

**PALM BEACH COUNTY
BOARD OF COUNTY COMMISSIONERS
AGENDA ITEM SUMMARY**

Meeting Date: September 10, 2019 **Consent** **Regular**
 Ordinance **Public Hearing**

Department: Facilities Development & Operations

I. EXECUTIVE BRIEF

Motion and Title: Staff recommends motion to approve: Amendments with eighteen (18) annual low voltage contracts extending the term through September 12, 2021 for services on an as-needed basis.

Contractor	Resolution #	Status	Total dollars In Work Orders to- date	Total SBE Participation to-date
A) Active Alarms, Inc.	R2016-1133	Local / Non-SBE	\$0	0.00%
B) Audio Video Systems, Inc.	R2016-1134	Local / SBE	\$24,254	100.00%
C) FastDish, Inc.	R2016-1135	Non-Local / Non-SBE	\$0	0.00%
D) Fire and Security Solutions, Inc.	R2016-1136	Local / Non-SBE	\$118,899	63.02%
E) GNM Hough, Inc.	R2016-1139	Non-Local / Non-SBE	\$0	0.00%
F) Protect Video, Inc.	R2016-1141	Local / SBE	\$321,648	90.34%
G) Security & Sound System, Inc.	R2016-1142	Local / SBE	\$0	0.00%
H) Johnson Controls Fire Protection LP fka SimplexGrinnell, LP	R2016-1143	Local / Non-SBE	\$0	0.00%
I) Universal Cabling Systems, Inc.	R2016-1144	Local / SBE	\$25,557	100.00%
J) Audio Fidelity Communications Corporation d/b/a Whitlock	R2018-0750	Non-Local / Non-SBE	\$0	0.00%
K) Audio Visual Innovations, Inc.	R2018-0751	Local / Non-SBE	\$0	0.00%
L) AVI Integrators, Inc. d/b/a Security 101	R2018-0752	Local / Non-SBE	\$209,205	47.72%
M) Integrated Security Systems, Inc.	R2018-0753	Non-Local / Non-SBE	\$0	0.00%
N) Red Hawk Fire & Security, LLC	R2018-0755	Local / Non-SBE	\$0	0.00%
O) Siemens Industry, Inc.	R2018-0756	Non-Local / Non-SBE	\$154,807	4.00%
P) Triad Security Group, Inc.	R2018-0757	Non-Local / Non-SBE	\$0	0.00%
Q) 1st Fire & Security, Inc.	R2019-0741	Non-Local / Non-SBE	\$92,500	0.00%
R) Peerson Audio, Inc.	R2019-0742	Local / SBE	\$41,464	100.00%

Summary: On September 13, 2016, the Board approved the annual low voltage contract with twelve (12) contractors participating. Since approval, the number of participating contractors has increased to eighteen (18), with eleven (11) contractors being added and five (5) contractors being removed due to either lack of participation or opting not to renew. Work is awarded as work orders on a lump-sum, competitively quoted basis among the pool of pre-qualified low voltage contractors. Beginning on January 1, 2019, the County began implementing the requirements of the new Equal Business Opportunity (EBO) Ordinance. For annual construction contracts, these requirements are implemented through including the requirements in each and every work order. These Amendments will incorporate those EBO requirements in the contract so that the work orders can be streamlined and ensure all contractors participating in this contract are responding to the same work order package. This will also make it easier for contractors to respond and for staff to prepare projects for advertisement; both reducing errors by contractors and staff. Firms may become pre-qualified and join the bidding pool at any time during the term. These Amendments also early implement the remaining renewal option of these contractors through September 12, 2021, since renewal options are no longer required as contractors are allowed to enter the bidding pool at any time. During the term of the contracts, the County awarded \$1,139,344 in work orders. The Goal Setting Committee set an Affirmative Procurement Initiative (API) as Small Business Enterprise (SBE) Price Preference. The cumulative SBE participation for all work orders to-date is 49.40%. Projects are bid among the pre-qualified participants. **(Capital Improvements) Countywide (LDC)**

Background & Justification: continue on page 3

Attachments:

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| 1. Annual Contract – Low Voltage 2018: Control Sheet | 10. Amendment No. 2 Universal Cabling Systems, Inc. |
| 2. Amendment No. 2 Active Alarms, Inc. | 11. Amendment No. 2 Audio Fidelity Communications Corporation d/b/a Whitlock |
| 3. Amendment No. 2 Audio Video Systems, Inc. | 12. Amendment No. 2 Audio Visual Innovations, Inc. |
| 4. Amendment No. 2 FastDish, Inc. | 13. Amendment No. 2 AVI Integrators, Inc. d/b/a Security 101 |
| 5. Amendment No. 2 Fire and Security Solutions, Inc. | 14. Amendment No. 2 Integrated Security Systems, Inc. |
| 6. Amendment No. 2 GNM Hough, Inc. | 15. Amendment No. 2 Red Hawk Fire & Security, LLC |
| 7. Amendment No. 2 Protect Video, Inc. | 16. Amendment No. 2 Siemens Industry, Inc. |
| 8. Amendment No. 2 Security & Sound System, Inc. | 17. Amendment No. 2 Triad Security Group, Inc. |
| 9. Amendment No. 2 Johnson Controls Fire Protection LP fka SimplexGrinnell, LP | 18. Amendment No. 1 1st Fire & Security, Inc. |
| | 19. Amendment No. 1 Peerson Audio, Inc. |

Recommended By: *Bonnie C. Apple Colley for A. Wolf* 8/07/19
Deputy Director Department Director Date

Approved By: *J. Baker* 8/26/19
County Administrator Date

II. FISCAL IMPACT ANALYSIS

A. Five Year Summary of Fiscal Impact:

Fiscal Years	2019	2020	2021	2022	2023
Capital Expenditures	_____	_____	_____	_____	_____
Operating Costs	_____	_____	_____	_____	_____
External Revenues	_____	_____	_____	_____	_____
In-Kind Match (County)	_____	_____	_____	_____	_____
NET FISCAL IMPACT	<u>_____*</u>	<u>_____</u>	<u>_____</u>	<u>_____</u>	<u>_____</u>
# ADDITIONAL FTE POSITIONS (Cumulative)	_____	_____	_____	_____	_____

Is Item Included in Current Budget: Yes No
 Does this items include use of federal funds? Yes No

Budget Account No: Fund _____ Dept _____ Unit _____ Object _____ Program _____

B. Recommended Sources of Funds/Summary of Fiscal Impact:

* Potential maximum fiscal impact is \$2,600,000. Work Orders requiring BCC approval will be brought to the Board and fiscal impact will be addressed at that time; otherwise, funding will come from previously approved BCC projects.

C. Departmental Fiscal Review: *[Signature]*

III. REVIEW COMMENTS

A. OFMB Fiscal and/or Contract Development Comments:

[Signature] 8/14/19
 OFMB/KP 8/13
 CB 8/14

[Signature] 8/20/19
 Contract Development and Control

B. Legal Sufficiency:
[Signature] 8/20/19
 Assistant County Attorney

C. Other Department Review:

 Department Director

Background & Justification (Cont'd): Twelve (12) contractors were originally pre-qualified to provide low voltage services associated with repairs and/or replacements at County properties. The original contract terms were for two (2) years and allowed for three (3) additional one (1) year renewals. This Amendment will renew the contract until the end of its full term, as well as update the term and conditions to include the new EBO ordinance requirements. Other than the changes set forth herein, all other terms remain the same. It is the consensus of Facilities Development and Operations that these twenty (20) contractors have successfully provided the services required by the County in a timely manner. They are in good standing and wish to continue to provide services.