PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS AGENDA ITEM SUMMARY

Meeting Date:	May 15, 2018	[X] Consent [] Ordinance	[] Regular [] Public Hearing
Department:	Facilities Developm	ent & Operations	

I. EXECUTIVE BRIEF

Motion and Title: Staff recommends motion to approve: Annual Contracts for Low Voltage and an increase in the maximum dollar value of the contracts by \$2,000,000 for low voltage construction services on a continuing contract basis.

	Contractor	Palm Beach County	SBE or
		Company	Non-SBE
A)	Audio Fidelity Communications Corporation d/b/a Whitlock	Non-Local	Non-SBE
B)	Audio Visual Innovations, Inc.	Local	Non-SBE
C)	AVI Integrators, Inc. d/b/a Security 101	Local	Non-SBE
D)	Integrated Security Systems, Inc.	Non-Local	Non-SBE
E)	Kratos Public Safety & Security Solutions, Inc.	Non-Local	Non-SBE
F)	Red Hawk Fire & Security, LLC	Local	Non-SBE
G)	Siemens Industry, Inc.	Non-Local	Non-SBE
H)	Triad Security Group, Inc.	Non-Local	Non-SBE

Summary: The Board initially approved the Annual Low Voltage Contracts for twelve (12) pre-qualified contractors on September 13, 2016. The initial term was for two (2) years, with three renewal options each for a period of one (1) year, at the sole option of the County. Firms may become pre-qualified and join the bidding pool at any time during the term or renewals. These eight (8) contractors now join the list of twelve (12) already pre-qualified contractors for a total of twenty (20). These are an indefinite-quantity contracts with a cumulative maximum value of \$600,000 across all pre-qualified contractors. Staff is also requesting the cumulative value limit be increased by \$2,000,000 for a total cumulative value of \$2,600,000. The work consists of low voltage construction services associated with repairs, improvements and renovations to County properties. Work is to be awarded as work orders on a lump-sum, competitively quoted basis among the pool of twenty (20) pre-qualified contractors. During the first two (2) years of these Contracts, the County awarded \$505,073 in work orders. The Small Business Enterprise (SBE) participation goal established by the SBE Ordinance is 15%. SBE actual participation will be identified on each work order, and will be tracked cumulatively for each work order issued. Current cumulative SBE participation for all work orders to-date is 51.18% (Capital Improvements) Countywide (LDC)

Background and Justification: Twelve (12) contractors were originally pre-qualified to provide low voltage services associated with repairs, improvements and renovations to County properties and the County awarded \$505,073 in work orders. The pre-qualification process was re-opened and eight (8) contractors, who met the established criteria, now join the list of twelve (12) contractors already pre-qualified for the contract. Firms may become pre-qualified and join the bidding pool at any time during the term or renewals. Projects are bid among the pre-qualified participants. Work is awarded as work orders on a lump-sum, competitively quoted bases among the pool of pre-qualified low voltage contractors.

Attachments:

- 1) Audio Fidelity Communications Corporation d/b/a Whitlock
- 2) Audio Visual Innovations, Inc.
- 3) AVI Integrators, Inc. d/b/a Security 101
- 4) Integrated Security Systems, Inc.

- 5) Kratos Public Safety & Security Solutions, Inc.
- 6) Red Hawk Fire & Security, LLC
- 7) Siemens Industry, Inc.
- 8) Triad Security Group, Inc.

Contracts are more than 100 pages and may be viewed in Minutes.

Recommended By: \		4/14/18
	Department Director	Date
Approved By:	Male	5/7/18
	County Administrator	Date t

II. FISCAL IMPACT ANALYSIS

Fi	scal Years	2018	2019	2020	2021	2022
Ca	pital Expenditures					
O	perating Costs					•
	ternal Revenues				**************************************	
In-	Kind Match (County					
NE	ET FISCAL IMPACT	*				
	ADDITIONAL FTE SITIONS (Cumulative)					
Is]	Item Included in Current Bu	dget:	Yes	x No		
Do	es this items include use of fe	ederal funds?	Yes	No	X	
Bu	dget Account No: Fund _	Dept	Unit _	Object	Program	n
3 .	Recommended Sources of	PT J. /C	6 F3 1 -			
•	Recommended Sources of	runus/Summ	ary of Fiscal I	mpact:		
Y	* Potential maximum be brought to the Board an come from previously appro	d fiscal impact oved BCC proje	will be address	sed at that time	; otherwise, fu	nding will
	u.	III. <u>REV</u>	IEW COMM	ENTS		
.•	OFMB Fiscal and/or Cont	ract Developm	ient Comment	s:		
	OFMB COULTS		An	5. Ja	whou	5/21
	1100	4/25	Contract Dev	elopment and C	ontrol	
•	Legal Sufficiency: Assistant County Attorney	4 5/7/18	Contract Dev	elopment and C	ontrol	
	All som	4 5/7/18	Contract Dev	elopment and C	ontrol	
3.	Assistant County Attorney	4 5/7/18 2 5/7/18	Contract Dev	elopment and C	ontrol	