

ROUTING INFORMATION – Tourist Development Council

BOARD SERVICES – MINUTES DIVISION

DATE ROUTED: Tuesday, March 28, 2017

ROUTED TO: Vincent Amelio/Christine Sagers-Bautz

ROUTED FROM: Tim Montiglio, Board Services - Minutes 355-2958

ITEM DESCRIPTION: Tourist Development Council Contracts

MEETING DATE: April 4, 2017

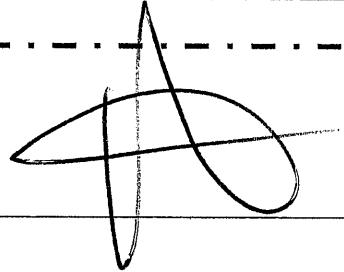
MEETING TYPE: BCC Regular

DEADLINE TO COUNTY ADMINISTRATION: Friday, March 31, before 9:00 AM

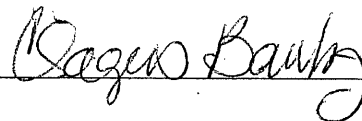
Memorandum date	# of Contracts	Reviewed by	Date
March 20, 2017	1	<i>Christine Sagers-Bautz</i>	3/29/17
March 21, 2017	1	<i>Christine Sagers-Bautz</i>	3/29/17
MARCH 28, 2017	2	<i>Christine Sagers-Bautz</i>	3/30/17

**DO NOT PROCESS
TO THE AGENDA
COORDINATOR
WITHOUT
THESE
SIGNATURES:**

Vincent Amelio



Christine Sagers-Bautz



April 4, 2017

CONSENT AGENDA

3.B.3. – CONTINUED

A)

Renewal of term contract with Kone Inc., for \$619,580 for elevator/escalator maintenance and repair from May 1, 2017 through April 30, 2018.

B)

Renewal of term contract with Airgas Specialty Products Inc., for \$207,350 for the bulk purchase and delivery of anhydrous ammonia from June 9, 2017 through June 8, 2018.

C)

Renewal of term contract with Hach Company Div Danaher Environmental Water d/b/a Hach for \$700,000 for Hach branded instrumentation products, OEM parts, and preventative maintenance and repairs from April 19, 2017 through April 18, 2018.

D)

Renewal of term contract with Altima Lighting Inc., for \$677,250 for light poles and outdoor lighting, maintenance and repair from April 18, 2017 through April 17, 2018.

E)

Renewal of term contract with Physio-Control Inc., for \$243,200 for the purchase of supplies from May 1, 2017 through April 30, 2018.

F)

One-time purchase with Hydranautics for \$2,645,078.50 for membranes for Water Treatment Plants #3 and #9.

G)

One-time purchase with Sutphen Corporation for \$843,610.95 for a 75-foot aerial ladder apparatus.

H)

Increase of term contract of \$101,000 with Henry Schein Inc., for a total of \$300,700 for 100% Nitrile examination gloves from March 20, 2016 through June 19, 2017.

I)

Term contract with Office Depot Inc., for \$1,475,888 for office supplies from April 18, 2017 through October 17, 2019.

J)

Term contract with HP Inc.; Hewlett Packard Enterprises; Dell Marketing, L.P.; IBM Corporation; Lenovo (United States), Inc.; Pure Storage, Inc.; SHI International Corp.; CDW Government LLC; EMC Corporation for \$6,500,000 for computer equipment, peripherals and related services from April 4, 2017 through March 31, 2018.

K)

Term contract with 22nd Century Technologies Inc.; Apex Systems LLC; Cutting Edge Recruiting Solutions LLC d/b/a CERS; Howroyd-Wright Employment Agency Inc., d/b/a AppleOne Employment Services; NAZTEC International Group LLC; Q.E.D. Inc., d/b/a QED National; RADISE International L.C.; SRR International Inc.; TEKsystems Inc.; TRG Inc., for \$5,265,000 for pre-qualification of contractors for professional services staffing for ISS from April 4, 2017 through April 3, 2019.

L)

Tourist Development Council Category "G" grant agreement with Players International Management Inc., for \$6,000 for the Delray Beach International Tennis Federation Championships.

M)

Tourist Development Council Category "G" grant agreement with the PBC Sports Commission Inc., for \$25,000 for the NAIA Men's Soccer National Championship.

N)

Tourist Development Council Category "G" grant agreement with The Baseball Factory Inc., for \$10,000 for the Under Armour Team One Baseball National Series.

O)

Tourist Development Council Category "G" grant agreement with the PBC Sports Commission Inc., for \$8,000 for the FHSAA Lacrosse Championships.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
04/04/2017

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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EXHIBIT A

Kone, Inc.	Renewal of term contract for elevator/escalator maintenance and repair for the period 05/01/2017 through 04/30/2018 per Master Agreement #16001A.	\$619,580.00 SBE: \$0	Facilities & Operations Department 0001-410-5250-4607 Department of Airports 4100-120-2430-4620	Scarlett	
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The County has expended or encumbered \$630,504 (\$60/month) during the previous ten and one half (10.5) months of the current twelve (12) month term contract. The original amount of the contract is \$557,500; however, \$619,580 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract in order to provide for unanticipated emergency maintenance and repairs due to the constant use and age of elevators and escalators located at the Government Center and PBI. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located outside Palm Beach County in the City of Miramar, Florida. The original bid was established by a competitive selection process. No responsive SBE vendor bid within 10% of the low bidder.

EXHIBIT B

Airgas Specialty Products, Inc.	Renewal of term contract for the bulk purchase and delivery of anhydrous ammonia for the period 06/09/2017 through 06/08/2018 per Master Agreement #13049D.	\$207,350.00 SBE: \$0	Water Utilities Department 4001-720-2324-4615 4001-720-2531-4615 4001-720-2532-4615 4001-720-2533-4615 4001-720-2535-4615 4001-720-3GUA-4615	Scarlett	
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The County has expended or encumbered \$142,224 (\$15,376/month) during the previous nine and one quarter (9.25) months of the current twelve (12) month term contract. The original amount of the contract is \$160,800; however, \$207,350 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract for additional ammonia use at all Water Treatment Plants in order to meet Health Department requirements. This term contract has no renewal options remaining. Awardee is located out of State. The original bid was established by a competitive selection process. No SBE vendor submitted a bid on this project.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
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Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT C					
Hach Company Div Danaher Environmental Water d/b/a Hach	Renewal of term contract for Hach branded instrumentation products, OEM parts, and preventative maintenance and repairs for the period 04/19/2017 through 04/18/2018 per Master Agreement #SS555367A.	\$700,000.00 SBE: \$0	Water Utilities Department 4001-720-2330-4615 4001-720-2460-4615 4001-720-2470-4615 4001-720-2521-4615 4001-720-2522-4615 4001-720-2531-4615 4001-720-2532-4615 4001-720-2533-4615 4001-720-2535-4615 4001-720-2582-4615 4001-720-3GUA-4615 4001-720-4GUA-4615 4001-720-5GUA-4615	Scarlett	

The County has expended or encumbered \$865,430 (\$80,505/month) during the previous ten and three quarter (10.75) months of the current twelve (12) month sole source term contract. The original amount of the contract is \$350,000; however, \$700,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract due to the anticipated increase for maintenance and calibration costs associated with newly acquired equipment during the current term contract. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located out of State. This is a sole source provider who is not a certified SBE.

EXHIBIT D					
Altima Lighting, Inc.	Renewal of term contract for light poles and outdoor lighting, maintenance and repair for the period 04/18/2017 through 04/17/2018 per Master Agreement #16021A.	\$677,250.00 SBE: 100%	Countywide	Scarlett	

The County has expended or encumbered \$601,768 (\$54,706/month) during the previous eleven (11) months of the current twelve (12) month term contract. The original amount of the contract is \$525,000; however, \$677,250 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract for repair of existing features at WUD facilities, the re-lamping project at three (3) County ballfields, upgrading of lights at Fire Rescue parking lot, and for unforeseen repairs. This term contract has three (3) twelve (12) renewal options remaining. Awardee is located in Palm Beach County.

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EXHIBIT E

Physio-Control, Inc.	Renewal of term contract for the purchase of supplies for the period 05/01/2017 through 04/30/2018 per Master Agreement #SS950575A.	\$243,200.00 SBE: \$0	Fire Rescue Department 1300-440-4211-5231	Scarlett	
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The County has expended or encumbered \$241,300 (\$22,981/month) during the previous ten and one half (10.5) months of the current twelve (12) month sole source term contract. The original amount of the contract is \$190,000; however, \$243,200 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract due to the vendor's price increase as provided in the contract, and in order to purchase supplies for aging equipment needing additional maintenance and for new units purchased. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located out of State. This is a sole source provider who is not a certified SBE.

EXHIBIT F

Hydranautics	One-time purchase of membranes for Water Treatment Plants #3 and #9 per Purchase Order Number ZG031517-30 and ZG031517-31.	\$2,645,078.50 SBE: \$0	Water Utilities Department 4001-720-2532-4615 4001-720-2533-4615	Scarlett	
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Water Utilities Department requests a one-time purchase of membranes for Water Treatment Plants #3 and #9. This purchase is from a sole source provider and is necessary for the purchase of replacement units at these Water Treatment Plants. Awardee is located out of State. This is a sole source provider who is not a certified SBE.

EXHIBIT G

Sutphen Corporation	One-time purchase of a 75 foot aerial ladder apparatus per Purchase Order Number LC022717-41.	\$843,610.95 SBE: \$0	Fire Rescue Department 1300-440-4230-6401	Scarlett	
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Fire Rescue Department requests a one-time purchase of one (1) Sutphen heavy duty Monarch SL-75 foot aerial ladder, as replacement equipment, which is necessary in order to meet the needs of the County. This purchase is off the Village of Canastota, NY Bid #08-17-2016. Awardee is located out of State. There is no SBE currently certified for this commodity or service.

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<u>EXHIBIT H</u>					
Henry Schein, Inc.	Increase of term contract for 100% Nitrile examination gloves for the period 03/20/2016 through 06/19/2017 per Master Agreement #12-036D.	Increased Amount: \$101,000.00 Total with Increase: \$300,700.00 SBE: \$0	Fire Rescue Department 1300-440-4211-5231 Purchasing Department - Warehouse 0001-680-6810-5281	Scarlett	

The County has expended or encumbered \$199,290 (\$16,608/month) during the previous twelve months of the current fifteen (15) month term contract, which includes a three (3) month extension pursuant to the Director of Purchasing's authority. Purchasing requests an increase of \$101,000 over the previously authorized amount of \$199,700, for the remaining three (3) months of the term contract. The original amount of the contract is \$280,000. The increased amount is for the purchase of 100% Nitrile examination gloves, which is necessary in order to meet the County's requirements through the three (3) month extension of the contract. This term contract has no renewal options. Awardee is located out of State. No SBE vendor submitted a bid on this project.

<u>EXHIBIT I</u>					
Office Depot, Inc.	Term contract for office supplies for the period 04/18/2017 through 10/17/2019 per Master Agreement #150857.	\$1,475,888.00 SBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$929,688 (\$32,337/month) during the previous twenty-eight and three quarter (28.75) months of the current twenty-nine and three quarter (29.75) month term contract. \$1,475,888 is needed to meet the County's requirements through the expiration of this new thirty (30) month term contract. The increased amount for this new term contract over the usage last year is due to new employees, expanded workspaces, new programs, in-house training, and moving to new locations. This purchase is off the NIPA – City of Tamarac Contract #13-23R and has no renewal periods. Awardee is located in Palm Beach County. There is no SBE currently certified for this commodity or service.

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04/04/2017

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT J HP Inc.; Hewlett Packard Enterprises; Dell Marketing, L.P.; IBM Corporation; Lenovo (United States), Inc.; Pure Storage, Inc.; SHI International Corp.; CDW Government LLC; EMC Corporation	Term Contract for computer equipment, peripherals and related services for the period 04/04/2017 through 03/31/2018 per Master Agreement #950601.	\$6,500,000.00 SBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$8,733,336 (\$529,293/month) during the previous sixteen and one half (16.5) months of the current seventeen (17) month term contract. \$6,500,000 and is needed to meet the County's requirements through the expiration of this new and shorter eleven and three quarter (11.75) month term contract. Approval is also requested to add additional vendors previously approved on the WSCA-NASPO 2015-2020 contract. This purchase is off the Western States Contracting Alliance (WSCA)-NASPO and has two (2) twelve (12) month renewal options. One (1) Awardee is located in Palm Beach County and eight (8) Awardees are located out of State. There is no SBE currently certified for this commodity or service.

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EXHIBIT K 22 nd Century Technologies, Inc.; Apex Systems, LLC; Cutting Edge Recruiting Solutions, LLC d/b/a CERS; Howroyd-Wright Employment Agency, Inc. d/b/a AppleOne Employment Services; NAZTEC International Group, LLC; Q.E.D., Inc. d/b/a QED National; RADISE International, L.C.; SRR International, Inc.; TEKsystems, Inc.; TRG, Inc.	Term contract for pre-qualification of contractors for professional services staffing for ISS for the period 04/04/2017 through 04/03/2019 per Master Agreement #17011.	\$5,265,000.00 SBE: Cutting Edge Recruiting Solutions, LLC d/ba CERS 100% (certified after evaluation-not based on SBE points) NAZTEC International Group, LLC: 100% RADISE International, L.C.: 100% SRR International, L.C.: 100% Apex Systems, LLC: 25% Howroyd-Wright Employment Agency, Inc. d/b/a AppleOne Employment Services: 17% 22 nd Century Technologies, Inc.: 15% Q.E.D., Inc. d/b/a QED National: 15% TRG, Inc.: 15%	Information Systems Services 0001-490-1302-3404 0001-490-1303-3404 3071-491-1321-3404	Scarlett	

The County has expended or encumbered \$4,703,314 (\$241,196/month) during the previous nineteen and one half (19.5) months of the current twenty-one (21) month term contract. \$5,265,000 is needed to meet the County's requirements through the expiration of this new twenty-four (24) month term contract. The increased amount for this new term contract over the usage of last year is due to anticipated higher use of temporary professional IT Staffing services for ISS on an "as needed basis". This term contract has two (2) eighteen (18) month renewal options. Six (6) Awardees are located in Palm Beach County, two (2) Awardees are located out of State, and two (2) Awardees are located outside Palm Beach County in the City of Ft. Lauderdale, Florida.

TOTAL AMOUNT OF ALL AWARDS \$19,277,957.45



INTEROFFICE MEMORANDUM

DATE: March 20, 2017
TO: Janel Larvin
Minutes
FROM: Carol Meneely
TDC
Carol
RE: CATEGORY "G" GRANT AGREEMENT

I have attached three (3) originals of the following Category "G" Grant Agreement:

- Players International Management Inc., for the Delray Beach International Tennis Federation Championships \$6,000

Will you please add this to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies of the Category "G" Grant be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Kris Pursell, Sports Commission
Jackie Chesney, TDC
Glenn Jergensen, TDC

Tdc/grantagr2017/minutes.sports.PlayersInt'lFedchamps

Tourist Development Council of Palm Beach County
1555 Palm Beach Lakes Blvd., Suite 900 • West Palm Beach, FL 33401
TEL: (561) 233-3130 • FAX: (561) 233-3113 • www.pbcgov.com/touristdevelopment



**DISCOVER
THE PALM BEACHES
FLORIDA**

Tourist Development Council

INTEROFFICE MEMORANDUM

DATE: March 21, 2017
TO: Dawn Wynn
Senior Assistant County Attorney
FROM: Carol Meneely, TDC
RE: CATEGORY "G" GRANT AGREEMENTS

Enclosed please find three (3) originals of the following Category "G" grant agreements for your review and approval:

- PBC Sports Commission, Inc., for the NAIA Men's Soccer National Championship in the amount of \$25,000. The grant period is from July 28, 2016 – March 3, 2017 and the event was November 28-December 3, 2016. The grant funds can be used for sanction fees, site fees, officials, awards (non-monetary), equipment, rentals, insurance, security, labor, marketing (out of county and event production materials).

After your review, will you please forward the signed grant on to Minutes so they can submit to the BCC for final approval? If you have any questions, please call me at 233-3131.

GJ/cm
Enclosures

Cc: Jackie Chesney, TDC
Kris Pursell, Sports Commission
Glenn Jergensen, TDC

Tdc/grantsagr2017.legal.sports.PBCSportsNAIAMen'sSoccer2016

Tourist Development Council of Palm Beach County

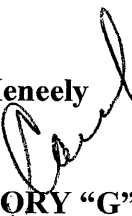
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**DISCOVER
THE PALM BEACHES
FLORIDA**
Tourist Development Council

INTEROFFICE MEMORANDUM

DATE: March 28, 2017
TO: Janel Larvin
Minutes
FROM: Carol Meneely
TDC 
RE: CATEGORY "G" GRANT AGREEMENTS

I have attached three (3) originals of the following Category "G" Grant Agreements:

- | | |
|----------------------------------------------------------------------------------------|----------------|
| • The Baseball Factory, Inc. for the Under Armour Team
One Baseball National Series | \$10,000 |
| • PBC Sports Commission, Inc., for the FHSAA Lacrosse
Championships | <u>\$8,000</u> |
| Total Amount | \$18,000 |

Will you please add these to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies of the Category "G" Grants be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Kris Pursell, Sports Commission
Jackie Chesney, TDC
Glenn Jergensen, TDC

Tdc/grantagr2017/minutes.sports.BaseballFactoryUnderArmour.FHSAALacrosse

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