



**II. FISCAL IMPACT ANALYSIS**

**A. Five-Year Summary of Fiscal Impact:**

<b>Fiscal Years</b>	<b><u>2018</u></b>	<b><u>2019</u></b>	<b><u>2020</u></b>	<b><u>2021</u></b>	<b><u>2022</u></b>
<b>Capital</b>	_____	_____	_____	_____	_____
<b>Expenditures - Operating Costs</b>	_____	_____	_____	_____	_____
<b>External Revenues</b>	_____	_____	_____	_____	_____
<b>Program Income (County)</b>	_____	_____	_____	_____	_____
<b>In-Kind Match (County)</b>	_____	_____	_____	_____	_____
<b>NET FISCAL IMPACT</b>	_____	_____	_____	_____	_____
<b>Number of additional FTE positions (Cumulative)</b>	_____	_____	_____	_____	_____
<b>Is Item Included In Current Budget?</b>	<b>Yes</b> _____	<b>No</b> _____			
<b>Budget Account Number: Fund</b> _____	<b>Department</b> _____		<b>Unit</b> _____		
	<b>Object</b> _____		<b>Reporting Category</b> _____		

**B. Recommended Sources of Funds/Summary of Fiscal Impact:**

**C. Departmental Fiscal Review:**

**III. REVIEW COMMENTS**

**A. OFMB Fiscal and/or Contract Development and Control Comments:**

_____	_____
<b>OFMB</b>	<b>Contract Dev. and Control</b>

**B. Legal Sufficiency:**

\_\_\_\_\_  
**Assistant County Attorney**

**C. Other Department Review:**

\_\_\_\_\_  
**Department Director**

# ROUTING INFORMATION – Tourist Development Council

## BOARD SERVICES – MINUTES DIVISION

ROUTED TO: Tracy Ramsey

ROUTED FROM: Tim Montiglio, Board Services - Minutes (3-2958)

ITEM DESCRIPTION: Tourist Development Council (TDC) Grant Agreements

MEETING DATE: May 1, 2018

MEETING TYPE: BCC Regular

**DEADLINE TO COUNTY ADMINISTRATION: Friday, April 27, before 9:00 AM**

TDC Memo Dated	Number of Agreements	Date Routed	Reviewed By	Date Signed
April 18, 2018	4	04/20/2018	<i>Tracy Ramsey</i>	04/24/18

**DO NOT PROCESS  
TO THE AGENDA  
COORDINATOR  
WITHOUT THIS  
SIGNATURE:**

Tracy Ramsey

*Tracy Ramsey*

**May 1, 2018**

**CONSENT AGENDA**

**3.B.3. – CONTINUED**

**A)**

New term contract with Winfield Solutions d/b/a Winfield United; Diamond R. Fertilizer Co. Inc.; Ewing Irrigation; Siteone Landscape Supply; Red River Specialties LLC for \$550,000 for fertilizers, herbicides, insecticides and fungicides from May 1, 2018 through April 30, 2019.

**B)**

Renewal of term contract with Florida Rock Industries Inc., d/b/a Div Vulcan Materials Company for \$1,781,850 for the supply and loading of beach and dune sand from July 11, 2018 through July 10, 2019.

**C)**

Renewal of term contract with G.A. Food Services of Pinellas County Inc., d/b/a G.A. Food Service Inc., for \$602,273 for summer food service program from June 4, 2018 through June 3, 2019.

**D)**

Increase of term contract with ADAPCO LLC for \$317,000 for a total of \$559,600 for Dibrom Concentrate and Aqua-Reslin from September 1, 2017 through August 31, 2018.

**E)**

Extension and increase of term contract with Austin Tupler Trucking Inc., for \$206,523 for a total of \$1,169,023 for sludge hauling and disposal at Water Treatment Plants from March 13, 2017 through September 12, 2018.

**F)**

Emergency time extension and amendment of term contract with Springsted Waters Incorporated d/b/a Waters & Company Incorporated for Executive Search Services for County Engineer/Public Works Director and County Traffic Director from December 2, 2017 through December 2, 2018.

**G)**

New term contract with WSP USA Inc., for \$253,187.94 for transit asset management plan from May 1, 2018 through September 14, 2018.

**H)**

Tourist Development Council Category "G" grant agreement with Prospect Select Baseball Inc., for \$25,000 for the Prospect Baseball PB Classic.

**I)**

Tourist Development Council Category "G" grant agreement with Jupiter Hill Club Inc., for \$12,000 for the U.S. Amateur Four-Ball Championships.

**J)**

Tourist Development Council Category "G" grant agreement with Florida Half Century Amateur Softball Association Inc., for \$4,000 for the Florida Half Century Summer Softball Classic.

**K)**

Tourist Development Council Category "G" grant agreement with The Baseball Factory Inc., for \$8,000 for the Under Armour Team One Baseball National Series.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**05/01/2018**

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT A</b>					
Winfield Solutions d/b/a Winfield United; Diamond R. Fertilizer Co., Inc.; Ewing Irrigation; Siteone Landscape Supply; Red River Specialties LLC	New term contract for fertilizers, herbicides, insecticides and fungicides for the period 05/01/2018 through 04/30/2019 per Master Agreement #18051.	\$550,000.00 SBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$384,981 (\$33,477/month) during the previous eleven and one half (11.5) months of the current twelve (12) month term contract. \$550,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. One (1) Awardee is located in Palm Beach County, two (2) Awardees are located out of State, and two (2) Awardees are located outside Palm Beach County in the cities of Ft. Pierce and Kissimmee, Florida. No SBE vendor submitted a bid on this project.

<b>EXHIBIT B</b>					
Florida Rock Industries, Inc. d/b/a Div Vulcan Materials Company	Renewal of term contract for the supply and loading of beach and dune sand for the period 07/11/2018 through 07/10/2019 per Master Agreement #17052A.	\$1,781,850.00 SBE: \$0	Environmental Resources Management 3652-381-Variou-4630	Scarlett	

The County has expended or encumbered \$0 during the previous nine (9) months of the current twelve (12) month term contract. \$1,781,850, which is the original approved amount of the contract, is needed to meet the County's requirements through the expiration of the new twelve (12) month renewal term contract for hurricane or disaster destruction. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located outside Palm Beach County in the city of Fort Myers, Florida. The original bid was established by a competitive selection process. No SBE vendor submitted a bid on this project.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**

BOARD OF COUNTY COMMISSIONERS MEETING DATE OF

05/01/2018

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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EXHIBIT C

G.A. Food Services of Pinellas County, Inc. d/b/a G.A. Food Service, Inc.	Renewal of term contract for summer food service program for the period 06/04/2018 through 06/03/2019 per Master Agreement #17045A.	\$602,273.00 SBE: \$0	Youth Services Department 0001-150-1335-3419	Scarlett	
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The County has expended or encumbered \$482,085 (\$83,841/month) during the previous five and three quarter (5.75) months of the current five and three quarter (5.75) month term contract. \$602,273, which is the original approved amount of the contract, is needed to meet the County's requirements through the expiration of the new twelve (12) month renewal term contract. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located outside Palm Beach County in the city of St. Petersburg, Florida. The original bid was established by a competitive selection process. No SBE vendor submitted a bid on this project.

EXHIBIT D

ADAPCO, LLC	Increase of term contract for Dibrom Concentrate and Aqua-Reslin for the period 09/01/2017 through 08/31/2018 per Master Agreement #SS555441.	Increased Amount: \$317,000.00 Total with increase: \$559,600.00 SBE: \$0	Environmental Resources Management/Mosquito Control Division 0001-380-3241-5207	Scarlett	
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The County has expended or encumbered \$197,566 (\$27,249/month) during the previous seven and one quarter (7.25) months of the current twelve (12) month term contract. In order to meet funding deadlines as specified by the Department of Health, ERM has requested an increase of \$317,000, over the previous authorized amount of \$242,600 for mosquito control. The original amount of the contract was \$242,600. This term contract has four (4) twelve (12) month renewal options. Awardee is located outside Palm Beach County in the city of Sanford, Florida. This is a sole source provider who is not a certified SBE.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**05/01/2018**

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT E</b>					
Austin Tupler Trucking, Inc.	Extension and increase of term contract for sludge hauling and disposal at Water Treatment Plants #2 and #8 for the period 03/13/2017 through 09/12/2018 per Master Agreement #13005D.	Increased Amount: \$ 206,523.00 Total with increase: \$1,169,023.00 SBE: \$0	Water Utilities Department 4001-720-2531-3440 4001-720-2535-3440	Scarlett	

The County has expended or encumbered \$894,934 (\$68,841/month) during the previous thirteen (13) months of the current fifteen (15) month term contract, which includes a three (3) month extension pursuant to the Director of Purchasing's authority. An additional three (3) month extension to the current contract is necessary in order to continue services pending a protest of the new recommend award of this contract. Along with a time extension, an increase of \$206,523 over the previously authorized amount of \$962,500, inclusive of the Purchasing Director's ten percent (10%) authority, is required during the contract extension. The original amount of the contract was \$754,300. This term contract has no renewal options. Awardee is located outside Palm Beach County in the city of Davie, Florida.

<b>EXHIBIT F</b>					
Springsted Waters Incorporated d/b/a Waters & Company Incorporated	Emergency Extension and amendment of term contract for Executive Search Services for County Engineer/Public Works Director and County Traffic Director for the period 12/02/2017 through 12/02/2018 per Master Agreement #17006.	Time Extension Only SBE: \$0	County Administration Engineering & Public Works 0001-360-1210-3404	Scarlett	

The County has expended or encumbered \$44,100 (\$2,594/month) during the previous seventeen (17) months of the current eighteen (18) month term contract, which includes a nine (9) month extension approved by the Board. Engineering & Public Works requests an emergency extension of this contract for a period of six (6) months. An extension to the current contract is necessary to allow sufficient time to identify qualified candidates for the County Traffic Director position and fill the position. This term contract has no renewal options. Awardee is located out of State.



**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**05/01/2018**

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT G</b>					
WSP USA Inc.	New term contract for transit asset management plan for the period 05/01/2018 through 09/14/2018 per Master Agreement #18052.	\$253,187.94 SBE: \$0	Palm Tran 1341-542-5543-3401-D712	Scarlett	

Palm Tran is requesting a new four and one half (4.5) month term contract to develop a transit asset management plan. \$253,187.94 is needed to meet the County's requirements through the expiration of this new four and one half (4.5) month term contract. This term contract has no renewal options. Awardee is located outside Palm Beach County in the city of Fort Lauderdale, Florida. Because of Federal funding, this project must adhere to the Federal DBE program rather than the County's SBE program.

**TOTAL AMOUNT OF ALL AWARDS      \$3,710,833.94**

  
**DISCOVER  
THE PALM BEACHES  
FLORIDA**  
Tourist Development Council  
**INTEROFFICE MEMORANDUM**

**DATE:** April 18, 2018  
**TO:** Janel Larvin  
Minutes  
**FROM:** Carol Meneely  
TDC  
**RE:** CATEGORY "G" GRANT AGREEMENTS

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I have attached three (3) originals of the following Category "G" Grant Agreements:

- |   |                |
|---|----------------|
| • Prospect Select Baseball, Inc., for the Prospect Baseball PB Classic  | \$25,000       |
| • Jupiter Hill Club, Inc., for the U.S. Amateur Four-Ball Championships   | \$12,000       |
| • Florida Half Century Amateur Softball Association, Inc., for the Florida Half Century Summer Softball Classic | \$4,000        |
| • The Baseball Factory, Inc., for the Under Armour Team One Baseball National Series                            | <u>\$8,000</u> |
| Total Amount  | \$49,000       |

Will you please add these to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies of the Category "G" Grants be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Kris Pursell, Sports Commission  
Jackie Chesney, TDC  
Glenn Jergensen, TDC

TDC/grantagr2018/minutes.sports.ProspectSelect.JupiterHillUSAmateur4-Ball.FIHalfCentury.UnderArmourOne

**Tourist Development Council of Palm Beach County**

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