

PALM BEACH COUNTY  
BOARD OF COUNTY COMMISSIONERS  
AGENDA ITEM SUMMARY

Meeting Date: December 5, 2017 Consent [X] Regular [ ]  
Public Hearing [ ]  
Department: Water Utilities Department

I. EXECUTIVE BRIEF

**Motion and Title: Staff recommends motion to approve:** a unit price contract with Hinterland Group, Inc., for the Water Utilities Department (WUD) Continuing Contract for Wastewater Gravity Lines & Manhole Rehabilitation (Contract) for a 24-month term with the option of one (1) 12-month renewal in the amount of \$3,339,744.75.

**Summary:** On August 9, 2017 four (4) bids were received for the WUD Contract. Hinterland Group, Inc., was determined to be the lowest responsible and responsive bidder. The Contract will be used to expedite utility capital improvement projects and any emergency projects for repairs and rehabilitation of manholes and wastewater gravity lines where timing is critical. The Contract award is for the unit bid prices received and the Contract does not guarantee nor authorize Hinterland Group, Inc., to perform any work. The overall bid dollar amount of \$3,339,744.75 for Hinterland Group, Inc., was utilized to establish the unit prices for the Contract. Work will be assigned during the 24-month Contract period through work authorizations drawn against this Contract, with approvals pursuant to PPM CW-F-050. The unit prices contained in this Contract will be used in determining the cost of work authorizations. Supplements to work authorizations for changes that occur during construction will be subject to the change order limits for construction contracts as established under PPM CW-F-050 with each work authorization considered as an individual construction contract. The Small Business Enterprise (SBE) participation goal established by the SBE Ordinance is 15% overall. The Contract with Hinterland Group, Inc., provides for SBE participation of 94.9%. Hinterland Group, Inc., is a Palm Beach County company. (WUD Project No. 16-094R) Countywide (MJ)

**Background and Justification:** There is a need to reduce inflow and infiltration to WUD's wastewater gravity system and rehab existing aging collection system infrastructure. The Contract will reduce the time needed to undertake the rehabilitation of infrastructure necessary to complete required utility repairs and improvements. This rehabilitation of existing collection system infrastructure will improve the service level and extend system reliability.

**Attachments:**

- 1. Four (4) Original Contracts for Hinterland Group, Inc.
- 2. Location Map
- 3. Engineer's Recommendation for Award
- 4. Bid Tabulation Sheet
- 5. SBE Compliance Review from OSBA
- 6. ITS Insurance Certificate

Recommended By: Jim Stiles 11-2-17  
Department Director Date  
Approved By: [Signature] 11/28/17  
Deputy County Administrator Date

## II. FISCAL IMPACT ANALYSIS

### A. Five Year Summary of Fiscal Impact:

Fiscal Years	2018	2019	2020	2021	2022
Capital Expenditures	<u>\$1,000,000</u>	<u>\$1,000,000</u>	<u>\$1,339,745</u>	<u>0</u>	<u>0</u>
Operating Costs	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
External Revenues	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
Program Income (County)	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
In-Kind Match County	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>
CCRT					
NET FISCAL IMPACT	<u>\$1,000,000</u>	<u>\$1,000,000</u>	<u>\$1,339,745</u>	<u>0</u>	<u>0</u>
# ADDITIONAL FTE POSITIONS (Cumulative)	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>	<u>0</u>

Budget Account No.: Fund 4011 Dept 721 Unit W031 Object 6547

Is Item Included in Current and Proposed Budget? Yes X(\*) No \_\_\_\_\_

Does this item include the use of federal funds? Yes \_\_\_\_\_ No X

(\*) Amounts are not encumbered until work authorizations are issued.

Reporting Category N/A

### B. Recommended Sources of Funds/Summary of Fiscal Impact:

The source of funds will depend on the nature of each specific Work Authorization. Work Authorizations specific to the Water Utilities Department (WUD) will be funded by WUD user fees, connection fees and balances brought forward or by outside funding agencies.

C. Department Fiscal Review: \_\_\_\_\_

## III. REVIEW COMMENTS

### A. OFMB Fiscal and/or Contract Development and Control Comments:

[Signature] 11/9/17  
OFMB

[Signature] 11/17/17  
Contract Development and Control

### B. Legal Sufficiency:

[Signature] 11/27/17  
Assistant County Attorney

### C. Other Department Review:

\_\_\_\_\_  
Department Director

This summary is not to be used as a basis for payment.



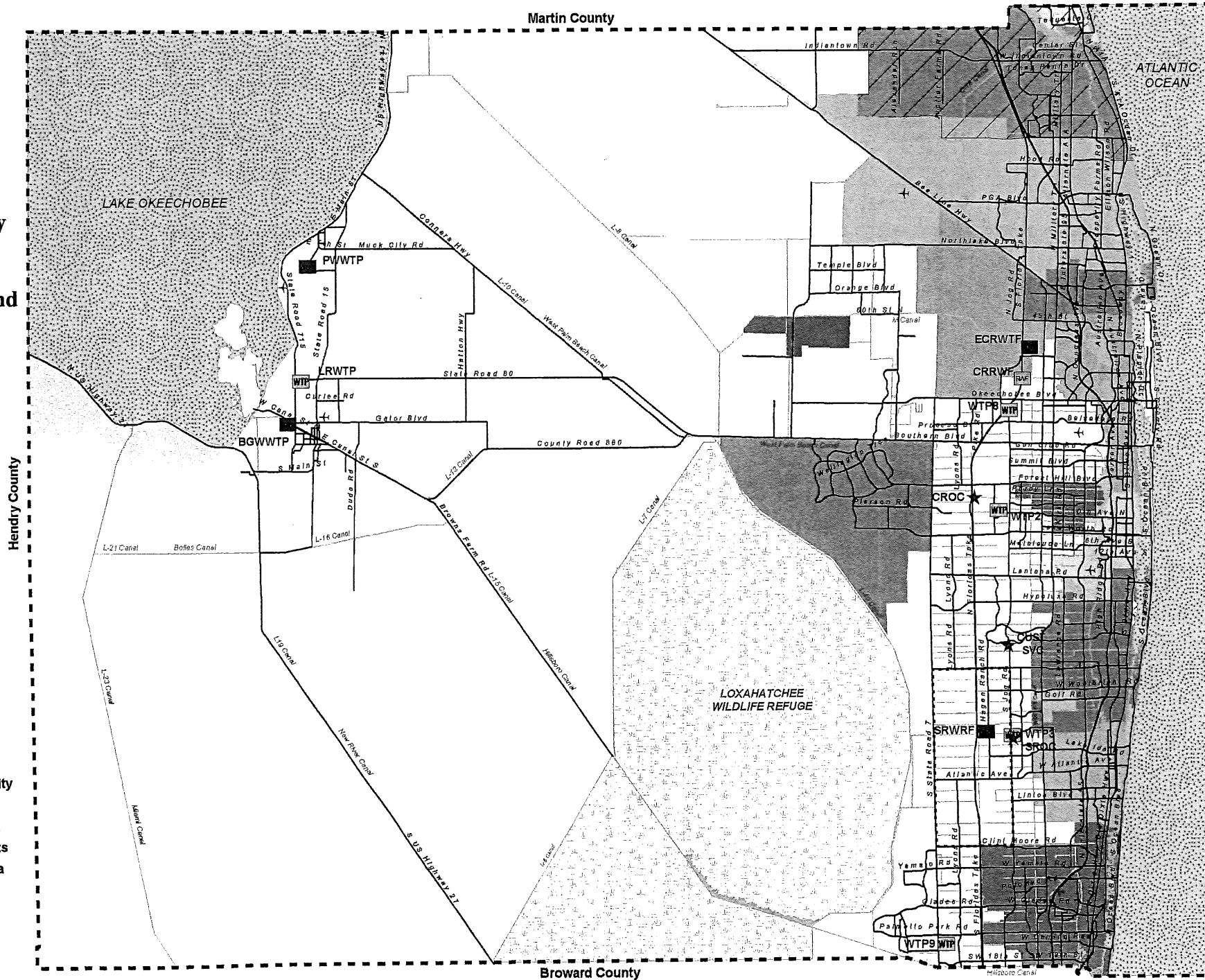
**Palm Beach County  
Water Utilities  
Department  
Service Area (SA) and  
Major Facilities**

**ATTACHMENT 2**

- Legend**
- ★ Administration
  - WTP Water Treatment Facility
  - Water Reclamation Facility
  - Reclamation Facility
  - ..... Mandatory Reclaimed SA
  - Palm Beach County Limits
  - P.B.C.W.U.D. Service Area



NOT TO SCALE



Hendry County

Martin County

Broward County

ATLANTIC OCEAN

16-094R  
7.8

# Inter-Office Memorandum

Palm Beach County



Water Utilities Department

**DATE:** September 27, 2017

SEP27 17 2:21PM

**TO:** Jim Stiles *JCS*  
WUD Director

**THRU:** Hassan Hadjimiry, P.E. *[Signature]*  
WUD Deputy Director

**FROM:** Henry Melendez, P.E. *[Signature]*  
WUD Pipeline Manager

OCT 4 17 3:00PM

**RE:** Notice of Award Recommendation  
Continuing Contract for Wastewater Gravity Lines & Manhole Rehabilitation  
Project No. WUD 16-094R

The bid opening for the above referenced project was held on Wednesday August 9<sup>th</sup>, 2017. Proposals were received from four (4) bidders. The Engineer's opinion of probable construction cost was \$4,000,000.00 for the total bid comprising Bid Item numbers 1 through 122. The complete Bid Tabulation is attached. A summary of the results of the three lowest bidders' revised total base bid price are as follows:

BIDDER'S NAME	TOTAL BID PRICE
Hinterland Group, Inc.	\$ 3,339,744.75
EnviroWaste Services Group, Inc.	\$ 3,491,000.22
Lanzo Trenchless Technologies - South, Inc.	\$ 6,187,481.06

The lowest bidder was Hinterland Group, Inc. (HGI) Recommendation of Award shall be for the lowest bidder and the evaluation is as follows:

1. The first low bidder, HGI provided properly executed Bid Forms in the Contract Documents.
2. Bid security equal to 5% of the total base bid was enclosed with the bid.
3. SBE-M/WBE Schedules #1 and #2 were properly filled out. Based on Office of Small Business Assistance (OSBA) review, HGI has met the 15% SBE goal established under the SBE Ordinance.

4. The County Attorney (CAO) has reviewed the bid and Bid Review Comments for the three (3) lowest bids. No major irregularities were identified for the lowest bidders HGI. While the bid documents permit award to up to two bidders, that award to the second low bidder is not being proposed due to their failure to meet the experience requirements. (See attached Bid Review Comments from CAO).
5. HGI acknowledged the one (1) addenda.
6. HGI holds valid general contractor and occupational licenses.
7. The first low bidder, HGI has a permanent place of business in Palm Beach County. (See attached for Local Preference Calculation). Following Local Preference Ordinance (Sec. 2-80.44), all bids received from responsive, responsible local Bidders were decreased by 5% calculated only for the purposes of determining local preference. The original bid amount is not changed.

The overall experience, qualifications, resources and references of the low bidders were carefully considered when evaluating the bids. Contract award is recommended to the lowest responsive bidder, HGI in the amount of \$3,339,744.75 for the bid, subject to formal approval by the PBC Board of County Commissioners. A copy of this notice has been posted at the bid opening location and will be left there for a minimum of five (5) business days.

#### Attachments

cc: File

Henry Melendez, P.E., WUD Pipeline Manager  
Craig C. Williams, WUD Assistant Director of Finance & Administration  
Pollop Phonpornwithoon, E.I., WUD Project Coordinator

16-094R  
7.7

**BID TABULATION SHEET**

TITLE **Continuing Contract for Wastewater Gravity Lines & Manhole Rehabilitation**

BID# **16-094R**

PAGE **1** OF **1**

**SCANNED**  
1/1/17

	Envirowaste Services Group, Inc.st		Hinterland Group, Inc.		Lanzo Trenchless Technologies South		Miller Pipeline Corporation			
					Calculator on schedule of		Emer value by bidder		PP 8/23/17	
<b>BASE BID</b>	<del>\$ 3,490,058.13</del> 3,491,000.22		\$ 3,339,744.75		<del>\$ 6,392,874.83</del> 6,187,481.06		<del>\$ 10,131,567.76</del> 10,137,508.51		\$	
Addendum #1	(Y)	N	(Y)	N	(Y)	N	(Y)	N	Y	N
<b>Attachment #1 BID BOND</b>	(Y)	N	(Y)	N	(Y)	N	(Y)	N	Y	N
Attachment #2 SBE-M/WBE Schedules	(Y)	N	(Y)	N	(Y)	N	(Y)	N	Y	N
Attachment #3-#3a Certification of Business Location	(Y)	N	(Y)	N	(Y)	N	(Y)	N	Y	N
Attachment #4 List of Subcontractors	(Y)	N	(Y)	N	(Y)	N	(Y)	N	Y	N
Attachment #5 Trench Safety	(Y)	N	(Y)	N	Y	(N)	(Y)	N	Y	N

min 8/9/17 Attachment #6 Minimum Experience  
BIDS PICKED UP BY Fant Jando ENGINEER

(Y) (Y) (Y) (Y)  
DATE August 9, 2017









PROJECT: Continuing Contract for Wastewater Gravity Lines and Manhole Rehab

Project No. WUD 16-094R

PROJECT MANAGER: Pollop Phonpornwithoon

DATE: 8/9/2017

Adjusted Bid Based on Local Preference (decreased 5%)

Or

Adjusted Bid Based on Glades Preference (decreased as outlined above: 3%, 4% or 5%)

Note: Local and Glades Local Preference bid amounts are decreased only for the purposes of determining preference.

	Hinterland Group, Inc.	ENVIROWASTE SERVICES GROUP, INC	LANZO TRENCHLESS TECHNOLOGIES, INC.- SOUTH.
Base Bid	\$3,339,774.75	\$3,491,000.22	\$6,187,481.06
	<input type="text"/>	<input type="text"/>	<input type="text"/>
	<input type="text"/>	<input type="text"/>	<input type="text"/>

STEP 1			STEP 2				
LIST BIDDERS FROM LOWEST TO HIGHEST	TOTAL BASE BID	Local Preference (LP), Glades Local Preference (GLP) and/or SBE	-5%	LIST BIDDERS FROM LOWEST TO HIGHEST AFTER PREFERENCE HAS BEEN APPLIED	TOTAL BASE BID AFTER PREFERENCE HAS BEEN APPLIED	IF PREFERENCE NOTE: "GLP", "LP", AND/OR "SBE"	AWARD RECOMMENDATION "KEY" ONLY (SEE BELOW)
Hinterland Group, Inc.	\$3,339,774.75	LP and SBE	\$500,966.21	Hinterland Group, Inc.	\$2,838,808.54	LP AND SBE	
ENVIROWASTE SERVICES GROUP, INC	\$3,491,000.22	LP and SBE		ENVIROWASTE SERVICES GROUP, INC	\$3,491,000.22	LP AND SBE	
LANZO TRENCHLESS TECHNOLOGIES, INC.-SOUTH,	\$6,187,481.06	LP and SBE		LANZO TRENCHLESS TECHNOLOGIES, INC.-SOUTH,	\$6,187,481.06	LP AND SBE	

**KEY(S) FOR RECOMMENDATION:**

- (1) RECOMMENDED AWARD - LOWEST RESPONSIVE AND RESPONSIBLE BIDDER
- (2) NO AWARD, RESPONSIVE AND RESPONSIBLE, BUT NOT LOWEST BIDDER
- (3) NO AWARD, NOT RESPONSIVE AND/OR RESPONSIBLE TO BID
- (4) NOT TECHNICALLY EVALUATED / IN EXCESS OF DEPARTMENTS FUNDING LIMITS

"GLP" = GLADES LOCAL PREFERENCE (5%) See Section 3.4 Instructions to Bidders

"LP" = LOCAL PREFERENCE (5%) See Section 3.4 Instructions to Bidders

"SBE" = SBE PARTICIPATION See Section 5.3 Instruction to Bidders

In the event of a conflict between the Local Preference Ordinance and the Small Business Enterprise Ordinance, the provisions of the Small Business Enterprise Ordinance shall prevail.

## Pollop Phonpornwithoon

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**From:** Michael W. Jones <MJones@pbcgov.org>  
**Sent:** Thursday, September 21, 2017 9:03 AM  
**To:** Pollop Phonpornwithoon  
**Cc:** Henry Melendez; Ali Bayat  
**Subject:** RE: 16-094R Bid Review

Paragraph 4 should mention that, while the bid documents permit award to up to two bidders, that award to the second low bidder is not being proposed due to their failure to meet the experience requirements.

**From:** Pollop Phonpornwithoon [mailto:PPhonpornwithoon@pbcwater.com]  
**Sent:** Thursday, September 21, 2017 8:31 AM  
**To:** Michael W. Jones <MJones@pbcgov.org>  
**Cc:** Henry Melendez <hmelendez@pbcwater.com>; Ali Bayat <ABayat@pbcwater.com>  
**Subject:** RE: 16-094R Bid Review

Hi Mike,

Please see attached for Recommendation for Award Notice for above reference Lining CCC. The award will be for one Contractor (Hinterland) as per our discussion yesterday.

**From:** Michael W. Jones [mailto:MJones@pbcgov.org]  
**Sent:** Wednesday, September 06, 2017 9:30 AM  
**To:** Pollop Phonpornwithoon <PPhonpornwithoon@pbcwater.com>  
**Cc:** Henry Melendez <hmelendez@pbcwater.com>; Ali Bayat <ABayat@pbcwater.com>  
**Subject:** RE: 16-094R Bid Review

Pollop, there are no comments as to the low bidder Hinterland so no issue posting the award to them. For the other bidders, it appears that WUD properly revised the bid items based on the bidder's error in extending unit prices, which is required by the Instructions to Bidders.

**From:** Pollop Phonpornwithoon [mailto:PPhonpornwithoon@pbcwater.com]  
**Sent:** Tuesday, September 05, 2017 4:34 PM  
**To:** Michael W. Jones <MJones@pbcgov.org>  
**Cc:** Henry Melendez <hmelendez@pbcwater.com>; Ali Bayat <ABayat@pbcwater.com>  
**Subject:** 16-094R Bid Review

Mike,

Please review the errors, omissions and irregularities noted on the Formal Bid Checklist/Bid Review Comments and provide your recommendations. Attachments have been uploaded on the WUD FTP site.

FTP SITE

Username: wudftp  
Password: utilities87

Thank you,

Pollop Phonpornwithoon, E.I. PMP

Project Coordinator  
Palm Beach County Water Utilities  
8100 Forest Hill Boulevard  
West Palm Beach, FL 33416  
Email: [PPhonpornwithoon@pbewater.com](mailto:PPhonpornwithoon@pbewater.com)  
Phone: (561) 493-6247



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Under Florida law, e-mail addresses are public records. If you do not want your e-mail address released in response to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.

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Under Florida law, e-mail addresses are public records. If you do not want your e-mail address released in response to a public records request, do not send electronic mail to this entity. Instead, contact this office by phone or in writing.



Office of  
Small Business Assistance  
50 South Military Trail, Suite 202  
West Palm Beach, FL 33415  
(561) 616-6840  
Fax: (561) 616-6850  
www.pbcgov.com/osba



Palm Beach County  
Board of County  
Commissioners  
  
Paulette Burdick, Mayor  
Melissa McKinlay, Vice Mayor  
  
Hal R. Valeche  
Dave Kerner  
Steven L. Abrams  
Mary Lou Berger  
Mack Bernard  
  
County Administrator  
Verdenia C. Baker

"An Equal Opportunity  
Affirmative Action Employer"

printed on recycled paper

**DATE:** August 30, 2017

**TO:** Pollop Phonpornwithoon, E.I.  
Pipeline Design Section  
WUD Engineering Division

**THROUGH:** Allen F. Gray, Manager  
Office of Small Business Assistance *A. F. Gray*

**FROM:** *Patricia Wilhelm* Patricia Wilhelm, Small Business Development  
Specialist II

**SUBJECT:** Compliance Review on Project No. WUD 16-094R  
Continuing Contract for Wastewater Gravity  
Lines & Manhole Rehabilitation

The following is a Compliance Review of SBE participation on the above-mentioned project.

Low Bidder: Hinterland Group, Inc.  
992 W. 15th St.  
Riviera Beach, FL 33404  
Phone: 561-640-3503  
Bid Opening: August 9, 2017  
Bid Amount: \$3,339,744.75  
Goal: 15% Overall  
Goal Achieved: 94.9%  
SBE Participation:  
(SB)Hinterland Group, Inc. \$3,172,757.51 94.9%

2nd Low Bidder: Envirowaste Services Group  
18001 Old Cutler Road  
Palmetto Bay, FL 33157  
Phone: 877-637-9665  
Bid Amount: \$3,491,000.22  
Goal: 15% Overall  
Goal Achieved: 0%  
SBE Participation:  
<sup>1</sup>(BL) IMR Development \$518,568.75 0%



Page 2..

3rd Low Bidder: Lanzo Trenchless Technologies South  
125 SE 5<sup>th</sup> Court  
Deerfield Beach, FL 33441  
Phone: 954-979-0802  
Bid Amount: \$6,187,481.06  
Goal: 15% Overall  
Goal Achieved: .001%

**SBE Participation:**

<sup>2</sup> (BL)IRM Development	\$928,122.59	0%
(WB)Bird's Eye View	8,025.00	.001%

**EVALUATION:**

The low bidder, Hinterland Group, Inc. has met the SBE goal for this project.

The second low bidder, Envirowaste Services Group, Inc. has not met the SBE goal for this project.

The third low bidder, Lanzo Trenchless Technologies South has not met the SBE goal for this project.

<sup>1</sup> IMR Development Corporation is not certified to perform services in the areas listed on OSBA Schedule 2, therefore, no SBE credit was given.

<sup>2</sup> IMR Development is not a certified to perform services listed on OSBA Schedule 2, therefore, no credit was given

C: Allen Gray, Manager  
Helene Hvizd, Senior Assistant County Attorney



**ANNE M. GANNON**  
 CONSTITUTIONAL TAX COLLECTOR  
*Serving Palm Beach County*

P.O. Box 3353, West Palm Beach, FL 33402-3353  
 www.pbctax.com Tel: (561) 355-2264

**\*\*LOCATED AT\*\***  
 992 W 15TH ST  
 RIVIERA BEACH, FL 33404

*Serving you.*

TYPE OF BUSINESS	OWNER	CERTIFICATION #	RECEIPT #/DATE PAID	AMT PAID	BILL #
23-0051 GENERAL CONTRACTOR	DUKE DANIEL AMOS III	CGC1520354	U16.596689 - 07/15/16	\$89.00	B40181267

This document is valid only when received by the Tax Collector's Office.

**STATE OF FLORIDA  
 PALM BEACH COUNTY  
 2016/2017 LOCAL BUSINESS TAX RECEIPT**

B1 - 346

HINTERLAND GROUP INC  
 HINTERLAND GROUP INC  
 992 W 15TH ST  
 RIVIERA BEACH, FL 33404



**LBTR Number: 2015082364  
 EXPIRES: SEPTEMBER 30, 2017**

This receipt grants the privilege of engaging in or managing any business profession or occupation within its jurisdiction and **MUST** be conspicuously displayed at the place of business and in such a manner as to be open to the view of the public.



**ANNE M. GANNON**  
 CONSTITUTIONAL TAX COLLECTOR  
*Serving Palm Beach County*

P.O. Box 3353, West Palm Beach, FL 33402-3353  
 www.pbctax.com Tel: (561) 355-2264

**\*\*LOCATED AT\*\***  
 992 W 15TH ST  
 RIVIERA BEACH, FL 33404

*Serving you.*

TYPE OF BUSINESS	OWNER	CERTIFICATION #	RECEIPT #/DATE PAID	AMT PAID	BILL #
23-0097 UNDERGROUND UTILITY & EXCAVATION	DUKE DANIEL AMOS III	CUC1224634	U16.596689 - 07/15/16	\$27.50	B40153109

This document is valid only when received by the Tax Collector's Office.

**STATE OF FLORIDA  
 PALM BEACH COUNTY  
 2016/2017 LOCAL BUSINESS TAX RECEIPT**

B2 - 345

HINTERLAND GROUP INC  
 HINTERLAND GROUP INC  
 992 W 15TH ST  
 RIVIERA BEACH, FL 33404



**LBTR Number: 201139576  
 EXPIRES: SEPTEMBER 30, 2017**

This receipt grants the privilege of engaging in or managing any business profession or occupation within its jurisdiction and **MUST** be conspicuously displayed at the place of business and in such a manner as to be open to the view of the public.



**ANNE M. GANNON**  
 CONSTITUTIONAL TAX COLLECTOR  
*Serving Palm Beach County*

P.O. Box 3353, West Palm Beach, FL 33402-3353  
 www.pbctax.com Tel: (561) 355-2264

**\*\*LOCATED AT\*\***  
 992 W 15TH ST  
 RIVIERA BEACH, FL 33404

*Serving you.*

TYPE OF BUSINESS	OWNER	CERTIFICATION #	RECEIPT #/DATE PAID	AMT PAID	BILL #
23-0169 ELECTRICAL CONTRACTOR	BREIG CHARLES J	EC13003615	U16.596689 - 07/15/16	\$99.00	B40181288

This document is valid only when received by the Tax Collector's Office.

**STATE OF FLORIDA  
 PALM BEACH COUNTY  
 2016/2017 LOCAL BUSINESS TAX RECEIPT**

B3 - 345

HINTERLAND GROUP INC  
 HINTERLAND GROUP INC  
 992 W 15TH ST  
 RIVIERA BEACH, FL 33404



**LBTR Number: 2015082363  
 EXPIRES: SEPTEMBER 30, 2017**

This receipt grants the privilege of engaging in or managing any business profession or occupation within its jurisdiction and **MUST** be conspicuously displayed at the place of business and in such a manner as to be open to the view of the public.





December 10, 2015

Daniel Duke III  
Hinterland Group, Inc.  
992 W. 15<sup>th</sup> Street  
Riviera Beach, FL 33404

Dear Mr. Duke:

The Palm Beach County Office of Small Business Assistance has completed its review of the documents you submitted for recertification and is pleased to announce that your firm has been certified for: **91356 Construction, Utility/Underground Projects; 91438 Electrical; 91389 Maintenance and Repair, Utility and Underground Projects; 962-92-81 Sewer Televising and Related Services and 93691 Water Supply and Sewage Treatment Equipment Maintenance and Repair** as a Small Business Enterprise (SBE) for three (3) years, expiring December 9, 2018. You will not receive SBE consideration if you bid in another area. Enclosed is your certificate.

Your firm shall be subject to the provisions of the Palm Beach County Purchasing Ordinance and all State and Federal laws relating to the transaction of business.

This certification entitles you to participate in contracting opportunities when the products and services offered by your firm are being considered for bid. As an additional service to your firm, you will be included in the Palm Beach County Directory of certified SBE firms. If you wish to have your firm's listing changed, please contact our office at (561) 616-6840 for an application to amend your certification.

Your company's certification is subject to periodic review to verify your continued eligibility. Any changes you report to any County Department/Division must also be reported to OSBA. Your company name and vendor code must be the same in both Purchasing and OSBA. Failure to report changes in the status of your firm may result in your firm being decertified. Remember, whenever you respond to a County bid you must do so under the name of **Hinterland Group, Inc.** with vendor code: **VC00000128640.**

Sincerely,

  
Tanoy Williams  
Small Business Development Specialist II  
Office of Small Business Assistance

**Office of  
Small Business Assistance**

50 South Military Trail, Suite 202

West Palm Beach, FL 33415

(561) 616-6840

FAX: (561) 616-6850

[www.pbcgov.com/osba](http://www.pbcgov.com/osba)

**Palm Beach County  
Board of County  
Commissioners**

Mary Lou Berger, Mayor

Hal R. Valeche, Vice Mayor

Paulette Burdick

Shelley Vana

Steven L. Abrams

Melissa McKinlay

Priscilla A. Taylor

**County Administrator**

Verdenia C. Baker

*An Equal Opportunity  
Affirmative Action Employer*

**Palm Beach County  
Office of Small Business Assistance**

Certifies That

**Hinterland Group, Inc.  
Vendor # VC0000128640**

*is a Small Business Enterprise as prescribed by section 2-80.21 – 2-80.35 of the Palm Beach  
County Code for a three year period from December 10, 2015 to December 9, 2018*

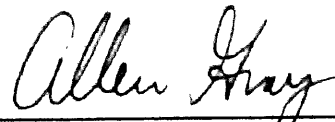
The following Services and/or Products are covered under this certification:

**Construction, Utility/Underground Projects  
Electrical  
Maintenance and Repair, Utility and Underground Projects  
Sewer Televising and Related Services  
Water Supply and Sewage Treatment Equipment Maintenance and Repair**

**Palm Beach County Board of County Commissioners**

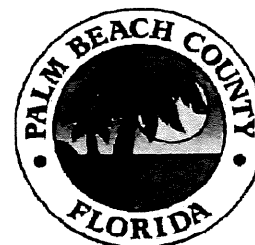
Mary Lou Berger, Mayor  
Hal R. Valeche, Vice Mayor  
Paulette Burdick  
Shelley Vana  
Steven L. Abrams  
Melissa McKinlay  
Priscilla A. Taylor

**County Administrator**  
Verdenia Baker



**Allen F. Gray, Manager**

12/10/2015





**STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION**

**CONSTRUCTION INDUSTRY LICENSING BOARD  
2601 BLAIR STONE ROAD  
TALLAHASSEE FL 32399-0783**

**(850) 487-1395**

**DUKE, DANIEL AMOS III  
HINTERLAND GROUP INC  
992 W 15TH STREET  
RIVIERA BEACH FL 33404**

**Congratulations! With this license you become one of the nearly one million Floridians licensed by the Department of Business and Professional Regulation. Our professionals and businesses range from architects to yacht brokers, from boxers to barbeque restaurants, and they keep Florida's economy strong.**

**Every day we work to improve the way we do business in order to serve you better. For information about our services, please log onto [www.myfloridalicense.com](http://www.myfloridalicense.com). There you can find more information about our divisions and the regulations that impact you, subscribe to department newsletters and learn more about the Department's initiatives.**

**Our mission at the Department is: License Efficiently, Regulate Fairly. We constantly strive to serve you better so that you can serve your customers. Thank you for doing business in Florida, and congratulations on your new license!**



**STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND  
PROFESSIONAL REGULATION**

**CGC1520354 ISSUED: 07/25/2016**

**CERTIFIED GENERAL CONTRACTOR  
DUKE, DANIEL AMOS III  
HINTERLAND GROUP INC**

**IS CERTIFIED under the provisions of Ch 489 FS.  
Expiration date AUG 31, 2018 L1607250001629**

**DETACH HERE**

**RICK SCOTT, GOVERNOR**

**KEN LAWSON, SECRETARY**

**STATE OF FLORIDA  
DEPARTMENT OF BUSINESS AND PROFESSIONAL REGULATION  
CONSTRUCTION INDUSTRY LICENSING BOARD**

<b>LICENSE NUMBER</b>	
CGC1520354	

**The GENERAL CONTRACTOR  
Named below IS CERTIFIED  
Under the provisions of Chapter 489 FS.  
Expiration date: AUG 31, 2018**



**DUKE, DANIEL AMOS III  
HINTERLAND GROUP INC  
992 W 15TH STREET  
RIVIERA BEACH FL 33404**



**ISSUED: 07/25/2016**

**DISPLAY AS REQUIRED BY LAW**

**SEQ # L1607250001629**



Department of State / Division of Corporations / Search Records / Detail By Document Number /

### Detail by Entity Name

Florida Profit Corporation  
HINTERLAND GROUP INC.

**Filing Information**

<b>Document Number</b>	P06000086423
<b>FEI/EIN Number</b>	20-5156844
<b>Date Filed</b>	06/26/2006
<b>State</b>	FL
<b>Status</b>	ACTIVE

**Principal Address**

992 W. 15TH STREET  
RIVIERA BEACH, FL 33404

Changed: 11/20/2015

**Mailing Address**

992 W. 15TH STREET  
RIVIERA BEACH, FL 33404

Changed: 11/20/2015

**Registered Agent Name & Address**

DUKE, DANIEL A, III  
992 W. 15TH STREET  
RIVIERA BEACH, FL 33404

Name Changed: 04/09/2013

Address Changed: 11/20/2015

**Officer/Director Detail**

**Name & Address**

Title PSTD

DUKE, DANIEL A, III  
992 W. 15TH STREET  
RIVIERA BEACH, FL 33404

**Annual Reports**

Report Year	Filed Date
-------------	------------

2015	01/23/2015
2016	01/28/2016
2017	04/12/2017

**Document Images**

<a href="#">04/12/2017 - ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">01/28/2016 - ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">11/20/2015 - Reg. Agent Change</a>	<a href="#">View image in PDF format</a>
<a href="#">01/23/2015 - ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">01/10/2014 - ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">04/11/2013 - ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">04/09/2013 - Reg. Agent Change</a>	<a href="#">View image in PDF format</a>
<a href="#">04/10/2012 - ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
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<a href="#">01/20/2008 - ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">01/09/2007 - ANNUAL REPORT</a>	<a href="#">View image in PDF format</a>
<a href="#">06/26/2006 - Domestic Profit</a>	<a href="#">View image in PDF format</a>

16-094R  
7.7

**BID TABULATION SHEET**

TITLE **Continuing Contract for Wastewater Gravity Lines & Manhole Rehabilitation**

BID# **16-094R**

PAGE **1** OF **1**

**SCANNED**  
*WIN*

	Envirowaste Services Group, Inc.st	Hinterland Group, Inc.	Lanzo Trenchless Technologies South	Miller Pipeline Corporation	
			Calculator error on schedule of value by bidder		PP 8/23/17
<b>BASE BID</b>	<del>\$3,490,058.13</del> 3,491,000.22	\$3,339,744.75	<del>\$6,392,874.83</del> 6,187,481.06	<del>\$10,131,567.76</del> 10,137,508.51	\$
Addendum #1	(Y) N	(Y) N	(Y) N	(Y) N	Y N
<b>Attachment #1 BID BOND</b>	(Y) N	(Y) N	(Y) N	(Y) N	Y N
Attachment #2 SBE-M/WBE Schedules	(Y) N	(Y) N	(Y) N	(Y) N	Y N
Attachment #3-#3a Certification of Business Location	(Y) N	(Y) N	(Y) N	(Y) N	Y N
Attachment #4 List of Subcontractors	(Y) N	(Y) N	(Y) N	(Y) N	Y N
Attachment #5 Trench Safety	(Y) N	(Y) N	Y (N)	(Y) N	Y N

ATTACHMENT 4

mm 8/21/17

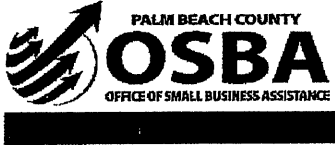
Attachment #6 Minimum Experience **(Y)**  
BIDS PICKED UP BY Frank Jenclo ENGINEER

**(Y)** DATE August 9, 2017

ATTACHMENT 5



Office of Small Business Assistance
50 South Military Trail, Suite 202
West Palm Beach, FL 33415
(561) 616-6840
Fax: (561) 616-6850
www.pbcgov.com/osba



Palm Beach County Board of County Commissioners
Paulette Burdick, Mayor
Melissa McKinlay, Vice Mayor
Hal R. Valeche
Dave Kerner
Steven L. Abrams
Mary Lou Berger
Mack Bernard
County Administrator
Verdenia C. Baker

"An Equal Opportunity Affirmative Action Employer"

printed on recycled paper

DATE: August 30, 2017

TO: Pollop Phonpornwithoon, E.I.
Pipeline Design Section
WUD Engineering Division

THROUGH: Allen F. Gray, Manager
Office of Small Business Assistance

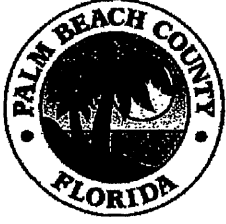
FROM: Patricia Wilhelm, Small Business Development Specialist II

SUBJECT: Compliance Review on Project No. WUD 16-094R
Continuing Contract for Wastewater Gravity Lines & Manhole Rehabilitation

The following is a Compliance Review of SBE participation on the above-mentioned project.

Low Bidder: Hinterland Group, Inc.
992 W. 15th St.
Riviera Beach, FL 33404
Phone: 561-640-3503
Bid Opening: August 9, 2017
Bid Amount: \$3,339,744.75
Goal: 15% Overall
Goal Achieved: 94.9%
SBE Participation:
(SB)Hinterland Group, Inc. \$3,172,757.51 94.9%

2nd Low Bidder: Envirowaste Services Group
18001 Old Cutler Road
Palmetto Bay, FL 33157
Phone: 877-637-9665
Bid Amount: \$3,491,000.22
Goal: 15% Overall
Goal Achieved: 0%
SBE Participation:
1(BL)IMR Development \$518,568.75 0%



Page 2.

3rd Low Bidder: Lanzo Trenchless Technologies South  
125 SE 5<sup>th</sup> Court  
Deerfield Beach, FL 33441  
Phone: 954-979-0802  
Bid Amount: \$6,187,481.06  
Goal: 15% Overall  
Goal Achieved: .001%

**SBE Participation:**

<sup>2</sup> (BL)IRM Development	\$928,122.59	0%
(WB)Bird's Eye View	8,025.00	.001%

**EVALUATION:**

The low bidder, Hinterland Group, Inc. has met the SBE goal for this project.

The second low bidder, Envirowaste Services Group, Inc. has not met the SBE goal for this project.

The third low bidder, Lanzo Trenchless Technologies South has not met the SBE goal for this project.

<sup>1</sup> IMR Development Corporation is not certified to perform services in the areas listed on OSBA Schedule 2, therefore, no SBE credit was given.

<sup>2</sup> IMR Development is not a certified to perform services listed on OSBA Schedule 2, therefore, no credit was given

C: Allen Gray, Manager  
Helene Hvizd, Senior Assistant County Attorney



ATTACHMENT 6

**Summary of Certificates**

**This report displays detailed Certificate of Insurance information for a selected Insured. Any items shown in red are deficient.**

Tuesday, October 24, 2017

Insured: Hinterland Group, Inc. Insured ID: **16-094R-PBC**

Status: Compliant

ITS Account Number: **PLC2873**

Project(s): **Palm Beach County - Water Utilities**

Insurance Policy	Required	Provided	Override
<u>General Liability</u>			
Expiration: 1/31/2018			
General Aggregate:	\$1,000,000	\$2,000,000	
Products - Completed Operations Aggregate:	\$1,000,000	\$2,000,000	
Personal And Advertising Injury:	\$0	\$0	
Each Occurrence:	\$1,000,000	\$1,000,000	
Fire Damage:	\$0	\$0	
Medical Expense:	\$0	\$0	
<u>Automobile Liability</u>			
Expiration: 1/31/2018			
	All Owned Autos	Any Auto not provided	X
	Hired Autos	not provided	X
	Non-Owned Autos	not provided	X
Combined Single Limit:	\$1,000,000	\$1,000,000	
<u>Workers Compensation/Employers Liability</u>			
Expiration: 1/31/2018			
Each Accident:	\$100,000	\$1,000,000	
Disease - Policy Limit:	\$500,000	\$1,000,000	
Disease - Each Employee:	\$100,000	\$1,000,000	
<u>Inland Marine/Transit Coverage</u>			
Expiration: 1/31/2018			
	Loss Payee	Loss Payee	

Notifications

There were no deficiency letters issued.

Do you have an updated Certificate? Click the button below to submit a Certificate.