

ROUTING INFORMATION – Tourist Development Council

BOARD SERVICES – MINUTES DIVISION

DATE ROUTED: Tuesday, May 30, 2017

ROUTED TO: Vincent Amelio/Melissa Corrales

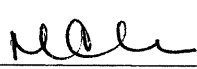

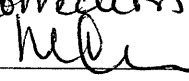

ROUTED FROM: Tim Montiglio, Board Services - Minutes 355-2958

ITEM DESCRIPTION: Tourist Development Council Contracts

MEETING DATE: June 6, 2017

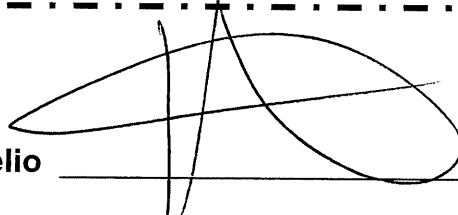
MEETING TYPE: BCC Regular

DEADLINE TO COUNTY ADMINISTRATION: Friday, June 2, before 9:00 AM

| Memorandum date | # of Contracts | Reviewed by | Date |
|-----------------|----------------|--|---------|
| May 5, 2017 | 1 |  | 5-30-17 |
| May 12, 2017 | 1 |  | 5-30-17 |
| May 23, 2017 | 5 | corrections made  | 5-31-17 |
| May 26, 2017 | 2 |  | 5-30-17 |
| | | | |
| | | | |
| | | | |

**DO NOT PROCESS
TO THE AGENDA
COORDINATOR
WITHOUT
THESE
SIGNATURES:**

Vincent Amelio



Melissa Corrales



II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

| Fiscal Years | <u>2016</u> | <u>2017</u> | <u>2018</u> | <u>2019</u> | <u>2020</u> |
|--|------------------|--------------------------|-------------|-------------|-------------|
| Capital | _____ | _____ | _____ | _____ | _____ |
| Expenditures - Operating Costs | _____ | _____ | _____ | _____ | _____ |
| External Revenues | _____ | _____ | _____ | _____ | _____ |
| Program Income (County) | _____ | _____ | _____ | _____ | _____ |
| In-Kind Match (County) | _____ | _____ | _____ | _____ | _____ |
| NET FISCAL IMPACT | _____ | _____ | _____ | _____ | _____ |
| Number of additional FTE positions (Cumulative) | _____ | _____ | _____ | _____ | _____ |
| Is Item Included In Current Budget? | Yes _____ | No _____ | | | |
| Budget Account Number: Fund _____ | Department _____ | Unit _____ | | | |
| | Object _____ | Reporting Category _____ | | | |

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

| | |
|-------|---------------------------|
| _____ | _____ |
| OFMB | Contract Dev. and Control |

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

June 6, 2017

CONSENT AGENDA

3.B.3. – CONTINUED

A)

Renewal of term contract with T-N-S Services Inc., for \$808,382 for tank cleaning services at County Wastewater Treatment Plants from July 12, 2017 through July 11, 2018.

B)

Increase of term contract of \$48,925.65 with Speedy Rooter Inc., for a total of \$248,924.65 for minor/incidental plumbing services, maintenance and repair from May 12, 2016 through August 11, 2017.

C)

Extension and increase of term contract of \$97,764 with Thermal Concepts Inc., for a total of \$571,169 for air conditioning maintenance and repairs at Fire Rescue locations from March 1, 2016 through August 31, 2017.

D)

New term contract with Lhoist North America of Alabama LLC, for \$2,742,200 for the purchase and delivery of pebble quicklime (bulk) from June 24, 2017 through June 23, 2018.

E)

New term contract with Patterson Veterinary Supply, Inc.; Merritt Veterinary Supplies Inc., for \$1,250,000 for veterinary pharmaceuticals and supplies from June 13, 2017 through June 12, 2022.

F)

New term contract with Dan Callaghan Enterprises Inc., d/b/a Callaghan Tire; Earl W. Colvard Inc., d/b/a Boulevard Tire Center; Tiresoles of Broward Inc., d/b/a ELPEX, Miami Tiresoles for \$1,324,500 for tires and related services from June 6, 2017 through February 28, 2019.

G)

New term contract with The Home Depot for \$974,500 for the purchase of maintenance and hardware supplies (not covered under other contracts) from June 6, 2017 through December 31, 2021.

H)

New term contract with H2O Solutions LLC, for \$470,000 for the cleaning and inspection of clearwells and finished water storage tanks from June 27, 2017 through June 26, 2018.

I)

Tourist Development Council Category "G" grant agreement with South Florida Collegiate Baseball Leagues Inc., for \$7,500 for the South Florida Collegiate Baseball League.

J)

Tourist Development Council Category "G" grant agreement with Perfect Game Youth Florida Inc., for \$16,000 for the Perfect Game Florida Tournament Series.

K)

Tourist Development Council Category "G" grant agreement with Tomodachi Judo Club of Boca Raton Inc., for \$20,000 for the United States Judo Grassroots Judo Nationals.

L)

Tourist Development Council Category "G" grant agreement with Team Florida Lacrosse/Florida Elite Lacrosse LLC for \$6,000 for the Palm Beach Blast.

M)

Tourist Development Council Category "G" grant agreement with The Polo Club of Boca Raton Property Owners Association Inc., for \$3,500 for the USTA Girls National 12 Clay Court Championships.

N)

Tourist Development Council Category "G" grant agreement with the United States Baseball Federation Inc., for \$25,000 for the USA Baseball National Team Championships.

O)

Tourist Development Council Category "G" grant agreement with The Florida Sports Foundation Inc., for \$60,000 for the Sunshine State Games.

P)

Tourist Development Council Category "G" grant agreement with Player's International Management Inc., for \$9,000 for the USTA Boys 18's and 16's National Clay Court Championships.

Q)

Tourist Development Council Category "G" grant agreement with the Palm Beach County Sports Commission Inc., for \$35,000 for the National Beep Baseball Association World Series.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
06/06/2017

| Contractor(s) | Project | Contract Amount SBE Dollar Amount/Percentage of Participation | Department(s) or Division(s) Accounting Line(s) | Executor | Minutes # |
|-------------------------|--|---|--|----------|-----------|
| <u>EXHIBIT A</u> | | | | | |
| T-N-S Services, Inc. | Renewal of term contract for tank cleaning services at County Wastewater Treatment Plants for the period 07/12/2017 through 07/11/2018 per Master Agreement #16025A. | \$808,382.00 SBE: \$0 | Water Utilities Department 4001-720-2580-3440 4001-720-4GUA-3440 4001-720-5GUA-3440 | Scarlett | |

The County has expended or encumbered \$242,070 (\$24,207/month) during the previous ten (10) months of the current twelve (12) month term contract. \$808,382 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. The original amount of the contract was \$808,382. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located out of State. The original bid was established by a competitive selection process. No SBE vendor submitted a bid on this project.

| | | | | | |
|-------------------------|---|---|------------|----------|--|
| <u>EXHIBIT B</u> | | | | | |
| Speedy Rooter, Inc. | Increase of term contract for minor/incidental plumbing services, maintenance and repair for the period 05/12/2016 through 08/11/2017 per Master Agreement #12049C. | Increased Amount: \$ 48,925.65 Total with Increase: \$248,924.65 SBE: \$0 | Countywide | Scarlett | |

The County has expended or encumbered \$162,124 (\$13,510/month) during the previous twelve (12) months of the current fifteen (15) month term contract, which includes a three (3) month extension pursuant to the Director of Purchasing's authority. An increase of \$48,925.65, over the previously authorized amount of \$199,999, is necessary for unanticipated and routine or preventative plumbing services, maintenance and repair during the remaining three (3) months of the term contract. Due to unanticipated emergency repairs and annual backflow prevention testing \$8,968.05 of the increase is necessary for Facilities Development & Operations Department; and \$39,957.60 is necessary during the extension of the term contract. The original amount of the contract was \$214,000 for a term of twenty-four (24) months. This term contract has no renewal options. Awardee is located in Palm Beach County. No SBE vendor submitted a bid on this project.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
06/06/2017

| Contractor(s) | Project | Contract Amount SBE Dollar Amount/Percentage of Participation | Department(s) or Division(s) Accounting Line(s) | Executor | Minutes # |
|-------------------------|--|---|--|----------|-----------|
| <u>EXHIBIT C</u> | | | | | |
| Thermal Concepts, Inc. | Extension and increase of term contract for air conditioning maintenance and repairs at Fire Rescue locations for the period 03/01/2016 through 08/31/2017 per Master Agreement #12006C. | Increased Amount: \$ 97,764.00 Total with Increase: \$571,169.00 SBE: \$0 | Fire Rescue Department 1300-440-4231-4610 1300-440-4232-4610 1300-440-4233-4610 1300-440-4234-4610 1300-440-4235-4610 1300-440-4236-4610 1300-440-4237-4610 | Scarlett | |

The County has expended or encumbered \$472,529 (\$32,588/month) during the previous fourteen and one half (14.5) months of the current fifteen (15) month term contract. A three (3) month extension to the current contract is necessary to avoid a lapse in service and to provide sufficient time to award a new contract. In addition, an increase of \$97,764, based upon monthly fixed fees for air conditioning maintenance and repairs, over the previously authorized amount of \$473,405, is required during the contract extension. The original amount of the contract was \$225,000. This term contract is retroactive to June 1, 2017 and has no renewal options. Awardee is located outside Palm Beach County in the City of Davie, Florida. No SBE vendor submitted a bid on this project.

| | | | | | |
|--------------------------------------|--|----------------------------|--|----------|--|
| <u>EXHIBIT D</u> | | | | | |
| Lhoist North America of Alabama, LLC | New term contract for the purchase and delivery of pebble quicklime (bulk) for the period 06/24/2017 through 06/23/2018 per Master Agreement #17048. | \$2,742,200.00 SBE: \$0 | Water Utilities Department 4001-720-2535-5205 4001-720-2531-5205 | Scarlett | |

The County has expended or encumbered \$2,695,261 (\$245,024/month) during the previous eleven (11) months of the current twelve (12) month term contract. \$2,742,200 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located outside Palm Beach County in the City of Lakeland, Florida. No SBE vendor submitted a bid on this project.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
06/06/2017

| Contractor(s) | Project | Contract Amount SBE Dollar Amount/Percentage of Participation | Department(s) or Division(s) Accounting Line(s) | Executor | Minutes # |
|--|--|---|--|----------|-----------|
| <u>EXHIBIT E</u> | | | | | |
| Patterson Veterinary Supply, Inc.; Merritt Veterinary Supplies, Inc. | New term contract for veterinary pharmaceuticals and supplies for the period 06/13/2017 through 06/12/2022 per Master Agreement #17026R. | \$1,250,000.00 SBE: \$0 | Public Safety Department/Animal Care & Control Division 0001-660-2230-5230 0001-660-2230-5201 0001-660-2230-5231 | Scarlett | |

The County has expended or encumbered \$814,759 (\$13,088/month) during the previous sixty-two and one quarter (62.25) months of the current sixty-three (63) month term contract. Due to an increase of pharmaceuticals, medical and surgical supply costs and an increase in treatments and outreach efforts, \$1,250,000 is needed to meet the County's requirements through the expiration of this new sixty (60) month term contract. This term contract has no renewal options. One (1) Awardee is located out of State and one (1) Awardee is located outside Palm Beach County in the City of Alachua, Florida. No SBE vendor submitted a bid on this project.

| | | | | | |
|--|---|----------------------------|------------|----------|--|
| <u>EXHIBIT F</u> | | | | | |
| Dan Callaghan Enterprises, Inc. d/b/a Callaghan Tire; Earl W. Colvard, Inc. d/b/a Boulevard Tire Center; Tiresoles of Broward, Inc. d/b/a ELPEX, Miami Tiresoles | New term contract for tires and related services for the period 06/06/2017 through 02/28/2019 per Master Agreement #650416. | \$1,324,500.00 SBE: \$0 | Countywide | Scarlett | |

The County has expended or encumbered \$1,337,656 (\$52,457/month) during the previous twenty-five and one half (25.50) months of the current twenty-five and three quarter (25.75) month term contract. \$1,324,500 is needed to meet the County's requirements through the expiration of this new twenty and three quarter (20.75) month term contract. Additionally, approval is requested to add vendors as necessary during the term of the contract. This term contract has no renewal options and is off the Florida Sheriffs Association Contract #15/17-07-0220. Awardees are located in Palm Beach County. There is no SBE currently certified for this commodity or service.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
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06/06/2017

| Contractor(s) | Project | Contract Amount SBE Dollar Amount/Percentage of Participation | Department(s) or Division(s) Accounting Line(s) | Executor | Minutes # |
|---------------|---------|---|---|----------|-----------|
|---------------|---------|---|---|----------|-----------|

EXHIBIT G

| | | | | | |
|----------------|--|--------------------------|------------|----------|--|
| The Home Depot | New term contract for the purchase of maintenance and hardware supplies (not covered under other contracts) for the period 06/06/2017 through 12/31/2021 per Master Agreement #650411. | \$974,500.00 SBE: \$0 | Countywide | Scarlett | |
|----------------|--|--------------------------|------------|----------|--|

The County has expended or encumbered \$472,280 (\$14,098/month) during the previous thirty-three and one half (33.5) months of the current thirty-four (34) month term contract. \$974,500 is needed to meet the County's requirements through the expiration of this new fifty-four and three quarter (54.75) month term contract. This term contract has no renewal options and is off the U.S. Communities/Maricopa County, AZ Contract #16154. Awardee is located in Palm Beach County. There is no SBE currently certified for this commodity or service.

EXHIBIT H

| | | | | | |
|--------------------|--|--------------------------|--|----------|--|
| H2O Solutions, LLC | New term contract for the cleaning and inspection of clearwells and finished water storage tanks for the period 06/27/2017 through 06/26/2018 per Master Agreement #17049. | \$470,000.00 SBE: \$0 | Water Utilities Department 4001-720-2535-5205 4001-720-2531-5205 4001-720-2532-5205 4001-720-2533-5205 4001-720-3GUA-5205 | Scarlett | |
|--------------------|--|--------------------------|--|----------|--|

The County has expended or encumbered \$272,143 (\$24,740/month) during the previous eleven (11) months of the current twelve (12) month term contract. Due to an increase in the hourly rate and the need to clean existing tanks and clearwells on a more frequent basis, \$470,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located out of State. No SBE vendor submitted a bid on this project.

TOTAL AMOUNT OF ALL AWARDS \$7,716,271.65



**DISCOVER
THE PALM BEACHES
FLORIDA**
Tourist Development Council

INTEROFFICE MEMORANDUM

DATE: May 5, 2017

TO: Janel Larvin
Minutes

FROM: Carol Menecy
TDC

RE: CATEGORY "G" GRANT AGREEMENT

I have attached three (3) originals of the following Category "G" Grant Agreement:

- South Florida Collegiate Baseball Leagues, Inc., for the South Florida Collegiate Baseball League \$7,500

Will you please add this to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies of the Category "G" Grant be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Kris Pursell, Sports Commission
Jackie Chesney, TDC
Glenn Jergensen, TDC

Tdc/grantagr2017/minutes.sports.SoFICollegiateBaseballLeague

Tourist Development Council of Palm Beach County

1555 Palm Beach Lakes Blvd., Suite 900 • West Palm Beach, FL 33401
TEL: (561) 233-3130 • FAX: (561) 233-3113 • www.pbcgov.com/touristdevelopment



INTEROFFICE MEMORANDUM

DATE: May 12, 2017
TO: Janel Larvin
Minutes
FROM: Carol Meneely
TDC
RE: CATEGORY "G" GRANT AGREEMENT

I have attached three (3) originals of the following Category "G" Grant Agreement:

- Perfect Game Youth Florida, Inc., for the Perfect Game FL.
Tournament Series \$16,000

Will you please add this to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies of the Category "G" Grant be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Kris Pursell, Sports Commission
Jackie Chesney, TDC
Glenn Jergensen, TDC

Tdc/grantagr2017/minutes.sports.PerfectGameYouthFlorida

Tourist Development Council of Palm Beach County
1555 Palm Beach Lakes Blvd., Suite 900 • West Palm Beach, FL 33401
TEL: (561) 233-3130 • FAX: (561) 233-3113 • www.pbcgov.com/touristdevelopment



**DISCOVER
THE PALM BEACHES
FLORIDA**
Tourist Development Council
INTEROFFICE MEMORANDUM

DATE: May 23, 2017

TO: Janel Larvin
Minutes

FROM: Carol Meneely
TDC

RE: CATEGORY "G" GRANT AGREEMENTS

I have attached three (3) originals of the following Category "G" Grant Agreements:

- The Tomodachi Judo Club of Boca Raton, Inc., for the United States Judo Grassroots Judo Nationals \$20,000
- Team Florida Lacrosse/Florida Elite Lacrosse, LLC for the Palm Beach Blast \$6,000
- The Polo club of Boca Raton Property Owners Association, Inc., for the USTA Girls National 12 Clay Court Championships \$3,500
- United States Baseball Federation, Inc., for the USA Baseball National Team Championships \$25,000
- The Florida Sports Foundation, Inc., for the Sunshine State Games \$60,000
- Total Amount \$114,500

Will you please add this to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies of the Category "G" Grant be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Kris Pursell, Sports Commission
Jackie Chesney, TDC
Glenn Jergensen, TDC

TDC/Mtgs2017/minutes.sports.USJudo.PBBlast.USTAGirlsNat12.USABaseball.SunshineStateGames

Tourist Development Council of Palm Beach County

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**DISCOVER
THE PALM BEACHES
FLORIDA**
Tourist Development Council

INTEROFFICE MEMORANDUM

DATE: May 26, 2017
TO: Janel Larvin
Minutes
FROM: Carol Meneely
TDC
RE: CATEGORY "G" GRANT AGREEMENTS

I have attached three (3) originals of the following Category "G" Grant Agreements:

- Players International management Inc., for the USTA Boys
18's and 16's National Clay Court Championships \$9,000
 - Palm Beach County Sports Commission, Inc., for the National
Beep Baseball Association World Series \$35,000
- Total Amount \$44,000

Will you please add these to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies of the Category "G" Grants be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Kris Pursell, Sports Commission
Jackie Chesney, TDC
Glenn Jergensen, TDC

Tdc/grantagr2017/minutes.sports.USTABoys18s&16s.BeepBaseball

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