

### AGENDA ITEM 3.B.3.

**PALM BEACH COUNTY  
BOARD OF COUNTY COMMISSIONERS**

## AGENDA ITEM SUMMARY

**Meeting Date: March 12, 2019**

**( X ) Consent      (   ) Regular**  
**(   ) Workshop    (   ) Public Hearing**

**Department:**

**Submitted By: Clerk & Comptroller, Palm Beach County**

**Submitted For: Sharon R. Bock, Clerk & Comptroller**

## **I. EXECUTIVE BRIEF**

**Motion and Title:**

Motion to approve the contracts and claims settlements' list as submitted by various departments to the Clerk & Comptroller's Office, cumulatively totaling **\$14,192,140.00.**

### Summary:

The appropriate County staff has executed each contract for the attached lists and each contract will be effective on approval of the Board of County Commissioners (BCC) unless a later effective date is referenced.

### Background and Justification:

The Palm Beach County Purchasing Ordinance and R-94-702 delegate certain contracts execution to appropriate county staff. However, these contracts require BCC approval before becoming effective.

**Attachments:**

Lists identifying contracts:

1)	Purchasing – Consent	\$ 14,177,140.00
2)	TDC Contracts	\$ 15,000.00
3)	Risk Management	<u>\$ 0.00</u>
	<b>TOTAL</b>	<b>\$ 14,192,140.00</b>

Recommended by: Stephen I. Weiss, Director - Finance Services Date 3-8-19

Approved by: N/A  
Assistant County Administrator Date

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

Fiscal Years	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>
Capital	_____	_____	_____	_____	_____
Expenditures - Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?	Yes _____	No _____			
Budget Account Number: Fund _____	Department _____	Unit _____			
Object _____	Reporting Category _____				

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____	_____
OFMB	Contract Dev. and Control

B. Legal Sufficiency:

\_\_\_\_\_  
Assistant County Attorney

C. Other Department Review:

\_\_\_\_\_  
Department Director

ROUTING INFORMATION – Tourist Development Council

BOARD SERVICES – MINUTES DIVISION

ROUTED TO: Susan C. Brown or Tracy Ramsey

ROUTED FROM: Tim Montiglio, Board Services - Minutes (3-2958)


ITEM DESCRIPTION: Tourist Development Council (TDC) Grant Agreements

MEETING DATE: March 12, 2019 MEETING TYPE: BCC Regular

DEADLINE TO COUNTY ADMINISTRATION: Friday, March 8, before 9:00 AM

TDC Memo Dated	Number of Agreements	Date Routed	Reviewed By	Date Signed
02/22/2019	1	02/27/2019	Susan C. Brown	2/28/19

DO NOT PROCESS  
TO THE AGENDA  
COORDINATOR  
WITHOUT A  
SIGNATURE:

Susan C. Brown   
or  
Tracy Ramsey \_\_\_\_\_

**March 12, 2019**

**CONSENT AGENDA**

**3.B.3. – CONTINUED**

**A)**

New term contract with Eaton Corporation for \$2,400,000 for Eaton Corporation products, OEM parts and service from March 12, 2019 through March 11, 2022.

**B)**

New term contract with Ol' Man & Sons Inc. for \$315,000 for landscape maintenance for North and South County streetscape locations from May 1, 2019 through April 30, 2020.

**C)**

Increase of term contract of \$1,618,140 with Genuine Parts Company d/b/a NAPA Auto Parts for a total of \$15,625,426.33 for vehicle and equipment parts management and supply from February 24, 2016 through July 21, 2019.

**D)**

Renewal of term contract with DataRemote Inc.; RMJ Technologies TX for \$291,000 for GPS hardware, installation, monitoring and repairs from May 16, 2019 through May 15, 2020.

**E)**

Renewal of term contract with Mega Nursing Services Inc. d/b/a Mega Medical Supply; MAR-J Medical Supply Inc. for \$300,000 for incontinence supplies, personal hygiene items, and nutritional supplements (direct delivery to client homes) from June 1, 2019 through May 31, 2020.

**F)**

Renewal of term contract with Dell Marketing L.P.; Lenovo (United States) Inc.; Hewlett Packard Enterprise Company; Panasonic Corporation of North America; HP Inc.; International Business Machines Corporation d/b/a IBM; Pure Storage, Inc.; SHI International Corp.; Corus Group LLC d/b/a Corus 360; EMC Corporation; CDW Government LLC; Howard Industries Inc. d/b/a Howard Technology Solutions for \$8,182,000 for computer equipment, peripherals and related services from April 1, 2019 through March 31, 2020.

**G)**

Renewal of term contract with Advanced Data Processing Inc. for \$1,071,000 for emergency transport third party billing from April 1, 2019 through March 31, 2020.

**H)**

Tourist Development Council Category "G" Grant Agreement with the Ski Club of the Palm Beaches Inc. for \$15,000 for the 77<sup>th</sup> GOODE Water Ski National Championships.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**03/12/2019**

Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT A</b>					
Eaton Corporation	New term contract for Eaton Corporation products, OEM parts and service for the period 03/12/2019 through 03/11/2022 per Master Agreement #SS150940.	\$2,400,000.00 SBE: \$0	Water Utilities Department 4001-720-2531-4615 4001-720-2532-4615 4001-720-2533-4615 4001-720-2535-4615 4001-720-2582-4615 4001-720-3GUA-4615 4001-720-4GUA-4615	Scarlett	

The County has expended or encumbered \$506,526 (\$16,884/month) during the previous thirty (30) months of the current thirty-one (31) month term contract. Due to unanticipated repairs and the need to purchase uninterruptible power supply units at various water utility operation centers, \$2,400,000 is needed to meet the County's requirements through the expiration of this new thirty-six (36) month term contract. This term contract has no renewal options. Awardee is located outside Palm Beach County in the City of Deerfield Beach, FL. This is a sole source provider who is not a certified SBE.

<b>EXHIBIT B</b>					
Ol' Man & Sons, Inc.	New term contract for landscape maintenance for North and South County streetscape locations for the period 05/01/2019 through 04/30/2020 per Master Agreement #19007.	\$315,000.00 SBE: 100%	Engineering & Public Works Streetscape Division 1201-363-R025-3401	Scarlett	

The County has expended or encumbered \$168,126 (\$13,186/month) during the previous twelve and three quarter (12.75) months of the current fifteen (15) month term contract. \$315,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located in Palm Beach County. This bid was solicited on November 20, 2018, prior to the effective date of the EBO Ordinance and pursuant to the SBE Ordinance requirements.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
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<b>EXHIBIT C</b>					
Genuine Parts Company d/b/a NAPA Auto Parts	Increase of term contract for vehicle and equipment parts management and supply for the period 02/24/2016 through 07/21/2019 per Master Agreement #555390.	Increased Amount: \$ 1,618,140.00 Total with Increase: \$15,625,426.33	Fire Rescue Department 1300-440-4211-5260	Scarlett	

The County has expended or encumbered \$12,483,012 (\$346,750/month) during the previous thirty-six (36) months of the current forty-one (41) month term contract. The Fire Rescue Department requests an increase of \$1,618,140 over the previously authorized amount of \$14,007,286.33, during the remaining five (5) months of the current term contract. This increase is necessary for vehicle and equipment parts management and supply. The original amount of the contract was \$2,739,000. In accordance with the County's contract with NAPA (R2015-1788), NAPA provides an annual budget based upon expenditures from the previous year and projected future needs of the User Departments. This purchase is off the National Joint Powers Alliance Contract No. 010511-GPC, and has one (1) twelve (12) month renewal option remaining. Awardee is located outside Palm Beach County in the City of Miami, FL. There is no SBE or SMWBE currently certified for this commodity or service. This item was reviewed by the OEBO.

<b>EXHIBIT D</b>					
DataRemote, Inc.; RMJ Technologies TX	Renewal of term contract for GPS hardware, installation, monitoring and repairs for the period 05/16/2019 through 05/15/2020 per Master Agreement #17002RRB.	\$291,000.00 SBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$155,008 (\$17,223/month) during the previous nine (9) months of the current twelve (12) month term contract. \$291,000, which is the original amount of the contract, is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has two (2) twelve (12) month renewal options remaining. One (1) Awardee is located out of State and one (1) Awardee is located outside Palm Beach County in the City of Miami, FL. The original bid was established by a competitive selection process. No SBE vendor submitted a bid on this project. This item was reviewed by the OEBO.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
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**03/12/2019**

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Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT E</b>					
Mega Nursing Services, Inc. d/b/a Mega Medical Supply; MAR-J Medical Supply, Inc.	Renewal of term contract for incontinence supplies, personal hygiene items, and nutritional supplements (direct delivery to client homes) for the period 06/01/2019 through 05/31/2020 per Master Agreement #18007RA.	\$300,000.00 SBE: \$0	Community Services/DOSS 1006-144-1443-3401 1006-144-1461-3401 1006-144-1472-3401 1006-144-1481-3401	Scarlett	

The County has expended or encumbered \$183,523 (\$21,591/month) during the previous eight and one half (8.5) months of the current twelve (12) month term contract. Due to additional grant funding resulting in an increase in client enrollment, \$300,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has three (3) twelve (12) month renewal options remaining. Awardees are located in Palm Beach County. The original bid was established by a competitive selection process. No SBE vendor submitted a bid on this project. This item was reviewed by the OEBO.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
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Contractor(s)	Project	Contract Amount SBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT F</b>					
Dell Marketing L.P.; Lenovo (United States) Inc.; Hewlett Packard Enterprise Company; Panasonic Corporation of North America; HP Inc.; International Business Machines Corporation d/b/a IBM; Pure Storage, Inc.; SHI International Corp.; Corus Group, LLC d/b/a Corus 360; EMC Corporation; CDW Government LLC; Howard Industries, Inc. d/b/a Howard Technology Solutions	Renewal of term contract for computer equipment, peripherals and related services for the period 04/01/2019 through 03/31/2020 per Master Agreement #950601B.	\$8,182,000.00 SBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$5,155,960 (\$479,624/month) during the previous ten and three quarter (10.75) months of the current twelve (12) month term contract. Due to an anticipated increase in replacement of computer equipment, peripherals and related services, \$8,182,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. Approval is also requested to add additional vendors previously approved on the Western States Contracting Alliance (WSCA)-NASPO 2015-2020 Contract. This piggyback contract allows for the addition of vendors and manufacturers as approved by the originating entity. This purchase is off the WSCA-NASPO and has no renewal options remaining. All Awardees are located out of State. There is no SBE currently certified for this commodity or service. This item was reviewed by the OEBO.



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<b>EXHIBIT G</b>					
Advanced Data Processing, Inc.	Renewal of term contract for emergency transport third party billing for the period 04/01/2019 through 03/31/2020 per Master Agreement #15019B.	\$26,500,000.00 Estimated Revenue \$ 1,071,000.00 Estimated Fee	Fire Rescue Department 1300-440-4209-3401	Scarlett	

The County has expended or encumbered \$638,067 (\$60,768/month) during the previous ten and one half (10.5) months of the current twelve (12) month term contract. This revenue generating contract is anticipated to generate \$26,500,000 during this new twelve (12) month renewal term contract. Of this amount, the contractor will be paid three point seven percent (3.7%) of the non-Medicaid gross monthly collections plus an annual flat fee of \$90,000, which is estimated to be a total of \$1,071,000 (\$89,250/month). This term contract has no renewal options remaining. Awardee is located outside Palm Beach County in the City of Ft. Lauderdale, FL. The original contract was established by a competitive RFP process that allowed up to ten (10) points for SBE participation. Awarded to non SBE vendor utilizing an SBE subcontractor. This item was reviewed by the OEBO.

**TOTAL AMOUNT OF ALL AWARDS      \$ 14,177,140.00**



**INTEROFFICE MEMORANDUM**

**DATE:** February 22, 2019

**TO:** Janel Larvin  
Minutes

**FROM:** Carol Meneely  
TDC

**RE:** CATEGORY "G" GRANT AGREEMENT

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I have attached three (3) originals of the following Category "G" Grant Agreement:

- Ski Club of the Palm Beaches, Inc. for the 77<sup>th</sup>  
GOODE Water Ski National Championships \$15,000

Will you please add this to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies of each Category "G" Grant be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Kris Pursell, Sports Commission  
Patricia Ramirez, TDC  
Glenn Jergensen, TDC

Tdc/grantagr2019/minutes.sports.GOODWaterSki

**Tourist Development Council of Palm Beach County**

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