

**PALM BEACH COUNTY  
BOARD OF COUNTY COMMISSIONERS**

**BOARD APPOINTMENT SUMMARY**

**Meeting Date:** April 4, 2017  
**Department:** Office of Small Business Assistance  
**Advisory Board:** Small Business Advisory Committee

**EXECUTIVE BRIEF**

**Motion and Title:** Staff recommends motion to approve: re-appointment/appointment of the following individuals to the Small Business Assistance (SBA) Advisory Committee for the seats and terms indicated below.

<u>NOMINEE</u>	<u>SEAT</u>	<u>DESIGNATION</u>	<u>TERM</u>	<u>NOMINATED BY</u>
<b>Reappoint</b> John Elliott	1	Certified Black Business Owner	04/04/2017 to 04/03/2020	Mayor Burdick
<b>Appoint</b> <b>CHOOSE ONE</b> Amy Angelo	5	Business Owner Domiciled in PB County	04/04/2017 to 09/30/2018	Mayor Burdick Commissioner Valeche
<b>OR</b> Sherrill Disbury	5	Business Owner Domiciled in PB County	04/04/2017 to 09/30/2018	Mayor Burdick
<b>Appoint</b> Sifredo Asencio, Jr.	7	Hispanic Business Organization	04/04/2017 to 05/06/2019	Mayor Burdick
<b>Appoint</b> Javin Walker	10	Minority Contractor	04/04/2017 to 09/26/2019	Mayor Burdick
<b>Appoint</b> Seabron Smith	13	Financial Institution that assists Small Businesses	04/04/2017 to 06/17/2019	Mayor Burdick Commissioner Abrams Commissioner Bernard

**Summary:** The SBA Advisory Committee is established pursuant to Section 2.80.32, of the Palm Beach County Code as amended on March 12, 2013. The committee consists of fifteen (15) members representing one (1) black business owner certified as a small business by the County; one (1) Hispanic business owner certified as a small business by the County; one (1) woman business owner certified as a small business by the County; one (1) white male business owner certified as a small business by the County; one (1) business owner domiciled in Palm Beach County; one (1) representative of a business incubator program; one (1) representative of the Hispanic business organization; one (1) representative of the National Association of Women in Construction; one (1) representative of a Women's Business Organization; one (1) certified minority contractor; one (1) representative of the Associated General Contractors of America; one (1) representative of the Small Business Development Center; one (1) representative of a financial institution that assists small businesses; one (1) representative of the Black Chamber of Commerce; and one (1) representative of a professional services organization. Sherrill Disbury has disclosed that Coral Steel Company contracted with the County to supply reinforced steel, steel mesh and supports. Seabron Smith has disclosed that Center for Technology, Enterprise and Development, Inc. has contracted with the County as a business incubator. The SBA Advisory Committee provides no regulation, oversight, management or policy-setting recommendations regarding the subject contracts. The SBA Advisory Committee supports the nominations and a memo was sent to the Board of County Commissioners on February 3, 2017 for seat 1 and on March 8, 2017 for seats 5, 7, 10, and 13, requesting approval of the recommendations. No other nominations were received.

The SBA Advisory Committee consists of fifteen (15) members and the terms of the seats are for three (3) years. The SBA Advisory Committee reviews and evaluates the effectiveness of small business programs within County Government. The Committee currently consists of eleven (11) members. The current diversity count is: Caucasian: 6 (54.5%), African American: 3 (27.2%), and Hispanic: 2 (18.1%). The gender ratio (female:male) is: 6:5. The nominees are; seat 5 – Caucasian female, seat 7 – Hispanic male, seat 10 – African American male, seat 13 – African American male. The nominee for reappointment to seat 1 is an African American male. **Countywide** (HH).

**Background and Justification:** Section 2.80.32, as amended, of the Palm Beach County Code, provided for appointments to be made from specific organizations and representative of the small business community.

- Attachments:**
- Boards/Committees Application
  - Resume of Nominees
  - Current List of Board Members

Recommended By: Tonya Davis Johnson 3/20/17  
 Tonya Davis Johnson, Director Date

Legal Sufficiency: Helene Hvizd 3-21-17  
 Helene Hvizd, Senior Assistant County Attorney Date

## II. REVIEW COMMENTS

A. Other Department Review:

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Department Director

**BOARDS/COMMITTEES  
APPLICATIONS**

**ATTACHMENT 1**

**PALM BEACH COUNTY  
BOARD OF COUNTY COMMISSIONERS  
BOARDS/COMMITTEES APPLICATION**

The information provided on this form will be used in considering your nomination. Please **COMPLETE SECTION II IN FULL**. Answer "none" or "not applicable" where appropriate. **Please attach a biography or résumé to this form.**

**Section I (Department):** (Please Print)

Board Name: Small Business Advisory Committee Advisory  Not Advisory

At Large Appointment or  District Appointment /District #: \_\_\_\_\_

Term of Appointment: 3 Years. From: 02/15/2017 To: 02/14/2020

Seat Requirement: Certified Black Business Owner Seat #: 1

\*Reappointment or  New Appointment

or  to complete the term of \_\_\_\_\_ Due to:  resignation  other

Completion of term to expire on: \_\_\_\_\_

**\*When a person is being considered for reappointment, the number of previous disclosed voting conflicts during the previous term shall be considered by the Board of County Commissioners: 0**

**Section II (Applicant):** (Please Print)

**APPLICANT, UNLESS EXEMPTED, MUST BE A COUNTY RESIDENT**

Name: Elliott John Hudson  
Last First Middle

Occupation/Affiliation: Contractor  
Owner  Employee  Officer

Business Name: All Phase, Inc.

Business Address: 13309 41<sup>st</sup> Lane North

City & State: Royal Palm Beach, FL Zip Code: 33411

Residence Address: 13309 41<sup>st</sup> Lane North

City & State: Royal Palm Beach, FL Zip Code: 33411

Home Phone: (561) 793-0476 Business Phone: (561) 793-0476 Ext. \_\_\_\_\_

Cell Phone: (561) 723-9043 Fax: (561) 791-9229

Email Address: JE7930476@aol.com

Mailing Address Preference:  Business  Residence

Have you ever been convicted of a felony: Yes \_\_\_\_\_ No

If Yes, state the court, nature of offense, disposition of case and date: \_\_\_\_\_

Minority Identification Code:  Male  Female  
 Native-American  Hispanic-American  Asian-American  African-American  Caucasian

FEB14 '17 12:14PM

**Section II Continued:**

**CONTRACTUAL RELATIONSHIPS:** Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. **To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business.** This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

<u>Contract/Transaction No.</u>	<u>Department/Division</u>	<u>Description of Services</u>	<u>Term</u>
<u>Example: (R#XX-XX/PO XX)</u>	<u>Parks &amp; Recreation</u>	<u>General Maintenance</u>	<u>10/01/00-09/30/2100</u>
_____	_____	_____	_____
_____	_____	_____	_____

(Attach Additional Sheet(s), if necessary)  
OR

NONE

NOT APPLICABLE/  
(Governmental Entity)

**ETHICS TRAINING:** All board members are required to read and complete training on Article XIII, the Palm Beach County Code of Ethics, and read the State Guide to the Sunshine Amendment. **Article XIII, and the training requirement can be found on the web at: <http://www.palmbeachcountyethics.com/training.htm>.** Ethics training is on-going, and pursuant to PPM CW-P-79 is required before appointment, and upon reappointment.

By signing below I acknowledge that I have read, understand, and agree to abide by Article XIII, the Palm Beach County Code of Ethics, and I have received the required Ethics training (in the manner checked below):

X  By watching the training program on the Web, DVD or VHS on January 17, 2017.  
    By attending a live presentation given on \_\_\_\_\_, 20\_\_\_\_

**AND**

By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics:

\*Applicant's Signature: *John Elliott* Printed Name: John Elliott Date: 1/30/17

Any questions and/or concerns regarding Article XIII, the Palm Beach County Code of Ethics, please visit the Commission on Ethics website [www.palmbeachcountyethics.com](http://www.palmbeachcountyethics.com) or contact us via email at [ethics@palmbeachcountyethics.com](mailto:ethics@palmbeachcountyethics.com) or (561) 355-1915.

Return this FORM to:  
{Insert Liaison Name Here}, {Insert Department/Division Here}  
{Insert Address Here}

**Section III (Commissioner, if applicable):**

Appointment to be made at BCC Meeting on: \_\_\_\_\_

Commissioner's Signature: *Pamella Burdick* Date: 2-9-2017

Pursuant to Florida's Public Records Law, this document may be reviewed and photocopied by members of the public.

Revised 02/01/2016

**PALM BEACH COUNTY  
BOARD OF COUNTY COMMISSIONERS  
BOARDS/COMMITTEES APPLICATION**

*The information provided on this form will be used in considering your nomination. Please COMPLETE SECTION II IN FULL. Answer "none" or "not applicable" where appropriate. Please attach a biography or résumé to this form.*

**Section I (Department):** (Please Print)

Board Name: Small Business Advisory Committee Advisory  Not Advisory

At Large Appointment or  District Appointment /District #: \_\_\_\_\_

Term of Appointment: 1.5 Years. From: 04/04/2017 To: 09/30/2018

Seat Requirement: Business Owner Domiciled in Palm Beach County Seat #: 5

\*Reappointment or  New Appointment

or  to complete the term of Angela Randolph Due to:  resignation  other

Completion of term to expire on: 09/30/2018

\*When a person is being considered for reappointment, the number of previous disclosed voting conflicts during the previous term shall be considered by the Board of County Commissioners: \_\_\_\_\_

**Section II (Applicant):** (Please Print)

**APPLICANT, UNLESS EXEMPTED, MUST BE A COUNTY RESIDENT**

Name: Angelo Amy Michelle  
Last First Middle

Occupation/Affiliation: \_\_\_\_\_  
Owner  Employee  Officer

Business Name: Oceana Logistics Int. Inc. DBA Oceana Coffee

Business Address: 221 Old Dixie Hwy. #1

City & State: Tequesta, Fl. Zip Code: 33469

Residence Address: 19001 SE Barus Dr.

City & State: Tequesta, Fl. Zip Code: 33469

Home Phone: 5613392913 Business Phone: 5614012453

Cell Phone: 5613392913 Fax: ( ) \_\_\_\_\_

Email Address: amy.angelo@oceanacoffee.com

Mailing Address Preference:  Business  Residence

Have you ever been convicted of a felony: Yes \_\_\_\_\_ No x

If Yes, state the court, nature of offense, disposition of case and date: \_\_\_\_\_

Minority Identification Code:  Male  Female

Native-American  Hispanic-American  Asian-American  African-American  Caucasian

**PALM BEACH COUNTY  
BOARD OF COUNTY COMMISSIONERS  
BOARDS/COMMITTEES APPLICATION**

Section II Continued:

**CONTRACTUAL RELATIONSHIPS:** Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business. This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

<u>Contract/Transaction No.</u>	<u>Department/Division</u>	<u>Description of Services</u>	<u>Term</u>
<u>Example: (R#XX-XX/PO XX)</u>	<u>Parks &amp; Recreation</u>	<u>General Maintenance</u>	<u>10/01/00-09/30/2100</u>
_____	<u>PBC Convention Center</u>	<u>Fresh Roasted Coffee</u>	<u>2015-?</u>
_____ (Attach Additional Sheet(s), if necessary)			
NONE	<input type="checkbox"/>	OR	NOT APPLICABLE/ (Governmental Entity) <input type="checkbox"/>

**ETHICS TRAINING:** All board members are required to read and complete training on Article XIII, the Palm Beach County Code of Ethics, and read the State Guide to the Sunshine Amendment, Article XIII, and the training requirement can be found on the web at: <http://www.palmbeachcountyethics.com/training.htm>. Ethics training is on-going, and pursuant to PPM CW-P-79 is required before appointment, and upon reappointment.

By signing below I acknowledge that I have read, understand, and agree to abide by Article XIII, the Palm Beach County Code of Ethics, and I have received the required Ethics training (in the manner checked below):

- By watching the training program on the Web, DVD or VHS on March 2, 2017.
- By attending a live presentation given on \_\_\_\_\_, 20\_\_

**AND**

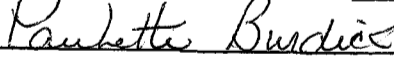
By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics:

\*Applicant's Signature:  Printed Name: Amy M. Angelo Date: March 2, 2017

Any questions and/or concerns regarding Article XIII, the Palm Beach County Code of Ethics, please visit the Commission on Ethics website [www.palmbeachcountyethics.com](http://www.palmbeachcountyethics.com) or contact us via email at [ethics@palmbeachcountyethics.com](mailto:ethics@palmbeachcountyethics.com) or (561) 355-1915.

Return this form to:  
Vicky Cronell, Administrative Secretary  
Office of Small Business Assistance  
50 South Military Trail, Suite 202  
West Palm Beach, FL 33415  
**Section III (Commissioner, if applicable):**

Appointment to be made at BCC Meeting on: \_\_\_\_\_

Commissioner's Signature:  Date: 3-10-2017

**PALM BEACH COUNTY  
BOARD OF COUNTY COMMISSIONERS  
BOARDS/COMMITTEES APPLICATION**

Section II Continued:

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(Attach Additional Sheet(s), if necessary)			
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 By attending a live presentation given on \_\_\_\_\_, 20\_\_

**AND**

By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics:

\*Applicant's Signature:  Printed Name: Amy M. Angelo Date: March 2, 2017

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**Vicky Cronell, Administrative Secretary**  
 Office of Small Business Assistance  
 50 South Military Trail, Suite 202  
 West Palm Beach, FL 33415

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Commissioner's Signature:  Date: 3/10/17

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Revised 02/01/2016



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Seat Requirement: Business Owner Domiciled in Palm Beach County Seat #: 5

\*Reappointment or  New Appointment

or  to complete the term of Angela Randolph Due to:  resignation  other

Completion of term to expire on: 09/30/2018

**\*When a person is being considered for reappointment, the number of previous disclosed voting conflicts during the previous term shall be considered by the Board of County Commissioners: \_\_\_\_\_**

**Section II (Applicant):** (Please Print)

**APPLICANT, UNLESS EXEMPTED, MUST BE A COUNTY RESIDENT**

Name: Disbury Sherrill W.  
Last First Middle

Occupation/Affiliation: Coral Steel Company

Owner  Employee  Officer

Business Name: Coral Steel Company

Business Address: 759 Benoist Farms Road – Mailing Address: P.O. Box 211058, WPB, FL 33421

City & State West Palm Beach Zip Code: 33411

Residence Address: 428 Santa Anna Drive

City & State Palm Springs, FL Zip Code: 33461

Home Phone: (561) 964-2644 Business Phone: (561) 798-8822 Ext. \_\_\_\_\_

Cell Phone: (561) 719-1488 Fax: (561) 798-5640

Email Address: sherrill@coralsteel.com

Mailing Address Preference:  Business  Residence

Have you ever been convicted of a felony: Yes \_\_\_\_\_ No X

If Yes, state the court, nature of offense, disposition of case and date: \_\_\_\_\_

Minority Identification Code:  Male  Female  
 Native-American  Hispanic-American  Asian-American  African-American  Caucasian

**Section II Continued:**

**CONTRACTUAL RELATIONSHIPS:** Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. **To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business.** This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

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<u>Example: (R#XX-XX/PO XX)</u>	<u>Parks &amp; Recreation</u>	<u>General Maintenance</u>	<u>10/01/00-09/30/2100</u>
PO#PBC15207-002	Facilities Development & Operations	Supply Reinf.Steel/Supports/Mesh	01/01/16-2/28/17
PO#PBC15207-013	Facilities Development & Operations	Supply Reinf.Steel	03/01/16-2/28/17

Both of these PO's have been fulfilled and are complete. We are just waiting for Final Payment.

(Attach Additional Sheet(s), if necessary)  
OR

NONE

NOT APPLICABLE/  
(Governmental Entity)

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By signing below I acknowledge that I have read, understand, and agree to abide by Article XIII, the Palm Beach County Code of Ethics, and I have received the required Ethics training (in the manner checked below):

By watching the training program on the Web, DVD or VHS on Feb. 15, 2017  
 By attending a live presentation given on \_\_\_\_\_, 20\_\_\_\_

**AND**

By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics:

\*Applicant's Signature: Sherrill W. Disbury Printed Name: Sherrill W. Disbury Date: 02/16/2017

Any questions and/or concerns regarding Article XIII, the Palm Beach County Code of Ethics, please visit the Commission on Ethics website [www.palmbeachcountyethics.com](http://www.palmbeachcountyethics.com) or contact us via email at [ethics@palmbeachcountyethics.com](mailto:ethics@palmbeachcountyethics.com) or (561) 355-1915.

Return this FORM to:  
**Vicky Cronell, Administrative Secretary**  
**Office of Small Business Assistance**  
**50 South Military Trail, Suite 202**  
**West Palm Beach, FL 33415**

**Section III (Commissioner, if applicable):**

Appointment to be made at BCC Meeting on: \_\_\_\_\_

**PALM BEACH COUNTY  
BOARD OF COUNTY COMMISSIONERS  
BOARDS/COMMITTEES APPLICATION**

Commissioner's Signature: *Paula B. Burdick* Date: 3-10-2017

Pursuant to Florida's Public Records Law, this document may be reviewed and photocopied by members of the public.

Revised 02/01/2016

**PALM BEACH COUNTY  
BOARD OF COUNTY COMMISSIONERS  
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**Section I (Department):** (Please Print)

Board Name: Small Business Advisory Committee Advisory  Not Advisory

At Large Appointment or  District Appointment /District #: \_\_\_\_\_

Term of Appointment: 2.1 Years. From: 04/04/2017 To: 05/06/2019

Seat Requirement: Hispanic Business Organization Seat #: 7

\*Reappointment or  New Appointment

or  to complete the term of Samuel Roman Due to:  resignation  other

Completion of term to expire on: 05/06/2019

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**Section II (Applicant):** (Please Print)

**APPLICANT, UNLESS EXEMPTED, MUST BE A COUNTY RESIDENT**

Name: Asencio, Jr. Sifredo  
Last First Middle

Occupation/Affiliation: Owner/President  
Owner  Employee  Officer

Business Name: Asencio Financial Group, LLC

Business Address: Post Office Box 212761

City & State: Royal Palm Beach, FL Zip Code: 33421

Residence Address: 10484 Polo Lake Drive West

City & State: Wellington, FL Zip Code: 33414

Home Phone: (561) 506-1098 Business Phone: (561) 506-1098

Cell Phone: (561) 506-1098 Fax: (561) 288-1737 ( )

Email Address: Freddy.asencio@asenciofinancialgroup.com or  
freddyasencio@aol.com

Mailing Address Preference:  Business  Residence

Have you ever been convicted of a felony: Yes \_\_\_\_\_ No X

If Yes, state the court, nature of offense, disposition of case and date: \_\_\_\_\_

Minority Identification Code:  Male  Female  
 Native-American  Hispanic-American  Asian-American  African-American  Caucasian

**Section II Continued:**

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Example: (R#XX-XX/PO XX)	Parks & Recreation	General Maintenance	10/01/00-09/30/2100
_____	_____	_____	_____
_____	_____	_____	_____
(Attach Additional Sheet(s), if necessary) OR			
NONE	<input checked="" type="checkbox"/>	NOT APPLICABLE/ (Governmental Entity)	<input type="checkbox"/>

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By watching the training program on the Web, DVD or VHS on 2/27 2017  
 By attending a live presentation given on \_\_\_\_\_, 20\_\_\_\_

**AND**

By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics:

\*Applicant's Signature: [Signature] Printed Name: SIFREID ASENCIO JR Date: 2/27/17

Any questions and/or concerns regarding Article XIII, the Palm Beach County Code of Ethics, please visit the Commission on Ethics website [www.palmbeachcountyethics.com](http://www.palmbeachcountyethics.com) or contact us via email at [ethics@palmbeachcountyethics.com](mailto:ethics@palmbeachcountyethics.com) or (561) 355-1915.

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**Vicky Cronell, Administrative Secretary**  
 Office of Small Business Assistance  
 50 South Military Trail, Suite 202  
 West Palm Beach, FL 33415

**Section III (Commissioner, if applicable):**

Appointment to be made at BCC Meeting on: \_\_\_\_\_

Commissioner's Signature: [Signature] Date: 3-18-2017

Pursuant to Florida's Public Records Law, this document may be reviewed and photocopied by members of the public.

Revised 02/01/2016

**PALM BEACH COUNTY  
BOARD OF COUNTY COMMISSIONERS  
BOARDS/COMMITTEES APPLICATION**

*The information provided on this form will be used in considering your nomination. Please COMPLETE SECTION II IN FULL. Answer "none" or "not applicable" where appropriate. Please attach a biography or résumé to this form.*

**Section I (Department):** (Please Print)

Board Name: Small Business Advisory Committee Advisory  Not Advisory

At Large Appointment or  District Appointment /District #: \_\_\_\_\_

Term of Appointment: 2.5 Years. From: 04/04/2017 To: 09/26/2019

Seat Requirement: Minority Contractor Seat #: 10

\*Reappointment or  New Appointment

or  to complete the term of Joseph Anderson Due to:  resignation  other

Completion of term to expire on: 09/26/2019

**\*When a person is being considered for reappointment, the number of previous disclosed voting conflicts during the previous term shall be considered by the Board of County Commissioners: \_\_\_\_\_**

**Section II (Applicant):** (Please Print)

**APPLICANT, UNLESS EXEMPTED, MUST BE A COUNTY RESIDENT**

Name: Walker Javin L.  
Last First Middle

Occupation/Affiliation: General Contractor

Owner  Employee  Officer

Business Name: "2" SBW & Associates, Inc.

Business Address: 141 Dabou Loop

City & State Belle Glade, FL Zip Code: 33430

Residence Address: 255 SW 6<sup>th</sup> Avenue

City & State South Bay, FL Zip Code: 33493

Home Phone: (561) 996-0816 Business Phone: (561) 992-0306

Cell Phone: (561) 692-1432 Fax: (561) 993-2214

Email Address: 2-sbw@2-sbw.com

Mailing Address Preference:  Business  Residence

Have you ever been convicted of a felony: Yes \_\_\_\_\_ No X

If Yes, state the court, nature of offense, disposition of case and date: \_\_\_\_\_

Minority Identification Code:  Male  Female  
 Native-American  Hispanic-American  Asian-American  African-American  Caucasian

**Section II Continued:**

**CONTRACTUAL RELATIONSHIPS:** Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. **To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business.** This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

<u>Contract/Transaction No.</u>	<u>Department/Division</u>	<u>Description of Services</u>	<u>Term</u>
<u>Example: (R#XX-XX/PO XX)</u>	<u>Parks &amp; Recreation</u>	<u>General Maintenance</u>	<u>10/01/00-09/30/2100</u>
_____	_____	_____	_____
_____	_____	_____	_____

(Attach Additional Sheet(s), if necessary)  
OR

NONE

NOT APPLICABLE/  
(Governmental Entity)

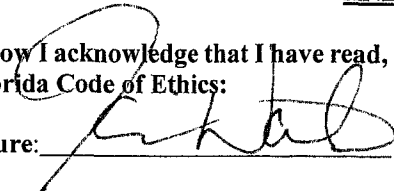
**ETHICS TRAINING:** All board members are required to read and complete training on Article XIII, the Palm Beach County Code of Ethics, and read the State Guide to the Sunshine Amendment. **Article XIII, and the training requirement can be found on the web at: <http://www.palmbeachcountyethics.com/training.htm>.** Ethics training is on-going, and pursuant to PPM CW-P-79 is required before appointment, and upon reappointment.

By signing below I acknowledge that I have read, understand, and agree to abide by Article XIII, the Palm Beach County Code of Ethics, and I have received the required Ethics training (in the manner checked below):

  x   By watching the training program on the Web, DVD or VHS on    March 2, 2017     
     By attending a live presentation given on \_\_\_\_\_, 20    

**AND**

By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics:

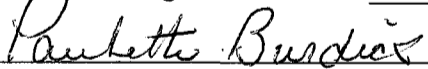
\*Applicant's Signature:  Printed Name:   Javin L Walker   Date:   March 2, 2017  

Any questions and/or concerns regarding Article XIII, the Palm Beach County Code of Ethics, please visit the Commission on Ethics website [www.palmbeachcountyethics.com](http://www.palmbeachcountyethics.com) or contact us via email at [ethics@palmbeachcountyethics.com](mailto:ethics@palmbeachcountyethics.com) or (561) 355-1915.

**Return this FORM to:**  
**Vicky Cronell, Administrative Secretary**  
**Office of Small Business Assistance**  
**50 South Military Trail, Suite 202**  
**West Palm Beach, FL 33415**

**Section III (Commissioner, if applicable):**

Appointment to be made at BCC Meeting on: \_\_\_\_\_

Commissioner's Signature:  Date:   3-10-2017





**Section II Continued:**

**CONTRACTUAL RELATIONSHIPS:** Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. **To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business.** This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

<u>Contract/Transaction No.</u>	<u>Department/Division</u>	<u>Description of Services</u>	<u>Term</u>
<u>Example: (R#XX-XX/PO XX)</u>	<u>Parks &amp; Recreation</u>	<u>General Maintenance</u>	<u>10/01/00-09/30/2100</u>
<u>R2016-1509</u>	<u>Dept. of Economic Sustainability</u>	<u>Business Incubator</u>	<u>10/01/2016 to 09/30/2017</u>

(Attach Additional Sheet(s), if necessary)  
OR

NONE

NOT APPLICABLE/  
(Governmental Entity)

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- By watching the training program on the Web, DVD or VHS on March 7, 2017.
- By attending a live presentation given on \_\_\_\_\_, 20\_\_\_\_

**AND**

By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics:

\*Applicant's Signature: Seabron Smith Printed Name: Seabron Smith Date: March 7, 2017

Any questions and/or concerns regarding Article XIII, the Palm Beach County Code of Ethics, please visit the Commission on Ethics website [www.palmbeachcountyethics.com](http://www.palmbeachcountyethics.com) or contact us via email at [ethics@palmbeachcountyethics.com](mailto:ethics@palmbeachcountyethics.com) or (561) 355-1915.

Return this form to:  
Vicky Cronell, Administrative Secretary  
Office of Small Business Assistance  
50 South Military Trail, Suite 202  
West Palm Beach, FL 33415

**Section III (Commissioner, if applicable):**

Appointment to be made at BCC Meeting on: \_\_\_\_\_

Commissioner's Signature: Paula H. Burdick Date: 3-19-2017

Pursuant to Florida's Public Records Law, this document may be reviewed and photocopied by members of the public.

Revised 02/01/2016

Section II Continued:

**CONTRACTUAL RELATIONSHIPS:** Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. **To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business.** This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

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<u>R2016-1509</u>	<u>Dept. of Economic Sustainability</u>	<u>Business Incubator</u>	<u>10/01/2016 to 09/30/2017</u>

(Attach Additional Sheet(s), if necessary)

NONE

OR

NOT APPLICABLE/  
(Governmental Entity)

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- By attending a live presentation given on \_\_\_\_\_, 20\_\_\_\_

AND

By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics:

\*Applicant's Signature: *Seabron Smith* Printed Name: Seabron Smith Date: March 7, 2017

Any questions and/or concerns regarding Article XIII, the Palm Beach County Code of Ethics, please visit the Commission on Ethics website [www.palmbeachcountyethics.com](http://www.palmbeachcountyethics.com) or contact us via email at [ethics@palmbeachcountyethics.com](mailto:ethics@palmbeachcountyethics.com) or (561) 355-1915.

Return this form to:  
Vicky Cronell, Administrative Secretary  
Office of Small Business Assistance  
50 South Military Trail, Suite 202  
West Palm Beach, FL 33415

**Section III (Commissioner, if applicable):**

Appointment to be made at BCC Meeting on:

Commissioner's Signature: *S. Abrams* *(b)* Date: 3/16/17

Pursuant to Florida's Public Records Law, this document may be reviewed and photocopied by members of the public.

Revised 02/01/2016

**Section II Continued:**

**CONTRACTUAL RELATIONSHIPS:** Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business. This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

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<u>R2016-1509</u>	<u>Dept. of Economic Sustainability</u>	<u>Business Incubator</u>	<u>10/01/2016 to 09/30/2017</u>

(Attach Additional Sheet(s), if necessary)

OR

NONE

NOT APPLICABLE/  
(Governmental Entity)

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**AND**

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\*Applicant's Signature: Seabron Smith Printed Name: Seabron Smith Date: March 7, 2017

Any questions and/or concerns regarding Article XIII, the Palm Beach County Code of Ethics, please visit the Commission on Ethics website [www.palmbeachcountyethics.com](http://www.palmbeachcountyethics.com) or contact us via email at [ethics@palmbeachcountyethics.com](mailto:ethics@palmbeachcountyethics.com) or (561) 355-1915.

Return this form to:  
Vicky Cronell, Administrative Secretary  
Office of Small Business Assistance  
50 South Military Trail, Suite 202  
West Palm Beach, FL 33415

**Section III (Commissioner, if applicable):**

Appointment to be made at BCC Meeting on:

Commissioner's Signature: Mackenn Beal Date: 3/16/17

Pursuant to Florida's Public Records Law, this document may be reviewed and photocopied by members of the public.

Revised 02/01/2016

MAR 24 '17 9:03AM

PBC OSBA RECD

# **RESUMES OF NOMINEES**

**ATTACHMENT 2**

RESUME FOR JOHN ELLIOTT  
13309 41<sup>ST</sup> Lane North  
Royal Palm Beach, FL 33411  
Home/Office (561) 793-0476  
Mobile (561) 723-9043  
Fax (561) 791-9229

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**SUMMARY OF EXPERIENCE**

I have accumulated thirty seven years of experience in the construction industry. I have served in many positions ranging from laborer to mason and furthering from supervision to presidency by establishing my own masonry/concrete company.

**HIGHLIGHTS OF EXPERIENCE**

1985 to present

All Phase, Inc.

Royal Palm Beach, Florida

As president/owner of All Phase, Inc., this corporation was formed with the purpose being to provide the subcontracting of general masonry. We focus highly on reinforced masonry structures. We continue to promote the idea of reinforced masonry to the developers and local engineering firms to enhance the masonry industry. Our experiences have ranged from residential homes to commercial projects. In the line of residential work, we have completed large projects of single family homes as well as high-end individual residences with some of this areas leading developers. We have also completed projects of two and three story multifamily residences. In the commercial line we have contracted large multistory buildings to include warehouses, schools, offices, hotels, public service buildings, water treatment plants and various other engineer designed buildings. With the addition of our Concrete Division in 1993, we now provide subcontracting in concrete site work, promoting high strength reinforced concrete surfaces and barrier walls. Our experiences to date include areas of roads, highways, bridges, parking lots, parks and around the premises of private property. These finishes can consist of curbs, sidewalks, driveways, slabs/pads, flumes, barrier walls and various other concrete structures. Our expertise is currently displayed on numerous county roads, state FDOT highways, PBIA premises, PBC schools and a host of many more.

REFERENCES FOR JOHN ELLIOTT

Dave Aiken      Director of Accounts  
Cemex Corporation  
1001 Jupiter Park Drive, Ste 114  
Jupiter, Florida 33458  
(561) 741-8200

Andrew Tate      Credit Manager  
Cemex Corporation  
1001 Jupiter Park Drive, Ste 114  
Jupiter, Florida 33458  
(561) 741-8200

Michael Correa      General Project Manager  
Ranger Construction  
101 Sansburys Way  
West Palm Beach, Fl 33411  
(561) 793-9400

Gary Hennings      Vice President  
The Weitz Company  
1720 Centrepark Drive East  
West Palm Beach, FL 33401  
(561) 686-5511

Milton Grey      President  
Grey Construction Company  
2001 Palm Beach Lakes Blvd  
West Palm Beach, FL 33409  
(561) 845-2872

Sam Butler      President  
Double "S" Inc.  
13502 SW 144<sup>th</sup> Parkway  
Okeechobee, FL 34974  
(863) 763-0006

Don Beers      President  
Beers Engineering Consultants  
509 South M Street  
Lake Worth, FL 33460  
(561) 586-2889

# OCEANA COFFEE™

Bio for Amy Angelo, President of Oceana Coffee.

I HAVE BEEN A FLORIDIAN FROM THE AGE OF 12. I GRADUATED FROM THE BENJAMIN SCHOOL IN NORTH PALM BEACH AND THEN WENT ON TO GRADUATE FROM THE UNIVERSITY OF FLORIDA WITH TWO MAJORS ONE IN EDUCATION AND ONE IN SPEECH PATHOLOGY. MY LAST SEMESTER OF UNIVERSITY WAS IN FLORENCE ITALY WHICH SPARKED THE LOVE OF TRAVEL. I WORKED ON PRIVATE YACHTS FOR 7 YEARS SPANNING THE GLOBE. I HAVE WORKED WITH SOME OF THE WORLDS FINEST PRIVATE CHEFS. EXTENSIVELY THROUGH EUROPE, CARIBBEAN, AND THE SOUTH PACIFIC. WE HAVE EXPLORED EVERY SMALL ISLAND FROM TAHITI TO AUSTRALIA. I EVEN IMPERSONATED A CHEF FOR A LAST MINUTE CHARTER WHERE THE CHEF FELL ILL. IT WAS A 3 WEEK TRIP IN TAHITI WITH 10 GUESTS TRAVELING TO REMOTE AREAS OF FRENCH POLYNESIA, THAT WAS EXCITING.... I IMPRESSED THEM HOWEVER, AND THEY ASKED ME BACK FOR A SECOND TRIP. I SPENT TIME LIVING IN AUSTRALIA AND ITALY, WHERE THE LOVE OF COFFEE AND ALL THINGS FOOD AND WINE WERE ONLY HEIGHTENED. MY HUSBAND AND I SETTLED BACK TO MY HOME TOWN OF JUPITER IN 2009 WITH OUR SON, AND OUR DAUGHTER WAS BORN IN JUPITER IN 2010. WE HAVE STRONG TIES TO THE LOCAL COMMUNITY AND HAVE BUILT AN EXTENSIVE NETWORK OF BUSINESS PROFESSIONALS. THE BRAND OCEANA COFFEE ACTUALLY BEGAN IN 2006 AS A PRODUCT THAT WE HAD LOCALLY ROASTED FOR US IN BRISBANE AUSTRALIA, WE USED IT AS A LUXURY PRODUCT OFFERING TO OUR YACHTING CLIENTS WITH OUR BUSINESS OCEANA LOGISTICS INTERNATIONAL, INC. WHO KNEW THAT DELICIOUS AND FRESH ROASTED COFFEE WOULD BECOME OUR ENTIRE BUSINESS!



We expanded our business from a small roasting house and cafe in Tequesta to a full service wholesale and retail coffee roastery with two locations (soon to be three) online coffee ordering capabilities and a long list of wholesale clients throughout Florida and even into the Bahamas.. We've gone from 2 employees when we opened to 20 employees today.

Amy is a Founding Member of The Beaches Small Business Initiative, a local 501 C6 non profit organization. The Beaches SBI is a non-profit organization working to support and preserve locally owned, independent businesses in the northern Palm Beach County area. The Beaches SBI mission is to help maintain northern Palm Beach County's unique community character, provide continuing opportunities for entrepreneurs, build economic strength, and create an environment where locally owned, independent businesses grow and flourish. [www.thebeachessbi.org](http://www.thebeachessbi.org)

Founding Member of Elite Business Associates -EBA is a networking group that provides a structured environment to help achieve and maintain your business goals through weekly networking meetings and monthly education presentations on how to help you grow your business. [www.elitebizfl.com](http://www.elitebizfl.com). Oceana coffee hosts a free monthly networking event at both locations. There is a guest speaker at each event whose focus is always centered around something educational for the small business owner or entrepreneur.

Oceana Coffee is dedicated to the local community & rarely turns down an opportunity to help local charities & organizations that enrich the local community. Children, Education, the Environment, & Culinary, Classical, & Musical Arts are close to the hearts of the owners & staff of Oceana Coffee. We are always there to help & participate where we can. We have provided coffee stations & coffee themed gift baskets for many events.

A | 221 Old Dixie Hwy #1 Tequesta, FL 33469    P | 561.401.2453    E | [good.coffee@oceanacoffee.com](mailto:good.coffee@oceanacoffee.com)    W | [oceanacoffee.com](http://oceanacoffee.com)

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the way to good coffee

# OCEANA COFFEE™

Oceana Coffee was named Small Business of the Year by Palm Beach North Chamber. Our coffees have won national and international awards, most recently and most impressive is the Golden Bean Champion of North America. Multiple featured articles about Oceana Coffee have appeared in Palm Beach Illustrated, The Palm Beach Post, Florida Weekly, Jupiter Magazine, The Beacon, and New Times Broward-Palm Beach and the South Florida business Journal. We have also been featured online on BaristaManiac.com, thecoffeeadventures.com and savortonight.com. We were recently invited to participate as an exhibitor and educator at the Orlando Coffee Symposium, where artisanal coffee roasters from across the state met to share ideas and knowledge about coffee.

We host a Thursday Night Barista Throwdown competition at various coffee cafes in the County with the mission of creating and nurturing the growing community of local residents in the specialty coffee trade. Building this community will help raise the skill levels of all roasters, baristas, and coffee professionals.

#### Professional associations:

Palm Beach North Chamber of Commerce

Best of the Best Networking

Presenting sponsor for the Palm Beach State college Women's Empowerment Forum 2014-2015

Specialty Coffee Association of America (SCAA) 2011-now

Barista Guild of America (BGA) 2011-now

Roasters Guild of America (RGA). 2012-now

---

A | 221 Old Dixie Hwy #1 Tequesta, FL 33469    P | 561.401.2453    E | [good.coffee@oceanacoffee.com](mailto:good.coffee@oceanacoffee.com)    W | [oceanacoffee.com](http://oceanacoffee.com)

**the way to good coffee**



# **CORAL STEEL COMPANY**

**759 Benoist Farms Road  
West Palm Beach, FL 33411  
(561)798-8822, Fax (561)798-5640  
QUALITY SERVICE SINCE 1983**

## **RESUME: SHERRILL W. DISBURY**

**428 Santa Anna Drive  
Palm Springs, FL 33461**

**30 years at current residence**

## **EMPLOYMENT**

**1990 TO PRESENT    CORAL STEEL COMPANY  
PRESIDENT  
DUTIES INCLUDE: ACCOUNTING, INSURANCE, HR,  
CONTRACTS, MONITOR PRODUCTIVITY AND  
EFFICIENCY, COORDINATE OPERATIONS, TAXES**

**1983 TO 1990        CORAL STEEL COMPANY  
BOOKEEPER  
DUTIES INCLUDED: A/P, A/R, BILLING, PAYROLL**

**1976 TO 1985        JFK HOSPITAL  
MEDICAL TECHNOLOGIST  
LAB SUPERVISOR  
DUTIES INCLUDED: MONITOR QUALITY CONTROL AND  
PRODUCTIVITY, IMPLEMENT NEW  
PROCESSES AND PROCEDURES**

## **EDUCATION**

**1972-1974        ALBRIGHT COLLEGE  
READING, PA  
BIOCHEMISTRY MAJOR**

**1974-1976        PALM BEACH COMMUNITY COLLEGE  
LAKE WORTH, FL  
A.S. MEDICAL TECHNOLOGY, ASCP CERTIFIED**

## **ACTIVITIES**

**OUR SAVIOR LUTHERAN CHURCH  
CHURCH COUNCIL 2013-PRESENT  
SOCIAL MINISTRY CHAIR 2013-PRESENT  
NOMINATING CHAIR 2005-2012  
FAMILY PROMISE COORDINATOR 2012-PRESENT**

**FAMILY PROMISE- NORTH COUNTY CHAPTER  
BOARD MEMBER 2012-PRESENT**

**PALM BEACH COUNTY SMALL BUSINESS ADVISORY BOARD  
BOARD MEMBER 2010-2014**

## **AFFILIATIONS**

**ASSOCIATED GENERAL CONTRACTORS, EAST COAST CHAPTER  
CONSTRUCTION ASSOCIATION OF SOUTH FLORIDA  
CONCRETE REINFORCING STEEL INSTITUTE  
FLORIDA MARINE CONTRACTORS ASSOCIATION**

## SIFREDO ASENCIO JR

10484 Polo Lakes Drive West #206 • Wellington, Florida 33414

561-506-1098 • [freddyasencio@aol.com](mailto:freddyasencio@aol.com)

Results-driven and bilingual professional leader with a history of providing an in-depth knowledge and understanding of financial services and retirement plans to clients in order to increase revenue and client base. Skilled executive with over 16 years of experience positively impacting the performance of companies through developing, integrating, and executing process improvements to streamline operations and improve reporting capabilities.

- Innovative professional, delivering solid financial and retirement advice that reach the client's goals as well as achieve the company's vision.
- Reputed for streamlining processes, successfully establishing new accounts and designing client-specific presentations to a diversified client base.

---

Retirement Plans • Asset Allocation/Diversification • Mutual Funds/Separate Accounts • Life/Accident/Health Insurance  
New Account Development • Solutions Sales • Manual Process Automation • Retirement & Financial Services  
Workflow Prioritization • Consultation Management • Client Relationship Building • Internal Presentations

---

### PROFESSIONAL EXPERIENCE

#### **Asencio Financial Group, LLC • 2011 – present**

*Owner/President:* Provide clients with financial advice and recommendations on products and services to help clients reach their goals while also attaining financial freedom and security. Review and assess clients' 401K plans. Provide recommendations to improve those plans. Support and sustain the sale of products and services to new and existing clients. Present enrollment and education meetings to 401k Plan participants both in English and Spanish to the clients of Total Benefits Communications, LLC as a *Benefit Educator*.

#### **Mutual of America, West Palm Beach, Florida • 2011**

*Associate Account Representative:*

Solicitation and procurement of new group accounts through telephone calls for the implementation of employee benefit programs. Visit current accounts regularly with the direction and/or supervision by the Regional Officer. Active consultation with clients on all benefit plan matters. Solicitation and procurement of new individual and Voluntary Product sales and enrollments through personal visits.

#### **John Hancock Financial Network, Boca Raton, Florida • 2009-2011**

*Registered Representative:* Collaborate with professional associates to acquire new business referrals. Perform cold calling to prospective clients to secure new business. Establish and build new clientele, focusing on business owners and high net worth individuals. Develop innovative strategies to meet clients' needs while ensuring the needs of existing clients are also met. Provide clients with financial advice and recommendations on products and services to help clients reach their goals while also attaining financial freedom and security. Review and assess clients' 401K plans. Provide recommendations to improve those plans. Support and sustain the sale of products and services to new and existing clients.

#### **MetLife, West Palm Beach, Florida • 2007-2009**

*Financial Services Representative:* Analyzed the financial needs of a client and provided solutions to help them achieve their goals and objectives. Assisted clients as they chose the services best suited for their needs. Developed relationships with existing clients and built relationships with new clients through cold calling. Identified and penetrated markets to build a referral base to generate business leads. Demonstrated to clients and prospects the value of our platform, resulting in asset accumulation and retention.

#### **Prudential Retirement, Iselin, New Jersey • 2002-2007**

*Retirement Education Specialist:* Hosted and led enrollment and education meetings for employees. Provided an in-depth understanding of enrollment/education programs and retirement products and services to employees, and then orchestrated employee education seminars to ensure employees gained understanding of products and services. Seamlessly ensured financial advisors, agents, clients and employees were kept current on emerging products in the

(continued on next page)

market. Assessed client needs and then effectively communicated those needs to the department that could appropriately meet those needs. Frequently conducted visits to existing and prospective client sites due to the ability to communicate with Spanish and English-speaking clients. Developed and instituted programs to meet annual goals, increase participation and deferral rates, and impact asset allocation. Reviewed and evaluated investment strategies and retirement goals and then communicated those objectives to employees through one-on-one counseling sessions. Collaborated and partnered with administrators and directors to develop and institute plan promotion strategies that meet the client's needs. Developed client-specific presentations and seminars, based on the client's needs to successfully communicate products and services offered.

**Major Accomplishments:**

- Successfully achieved and exceeded sales goals while increasing activity.
- Established and maintained solid relations with executive management to obtain referrals on new hires.
- Streamlined the tracking of business plans and incentives by developing and implementing template that enabled consultants to track daily activity and generate monthly and quarterly reports and incentive calculations.
- Triggered increase in 403b plan awareness, participation and referrals by developing TDA week, a communication campaign. The success of this campaign resulted in Health & Hospitals Corporation using campaign quarterly.

**Diversified Investment Advisors, Purchase, New York • 1995-2002**

*Pension Investment Consultant (1997-2002):* Managed projects intended for the expansion and improvement of Participant Advisory Service Center. Developed and performed enrollment seminars and retirement planning workshops at various sites to provide in-depth knowledge and understanding of new and existing contribution plans. Evaluated and reviewed customer agreements, ensuring customers were aware of terms and plans. Collaborated and partnered with teams to develop and institute effective investment/retirement marketing strategies while also investigating the marketing strategies of competitors. Prepared and used asset allocation and diversification models to provide solid advice and recommendations to customers on retirement options.

- Recommended Tanimura & Antle, client with a 90% Hispanic workforce, conduct indoor annual enrollment meetings instead of outdoor meetings, which included a 3-year communication campaign.
- Positioned company as a leader in the industry in Spanish communications by successfully improving previous Spanish enrollment materials and creating new materials that more-effectively communicated with the Spanish community.
- Improved client satisfaction by developing more appropriate client-specific presentations.
- Streamlined enrollment campaigns and asset allocation seminars by designing and implementing monitoring report.

*Accounting Specialist (1995-1997):* Elevated daily operations by orchestrating schedules for annual and semi-annual reports, assessing compliance tests and preparing NSAR reports that complied with SEC. Prepared, evaluated and reviewed various reports, seamlessly ensuring the reports provided necessary data and met company's objectives. Verified and oversaw Spufi requests. Managed and directed the Daily Investment System's procedures. Provided leadership to employees when manager wasn't present.

- Streamlined procedures for the generation of Fund Holdings Reports for 13 mutual funds by developing and instituting the use of excel spreadsheets to deliver reports in timely manner.
- Successfully calculated and acquired subadvisory fees for portfolio managers through the design and implementation of excel spreadsheet.

**PREVIOUS EXPERIENCE**

**Prior positions** with Dean Witter Reynolds in New York, New York, Bank of New York in Harrison, New York and the U.S. Attorney's Office in New York, New York.

**EDUCATION/TRAINING**

**Bachelors of Business Administration, Finance**  
Iona College, New Rochelle, New York

**ADDITIONAL COURSES/TRAINING**

Series 6, Series 63  
Life Insurance, Accident/Health Insurance  
CEBS 3 & CEBS 7 In-House Training  
Advanced Excel & 401(k) courses



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# JAVIN L. WALKER

## PRESIDENT / CEO

Performance-driven President/CEO and General Contractor with over 8 years of extensive construction management experience and proven leadership success. Solid strengths in operational excellence and performance enhancement through strategic business development initiatives and revenue optimization in variable markets. Core strengths in building high-performance teams, steering fiscal and operational process improvements while attracting and maintaining major clients and projects which generate multi-million dollar revenue streams. Specializing in execution and project management of residential, industrial, educational and commercial construction projects, change directives and architectural drawing reviews. Extensively skilled in public, private and municipality relations. Ability to effectively advance construction projects from concept to finished product on time and under budget. Experienced President / CEO and General Contractor committed to performance and project excellence.

## AREAS OF EXPERTISE

- |   |                                 |   |
|---|---------------------------------|---|
| ✦ Strategic Business Planning and Execution | ✦ Engineering Management        | ✦ Plans and Specifications Compliance       |
| ✦ Budget Development/ Cost Analysis         | ✦ Contract Negotiations         | ✦ LEED Compliance                           |
| ✦ Resource Development & Allocation         | ✦ Cost Estimates                | ✦ Construction documentation                |
| ✦ Business Teaming Strategies               | ✦ Materials Tracking            | ✦ Performance Measurement                   |
| ✦ Project Life Cycle Management             | ✦ Procurement                   | ✦ Client Focused                            |
| ✦ Market Growth & Profitability Strategies  | ✦ Quality Control               | ✦ Standard Operating Procedures Development |
|   | ✦ Performance Reporting         | ✦ Visionary Leadership                      |
|   | ✦ Project Planning & Management |   |
|   | ✦ Risk Management               |   |

## CAREER EXPERIENCE

### *S.B.W. & Associates, Inc.*

2005 – Present

Belle Glade, FL

#### **President / CEO**

- Manages and oversees all aspects of company operations, maintenance, and administrative functions for commercial, educational, industrial, and residential projects.
- Enforces compliance of operations with personnel including administrative policies, procedures, safety rules, and government regulations.
- Reads specifications such as blueprints and data to determine construction requirements.
- Designs and prepares proposals for construction costs, estimates, and specifications.
- Develops new layouts, construction plans and contract documents for projects and scattered sites.
- Coordinates retail designers, architects, and consultants for the creation and maintenance of prototypical construction and design.
- Serves as the company legislative and regulatory liaison.

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**CAREER EXPERIENCE CONT.**

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***Y2J Sports & Marketing***

2002 – 2004

Tampa, FL

**President**

- Oversaw the overall operations of the company.
- Directed organizations financial and budget activities to fund overall operations, maximized investment opportunities and increase company efficiency.
- Tracked and reported on company financial portfolio annually.
- Prepared company reports and budgets.
- Communicated with project managers and other senior managers to ensure accurate resources.
- Maintained excellent personal and team relations with senior management.
- Managed complex business deals and appearances for top sports clients.
- Secured sponsorship deals and collaborated with team to drive sustained growth and business development.
- Oversaw social media strategies to maximize branding opportunities.

***Professional Management, Inc.***

1998 – 2001

Columbia, SC

**Player Development**

- Contacted collegiate representatives to arrange and schedule on-campus interviews with students.
- Reached out to civic, social and other groups to provide information concerning job possibilities and career opportunities.
- Projected yearly recruitment expenditures for budgetary consideration and control.
- Created engaging and effective marketing materials to increase consumer buy-in.
- Met with and signed leading sports talent.
- Garnered positive publicity for clients and sponsors.
- Cultivated beneficial industry relationships.
- Liaised with media contacts to secure positive coverage.
- Tracked agent expenses, reconciled variance, and ordered supplies.

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**EDUCATION**

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*University of South Florida*

1994

Tampa, FL

Associates of Arts Degree – Minor Business Administration

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**MEMBERSHIPS AND AFFILIATIONS**

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- Palm Beach County Workforce Alliance, Board Member
- Ambassador of National Association of Minority Contractors, South Florida Chapter
- National Association of Minority Contractors, South Florida Chapter – Member
- Concerned Citizens of South Bay Florida, Inc., President
- Building Trade Association, Member
- Leadership Glades, Member
- Kravis Center of the Palm Beaches, Annual Member
- Glades Initiatives, Board Member
- Black Village Voice – Board Member

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**PROJECT REFERENCES**

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<b>REFERENCE</b>	<b>SIZE</b>	<b>FUNCTION</b>	<b>SCOPE</b>
Rosenwald Elementary School South Bay, Florida	61,000 SF	Contractor	Modernization
R&B Properties Belle Glade, Florida	50,000 SF	Contractor	Renovations
Scattered Sites In-Field Housing South Bay, FL	44,800 SF	Contractor	New Construction
Abidjan Estates Belle Glade, Florida	36,500 SF	Contractor	New Construction
Belmonte Inn Fort Lauderdale, Florida	20,000 SF	Project Management	Renovations
My Safe Florida State of Florida	800 Homes	Project Management	Wind Mitigation
Hurricane Wilma Palm Beach County, Florida	500 Homes	Project Management	Disaster Relief/Remediation
Hurricane Katrina Palm Beach County, Florida	350 Homes	Project Management	Disaster Relief/Remediation

**Additional References Are Available Upon Request**

# Seabron Alonzo Smith

## Biography



Seabron A. Smith has served as the Executive Director of The Center for Technology, Enterprise and Development, Inc. for the past 20 years. As an economic development agency, the goal of the TED Center is to transform communities through collaborative partnerships and educational programs. In his position as Executive Director, Seabron applies innovative economic development strategies and business solutions in an effort to revitalize communities, spur new businesses and create jobs within the local economy.

Seabron is a professional with a history of creating and maintaining successful partnerships between the private and public sectors. As an experienced fundraiser and business coach, he has a proven record in program development and management strategies, resulting in the creation of many small businesses.

He applies complex start-up plans and processes, which inevitably lead to more successful businesses and increased growth. Under his leadership, the TED Center became the only non-profit entity to build an \$18.5 million dollar mixed use residential, retail and office facility in downtown Delray Beach. The project made national news as one of the most successful collaborations of public and private partnerships.

Seabron was born in Palatka, Florida and a graduate of Albany State University, Albany, GA, with a bachelor degree in Business Administration specializing in Business Management. Prior to joining the TED Center, Seabron worked for 6 years with the Palm Beach County Private Industry Council managing the South County District, specializing in job training and employment services.

### PROFESSIONAL AFFILIATIONS:

- Florida Business Incubator Association Advisory Board
- Treasure Coast Regional Planning Council's Comprehensive Economic Development Program
- Board Member of Lynn University School of Business
- Delray Beach Chamber of Commerce Board of Directors
- Delray Beach Downtown Development Authority (Chairman, Board of Directors)
- Florida Business Development Corporation (Board Member)
- Named one of the most 50 powerful Black Executives of South Florida
- Member in the National Register's WHO'S WHO in Executives and Professionals 2002-2003 Edition.

# CURRENT LIST OF BOARD MEMBERS SMALL BUSINESS ADVISORY COMMITTEE

<u>Seat</u>	<u>Incumbent</u>	<u>Seat Requirement</u>
1	John Elliott (B)	Certified Black Business Owner
2	Aida Veronica Vidal (H)	Certified Hispanic Business Owner
3	E. Ann McNeill (B)	Certified Woman Business Owner
4	Robert Geoff Waite (W)	Certified White Male Business Owner
5	VACANT	Business Owner Domiciled in PBC
6	Penny Pompei (W)	Business Incubator Program
7	Samuel Roman (H)	Hispanic Business Organization
8	Rachelle Wood (W)	Nat'l Assoc. of Women in Construction
9	Jane Bloom (W)	Women's Business Organization
10	VACANT	Certified Minority Contractor
11	Scott Johnson (W)	Associated General Contractors
12	Vincent Nolan (W)	Small Business Development Center
13	VACANT	Financial Institution that assists small businesses
14	Thais Sullivan (B)	Black Chamber of Commerce
15	VACANT	Professional Services Organization

**ATTACHMENT 3**