



**II. FISCAL IMPACT ANALYSIS**

**A. Five-Year Summary of Fiscal Impact:**

Fiscal Years	<u>2017</u>	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>
Capital	_____	_____	_____	_____	_____
Expenditures - Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
<b>NET FISCAL IMPACT</b>	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____

Is Item Included In Current Budget?    Yes \_\_\_\_\_                  No \_\_\_\_\_

Budget Account Number: Fund \_\_\_\_\_    Department \_\_\_\_\_    Unit \_\_\_\_\_

Object \_\_\_\_\_    Reporting Category \_\_\_\_\_

**B. Recommended Sources of Funds/Summary of Fiscal Impact:**

**C. Departmental Fiscal Review:**

**III. REVIEW COMMENTS**

**A. OFMB Fiscal and/or Contract Development and Control Comments:**

_____	_____
OFMB	Contract Dev. and Control

**B. Legal Sufficiency:**

\_\_\_\_\_

Assistant County Attorney

**C. Other Department Review:**

\_\_\_\_\_

Department Director

**November 28, 2017**

**REGULAR AGENDA**

**3.A.2. – CONTINUED**

**A)**

New term contract with Tesco South Incorporated d/b/a Hector Turf; Flagler Construction Equipment LLC, for \$1,522,404 for grounds maintenance equipment, parts, accessories, supplies, related services, and equipment from November 28, 2017 through March 31, 2022.

**B) REMOVED**

**C)**

One-time purchase from Sirsi Corporation d/b/a Sirsi Dynix for \$271,622.76 for Sirsidynix Symphony ILS hardware and support services.

**D)**

Increase of term contract of \$191,936 with Precision Staffing Inc., d/b/a AP Recruiters & Associates; Cochhbha Enterprises Inc., d/b/a CEI Staffing for a total of \$831,936 for clerical temporary personnel from April 25, 2017 through April 24, 2018.

**E)**

Increase of term contract of \$375,000 with Blackhawk Enterprises Inc.; Control Technologies Inc.; Core Tec Communications LLC; Earnest Products Inc., d/b/a Southern Manufacturing & Fabrication; Econolite Control Products Inc.; Iteris Inc., Div Odetics Inc.; Jace Chandler & Associates Inc.; Peek Traffic Corporation; Rainbow Distributors USA Inc.; Temple Inc.; Trafficware Group Inc.; Transportation Control Systems Inc.; Rhythm Engineering Inc.; Wanco Inc., for a total of \$1,175,000 for FDOT APL (approved product list) traffic equipment from December 15, 2015 through September 27, 2018.

**F)**

Extension and increase of term contract of \$87,837 with Thermal Concepts Inc., for a total of \$716,122.90 for air conditioning maintenance and repairs at Fire Rescue locations from March 1, 2016 through February 28, 2018.

**G)**

Renewal of term contract with ERMV IV, L.P., for \$1,225,205 for airport facilities and systems from December 6, 2017 through December 5, 2018.

**H)**

Renewal of uniform program with Designlab Inc., for \$655,000 for Fire-Rescue and Animal Care & Control from December 1, 2017 through November 30, 2018.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**11/28/2017**

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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EXHIBIT A

Tesco South, Incorporated d/b/a Hector Turf; Flagler Construction Equipment, LLC	New term contract for grounds maintenance equipment, parts, accessories, supplies, related services, and equipment for the period 11/28/2017 through 03/31/2022 per Master Agreement #300541.	\$1,522,404.00 SBE: \$0	Countywide	Scarlett	
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The County has expended or encumbered \$535,807 (\$48,710/month) during the previous eleven (11) months of the current twelve (12) month term contract. It is estimated that \$1,522,404 is needed to meet the County's requirements through the expiration of this new fifty-two (52) month term contract. Approval is also requested to add vendors, as necessary, during the term of the contract. This purchase is off the City of Mesa, AZ (National IPA) Contract #2017025 and has two (2) twelve (12) month renewal options. Awardees are located outside Palm Beach County in the cities of Deerfield Beach and Clearwater, Florida. There is no SBE currently certified for this commodity or service.

EXHIBIT B

Removed

EXHIBIT C

Sirsi Corporation d/b/a Sirsi Dynix	One-time purchase of Sirsidynix Symphony ILS hardware and support services per Purchase Order #KP111317-02.	\$271,622.76 SBE: \$0	Library Department 1180-320-3200-6405 1180-320-3200-3401 1180-320-3200-5121	Scarlett	
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The Library Department requests a one-time sole source purchase of Sirsidynix Symphony ILS hardware to replace obsolete hardware and software equipment for the Integrated Library Services System. Awardee is located out of State. This is a sole source provider who is not a certified SBE.

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Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT D</b>					
Precision Staffing, Inc. d/b/a AP Recruiters & Associates; Cochhbha Enterprises, Inc. d/b/a CEI Staffing	Increase of term contract for clerical temporary personnel for the period 04/25/2017 through 04/24/2018 per Master Agreement #17014.	Increased Amount: \$191,936.00 Total with increase: \$831,936.00 SBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$481,084 (\$74,013/month) during the previous six and one half (6.5) months of the current twelve (12) month term contract. An increase of \$191,936, over the previous authorized amount of \$704,000, inclusive of the Purchasing Director's ten percent (10%) authority, is necessary due to shortage of staff, unexpected extended employee leave, unexpected employee resignations, and for the continuation of services. The original amount of the contract was \$640,000. This term contract has four (4) twelve (12) month renewal options. One (1) Awardee is located in Palm Beach County and one (1) Awardee is located outside Palm Beach County in the City of Sunrise, Florida. No responsive SBE vendor bid within 10% of the low bidder.

<b>EXHIBIT E</b>					
Blackhawk Enterprises, Inc.; Control Technologies, Inc.; Core Tec Communications, LLC; Earnest Products, Inc. d/b/a Southern Manufacturing & Fabrication; Econolite Control Products, Inc.; Iteris, Inc. Div Odetics, Inc.; Jace Chandler & Associates, Inc.;	Increase of term contract for FDOT APL (approved product list) traffic equipment for the period 12/15/2015 through 09/27/2018 per Master Agreement #300509.  (See next page for Summary)	Increased Amount: \$ 375,000.00 Total with increase: \$1,175,000.00 SBE: \$0	Department of Engineering and Public Works/Traffic Division 1201-360-3220-5303 3500-361-1506-100-6555	Scarlett	

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
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Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
Peek Traffic Corporation; Rainbow Distributors USA, Inc.; Temple, Inc.; Trafficware Group, Inc.; Transportation Control Systems, Inc.; Rhythm Engineering, Inc.; Wanco, Inc.					

The County has expended or encumbered \$786,283 (\$33,456/month) during the previous twenty-three and one half (23.5) months of the current thirty-three (33) month term contract. The Department of Engineering and Public Works has requested an increase of \$375,000 over the previous authorized amount of \$800,000, which is necessary due to repairs and replacement of traffic equipment caused by Hurricane Irma; replacing outdated Pedestrian push buttons; and additional traffic equipment necessary to maintain daily operations. The original amount of the contract was \$303,265. Additionally, approval is requested to add vendors that may become pre-qualified during the term of the contract. This purchase is off the Florida Department of Transportation Contract #ITB-DOT-15/16-9005-GH and has no renewal options. Six (6) Awardees are located out of State and eight (8) Awardees are located outside Palm Beach County in the cities of Tallahassee, Sanford, Jacksonville, Orlando, and Tampa, Florida. There is no SBE currently certified for this commodity or service.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
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Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT F</b>					
Thermal Concepts, Inc.	Extension and increase of term contract for air conditioning maintenance and repairs at Fire Rescue locations for the period 03/01/2016 through 02/28/2018 per Master Agreement #12006C.	Increased Amount: \$ 87,837.00 Total with increase: \$716,122.90 SBE: \$0	Fire Rescue Department 1300-440-4231-4610 1300-440-4232-4610 1300-440-4233-4610 1300-440-4234-4610 1300-440-4235-4610 1300-440-4236-4610 1300-440-4237-4610	Scarlett	

The County has expended or encumbered \$600,227 (\$29,279/month) during the previous twenty and one half (20.5) months of the current twenty-one (21) month term contract. A three (3) month extension to the current contract is necessary to avoid a lapse in service and to provide sufficient time to award a new contract. In addition, an increase of \$87,837, based upon monthly fixed fees for air conditioning maintenance and repairs, over the previously authorized amount of \$628,285.90, inclusive of the Purchasing Director's ten percent (10%) authority, is required during the contract extension. The original amount of the contract was \$225,000. This term has no renewal options. Awardee is located outside Palm Beach County in the City of Davie, Florida. No SBE vendor submitted a bid on this project.

<b>EXHIBIT G</b>					
ERMC IV, L.P.	Renewal of term contract for airport facilities and systems for the period 12/06/2017 through 12/05/2018 per Master Agreement #16071A.	\$1,225,205.00 SBE: \$0	Department of Airports 4100-120-2540-4620 4100-120-2541-4620 4100-120-2542-4620 4100-120-2430-4610	Scarlett	

The County has expended or encumbered \$997,000 (\$84,851/month) during the previous eleven and three quarter (11.75) months of the current twelve (12) month term contract. Due to a re-evaluation in the number of hours required for routine monthly maintenance and technical services, \$1,225,205 shall be the contract amount for all subsequent renewals. The original amount of the contract was \$720,000.0. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located out of State. Awarded to non SBE vendor utilizing an SBE subcontractor.

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<u>EXHIBIT H</u> Designlab, Inc.	Renewal of uniform program for Fire-Rescue and Animal Care & Control for the period 12/01/2017 through 11/30/2018 per Master Agreement #12084R-C.	\$655,000.00 SBE: \$0	Fire-Rescue Department (\$640,000.00) 1300-440-Various-5248  Animal Care & Control Department (\$15,000.00) 001-660-2220-5248	Scarlett	

The County has expended or encumbered \$846,472 (\$70,539/month) during the previous twelve (12) months of the current twelve (12) month term contract. \$655,000, which is the original approved amount of the contract, is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has no renewal options remaining. Awardee is located out of State. The original contract was established by a competitive RFP process that allowed up to ten (10) points for SBE participation. No certified SBE participation was offered by the recommended awardee.

**TOTAL AMOUNT OF ALL AWARDS      \$ 4,329,004.76**