

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

Fiscal Years	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>
Capital	_____	_____	_____	_____	_____
Expenditures - Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?	Yes _____	No _____			
Budget Account Number: Fund	_____	Department	_____	Unit	_____
	Object	_____	Reporting Category	_____	

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____	_____
OFMB	Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

JULY 2, 2019

CONSENT AGENDA

3.B.3. – CONTINUED

A)

Renewal of term contract with Custom Tree Care Inc.; Community Tree & Landscape Service Inc.; M.S.Z. Inc. d/b/a Zimmerman Tree Service for \$246,000 for tree removal services from July 23, 2019 through July 22, 2020.

B)

Renewal of term contract with Norred & Associates Inc. for \$6,210,927.40 for uniformed security guard services for judicial and general locations from July 12, 2019 through July 11, 2020.

C)

Renewal of term contract with Genuine Parts Company d/b/a NAPA Auto Parts for \$6,938,288.50 for vehicle and equipment parts management and supply from July 22, 2019 through July 21, 2020.

D)

Renewal of term contract with Systems Integration & Maintenance Inc. for \$260,000 for preventative maintenance at lift stations, including inspection of electrical panel from July 12, 2019 through July 11, 2020.

E)

New term contract with Rechten International Trucks Inc. for \$334,000 for International-Navistar OEM parts and service from July 16, 2019 through July 15, 2020.

F)

New term contract with Coast to Coast Garage Door LLC d/b/a Coast to Coast Garage Door for \$379,700 for overhead door repair services from July 25, 2019 through July 24, 2020.

G)

New term contract with Vulcan Materials Company d/b/a Vulcan Construction Materials LLC; Stewart Materials LLC for \$1,781,850 for the supply and loading of beach and dune sand from July 11, 2019 through July 10, 2020.

H)

New term contract with Hach Company d/b/a Hach for \$840,000 for Hach branded instrumentation products, OEM parts, and preventative maintenance and repairs from July 19, 2019 through July 18, 2020.

I)

One-time purchase and delivery of motor vehicles from Duval Ford LLC d/b/a Duval Ford for \$223,431.

J)

Time extension only of term contract with Universal Blinds & Shutters Inc.; Joe Schmidt Construction Inc. for request for pre-qualification of vendors for window treatments, repair, replacement and/or installation from April 28, 2014 through October 27, 2019.

K) REMOVED

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
07/02/2019

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT A					
Custom Tree Care, Inc.; Community Tree & Landscape Service, Inc.; M.S.Z., Inc. d/b/a Zimmerman Tree Service	Renewal of term contract for tree removal services for the period 07/23/2019 through 07/22/2020 per Master Agreement #18041A.	\$246,000.00 S/M/WBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$127,462 (\$12,139/month) during the previous ten and one half (10.5) months of the current twelve (12) month term contract. Due to anticipated tree removal services, \$246,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has three (3) twelve (12) month renewal options remaining. One (1) Awardee is located out of State, one (1) Awardee is located in Palm Beach County, and one (1) Awardee is located outside Palm Beach County in the City of Stuart, FL. The original bid was established by a competitive selection process. No S/M/WBE vendor submitted a bid on this project. The Goal Setting Committee determined that this contract be rebid with an SBE price preference so that there is no gap in service, this contract is being renewed until such time as a new solicitation and award is made and will be terminated for convenience upon award of a new contract.

EXHIBIT B					
Norred & Associates, Inc.	Renewal of term contract for uniformed security guard services for judicial and general locations for the period 07/12/2019 through 07/11/2020 per Master Agreement #17015RA.	\$6,210,927.40 S/M/WBE: Amount dependent upon usage	Countywide	Scarlett	

The County has expended or encumbered \$9,051,616 (\$402,294/month) during the previous twenty-two and one half (22.5) months of the current twenty-four (24) month term contract. Due to a three percent (3%) security cost increase per the term contract and an anticipated increase of security hours, \$6,210,927.40 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located out of State. The original bid was established by a competitive selection process and was awarded to a non-S/M/WBE vendor utilizing an S/M/SBE subcontractor (General Security Services, LLC). This item was reviewed by the OEBO.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
07/02/2019

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT C					
Genuine Parts Company d/b/a NAPA Auto Parts	Renewal of term contract for vehicle and equipment parts management and supply for the period 07/22/2019 through 07/21/2020 per Master Agreement #555390A.	\$6,938,288.50 S/M/WBE: \$0	Facilities Development & Operations Department/Fleet Management Division 5000-410-7220-5260 5000-410-7220-3401 Fire Rescue Department 1300-440-4211-4620	Scarlett	

The County has expended or encumbered \$14,462,627 (\$366,142/month) during the previous thirty-nine and one half (39.5) months of the current forty-one (41) month term contract. In accordance with the County's contract with NAPA (R2015-1788), NAPA provides an annual budget based upon expenditures from the previous year and projected future needs of the User Departments. As such, \$6,938,288.50 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This purchase is off the National Joint Powers Alliance Contract No. 010511-GPC, and has no renewal options remaining. Awardee is located outside Palm Beach County in the City of Miami, FL. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

EXHIBIT D					
Systems Integration & Maintenance, Inc.	Renewal of term contract for preventative maintenance at lift stations, including inspection of electrical panel for the period 07/12/2019 through 07/11/2020 per Master Agreement #16031C.	\$260,000.00 S/M/WBE: 100 %	Water Utilities Department 4001-720-2554-4615	Scarlett	

The County has expended or encumbered \$100,000 (\$9,091/month) during the previous eleven (11) months of the current twelve (12) month term contract. \$260,000, which is the original annual amount of the contract, is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has one (1) twelve (12) month renewal option remaining. The original bid was established by a competitive selection process. Awardee is located in Palm Beach County. This item was reviewed by the OEBO.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
07/02/2019

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT E</u>					
Rechtien International Trucks, Inc.	New term contract for International-Navistar OEM parts and service for the period 07/16/2019 through 07/15/2020 per Master Agreement #SS250600.	\$334,000.00 S/M/WBE: \$0	Fire Rescue Department 1300-440-4211-4620 1300-440-4232-4620 1300-440-4233-4620 Facilities Development & Operations Department (Fleet Management Division) 5000-410-7220-4607	Scarlett	

The County has expended or encumbered \$149,859 (\$13,624/month) during the previous eleven (11) months of the current twelve (12) month term contract. \$334,000 is need to meet the County's requirements for the purchase of International-Navistar OEM parts and service through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located in Palm Beach County. This is a sole source provider who is not a certified S/M/SBE.

EXHIBIT F

Coast to Coast Garage Door, LLC d/b/a Coast to Coast Garage Door	New term contract for overhead door repair services for the period 07/25/2019 through 07/24/2020 per Master Agreement #19041.	\$379,700.00 S/M/WBE: \$0	Countywide	Scarlett	
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The County has expended or encumbered \$113,900 (\$10,595/month) during the previous ten and three quarter (10.75) months of the current twelve (12) month term contract. Due to a decrease in anticipated repair work, \$379,700 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located outside Palm Beach County in the City of Tamarac, FL. No S/M/WBE vendor submitted a bid on this project. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

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Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT G					
Vulcan Materials Company d/b/a Vulcan Construction Materials, LLC; Stewart Materials, LLC	New term contract for the supply and loading of beach and dune sand for the period 07/11/2019 through 07/10/2020 per Master Agreement #F19051.	\$1,781,850.00 S/M/WBE: \$0	Environmental Resources Management 3652-381-Various-4630	Scarlett	

The County has expended or encumbered \$0 during the previous eleven and three quarter (11.75) months of the current twelve (12) month term contract. \$1,781,850 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract for hurricane or disaster destruction on the beaches and dunes. This term contract has four (4) twelve (12) month renewal options. One (1) Awardee is located in Palm Beach County and one (1) Awardee is located outside Palm Beach County in the City of Fort Myers, FL. No S/M/WBE vendor submitted a bid on this project. This is a Federal grant funded project that is exempt from the EBO Ordinance.

EXHIBIT H					
Hach Company d/b/a Hach	New term contract for Hach branded instrumentation products, OEM parts, and preventative maintenance and repairs for the period 07/19/2019 through 07/18/2020 per Master Agreement #SS150946.	\$840,000.00 S/M/WBE: \$0	Water Utilities Department 4001-720-3240-4615 4001-720-2460-4615 4001-720-2521-4615 4001-720-2583-4615 4001-720-6GUA-4615	Scarlett	

The County has expended or encumbered \$627,509 (\$57,046/month) during the previous eleven (11) months of the current fifteen (15) month term contract. \$840,000 is needed to meet the County's requirements through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE.

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BOARD OF COUNTY COMMISSIONERS MEETING DATE OF

07/02/2019

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT I					
Duval Ford, LLC d/b/a Duval Ford	One-time purchase and delivery of motor vehicles per Purchase Order #FZG061419-7.	\$223,431.00 S/M/WBE: \$0	Palm Tran 1341-542-5552-6401	Scarlett	

Palm Tran requests a one-time purchase of three (3) new 2020 Ford Super Duty F-350 vehicles to replace aging vehicles. This purchase is off the State of Florida 25100000-18-1 Contract. Awardee is located outside Palm Beach County in the City of Jacksonville, FL. These vehicles are paid with Federal grant funds and, as such, are exempt from the EBO Ordinance.

EXHIBIT J					
Universal Blinds & Shutters, Inc.; Joe Schmidt Construction, Inc.	Extension of term contract for request for pre- qualification of vendors for window treatments, repair, replacement and/or installation for the period 04/28/2014 through 10/27/2019 per Master Agreement #14022.	Time Extension Only S/M/WBE: \$0	Countywide	Scarlett	

The County has expended or encumbered \$80,901 (\$1,310/month) during the previous sixty-one and three quarter (61.75) months of the current sixty-three (63) month term contract, which includes a three (3) month extension, pursuant to the Director of Purchasing's authority. An additional three (3) month extension to the current contract is necessary in order to complete the procurement process required for a new term contract. This term contract has no renewal options. Awardees are located in Palm Beach County. No S/M/WBE vendor submitted a bid on this project.

EXHIBIT K
Removed

TOTAL AMOUNT OF ALL AWARDS \$17,214,196.90