

Date _____

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

Fiscal Years	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>
Capital	_____	_____	_____	_____	_____
Expenditures - Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?	Yes _____	No _____			
Budget Account Number: Fund _____	Department _____	Unit _____			
Object _____	Reporting Category _____				

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____	_____
OFMB	Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

ROUTING INFORMATION – Tourist Development Council

BOARD SERVICES – MINUTES DIVISION

ROUTED TO: Susan C. Brown or Tracy Ramsey

ROUTED FROM: Tim Montiglio, Board Services - Minutes (3-2958)

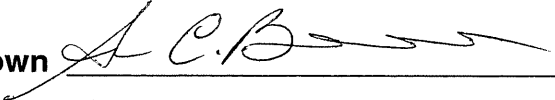
ITEM DESCRIPTION: Tourist Development Council (TDC) Grant Agreements

MEETING DATE: June 18, 2019 MEETING TYPE: BCC Regular

DEADLINE TO COUNTY ADMINISTRATION: Friday, June 14, before 9:00 AM

TDC Memo Dated	Number of Agreements	Date Routed	Reviewed By	Date Signed
06/06/19	2	06/07/19	Susan C. Brown	06-11-2019

DO NOT PROCESS
TO THE AGENDA
COORDINATOR
WITHOUT A
SIGNATURE:

Susan C. Brown 
or
Tracy Ramsey _____

JUNE 18, 2019

CONSENT AGENDA

3.B.3. – CONTINUED

A)

New term contract with Howden North America Inc. d/b/a Howden Roots LLC for \$750,000 for Howden Roots turblex blower, OEM repairs, and parts and maintenance from June 18, 2019 through June 17, 2020.

B)

New term contract with Fisher Scientific Company LLC for \$671,875 for laboratory equipment and supplies from June 18, 2019 through March 31, 2021.

C)

Renewal of term contract with ADAPCO LLC for \$242,600 for purchase and delivery of Dibrom Concentrate and Aqua-Reslin from September 1, 2019 through August 31, 2020.

D)

Renewal of term contract with Hinterland Group Inc., D.S. Eakins Construction Corporation for \$4,101,000 for the rental of crews with equipment from September 1, 2019 through August 31, 2020.

E)

Renewal of term contract with Precision Contracting Services Inc. for \$1,500,000 for fiber optic engineering, design, material, supplies and installation from August 21, 2019 through August 20, 2020.

F)

One-time purchase of fire-fighting apparatus and equipment - aerial 78' ladder truck from REV RTC Inc. f/k/a ASV RTC Inc. d/b/a Hall-Mark RTC for \$975,162.83.

G)

One-time purchase of Trapeze devices upgrade to Ranger 4.4 from Trapeze Software Group Inc. for \$393,453.

H)

Increase of term contract of \$3,175,000 with C.A.P. Government Inc.; GFA International Inc.; Hy-Byrd Inc.; M.T. Causley, A SAFEbuilt Company; Bureau Veritas North America Inc. for a total of \$6,175,000 for building inspection and plan review services from May 16, 2017 through May 15, 2022.

I)

Tourist Development Council Category "G" Grant Agreement with North American Strongman Inc. for \$15,000 for the Strongman North American National Championships.

J)

Tourist Development Council Category "G" Grant Agreement with I.D.E.A. Marketing LLC dba Graben Sports and Entertainment for \$25,000 for the Gigantes de America International Soccer Festival.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
06/18/2019

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT A					
Howden North America, Inc. d/b/a Howden Roots, LLC	New term contract for Howden Roots turblex blower, OEM repairs, and parts and maintenance for the period 06/18/2019 through 06/17/2020 per Master Agreement #SS150937.	\$750,000.00 S/M/WBE: \$0	Water Utilities Department 4001-720-2582-4615 4001-720-4GUA-4615	Scarlett	

Water Utilities Department is requesting a new twelve (12) month term contract for a Howden Roots turblex blower OEM repairs, and parts and maintenance on an as needed basis. \$750,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE.

EXHIBIT B					
Fisher Scientific Company, LLC	New term contract for laboratory equipment and supplies for the period 06/18/2019 through 03/31/2021 per Master Agreement #950639.	\$671,875.00 S/M/WBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$864,659 (\$26,005/month) during the previous thirty-three and one quarter (33.25) months of the previous term contract. \$671,875 is needed in order to purchase necessary water quality instruments and archeologist equipment, and to meet the County's requirements through the expiration of this new twenty-one and one half (21.5) month term contract. This purchase is off NASPO MA16000234-1 and has no renewal options. Awardee is located out of State. There is no S/M/WBE currently certified for this commodity or service. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
06/18/2019

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT C					
ADAPCO, LLC	Renewal of term contract for purchase and delivery of Dibrom Concentrate and Aqua-Reslin for the period 09/01/2019 through 08/31/2020 per Master Agreement SS555441B.	\$242,600.00 S/M/WBE: \$0	Environmental Resources Management 0001-380-3243-5207 0001-380-3241-5207	Scarlett	

The County has expended or encumbered \$184,037 (\$20,449/month) during the previous nine (9) months of the current twelve (12) month term contract. In order to more accurately cover the need for possible Zika outbreaks, \$242,600 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located outside Palm Beach County in the City of Sanford, FL. This is a sole source provider who is not a certified S/M/WBE.

EXHIBIT D					
Hinterland Group, Inc., D.S. Eakins Construction Corporation	Renewal of term contract for the rental of crews with equipment for the period 09/01/2019 through 08/31/2020 per Master Agreement #17058B.	\$4,101,000.00 S/M/WBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$1,774,998 (\$197,222/month) during the previous nine (9) months of the current twelve (12) month term contract. Due to upcoming large drainage projects, countywide storm water infrastructure repairs, and repairs of erosion in critical locations, \$4,101,000 is needed to meet the County's requirements through the expiration of this twelve (12) month renewal term contract. This term contract has two (2) twelve (12) month renewal options remaining. Awardees are located in Palm Beach County. The original bid was established by a competitive selection process. The vendors are no longer S/M/WBEs. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
06/18/2019

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT E</u>					
Precision Contracting Services, Inc.	Renewal of term contract for fiber optic engineering, design, material, supplies and installation for the period 08/21/2019 through 08/20/2020 per Master Agreement #18055A.	\$1,500,000.00 S/M/WBE: \$0	Information Systems Services 3901-491-1255-4674 3901-491-1326-4674 3901-491-1346-4674	Scarlett	

The County has expended or encumbered \$420,794 (\$45,491/month) during the previous nine and one quarter (9.25) months of the current twelve (12) month term contract. \$1,500,000, which is the original annual amount of the contract, is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located in Palm Beach County. The original bid was established by a competitive selection process. No S/M/WBE vendor submitted a bid on this project. OEBO has determined that this contract be rebid with an SBE preference. This contract is being renewed until such time as a new solicitation and award is made and will be terminated for convenience upon award of a new contract.

<u>EXHIBIT F</u>					
REV RTC Inc. f/k/a ASV RTC, Inc. d/b/a Hall-Mark RTC	One-time purchase of fire-fighting apparatus and equipment - aerial 78' ladder truck per Purchase Order #ZG060319-40.	\$975,162.83 S/M/WBE: \$0	Fire Rescue Department 1300-440-4230-6401	Scarlett	

Fire Rescue Department requests a one-time purchase of one (1) 78 ft. aerial ladder truck, which is a replacement vehicle due to aging. This purchase is off RFP #0088-15-KM-RC. There is no S/M/WBE vendor currently certified for this commodity or service. Awardee is located outside Palm Beach County in the City of Ocala, FL. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

<u>EXHIBIT G</u>					
Trapeze Software Group, Inc.	One-time purchase of Trapeze devices upgrade to Ranger 4.4 per Purchase Order #ZG060419-41.	\$393,453.00 S/M/WBE: \$0	Palm Tran 1341-542-5028-6401	Scarlett	

Palm Tran requests a one-time purchase of two hundred forty-three (243) 4G Trapeze Ranger devices. Due to Verizon no longer supporting the 3G communication network, the existing 3G Ranger devices must be replaced with the upgraded Ranger 4.4 devices. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
06/18/2019

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT H					
C.A.P. Government, Inc.; GFA International, Inc.; Hy-Byrd, Inc.; M.T. Causley, A SAFEbuilt Company; Bureau Veritas North America, Inc.	Increase of term contract for building inspection and plan review services for the period 05/16/2017 through 05/15/2022 per Master Agreement #17023.	Increased Amount: \$3,175,000.00 Total with increase: \$6,175,000.00 S/M/WBE: GFA International, Inc. 15% - Nutting Engineers of Florida, Inc.	Planning, Zoning & Building 1400-600-6107-3401	Scarlett	

The County has expended or encumbered \$595,338 (\$88,477/month) during the previous twenty-four (24) months of the current thirty-six (36) month term contract. Planning, Zoning & Building requests an increase of \$3,175,000 over the previous authorized amount of \$3,000,000, during the remaining twenty-four (24) months of the current term contract. This increase is necessary due to the inability to recruit candidates to fill skilled technical positions. In order to meet public demand for various services, Planning, Zoning & Building has been forced to fill existing vacancies by utilizing outside contracts. The use of outside service contracts was not intended when these contracts were initially awarded. This term contract has no renewal options. The original amount of the contract was \$3,000,000. Three (3) Awardees are located in Palm Beach County and two (2) Awardees are located outside Palm Beach County in the cities of Homestead and Ft. Lauderdale, FL. Awarded to non S/M/WBE vendors, one (1) of which is utilizing an S/M/WBE subcontractor (Nutting Engineers of Florida, Inc.).

TOTAL AMOUNT OF ALL AWARDS \$11,809,090.83



INTEROFFICE MEMORANDUM

DATE: June 6, 2019

TO: Janel Larvin
Minutes

FROM: Carol Meneely
TDC

RE: CATEGORY "G" GRANT AGREEMENTS

I have attached three (3) originals of the following Category "G" Grant Agreements:

- North American Strongman, Inc., for the Strongman North American National Championship \$15,000
- I.D.E.A. Marketing LLC dba Graben Sports and Entertainment for the Gigantes de America International Soccer Festival \$25,000

Will you please add these to the next "contract list" for BCC approval? Following approval, I am requesting 2 original copies of the Category "G" Grants be returned to this office. If you have any questions, please call me at 233-3131.

CM

Enclosures

cc: Kris Pursell, Sports Commission
Patty Ramirez, TDC
Glenn Jergensen, TDC

Tdc/grantagr2019/minutes.sports.NorthAmericanStrongman.GigantesAmericaInternationalSoccerFestival

RECEIVED

2019 JUN -7 AM 10:11

BOARD OF CO. COMM. P.B.
JANOR N. BOON, CLERK

Tourist Development Council of Palm Beach County

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