PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS AGENDA ITEM SUMMARY

Meeting Date:	September 12, 2017	[] Consent [] Ordinance	[X] Regular [] Public Hearing	
Department:	Facilities Development & Operations			

I. EXECUTIVE BRIEF

Motion and Title: Staff requests Board direction: regarding the status of Governmental Center Lease Agreement with LJL Food Management, Inc. (R2002-0829) for the lease of restaurant space within the Governmental Center Parking Garage.

Summary: LJL Food Management, Inc., d/b/a Tina's Café has been the food service provider operating in Suite 110 of the Governmental Center Parking Garage since 2005. Tina's Café has a long history of delinquent rental payments notwithstanding a low/reduced rental rate (\$6.50/s.f.) As of August 2017 Tina's Café is eight months in arrears (January to August) totaling \$11,067.36, not including sales tax or late payment interest. Staff has sent numerous default letters and has received no response. Tina's Cafe' also has an unpaid balance of \$24,630.40 in tax liens that is owed to the Department of Revenue and a judgment in the amount of \$12,873.00 owed to Cheney Bros, Inc. Staff is recommending that the Board pursue legal action for non-payment of rent including termination of the Lease. There are several County Departments, including Public Affairs/Channel 20 that have needs for additional office space in the Government Center. Staff is also reviewing alternatives for provision of convenience food services, including high quality vending machines and food trucks. (PREM) Countywide (HJF)

Background & Policy Issues: In 2001, Staff issued an RFP to lease 1,504 SF for operation of a restaurant and LJL Food Management, Inc. d/b/a Cher's Café, was the only respondent. On May 21, 2002 (R2002-0829), the Board approved a Government Center Lease Agreement for 5 years with one option for 5 years. The initial rent was \$18,012/yr. (\$11.98/SF) and the Lease provided for 4% annual rent adjustments each September 1st. On October 18, 2005 (R2005-2020), the Board approved a Consent to Change of Ownership to LJL Food Management, Inc., d/b/a Tina's Café. On July 11, 2006 (R2006-1258), Tina's exercised the 5-year option to extend the term to August 31, 2011. On January 13, 2009 (R2009-0146), the Board approved the First Amendment that extended the term of the Lease for ten (10) years until January 31, 2019; increased the space from 1,504 SF to 2,554 SF; and reduced the annual rental SF rate by \$3.26 from \$15.76/SF to \$12.50/SF (\$31,925.00/yr.) for two (2) years. On March 23, 2010 the Board approved the Second Amendment (R2010-0436) which reduced the then current rent by half from \$33,202.00/yr. (\$12.50/SF) to \$16,601.00/yr. (\$6.25/SF) retroactively January 2010 until December 31, 2011; and deferred three (3) months of past due rental payments (November and December of 2009 and January of 2010) totaling \$6,917.08 until January 2019.

(continued on page 3)

Attachments:

- 1. Location Map
- 2. Outstanding Liens and Judgement
- 3. Fiscal Impact Rent Calculation Sheet

Recommended By:	Anny Wox Department Director	8(13/17 Date
Approved By:	County Administrator	8/31/17 Date

II. FISCAL IMPACT ANALYSIS

Five Year Summary of Fiscal Impact: Α. **Fiscal Years** 2017 2018 2019 2020 2021 **Capital Expenditures Operating Costs External Revenues** \$7,451 \$16,601 \$12,451 **Program Income (County) In-Kind Match (County)** * \$7,451 **NET FISCAL IMPACT** \$16,601 \$12,451 \$ -0-# ADDITIONAL FTE **POSITIONS (Cumulative)** and Proposed X Is Item Included in Current Budget: No Yes Budget Account No: Fund 410 Unit 4240 Object 0001 Dept 6225 Program B. Recommended Sources of Funds/Summary of Fiscal Impact: *The above fiscal impact is based upon the Board terminating the Lease effective 09/30/17, Tina's Café not remitting any further payments and the \$5,000.00 cash security deposit on file being applied toward FY17 delinquencies; see the attached calculation sheet for further details. C. Departmental Fiscal Review: III. REVIEW COMMENTS **OFMB Fiscal and/or Contract Development Comments:** A. В. Legal Sufficiency: C. **Other Department Review:**

This summary is not to be used as a basis for payment.

Department Director

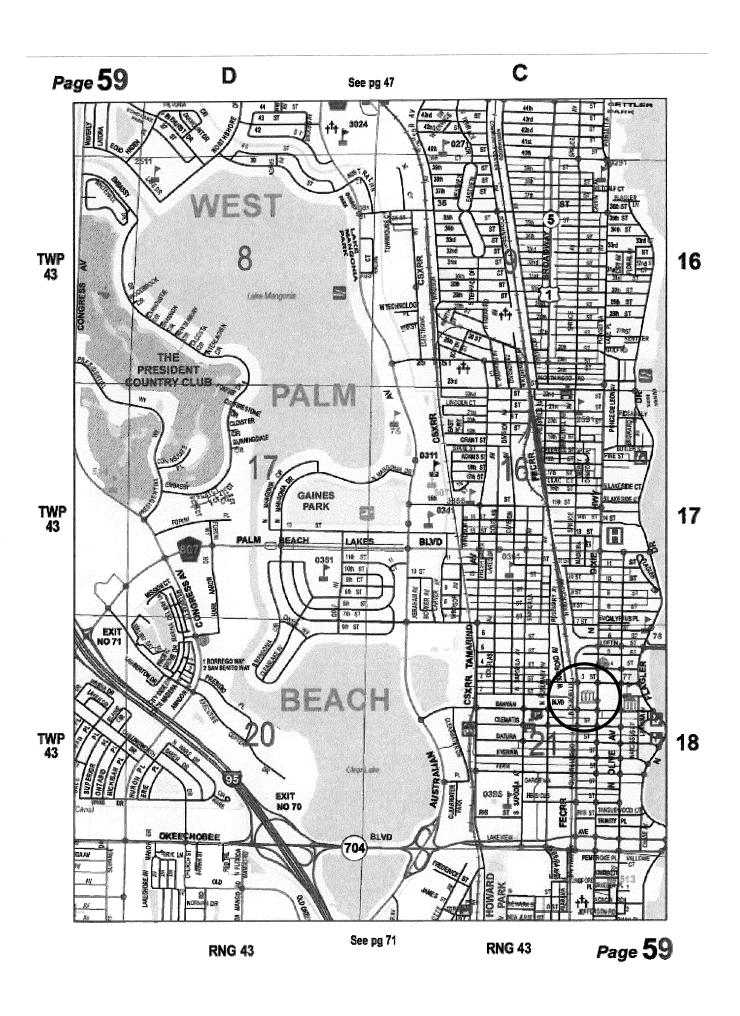
Background & Policy Issues (cont'd.): On April 3, 2012 (item #4C-1), Staff requested Board direction due to Tina's poor payment history and was directed to continue the same half rent (\$16,601/yr or \$6.50/SF) to April 30, 2013, and suspend the 4% annual rent adjustment; accordingly, the Third Amendment dated December 18, 2012 (R2012-1941), accomplished this. The Fourth Amendment dated June 4, 2013 (R2013-0711) continued the same half rent (\$16,601/yr or \$6.50/SF) until April 30, 2014, and also suspended the 4% annual rent adjustment. Further, the Fourth Amendment required Tina's Cafe to advise Staff by the end of February 2014 if they could return to full rent or if a continuation of half rent was necessary; however, Tina's did not advise Staff of either option. The Board approved the Fifth Amendment dated July 22, 2014 (R2014-1092) which provides for the continuance of the reduced rental rate of \$16,601.00/yr. (\$6.50/SF) until the end of the Lease term, January 31, 2019.

In 2014 prior to the Board approving the Fifth Amendment, Tina's Café was already four (4) months in arrears on rental payment, which continued until November of 2014. In November of 2014 a payment of \$11,731.44 was remitted and applied to rental payments for the months of April through November of 2014; late payment interest was not included. December's 2014 rental payment was paid in time; but from January through September of 2015 no rental payments were remitted until late September 2015. The amount received paid the rental payments through the month of October 2015; late payment interest was not included. Rental payments from October of 2015 through September of 2016 were remitted in a timely manner; but from October through December of 2016, rental payments were late. In February of 2017, a payment of \$1,466.43 was remitted and applied to the December 2016 rental payment. As of August, 2017, no rental payment has been received for the months of January through July of 2017. Total amount in arrears is \$11,067.36, for the months of January through August of 2017; not including sales tax or late payment interest.

Early this year, PREM was contacted by several parties who were negotiating with Tina's Café to purchase the business. On March 1, 2017, Staff sent notice to Tina's Cafe' that pursuant to Article XII of the Lease a written consent from the County must be received prior to any such transaction. Tina's Café has also failed to submit their annual financial report and maintain insurance as required by the Lease. Currently there is an outstanding balance of \$24,630.40 in tax liens that is owed to the Department of Revenue and a judgment in the amount of \$12,873.00 owed to Cheney Bros, Inc. Staff is seeking Board direction whether to pursue legal action, including termination.

There are several County Departments that are in need of additional office space, including Public Affairs/Channel 20. If the Board would be willing to forgo the convenience of having a restaurant within the Governmental Center, termination of this Lease would free up space for Departmental uses.

Staff is reviewing alternative methods of providing convenience food service, including installing high quality vending machines in the lobby of the governmental center and contracting with multiple food truck vendors to operate on a rotating basis either in the breeze way off of Olive Avenue or in the 4th Street parking lot. Staff has also received numerous inquiries from vendors desiring to operate a deli or restaurant in this space and who are willing to purchase LJL's interest in the Lease, provided they can receive an extension of the Lease. Staff does not recommend extending the Lease without conducting a new competitive selection process. Staff is seeking direction from the Board as to whether the Board desires to continue with a sit down restaurant or switch to vending machine and food truck operations.



LOCATION MAP



Outstanding Liens and Judgement (4 pages)



₩/C #96

QQD MANAGEMENT INC

ALM BEACH FL 33401-4792

Florida Department of Revenue

WARRANT

CFN 20150127347 OR BK 27455 PG 0583 RECORDED 04/09/2015 11:13:47 Palm Beach County, Florida Sheron R. Bock, CLERK & COMPTROLLER Pg 0583; (1pg)

Tax : Sales and Use Tax **Business Partner #: 387966**Contract Object # : 13466237

FEIN

Warrant#

: 1000000671795

Re: Warrant issued under Chapter

212, Florida Statutes

THE STATE OF FORIDA

CAFE ODIVE AVE

TO ALL AND SINGULAR, THE CLERKS OF THE CIRCUIT COURTS AND ALL AND SINGULAR THE SHERIFFS OF THE STATE OF FLORIDA WARRANT FOR COLLECTION OF DELINQUENT SALES AND USE TAX.

The taxpayer named above in the County of Palm Beach, is indebted to the Department of Revenue, State of Florida, in the following amounts:

TAX \$1,469.52
PENALTY \$146.95
INTEREST \$12.68
TOTAL \$1,629.15
FEE(S) \$20.00
GRAND TOTAL \$1,649.15

For returns due on or before December 31, 1999, interest is due at the rate of 12% per annum. For returns due on or after January 1, 2000, a floating rate of interest applies in accordance with section 213.235, Florida Statutes.

WITNESS my hand and official seal in this City of West Palm Beach, Palm Beach County, Florida, this 8th day of April, 2015.

Marshall Stranburg, Executive Director Department of Revenue, State of Florida

This instrument prepared by:

Authorized Agent

Please bill to: WEST PALM BEACH SERVICE CENTER 2468 METROCENTRE BLVD WEST PALM BEACH FL 33407-3105 561/640-2881

> DR-78 R. 10/10

Book27455/Page583

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Florida Department of Re

FOOD MANAGEMENT INC

WEST PALM BEACH FL 33401-4792

WARRANT

CFN 20150206016 OR BK 27580 PG 0987 RECORDED 06/04/2015 10:50:14

Palm Beach County, Florida

Sharon R. Bock, CLERK & COMPTROLLER

Pg 0987; (1pg) Tax: Sales and Use Tax Business Partner #: 387966

Contract Object #

: 13466237

FEIN

Warrant #

1000000679169

Re: Warrant issued under Chapter

212, Florida Statutes

THE STATE OF FLORIDA

TINA'S CAFE 215 NOLLVE AVE

TO ALL AND SINGULAR, THE CLERKS OF THE CIRCUIT COURTS AND ALL AND SINGULAR THE SHERIFFS OF THE STATE OF FLORIDA WARRANT FOR COLLECTION OF DELINQUENT SALES AND USE TAX.

The taxpayer named above in the County of Palm Beach, is indebted to the Department of Revenue, State of Florida, in the following amounts:

(/), 0	
TAX	\$4,473.72
PENALTY	\$447.38
INTEREST	\$28.02
TOTAL	\$4,949.12
FEE(S)	\$20.00
GRAND TOTAL	\$4,969.12

For returns due on or before December 31, 1999, interest is due at the rate of 12% per annum. For returns due on or after January 1, 2000; a floating rate of interest applies in accordance with section 213.235, Florida Statutes.

WITNESS my hand and official seal in this City of West Palm Beach, Palm Beach County, Florida, this 3rd day of June, 2015.



Marshall Stranburg, Executive Director Department of Revenue, State of Florida

This instrument prepared by:

Authorized Agent

Please bill to: WEST PALM BEACH SERVICE CENTER 2468 METROCENTRE BLVD WEST PALM BEACH FL 33407-3105 561/640-2881

> DR-78 R. 10/10

Book27580/Page987

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#96

WARRANT

OR BK 28572 PG 15 RECORDED 09/14/2016 10:30:15 Palm Beach Counts, Florida Sharon R. Bock, CLERK & COMPTROLLER Ps 1593; (1ps) 1593

FOOD MANAGEMENT INC TINAS CAFE 215 NOLIVE AVE WEST PALMDBEACH FL 33401-4792

Tax: Sales and Use Tax Business Partner #: 387966 Contract Object # : 13466237 FEIN : 65-0746944 Warrant# : 1000000722481 Re: Warrant issued under Chapter

212, Florida Statutes

THE STATE OF FLORIDA

TO ALL AND SINGULAR, THE CLERKS OF THE CIRCUIT COURTS AND ALL AND SINGULAR THE SHERIFFS OF THE STATE OF FLORIDA WARRANT FOR COLLECTION OF DELINQUENT SALES AND USE TAX.

The taxpayer named above in the County of Palm Beach, is indebted to the Department of Revenue, State of Florida, in the following amounts:

TAX TAX	\$6,330.54
PENALTY	\$633.06
INTEREST	\$146.27
TOTAL	\$7,109.87
FEE(S)	\$399.56
GRAND TOTAL	\$7,509.43

For returns due on or before December 31, 1999, interest is due at the rate of 12% per annum. For returns due on or after January 1, 2000, a floating rate of interest applies in accordance with section 213.235, Florida Statutes.

WITNESS my hand and official seal in this City of West Palm Beach, Palm Beach County, Florida, this 14th day of September, 2016.

Leon M. Biegalski, Executive Director Department of Revenue, State of Florida

Authorized Agent

This instrument prepare

Please bill to: WEST PALM BEACH SERVICE CENTER 2468 METROCENTRE BLVD WEST PALM BEACH FL 33407-3105 561/640-2800

> **DR-78** R. 10/10



Florida Department of Revenue

WARRANT

CFN 20170203142

29136 1382 RECORDED 06/07/2017 12:33:07
Polm Beach County, Florida
Sharon R. Bock, CLERK & COMPTROLLER
Ps 1382; (1ps)

LJL FOOD MANAGEMENT INC TINA'S CAFE 215 NOLIVE AVE WEST PALM BEACH FL 33401-4792

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#96

Tax: Sales and Use Tax **Business Partner #: 387966** Contract Object # : 13466237 **FEIN** : 65-0746944

Warrant# : 1000000745834 Re: Warrant issued under Chapter

212, Florida Statutes

THE STATE OF FLORIDA

TO ALL AND SINGULAR, THE CLERKS OF THE CIRCUIT COURTS AND ALL AND SINGULAR THE SHERIFFS OF THE STATE OF FLORIDA WARRANT FOR COLLECTION OF DELINQUENT SALES AND USE TAX.

The taxpayer named above in the County of Palm Beach, is indebted to the Department of Revenue, State of Florida, in the following amounts:

TAX \$8,694.33 **PENALTY** \$869.44 **INTEREST** \$245.51 **TOTAL** \$9,809.28 FEE(S) \$693.42 **GRAND TOTAL** \$10,502.70

1999, interest is due at the rate of 12% per annum. For returns For returns due on or before December 31 due on or after January 1, 2000, a floating rate of interest applies in accordance with section 213.235, Florida Statutes.

WITNESS my hand and official seal in this City of West Palm Beach, Palm Beach County, Florida, this 7th day of June, 2017.



Leon M. Biegalski, Executive Director Department of Revenue, State of Florida

Authorized Agent

This instrument prepared b

Please bill to: WEST PALM BEACH SERVICE CENTER 2468 METROCENTRE BLVD WEST PALM BEACH FL 33407-3105 561/640-2800

> **DR-78** R. 04/17

UR BK 28504 PG 050 RECORDED 08/12/2016 15:54:27 Palm Beach County, Florida Sharon R. Bock, CLERK & COMPTROLLER Ps 0507; (1ps) 0507

CHENEY BROS., INC., a Florida corporation d/b/aCHENEY BROTHERS,

Plaintiff,

LJL FOOD MANAGEMENT, INC. d/b/a

IN THE COUNTY COURT IN AND FOR **MIAMI-DADE COUNTY, FLORIDA**

CIVIL DIVISION

CASE NO.: 12-2238 CC 05 (01)

Tina's Café; PETRO BIKOS; and HELEN BIKOS; and KATINA BIKOS;

Defendants

STIPULATED FINAL JUDGMENT

IT IS ADJUDGED THAT Plaintiff, Cheney Bros., Inc., a Florida corporation, whose address is One Cheney Way, Riviera Beach, Florida 33404-7000, recover, jointly and severally, from the Defendants, LJL^IFOOD MANAGEMENT, INC. d/b/a Tina's Café; PETRO BIKOS; and HELEN BIKOS; and KATINA BIKOS, the stipulated sum of \$12,873.00 pursuant to the settlement agreement, for which let execution issue forthwith. Judgment shall bear interest at the legal rate, which is currently 4.75%, until paid in full. Jurisdiction is retained to enforce this judgment and to enter post-judgment relief.

DONE AND ORDERED at Miami-Dade County, Florida on Oct. 9,2012

STATE OF FLORIDA, COUNTY OF DADE

I HEREBY CERTIFY that the foregoing is of true and correct copy of the eriginal on file in this office. AD 20

HARVEY RUVIN, Clerk of Circuit and County Courts

Deputy Clerk

C176882

Roniel Rodriguez IV, P.A. (SASE), LJL Food Management Inc. (SASE), Petro Bikos (SASE), Helen Bikos (SASE), Katina Bikos (SASE)

> SEDER AS TO ALL PRING SAS DISPOSITES

MONORABLE SHELLEY J. KRAVITZ

UNTY COURT JUDGE

Bk 28324 Pg 4146 CFN 20120755872 10/23/2012 10:30:14 Pg 1 of 1 Mia-Dade Cty, FL

Fiscal Impact Rent Calculation Sheet

Fiscal Impact Rent Calculation Sheet

(for the September 12, 2017, Tina's Café Board Direction Item)

- Neither sales tax nor late payment interest charges are included.
- Per the 1st Amendment (R2009-0146) dated 01/13/09 the term of the Agreement extends to January 31, 2019.
- Per the 2nd Amendment (R2010-0436) dated 03/23/10 the Nov-09, Dec-09 & Jan-10 combined payment of \$6,917.08 was deferred until the end of the Lease.
- Per the 5th Amendment (R2014-1092) dated 07/22/14, effectively 04/30/14 the \$16,601.00 annual rent shall be extended through 01/31/19, without annual increases; rent equates to \$1,383.42 per month.
- The last payment from Tina's Café was on 02/24/17, for December 2016 rent; late payment not included.
- The calculations are based upon the Board terminating the Lease effective 9/30/2017 and Tina's Café's \$5,000.00 cash security deposit on file applied to FY17 delinquencies.
- Figures do not include revenues from future food service RFP as that is an unknown.

Fiscal Years	2017	2018	2019	2020	2021
Capital Expenditures		4			
Operating Costs External Revenues Program Income (County)	\$7,451	\$16,601	\$12,451		

In-Kind Match (County)					
NET FISCAL IMPACT	<u>\$7,451</u>	\$16,601	<u>\$12,451</u>		

FY17:

- January 2017 rent to August 2017 rent = 8 months @ 1,383.42 per = 11,067.36
- September 2017 rent = 1 months @ \$1,383.42 per = \$1,383.42
- Cash security deposit on file = \$5,000.00
- \$11,067.36 + \$1,383.42 = \$12,450.78
- \$12,450.78 \$5,000.00 = \$\$7,450.78

FY17 Total = \$7,450.78

FY18:

October 2017 rent to September 2018 rent = 12 months @ \$1,383.42 per = \$16,601.04

FY18 Total = \$16,601.04

FY19:

- October 2018 rent to January 2019 rent = 4 months @ \$1,383.42 per = \$5,533.68
- Per 2nd Amendment the deferred payment of \$6,917.08 became due.
- \$5,533.68 + \$6,917.08 = \$\$12,450.76

FY19 Total = \$12,450.76

FY20:

FY21: