

PALM BEACH COUNTY  
BOARD OF COUNTY COMMISSIONERS  
AGENDA ITEM SUMMARY

Meeting Date: September 12, 2017                      Consent [X]                      Regular [ ]  
Public Hearing [ ]

Department: Water Utilities Department

I. EXECUTIVE BRIEF

**Motion and Title:** Staff recommends motion to approve: Contract with Lanzo Trenchless Technologies, Inc. - South (Lanzo) for the Glades Priority 1 Collection System Rehab & Sanitary Sewer Evaluation Survey (SSES) Project in the amount of \$2,465,282.

**Summary:** On June 8, 2017, five (5) bids were received for the Glades Priority 1 Collection System Rehab & SSES Project (Project). Lanzo was determined to be the lowest, responsive bid and is being recommended for contract award. The Project provides for the rehabilitation of approximately 22,000 linear feet of gravity wastewater pipe and 300 manholes in 14 lift stations in the Glades Region. The Project will result in the rehabilitation of the existing wastewater collection system and will improve the levels of wastewater service in the Glades Region while reducing infiltration in the wastewater system. The Small Business Enterprise (SBE) participation goal established by the SBE Ordinance is 15% overall. The Contract with Lanzo provides for SBE participation of 3.28% overall, as confirmed by the Office of Small Business Assistance. The second low bidder met the SBE goal for this project, but was outside the range of ranking for responsive bidders as established by Section 2-80.25 of the Palm Beach County Code, as the second low bid exceeded the low bid by greater than ten (10) percent. Lanzo is not a local Palm Beach County company. The Project is included in the FY17 Capital Improvement Plan adopted by the Board of County Commissioners. (WUD Project No. 15-024) District 6 (MJ)

**Background and Justification:** The Water Utilities Department is undertaking rehabilitation of aging gravity sewer system in the Glades Region service area as it is approaching its life expectancy. The Project will provide for the rehabilitation of 14 lift stations using lining and point repair. Approximately 22,000 linear foot of gravity sewer pipe and 300 manholes will be additionally be rehabilitated as part of the Project. The Project also includes the replacement of 150 laterals up to resident’s property line. This rehabilitation of the existing wastewater collection system infrastructure will improve the service level, reduce infiltration into the system and extend system reliability of the County wastewater system.

**Attachments:**

- 1. Three (3) Original Contracts for Lanzo Trenchless Technologies, Inc. - South
- 2. Location Map
- 3. Engineer’s Recommendation for Award
- 4. Bid Tabulation Sheet
- 5. SBE Compliance Review from OSBA
- 6. ITS Insurance Certificate

Recommended By: Jim Stiles                      8-16-17  
Department Director                      Date

Approved By: [Signature]                      8/31/17  
Deputy County Administrator                      Date

## II. FISCAL IMPACT ANALYSIS

**A. Five Year Summary of Fiscal Impact:**

Fiscal Years	2017	2018	2019	2020	2021
Capital Expenditures	<u>\$2,465,282</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
External Revenues	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Program Income (County)	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
In-Kind Match County	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
CCRT Funds	<u>0</u>				
NET FISCAL IMPACT	<u>\$2,465,282</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
# ADDITIONAL FTE POSITIONS (Cumulative)	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>

**Budget Account**      **Fund** 4011   **Dept** 721   **Unit** W026   **Object** 6547  
**No.:**

Is Item Included in Current Budget?      Yes   **X**      No

Reporting Category **N/A**

**B. Recommended Sources of Funds/Summary of Fiscal Impact:**

One (1) time expenditure from user fees, connection fees, and balance brought forward.

**C. Department Fiscal Review:**

### III. REVIEW COMMENTS

**A. OFMB Fiscal and/or Contract Development and Control Comments:**

OFMB 8/21/17

Dr. J. Jacoboff

Contract Development and Control

8/28/17

**B. Legal Sufficiency:**

  
8/29/17  
Assistant County Attorney

**C. Other Department Review:**

Department Director

This summary is not to be used as a basis for payment.



**Palm Beach County  
Water Utilities  
Department**  
8100 Forest Hill Blvd.  
West Palm Beach, FL 33416  
(561) 493-6000

**Glades Collection  
System SSES Project  
PBCWUD No. 15-024**

### Lift Station Project Boundaries

8105	8109	8201	8214	8306
8107	8110	8202	8301	8307
8108	8112	8207	8303	

Created by: Bill Kramer P.B.C.W.U.D. GIS Section • Date: 01/25/2015 GIS • File: 1W\GIS\PROJECTS\WUD CJP Packages\Glades Packages\15-024\15-024 Project Locations.mxd

## Inter-Office Memorandum

GL09  
15-024  
8.5

Palm Beach County



Water Utilities Department

DATE: July 19, 2017

TO: Jim Stiles  
For WUD Director

JUL26 17 7:25AM

THRU: Hassan Hadjimiry, P.E.  
WUD Assistant DirectorFROM: Ali Bayat, P.E. AB  
WUD Engineering DirectorRE: Notice of Award Recommendation  
Glades Priority 1 Collection System Rehab & SSES Project  
Project No. WUD 15-024

The bid opening for the above referenced project was held on Thursday June 8<sup>th</sup>, 2017. Proposals were received from five (5) bidders. The Engineer's opinion of probable construction cost was \$4,200,000.00 for the total bid comprising Bid Item numbers A1 through D15. The complete Bid Tabulation is attached. A summary of the results of the three lowest bidders' revised total base bid price are as follows:

BIDDER'S NAME	TOTAL BID PRICE
Lanzo Trenchless Technologies - South, Inc.	\$ 2,465,282.00
EnviroWaste Services Group, Inc.	\$ 2,996,490.70
Miller Pipeline, LLC.	\$ 3,748,850.50

JUL19 17 7:35AM

The lowest bidder was Lanzo Trenchless Technologies - South, Inc. Recommendation of Award shall be for the lowest bidder and the evaluation is as follows:

1. The first low bidder, Lanzo Trenchless Technologies - South, Inc. provided properly executed Bid Forms in the Contract Documents.
2. Bid security equal to 5% of the total base bid was enclosed with the bid.
3. SBE-M/WBE Schedules #1 and #2 were properly filled out. Lanzo Trenchless Technologies - South, Inc. has not met the 15% SBE goal established under the SBE Ordinance. However, the Compliance Review completed by the Office of

Small Business Assistance (copy attached) states that the second low bidder, EnviroWaste Services Group, Inc. has met the SBE goal for this project but is outside the range of ranking for responsive bidders.

4. The County Attorney (CAO) has reviewed the bid and Bid Review Comments for the three (3) lowest bids. For Lanzo Trenchless Technologies - South, Inc. no major irregularities were identified. (See attached Bid Review Comments from CAO).
5. Lanzo Trenchless Technologies - South, Inc. acknowledged the one (1) addenda.
6. Lanzo Trenchless Technologies - South, Inc. holds valid general contractor and occupational licenses.
7. None of the three lowest bidders have permanent place fo business in Palm Beach County. (See attached for Local Preference Calculation). Following Local Preference Ordinance (Sec. 2-80.44), all bids received from responsive, responsible local Bidders were decreased by 5% calculated only for the purposes of determining local preference. The original bid amount is not changed.

The overall experience, qualifications, resources and references of the low bidder were carefully considered when evaluating the bids. Contract award is recommended to the lowest responsive bidder, Lanzo Trenchless Technologies - South, Inc., in the amount of \$2,465,282.00 for the bid, subject to formal approval by the PBC Board of County Commissioners. A copy of this notice has been posted at the bid opening location and will be left there for a minimum of five (5) business days.

#### Attachments

cc: File

Henry Melendez, P.E., WUD Pipeline Manager  
Craig C. Williams, WUD Assistant Director of Finance & Administration  
Pollop Phonpornwithoon, E.I., WUD Project Coordinator

**BID TABULATION SHEET**

TITLE **Glades Priority 1 Collection System Rehab & SSES Project – Belle Glade**  
BID# **15-024** PAGE **1** OF

	Enviro Waste Services Group, Inc.		Hinterland Group, Inc.		Insituform Technologies, LLC		Lanzo Trenchless Technologies South		Miller Pipeline Corporation	
							Calculation Error on schedule of value by bidder PP 6/19/17			
<b>BASE BID</b>	\$2,996,490.70		\$3,834,390.00		\$5,995,654.00		<del>\$2,439,082.00</del> \$2,465,282.00		\$3,748,850.50	
Addendum #1	(Y)	N	(Y)	N	(Y)	N	(Y)	N	(Y)	N
<b>Attachment #1 BID BOND</b>	(Y)	N	(Y)	N	(Y)	N	(Y)	N	(Y)	N
Attachment #2 SBE-M/WBE Schedules	(Y)	N	(Y)	N	(Y)	N	(Y)	N	(Y)	N
Attachment #3-#3a Certification of Business Location	(Y)	N	(Y)	N	(Y)	N	(Y)	N	(Y)	N
Attachment #4 List of Major Subcontractors	(Y)	N	(Y)	N	(Y)	N	(Y)	N	(Y)	N
Attachment #5 Trench Safety	(Y)	N	(Y)	N	(Y)	N	(Y)	N	(Y)	N
Attachment #6 Minimum Experience Requirements	(Y)	N	(Y)	N	(Y)	N	(Y)	N	(Y)	N

BIDS PICKED UP BY JH Feas ENGINEER

DATE 6/8/17

PROJECT: Glades Priority 1 Collection System Rehab & SSES Project Belle Glade

Project No. WUD 15-024

PROJECT MANAGER: Pollop Phonpornwithoon

DATE: 6/7/2017

**Bid Tabulation**

Is the Bid Tabulation correct

**Bid Evaluation**

Is the bid unbalanced

**Is the Bidder Responsive**

Was the bid received, opened and accepted at the time and place set forth in the invitation for bids

Bid package contains all required Attachments and Correct Bid Forms used

Acknowledge receipt of all addenda

Palm Beach County Contractor's Registration/License numbers or State of Florida

Contractor's Certification/Registration listed on the bid form

Bid amount(s) match and free of computational errors (any such errors must be noted) requires any clarifications (any such clarifications must be noted)

**Is the Bidder Responsible:**

*The bidder must have adequate financial resources to perform the contract, or the ability to obtain them; necessary to indicate its capability to meet all contractual requirements*

Bid used PBC Bid Bond Form

Bid Security Amount 5%

Certified Power of Attorney with Bid Bond

Surety licensed to operate in FL & bonding limit acceptable

*The bidder must have a satisfactory record of integrity and business ethics including satisfactory compliance with laws related to taxes, labor and employment, environment, antitrust, and consumer protection*

GC is suspended from doing business with State of FL

Subs suspended from doing business with State of FL

GC Delinquent on Local PBC Business Tax (See PPM CW-F-056 pg 3 #38)

GC is a Scrutinized Company with State of FL

Subs are a Scrutinized Company with State of FL

*The capacity to legally contract with the County*

Properly signed and notarized by the person or persons legally authorized to bind the Bidder to a contract

GC registered as a vendor with PBC

Contractor's FEIN

Is Contractor's FEIN active

State License #

Lanzo Trenchless  
Technologies, Inc.-South

Enviro Waste Services  
Group, Inc.

Miller Pipeline  
Corporation

Base Bid

\$2,465,282.00

\$2,996,490.70

\$3,748,850.50

Hyperlink to Websites

Yes No N/A

Yes No N/A

Yes No N/A

PM determines

Yes No N/A

Yes No N/A

Yes No N/A

Dept of Treasury Surety Check 1

Federal Register Surety Check 2

Vendor Information -

Convicted/Suspended/Complaints

PBC Tax Collector

Scrutinized Companies

PBC Registered Vendors

Vendor #

Florida Division of Corporations

X		
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CGC050862		

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VS0000005826		
65-0829090		
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CGC1520877		

X		
X		
VC0000019335		
35-1959522		
X		
CUC057049		

PROJECT: Glades Priority 1 Collection System Rehab & SSES Project Belle Glade

Project No. WUD 15-024

PROJECT MANAGER: Pollop Phonpornwithoon

DATE: 6/7/2017

*Supplied all necessary information in connection with the inquiry concerning responsibility, including but not limited to any licenses, permits, or organization papers required*

**License Check**

Each bidder, and all identified subcontractors, must be properly certified and licensed in the State of Florida and/or Palm Beach County, as applicable, for the purpose of performing the specified work.

GC properly licensed with State of FL

GC registered/enrolled with PBC/PZ&B Contractor Certifications

Major Subs Licensed/Certified

**Post Bid Information**

Bidder completed and submitted post-bid information (Appendix B)

**SBE-M/WBE Participation**

Is there SBE participation

SBE participation amount (\$)

SBE participation %\*

If low Bidder is not responsive to SBE requirement then:

**Is Bid ≤ \$1M?**

Is the next low bid responsive to SBE rqmt.?

Is the next low bid less than the low bid plus 10%?

If Yes to both above, then: SBE preference is awarded to next low bidder responsive to SBE rqmt.

If there are no Bidders that are responsive to SBE requirement then:

Is the SBE participation > 7%?

Is the next low bid less than the low bid plus 10%?

If Yes to both above, then: SBE preference is awarded to next low bidder responsive to SBE rqmt.

**Is Bid > \$1M?**

Is the next low bid responsive to SBE rqmt.?

Is the next low bid less than \$100,000 plus 3% of the total bid in excess of \$1,000,000?

If Yes to both above, then: SBE preference is awarded to next low bidder responsive to SBE rqmt.

If there are no Bidders that are responsive to SBE requirement then:

**Lanzo Trenchless  
Technologies, Inc.-South**

**Enviro Waste Services  
Group, Inc.**

**Miller Pipeline  
Corporation**

Base Bid

\$2,465,282.00

\$2,996,490.70

\$3,748,850.50

Florida Division of Corporations

DBPR Licensee Search

Yes

No

N/A

Yes

No

N/A

Yes

No

N/A

PZ & B Contractor Search

X

X

X

X

X

X

X

X

X

SBE Department of

Management Services - Office of  
Palm Beach County Certified

X

X

X

\$81,000.00

\$864,964.00

\$434,194.00

3.286%

28.866%

11.582%

Based on OSBA review



[illegible]

PROJECT: Glades Priority 1 Collection System Rehab & SSES Project Belle Glade

Project No. WUD 15-024

PROJECT MANAGER: Pollop Phonpomwithoon

DATE: 6/7/2017

Adjusted Bid Based on Local Preference (decreased 5%)

Or

Adjusted Bid Based on Glades Preference (decreased as outlined above: 3%, 4% or 5%)

Note: Local and Glades Local Preference bid amounts are decreased only for the purposes of determining preference.

	Lanzo Trenchless Technologies, Inc.-South	Enviro Waste Services Group, Inc.	Miller Pipeline Corporation
Base Bid	\$2,465,282.00	\$2,996,490.70	\$3,748,850.50

Project No. WUD 15-024

PROJECT: Glades Priority 1 Collection System Rehab & SSES Project Belle Glade

STEP 1			STEP 2				
LIST BIDDERS FROM LOWEST TO HIGHEST	TOTAL BASE BID	Local Preference (LP), Glades Local Preference (GLP) and/or SBE	-5%	LIST BIDDERS FROM LOWEST TO HIGHEST AFTER PREFERENCE HAS BEEN APPLIED	TOTAL BASE BID AFTER PREFERENCE HAS BEEN APPLIED	IF PREFERENCE NOTE: "GLP", "LP", AND/OR "SBE"	AWARD RECOMMENDATION "KEY" ONLY (SEE BELOW)
Lanzo Trenchless Technologies, Inc.-South	\$2,465,282.00	LP and SBE		Lanzo Trenchless Technologies, Inc.-South	\$2,465,282.00	LP AND SBE	
Enviro Waste Services Group, Inc.	\$2,996,490.70	LP and SBE		Enviro Waste Services Group, Inc.	\$2,996,490.70	LP AND SBE	
Miller Pipeline Corporation	\$3,748,850.50	LP and SBE		Miller Pipeline Corporation	\$3,748,850.50	LP AND SBE	

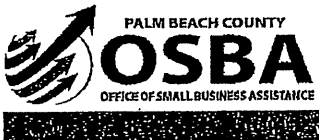
- KEY(S) FOR RECOMMENDATION:
- (1) RECOMMENDED AWARD - LOWEST RESPONSIVE AND RESPONSIBLE BIDDER
  - (2) NO AWARD, RESPONSIVE AND RESPONSIBLE, BUT NOT LOWEST BIDDER
  - (3) NO AWARD, NOT RESPONSIVE AND/OR RESPONSIBLE TO BID
  - (4) NOT TECHNICALLY EVALUATED / IN EXCESS OF DEPARTMENTS FUNDING LIMITS

"GLP" = GLADES LOCAL PREFERENCE (5%) See Section 3.4 Instructions to Bidders  
"LP" = LOCAL PREFERENCE (5%) See Section 3.4 Instructions to Bidders  
"SBE" = SBE PARTICIPATION See Section 5.3 Instruction to Bidders  
In the event of a conflict between the Local Preference Ordinance and the Small Business Enterprise Ordinance, the provisions of the Small Business Enterprise Ordinance shall prevail.



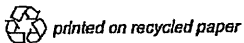
Corrected Copy

Office of  
Small Business Assistance  
50 South Military Trail, Suite 202  
West Palm Beach, FL 33415  
(561) 616-6840  
Fax: (561) 616-6850  
www.pbcgov.com/osba



Palm Beach County  
Board of County  
Commissioners  
  
Paulette Burdick, Mayor  
Melissa McKinlay, Vice Mayor  
  
Hal R. Valeche  
Dave Kerner  
Steven L. Abrams  
Mary Lou Berger  
Mack Bernard  
  
County Administrator  
Verdenia C. Baker

"An Equal Opportunity  
Affirmative Action Employer"



**DATE:** July 14, 2017  
**TO:** Pollop Phonpornwithoon, E.I.  
Pipeline Design Section  
WUD Engineering Division  
**THROUGH:** Allen F. Gray, Manager  
Office of Small Business Assistance  
**FROM:** Patricia Wilhelm, Small Business Development  
Specialist II  
**SUBJECT:** Compliance Review on Project No. WUD 15-024  
Glades Priority 1 Collection System Rehab  
& SSES Project

The following is a Compliance Review of SBE participation  
on the above-mentioned project.

Low Bidder:	Lanzo Trenchless Technologies South
	125 SE 5 <sup>th</sup> Court
	Deerfield Beach, FL 33441
Phone:	954-979-0802
Bid Amount:	\$2,465,282.00
Goal:	15% Overall
Goal Achieved:	3.2856%
<b><u>SBE Participation:</u></b>	
<sup>1</sup> (SB)TV Diversified	\$6,500.00 .26366%
(SB)Cobra Environmental	\$74,500.00 3.0219%
<sup>2</sup> IMR Development Corp.	0%
	\$81,000.00 3.2856%



Page 2.

2nd Low Bidder: Enviro Waste Services Group, Inc.  
18001 Old Cutler Rd. #554  
Miami, FL 33157  
Phone: 305-637-9665  
Bid Amount: \$2,996,490.70  
Goal: 15% Overall  
Goal Achieved: 28.865%  
SBE Participation:  
(SB)Cobra Environmental \$864,964.00 28.865%

3rd Low Bidder: Miller Pipeline Corp.  
8850 Crawfordsville Rd.  
Indianapolis, IN. 46234  
Phone: 317-653-5297  
Bid Amount: \$3,748,850.50  
Goal: 15% Overall  
Goal Achieved: 11.58%  
SBE Participation:  
<sup>3</sup>(SB)Madsen-Barr Corp. \$367,070.00 9.79%  
(SB)TV Diversified \$67,124.00 1.79%

\$434,194.00 11.58%

EVALUATION:

The low bidder, Lanzo Trenchless, Technologies South has not met the SBE goal for this project.

The second low bidder, Enviro Waste Services Group, Inc., has met the SBE goal for this project, but is outside the range of ranking for responsive bidders.

c: Allen Gray, Manager OSBA  
Helene Hvizd, Senior Assistant County Attorney

- <sup>1</sup> Math error on OSBA Schedule 2, full credit not given.  
<sup>2</sup> No credit given, not certified prior to bid opening.  
<sup>3</sup> Amount of \$1,965,000.00 for Johnson Davis deducted from total price of \$2,332,070.00 on Schedule 4 for Madsen-Barr Corp.

## Pollop Phonpornwithoon

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**From:** Michael W. Jones <MJones@pbcgov.org>  
**Sent:** Tuesday, July 18, 2017 12:13 PM  
**To:** Pollop Phonpornwithoon  
**Cc:** Henry Melendez; Ali Bayat  
**Subject:** RE: 15-024 Bid

Pollop, I have already opined below that the failure to include the D15 Permit allowance is a minor irregularity, no change in my opinion. I also think it is proper to correct the tabulation error identified for Line item A26. So, I have no issues with posting the award to Lanzo. As to your issue with how to incorporate the 25k permit allowance on the Schedule of Bid Prices, I think you should add the 25k to the total Bid in numbers and handwritten on the last page of the schedule of bid prices, and include the following note:

“Total Bid includes addition of \$25,000 Permit Allowance pursuant to Line Item D15 added in Addendum No. 1.”

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**From:** Pollop Phonpornwithoon [mailto:PPhonpornwithoon@pbcwater.com]  
**Sent:** Tuesday, July 18, 2017 8:44 AM  
**To:** Michael W. Jones <MJones@pbcgov.org>  
**Cc:** Henry Melendez <hmelendez@pbcwater.com>; Ali Bayat <ABayat@pbcwater.com>  
**Subject:** RE: 15-024 Bid

Mike,

Please review the errors, omissions and irregularities noted on the Formal Bid Checklist/Bid Review Comments and provide your recommendations. Attachments have been uploaded on the WUD FTP site.

### FTP SITE

Username: wudftp  
Password: utilities87

Thank you,

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**From:** Michael W. Jones [mailto:MJones@pbcgov.org]  
**Sent:** Thursday, June 15, 2017 8:21 AM  
**To:** Pollop Phonpornwithoon <PPhonpornwithoon@pbcwater.com>  
**Cc:** Henry Melendez <hmelendez@pbcwater.com>; Ali Bayat <ABayat@pbcwater.com>  
**Subject:** RE: 15-024 Bid

While this is an irregularity, I think it is one that WUD could waive. Lanzo has acknowledged the Addendum which contained the Belle Glade Permit Allowance, meaning they are agreeing to be bound by the terms of the addendum. While I would not feel comfortable waiving the irregularity if it related to an open-ended bid line item (as we could not assume what their cost would be), given that this is an allowance for which the monetary amount is fixed, I am comfortable accepting their bid and adding in the set allowance amount to their bid price. I believe we have assurances that they will perform the contract as bid (as they have acknowledged the Addendum), and I do not believe that they are being given a competitive advantage here. While it is arguable that this effects the cost of their bid, given that this is a set price and one that they have agreed to, I would argue that this is more in line with fixing an addition error, which the County is permitted to do per the Instructions to Bidders.

One of the goals of competitive bidding is to save public money by awarding to the lowest, responsible, responsive bidder. With this in mind, and the fact that by waiving this minor irregularity the County will save approximately \$500,000 on this project, I believe there is a strong public purpose in waiving the irregularity.

---

**From:** Pollop Phonpornwithoon [mailto:PPhonpornwithoon@pbcwater.com]  
**Sent:** Tuesday, June 13, 2017 11:26 AM  
**To:** Michael W. Jones <MJones@pbcgov.org>  
**Cc:** Henry Melendez <hmelendez@pbcwater.com>; Ali Bayat <ABayat@pbcwater.com>  
**Subject:** 15-024 Bid

Hi Mike,

I have uploaded all bid document for WUD 15-024 on FTP Site.

As I mentioned on the phone this morning, one addendum has been issued to address questions and also revise bid form. The bid form was revised to include additional line item "D15 Permit Allowance" for fix lump sum price of \$25,000. The apparent lowest bidder acknowledged it on the bid form but on the "old" bid form. Another bidder (Hinterland) is missing a page on bid form as well.

Please advise.

Thank you,

Pollop Phonpornwithoon, E.I. PMP  
Project Coordinator  
Palm Beach County Water Utilities  
8100 Forest Hill Boulevard  
West Palm Beach, FL 33416  
Email: PPhonpornwithoon@pbcwater.com  
Phone: (561) 493-6247



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Under Florida law, e-mail addresses are public records. If you do not want your e-mail address released in response to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.

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Under Florida law, e-mail addresses are public records. If you do not want your e-mail address released in response to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.



STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION

CONSTRUCTION INDUSTRY LICENSING BOARD  
2601 BLAIR STONE ROAD  
TALLAHASSEE FL 32399-0783

(850) 487-1395

BEATY, ROBERT WILLIAM III  
LANZO TRENCHLESS TECHNOLOGIES-SOUTH  
125 SE 5TH COURT  
DEERFIELD BEACH FL 33441

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbeque restaurants, and they keep Florida's economy strong.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto [www.myfloridalicense.com](http://www.myfloridalicense.com). There you can find more information about our divisions and the regulations that impact you, subscribe to department newsletters and learn more about the Department's initiatives.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!



STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND  
PROFESSIONAL REGULATION

CGC050862

ISSUED: 07/04/2016

CERTIFIED GENERAL CONTRACTOR  
BEATY, ROBERT WILLIAM III  
LANZO TRENCHLESS TECHNOLOGIES-SOUT

IS CERTIFIED under the provisions of Ch.489 FS.  
Expiration date : AUG 31, 2018 L1607040001625

DETACH HERE

RICK SCOTT, GOVERNOR

KEN LAWSON, SECRETARY

STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
CONSTRUCTION INDUSTRY LICENSING BOARD

LICENSE NUMBER	
CGC050862	

The GENERAL CONTRACTOR  
Named below IS CERTIFIED  
Under the provisions of Chapter 489 FS.  
Expiration date: AUG 31, 2018

BEATY, ROBERT WILLIAM III  
LANZO TRENCHLESS TECHNOLOGIES-SOUTH  
1864 GOLFVIEW BLVD  
SOUTH DAYTONA FL 32119



ISSUED: 07/04/2016

DISPLAY AS REQUIRED BY LAW

SEQ # L1607040001625





STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
CONSTRUCTION INDUSTRY LICENSING BOARD  
2601 BLAIR STONE ROAD  
TALLAHASSEE FL 32399-0783

(850) 487-1395

BEATY, ROBERT WILLIAM III  
LANZO TRENCHLESS TECHNOLOGIES-SOUTH  
125 SE 5TH COURT  
DEERFIELD BEACH FL 33441

Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbeque restaurants, and they keep Florida's economy strong.

Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto [www.myfloridalicense.com](http://www.myfloridalicense.com). There you can find more information about our divisions and the regulations that impact you, subscribe to department newsletters and learn more about the Department's initiatives.

Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!



STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND  
PROFESSIONAL REGULATION

CUC053346

ISSUED: 07/04/2016

CERT UNDERGROUND & EXCAV CNTR  
BEATY, ROBERT WILLIAM III  
LANZO TRENCHLESS TECHNOLOGIES-SOUT

IS CERTIFIED under the provisions of Ch. 489 FS.  
Expiration date : AUG 31, 2018 L1607040002082

DETACH HERE

RICK SCOTT, GOVERNOR

KEN LAWSON, SECRETARY

STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
CONSTRUCTION INDUSTRY LICENSING BOARD

LICENSE NUMBER	
CUC053346	

The UNDERGROUND UTILITY & EXCAVATION CO  
Named below IS CERTIFIED  
Under the provisions of Chapter 489 FS.  
Expiration date: AUG 31, 2018

BEATY, ROBERT WILLIAM III  
LANZO TRENCHLESS TECHNOLOGIES-SOUTH  
1864 GOLFVIEW BLVD  
SOUTH DAYTONA FL 32119



ISSUED: 07/04/2016

DISPLAY AS REQUIRED BY LAW

SEQ # L1607040002082

**BID TABULATION SHEET**

TITLE

**Glades Priority 1 Collection System Rehab & SSES Project – Belle Glade**

BID#

**15-024**

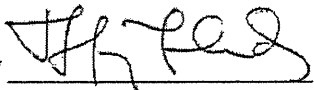
PAGE

**1**

OF

	Enviro Waste Services Group, Inc.		Hinterland Group, Inc.		Insituform Technologies, LLC		Lanzo Trenchless Technologies South		Miller Pipeline Corporation	
							Calculation Error on schedule of value by bidder PP 6/19/17			
<b>BASE BID</b>	\$2,996,490.10		\$3,834,390.00		\$5,995,654.00		<del>\$2,439,082.00</del> \$2,465,282.00		\$3,748,850.50	
Addendum #1	(Y)	N	(Y)	N	(Y)	N	(Y)	N	(Y)	N
<b>Attachment #1 BID BOND</b>	(Y)	N	(Y)	N	(Y)	N	(Y)	N	(Y)	N
Attachment #2 SBE-M/WBE Schedules	(Y)	N	(Y)	N	(Y)	N	(Y)	N	(Y)	N
Attachment #3-#3a Certification of Business Location	(Y)	N	(Y)	N	(Y)	N	(Y)	N	(Y)	N
Attachment #4 List of Major Subcontractors	(Y)	N	(Y)	N	(Y)	N	(Y)	N	(Y)	N
Attachment #5 Trench Safety	(Y)	N	(Y)	N	(Y)	N	(Y)	N	(Y)	N
Attachment #6 Minimum Experience Requirements	(Y)	N	(Y)	N	(Y)	N	(Y)	N	(Y)	N

BIDS PICKED UP BY



ENGINEER

DATE

6/8/17

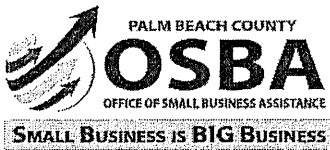
ATTACHMENT 4

ATTACHMENT 5



Corrected Copy

Office of  
Small Business Assistance  
50 South Military Trail, Suite 202  
West Palm Beach, FL 33415  
(561) 616-6840  
Fax: (561) 616-6850  
www.pbcgov.com/osba



Palm Beach County  
Board of County  
Commissioners

Paulette Burdick, Mayor

Melissa McKinlay, Vice Mayor

Hal R. Valeche

Dave Kerner

Steven L. Abrams

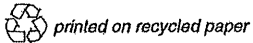
Mary Lou Berger

Mack Bernard

County Administrator

Verdenia C. Baker

"An Equal Opportunity  
Affirmative Action Employer"



**DATE:** July 14, 2017

**TO:** Pollop Phonpornwithoon, E.I.  
Pipeline Design Section  
WUD Engineering Division

**THROUGH:** Allen F. Gray, Manager *A. Gray*  
Office of Small Business Assistance

**FROM:** *OW* Patricia Wilhelm, Small Business Development  
Specialist II

**SUBJECT:** Compliance Review on Project No. WUD 15-024  
Glades Priority 1 Collection System Rehab  
& SSES Project

The following is a Compliance Review of SBE participation  
on the above-mentioned project.

Low Bidder: Lanzo Trenchless Technologies South  
125 SE 5<sup>th</sup> Court  
Deerfield Beach, FL 33441

Phone: 954-979-0802

Bid Amount: \$2,465,282.00

Goal: 15% Overall

Goal Achieved: 3.2856%

**SBE Participation:**

<sup>1</sup>(SB)TV Diversified \$6,500.00 .26366%

(SB)Cobra Environmental \$74,500.00 3.0219%

<sup>2</sup>IMR Development Corp. 0%

\$81,000.00 3.2856%



Page 2.

2nd Low Bidder: Enviro Waste Services Group, Inc.  
18001 Old Cutler Rd. #554  
Miami, FL 33157  
Phone: 305-637-9665  
Bid Amount: \$2,996,490.70  
Goal: 15% Overall  
Goal Achieved: 28.865%  
SBE Participation:  
(SB)Cobra Environmental \$864,964.00 28.865%

3rd Low Bidder: Miller Pipeline Corp.  
8850 Crawfordsville Rd.  
Indianapolis, IN. 46234  
Phone: 317-653-5297  
Bid Amount: \$3,748,850.50  
Goal: 15% Overall  
Goal Achieved: 11.58%  
SBE Participation:  
<sup>3</sup>(SB)Madsen-Barr Corp. \$367,070.00 9.79%  
(SB)TV Diversified \$67,124.00 1.79%

\$434,194.00 11.58%

EVALUATION:

The low bidder, Lanzo Trenchless, Technologies South has not met the SBE goal for this project.

The second low bidder, Enviro Waste Services Group, Inc., has met the SBE goal for this project, but is outside the range of ranking for responsive bidders.

c: Allen Gray, Manager OSBA  
Helene Hvizd, Senior Assistant County Attorney

<sup>1</sup> Math error on OSBA Schedule 2, full credit not given.

<sup>2</sup> No credit given, not certified prior to bid opening.

<sup>3</sup> Amount of \$1,965,000.00 for Johnson Davis deducted from total price of \$2,332,070.00 on Schedule 4 for Madsen-Barr Corp.

Summary of Certificates

This report displays detailed Certificate of Insurance information for a selected Insured. Any items shown in red are deficient.

Tuesday, August 08, 2017

Simple View

Certificate Images

Documents

Insured: Lanzo Trenchless Technologies, Inc. - South Insured ID: 15-024-PBC

Status: Compliant

ITS Account Number: PLC2774

Project(s): Palm Beach County - Water Utilities

Insurance Policy	Required	Provided	Override
<u>General Liability</u>			
Expiration: 12/31/2017			
General Aggregate:	\$1,000,000	\$2,000,000	
Products - Completed Operations Aggregate:	\$1,000,000	\$2,000,000	
Personal And Advertising Injury:	\$0	\$0	
Each Occurrence:	\$1,000,000	\$1,000,000	
Fire Damage:	\$0	\$0	
Medical Expense:	\$0	\$0	
<u>Automobile Liability</u>			
Expiration: 12/31/2017	All Owned Autos	Any Auto not provided	X
	Hired Autos	not provided	X
	Non-Owned Autos	not provided	X
Combined Single Limit:	\$1,000,000	\$1,000,000	
<u>Workers Compensation/Employers Liability</u>			
Expiration: 1/1/2018			
Each Accident:	\$100,000	\$1,000,000	
Disease - Policy Limit:	\$500,000	\$1,000,000	
Disease - Each Employee:	\$100,000	\$1,000,000	
<u>Inland Marine/Transit Insurance</u>			
Expiration: 12/31/2017	Loss Payee Endorsement	Loss Payee Endorsement	

Notifications

There were no deficiency letters issued.

Do you have an updated Certificate? Click the button below to submit a Certificate.

Certificate Submittal