

# AGENDA ITEM 3.A.2.

## PALM BEACH COUNTY BOARD OF COUNTY COMMISSIONERS

### AGENDA ITEM SUMMARY

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Meeting Date: April 30, 2019       Consent       Regular  
    Workshop       Public Hearing

Department:

Submitted By: Clerk & Comptroller, Palm Beach County

Submitted For: Sharon R. Bock, Clerk & Comptroller

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#### I. EXECUTIVE BRIEF

**Motion and Title:**

Motion to approve the contracts and claims settlements' list as submitted by various departments to the Clerk & Comptroller's Office, cumulatively totaling **\$9,665,809.69**

**Summary:**

The appropriate County staff has executed each contract for the attached lists and each contract will be effective on approval of the Board of County Commissioners (BCC) unless a later effective date is referenced.

**Background and Justification:**

The Palm Beach County Purchasing Ordinance and R-94-702 delegate certain contracts execution to appropriate county staff. However, these contracts require BCC approval before becoming effective.

**Attachments:**

Lists identifying contracts:

1) Purchasing – Consent	\$	9,535,809.69
2) TDC Contracts	\$	130,000.00
3) Risk Management	\$	<u>0.00</u>
TOTAL	\$	<b>9,665,809.69</b>

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Recommended by: \_\_\_\_\_

  
Stephen I. Weiss, Director - Finance Services

4-25-19  
Date

Approved by: \_\_\_\_\_

N/A  
Assistant County Administrator

Date

**II. FISCAL IMPACT ANALYSIS**

**A. Five-Year Summary of Fiscal Impact:**

Fiscal Years	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>
Capital	_____	_____	_____	_____	_____
Expenditures - Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
<b>NET FISCAL IMPACT</b>	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?	Yes _____			No _____	
Budget Account Number: Fund _____	Department _____		Unit _____		
	Object _____		Reporting Category _____		

**B. Recommended Sources of Funds/Summary of Fiscal Impact:**

**C. Departmental Fiscal Review:**

**III. REVIEW COMMENTS**

**A. OFMB Fiscal and/or Contract Development and Control Comments:**

_____	_____
<b>OFMB</b>	<b>Contract Dev. and Control</b>

**B. Legal Sufficiency:**

\_\_\_\_\_

**Assistant County Attorney**

**C. Other Department Review:**

\_\_\_\_\_

**Department Director**

# ROUTING INFORMATION – Tourist Development Council

## BOARD SERVICES – MINUTES DIVISION

ROUTED TO: Susan C. Brown or Tracy Ramsey

ROUTED FROM: Tim Montiglio, Board Services - Minutes (3-2958)

ITEM DESCRIPTION: Tourist Development Council (TDC) Grant/Contract Agreements

MEETING DATE: April 30, 2019

MEETING TYPE: BCC Workshop

**DEADLINE TO COUNTY ADMINISTRATION: Friday, April 26, before 9:00 AM**

TDC Memo Dated	Number of Agreements	Date Routed	Reviewed By	Date Signed
04/12/2019	1	04/17/2019	Minh Bataq Susan C. Brown	4/25/19 <sup>SCB</sup>

**DO NOT PROCESS  
TO THE AGENDA  
COORDINATOR  
WITHOUT A  
SIGNATURE:**

Susan C. Brown



or

Tracy Ramsey



**April 30, 2019**

**REGULAR AGENDA**

**3.A.2. – CONTINUED**

**A)**

New term contract with Sulphuric Acid Trading Company Inc. for \$1,560,000 for the bulk purchase and delivery of sulfuric acid (93%) from July 15, 2019 through July 14, 2020.

**B)**

New term contract with DLT Solutions LLC d/b/a DLT Solutions for \$1,998,000 for the purchase of Oracle products, services and solutions from May 1, 2019 through November 30, 2023.

**C)**

Renewal of term contract with CDW Government LLC; Prosys Information Systems d/b/a Prosys; Netsync Network Solutions Inc.; Insight Public Sector Inc.; United Data Technology Inc. d/b/a UDT; Corus Group LLC d/b/a Corus 360 for \$2,000,000 for data communications products and services from June 1, 2019 through May 31, 2020.

**D)**

One-time purchase from Sutphen Corporation for fire apparatus for \$2,365,000.04.

**E)**

One-time purchase of computers, related equipment, and accessories for Palm Tran for \$382,941.65.

**F)**

Emergency purchase from Carter & Verplanck Inc. of rotating assemblies and impellers at Pump Station No. 5229 for \$528,366.

**G)**

Retroactive extension and increase of term contract of \$701,502 with AT&T Corp. for a total of \$18,451,757.92 to purchase, install and maintain network and call routing software and hardware for the NG 911 system from June 1, 2010 through October 11, 2019.

**H)**

A second amendment to the subcontract between Discover Palm Beach County Inc. and Simpleview LLC is retroactive from October 1, 2018 for the remainder of the term to 9/30/2019 with one 2-year auto renewal which will extend the term to 9/30/2021. This second amendment revises Exhibit A (Services) to decrease and clarify a revised scope of work focused on the customer relationship management (CRM) from Simpleview. It also revises Section 3 to include a maximum annual commitment of \$130,000 which is a reduction of (\$31,900) or (20%). It will correct the rate change during renewal term so it shall not exceed five percent (5%) and replace Exhibit C, Fee Schedule in its entirety with a new Exhibit C, Fee Schedule.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**04/30/2019**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<b>EXHIBIT A</b>					
Sulphuric Acid Trading Company, Inc.	New term contract for the bulk purchase and delivery of sulfuric acid (93%) for the period 07/15/2019 through 07/14/2020 per Master Agreement #19024.	\$1,560,000.00 S/M/WBE: \$0	Water Utilities Department 4001-720-2532-5205 4001-720-2533-5205 4001-720-3GUA-5205	Scarlett	

The County has expended or encumbered \$1,107,450 (\$94,251) during the previous eleven and three quarter (11.75) months of the current fifteen (15) month term contract. Due to cost and increased usage of sulfuric acid, \$1,560,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. No S/M/WBE vendor submitted a bid on this project. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

<b>EXHIBIT B</b>					
DLT Solutions, LLC d/b/a DLT Solutions	New term contract for the purchase of Oracle products, services and solutions for the period 05/01/2019 through 11/30/2023 per Master Agreement #450888.	\$1,998,000.00 S/M/WBE: \$0	Information Systems Services 0001-490-1310-4674	Scarlett	

The County has expended or encumbered \$846,580 (\$36,025/month) during the previous twenty-three and one half (23.5) months of the current term contract. \$1,998,000 is needed to meet the County's requirements for the purchase of Oracle products, services and solutions through the expiration of this new fifty-five (55) month term contract. Additionally, approval is requested to add any existing vendors that may become required and that meet the qualifications of the solicitation. This purchase is off Maricopa County Contract #180233-RFP and has no renewal options. Awardee is located out of State. No S/M/WBE vendor submitted a bid on this project. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**04/30/2019**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT C</u>					
CDW Government, LLC; Prosys Information Systems d/b/a Prosys; Netsync Network Solutions, Inc.; Insight Public Sector, Inc.; United Data Technology, Inc. d/b/a UDT; Corus Group, LLC d/b/a Corus 360	Renewal of term contract for data communications products and services for the period 06/01/2019 through 05/31/2020 per Master Agreement #450884A.	\$2,000,000.00 S/M/WBE: \$0	Information Systems Services 3901-491-1369-5121	Scarlett	

The County has expended or encumbered \$304,926 (\$81,314/month) during the previous three and three quarter (3.75) months of the current five and one half (5.5) month term contract. Due to replacement and unanticipated repairs to aging Cisco equipment, \$2,000,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contact. Approval is also requested to add qualified vendors, as necessary, during the term of the contract. This purchase is off WSCA-NASPO Contract #AR233 and has no renewal options remaining. Four (4) Awardees are located out of State and two (2) Awardees are located outside Palm Beach County in the cities of Miramar and Miami, Florida. There is no S/M/WBE currently certified for this commodity or service. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

<u>EXHIBIT D</u>					
Sutphen Corporation	One-time purchase for fire apparatus per Purchase Order #ZG041219-28.	\$2,365,000.04 S/M/WBE: \$0	Fire Rescue Department 1300-440-4230-6401	Scarlett	

Fire Rescue Department has requested a one-time purchase of four (4) replacement fire apparatus vehicles including two (2) Sutphen Heavy Duty Monarch S- Series 750 Pumpers (\$1,049,918.96) and two (2) Sutphen Heavy Duty Monarch Rescue 750 Pumpers (\$1,315,081.08), for a total of \$2,365,000.04. These five (5) fire apparatus vehicles are replacing aging vehicles. This purchase is off the Public Procurement Authority RFP #1420, NPPGOV Contract #VH11554. Awardee is located out of State. There is no S/M/WBE vendor currently certified for this commodity or service. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**04/30/2019**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT E</u>					
Palm Tran	One-time purchase of computers, related equipment, and accessories per Purchase Order #FZG041619-3, #FZG041619-4, and #FZG041619-5.	\$382,941.65 S/M/WBE: \$0	Palm Tran 1341-542-5532-6401 1341-542-5532-5121 1341-542-5537-6401	Scarlett	

Palm Tran requests a one-time purchase of computers, related equipment and accessories in the amount of \$382,941.65. These computers, related equipment and accessories are required to replace aging equipment. Two (2) Awardees are located in Palm Beach County and one (1) Awardee is located outside Palm Beach County in the City of Naples, Florida. This is a Federal grant funded project that is exempt from the EBO Ordinance.

<u>EXHIBIT F</u>					
Carter & Verplanck, Inc.	Emergency purchase of rotating assemblies and impellers at Pump Station No. 5229 per Purchase Order #CPO MB041519-21.	\$528,366.00 S/M/WBE: \$0	Water Utilities Department 4001-720-2554-4615	Scarlett	

Water Utilities Department requests the approval of Emergency Purchasing Order #CPO MB041519-21 for the one-time purchase and installation of replacement rotating assemblies and impellers at Pump Station No. 5229. Water Utilities Department requests approval of this Emergency purchase for rotating assemblies and impellers. This purchase is made in order to avoid a potential break down to a major re-pump station that collects the flow from Lake Worth and other Municipalities, including a large amount of County/private lift stations maintaining health and safety for the community. Awardee is located outside Palm Beach County in the City of Tampa, Florida. This is a sole source provider who is not a certified S/M/WBE.

**PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL**  
**BOARD OF COUNTY COMMISSIONERS MEETING DATE OF**  
**04/30/2019**

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT G</u> AT&T Corp.	Retroactive extension and increase of term contract to purchase, install and maintain network and call routing software and hardware for the NG 911 system for the period 06/01/2010 through 10/11/2019 per Master Agreement #09053.	Increased Amount: \$ 701,502.00 Total with Increase: \$18,451,757.92 S/M/WBE: \$0 (Funded entirely with State revenue generated from the 911 system)	Public Safety Department 1434-660-9250-4101	Scarlett	

The County has expended or encumbered \$15,277,475(\$143,450/month) during the previous one hundred and six and one half (106.5) month term contract. The Department of Public Safety is requesting a retroactive contract extension from April 12, 2019 for six (6) months or until cutover of the My Florida Network services to ISS AT&T Master Agreement 133405UA (R2018-0780), whichever occurs first. This extension is necessary due to a delay in AT&T's completion of the installation of new fiber optic cable to various 9-1-1 locations. In addition, an increase of \$701,505 over the previous authorized amount of \$17,750,255.92, inclusive of the Purchasing Director's ten percent (10%) authority, is required to cover the cost of: 1) SMARTRING OC48 services, including universal service charges (\$266,010.00); 2) My Florida Network services (\$420,060.00); and 3) internet services (\$15,432.00) during the contract extension. This term contract has no renewal options. Awardee is located in Palm Beach County. This contract was established by a competitive RFP process that allowed up to ten (10) points for SBE participation. The extension and increase of term contact is funded entirely with State revenue generated from the 911 system, and is exempt from the EBO Ordinance.

**TOTAL AMOUNT OF ALL AWARDS      \$9,535,809.69**





**DISCOVER  
THE PALM BEACHES  
FLORIDA**

Tourist Development Council

**INTEROFFICE MEMORANDUM**

**DATE:** April 12, 2019

**TO:** Janel Larvin  
Minutes

**FROM:** Carol Meneely  
TDC

**RE:** **SECOND AMENDMENT TO SUBCONTRACT BETWEEN DISCOVER  
PALM BEACH COUNTY, INC., AND SIMPLEVIEW, LLC (2014-1800) &  
(R2015-1743)**

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I have attached four (4) originals of the second amendment to the subcontract between Discover Palm Beach County, Inc., and Simpleview, LLC (R2014-1800) & (R2015-1743)

- This second Amendment to the subcontract between Discover Palm Beach County, Inc., and Simpleview, LLC is retroactive from October 1, 2018 for the remainder of the term to 9/30/2019 with one 2-year auto renewal which will extend the term to 9/30/2021. This second amendment revises Exhibit A (Services) to decrease and clarify a revised scope of work focused on the customer relationship management (CRM) from Simpleview. It also revises Section 3 to include a maximum annual commitment of \$130,000 which is a reduction of (\$31,900) or (20%). It will correct the rate change during renewal term so it shall not exceed five percent (5%) and replace Exhibit C, Fee Schedule in its entirety with a new Exhibit C, Fee Schedule.

Will you please add this to the next "contract list" for BCC approval? Following approval, I am requesting 3 original copies be returned to this office. If you have any questions, please call me at 233-3133.

Enclosures

cc: Glenn Jergensen, TDC  
Patty Ramirez, TDC  
Evan Lomrantz, Discover  
Rich Basen, Discover

Tdc/subcontracts201/Discover.2ndAmendmentSimpleview

**Tourist Development Council of Palm Beach County**

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