

PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS

AGENDA ITEM SUMMARY

Meeting Date: July 10, 2018 [X] Consent [] Regular
[] Workshop [] Public Hearing
Department:
Submitted By: Department of Airports
Submitted For:

I. EXECUTIVE BRIEF

Motion and Title: Staff recommends motion to receive and file:

- A) Non-Signatory Airline Agreement with OneJet, Inc., a California corporation, commencing March 1, 2018, and terminating September 30, 2019, with automatic October 1st to September 30th annual term renewals unless canceled.
- B) Addendum To Airline Agreement with OneJet, Inc., a California corporation, commencing March 1, 2018, and terminating on the date the Non-Signatory Airline Agreement with OneJet, Inc., either expires or is canceled, providing for changes in leased facilities on a short-term basis due to seasonal demands at the Palm Beach International Airport.

Summary: Non-Signatory Airline Agreements provide for the use of airport facilities by airlines on a short-term or seasonal basis in connection with their operations at the airport. Delegation of authority for execution of the standard County Non-Signatory Airline Agreement was approved by the Board of County Commissioners (BCC) in R2014-1575. Delegation of authority for execution of the standard County addendum agreement above was approved by the BCC in R2016-0976.

Background and Justification: N/A

- Attachments:
- 1. One (1) Non-Signatory Airline Agreement
 - 2. One (1) Addendum To Airline Agreement

Recommended By: [Signature] 6/19/18
Department Director Date
Approved By: [Signature] 6/21/18
County Administrator Date

II. FISCAL IMPACT ANALYSIS

A. Five Year Summary of Fiscal Impact:

Fiscal Years	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>
Capital Expenditures					
Operating Costs					
Operating Revenues					
Program Income (County)					
In-Kind Match (County)					
NET FISCAL IMPACT	<u><u>\$-0-</u></u>	<u><u>\$-0-</u></u>	<u><u>\$-0-</u></u>	<u><u>\$-0-</u></u>	<u><u>\$-0-</u></u>
# ADDITIONAL FTE					
POSITIONS (Cumulative)					

Is Item Included in Current Budget? Yes X No
Does this item include the use of federal funds? Yes No X

Budget Account No: Fund 4100 Department 120 Unit 8320/8430 Rsource various
Reporting Category _____

B. Recommended Sources of Funds/Summary of Fiscal Impact:

The Signatory Airline Agreement (R-2014-1033) establishes the basis for all airline rates and charges for the operation of commercial air service at PBI. The Non-Signatory Airline Agreement incorporates the rates and charges established under the Signatory Airline Agreement. Revenues from terminal rents, landing fees, and baggage system charges will average \$14 to \$16 million annually over the five-year period. Rates are established to recover the cost of airport operations, maintenance, and debt service for the terminal, terminal systems, and airfield. The Addendum provides flexibility and increases efficiency in processing seasonal air carriers; therefore, there is no fiscal impact of this action. Seasonal carriers pay approximately \$1,200,000 per year in fees. Revenues are not guaranteed, however, and may vary from year-to-year.

C. Departmental Fiscal Review: CM Sumner

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

OFMB

Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

REVISED 9/03
ADM FORM 01
(THIS SUMMARY IS NOT TO BE USED AS A BASIS FOR PAYMENT)