

II. FISCAL IMPACT ANALYSIS

A. Five-Year Summary of Fiscal Impact:

Fiscal Years	<u>2019</u>	<u>2020</u>	<u>2021</u>	<u>2022</u>	<u>2023</u>
Capital	_____	_____	_____	_____	_____
Expenditures - Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
Program Income (County)	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	_____	_____	_____	_____	_____
Number of additional FTE positions (Cumulative)	_____	_____	_____	_____	_____
Is Item Included In Current Budget?	Yes _____	No _____			
Budget Account Number: Fund _____		Department _____		Unit _____	
		Object _____		Reporting Category _____	

B. Recommended Sources of Funds/Summary of Fiscal Impact:

C. Departmental Fiscal Review:

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development and Control Comments:

_____	_____
OFMB	Contract Dev. and Control

B. Legal Sufficiency:

Assistant County Attorney

C. Other Department Review:

Department Director

August 27, 2019

REGULAR AGENDA

3.A.2. – CONTINUED

A)

New term contract with PVC Technologies Inc. for \$480,000 for the purchase and delivery of Ferric Chloride Solutions 37% to 42% from August 27, 2019 through August 26, 2020.

B)

One-time purchase, delivery, and installation of a Lodox Digital X-Ray unit from Lodox NA LLC for \$445,000.

C)

Increase of term contract of \$250,000 with A & B Pipe and Supply Inc.; Corcel Corp.; Ferguson Enterprises LLC d/b/a Ferguson Waterworks; Fortiline Inc. d/b/a Fortiline Waterworks; Lehman Pipe & Plumbing Supply Inc. d/b/a Lehman Pipe & Supply Inc.; Core & Main LP; Utility Supply Associates Inc.; Reymech LLC for a total of \$1,350,000 for pre-qualification of vendors for ductile iron pipe and fittings from April 7, 2015 through April 6, 2020.

D)

Increase of term contract of \$16,000 with King of Pressure Inc. for a total of \$215,000 for pressure cleaning and sealing of wooden surfaces from November 16, 2018 through November 15, 2019.

E)

Increase of term contract of \$50,000 with HYVAC Mechanical Services Inc. for a total of \$249,999 for air conditioning maintenance and repairs at Fire Rescue locations from March 1, 2019 through February 28, 2020.

F)

Renewal of term contract with Trapeze Software Group Inc. for \$535,682 for Trapeze software maintenance and customer support services from December 1, 2019 through November 30, 2020.

G)

Renewal of term contract with Envirowaste Services Group Inc. for \$2,800,000 for tank cleaning services at County wastewater treatment plants from September 19, 2019 through September 18, 2020.

H)

Renewal of term contract with Ixom Watercare Inc. for \$479,745 for Ixom Watercare Miex-DOC resin from October 3, 2019 through October 2, 2020.

I)

Renewal of term contract with Arthur J. Gallagher Risk Management Services Inc. for property and casualty insurance broker services from October 1, 2019 through September 29, 2020.

PALM BEACH COUNTY/CONTRACTS AND AWARDS FOR APPROVAL
BOARD OF COUNTY COMMISSIONERS MEETING DATE OF
08/27/2019

Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT A</u> PVC Technologies, Inc.	New term contract for the purchase and delivery of Ferric Chloride Solutions 37% to 42% for the period 08/27/2019 through 08/26/2020 per Master Agreement #19072.	\$480,000.00 S/M/WBE: \$0	Water Utilities Department 4001-720-2531-5308	Scarlett	

The County has expended or encumbered \$480,000 (\$48,000/month) during the previous twelve (12) month term contract. \$480,000 is needed to meet the County's requirements for the purchase and delivery of Ferric Chloride Solutions 37% to 42% through the expiration of this new twelve (12) month term contract. This term contract has four (4) twelve (12) month renewal options. Awardee is located out of State. No S/M/WBE submitted a bid on this project. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

<u>EXHIBIT B</u> Lodox NA, LLC	One-time purchase, delivery, and installation of a Lodox Digital X-Ray unit per Purchase Order #CAR080519-14.	\$445,000.00 S/M/WBE: \$0	Medical Examiner's Office 0001-670-4100-6401	Scarlett	
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The Medical Examiner's Office requests approval of a one-time purchase, delivery, and installation of a Lodox Digital X-Ray unit, Model Exero-DR Critical Imaging System. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE.

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Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT C</u> A & B Pipe and Supply, Inc.; Corcel Corp.; Ferguson Enterprises, LLC d/b/a Ferguson Waterworks; Fortiline, Inc. d/b/a Fortiline Waterworks; Lehman Pipe & Plumbing Supply, Inc. d/b/a Lehman Pipe & Supply, Inc.; Core & Main LP; Utility Supply Associates, Inc.; Reymech, LLC	Increase of term contract for pre-qualification of vendors for ductile iron pipe and fittings for the period 04/07/2015 through 04/06/2020 per Master Agreement #15026.	Increased Amount: \$ 250,000.00 Total with increase: \$1,350,000.00 S/M/WBE: Amount dependent upon usage	Countywide	Scarlett	

The County has expended or encumbered \$848,923 (\$16,325/month) during the previous fifty-two (52) months of the current sixty (60) month term contract. The Water Utilities Department requests an increase of \$250,000 over the previous authorized amount of \$1,100,000, inclusive of the Purchasing Director's ten percent (10%) authority, during the remaining eight (8) months of the current term contract. This increase is necessary in order to purchase an emergency supply of larger diameter sized pipes, which was not originally part of the initial budget estimates. Approval is also requested to add vendors that may become pre-qualified during the remaining term of the contract, which is allowed under the contract. This term contract has no renewal options. Four (4) Awardees are located in Palm Beach County and four (4) Awardees are located outside Palm Beach County in the cities of Miami, and Pembroke Pines, Florida.

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Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
<u>EXHIBIT D</u> King of Pressure, Inc.	Increase of term contract for pressure cleaning and sealing of wooden surfaces for the period 11/16/2018 through 11/15/2019 per Master Agreement #17085A.	Increased Amount: \$ 16,000.00 Total with increase: \$215,000.00 S/M/WBE: \$0	Parks and Recreation Department 0001-580-5221-4607	Scarlett	

The County has expended or encumbered \$192,850 (\$20,300/month) during the previous nine and one half (9.5) months of the current twelve (12) month term contract. The Parks and Recreation Department requests an increase of \$16,000 over the previously authorized amount of \$199,000, during the remaining two and one quarter (2.25) months of the current term contract. This increase is necessary in order to add the Parks and Recreation Department as an additional user on the contract to complete upcoming pressure cleaning and sealing projects for Ocean Reef Park, Peanut Island, Daggerwing Nature Center and ten (10) beach access areas. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located outside Palm Beach County in the City of Pompano Beach, Florida. No S/M/WBE submitted a bid on this project.

<u>EXHIBIT E</u> HYVAC Mechanical Services, Inc.	Increase of term contract for air conditioning maintenance and repairs at Fire Rescue locations for the period 03/01/2019 through 02/28/2020 per Master Agreement #18023A.	Increased Amount: \$ 50,000.00 Total with increase: \$249,999.00 S/M/WBE: \$0	Fire Rescue Department 1300-440-4214-4610 1300-440-4231-4610 1300-440-4232-4610 1300-440-4233-4610 1300-440-4234-4610 1300-440-4235-4610 1300-440-4236-4610 1300-440-4237-4610 1300-440-4238-4610	Scarlett	
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The County has expended or encumbered \$185,206 (\$35,277/Month) during the previous five and one quarter (5.25) months of the current twelve (12) month term contract. The Fire Rescue Department requests an increase of \$50,000 over the previous authorized amount of \$199,999 during the remaining six and three quarter (6.75) months of the current term contract. This increase is necessary due to an increase of repairs for aging HVAC systems at various stations throughout the County. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located outside Palm Beach County in the City of Deerfield Beach, Florida. No S/M/WBE vendor submitted a bid on this project.

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Contractor(s)	Project	Contract Amount S/M/WBE Dollar Amount/Percentage of Participation	Department(s) or Division(s) Accounting Line(s)	Executor	Minutes #
EXHIBIT F					
Trapeze Software Group, Inc.	Renewal of term contract for Trapeze software maintenance and customer support services for the period 12/01/2019 through 11/30/2020 per Master Agreement #SS250561B.	\$535,682.00 S/M/WBE: \$0	Palm Tran 1340-540-51IT-4674	Scarlett	

The County has expended or encumbered \$523,507 (\$65,438/month) during the previous eight (8) months of the current twelve (12) month term contract. Due to a new fixed pricing list provided by the vendor, \$535,682 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE.

EXHIBIT G					
Envirowaste Services Group, Inc.	Renewal of term contract for tank cleaning services at County wastewater treatment plants for the period 09/19/2019 through 09/18/2020 per Master Agreement #18074A.	\$2,800,000.00 S/M/WBE: \$0	Water Utilities Department 4001-720-2582-3440 4001-720-4GUA-3440 4001-720-5GUA-3440	Scarlett	

The County has expended or encumbered \$733,000 (\$69,810/month) during the previous ten and one half (10.5) months of the current twelve (12) month term contract. \$2,800,000, which is the original amount of the contract, is needed to meet the County's requirement through the expiration of this new twelve (12) month renewal term contract. This term contract has three (3) twelve (12) month renewal options remaining. Awardee is located outside Palm Beach County in the City of Miami, Florida. The original bid was established by a competitive selection process. No S/M/WBE submitted a bid on this project. To ensure the County has no gap in service, the Goal Setting Committee approved this renewal contract with the condition that it be rebid with an SBE price preference. This contract will remain in place until such time as a new award is made.

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<u>EXHIBIT H</u> Ixom Watercare, Inc.	Renewal of term contract for Ixom Watercare Miex- DOC resin for the period 10/03/2019 through 10/02/2020 per Master Agreement #SS555442B.	\$479,745.00 S/M/WBE: \$0	Water Utilities Department 4001-720-2535-5205	Scarlett	

The County has expanded or encumbered \$356,382 (\$34,769/month) during the previous ten and one quarter (10.25) months of the current twelve (12) month term contract. \$479,745 is needed to meet the County's requirements through the expiration of this new twelve (12) month renewal term contract. This term contract has two (2) twelve (12) month renewal options remaining. Awardee is located out of State. This is a sole source provider who is not a certified S/M/WBE.

<u>EXHIBIT I</u> Arthur J. Gallagher Risk Management Services, Inc.	Renewal of term contract for property and casualty insurance broker services for the period 10/01/2019 through 09/29/2020 per Master Agreement F#15050D.	Paid by Provider S/M/WBE: \$0	Risk Management Department	Scarlett	
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This term contract provides broker services for the marketing, replacement, and servicing of the County's professional property and casualty insurance program. Broker services include an annual accounting of all income; and, Awardee is compensated by commissions capped at \$295,000 that are paid directly by the insurance provider and not by the County. This term contract has no renewal options remaining. Awardee is located in Palm Beach County. The original contract was established by a competitive RFP process that allowed up to ten (10) points for S/M/WBE participation. No certified S/M/WBE participation was offered by the recommended awardee. This item was reviewed by the OEBO and a Waiver of API Requirements was approved.

TOTAL AMOUNT OF ALL AWARDS \$5,056,427.00