



**II. FISCAL IMPACT ANALYSIS**

**A. Five-Year Summary of Fiscal Impact:**

Fiscal Years	<u>2016</u>	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>
Capital	_____	_____	_____	_____	_____
Expenditures - Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
<b>NET FISCAL IMPACT</b>	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?	Yes _____			No _____	
Budget Account Number: Fund _____	Department _____		Unit _____		
	Object _____		Reporting Category _____		

**B. Recommended Sources of Funds/Summary of Fiscal Impact:**

**C. Departmental Fiscal Review:**

**III. REVIEW COMMENTS**

**A. OFMB Fiscal and/or Contract Development and Control Comments:**

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<b>OFMB</b>	<b>Contract Dev. and Control</b>

**B. Legal Sufficiency:**

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**Assistant County Attorney**

**C. Other Department Review:**

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**Department Director**

**August 15, 2017**

**CONSENT AGENDA**

**3.B.3. – CONTINUED**

**A)**

New term contract with HD Supply Waterworks Ltd.; Utility Supply Associates Inc.; Ferguson Enterprises Inc., d/b/a Ferguson Waterworks for \$1,591,000 for meter boxes and covers from August 15, 2017 through August 14, 2018.

**B)**

New term contract with ADAPCO LLC for \$242,600 for Dibrom Concentrate and Aqua-Reslin from September 1, 2017 through August 31, 2018.

**C)**

New term contract with EWT Holdings III Corp., d/b/a Evoqua Water Technologies LLC for \$484,000 for PRI-SC hydrogen peroxide (50% standard grade) from August 27, 2017 through August 26, 2018.

**D)**

New term contract with Hinterland Group Inc.; D.S. Eakins Construction Corporation for \$3,550,000 for the rental of crews with equipment from September 1, 2017 through August 31, 2018.

**E)**

New term contract with Florida Coast Equipment Inc.; Deere and Company; Sarasota Fun Machines Inc.; Clark Equipment Company d/b/a Bobcat Company; Kelly Tractor Co.; Florida Outdoor Equipment Inc., for \$662,000 for agricultural and lawn equipment from October 1, 2017 through September 30, 2018.

**F)**

Extension and increase of term contract of \$429,004.89 with W W Grainger Inc., d/b/a W. W. Grainger d/b/a Grainger for a total of \$6,936,976.25 for facilities maintenance supplies from March 1, 2014 through December 31, 2017.

**G)**

Increase of term contract of \$672,175 with Stockton Maintenance Group Inc.; Superior Service Management Inc., for a total of \$5,007,687.41 for custodial services for the North, South, West and Central County regions, Governmental Center Complex, and Palm Tran from August 1, 2016 through October 31, 2017.

**H)**

One-time purchase of golf course turf equipment from Jacobsen, A Textron Company; Everglades Equipment Group for \$201,911.85.

**I)**

Renewal of term contract with Kemira Water Solutions Inc., for \$1,145,000 for liquid ferrous and ferric sulfate blend including dosing equipment and service from September 27, 2017 through September 26, 2018.

**J)**

Renewal of term contract with Allen Enterprises Inc., for \$324,600 for airfield lighting systems, ADB Airfield solutions and OEM parts from November 3, 2017 through November 2, 2018.

**K)**

Renewal of term contract with Preferred Governmental Claim Solutions Inc. (PGCS), for \$283,000 for Third Party Administrator for the County's Workers' Compensation Program from October 1, 2017 through September 30, 2018.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**08/15/2017**

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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**EXHIBIT A**

HD Supply Waterworks, Ltd.; Utility Supply Associates, Inc.; Ferguson Enterprises, Inc. d/b/a Ferguson Waterworks	New term contract for meter boxes and covers for the period 08/15/2017 through 08/14/2018 per Master Agreement #17046 and #17046-1.	\$1,591,000.00 SBE: Dependent upon usage	Water Utilities Department 4001-720-3333-4615	Scarlett	
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The County has expended or encumbered \$271,790 (\$54,358/month) during the previous five (5) months of the current six and one half (6.5) month term contract. Due to the increase of meter boxes, lids/covers and the addition of five (5) new items, \$1,591,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardees are located in Palm Beach County.

**EXHIBIT B**

ADAPCO, LLC	New term contract for Dibrom Concentrate and Aqua-Reslin for the period 09/01/2017 through 08/31/2018 per Master Agreement #SS555441.	\$242,600.00 SBE: \$0	Environmental Resources Management/Mosquito Control Division 0001-380-3241-5207	Scarlett	
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The County has expended or encumbered \$202,151 (\$20,215/month) during the previous ten (10) months of the current twelve (12) month term contract. \$242,600 is needed to meet the County's requirements for mosquito control through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located outside Palm Beach County in the City of Sanford, Florida. This is a sole source provider who is not a certified SBE.

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<b>EXHIBIT C</b>					
EWT Holdings III Corp. d/b/a Evoqua Water Technologies, LLC	New term contract for PRI-SC hydrogen peroxide, (50% standard grade) for the period 08/27/2017 through 08/26/2018 per Master Agreement #SS555439.	\$484,000.00 SBE: \$0	Water Utilities Department 4001-720-2582-5205	Scarlett	

The County has expended or encumbered \$285,450 (\$27,186/month) during the previous ten and one half (10.5) months of the current twelve (12) month term contract. \$484,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located outside Palm Beach County in the City of Sarasota, Florida. This is a sole source provider who is not a certified SBE.

<b>EXHIBIT D</b>					
Hinterland Group, Inc.; D.S. Eakins Construction Corporation	New term contract for the rental of crews with equipment for the period 09/01/2017 through 08/31/2018 per Master Agreement #17058.	\$3,550,000.00 SBE: 100%	Countywide	Scarlett	

The County has expended or encumbered \$1,814,816 (\$164,983/month) during the previous eleven (11) months of the current twelve (12) month term contract. Due to the increase of countywide drainage infrastructure repairs to aging drainage systems; erosion at North County and Lantana Airports; and trench work necessary at various Water Utilities locations, \$3,550,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardees are located in Palm Beach County.

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Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT E</b> Florida Coast Equipment, Inc.; Deere and Company; Sarasota Fun Machines, Inc.; Clark Equipment Company d/b/a Bobcat Company; Kelly Tractor Co.; Florida Outdoor Equipment, Inc.	New term contract for agricultural and lawn equipment for the period 10/01/2017 through 09/30/2018 per Master Agreement #650418.	\$662,000.00 SBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$33,445 (\$3,822/month) during the previous eight and three quarter (8.75) months of the current eleven (11) month term contract. Due to the purchase of additional agricultural and lawn equipment for the Department of Airports and new equipment to replace aging agricultural and lawn equipment for Facilities Development & Operations/Fleet Management Division, \$662,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. Additionally, approval is requested to add vendors as necessary during the term of the contract. This term contract has three (3) twelve (12) month renewal options and is off the State of Florida Contract #21100000-15-1. One (1) Awardee is located in Palm Beach County, two (2) Awardees are located out of State, and three Awardees are located outside Palm Beach County in the cities of Orlando, Miami, and Sarasota, Florida. There is no SBE currently certified for this commodity or service.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
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Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT F</b>					
W W Grainer, Inc. d/b/a W. W. Grainger d/b/a Grainger	Extension and increase of term contract for facilities maintenance supplies for the period 03/01/2014 through 12/31/2017 per Master Agreement #351440A and 351440-1A.	Increased Amount: \$ 429,004.89 Total with increase: \$6,936,976.25 SBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$5,720,065 (\$143,002/month) during the previous forty (40) months of the current forty-three (43) month term contract, which includes a three (3) month extension pursuant to the Director of Purchasing's authority. An additional three (3) month extension to the current contract is necessary due to the extension of the State of Florida Contract, from which the County is purchasing. In addition, an increase of \$429,004.89, based upon historical usage, over the previously authorized amount of \$6,507,971.36, inclusive of the Purchasing Director's ten percent (10%) authority, is required for purchases during the additional contract extension. The original amount of the contract is \$575,000. This purchase is off the State of Florida Contract Number 450-000-11-ACS and has no renewal options. Awardee is located in Palm Beach County. There is no SBE currently certified for this commodity or service.

<b>EXHIBIT G</b>					
Stockton Maintenance Group, Inc.; Superior Service Management, Inc.	Increase of term contract for custodial services for the North, South, West and Central County regions, Governmental Center Complex, and Palm Tran for the period 08/01/2016 through 10/31/2017 per Master Agreement #12002C.	Increased Amount: \$ 672,175.00 Total with increase: \$5,007,687.41 SBE: Superior Service Management, Inc. 100% = \$178,805.96 Stockton Maintenance Group, Inc. 15% = \$74,005.35	Facilities Development & Operations Department 0001-410-5220-3403 0001-410-5240-3403 0001-410-5250-3403 0001-410-5260-3403 0001-410-5270-3403 0001-410-5290-3403 0001-410-5210-3403	Scarlett	

The County has expended or encumbered \$3,950,976 (\$329,248/month) during the previous twelve (12) months of the current fifteen (15) month term contract, which includes a three (3) month extension pursuant to the Director of Purchasing's authority. An increase of \$672,175, based upon fixed fees per location (\$662,175) and estimated emergency services (\$10,000), over the previously authorized amount of \$4,335,512.41, inclusive of the Purchasing Director's ten percent (10%) authority, is required during the contract extension. The original amount of the contract is \$7,808,368 for a period of twenty-four (24) months. This term contract has no renewal options. Awardees are located in Palm Beach County. One (1) Awardee is a certified SBE and one (1) Awardee is a non SBE vendor utilizing an SBE subcontractor, Dammel Cleaning Enterprises.



**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**

BOARD OF COUNTY COMMISSIONERS MEETING DATE OF

08/15/2017

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT H</u>					
Jacobsen, A Textron Company; Everglades Equipment Group	One-time purchase of golf course turf equipment per Purchase Order Number CC072817*39 and Purchase Order Number CC072817*41.	\$201,911.85 SBE: \$0	Parks & Recreation Department 1384-580-5270-6401	Scarlett	

Parks & Recreation Department requests a one-time purchase of various golf course maintenance equipment to replace old and outdated equipment located at various County golf courses. Awardees are located in Palm Beach County. No SBE vendor submitted a bid on this project.

<u>EXHIBIT I</u>					
Kemira Water Solutions, Inc.	Renewal of term contract for liquid ferrous and ferric sulfate blend including dosing equipment and service for the period 09/27/2017 through 09/26/2018 per Master Agreement #16058A.	\$1,145,000.00 SBE: \$0	Water Utilities Department 4001-720-2582-4615	Scarlett	

The County has expended or encumbered \$694,262 (\$75,055/month) during the previous nine and one quarter (9.25) months of the current twelve (12) month term contract. The original amount of the contract was \$948,000; however, \$1,145,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract due to an increase in wastewater flow at the Southern Region Water Reclamation Facility, Western Region North Wastewater Treatment Plant and the Western Region Wastewater Treatment Plant causing the need for odor control. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located out of State. The original bid was established by a competitive selection process. No SBE vendor submitted a bid on this project.

<u>EXHIBIT J</u>					
Allen Enterprises, Inc.	Renewal of term contract for airfield lighting systems, ADB Airfield solutions and OEM parts for the period 11/03/2017 through 11/02/2018 per Master Agreement #SS950562B.	\$324,600.00 SBE: \$0	Department of Airports 4100-120-2280-5281	Scarlett	

The County has expended or encumbered \$149,911 (\$17,133/month) during the previous eight and three quarter (8.75) months of the current twelve (12) month term contract. \$324,600, which is the original amount of the contract, is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located outside Palm Beach County in the City of Orlando, Florida. This is a sole source provider who is not a certified SBE.

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<u>EXHIBIT K</u> Preferred Governmental Claim Solutions, Inc. (PGCS)	Renewal of term contract for Third Party Administrator for the County's Workers' Compensation Program for the period 10/01/2017 through 09/30/2018 per Master Agreement #14057A.	\$283,000.00 SBE: \$0	Risk Management Department 5011-700-7242-3401	Scarlett	

The County has expended or encumbered \$848,000 (\$24,941/month) during the previous thirty-four (34) months of the current thirty-six (36) month term contract. The original amount of the contract is \$849,000 for thirty-six (36) months, \$283,000, is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has one (1) twelve (12) month renewal option remaining. Awardee is located outside Palm Beach County in the City of Lake Mary, Florida. The original contract was established by a competitive RFP process that allowed up to ten (10) points for SBE participation. No certified SBE participation was offered by the recommended awardee.

**TOTAL AMOUNT OF ALL AWARDS      \$ 9,585,291.74**