

**PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS**

BOARD APPOINTMENT SUMMARY

Meeting Date: June 4, 2019

Department: Office of Equal Business Opportunity

Advisory Board: Equal Business Opportunity Advisory Committee

I. EXECUTIVE BRIEF

Motion & Title: Staff recommends motion to approve: re-appointment of the following individuals to the Equal Business Opportunity Advisory Committee (EBOAC) for the seats and terms indicated below.


<u>RE-APPOINTEE</u>	<u>SEAT</u>	<u>DESIGNATION</u>	<u>TERM</u>	<u>NOMINATED BY</u>
Bonnie Horner	3	Business Incubator Program	06/17/2019 to 06/15/2022	Commissioner Valeche Commissioner Weinroth
Juan Pagan	7	Hispanic Business Organization	06/04/2019 to 06/15/2022	Mayor Bernard Commissioner Weiss Commissioner McKinlay Commissioner Weinroth
Seabron Smith	13	Financial Institution that assists Small Business	06/17/2019 to 06/15/2022	Mayor Bernard Commissioner Weiss Commissioner McKinlay Commissioner Wienroth

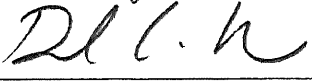
Summary: The EBOAC is established pursuant to Section 2-80.28(f) of the Palm Beach County Code. The Committee consists of fifteen members representing one African American business owner certified as a small business by the County; one Hispanic business owner certified as a small business by the County; one woman business owner certified as a small business by the County; one white male business owner certified as a small business by the County; one business owner domiciled in Palm Beach County; one representative of a business incubator program; one representative of the Hispanic business organization; one representative of the National Association of Women in Construction; one representative of a Women’s Business Organization; one certified minority contractor; one representative of the Associated General Contractors of America; one representative of the Small Business Development Center; one representative of a financial institution that assists small businesses; one representative of the Black Chamber of Commerce; and one representative of a professional services organization.

Summary continue on page 3

Attachments:

1. Board/Committee Application
2. Resume of Nominee
3. Memo to BCC
4. Current List of Board Members

Recommended by:  5/15/19
 Director Date

Legal Sufficiency:  5/15/19
 County Attorney Date

II. REVIEW COMMENTS

A. Other Department Review:

Department Director

Summary Continued from page 1

The Committee supports the nominations and a memo was sent to the Board of County Commissioners on April 22, 2019 and April 23, 2019, respectively, requesting approval of the recommendation. No other nominations were received.

The Committee seat terms are for three years, and the Committee reviews and evaluates the effectiveness of equal business opportunity programs within County Government. Of the 15 members, the current diversity count is: Caucasian: 6 (40.0%), African American: 6 (40.0%), and Hispanic: 3 (20.0%). The gender ratio (female:male) is: 9:6. The nominee for re-appointment are: Ms. Bonnie Horner, Caucasian female; Mr. Juan Pagan, Hispanic-American male; and Mr. Seabron Smith, African-American male. **Countywide** (DB).

Background and Justification: On October 16, 2018, the County enacted the Equal Business Opportunity Program Ordinance (EBO Ordinance), Sections 2-80.20 et seq. The EBO Ordinance repealed the County's Small Business Enterprise Program. As part of the repeal and replace, the EBO Section 2.80.28(f) of the EBO Ordinance provides for appointments to be made from specific organizations and representative of the small business community, as specified above.

BOARD/COMMITTEE APPLICATION

ATTACHMENT 1

Section II Continued:

CONTRACTUAL RELATIONSHIPS: Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business. This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

<u>Contract/Transaction No.</u>	<u>Department/Division</u>	<u>Description of Services</u>	<u>Term</u>
<u>Example: (R#XX-XX/PO XX)</u>	<u>Parks & Recreation</u>	<u>General Maintenance</u>	<u>10/01/00-09/30/2100</u>
<u>NA</u>	_____	_____	_____
<u>NA</u>	_____	_____	_____

(Attach Additional Sheet(s), if necessary)
OR

NONE NOT APPLICABLE/ (Governmental Entity)

ETHICS TRAINING: All board members are required to read and complete training on Article XIII, the Palm Beach County Code of Ethics, and read the State Guide to the Sunshine Amendment, Article XIII, and the training requirement can be found on the web at: <http://www.palmbeachcountyethics.com/training.htm>. Ethics training is on-going, and pursuant to PPM CW-P-79 is required before appointment, and upon reappointment.

By signing below I acknowledge that I have read, understand, and agree to abide by Article XIII, the Palm Beach County Code of Ethics, and I have received the required Ethics training (in the manner checked below):

 X By watching the training program on the Web, DVD or VHS on _____ 2018 _____
 _____ By attending a live presentation given on _____, 20 _____

AND

By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics.

*Applicant's Signature:  Printed Name: Bonnie Horner Date: April 23, 2019

Any questions and/or concerns regarding Article XIII, the Palm Beach County Code of Ethics, please visit the Commission on Ethics website www.palmbeachcountyethics.com or contact us via email at ethics@palmbeachcountyethics.com or (561) 355-1915.

Return this FORM to:
 Michelle Han, Administrative Secretary
 Office of Small Business Assistance
 50 South Military Trail, Suite 202
 West Palm Beach, FL 33415

Section III (Commissioner, if applicable):

Appointment to be made at BCC Meeting on: _____

Commissioner's Signature:  Date: 4/29/19

Section II Continued:

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NONE <input type="checkbox"/>		NOT APPLICABLE/ (Governmental Entity) <input type="checkbox"/>	

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Commissioner's Signature: R Warrath (15) Date: 4/29/19

**PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS
BOARDS/COMMITTEES APPLICATION**

The information provided on this form will be used in considering your nomination. Please COMPLETE SECTION II IN FULL. Answer "none" or "not applicable" where appropriate. Please attach a biography or résumé to this form.

Section I (Department): (Please Print)

Board Name: Equal Business Opportunity Advisory Committee **Advisory** **Not Advisory**

At Large Appointment **or** District Appointment /District #: _____

Term of Appointment: 3 Years. From: 05/06/2019 To: 05/06/2022

Seat Requirement: Hispanic Business Organization Seat #: 7

*Reappointment **or** New Appointment

or to complete the term of _____ Due to: resignation other

Completion of term to expire on: _____

***When a person is being considered for reappointment, the number of previous disclosed voting conflicts during the previous term shall be considered by the Board of County Commissioners: _____**

Section II (Applicant): (Please Print)

APPLICANT, UNLESS EXEMPTED, MUST BE A COUNTY RESIDENT

Name: Pagan Juan J
Last First Middle

Occupation/Affiliation: President

Owner Employee Officer

Business Name: Puerto Rican Hispanic Chamber of Commerce for Palm Beach County

Business Address: 4201 Westgate Avenue – Suite A7

City & State West Palm Beach, FL Zip Code: 33409

Residence Address: 1456 Rudder Cove

City & State Wellington, FL Zip Code: 33414-5522

Home Phone: N/A Business Phone: 561-889-6527

Cell Phone: 561-602-8525 Fax: (561) 798-6459

Email Address: Paganjj1@aol.com

Mailing Address Preference: Business Residence

Have you ever been convicted of a felony: Yes _____ No X

If Yes, state the court, nature of offense, disposition of case and date: _____

Minority Identification Code: Male Female
 Native-American Hispanic-American Asian-American African-American Caucasian

Section II Continued:

CONTRACTUAL RELATIONSHIPS: Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business. This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

<u>Contract/Transaction No.</u>	<u>Department/Division</u>	<u>Description of Services</u>	<u>Term</u>
<u>Example: (R#XX-XX/PO XX)</u>	<u>Parks & Recreation</u>	<u>General Maintenance</u>	<u>10/01/00-09/30/2100</u>
<u>N/A</u>	_____	_____	_____
(Attach Additional Sheet(s), if necessary) OR			
NONE	<input checked="" type="checkbox"/>	NOT APPLICABLE/ (Governmental Entity)	<input checked="" type="checkbox"/>

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 By attending a live presentation given on _____, 20_____

AND

By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics:

*Applicant's Signature: _____ Printed Name: JUAN J ALCAN Date: 4/19/2019

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 50 South Military Trail, Suite 202
 West Palm Beach, FL 33415

Section III (Commissioner, if applicable):

Appointment to be made at BCC Meeting on:

Commissioner's Signature: _____ Date: 4/22/19

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BOARD OF COUNTY COMMISSIONERS
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Section I (Department): (Please Print)

Board Name: Equal Business Opportunity Advisory Committee Advisory Not Advisory

At Large Appointment or District Appointment /District #: _____

Term of Appointment: 3 Years. From: 05/06/2019 To: 05/06/2022

Seat Requirement: Hispanic Business Organization Seat #: 7

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Owner Employee Officer

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Cell Phone: 561-602-8525 Fax: (561) 798-6459

Email Address: Paganjj1@aol.com

Mailing Address Preference: Business Residence

Have you ever been convicted of a felony: Yes _____ No X

If Yes, state the court, nature of offense, disposition of case and date: _____

Minority Identification Code: Male Female
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BOARD OF COUNTY COMMISSIONERS
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<u>N/A</u>	_____	_____	_____
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*Applicant's Signature: _____ Printed Name: JUAN J ALCAN Date: 7/19/2019

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 50 South Military Trail, Suite 202
 West Palm Beach, FL 33415

Section III (Commissioner, if applicable):

Appointment to be made at BCC Meeting on: _____

Commissioner's Signature: R. Weinroth Date: 5/9/19

**PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS
BOARDS/COMMITTEES APPLICATION**

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Section I (Department): (Please Print)

Board Name: Equal Business Opportunity Advisory Committee **Advisory** **Not Advisory**

At Large Appointment **or** District Appointment /District #: _____

Term of Appointment: 3 Years. From: 06/17/2019 To: 06/17/2022

Seat Requirement: Financial Institution that Assists Small Business Seat #: 13

*Reappointment **or** New Appointment

or to complete the term of _____ Due to: resignation other

Completion of term to expire on: _____

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Section II (Applicant): (Please Print)

APPLICANT, UNLESS EXEMPTED, MUST BE A COUNTY RESIDENT

Name: Smith Seabron Alonzo
Last First Middle

Occupation/Affiliation: _____

Owner Employee Officer

Business Name: Center for Technology, Enterprise and Development, Inc.

Business Address: 401 W. Atlantic Avenue, Suite 09

City & State Delray Beach, Florida Zip Code: 33444

Residence Address: 7510 Anson Court

City & State Lake Worth, Florida Zip Code: 33467

Home Phone: (561) 968-7205 Business Phone: (561) 243-2038

Cell Phone: (561) 573-1202 Fax: (561) 265-0806

Email Address: seabron@TEDcenter.org

Mailing Address Preference: Business Residence

Have you ever been convicted of a felony: Yes _____ No X

If Yes, state the court, nature of offense, disposition of case and date: _____

Minority Identification Code: Male Female
 Native-American Hispanic-American Asian-American African-American Caucasian

Section II Continued:

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<u>Contract/Transaction No.</u>	<u>Department/Division</u>	<u>Description of Services</u>	<u>Term</u>
<u>R2018-1631</u>	<u>Housing & Economic Sustainability</u>	<u>Business Incubator</u>	<u>10/01/18-09/30/2019</u>

(Attach Additional Sheet(s), if necessary)
OR

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(Governmental Entity)

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AND

By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics:

*Applicant's Signature: Seahon A. Smith Printed Name: Seahon A. Smith Date: 4/19/19

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50 South Military Trail, Suite 202
West Palm Beach, FL 33415

Section III (Commissioner, if applicable):

Appointment to be made at BCC Meeting on: _____

Commissioner's Signature: Michelle Han Date: 4/24/2019

Pursuant to Florida's Public Records Law, this document may be reviewed and photocopied by members of the public.

Revised 02/01/2016

**PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS
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Last First Middle

Occupation/Affiliation: _____

Owner Employee Officer

Business Name: Center for Technology, Enterprise and Development, Inc.

Business Address: 401 W. Atlantic Avenue, Suite 09

City & State Delray Beach, Florida Zip Code: 33444

Residence Address: 7510 Anson Court

City & State Lake Worth, Florida Zip Code: 33467

Home Phone: (561) 968-7205 Business Phone: (561) 243-2038

Cell Phone: (561) 573-1202 Fax: (561) 265-0806

Email Address: seabron@TEDcenter.org

Mailing Address Preference: Business Residence

Have you ever been convicted of a felony: Yes _____ No X

If Yes, state the court, nature of offense, disposition of case and date: _____

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AND

By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics:

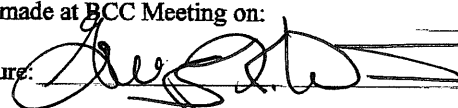
*Applicant's Signature:  Printed Name: Siobhan A. Smith Date: 4/19/19

Any questions and/or concerns regarding Article XIII, the Palm Beach County Code of Ethics, please visit the Commission on Ethics website www.palmbeachcountylethics.com or contact us via email at ethics@palmbeachcounty.com or (561) 355-1915.

Return this FORM to:
 Michelle Han, Administrative Secretary
 Office of Small Business Assistance
 50 South Military Trail, Suite 202
 West Palm Beach, FL 33415

Section III (Commissioner, if applicable):

Appointment to be made at BCC Meeting on:

Commissioner's Signature: 

Date: 4/22/19

Pursuant to Florida's Public Records Law, this document may be reviewed and photocopied by members of the public.

Revised 02/01/2016

**PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS
BOARDS/COMMITTEES APPLICATION**

The information provided on this form will be used in considering your nomination. Please **COMPLETE SECTION II IN FULL**. Answer "none" or "not applicable" where appropriate. **Please attach a biography or résumé to this form.**

Section I (Department): (Please Print)

Board Name: Equal Business Opportunity Advisory Committee Advisory Not Advisory

At Large Appointment or District Appointment /District #: _____

Term of Appointment: 3 Years. From: 06/17/2019 To: 06/17/2022

Seat Requirement: Financial Institution that Assists Small Business Seat #: 13

*Reappointment or New Appointment

or to complete the term of _____ Due to: resignation other

Completion of term to expire on: _____

***When a person is being considered for reappointment, the number of previous disclosed voting conflicts during the previous term shall be considered by the Board of County Commissioners: _____**

Section II (Applicant): (Please Print)

APPLICANT, UNLESS EXEMPTED, MUST BE A COUNTY RESIDENT

Name: Smith Seabron Alonzo
Last First Middle

Occupation/Affiliation: _____

Owner Employee Officer

Business Name: Center for Technology, Enterprise and Development, Inc.

Business Address: 401 W. Atlantic Avenue, Suite 09

City & State Delray Beach, Florida Zip Code: 33444

Residence Address: 7510 Anson Court

City & State Lake Worth, Florida Zip Code: 33467

Home Phone: (561) 968-7205 Business Phone: (561) 243-2038

Cell Phone: (561) 573-1202 Fax: (561) 265-0806

Email Address: seabron@TEDcenter.org

Mailing Address Preference: Business Residence

Have you ever been convicted of a felony: Yes _____ No X

If Yes, state the court, nature of offense, disposition of case and date: _____

Minority Identification Code: Male Female
 Native-American Hispanic-American Asian-American African-American Caucasian

Section II Continued:

CONTRACTUAL RELATIONSHIPS: Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business. This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

<u>Contract/Transaction No.</u>	<u>Department/Division</u>	<u>Description of Services</u>	<u>Term</u>
<u>R2018-1631</u>	<u>Housing & Economic Sustainability</u>	<u>Business Incubator</u>	<u>10/01/18-09/30/2019</u>

(Attach Additional Sheet(s), if necessary)

OR

NONE

NOT APPLICABLE/
(Governmental Entity)

ETHICS TRAINING: All board members are required to read and complete training on Article XIII, the Palm Beach County Code of Ethics, and read the State Guide to the Sunshine Amendment, Article XIII, and the training requirement can be found on the web at: <http://www.palmbeachcountylevel.com/ethics.com/trainin.htm>. Ethics training is on-going, and pursuant to PPM CW-P-79 is required before appointment, and upon reappointment.

By signing below I acknowledge that I have read, understand, and agree to abide by Article XIII, the Palm Beach County Code of Ethics, and I have received the required Ethics training (in the manner checked below):

By watching the training program on the Web, DVD or VHS on April 19, 2019
 By attending a live presentation given on _____, 20__

AND

By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics:

*Applicant's Signature: Stephanie Smith Printed Name: Stephanie A. Smith Date: 4/19/19

Any questions and/or concerns regarding Article XIII, the Palm Beach County Code of Ethics, please visit the Commission on Ethics website <http://www.palmbeachcountylevel.com/ethics.com> or contact us via email at ethics@palmbeachcountylevel.com or (561) 355-1915.

Return this FORM to:
Michelle Han, Administrative Secretary
Office of Small Business Assistance
50 South Military Trail, Suite 202
West Palm Beach, FL 33415

Section III (Commissioner, if applicable):

Appointment to be made at BCC Meeting on: _____

Commissioner's Signature: Melissa McKieley Date: 4/23/19

Pursuant to Florida's Public Records Law, this document may be reviewed and photocopied by members of the public.

Revised 02/01/2016

Section II Continued:

CONTRACTUAL RELATIONSHIPS: Pursuant to Article XIII, Sec. 2-443 of the Palm Beach County Code of Ethics, advisory board members are prohibited from entering into any contract or other transaction for goods or services with Palm Beach County. Exceptions to this prohibition include awards made under sealed competitive bids, certain emergency and sole source purchases, and transactions that do not exceed \$500 per year in aggregate. These exemptions are described in the Code. This prohibition does not apply when the advisory board member's board provides no regulation, oversight, management, or policy-setting recommendations regarding the subject contract or transaction and the contract or transaction is disclosed at a public meeting of the Board of County Commissioners. To determine compliance with this provision, it is necessary that you, as a board member applicant, identify all contractual relationships between Palm Beach County government and you as an individual, directly or indirectly, or your employer or business. This information should be provided in the space below. If there are no contracts or transactions to report, please verify that none exist. Staff will review this information and determine if you are eligible to serve or if you may be eligible for an exception or waiver pursuant to the code.

<u>Contract/Transaction No.</u>	<u>Department/Division</u>	<u>Description of Services</u>	<u>Term</u>
<u>R2018-1631</u>	<u>Housing & Economic Sustainability</u>	<u>Business Incubator</u>	<u>10/01/18-09/30/2019</u>

(Attach Additional Sheet(s), if necessary)

OR

NONE

NOT APPLICABLE/
(Governmental Entity)

ETHICS TRAINING: All board members are required to read and complete training on Article XIII, the Palm Beach County Code of Ethics, and read the State Guide to the Sunshine Amendment, Article XIII, and the training requirement can be found on the web at: <http://www.palmbeachcountylethics.com/training.htm>. Ethics training is on-going, and pursuant to PPM CW-P-79 is required before appointment, and upon reappointment.

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By watching the training program on the Web, DVD or VHS on April 19, 2019
 By attending a live presentation given on _____, 20____

AND

By signing below I acknowledge that I have read, understand and agree to abide by the Guide to the Sunshine Amendment & State of Florida Code of Ethics:

*Applicant's Signature: Seabean A. Smith Printed Name: Seabean A. Smith Date: 4/19/19

Any questions and/or concerns regarding Article XIII, the Palm Beach County Code of Ethics, please visit the Commission on Ethics website <http://www.palmbeachcountylethics.com> or contact us via email at ethics@palmbeachcountylethics.com or (561) 355-1915.

Return this FORM to:
 Michelle Han, Administrative Secretary
 Office of Small Business Assistance
 50 South Military Trail, Suite 202
 West Palm Beach, FL 33415

Section III (Commissioner, if applicable):

Appointment to be made at BCC Meeting on:

Commissioner's Signature: R. Wainroth (b) Date: 5/9/19

Pursuant to Florida's Public Records Law, this document may be reviewed and photocopied by members of the public.

Revised 02/01/2016

RESUME OF NOMINEE

ATTACHMENT 2

VITA
Bonnie Horner

Ms. Horner has over 25 years of experience as a serial entrepreneur in emerging technology primarily in high level security and communications technology. She founded and presided over multiple companies, served as board member and advisory board member or representative for various businesses and other entities. The companies over which Ms. Horner presided won numerous awards for growth and excellence.

Areas of expertise are corporate governance, strategic planning, business development, scalable project implementation, government and commercial contracting. Her career has been devoted to founding and presiding over companies that provided innovative solutions to solve long standing problems in banking, transportation, distance learning, telemedicine, prison systems and tele-psychiatry.

Federal, State and commercial contracting requires a fluid competency in understand the Federal Acquisition Register (FAR), state/local competitive procurement policy and commercial contracting. This competency was put to effective use in successfully competing for and implementing numerous projects and contracts. Notable contracts include interactive videoconferencing communications and network for Executive office of the President of the United States (EOP), Marine Corp Satellite Education Network (MCSEN), eight states, Air Traffic Control (ATC) and *My Soldier* project that connected deployed service personnel to families via video. The My soldier program became a Red Cross initiative. Her career includes government appointments as well as board and advisory positions.

Ms. Horner led executive interest groups at Corporation for Open systems (COS), an industry consortium dedicated to accelerating the acceptance of the International Organization for Standardization (ISO) Open System Interconnection (OSI) data communications protocols. In addition, she was Vice Chair of the Government Procurement Practices Subcommittee in Fairfax County, Virginia facilitating the rewrite of procurement regulations to create a level playing field for all contractors. The committee was tasked with writing procurement policy for the 11th largest municipality with the second largest County budget in the United States.

Education:

- Undergraduate - East Carolina University BA, Greenville, NC.
- Graduate Certification Course work - College of William & Mary, Williamsburg, VA
- Corcoran School of Art, Washington, DC (additional courses with Gene Davis),
- Graduate Georgetown Leadership Program (GLS) - Georgetown University, Washington, DC – Participation is by invitation only. GLS is a premier executive education program conducted and hosted by the Edmund A. Walsh School of Foreign Service at Georgetown University. Over the last 30 years the program had 800 participants. The exclusive global alumni network includes presidents, prime ministers, royalty, parliamentarians and cabinet officials, CEOs and heads of NGOs, high ranking military officers, journalists and academics.

Other:

BOD and Board of Governors - Virginia Opera

BOD – Corporation for Open Systems Mclean, Virginia

Women's Advisory Board – George Mason University Fairfax Virginia

Vice Chair - Palm Beach, Florida - Red Cross Ball 2004 or 5

Juan J Pagan

1456 Rudder Cove

Wellington, FL 33414-5522

561.602.8525 paganjj1@aol.com

Profile

Juan is currently the President of the Puerto Rican Hispanic Chamber of Commerce in Palm Beach County and an Executive Search consultant with Global Recruiters Network of West Palm Beach. He has over 30 years of experience in the pharmaceutical and medical devices industry with Eli Lilly and Company. While working within Eli Lilly, Juan worked and lived in Puerto Rico, Philippines and the US. He had numerous cross-functional experiences within the USA and Latin America/International markets. These ranged from sales management, sales training in the domestic USA and Latin America, Managed Care leadership roles, marketing management and human resources in both the United States and International markets. Experience presenter/trainer with excellent listening skills and positive demeanor. Adept in identifying customer needs and creatively solving problems. Computer proficient with MS Word, Excel, Power Point and Internet Research. Fully bilingual: English and Spanish.

Work Experience

President Puerto Rican Hispanic Chamber of Commerce Palm Beach County

April 2016 – Present

- Responsible for day to day operations
- Building Community and Business relationships in order to work closely with local Hispanic and Non-Hispanic members of the Educational, Cultural AND Business Community Leadership

Executive Search Consultant with Global Recruiters of West Palm Beach

February 2012 to Present

- Responsible for talent identification in the areas of Management, Manufacturing, Research in Bio Technology, Medical Devices and Pharmaceuticals

Administrator EIP Occupational therapy Services

January 2010 – Present

- Responsible for the coordination of patient services.
- Responsible for managing the accounting phase of the business

- Member of NAMI and MHA – Palm Beach and Broward Counties

Diabetes Specialty Sales Representative, U.S. Sales Division

Eli Lilly and Company

South Florida

September 1989 – April 1995

- Spearheaded strategy and tactics for placement of diabetes product from Dade to Brevard County, including the Health Care District formulary in Palm Beach County, which led to a 30-fold increase in product utilization.
- Board Member of the American Diabetes Association – Dade – Palm Beach County
- Board Member Juvenile Diabetes Association – Palm Beach County

Sales & Marketing Director

South East Asia – Philippines

Eli Lilly International

September 1985 – August 1989

- Responsible for budget creation, sales goals manufacturing projections.
- Creation and implementation of sales and marketing strategies for the country within the Lilly product portfolio.
- Directed all training activities for sales representatives and its implementation.

District Sales Manager

Tampa, FL

Eli Lilly and Company USA

July 1984 – August 1985

- Responsible for sales and strategy implementation of Lilly product portfolio.
- Data analysis and communication to sales representatives.
- Coach sales representatives for better sales performance.

Associate

Indianapolis, IN

Eli Lilly and Company USA

September 1982 – June 1984

- Diabetes Marketing Associate – responsible for insulin products.
- Sales Trainer Associate USA: Lilly product Portfolio
- Sales Trainer Associate International: Lilly product Portfolio – travel 60% of time outside USA.

Marketing Manager

Eli Lilly and Company International

Puerto Rico

January 1980 – August 1982

- Responsible for data analysis, and strategy communication to the sales department for appropriate implementation.

District Sales Manager

Eli Lilly and Company International

Puerto Rico

October 1978 – December 1979

- Responsible for overseeing sales and strategy implementation of Lilly product portfolio.
- Data analysis and communication to sales representatives.
- Coach sales representatives for better sales performance.

**Field Sales Representative
Eli Lilly and Company International
Puerto Rico**

August 1977 – September 1978

- Responsible for sales and strategy implementation of Lilly product portfolio.

**Ingersoll Rand - Casco Sales Equipment Distribution
Manager Rental Division
Puerto Rico**

January 1976 – July 1977

- Responsible for budget creation, sales goals.
- Oversight of customer service, equipment delivery, onsite inspection of equipment.

**Supervisor Psychological Services
Head Start Program**

San Juan, Puerto Rico

February 1974 – December 1975

- Responsible for coordinating and delivery of counseling services to children and parent enrolled in the program.

Military Police - Sergeant

USA Air Force

Moody Air Force Base

Georgia

July 1971 – January 1974

- Responsible for safeguarding base property and personnel.

Education

- Interamerican University San Juan: courses toward an MBA from 1980 to 1982 (not completed due to job transfer), completed additional undergraduate work toward my bachelor in business.
- University of Puerto Rico - Bachelor of Arts – Psychology/Business

SEABRON A. SMITH
7510 ANSON COURT
LAKE WORTH, FLORIDA 33467
(561) 573-1202
seabron@TEDcenter.org

SUMMARY

A Professional with a history of creating and maintaining successful linkage between the private and public sectors

Demonstrated strengths in Program Development and Business Management, involving the provision of services to thousands of displaced professionals and non-professionals that requires complex business start-up procedures that will promote job creation, resulting in economic growth and community revitalization

Demonstrated strong intergovernmental and interorganizational relations with expertise in research and developmental strategies to achieve organizational goals

HIGHLIGHTS OF QUALIFICATIONS

- Over 25 years of program development/management and experience with proven expertise in project development & management
- Resourceful in solving problems and maximizing resources
- Skilled in relating to the public with professionalism and sensitivity
- Exceptional written and oral communications skills
- Experienced Grant writer & fundraiser
- Able to set and achieve goals, and manage multiple tasks simultaneously
- Strengths include analytical skills to identify and formulate solutions; policy and procedure development; training and strategic planning
- Experienced in entrepreneurship and small business consulting
- Highly creative, self motivated with exceptional organizational and planning skills
- Demonstrated ability to build and maintain strategic alliances
- Proven record of working successfully in self-directed, entrepreneurial environment
- Substantial experience managing collaborative projects with diverse partners
- Appreciation of private, public and nonprofit sectors
- Experienced in developing new, multidisciplinary models for helping people improve their quality of life

PROFESSIONAL EXPERIENCE

CENTER FOR TECHNOLOGY, ENTERPRISE AND DEVELOPMENT, INC. 1997-Present
Executive Director

EDUCATION

Bachelor Business Administration, Albany State College, Albany, Georgia 1978-1981

PROFESSIONAL MEMBERSHIPS

Board Membership

Delray Beach Chamber of Commerce
City of Delray Beach Downtown Development Authority
Consumer Credit Management Services
The Business Loan Fund of the Palm Beaches, Inc
Florida Business Development Corporation
Florida Business Incubator Association
Delray Beach Milagro Center

Committees/Associations

Palm Beach County's Small Business Advisory Committee
City of West Palm Beach Mayor's African American Advisory Council - Economic Parity Committee
Palm Beach County Housing Authority Program Coordinating Committee
Treasure Coast Regional Planning Council's Comprehensive Economic Development Strategy Committee
Palm Beach County Business Partners Roundtable
Delray Beach Downtown Master Plan Implementation Committee
National Business Incubator Association
Chamber Of Commerce/Boca Raton, Delray Beach, Boynton Beach
Member of the 2004 National Register's Who's Who in Executives and Professionals
Palm Beach Partners Business Matchmaker Conference and Expo (Partner)
Recognized in 2011 as 1 of the 50 most Powerful Black Professionals in South Florida

MEMO TO BCC

ATTACHMENT 3



INTEROFFICE MEMORANDUM

**Office of
Equal Business Opportunity**
50 South Military Trail, Suite 202
West Palm Beach, FL 33415
(561) 616-6840
www.pbcgov.com/oebo

Date: April 22, 2019
To: The Honorable Mack Bernard, Mayor and
Members of the Board of County Commissioners
From: Tonya Davis Johnson, Director *T. Davis*
Office of Equal Business Opportunity
Re: Equal Business Opportunity Advisory Committee
(EBOAC) Appointment



**Palm Beach County
Board of County
Commissioners**

Mack Bernard, Mayor
Dave Kerner, Vice Mayor

Hal R. Valeche

Gregg K. Weiss

Robert S. Weinroth

Mary Lou Berger

Melissa McKinlay

County Administrator

Verdenia C. Baker

Seats 7 and 13 on the Committee expire on May 6, 2019 and June 17, 2019, respectively. The incumbents have asked to be reappointed, and the Advisory Committee is in support of their reappointment.

Attached for your review and approval, are the board nomination forms and current resumes for the nominees. Should you wish to nominate others, we ask that you provide your nomination(s) on or before May 6, 2019.

Reappointment:

<u>Seat #</u>	<u>Seat Designation</u>	<u>Nominee</u>
7	Hispanic Business Organization	Juan Pagan
13	Financial Institution that assists Small Business	Seabron Smith

cc: Jon Van Arnam, Deputy County Administrator
EBOAC Advisory Committee File

"An Equal Opportunity
Affirmative Action Employer"



INTEROFFICE MEMORANDUM

Office of
Equal Business Opportunity
50 South Military Trail, Suite 202
West Palm Beach, FL 33415
(561) 616-6840
www.pbcgov.com/oebo

Date: April 23, 2019
To: The Honorable Mack Bernard, Mayor and
Members of the Board of County Commissioners
From: Tonya Davis Johnson, Director *TDJ*
Office of Equal Business Opportunity
Re: Equal Business Opportunity Advisory Committee
(EBOAC) Appointment



**Palm Beach County
Board of County
Commissioners**

- Mack Bernard, Mayor
- Dave Kerner, Vice Mayor
- Hal R. Valeche
- Gregg K. Weiss
- Robert S. Weinroth
- Mary Lou Berger
- Melissa McKinlay

County Administrator

Verdenia C. Baker

Seat 3 on the Committee will expire on June 17, 2019. The incumbent has asked to be reappointed, and the Advisory Committee is in support of the reappointment.

Attached, for your review and approval, is the board nomination form and current resume for the nominee. Should you wish to nominate others, we ask that you provide your nomination(s) on or before May 7, 2019.

Reappointment:

<u>Seat #</u>	<u>Seat Designation</u>	<u>Nominee</u>
3	Business Incubator Program	Bonnie Horner

cc: Jon Van Arnam, Deputy County Administrator
EBOAC Advisory Committee File

"An Equal Opportunity
Affirmative Action Employer"

CURRENT LIST OF BOARD MEMBERS EQUAL BUSINESS OPPORTUNITY ADVISORY COMMITTEE

<u>Seat</u>	<u>Incumbent</u>	<u>Seat Requirement</u>
1	John Elliott (B)	Certified African American Business Owner
2	Aida Veronica Vidal (H)	Certified Hispanic Business Owner
3	Doris Pastl (W)	Certified Woman Business Owner
4	Robert Geoff Waite (W)	Certified White Male Business Owner
5	Amy Angelo (W)	Business Owner Domiciled in PBC
6	Bonnie Horner (W)	Business Incubator Program
7	Juan Pagan (H)	Hispanic Business Organization
8	Lillian Reyes (H)	Nat'l Assoc. of Women in Construction
9	Denise Albritton (B)	Women's Business Organization
10	Javin Walker (B)	Certified Minority Contractor
11	Scott Johnson (W)	Associated General Contractors
12	Carole Hart (W)	Small Business Development Center
13	Seabron Smith (B)	Financial Institution that assists small businesses
14	Courtney McKenzie Newell (B)	Black Chamber of Commerce
15	Lorna Anderson (B)	Professional Services Organization

ATTACHMENT 4