





# ROUTING INFORMATION – Tourist Development Council

## BOARD SERVICES – MINUTES DIVISION

ROUTED TO: Susan C. Brown or Tracy Ramsey

ROUTED FROM: Tim Montiglio, Board Services - Minutes (3-2958)

ITEM DESCRIPTION: Tourist Development Council (TDC) Grant Agreements

MEETING DATE: November 20, 2018

MEETING TYPE: BCC Regular

**DEADLINE TO COUNTY ADMINISTRATION: Friday, November 16, before 9:00 AM**

TDC Memo Dated	Number of Agreements	Date Routed	Reviewed By	Date Signed
Oct. 18, 2018	2	Oct. 22, 2018	<i>S.C.B.</i>	10/25/18
Oct. 24, 2018	1	Oct. 26, 2018	<i>S.C.B.</i>	10/26/18
Oct. 30, 2018	1	Nov. 1, 2018	<i>S.C.B.</i>	11/1/18
Nov. 2, 2018	1	Nov. 6, 2018	<i>S.C.B.</i>	11/7/18

**DO NOT PROCESS  
TO THE AGENDA  
COORDINATOR  
WITHOUT A  
SIGNATURE:**

Susan C. Brown *S.C.B.*  
or  
Tracy Ramsey \_\_\_\_\_

**November 20, 2018**

**CONSENT AGENDA**

**3.B.3. – CONTINUED**

**A)**

New term contract with Waco Filters Corporation for \$715,300 for pre-membrane cartridge filters from December 1, 2018 through November 30, 2019.

**B)**

New term contract with Austin Tupler Trucking Inc. for \$1,067,700 for hauling and disposal of lime sludge from December 13, 2018 through December 12, 2019.

**C)**

New term contract with Alan Jay Import Center Inc., d/b/a Alan Jay Toyota; Alan Jay Ford Lincoln Mercury; Alan Jay Chevrolet Cadillac Inc., Pembroke Motors Inc. d/b/a AutoNation Chrysler Dodge Jeep Ram Pembroke Pines for \$7,898,540 for police rated administrative, utility vehicles, trucks and vans from November 20, 2018 through September 30, 2019.

**D)**

New term contract with Electronic Access Specialists Inc. d/b/a Southern Lock & Supply Company; Accredited Lock & Door Hardware Co. d/b/a Accredited Lock Supply; Independent Hardware South Inc.; Craftmaster Hardware LLC for \$1,023,770 for locks, keys and OEM repair parts from November 20, 2018 through November 19, 2023.

**E)**

New term contract with Transportation Control Systems Inc.; Wanco Inc.; Wavetronix LLC d/b/a Wavetronix; Peek Traffic Corporation; Rainbow Distributors USA Inc.; Rhythm Engineering LLC; Temple Inc.; Ver-Mac Inc.; Earnest Products Inc. d/b/a Southern Manufacturing & Fabrication for \$1,546,000 for FDOT APL Traffic Equipment from November 20, 2018 through September 25, 2019.

**F)**

New term contract with Ameri-Recreational Sports LLC d/b/a ARS Power Sports; Palmetto Ford Truck Sales Inc. d/b/a Palmetto Truck Center; Orlando Freightliner Inc. d/b/a Isuzu Truck of Ocala; Container Systems & Equipment Co. Inc.; Dobbs Equipment LLC; Tradewinds Power Corp.; Cowell Powersports Inc. d/b/a GHC Motorsports; Rick Croft Enterprises Inc. d/b/a Texas Trailers Sales and Service; Nextran Corporation d/b/a Nextran Truck Center of Riviera Beach; Vermeer Southeast Sales & Service Inc.; Menzi USA Sales Inc. for \$19,836,200 for cab and chassis trucks and heavy equipment from November 20, 2018 through September 30, 2019.

**G)**

Renewal of term contract with Eastman Aggregate Enterprises LLC; Treecycle Land Clearing Inc.; John Brown & Sons Inc.; Palmwood Corporation Inc. for \$2,195,250 for heavy equipment rental with operator from January 1, 2019 through December 31, 2019.

**H)**

Renewal of term contract with R&M Service Solutions LLC for \$749,653 for hydrant and valve maintenance, repair and flushing services from November 23, 2018 through November 22, 2019.

**I)**

Renewal of term contract with Baker & Taylor LLC for new and popular leased books for \$1,200,000 for the County's Library system from February 1, 2019 through January 31, 2020

**J)**

Increase of term contract of \$630,982 for a total of \$3,607,780 with Graybar Electric Co. Inc.; World Electric Supply Inc.; Grupo Inpower LLC d/b/a Inpower; Mayer Electric Supply Company Inc.; K & M Electric Supply Inc.; Audio Video Systems Inc.; CMH Solutions Inc.; City Electric Supply Company; Bearings & Drives Inc. d/b/a D&D Technologies; 4KLedTech LLC; Torres Electrical Supply Co. Inc.; Light Bulbs Unlimited Store; Lighting Kingdom Inc.; W W Grainger Inc.; IRL Enterprises Inc.; Motion Industries d/b/a Miller Bearings; Musco Corporation d/b/a Musco Sports Lighting LLC; Bearing Distributors Inc. d/b/a BDI; Rexel USA Inc.; OEO Energy Solutions LLC to approve pre-qualification of vendors for the purchase and delivery of electrical supplies and equipment from June 8, 2015 through June 7, 2020.

**K)**

Increase of term contract of \$339,200 with Dell Marketing L.P.; Lenovo (United States) Inc.; Hewlett Packard Enterprise Company; Panasonic Corporation of North America; HP Inc.; International Business Machines Corporation d/b/a IBM; Pure Storage Inc.; SHI International Corp.; Corus Group LLC d/b/a Corcus 360; EMC Corporation; CDW Government LLC; Howard Industries Inc. d/b/a Howard Technology Solutions for a total of \$7,489,200 for computer equipment, peripherals and related services from April 1, 2018 through March 31, 2019.

**L)**

Extension and increase of term contract of \$3,000 with Kaman Industrial Technologies Corporation d/b/a Florida Bearings, A Division of Kaman Industrial Technologies; The Ware Group LLC d/b/a Johnstone Supply for a total of \$327,000 for electric motors and required capacitors, discount off manufacturer's suggested retail price (MSRP) list from September 1, 2013 through February 28, 2019.

**M)**

Extension and increase of uniform program of \$670,000 with Designlab Inc. for a total of \$1,325,000 for Fire-Rescue and Animal Care & Control from December 1, 2018 through November 30, 2019.

**N)**

Renewal of term contract with Lamar Transit LLC for transit advertising services from January 1, 2019 through December 31, 2019.

**O)**

Tourist Development Council Category "G" grant agreement with Palm Beach Marathon LLC for \$15,000 for the FITTEAM Palm Beaches Marathon.

**P)**

Tourist Development Council Category "G" grant agreement with American Junior Golf Association LLC for \$12,500 for the American Junior Golf Association (AJGA) Rolex Tournament of Champions.

**Q)**

Tourist Development Council Category "G" grant agreement with Palm Beach International Raceway LLC for \$5,000 for the Dick Moroso Memorial 3-Day Bracket Championship & Citrus Nationals.

**R)**

Tourist Development Council Category "G" grant agreement with Maureen Connolly Brinker Tennis Foundations Inc., for \$10,000 for the Little Mo Internationals in Florida.

**S)**

Tourist Development Council Category "G" grant agreement with The Equestrian Sport Production LLC, for \$15,000 for the Equestrian Holiday & Horses Circuit.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**11/20/2018**

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b><u>EXHIBIT A</u></b>					
Waco Filters Corporation	New term contract for pre-membrane cartridge filters for the period 12/01/2018 through 11/30/2019 per Master Agreement #19003.	\$715,300.00 SBE: \$0	Water Utilities Department 4001-720-3GUA-4615 4001-720-2532-4615 4001-720-2535-4615	Scarlett	

The County has expended or encumbered \$66,375 (\$6,034/month) during the previous eleven (11) months of the current twelve and one half (12.5) month term contract. Due to a significant price increase of pre-membrane cartridge filters utilized at three (3) water plants, \$715,300 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located outside Palm Beach County in the City of Medley, Florida. No SBE vendor submitted a bid on this project.

<b><u>EXHIBIT B</u></b>					
Austin Tupler Trucking, Inc.	New term contract for hauling and disposal of lime sludge for the period 12/13/2018 through 12/12/2019 per Master Agreement #18047.	\$1,067,700.00 SBE: \$0	Water Utilities Department 4001-720-2531-3440 4001-720-2535-3440	Scarlett	

The County has expended or encumbered \$1,110,181 (\$58,431/month) during the previous nineteen (19) months of the current twenty-one (21) month term contract. Due to an increase in new development/construction, water flow and sludge production, \$1,067,700 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located in Palm Beach County. Awarded to non-SBE vendor utilizing an SBE subcontractor.

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**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**11/20/2018**

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT C</u> Alan Jay Import Center, Inc., d/b/a Alan Jay Toyota; Alan Jay Ford Lincoln Mercury; Alan Jay Chevrolet Cadillac, Inc., Pembroke Motors, Inc. d/b/a AutoNation Chrysler Dodge Jeep Ram Pembroke Pines	New term contract for police rated administrative, utility vehicles, trucks and vans for the period 11/20/2018 through 09/30/2019 per Master Agreement #555488.	\$7,898,540.00 SBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$5,350,832 (\$522,032/month) during the previous ten and one quarter (10.25) month term contract. Due to the purchase of new vehicles for Palm Tran and replacement vehicles approved in the FY19 Budget, \$7,898,540 is needed to meet the County's requirements through the expiration of this new ten and one quarter (10.25) month term contract. Approval is also requested to add vendors, as necessary, during the term of the contract. This piggyback contract allows for the addition of vendors and manufacturers as approved by the originating entity. This purchase is off the Florida Sheriff's Association Contract #FSA18-VEL26.0 and has no renewal options. Awardees are located outside Palm Beach County in the cities of Sebring and Pembroke Pines, Florida. There is no SBE currently certified for this commodity or service.



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**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**11/20/2018**

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT D</u> Electronic Access Specialists, Inc. d/b/a Southern Lock & Supply Company; Accredited Lock & Door Hardware Co. d/b/a Accredited Lock Supply; Independent Hardware South, Inc.; Craftmaster Hardware LLC	New term contract for locks, keys and OEM repair parts for the period 11/20/2018 through 11/19/2023 per Master Agreement #18079.	\$1,023,770.00 SBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$637,234 (\$13,398/month) collectively on two (2) separate contracts during the previous sixty one and one quarter (61.25) months of the current sixty-one and one quarter (61.25) month term contract (#13104) and the previous sixty-two and one half (62.5) months of the current sixty-two and one half (62.5) month term contract (#650328). Due to the consolidation of these two (2) contracts, \$1,023,770 is needed to meet the County's requirements through the expiration of this new sixty (60) month term contract. The increase in prices is due to the updated security systems for the Department of Airports and Water Utilities Department facilities. This term contract has no renewal options. Two (2) Awardees are located out of State, one (1) Awardee is located in Palm Beach County, and one (1) Awardee is located outside Palm Beach County in the City of Largo, Florida. No SBE vendor submitted a bid on this project.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**11/20/2018**

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT E</u> Transportation Control Systems, Inc.; Wanco, Inc.; Wavetronix, LLC d/b/a Wavetronix; Peek Traffic Corporation; Rainbow Distributors USA, Inc.; Rhythm Engineering, LLC; Temple, Inc.; Ver-Mac, Inc.; Earnest Products, Inc. d/b/a Southern Manufacturing & Fabrication	New term contract for FDOT APL Traffic Equipment for the period 11/20/2018 through 09/25/2019 per Master Agreement #650447.	\$1,546,000.00 SBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$1,770,628 (\$53,252/month) during the previous thirty-three and one quarter (33.25) month term contract. Due to the addition of new intersections Countywide requiring traffic equipment, camera and accessories to sustain safety operations throughout the County, \$1,546,000 is needed to meet the County's requirements through the expiration of this new ten and one quarter (10.25) month term contract. This purchase is off the Florida Department of Transportation Contract #ITB-DOT-15/16-9005-GH; ITB-DOT-16/17-9011-GH and ITB-DOT-17/18-9044-GH and has no renewal options. Approval is also requested to add any existing vendors approved by the Florida Department of Transportation that may become required during the term of the contract. This piggyback contract allows for the addition of vendors and manufacturers as approved by the originating entity. Six (6) Awardees are located out of State and three (3) Awardees are located outside Palm Beach County in the cities of Tampa and Sanford, Florida. There is no SBE currently certified for this commodity or service.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**11/20/2018**

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u><b>EXHIBIT F</b></u> Ameri-Recreational Sports, LLC d/b/a ARS Power Sports; Palmetto Ford Truck Sales, Inc. d/b/a Palmetto Truck Center; Orlando Freightliner, Inc. d/b/a Isuzu Truck of Ocala; Container Systems & Equipment Co., Inc.; Dobbs Equipment, LLC; Tradewinds Power Corp.; Cowell Powersports, Inc. d/b/a GHC Motorsports; Rick Croft Enterprises, Inc. d/b/a Texas Trailers Sales and Service; Nextran Corporation d/b/a Nextran Truck Center of Riviera Beach; Vermeer Southeast Sales & Service, Inc.; Menzi USA Sales, Inc.	New term contract for cab and chassis trucks and heavy equipment for the period 11/20/2018 through 09/30/2019 per Master Agreement #555487.	\$19,836,200.00 SBE: \$0	Countywide	Scarlett	
	(See next page for Summary)				

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The County has expended or encumbered \$13,331,983 (\$1,300,681/month) during the previous ten and one quarter (10.25) month term contract. \$19,836,200 is needed to meet the County's requirements through the expiration of this new ten and one quarter (10.25) month term contract for twenty-five (25) generators, ten (10) Thompson pumps, five (5) high power rated generators and other fleet equipment approved in the FY19 Budget. Approval is also requested to add vendors, as necessary, during the term of the contract. This piggyback contract allows for the addition of vendors and manufacturers as approved by the originating entity. This purchase is off the Florida Sheriff's Association Contract #FSA18-VEH16.0 and has no renewal options. Three (3) Awardees are located in Palm Beach County and eight (8) Awardees are located in the cities of Gainesville, Okeechobee, Lake Placid, Lakeland, Apopka, Miami, Daytona Beach, and Sebring, Florida. There is no SBE currently certified for this commodity or service.

**EXHIBIT G**

Eastman Aggregate Enterprises, LLC; Treecycle Land Clearing, Inc.; John Brown & Sons, Inc.; Palmwood Corporation, Inc.	Renewal of term contract for heavy equipment rental with operator for the period 01/01/2019 through 12/31/2019 per Master Agreement #18003A and #18003A-1.	\$2,195,250.00 SBE: Amount dependent on usage	Countywide	Scarlett
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The County has expended or encumbered \$619,105 (\$61,911/month) during the previous ten (10) months of the current twelve (12) month term contract. Due to the Department of Environment Resources Management's large-scale wetland mitigation project, \$2,195,250 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has three (3) twelve (12) month renewal options remaining. Three (3) Awardees are located in Palm Beach County and one (1) Awardee is located outside Palm Beach County in the City of Vero Beach, Florida. The original bid was established by a competitive selection process.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
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Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT H</u> R&M Service Solutions, LLC	Renewal of term contract for hydrant and valve maintenance, repair and flushing services for the period 11/23/2018 through 11/22/2019 per Master Agreement #555400A.	\$749,653.00 SBE: \$0	Water Utilities Department 4001-720-2521-4615 4001-720-2460-4615 4001-720-6GUA-4615	Scarlett	

The County has expended or encumbered \$850,647 (\$29,588/month) during the previous twenty-eight and three quarter (28.75) months of the current twenty-nine and one half (29.5) month term contract. Due to continuous roadway construction requiring the adjusting/replacement of approximately thirty (30) manholes and valve boxes in order to ensure the County's compliance with utility engineering/construction standards and the continuation of corrective maintenance on approximately three thousand seven hundred fifty (3,750) valves throughout the County, \$749,653 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This purchase is off Seminole County #IFB-602347-15/GCM and has no renewal options remaining. Awardee is located in Palm Beach County. There is no SBE currently certified for this commodity or service.

<u>EXHIBIT I</u> Baker & Taylor, LLC	Renewal of term contract for new and popular leased books for the County's Library system for the period 02/01/2019 through 01/31/2020 per Master Agreement #15025D.	\$1,200,000.00 SBE: \$0	Library Department 1180-320-3200-4403	Scarlett	
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The County has expended or encumbered \$941,305 (\$104,589/month) during the previous nine (9) months of the current twelve (12) month term contract. A decrease in the amount of leased books has caused the decreased amount for this new twelve (12) month renewal term contract. This term contract has no renewal options remaining. Awardee is located out of State. The original bid was established by a competitive selection process. No SBE vendor submitted a bid on this project.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**11/20/2018**

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT J</u> Graybar Electric Co., Inc.; World Electric Supply, Inc.; Grupo Inpower, LLC d/b/a Inpower; Mayer Electric Supply Company, Inc.; K & M Electric Supply, Inc.; Audio Video Systems, Inc.; CMH Solutions, Inc.; City Electric Supply Company; Bearings & Drives, Inc. d/b/a D&D Technologies; 4KLedTech LLC; Torres Electrical Supply Co., Inc.; Light Bulbs Unlimited Store; Lighting Kingdom, Inc.; W W Grainger, Inc.; IRL Enterprises, Inc.; Motion Industries d/b/a Miller Bearings; Musco Corporation d/b/a Musco Sports Lighting LLC; Bearing Distributors, Inc. d/b/a BDI; Rexel USA, Inc.; OEO	Increase of term contract to approve pre-qualification of vendors for the purchase and delivery of electrical supplies and equipment for the period 06/08/2015 through 06/07/2020 per Master Agreement #15046.	Increased Amount: \$ 630,982.00 Total with Increase: \$3,607,780.00 SBE: Amount dependent on usage	Countywide	Scarlett	
	(See next page for Summary)				

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Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
Energy Solutions LLC	<p>The County has expended or encumbered \$2,559,263 (\$62,804/month) during the previous forty and three quarter (40.75) months of the current sixty (60) month term contract. Parks &amp; Recreation (\$600,000), Facilities Development &amp; Operations (\$2,050), Airports (\$300,000), Information Systems Services (\$1,000) and Cooperative Extension Service (\$600,000) are requesting a total increase of \$630,982, over the previously authorized amount of \$2,976,798, inclusive of the Purchasing Director's ten percent (10%) authority. This increase is necessary due to the continuing Countywide replacement of old lamps with new LED fixtures, unanticipated WIFI upgrades at John Prince Park campground, electrical repairs and maintenance in terminals, long term parking garage project and airfields, deployment (current and planned) of outdoor wireless infrastructure (which may necessitate the need for ad hoc purchases of this type of equipment), and unanticipated repairs to Mounts Botanical Gardens waterfalls. Approval is requested to add vendors that may become pre-qualified during the term of the contract. Pre-Qualification contracts allow for the addition of new qualified vendors during the full term of the contract. This term contract has no renewal options. Eleven (11) Awardees are located in Palm Beach County, three (3) Awardees are located out of State, and six (6) Awardees are located outside Palm Beach County in the cities of Miami, Tampa, Ft. Lauderdale, Stuart, Miramar, and Pompano Beach, Florida.</p>				

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**11/20/2018**

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT K</u> Dell Marketing, L.P.; Lenovo (United States), Inc.; Hewlett Packard Enterprise Company; Panasonic Corporation of North America; HP, Inc.; International Business Machines Corporation d/b/a IBM; Pure Storage, Inc.; SHI International Corp.; Corus Group, LLC d/b/a Corcus 360; EMC Corporation; CDW Government LLC; Howard Industries, Inc. d/b/a Howard Technology Solutions	Increase of term contract for computer equipment, peripherals and related services for the period 04/01/2018 through 03/31/2019 per Master Agreement #950601A.	Increased Amount: \$ 339,200.00 Total with increase: \$7,489,200.00 SBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$3,627,332 (\$518,190/month) during the previous seven (7) months of the current twelve (12) month term contract. Information Systems Services (ISS) requests an increase of \$339,200 over the previously authorized amount of \$7,150,000, inclusive of the Purchasing Director's ten percent (10%) authority, during the remaining five (5) months of the current term contract. This increase is necessary due to ISS acquiring in-house services from Fire Rescue and Palm Tran that were previously self-maintained. The original amount of the contract was \$6,500,000. Approval is also requested to add additional vendors previously approved on the Western States Contracting Alliance (WSCA)-NASPO 2015-2020 contract. This piggyback contract allows for the addition of vendors and manufacturers as approved by the originating entity. This purchase



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is off the WSCA-NASPO and has one (1) twelve (12) month renewal option remaining. Ten (10) A Awardees are located out of State. One (1) Awardee is located in Palm Beach County and eleven (11) Awardees are located out of State. There is no SBE currently certified for this commodity or service.

**EXHIBIT L**

Kaman Industrial Technologies Corporation d/b/a Florida Bearings, A Division of Kaman Industrial Technologies; The Ware Group LLC d/b/a Johnstone Supply	Extension and increase of term contract for electric motors and required capacitors, discount off manufacturer's suggested retail price (MSRP) list for the period 09/01/2013 through 02/28/2019 per Master Agreement #13086.	Increased Amount: \$ 3,000.00 Total with increase: \$327,000.00 SBE: \$0	Countywide	Scarlett	
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The County has expended or encumbered \$303,267 (\$4,891/month) during the previous sixty-two (62) months of the current sixty-three (63) month term contract, which includes a three (3) month extension pursuant to the Director of Purchasing's authority. An additional three (3) month extension to the current contract is necessary to provide sufficient time to evaluate and award a new contract and to avoid a lapse in service. In addition, an increase of \$3,000, over the previously authorized amount of \$324,500, inclusive of the Purchasing Director's ten percent (10%) authority, is required in order to accommodate daily operations during the contract extension. The original amount of the contract was \$270,000. This term contract has no renewal options. One (1) Awardee is located in Palm Beach County and one (1) awardee is located outside Palm Beach County in the City of Fort Lauderdale, Florida. No SBE vendor submitted a bid on this project.

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Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT M</b>					
Designlab, Inc.	Extension and increase of uniform program for Fire-Rescue and Animal Care & Control for the period 12/01/2018 through 11/30/2019 per Master Agreement #12084R-C.	Increased Amount: \$ 670,000.00 Total with increase: \$1,325,000.00 SBE: \$0	Fire-Rescue Department (\$655,000.00) 1300-440-Various-5248  Animal Care & Control Department (\$15,000.00)	Scarlett	

The County has expended or encumbered \$496,606 (\$48,449/month) during the previous ten and one quarter (10.25) months of the current twelve (12) month term contract. An additional twelve (12) month extension to the current contract is necessary to provide sufficient time for a new RFP to be issued and awarded and to avoid a lapse in service. In addition, an increase of \$670,000 over the previous authorized amount of \$655,000, is required to provide a uniform program for Fire-Rescue and Animal Care & Control during the contract extension. This term contract has no renewal options. Awardee is located out of State. The original contract was established by a competitive RFP process that allowed up to ten (10) points for SBE participation. No certified SBE participation was offered by the recommended awardee.

**EXHIBIT N**

Lamar Transit, LLC	Renewal of term contract for transit advertising services for the period 01/01/2019 through 12/31/2019 per Master Agreement #15044A.	\$645,000.00 Revenue Generating SBE: \$0	Palm Tran 1340-540-5170-4701	Scarlett	
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The County has received \$1,827,000 (\$53,735/month) during the previous thirty-four (34) months of the current thirty-six (36) month term contract. This revenue generating contract is expected to generate \$645,000 in this new twelve (12) month renewal term contract; of which the County will receive a minimum guaranteed amount of \$520,000 (comprised of \$480,000 from bus advertising, \$20,000 from production of bus tickets, and \$20,000 for intermodal shelter signs); \$125,000 for media trade account and sixty percent (60%) of the net advertising revenue. The original contact was established by a competitive RFP process that allowed up to ten (10) points for SBE participation. Awardee is located in Palm Beach County. Awarded to non SBE vendor utilizing an SBE subcontractor.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**11/20/2018**

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**TOTAL AMOUNT OF ALL AWARDS      \$ 37,875,595.00**



**DISCOVER  
THE PALM BEACHES  
FLORIDA**  
Tourist Development Council

**INTEROFFICE MEMORANDUM**

**DATE:** October 18, 2018  
**TO:** Janel Larvin  
Minutes  
**FROM:** Carol Meneely  
TDC  
**RE:** CATEGORY "G" GRANT AGREEMENTS

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I have attached three (3) originals of the following Category "G" Grant Agreements:

- Palm Beach Marathon, LLC for the FITTEAM  
Palm Beaches Marathon \$15,000
  - American Junior Golf Association, LLC for the  
American Junior Golf Association (AJGA) Rolex  
Tournament of Champions \$12,500
- Total Amount \$27,500

Will you please add these to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies of the Category "G" Grants be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Kris Pursell, Sports Commission  
Jackie Chesney, TDC  
Glenn Jergensen, TDC

TDC/grantagr2018/minutes.sports.PBMarathon.AmericanJuniorGolf

**Tourist Development Council of Palm Beach County**

2195 Southern Boulevard, Suite 500 • West Palm Beach, FL 33406  
TEL: (561) 233-3130 • FAX: (561) 233-3113 • [www.pbcgov.com/touristdevelopment](http://www.pbcgov.com/touristdevelopment)



**INTEROFFICE MEMORANDUM**

**DATE:** October 24, 2018

**TO:** Janel Larvin  
Minutes

**FROM:** Carol Meneely  
TDC

**RE:** CATEGORY "G" GRANT AGREEMENT

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I have attached three (3) originals of the following Category "G" Grant Agreement:

- Palm Beach International Raceway, LLC for the Dick Moroso Memorial 3-Day Bracket Championship & Citrus Nationals \$5,000

Will you please add this to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies of the Category "G" Grant be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Kris Pursell, Sports Commission  
Jackie Chesney, TDC  
Glenn Jergensen, TDC

TDC/grantagr2018/minutes.sports.PBRacewayDickMorosoMemorial

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**DISCOVER  
THE PALM BEACHES  
FLORIDA**  
Tourist Development Council

**INTEROFFICE MEMORANDUM**

**DATE:** October 30, 2018  
**TO:** Janel Larvin  
Minutes  
**FROM:** Carol Meneely  
TDC  
**RE:** CATEGORY "G" GRANT AGREEMENT

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I have attached three (3) originals of the following Category "G" Grant Agreement:

- Maureen Connolly Brinker Tennis Foundations, Inc.  
for the Little Mo Internationals in Florida \$10,000

Will you please add this to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies of the Category "G" Grant be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Kris Pursell, Sports Commission  
Jackie Chesney, TDC  
Glenn Jergensen, TDC

TDC/grantagr2018/minutes.sports.LittleMo

**Tourist Development Council of Palm Beach County**

2195 Southern Boulevard, Suite 500 • West Palm Beach, FL 33406  
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**DISCOVER  
THE PALM BEACHES  
FLORIDA**  
Tourist Development Council

**INTEROFFICE MEMORANDUM**

**DATE:** November 2, 2018  
**TO:** Janel Larvin  
Minutes  
**FROM:** Carol Meneely  
TDC  
**RE:** CATEGORY "G" GRANT AGREEMENT

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I have attached three (3) originals of the following Category "G" Grant Agreement:

- The Equestrian Sport Production, LLC for the Equestrian Holiday & Horses Circuit \$15,000

Will you please add this to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies of the Category "G" Grant be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Kris Pursell, Sports Commission  
Jackie Chesney, TDC  
Glenn Jergensen, TDC

Tdc/grantagr2018/Minutes.Sports.Holiday&Horses

**Tourist Development Council of Palm Beach County**

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