

BOARD SERVICES – MINUTES DIVISION

ROUTING INFORMATION – TDC/RISK MGMT

DATE ROUTED: Wednesday, February 1, 2017

ROUTED TO: Vincent Amelio/Christine Sagers-Bautz

ROUTED FROM: Tim Montiglio, Board Services - Minutes 355-2958

ITEM DESCRIPTION: Tourist Development Council/Risk Management Contracts

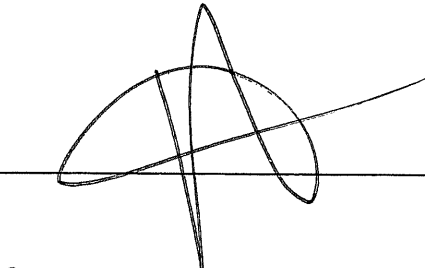
MEETING DATE: February 7, 2017

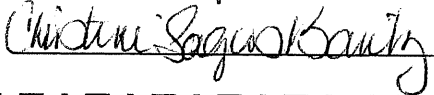
MEETING TYPE: BCC Regular

DEADLINE TO COUNTY ADMINISTRATION: Friday, Feb. 3, before 9:00 AM

Memorandum date	# of Contracts	Reviewed by	Date
January 20, 2017	1		2/1/17
January 27, 2017	1		2/1/17

**DO NOT PROCESS
TO THE AGENDA
COORDINATOR
WITHOUT THESE
SIGNATURES:**

Vincent Amelio 

Christine Sagers-Bautz 

February 7, 2017

CONSENT AGENDA

3.B.3. – CONTINUED

A)

Increase of term contract of \$11,781.80 with Trapeze Software Group, Inc., for a total of \$1,355,940.00 for maintenance and customer support services for Trapeze software from December 1, 2012 through November 30, 2017.

B) Removed

C)

Increase of term contract of \$21,623 with Kone, Inc., Elevators and Escalators for a total of \$634,873 for elevator/escalator maintenance and repair from May 1, 2016 through April 30, 2017.

D)

Increase of term contract of \$161,500 with Thermal Concepts, Inc., for a total of \$473,402 for air conditioning maintenance and repairs at Fire Rescue locations from March 1, 2016 through May 31, 2017.

E)

Increase of term contract of \$100,000 with Palm Beach Glass Specialties, Inc.; Joe Schmidt Construction, Inc.; Andrea Construction, Inc.; Bader's Group, LLC, for a total of \$488,820 for pre-qualification of vendors for repair and replacement of commercial windows, doors and glass from September 1, 2013 through August 31, 2018.

F)

Increase of term contract of \$73,001 with Physio-Control, Inc., for a total of \$273,000 for Physio-Control, Inc. supplies from May 1, 2016 through April 30, 2017.

G)

Increase of term contract of \$1,129,300 with HP Inc.; Hewlett Packard Enterprises; Dell Marketing, L.P.; IBM Corporation; Lenovo (United States), Inc.; Pure Storage, Inc.; SHI International Corp. ; CDW Government LLC; EMC Corporation for a total of \$8,524,781 for computer equipment, peripherals and related services from November 3, 2015 through March 31, 2017.

H)

Renewal of term contract with Kaman Industrial Technologies Corporation d/b/a Florida Bearings, for \$1,800,000 for the purchase, maintenance and repair of Wilo/EMU products and OEM parts from March 12, 2017 through March 11, 2018.

I)

Renewal of term contract with Sulphuric Acid Trading Company, Inc., d/b/a SATCO for \$1,500,000 for the bulk purchase and delivery of sulfuric acid (93%) from April 15, 2017 through April 14, 2018.

J)

Renewal of term contract with Gomez & Son Fence Corp.; Tropic Fence, Inc.; Clipco, Inc. d/b/a Anything in Fence for \$265,000 for the furnishing and installation of chain link fence from April 24, 2017 through April 23, 2018.

K)

Renewal of term contract with Advanced Mulch, Inc., for \$420,500 for the purchase and installation of blown mulch from May 1, 2017 through April 30, 2018.

L)

Term contract with Berwin, Inc., d/b/a J.C. White Architectural Interiors Products; Empire Office, Inc.; Wright Line LLC; Krueger International, Inc., d/b/a KI, Pallas, OEI; Trendway Corporation; OneCBE; Perers Enterprises, Inc., d/b/a American Business Interiors for \$3,838,536 for the delivery and installation of office furniture and files from March 2, 2017 through March 1, 2020.

M)

Term contract with Xylem Water Solutions USA, Inc., for \$290,000 for Flygt products, OEM parts and service repair from March 9, 2017 through March 8, 2018.

N)

Term contract with James F. Schnelle, Jr., P.E. d/b/a Environmental Management & Engineering, LLC; A Cut Above Landscape & Maintenance, Inc., for \$2,084,975 for landscape installation at various locations from February 7, 2017 through February 6, 2018.

O)

Term contract with Sysco Southeast Florida, LLC; Mini Melts USA, Inc., for \$1,616,000 for Pre Qualification of vendors for food, fresh/frozen/canned, bread/baker, and milk/dairy from February 17, 2017 through February 16, 2022.

P)

Extension of term contract with Jade Communications, Inc., for the installation, integration, maintenance and support services for voice services systems, enterprise network systems, and general cabling systems from November 15, 2011 through May 14, 2017.

Q)

Tourist Development Council Category "G" grant agreement with Match Point Inc., for \$21,000 for the Delray Beach Open.

R)

Tourist Development Council Category "G" grant agreement with Children's Healthcare Charity, Inc., for \$55,000 for the Honda Classic.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
02/07/2017

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
---------------	---------	---	---	----------	-----------

EXHIBIT A

Trapeze Software Group, Inc.	Increase of term contract for maintenance and customer support services for Trapeze software for the period 12/01/2012 through 11/30/2017 per Master Agreement #SS250463.	Increased Amount: \$ 11,781.80 Total with Increase: \$1,355,940.00 SBE: \$0	Palm Tran 1340-540-511T-4674	Scarlett	
------------------------------	---	---	---------------------------------	----------	--

The County has expended or encumbered \$1,318,863 (\$26,779/month) during the previous forty-nine and one quarter (49.25) months of the current sixty (60) month term contract. Palm Tran requests an increase of \$11,781.80 over the previously authorized amount of \$1,344,158.20, inclusive of the Purchasing Director's ten percent (10%) authority for Trapeze software maintenance and customer support services for the remaining ten and three quarter (10.75) months of the term contract. This increased amount is due to the addition of commodities throughout the term of the contract. This term contract has no renewal options. Awardee is located out of State. This is a sole source provider who is not a certified SBE.

EXHIBIT B

Removed

EXHIBIT C

Kone, Inc. Elevators and Escalators	Increase of term contract for elevator/escalator maintenance and repair for the period 05/01/2016 through 04/30/2017 per Master Agreement #16001.	Increased Amount: \$ 21,623.00 Total with Increase: \$634,873.00 SBE: \$0	Department of Airports 4100-120-2430-4620 Facilities & Operations Department 0001-410-5250-4607	Scarlett	
-------------------------------------	---	---	---	----------	--

The County has expanded or encumbered \$575,023 (\$67,650/month) during the previous eight and one half (8.5) months of the current twelve (12) month term contract. The Department of Airports requests an increase of \$21,623 over the previously authorized amount of \$613,250, inclusive of the Purchasing Director's ten percent (10%) authority for elevator/escalator maintenance and repair for the remaining three and one half (3.5) months of the term contract. This increased amount is due to unanticipated replacement, repair and installation of a drive module system in the Passenger Traction Elevators #4 located at the West Terminal Building at PBIA. This term contract has four (4) twelve (12) month renewal options. Awardee is located outside Palm Beach County in the City of Miramar, Florida. No responsive SBE vendor bid within 10% of the low bidder.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
02/07/2017

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT D					
Thermal Concepts, Inc.	Increase of term contract for air conditioning maintenance and repairs at Fire Rescue locations for the period 03/01/2016 through 05/31/2017 per Master Agreement #12006C.	Increased Amount: \$161,500.00 Total with Increase: \$473,402.00 SBE: \$0	Fire Rescue Department 1300-440-4231-4610 1300-440-4232-4610 1300-440-4233-4610 1300-440-4234-4610 1300-440-4235-4610 1300-440-4236-4610 1300-440-4237-4610	Scarlett	

The County has expanded or encumbered \$310,757 (\$29,596/month) during the previous ten and one half (10.5) months of the current fifteen (15) month term contract, which includes a three (3) month extension pursuant to the Director of Purchasing's authority. Fire Rescue Department requests an increase of \$161,500 over the previously authorized amount of \$311,902, inclusive of the Purchasing Director's ten percent (10%) authority for the remaining four and one half (4.5) months of the current term contract. This increased amount is to provide air conditioning maintenance and repairs at Fire Rescue locations during the extension period. This term contract has no renewal options. Awardee is located outside Palm Beach County in the City of Davie, Florida. No SBE vendor submitted a bid on this project.

EXHIBIT E					
Palm Beach Glass Specialties, Inc.; Joe Schmidt Construction, Inc.; Andrea Construction, Inc.; Bader's Group, LLC	Increase of term contract for pre-qualification of vendors for repair and replacement of commercial windows, doors and glass for the period 09/01/2013 through 08/31/2018 per Master Agreement #13070.	Increased Amount: \$100,000.00 Total with Increase: \$488,820.00 SBE: Amount dependent upon usage	Countywide	Scarlett	

The County has expanded or encumbered \$266,568 (\$6,385/month) during the previous forty-one and three quarter (41.75) months of the current sixty (60) month term contract. Fire Rescue Department requests an increase of \$100,000 over the previously authorized amount of \$388,820 for pre-qualification of vendors for repair and replacement of commercial windows, doors, and glass for the remaining eighteen and one quarter (18.25) months of the term contract. This increased amount, which is one hundred sixty-nine percent (169%) over the *original* authorized amount of this contract, is for unanticipated repairs and replacement of windows with impact-resistant windows located at several fire stations. This term contract has no renewal options.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
02/07/2017

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT F					
Physio-Control, Inc.	Increase of term contract for Physio-Control, Inc. supplies for the period 05/01/2016 through 04/30/2017 per Master Agreement #SS950575.	Increased Amount: \$ 73,001.00 Total with Increase: \$273,000.00 SBE: \$0	Fire Rescue Department 1300-440-4211-5231	Scarlett	

The County has expanded or encumbered \$191,408 (\$22,519/month) during the previous eight and one half (8.5) months of the current twelve (12) month term contract. Fire Rescue Department requests an increase of \$73,001 over the previously authorized amount of \$199,999 for Physio-Control, Inc. supplies for the remaining three and one half (3.5) months of the term contract. This increased amount is due to additional Lucus and Lifepak units, maintenance of older units, and additional supplies needed for all units. This term contract has four (4) twelve (12) month renewal options. Awardee is located out of State. This is a sole source provider who is not a certified SBE.

EXHIBIT G					
HP Inc.; Hewlett Packard Enterprises; Dell Marketing, L.P.; IBM Corporation; Lenovo (United States), Inc.; Pure Storage, Inc.; SHI International Corp. ; CDW Government LLC; EMC Corporation	Increase of term contract for computer equipment, peripherals and related services for the period 11/03/2015 through 03/31/2017 per Master Agreement #950560.	Increased Amount: \$1,129,300.00 Total with Increase: \$8,524,781.00 SBE: \$0	Countywide	Scarlett	

The County has expanded or encumbered \$7,369,883 (\$508,268/month) during the previous fourteen and one half (14.5) months of the current sixteen and three quarter (16.75) month term contract. An increase of \$1,129,300 is requested over the previously authorized amount of \$7,395,481, inclusive of the Purchasing Director's ten percent (10%) authority, for the remaining two and one quarter (2.25) months of the term contract. This increased amount is due to the unanticipated purchases of: an HP Server to replace the current IBM server chassis, (EOC \$164,998); a NetApp appliance to replace existing v7000 systems, (EOC \$399,998); and an IBM Brocade Storage Directors and an IBM Flash Storage, (EOC \$564,304). Additionally, approval is requested to add additional vendors previously approved on the WSCA-NASPO 2015-2020 contract that may be needed during the term of this contract. This purchase is off the Western States Contracting Alliance (WSCA)-NASPO and has one (1) thirty-six (36) month renewal option. One (1) Awardee is located in Palm Beach County and eight (8) Awardees are located out of State. There is no SBE currently certified for this commodity or service.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
02/07/2017

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT H</u>					
Kaman Industrial Technologies Corporation d/b/a Florida Bearings	Renewal of term contract for the purchase, maintenance and repair of Wilo/EMU products and OEM parts for the period 03/12/2017 through 03/11/2018 per Master Agreement #SS555293D.	\$1,800,000.00 SBE: \$0	Water Utilities Department 4001-720-2521-4615 4001-720-2554-4615 4001-720-6GUA-4615 4001-720-2460-4615 4001-720-2470-4615	Scarlett	

The County has expended or encumbered \$1,228,117 (\$122,812/month) during the previous ten (10) months of the current twelve (12) month term contract. \$1,800,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has no renewal options remaining. Awardee is located in Palm Beach County. This is a sole source provide who is not a certified SBE.

<u>EXHIBIT I</u>					
Sulphuric Acid Trading Company, Inc. d/b/a SATCO	Renewal of term contract for the bulk purchase and delivery of sulfuric acid (93%) for the period 04/15/2017 through 04/14/2018 per Master Agreement #13045D.	\$1,500,000.00 SBE: \$0	Water Utilities Department 4001-720-2532-5205 4001-720-2533-5205 4001-720-3GUA-5205	Scarlett	

The County has expended or encumbered \$1,124,191 (\$124,910/month) during the previous nine (9) months of the current twelve (12) month term contract. Based upon historical usage, \$1,500,000.00 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has no renewal options remaining. Awardee is located outside Palm Beach County in the City of Tampa, Florida. The original bid was established by a competitive selection process. No SBE vendor submitted a bid on this project.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
02/07/2017

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
---------------	---------	---	---	----------	-----------

EXHIBIT J

Gomez & Son Fence Corp.; Tropic Fence, Inc.; Clipco, Inc. d/b/a Anything in Fence	Renewal of term contract for the furnishing and installation of chain link fence for the period 04/24/2017 through 04/23/2018 per Master Agreement #12106RC.	\$265,000.00 SBE: Amount dependent on usage	Countywide	Scarlett	
---	--	--	------------	----------	--

The County has expended or encumbered \$193,304 (\$21,478/month) during the previous nine (9) months of the current twelve (12) month term contract. \$265,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has no renewal periods remaining. One (1) Awardee is located in Palm Beach County and two (2) Awardees are located outside Palm Beach County in the cities of Miami and Pompano Beach, Florida. The original bid was established by a competitive selection process.

EXHIBIT K

Advanced Mulch, Inc.	Renewal of term contract for the purchase and installation of blown mulch for the period 05/01/2017 through 04/30/2018 per Master Agreement #15036B.	\$420,500.00 SBE: \$0	Countywide	Scarlett	
----------------------	--	--------------------------	------------	----------	--

The County has expended or encumbered \$247,809 (\$29,154/month) during the previous eight and one half (8.5) months of the current twelve (12) month term contract. Due to the unanticipated addition of new sites, \$420,500 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County. The original bid was established by a competitive selection process. No SBE vendor submitted a bid on this project.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
02/07/2017

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT L					
Berwin, Inc. d/b/a J.C. White Architectural Interiors Products; Empire Office, Inc.; Wright Line LLC; Krueger International, Inc. d/b/a KI, Pallas, OEI; Trendway Corporation; OneCBE; Perers Enterprises, Inc. d/b/a American Business Interiors	Term contract for delivery and installation of office furniture and files for the period 03/02/2017 through 03/01/2020 per Master Agreement #150853.	\$3,838,536.00 SBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$1,119,570 (\$106,626/month) during the previous ten and one half (10.5) months of the current twelve (12) month term contract. Based upon historical usage, \$3,838,536.00 is needed to meet the County's requirements through the expiration of this new thirty-six (36) month term contract. Approval is also requested to add manufacturers that may be requested during the term of this contract as approved by FDO, the Resource Manager for office furniture. This purchase is off the State of Florida Contract #425-001-12-1. This term contract has no renewal options. Four (4) Awardees are located out of State and three (3) Awardees are located outside Palm Beach County in the cities of Miramar, Hollywood, and Melbourne, Florida. There is no SBE currently certified for this commodity or service.

EXHIBIT M					
Xylem Water Solutions USA, Inc.	Term contract for Flygt products, OEM parts and service repair for the period 03/09/2017 through 03/08/2018 per Master Agreement #SS555418.	\$290,000.00 SBE: \$0	Water Utilities Department 4001-720-2554-4615 4001-720-2470-4615 4001-720-6GUA-4615	Scarlett	

The County has expended or encumbered \$217,009 (\$20,668/month) during the previous ten and one half (10.5) months of the current twelve (12) month term contract. \$290,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located in Palm Beach County. This is a sole source provider who is not a certified SBE.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
02/07/2017

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT N					
James F. Schnelle, Jr., P.E. d/b/a Environmental Management & Engineering, LLC; A Cut Above Landscape & Maintenance, Inc.	Term contract for landscape installation at various locations for the period 02/07/2017 through 02/06/2018 per Master Agreement #17005.	\$2,084,975.00 SBE: 100%	Countywide	Scarlett	

The County has expended or encumbered \$476,076 (\$29,297/month) during the previous sixteen and one quarter (16.25) months of the current eighteen (18) month term contract. \$2,084,975 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardees are located in Palm Beach County.

EXHIBIT O					
Sysco Southeast Florida, LLC; Mini Melts USA, Inc.	Term contract for Pre Qualification of vendors for food, fresh/frozen/canned, bread/baker, and milk/dairy for the period 02/17/2017 through 02/16/2022 per Master Agreement #17012.	\$1,616,000.00 SBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$1,493,335 (\$25,204/month) during the previous fifty-nine and one quarter (59.25) months of the current sixty (60) month term contract. \$1,616,000 is needed to meet the County's requirements through the expiration of this new sixty (60) month term contract. This term contract has no renewal options. One (1) Awardee is located inside Palm Beach County and one (1) Awardee is located out of State. No SBE vendor submitted a bid on this project.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
02/07/2017

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT P</u> Jade Communications, Inc.	Extension of term contract for the installation, integration, maintenance and support services for voice services systems, enterprise network systems, and general cabling systems for the period 11/15/2011 through 05/14/2017 per Master Agreement #11020.	Time Extension Only SBE: 100%	Information Systems Services 3901-491-1295-4674 3901-491-1306-4674 3901-491-1312-4674 3901-491-1316-4674 3901-491-1323-4674 3901-491-1327-4674 3901-491-1329-4674 3901-491-1347-4674 3901-491-1349-4674 Water Utilities Department 4001-720-2554-4615 4001-720-2532-4615 4001-720-32IT-4615	Scarlett	

The County has expended or encumbered \$2,572,597 (\$41,494/month) during the previous sixty-two (62) months of the current sixty-three (63) month term contract, which includes a three (3) month extension pursuant to the Director of Purchasing's authority. A three (3) month extension to the current contract is necessary due to the complexity of the specifications for the new solicitation. No dollar increase is requested for the three (3) month extension. This term contract has no renewal periods remaining. Awardee is located in Palm Beach County.

TOTAL AMOUNT OF ALL AWARDS \$13,312,216.80



DISCOVER
INTEROFFICE MEMORANDUM
THE PALM BEACHES
FLORIDA

DATE: January 20, 2017
TO: Janel Larvin
Minutes
FROM: Carol Mensely
TDC
RE: CATEGORY "G" GRANT AGREEMENT

I have attached three (3) originals of the following Category "G" Grant Agreement:

- Match Point Inc., for the Delray Beach Open \$21,000

Will you please add this to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies of the Category "G" Grant be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Kris Pursell, Sports Commission
Jackie Chesney, TDC
Glenn Jergensen, TDC

Tdc/grantagr2017.minutes.sports.MatchPoint

Tourist Development Council of Palm Beach County
1555 Palm Beach Lakes Blvd., Suite 900 • West Palm Beach, FL 33401
TEL: (561) 233-3130 • FAX: (561) 233-3113 • www.pbcgov.com/touristdevelopment


**DISCOVER
THE PALM BEACHES
FLORIDA**
Tourist Development Council
INTEROFFICE MEMORANDUM

DATE: January 27, 2017
TO: Janel Larvin
Minutes
FROM: Carol Memeely
TDC
RE: CATEGORY "G" GRANT AGREEMENT

REC'D FROM
CAROL
01-31-17
1:00 pm

I have attached three (3) originals of the following Category "G" Grant Agreement:

- Children's Healthcare Charity, Inc., for the Honda Classic \$55,000

Will you please add this to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies of the Category "G" Grant be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Kris Pursell, Sports Commission
Jackie Chesney, TDC
Glenn Jergensen, TDC

Tdc/grantagr2017/minutes.sports.Holiday&Horses.WinterEquestrian.Allianz

Tourist Development Council of Palm Beach County
1555 Palm Beach Lakes Blvd., Suite 900 • West Palm Beach, FL 33401
TEL: (561) 233-3130 • FAX: (561) 233-3113 • www.pbcgov.com/touristdevelopment