applied for were granted and the propert would otherwise have been subject to taxation: \$29,987 \$6,271,428 x	municipality during the current fiscal ty for which the exemption is requested 0.0047815 (2015 miliage)				
IV.	Estimate of the taxable value lost to the county or municipality granted: Improvements to Real Property: Personal Property: TOTAL	\$4,528,400 + \$1,743,028 \$6,271,428				
V.	l have determined that the property listed above meets the de (15) or (16), Florida Statutes, as a New Business X Expansion of an Existing Business	efinition, as defined by Section 196.012 Neither				
VI.	Last year for which exemption may be applied:	2025				
DATE	SIGNATURE SIGNATURE	My R Durits likolits, Palm Beach County Property Appraiser				

APPLICATION TO BE FILED NOT LATER THAN MARCH 1st