

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

Fiscal Years	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>
Capital	_____	_____	_____	_____	_____
Expenditures - Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?	Yes _____		No _____		
Budget Account Number: Fund _____	Department _____		Unit _____		
	Object _____		Reporting Category _____		

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____	_____
OFMB	Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

ROUTING INFORMATION – Tourist Development Council

BOARD SERVICES – MINUTES DIVISION

ROUTED TO: Susan C. Brown or Tracy Ramsey

ROUTED FROM: Tim Montiglio, Board Services - Minutes (3-2958)


ITEM DESCRIPTION: Tourist Development Council (TDC) Grant Agreements

MEETING DATE: January 15, 2019 MEETING TYPE: BCC Regular

DEADLINE TO COUNTY ADMINISTRATION: Thursday, Jan. 10, before 3:00 PM

TDC Memo Dated	Number of Agreements	Date Routed	Reviewed By	Date Signed
12/31/2018	1	01/03/2019	SC Brown	01/04/19
01/02/2019	1	01/03/2019	SC Brown	01/04/19

DO NOT PROCESS
TO THE AGENDA
COORDINATOR
WITHOUT A
SIGNATURE:

Susan C. Brown 
or
Tracy Ramsey _____

January 15, 2019

CONSENT AGENDA

3.B.3. – CONTINUED

A)

Retroactive one-time purchase with Corus Group LLC of cloud collaboration and storage services for \$240,764.06.

B)

One-time purchase with Ferguson Enterprises of ¾ inch brass fitting expansion nuts for water meters and pipes for \$946,400.

C)

Retroactive Emergency/Confirming purchase with Physio-Control Inc. of annual maintenance for Lifepak equipment for \$207,650.04.

D)

Renewal of term contract with Ascent Aviation Group Inc. for \$450,000 for the purchase and transport delivery of Jet “A” fuel from February 4, 2019 through February 3, 2020.

E)

New term contract with Silmar Electronics Inc. for \$500,000 for the purchase and delivery of CCTV equipment, parts and accessories from January 15, 2019 through January 14, 2024.

F)

New term contract with Michelin North America Inc. for \$3,442,020 for the lease of transit bus tires from January 21, 2019 through January 20, 2024.

G)

New term contract with Advanced Roofing Inc. d/b/a Advanced Air Systems; Commercial Cooling Concepts Inc. for \$620,200 for air conditioning repairs from January 22, 2019 through January 21, 2020.

H)

Increase of term contract of \$83,870 with Joe Schmidt Construction Inc.; Bader’s Group LLC; Hatcher Construction & Development Inc. for a total of \$866,300 for pre-qualification of vendors for repair and replacement of commercial windows, doors and glass from September 1, 2018 through August 31, 2023.

I)

Increase of term contract of \$481,562 with Accountable Home Care Inc.; CSI Private Duty Services Inc. d/b/a Friends Assisting Seniors and Families; Caring for Seniors Inc. d/b/a CSI Caring for Seniors; FirstLantic Healthcare Inc.; Home Health Care Resources Corp.; Home Health Services of the Palm Beaches; JN Nursing Registry Inc.; Mega Nursing Services Inc. d/b/a Mega Medical Supply; Senior Nannies Home Care Services LLC; Southern Home Care Services Inc. d/b/a ResCare HomeCare; Trinity Health Care Services LLC for a total of \$4,331,562 for in-home services from March 1, 2018 through February 28, 2019.

J)

Tourist Development Council Category “G” grant agreement with Children’s Healthcare Charity Inc., for \$70,000 for the Honda Classic.

K)

Tourist Development Council Category “G” grant agreement with Game Day USA Inc., for \$12,000 for Game Day USA Junior All-American Games.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
01/15/2019

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT A</u>					
Corus Group, LLC	Retroactive one-time purchase of cloud collaboration and storage services per Purchase Order #HS121018*08.	\$240,764.06 SBE: \$0	Information Systems Services 3901-491-1369-5121	Scarlett	
Information Systems Services requests the approval for a one-time purchase of cloud collaboration and storage services, with a retroactive start date of 12/26/2018. This is a renewal to pay for existing cloud storage services. Awardee is located out of State. This purchase is off the National Cooperative Purchasing Alliance (NCAP) Contract #01-65. There are no S/M/WBES currently certified for this commodity or service.					
<u>EXHIBIT B</u>					
Ferguson Enterprises	One-time purchase of ¾ inch brass fitting expansion nuts for water meters and pipes per Purchase Order #CC122718-15 and PO #CC123118-16.	\$946,400.00 SBE: \$0	Water Utilities Department 4001-720-2310-4615	Scarlett	
The Water Utilities Department requests a one-time purchase of ¾ inch brass fitting expansion nuts for water meters and pipes for the AMI meter installation project which involves installing smart meters for approximately 160,000 service accounts. Awardee is located in Palm Beach County. No responsive SBE vendor bid within 10% of the low bidder. This bid was solicited on November 2, 2018, prior to the effective date of the EBO Ordinance and pursuant to the SBE Ordinance requirements.					
<u>EXHIBIT C</u>					
Physio-Control, Inc.	Retroactive Emergency/Confirming purchase of annual maintenance for Lifepak equipment per Purchase Order #ZG121418-12.	\$207,650.04	Fire Rescue Department 1300-440-4230-03-4620	Scarlett	

The Fire Rescue Department requests the approval of Emergency/Confirming Purchase Order #ZG-121418-12 for the one-time retroactive purchase of annual maintenance for Lifepak equipment for Palm Beach County Fire Rescue Department with a retroactive start date of 10/01/2018. According to Fire Rescue, the emergency retroactive nature of this purchase is necessary because an annual maintenance agreement was unable to be negotiated prior to the expiration of the previous agreement due to the renegotiation of the terms and conditions with the sole source provider that took longer than anticipated. The Fire Rescue Department requests approval of this retroactive Emergency/Confirming purchase in order to pay the vendor the one-time annual maintenance fee. Payment to the vendor is in the best interest of the County. Awardee is located out of State. This is a sole source provider who is not a certified SBE.

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EXHIBIT D

Ascent Aviation Group, Inc.	Renewal of term contract for the purchase and transport delivery of Jet "A" fuel for the period 02/04/2019 through 02/03/2020 per Master Agreement #17004B.	\$450,000.00 SBE: \$0	Facilities Management & Operations/Fleet Division 5000-410-7220-5217	Scarlett	
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The County has expended or encumbered \$358,420 (\$33,341/month) during the previous ten and three quarter (10.75) months of the current twelve (12) month term contract. Due to an increase in fuel prices and demand, \$450,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located out of State. The original bid was established by a competitive selection process. No SBE vendor submitted a bid on this project. There are no S/M/WBES currently certified for this commodity or service.

EXHIBIT E

Silmar Electronics, Inc.	New term contract for the purchase and delivery of CCTV equipment, parts and accessories for the period 01/15/2019 through 01/14/2024 per Master Agreement #19010.	\$500,000.00 SBE: \$0	Facilities Development & Operations Department/Electronic Services & Security Division 0001-410-4140-4620 0001-410-4140-6401	Scarlett	
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Facilities Development & Operations Department/Electronic Services & Security Division is requesting a new sixty (60) month term contract for the purchase and delivery of CCTV equipment, parts and accessories. \$500,000 is needed to meet the County's requirements through the expiration of this new sixty (60) month term contract. This term contract has no renewal periods. Awardee is located in Palm Beach County. No SBE vendor submitted a bid on this project. This bid was solicited on October 23, 2018, prior to the effective date of the EBO Ordinance and pursuant to the SBE Ordinance requirements.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
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01/15/2019

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT F</u>					
Michelin North America, Inc.	New term contract for the lease of transit bus tires for the period 01/21/2019 through 01/20/2024 per Master Agreement #F18100.	\$3,442,020.00 SBE: \$0	Palm Tran 1340-540-5140-5213	Scarlett	

The County has expended or encumbered \$2,987,986 (\$48,193/month) during the previous sixty-two (62) months of the current sixty-three (63) month term contract. \$3,442,020 is needed to meet the County's requirements through the expiration of this new sixty (60) month term contract. This term contract has no renewal options. Awardee is located out of State. Because of Federal funding, this project must adhere to the Federal DBE program rather than the County's SBE program.

EXHIBIT G

Advanced Roofing, Inc. d/b/a Advanced Air Systems; Commercial Cooling Concepts, Inc.	New term contract for air conditioning repairs for the period 01/22/2019 through 01/21/2020 per Master Agreement #19002.	\$620,200.00 SBE: \$0	Countywide	Scarlett	
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The County has expended or encumbered \$512,497 (\$37,273/month) during the previous thirteen and three quarter (13.75) months of the current fifteen (15) month term contract. Due to aging equipment, facilities and unanticipated repairs, \$620,200 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. One (1) Awardee is located in Palm Beach County and one (1) Awardee is located outside Palm Beach County in the City of Ft. Lauderdale, Florida. Awarded to non SBE vendor utilizing an SBE subcontractor. This bid was solicited on September 20, 2018, prior to the effective date of the EBO Ordinance and pursuant to the SBE Ordinance requirements.

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01/15/2019

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
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EXHIBIT H

Joe Schmidt Construction, Inc.; Bader's Group, LLC; Hatcher Construction & Development, Inc.	Increase of term contract for pre-qualification of vendors for repair and replacement of commercial windows, doors and glass for the period 09/01/2018 through 08/31/2023 per Master Agreement #18071.	Increased Amount: \$ 83,870.00 Total with Increase: \$866,300.00 SBE: 100%	Countywide	Scarlett	
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The County has expended or encumbered \$6,220 (\$1,555/month) during the previous four (4) months of the current sixty (60) month term contract. Engineering/Road and Bridge Division requests an increase of \$83,870 over the previously authorized amount of \$782,430, inclusive of the Purchasing Director's ten percent (10%) authority, during the remaining fifty-six (56) months of the current term contract. This increase is necessary due to the installation of new windows and repairs on eight (8) bascule bridges. The original amount of the contract was \$711,300. This term contract has no renewal periods. Awardees are located in Palm Beach County. All pre-qualified vendors are currently certified as either an SBE or S/M/WBE should any vendor who is not an S/M/WBE request to be pre-qualified the requirements of the EBO Ordinance will be applied.

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01/15/2019

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT I					
Accountable Home Care, Inc.; CSI Private Duty Services, Inc. d/b/a Friends Assisting Seniors and Families; Caring for Seniors, Inc. d/b/a CSI Caring for Seniors; FirstLantic Healthcare, Inc.; Home Health Care Resources Corp.; Home Health Services of the Palm Beaches; JN Nursing Registry, Inc.; Mega Nursing Services, Inc. d/b/a Mega Medical Supply; Senior Nannies Home Care Services, LLC; Southern Home Care Services, Inc. d/b/a ResCare HomeCare; Trinity Health Care Services, LLC	Increase of term contract for in-home services for the period 03/01/2018 through 02/28/2019 per Master Agreement #18005.	Increased Amount: \$ 481,562.00 Total with Increase: \$4,331,562.00 SBE: \$0	Community Services/DOSS 1006-144-1443-3401 1006-144-1457-3401 1006-144-1461-3401 1006-144-1472-3401 1006-144-1481-3401	Scarlett	
	(Summary on next page)				

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
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01/15/2019

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
The County has expended or encumbered \$3,053,312 (\$313,160/month) during the previous nine and three quarter (9.75) months of the current twelve (12) month term contract. Community Services/DOSS is requesting an increase of \$481,562 over the previous authorized amount of \$3,850,000 during the remaining two and one quarter (2.25) months of the current term contract. This increase is necessary due to additional grant funding resulting in an increase in client enrollment. The original amount of the contract was \$3,850,000. This term contract has four (4) twelve (12) month renewal options remaining. Awardees are located in Palm Beach County. No SBE vendor submitted a bid on this project.					
TOTAL AMOUNT OF ALL AWARDS		\$ 6,972,466.10			



INTEROFFICE MEMORANDUM

DATE: December 31, 2018

TO: Janel Larvin
Minutes

FROM: Carol Meneely
TDC

RE: CATEGORY "G" GRANT AGREEMENT

I have attached three (3) originals of the following Category "G" Grant Agreement:

- Children's Healthcare Charity, Inc., for the Honda Classic \$70,000

Will you please add this to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies of each Category "G" Grant be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Kris Pursell, Sports Commission
Jackie Chesney, TDC
Glenn Jergensen, TDC

Tdc/grantagr2019/minutes.sports.HondaClassic

Tourist Development Council of Palm Beach County

2195 Southern Boulevard, Suite 500 • West Palm Beach, FL 33406
TEL: (561) 233-3130 • FAX: (561) 233-3113 • www.pbcgov.com/touristdevelopment



INTEROFFICE MEMORANDUM

DATE: January 2, 2019

TO: Janel Larvin
Minutes

FROM: Carol Meneely
TDC

RE: CATEGORY "G" GRANT AGREEMENT

I have attached three (3) originals of the following Category "G" Grant Agreement:

- Game Day USA, Inc. for Game Day USA Junior All-American Games \$12,000

Will you please add this to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies of each Category "G" Grant be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Kris Pursell, Sports Commission
Jackie Chesney, TDC
Glenn Jergensen, TDC

Tdc/grantagr2019/minutes.sports.GameDayUSA

Tourist Development Council of Palm Beach County

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